

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CME GROUP CASH MARKETS (9/18)**

**BUTTER:** Grade AA closed at \$2.7175. The weekly average for Grade AA is \$2.6370 (+.1307).

**CHEESE:** Barrels closed at \$1.5425 and 40# blocks at \$1.6925. The weekly average for barrels is \$1.5530 (-.0933) and blocks, \$1.6695 (-.0255).

**NONFAT DRY MILK:** Grade A closed at \$.9100. The weekly average for Grade A is \$.8950 (+.0212).

**BUTTER HIGHLIGHTS:** Demand for butter is strong. Sources indicate the upticks in butter pricing have increased demand as some buyers want to settle contracts in anticipation of prices going higher. Production is mixed throughout the country. Some manufacturers in the Central region are not able to find available cream, while others have no difficulties. Processors in the West are running at full production, while plants in the East are finding it hard to source enough cream. Production is expected to increase nationally as the holiday season nears. Inventory levels are mixed as manufacturers in the East are using stocks for current demand, processors in the West are building inventory levels and the Central region has mixed stocks, depending on production rates and cream availability. Friday at the CME Group, Grade AA butter closed at \$2.7175, up \$.1525 from last week's close.

**CHEESE HIGHLIGHTS:** Much of the country is experiencing a seasonal decline in milk production. Some cheese processors report being short a few loads of milk to run at full production. Plants that are seeking spots loads are often running 6-7 day schedules. Consumer demand is strong and sales are good for natural cheese varieties. Food service orders are increasing along typical seasonal trends. Industry contacts suggest cheese inventories are long, especially for barrels. Demand for foreign type domestically produced cheese is increasing, as the holidays near, with semi-hard cheeses being the most desired. In CME Group trading Friday, barrels closed at \$1.5425, down \$.0475 from last Friday and 40# blocks closed at \$1.6925, down \$.0025 from last Friday.

**FLUID MILK:** Milk production across the U.S. is down seasonally due to unfavorable weather conditions and temperatures. Higher temperatures in the Midwest, New Mexico, Pacific Northwest, and rainy weather in Arizona and New Mexico are adversely affecting cow comfort and prolonging harvest of various crops. Bottling demand

is leveling as school pipelines are filled. Spot milk loads are less available. Dairy product manufacturers are noting the decline in milk supplies, but are comfortable at current production levels. Ice cream and other cream based dairy products are pulling less cream and making supplies available, even with the declines in milk output and components.

**DRY PRODUCTS:** Nonfat dry milk prices are trending higher. Spot interest is increasing, but buyers are cautious. Demand is steady to increasing. Prices for dry buttermilk are higher. Demand is up as the holiday baking season approaches. Dry whole milk production prices are unchanged in an unsettled market. Dry whey prices are lower and the market tone is weaker. Production levels are lower as cheese production has slowed. Whey protein concentrate 34% prices are slightly lower. Demand has been steady to lower with some manufacturers working to clear current stock levels. Lactose prices are steady in a lackluster market. Prices for acid and rennet casein are steady with demand moving lower.

**INTERNATIONAL DAIRY MARKET NEWS (DMN):**  
**WESTERN AND EASTERN EUROPE: WESTERN OVERVIEW:** Milk production is still above year ago levels. As the quota system expired, many farmers expanded herd sizes. The increase in production has led to historic lows in farmgate pricing. The low farm level prices have many farmers protesting, but have no plans to slow down production. Trying to aid farmers, intervention volumes allowed have increased as well as the closed date has been extended. Farm level milk prices are still expected to go lower. The wet weather recently has not affected production or cow comfort. **EASTERN OVERVIEW:** The hot weather has been affecting milk production lately, but output is still in line with year ago levels. The lower milk prices have some farmers in unrest. Higher pricing for commodities has some hopeful that farm levels prices will also increase. Milk supplies are adequate for processors. Demand is increasing and is bringing up dairy product pricing. **OCEANIA OVERVIEW:** Australia has been fairly dry after a cool, dry winter. Farmers are hoping for favorable conditions as spring approaches. With the low farm level prices, farmers are in need of optimal grass growth, but the current cold, wet weather seems to have put a damper on this.

CONTINUED ON PAGE 1A

## \*\*\*\*\*SPECIALS THIS ISSUE\*\*\*\*\*

INTERNATIONAL DAIRY MARKET NEWS (PAGES 8-8B)  
 DAIRY FUTURES (PAGE 9)  
 SEPTEMBER MILK SUPPLY AND DEMAND ESTIMATES (PAGE 10-11)

AUGUST FEDERAL MILK ORDER MARKETING AND UTILIZATION SUMMARY (PAGE 12)  
 DAIRY GRAPHS (G1-G2)  
 NATIONAL RETAIL REPORT - DAIRY

CME GROUP CASH TRADING

COMMODITY	MONDAY SEP 14	TUESDAY SEP 15	WEDNESDAY SEP 16	THURSDAY SEP 17	FRIDAY SEP 18	WEEKLY CHANGE*	WEEKLY AVERAGE#
<b>CHEESE</b>							
BARRELS	\$1.5825 (-.0075)	\$1.5500 (-.0325)	\$1.5400 (-.0100)	\$1.5500 (+.0100)	\$1.5425 (-.0075)	:: (-.0475)	:: \$1.5530 (-.0933)
40# BLOCKS	\$1.6950 (N.C.)	\$1.6950 (N.C.)	\$1.6050 (-.0900)	\$1.6600 (+.0550)	\$1.6925 (+.0325)	:: (-.0025)	:: \$1.6695 (-.0255)
<b>NONFAT DRY MILK</b>							
GRADE A	\$.8650 (-.0050)	\$.8975 (+.0325)	\$.8975 (N.C.)	\$.9050 (+.0075)	\$.9100 (+.0050)	:: (+.0400)	:: \$.8950 (+.0212)
<b>BUTTER</b>							
GRADE AA	\$2.5650 (N.C.)	\$2.5950 (+.0300)	\$2.6250 (+.0300)	\$2.6825 (+.0575)	\$2.7175 (+.0350)	:: (+.1525)	:: \$2.6370 (+.1307)

CHEESE: carload = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. \*Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week.

Computed by Dairy Market News for international purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CONTINUED FROM PAGE 1**

Production is up from year ago levels. Even with the low prices, output does not seem to be slowing down. **New Zealand's** milk output forecast is lower, which is pushing up the market for dairy commodities. Some sources suggest production is slowing as cold, wet weather has affected cow comfort. Cow culling is increasing but has not affected production rates. Early calving seems to be aiding in this. At the September 15 GDT event #148, average prices ranged from 1.9% lower to 20.6% higher from the prior event across categories. The all contracts price averages (US\$ per MT) and percent changes from the previous average are: anhydrous milk fat, \$3,440, +13.7%; butter, \$3,108, +13.3%; buttermilk powder, \$1,719, -1.9%; cheddar cheese, \$3,206, +10.7%; lactose, \$499, +3.1%; rennet casein, \$5,807, +0.6%; skim milk powder, \$1,992, +17.0%; and whole milk powder, \$2,495, +20.6%. New Zealand's July milk production, as reported by DCANZ, was 222 thousand MT, up 13.8% from July 2014. July milk solids reflect a 13.2% increase compared with July 2014. Dairy Australia reports July 2015 milk production in Australia was 5.4% above July 2014. The state changes from a year earlier are: New South Wales, +3.9%; Victoria, +6.2%; Queensland, -2.0%; South Australia, +7.5%; Western Australia, +10.1% and Tasmania, +0.6%.

**NATIONAL RETAIL REPORT – DAIRY (DMN):**

Conventional dairy ad volumes increased by 5%. Yogurt produced the largest volume of ads, followed by cheese and ice cream. Milk ads decreased 50% for conventional and decreased 35% for organic. However, ads for flavored half gallon milk increased 86%. Butter ads increased by 27%. The price for conventional 1 pound butter was \$3.40, up 43 cents from last week, but down 2 cents from last year. Ice cream 48-64 ounce ads increased 10%. The average price of 4-6 ounce Greek yogurt is 95 cents, unchanged from both last week and a year ago. Yogurt in 4-6 ounce packages averaged 51 cents, up 3 cents from last week and up 4 cents from a year ago. Conventional yogurt ad numbers increased 36% from the previous week. The U.S. advertised price for 8 ounce cheese blocks averaged \$2.29, up 8 cents from last week, but down 22 cents from a year ago; 8 ounce shred cheese averaged \$2.38, up 11 cents from one week ago, but down 14 cents from one year ago. Conventional cheese ads increased 2% from the previous week. Organic - conventional half gallon milk has a price spread of \$2.01. The price spread is the difference between the national weighted average conventional milk price for half gallons, \$1.79, and the average for organic half gallon milk, \$3.80. Organic dairy ad volumes for all items increased 5%.

**SEPTEMBER MILK SUPPLY AND DEMAND**

**ESTIMATES (FMMO):** The milk production forecast for 2015 is raised on a larger expected cow herd and slightly more rapid growth in milk per cow. However, the forecast for 2016 is unchanged. Fat-basis imports are increased and exports are reduced for 2015 and 2016. Domestic demand for butter, and to a lesser extent cheese, encourages imports and limits export potential. Fat basis ending stocks are raised. Skim-solids imports are unchanged for 2015 and 2016. Exports are reduced on lower expected sales of nonfat dry milk and whey. Domestic demand for butter is expected to support relatively high prices in the United States. As a result, the butter price forecast is increased for both 2015 and 2016. Cheese prices are raised for 2015, but increased production in 2016 may pressure prices despite growing domestic demand. Thus, the price forecast for 2016 is lowered. Nonfat dry milk prices are forecast higher in 2015 reflecting the recent rebound in prices, but the forecast is unchanged for 2016.

Whey prices are lowered for both 2015 and 2016. Class III prices are reduced for 2015 and 2016, largely reflecting lower whey prices. Class IV prices are raised primarily due to the higher butter price. The all milk price is raised to \$16.80 to \$17.00 per cwt for 2015, but lowered to \$16.10 to \$17.10 per cwt for 2016.

**AUGUST FEDERAL MILK ORDER MARKETING AND UTILIZATION SUMMARY (FMMO):** Handler reports of receipts and utilization under the Federal milk order system for August 2015 have been filed and tabulated. Combined totals for the 10 consolidated orders are being released. During August, more than 9.899 billion pounds of milk were received from federally pooled producers. This volume of milk is 11.6 % lower than the August 2014 volume. Regulated handlers pooled 3.357 billion pounds of producer milk as Class I products, down 0.5% when compared to the previous year. Class I utilization increased from last year in 5 of the 10 Federal Milk Order Marketing areas. The all-market average Class utilization percentages were: Class I = 34%, Class II = 17%, Class III = 36%, and Class IV = 13%. The weighted average statistical uniform price was \$16.74 per cwt, down \$0.04 from last month and down \$7.56 from last year.

**CME GROUP**

MONDAY, SEPTEMBER 14, 2015

CHEESE -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.5825  
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$0.8500; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$0.8650  
 BUTTER -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE AA @ \$2.5650; LAST OFFER UNCOVERED: NONE

TUESDAY, SEPTEMBER 15, 2015

CHEESE -- SALES: 12 CARS BARRELS: 5 @ \$1.5800, 3 @ \$1.5675, 2 @ \$1.5600, 1 @ \$1.5550, 1 @ \$1.5500; LAST BID UNFILLED: 2 CARS BARRELS @ \$1.4900;  
 LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.5525  
 NONFAT DRY MILK -- SALES: 2 CARS GRADE A: 1 @ \$0.9000, 1 @ \$0.8975; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE  
 BUTTER -- SALES: 1 CAR GRADE AA @ \$2.5950; LAST BID UNFILLED: 1 CAR GRADE AA @ \$2.5900; LAST OFFER UNCOVERED: NONE

WEDNESDAY, SEPTEMBER 16, 2015

CHEESE -- SALES: 10 CARS BARRELS: 1 @ \$1.5500, 1 @ \$1.5400, 3 @ \$1.5300, 1 @ \$1.5475, 2 @ \$1.5500, 2 @ \$1.5400; 2 CARS 40# BLOCKS @ \$1.6000;  
 LAST BID UNFILLED: 2 CARS BARRELS @ \$1.5300; 1 CAR 40# BLOCKS @ \$1.6050; LAST OFFER UNCOVERED: NONE  
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE  
 BUTTER -- SALES: 4 CARS GRADE AA: 1 @ \$2.5900, 1 @ \$2.6050, 1 @ \$2.6150, 1 @ \$2.6200; LAST BID UNFILLED: 1 CAR GRADE AA @ \$2.6250; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$2.6400

THURSDAY, SEPTEMBER 17, 2015

CHEESE -- SALES: 5 CARS BARRELS: 1 @ \$1.5400, 1 @ \$1.5300, 1 @ \$1.5350, 1 @ \$1.5600, 1 @ \$1.5500; 2 CARS 40# BLOCKS @ \$1.6300; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.5400; 1 CAR 40# BLOCKS @ \$1.6600; LAST OFFER UNCOVERED: NONE  
 NONFAT DRY MILK -- SALES: 2 CARS GRADE A @ \$0.9050; LAST BID UNFILLED: 10 CARS GRADE A @ \$0.9050; LAST OFFER UNCOVERED: NONE  
 BUTTER -- SALES: 6 CARS GRADE AA: 1 @ \$2.6500, 1 @ \$2.6700, 2 @ \$2.6750, 2 @ \$2.6825; LAST BID UNFILLED: 1 CAR GRADE AA @ \$2.6825; LAST OFFER UNCOVERED: NONE

FRIDAY, SEPTEMBER 18, 2015

CHEESE -- SALES: NONE; LAST BID UNFILLED: 1 CAR 40# BLOCKS @ \$1.6925; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.5425  
 NONFAT DRY MILK -- SALES: 1 CAR GRADE A @ \$0.9050; LAST BID UNFILLED: 1 CAR GRADE A @ \$0.9100; LAST OFFER UNCOVERED: NONE  
 BUTTER -- SALES: 2 CARS GRADE AA: 1 @ \$2.7150, 1 @ \$2.7175; LAST BID UNFILLED: 1 CAR GRADE AA @ \$2.7150; LAST OFFER UNCOVERED: NONE

**BUTTER MARKETS**

**NORTHEAST**

As milk volumes shrink along seasonal trends, cream availability has become more unpredictable, triggering reduced churning at some plants. Sources report bulk butter is tight as some buyers are having difficulty sourcing loads. The current bulk butter prices for domestic sales are reported 5-7 cents over the market of the CME Group, with various time frames and averages used. Butter manufacturers are reducing inventories as they microfix existing stocks to fill current orders. Some producers are busy making and packaging butter for fall/winter seasonal needs. With most schools back in session and active Q4 interest, overall demand is good. The market undertone is unsettled. According to the DMN National Retail Report-Dairy, for September 11-17, the U.S. weighted average advertised price for 1 pound butter is \$2.97, down 62 cents from a year ago but up 2 cents from the previous week. The Northeast average butter price is \$3.08, down 5 cent from last week. The Southeast price averaged \$3.00, up 7 cents from a week ago. At the CME Group, Grade AA butter closed Tuesday at \$2.5950, up \$0.1225 from a week ago.

**CENTRAL**

Butter production is mixed throughout the Central region. The churning activity is lower in some processing plants as cream supplies continue tight. On the other hand, some manufacturers are producing butter at sufficient levels with comfortable cream supplies. Some processors are expecting to increase production in order to meet the high demand for Q4. Butter inventories vary plant to plant. Sales of print butter are steady to higher in the food service and retail sectors. Spot sales of bulk butter are active with premium prices ranging from 2 to 5 cents over the market. According to some industry participants, the current uptick in butter prices at the CME

Group is reinforcing the interest of buyers who are expecting higher prices in the near future. The DMN National Dairy Retail Report for September 11 – 17 noted the national weighted average advertised price for a 1 pound package of butter is \$2.97, up 2 cents from a week ago, but down \$0.62 from a year ago. The weighted average advertised price in the Midwest is \$2.54 and \$2.79 in the South Central region. Wednesday at the CME Group, Grade AA butter closed at \$2.6250, up 15.25 cents from last Wednesday.

**WEST**

Butter makers report adequate cream supplies for churning. The reduction of cream demand for ice cream and the seasonal increase in skim milk bottling has created greater availability of cream for western butter makers. Production is steady or increasing in many butter plants. Although some bulk butter is being produced, the focus is on print butter. Industry contacts say consumer demand is strong and sales have been good. Some processors are running at full production and building inventory for Q4 sales. The DMN National Retail Report – Dairy for the week of September 11 – 17, found that the U.S. weighted average advertised price of 1 pound butter is \$2.97, up \$.02 from one week ago but down \$.62 from one year ago. In the Southwest, the weighted average advertised price for 1 pound butter was \$2.84 with a price range of \$2.47 - \$3.48, and in the Northwest, \$3.22 with a price range of \$2.30 - \$3.99. Bulk butter pricing in the West this week is 4 cents under market to 3 cents above, based on the CME Group with various time frames and averages used. The Grade AA butter price at the CME Group on Wednesday closed at \$2.6250, up \$.1525 from a week ago.

**CONTINUED ON PAGE 2A**

**NATIONAL DAIRY PRODUCTS SALES REPORT**

U.S. AVERAGES AND TOTAL POUNDS

<u>WEEK ENDING</u>	<u>BUTTER</u>	<u>CHEESE 40# BLOCKS</u>	<u>CHEESE BARRELS 38% MOISTURE</u>	<u>DRY WHEY</u>	<u>NDM</u>
September 12, 2015	2,3562 3,552,944	1,7229 11,930,279	1,6879 11,884,187	.2485 7,576,518	.8025 19,347,588

Further data and revisions may be found on the internet at: <http://www.ams.usda.gov/AMSV1.0/DairyProductMandatoryReporting>

## CONTINUED FROM PAGE 2

<b>2015 U.S. Butter Imports (USDA-FAS)</b>			
	(Million Lb.)	% Change From 1 Year Ago	% of Yearly Quota
Aug Quota Imports	0.5	- 62	3
Jan. - Aug High Tier	12.4	+ 713	N.A.
Quota Imports	11.8	+ 3	76

## CHEESE MARKETS

## NORTHEAST

Cheese production in the Northeast is mixed, while output is generally representative of seasonal declines in milk. Production runs remain 6-7 days for some cheese operations. Conversely, the milk supply situation has led to cheese vat schedule reductions for plants not vying for spot loads of milk. Low fat and aged cheddar are moving well. Sources note cheddar aging inventories are adequate to improving. Also observed is strength in the sales of mozzarella varieties. Processed cheese interest is fair. Cream cheese production is active and food service orders are increasing along typical seasonal trends. The market undertone is unsettled. According to the *DMN National Retail Report-Dairy*, during the week of September 11-17, the weighted average advertised price for 8 ounce cheese blocks in the Northeast was \$2.23, 2 cents more than the national average, and 2 cents more than a week ago. The Southeast 8 ounce block cheese price was \$2.26, 13 cents more than a week ago. Cheese prices for Northeast wholesale cheddar and Muenster declined \$0.0200; process 5# sliced declined \$0.0125. Grade A Swiss Cuts 10-14# prices are steady. Tuesday's CME Group daily cash trading saw barrels close at \$1.5500, down \$0.1200 from a week ago; blocks closed at \$1.6950, unchanged from a week ago.

WHOLESALE SELLING PRICES: DELIVERED,  
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	: 2.0900-2.3750
Process 5# Sliced	: 1.8625-2.3425
Muenster	: 2.1100-2.4600
Grade A Swiss Cuts 10 - 14#	: 3.3125-3.6350

## MIDWEST

Recent heat and humidity have reduced milk production in parts of the Midwest. Some processors report being short a few loads of milk to run at full production. Although extra loads of milk are not as readily available as earlier in the summer, cheesemakers are able to buy the occasional load at about \$1 over Class. Cheese production has remained relatively steady with some production shifts to natural varieties. Consumer demand is strong and some cheesemakers note a slight uptick in sales since the Labor Day holiday. Recent trading activity for barrels at the CME drove the price spread between blocks and barrels up to \$.1450 on Tuesday before narrowing to \$.0650 the next day. Up until trading on Wednesday, there had not been any sales, bids or offers for blocks on the CME since before Labor Day. Industry contacts suggest cheese inventories are long, especially for barrels. They also note some inventory for blocks, but at this point producers are willing to hold these inventories in advance of Q4 demand. The *DMN National Retail Report - Dairy* shows that September 11 - 17 Midwest ads for 8 ounce shred cheese have a weighted average advertised price of \$2.00, 27 cents lower than the national average. Midwest prices range from \$1.49 - \$2.49. One year ago, the national price was \$2.40. For 8 ounce blocks, the Midwest average price is \$2.06, 15 cents lower than the national average price. Midwest ads are priced from \$1.49 - \$2.88. Last year, the national price was \$2.39. Midwestern wholesale prices are unchanged for Swiss cuts, down \$.0125 for process, and down \$.0200 for all other types. In CME Group trading Wednesday, barrels closed at \$1.5400, down \$.1300 from last Wednesday and blocks closed at \$1.6050, down \$.0900 from last week.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,  
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	: 1.7450-2.1050
Brick And/Or Muenster 5#	: 2.0700-2.4950
Cheddar 40# Block	: 1.7975-2.1925
Monterey Jack 10#	: 2.0450-2.2500
Blue 5#	: 2.3375-3.3250
Mozzarella 5 - 6# (Low Moisture, Part Skim)	: 1.8700-2.8100
Grade A Swiss Cuts 6 - 9#	: 2.8300-2.9475

## WEST

Western cheese production is steady with some production shifting to natural cheese varieties. Manufacturers report milk intakes are a little lower, but components are beginning to increase and help improve cheese yields. Consumer demand is strong and sales are good for natural cheese. Industry contacts suggest inventories for barrels are long. Several contacts note a little tightness for blocks or at least a willingness by cheese producers to hold some inventories in advance of Q4 demand. The price spread between blocks and barrels narrowed to more normal levels in Wednesday trading at the CME Group. A few market participants anticipate the spread between blocks and barrels to continue to place price pressure on block cheese. The *DMN National Retail Report - Dairy* for the week of September 11 - 17 shows the U.S. weighted average advertised retail price for an 8 ounce pack of natural shredded cheese is \$2.27, up \$.01 from last week but down \$.13 from a year ago. Packs averaged \$2.23 in the Southwest and \$2.30 in the Northwest. For 8 ounce blocks, the U.S. price is \$2.21, up \$.07 from last week but down \$.18 from a year ago. Blocks in the Southwest averaged \$2.09, and in the Northwest, \$1.99. In the West, wholesale prices are down \$.0125 for process, and down \$.0200 for cheddar block, cuts, and Monterey jack. Prices are unchanged for Swiss cuts. In CME Group trading Wednesday, barrels closed at \$1.5400, down \$.1300 from last Wednesday and blocks closed at \$1.6050, down \$.0900.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND  
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	: 1.7600-2.0175
Cheddar 40# Block	: 1.8025-2.2475
Cheddar 10# Cuts	: 1.9825-2.2025
Monterey Jack 10#	: 1.9925-2.1525
Grade A Swiss Cuts 6 - 9#	: 2.8900-3.3200

## CHEESE MARKETS

CONTINUED FROM PAGE 3

## FOREIGN

Foreign type, domestically produced, cheese prices are lower. Demand is increasing as the holidays near with semi-hard cheeses being most desired. Some manufacturers are adjusting production schedules so they are in line with current sales in order to keep stock levels in check. Some producers have adequate stocks of aged product.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK  
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK	
	IMPORTED	DOMESTIC
Blue	: 2.6400-5.3800	: 2.2650-3.7525*
Gorgonzola	: 3.6900-5.8900	: 2.7725-3.4700*
Parmesan (Italy)	: -0-	: 3.6550-5.7450*
Provolone (Italy)	: -0-	: 2.3075-2.5600*
Romano (Cows Milk)	: -0-	: 3.4550-5.6050*
Sardo Romano (Argentine)	: 2.8500-4.9300	: -0-
Reggianito (Argentine)	: 3.2900-4.9300	: -0-
Jarlsberg-(Brand)	: 2.9500-6.4500	: -0-
Swiss Cuts Switzerland	: -0-	: 3.3500-3.6725
Swiss Cuts Finnish	: 2.6700-2.9300	: -0-

\* = Price change.

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS  
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

BUTTER : CHEESE

	:	
09/14/15	15,736	: 100,905
09/01/15	17,216	: 101,521
CHANGE	-1,480	: -616
% CHANGE	-9	: -1

## 2015 U.S. Cheese Imports (USDA-FAS)

	(Million Lb.)	% Change From 1 Year Ago	% of Yearly Quota
Aug Quota Imports	16.8	+ 15	6
Jan. - Aug High Tier	23.8	+ 24	N.A.
Quota Imports	133.8	+ 28	45

## FLUID MILK AND CREAM

## EAST

## SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA &amp; SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	120	0	160	0	112	0
SOUTHEAST STATES	0	0	0	0	0	0

In the Northeast, milk production is steady to slightly lower. School milk needs are settling into pattern as bottlers cancel some loads. Some contacts report unexpectedly, small declines in milk components levels. Manufacturing milk supplies at Mid-Atlantic balancing plants are being strained as milk needs from various Classes pull loads. As a result, some plants are finding it very demanding to satisfy customer commitments. Milk production in the Southeast is decreasing in certain areas of the region, while slightly higher in others. Bottled milk needs remain strong. Orders are heavy and pressuring handlers in some instances, as milk loads are sourced. Florida's milk production continues to decline. The state continues to import milk, but volumes declined as Class I sales slowed this week. Import milk shipments totaled 120 spot loads this week, 40 less truckloads than the previous week. According to the *DMN National Retail Report-Dairy*, for September 11-17, the U.S. weighted average advertised price for a gallon of milk was \$2.45, a decline of 51 cents from a year ago and a decline of 1 cent from last week. The fluid cream market is tight in scattered areas of the East. Offerings decreased and demand picked up. **Cream multiples** range **1.30 to 1.40**. Contacts are getting less cream to move and so-called last minute loads are scarce. Sour cream orders are down but dip orders are good. Yogurt sales improved. At the CME Group, Grade AA butter closed at \$2.6250 on Wednesday, up \$0.1525 from last week. The **condensed skim** market is steady to tight due to reduced milk supply. Declines are expected to continue. Spot sales are slow as processors focus on commitments, with concerns in filling contracts on schedule.

FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES:  
SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:

F.O.B. producing plants: Northeast -	3.2581-3.5088
F.O.B. producing plants: Upper Midwest -	3.1078-3.6843

## PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS,

## F.O.B. PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices -	.79 - .83
Northeast - Class III - spot prices -	.93 - .96

## MIDWEST

Milk production is steady to lower in the Central region. Higher temperatures and humidity are reducing the comfort of the dairy herd. The volume of spot milk loads is slightly lower. Sales for spot milk continue active with unchanged prices, ranging from \$.50 under to \$2.00 over Class. Class I demand from schools and retailers is steady to higher. Cream interest from butter processors is active. The cream demand from ice cream and frozen dessert makers is waning. Cream supplies are mixed. Some processors indicate tightness of cream supplies as the milk butterfat component is low. However, other manufacturers note adequate cream levels as milk bottling is increasing cream availability. Cream multiples are mixed, ranging from 1.24 to 1.47. At the CME Group, Grade AA butter closed Wednesday at \$2.6250, up 15.25 cents from last Wednesday. According to the *DMN National Retail Report-Dairy* for the week

of September 11-17, the national weighted average advertised price for one gallon of milk is \$2.45, \$2.20 in the Midwest and \$2.06 in the South Central region.

## WEST

California milk production is lower. The recent high temperatures and humidity in the Central Valley are adversely affecting the milk yield of dairy cows. Some dairy operators are importing fair/good quality alfalfa hay from nearby states due to the prolonged water crisis. The availability of spot milk loads is low in the market. Fluid milk demand from schools and grocery stores is steady at customary levels. Demand for Class 2 is lower. The October 2015 Class 1 prices in California are \$17.37 in the north and \$17.64 in the south. The statewide average Class 1 price based on production is \$17.38. That production average price is \$0.71 lower than September 2015 and \$8.72 less than October 2014. Milk output in Arizona is lower. The combination of rain showers and high humidity is taking a toll on the dairy herd comfort. Although manufacturing milk volumes are lower, balancing plants are running along with planned schedules. Orders from bottlers are steady as most of the school pipelines are at comfortable levels. Milk pooled on the Arizona Order 131 totaled 360.5 million pounds in August 2015. Class I utilization accounted for 30.3% of producer milk. The uniform price was \$15.88, \$.12 above last month but \$8.40 below one year ago. Milk volumes in New Mexico are steady to lower. Wet conditions in some dairies are adversely affecting milk production. Manufacturing milk volumes are lower but sufficient to meet needs of balancing plants. Orders from bottlers are lower as most of schools pipelines are at near or full capacity. Class I sales are steady to higher. Condensed skim sales are steady. The state is in the fifth cutting of alfalfa hay. According to the *DMN National Retail Report-Dairy* for the week of September 11-17, the national weighted average advertised price for one gallon of milk is \$2.45 and \$2.56 in the Southwest. Cooler temperatures in the Pacific Northwest are aiding in cow comfort. Processors report slightly lower milk intakes as milk production is in a slow seasonal decline. Fluid milk diverted into bottling has stabilized with most schools now in session. Although parts of Utah and Idaho experienced localized flooding, the rain that fell earlier this week is mostly a welcome relief for the region. Many farmers hope the rains will set the stage for enough water for next year. Current milk production is steady to lower. Milk components are starting to increase following seasonal patterns. Farmers are looking at feed supplies and feed quality going into the winter. The corn crop looks good, but hay quality may be an issue. Higher quality hay may be less available and farmers are reworking rations to maintain milk production. Western cream demand from butter churn operators and cream cheese makers is active as Q4 approaches. Cream supplies are less tight in the West. The increase of milk bottling is making cream more available for processing. In addition, the demand for cream from ice cream and frozen desserts manufacturers is trending seasonally lower. Cream multiples in the West are lower, ranging from 1.20 to 1.35. At the CME Group, Grade AA butter closed Wednesday at \$2.6250, up 15.25 cents from last Wednesday.

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**NONFAT DRY MILK - CENTRAL AND EAST**

**CENTRAL:** Low/medium nonfat heat prices in the region are trending upwards in a firming market. Drying schedules are active seasonally with regional milk production. Producer offerings of NDM vary, depending on production levels and the amount of low/medium NDM contracted. Resale markets are somewhat active as sellers prevent undesired inventories levels. Overall, demand is light to moderate. NDM volumes continue to clear to cheese operations for fortification purposes. Some market participants are using substitute dairy ingredients based on the competitive value. Prices for high heat nonfat dry milk are higher at the bottom of the range, due to movements in the f.o.b. spot market. Production outputs tend to target improving seasonal needs.

**EAST:** Prices for low/medium heat nonfat dry milk are higher in the mostly price series due to stronger fob spot prices. Milk supplies are tighter in the region and this led to some declines in plant drying schedules. Nonfat dry milk production is mixed along seasonal levels with overall output at moderate levels this week. Regional buyers anticipate recent firming prices to be short-lived. As a result, caution is being exercised to avoid carrying higher priced stocks. Domestic demand is improving. Trading on the spot market is light, with most product clearing to committed customers. The market undertone is firm. High heat nonfat dry milk prices are steady to higher. Most processors are making high heat nonfat dry milk to order. Inventories are adequate for near-term commitments. Demand is light with buyers taking only what is necessary.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A  
 LOW/MEDIUM HEAT: .8200 - .9500 MOSTLY: .8400 - .9200  
 HIGH HEAT: .9250 - 1.0500

**NONFAT DRY MILK - WEST**

Prices for low/medium nonfat dry milk are higher in a firmer market. Production of low/medium heat NDM is steady to higher. The availability of condensed skim for drying is increasing, as the requests from ice cream manufacturers are lower. In addition, some processors are adding more milk to butter/powder plants expecting higher returns. Currently, some producers indicate comfortable inventories. Spot sales are adequate as the fall baking season is close. Prices for high heat nonfat dry milk are higher. Production is marginally improving mostly based on contracts. Inventories are steady. Sales in the spot market from bakers are slightly higher. The market tone is mixed.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A  
 LOW/MEDIUM HEAT: .7600 - .9300 MOSTLY: .8000 - .8900  
 HIGH HEAT: .8300 - 1.0300

**CALIFORNIA MANUFACTURING PLANTS - NDM**

WEEK ENDING	PRICE	TOTAL SALES
September 11	\$.7888	12,707,760
September 4	\$.7752	12,432,388

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

**DRY BUTTERMILK - CENTRAL AND EAST**

**CENTRAL:** Central prices for dry buttermilk moved higher. Dry buttermilk produced is being stymied by limited cream supplies for butter makers. Some processors anticipate increases in dry buttermilk drying rates in the coming weeks. With declines in ice cream demand, more condensed buttermilk will likely become available for drying. As well, fall buying habits of bakeries, dry mixes and snack food end users are developing. Currently, dry buttermilk interest is somewhat flat. Inventory levels of regional producers are fairly light to comfortable. The market has a firm undertone.

**EAST:** Prices for dry buttermilk increased slightly this week. Production rates in the East are moderate as few regional manufacturers are actively drying product. Cream supplies begin the week fairly tight in some channels but became more available for churning by mid-week. New interest is quiet as some buyers edge purchases as the market settles. Spot sales are light, with most transactions moving through contracts. Stocks are in general sufficient for filling customer orders. The market undertone continues to firm.

F.O.B. CENTRAL/EAST: .8400 - .9400

**DRY BUTTERMILK - WEST**

Prices for dry buttermilk are higher. Production is slightly increasing, as the butter churning is active in the West. Inventories are steady to higher. The firming NDM market is helping the dry buttermilk market. Demand from bakers is active. Some processors indicate fair to good spot sales throughout the week.

F.O.B. WEST: .7500 - .8300 MOSTLY: .7800 - .8000

**DRY WHOLE MILK - NATIONAL**

Dry whole milk prices are unchanged in a lightly tested market. Production is irregular. Inventories vary plant to plant. The market undertone is unsettled. Some manufacturers are expecting some improvement in the market during Q4. Sales in the spot market are sporadic. There is some export activity to South America and Asia based on contracts.

F.O.B. PRODUCING PLANT: 1.2000 - 1.3500

**WHEY, WPC 34%, LACTOSE & CASEIN**

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**DRY WHEY - CENTRAL**

Dry whey prices in the mostly series declined slightly as f.o.b. spot prices moved lower. Production is steady for most processors. Ingredient market demand is fair to good. Overall, interest is light to moderate and improving. Sources note that dry whey is not as available in some channels. However, buyers who are not committed are finding what they need. ANIMAL FEED DRY WHEY prices are steady. Buyer interest is light.

F.O.B. CENTRAL: .1500 - .3000 MOSTLY: .1700 - .2300  
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .1700 - .2000

**DRY WHEY - NORTHEAST**

Prices for dry whey are steady to lower due to downward movement of pricing indices and lower spot sales. In general, dry whey production levels have slowed as cheese output is reduced, due to limitations in available milk supplies. Some producers' inventories are reported as moderate to tight. Spot sales are light. Buying interest is improving but still not aggressive. The market has a weak undertone.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .2000 - .3000

**DRY WHEY - WEST**

Whey prices moved slightly lower on the top end of both the range and mostly this week. Industry contacts suggest they are working through heavy inventories. Production volumes are still above plans. Some manufacturers are noting a slight increase in activity and interest from buyers. Market participants are questioning if the whey price has finally reached bottom.

NONHYGROSCOPIC: .1850 - .2850 MOSTLY: .1900 - .2400

**WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST**

Whey protein concentrate 34% prices moved slightly lower. Some industry contacts are wondering if or when WPC34% prices will respond to dairy protein prices in global markets. Demand has been fairly steady with inquiries coming from both domestic and export markets. A few manufacturers report working to clear stocks prior to the end of their fiscal year.

F.O.B. EXTRA GRADE 34% PROTEIN: .4600 - .7150 MOSTLY: .5300 - .5900

**LACTOSE - CENTRAL AND WEST**

Industry participants describe the lactose market as lackluster. Prices held steady this week. F.O.B. spot sales activity was light. However, industry contacts say there have been a growing number of inquiries. Manufacturers have been able to maintain buyer interest, but often through aggressive pricing. Lactose inventories are generally long across the industry. A few processors report tight or committed stocks.

Including spot sales and up to 3 month contracts.  
F.O.B. EDIBLE, NON PHARMACEUTICAL .1500 - .2700 MOSTLY: .1700 - .2100

**CASEIN - NATIONAL**

Prices for acid and rennet casein are steady. End users feel that some manufacturers are trying to push the bottom of the price range up. Spot sales are limited, but are selling at less than contracted prices. Some buyers report Q4 contract prices are higher than desired. Contract negotiations for Q1 2016 are still underway as manufacturers look to increase prices. Domestic demand is steady to lower for both acid and rennet casein. Some off spec product is being sold at a lower pricing. The Global Dairy Trade at the September 15 event 148 saw the average price for rennet casein for all contract periods increase 0.6% to \$5,807/MT.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 2.7500 - 3.5000  
ACID: 2.8000 - 3.7000

U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection

WEEK ENDING	2015 WEEKLY DAIRY COWS	2015 CUMULATIVE DAIRY COWS	2014 WEEKLY DAIRY COWS	2014 CUMULATIVE DAIRY COWS
08/29/2015	53.9	1,944.3	55.8	1,875.0

WEBSITE: [http://www.ams.usda.gov/mnreports/sj\\_ls714.txt](http://www.ams.usda.gov/mnreports/sj_ls714.txt)

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

CLASS III MILK PRICES (3.5% BF)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2010	14.50	14.28	12.78	12.92	13.38	13.62	13.74	15.18	16.26	16.94	15.44	13.83
2011	13.48	17.00	19.40	16.87	16.52	19.11	21.39	21.67	19.07	18.03	19.07	18.77
2012	17.05	16.06	15.72	15.72	15.23	15.63	16.68	17.73	19.00	21.02	20.83	18.66
2013	18.14	17.25	16.93	17.59	18.52	18.02	17.38	17.91	18.14	18.22	18.83	18.95
2014	21.15	23.35	23.33	24.31	22.57	21.36	21.60	22.25	24.60	23.82	21.94	17.82

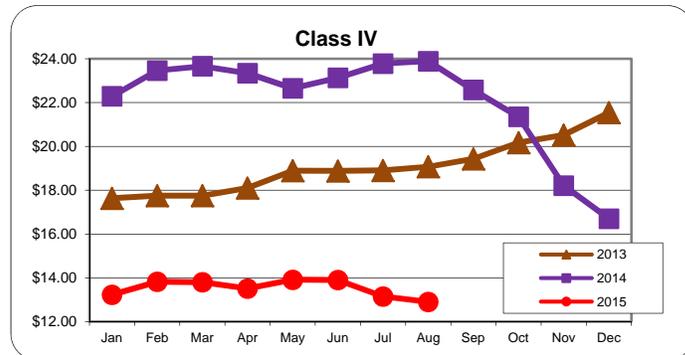
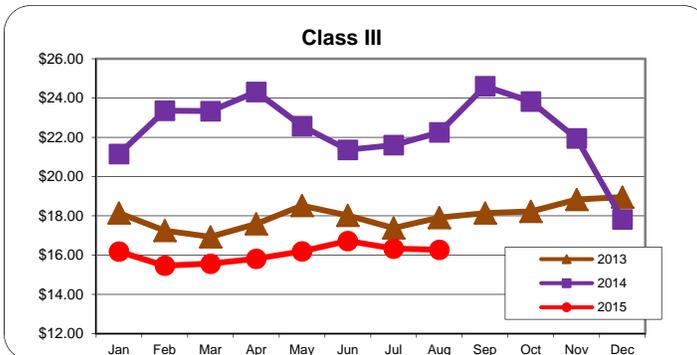
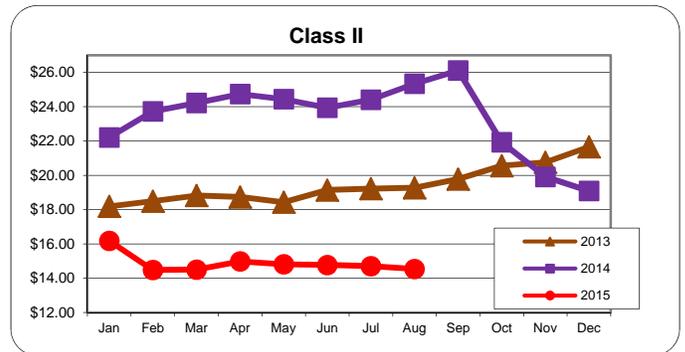
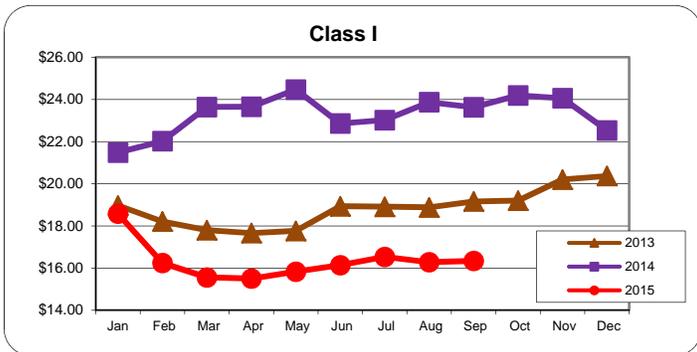
CLASS IV MILK PRICES (3.5%)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2010	13.85	12.90	12.92	13.73	15.29	15.45	15.75	15.61	16.76	17.15	16.68	15.03
2011	16.42	18.40	19.41	19.78	20.29	21.05	20.33	20.14	19.53	18.41	17.87	16.87
2012	16.56	15.92	15.35	14.80	13.55	13.24	14.45	15.76	17.41	18.54	18.66	17.83
2013	17.63	17.75	17.75	18.10	18.89	18.88	18.90	19.07	19.43	20.17	20.52	21.54
2014	22.29	23.46	23.66	23.34	22.65	23.13	23.78	23.89	22.58	21.35	18.21	16.70

FEDERAL MILK ORDER CLASS PRICES FOR 2015 (3.5%)

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	18.58	16.24	15.56	15.50	15.83	16.14	16.53	16.28	16.34			
II	16.18	14.48	14.50	14.98	14.81	14.77	14.70	14.54				
III	16.18	15.46	15.56	15.81	16.19	16.72	16.33	16.27				
IV	13.23	13.82	13.80	13.51	13.91	13.90	13.15	12.90				

1/ Specific order differentials to be added to this base price can be found by going to: [www.ams.usda.gov/DairyMarketingStatistics](http://www.ams.usda.gov/DairyMarketingStatistics); then select "Prices"; and then select "Principal Pricing Points."



## INTERNATIONAL DAIRY MARKET NEWS - EUROPE

Information gathered September 7- 18, 2015

Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

**WESTERN OVERVIEW:** Milk production is still above year ago levels. As the quota system expired, many farmers expanded herd sizes. The increase in production has led to historic lows in farmgate pricing. The low farm level prices have many farmers protesting, but have no plans to slow down production. Trying to aid farmers, intervention volumes allowed have increased as well as the closed date has been extended. Farm level milk prices are still expected to go lower. The wet weather recently has not affected production or cow comfort.

**BUTTER/BUTTEROIL:** Prices are increasing for butter and butteroil. The higher prices are an indication that the market is firming. Cream is tight as farm level outputs, along with components, are dropping. Demand is increasing for butter as the holidays near. Export demand remains strong. PSA butter stock levels on September 6 were 103,576 MT. The top three countries, the Netherlands, Ireland and Germany, accounted for 69% of the holdings. According to GTIS, YTD through July EU butter exports are 16.4% above year ago levels. The United States was the main importer, followed by the Saudi Arabia and Japan.

82% BUTTERFAT: 2,650 - 3,150  
99% BUTTERFAT: 3,175 - 3,800

**SKIM MILK POWDER (SMP):** Skim milk powder prices are higher. Demand is steady to lower as some manufacturers report that most end users are committed through the end of 2015, but want to start buying for Q1 2016. Volumes going into intervention are increasing. Some sources indicate that there is aged product available at a discounted rate. As of September 6, there are 14,605 MT of SMP offered into public intervention. Belgium has the highest amount of stocks in intervention with 6,347 MT. Private Storage Arrangements (PSA) skim milk powder stock levels on September 6 amounted to 29,492 MT. Manufacturers in Germany have the largest volumes with 8,231 MT in holding. According to GTIS, EU SMP exports were up slightly in July from the previous month. EU imports to China have decreased for the first time since January.

1.25% BUTTERFAT: 1,700 - 2,000

**WHOLE MILK POWDER (WMP):** Whole milk powder prices are increasing. Export demand is limited due to higher pricing levels. Production is limited as most producers are only making WMP for current orders. Manufacturers do not want to keep high stock levels of WMP because of shelf life concerns. According to GTIS, July EU exports decreased in July and are lower than 2014 levels year to date. Algerian imports have decreased 55% YTD from last year. Oman has become the number one importer, importing 29% more WMP YTD than a year ago.

26% BUTTERFAT: 2,000 - 2,350

**SWEET WHEY POWDER:** Whey prices are moving higher. Production is steady to increasing as cheese production is up. Demand is growing, especially for infant formula. Current pricing levels are increasing export demand. Manufacturers report high stock levels, but current demand is helping clear to more comfortable levels. According to GTIS, EU July whey exports are down from last month. China imports from the EU are up 7% year to date.

NONHYGROSCOPIC: 550 - 800

**EASTERN OVERVIEW:** The hot weather has been affecting milk production lately, but is still in line with year ago levels. The lower milk prices have some farmers in unrest. Higher pricing for commodities has some hopeful that farm levels prices will also increase. Milk supplies are adequate for processors. Demand is increasing and is bringing up dairy product pricing.

**Exchange rates for selected foreign currencies:  
September 14, 2015**

.1069 Argentina Peso	.0083 Japan Yen
.7138 Australian Dollar	.0597 Mexican Peso
.7539 Canadian Dollar	.6330 New Zealand Dollar
1.1318 Euro	.2689 Poland Zloty
.0151 India Rupee	

To compare the value of 1 US Dollar to Mexican Pesos: (1/.0597) = 16.7504 Mexican Pesos. Source: "Wall Street Journal"

## INTERNATIONAL DAIRY MARKET NEWS - OCEANIA

Information gathered September 7 -18, 2015

Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

**OCEANIA OVERVIEW:** Australia has been fairly dry lately after a cool, dry winter. Farmers are hoping for favorable conditions as spring approaches. With the low farm level prices, farmers are in need of optimal grass growth, but the cold wet spring seems to have put a damper on this. Production is up from year ago levels. Even with the low prices, output does not seem to be slowing down. **New Zealand's** milk output forecast is lower, which is pushing up the market for dairy commodities. Some sources suggest production is slowing as weather has affected cow comfort. Cow culling is increasing but has not affected production rates. Early calving seems to be aiding in this. At the September 15 GDT event #148, average prices ranged from 1.9% lower to 20.6% higher from the prior event across categories. The all contracts price averages (US\$ per MT) and percent changes from the previous average are: anhydrous milk fat, \$3,440, +13.7%; butter, \$3,108, +13.3%; buttermilk powder, \$1,719, -1.9%; cheddar cheese, \$3,206, +10.7%; lactose, \$499, +3.1%; rennet casein, \$5,807, +0.6%; skim milk powder, \$1,992, +17.0%; and whole milk powder, \$2,495, +20.6%. New Zealand's July milk production, as reported by DCANZ, was 222 thousand MT, up 13.8% from July 2014. July milk solids reflect a 13.2% increase compared with July 2014. Dairy Australia reports July 2015 milk production in Australia was 5.4% above July 2014. The state changes from a year earlier are: New South Wales, +3.9%; Victoria, +6.2%; Queensland, -2.0%; South Australia, +7.5%; Western Australia, +10.1% and Tasmania, +0.6%.

**BUTTER:** Prices for butter are moving higher. Manufacturers are still favoring production of butter and skim milk powder instead of other commodities. However, production is down due to uneven milk intakes and lower components. Some manufacturers are reporting current inventory levels are tight as the holiday season approaches. Export demand is strong as prices are below U.S. prices. At the September 15 GDT event #148, unsalted butter prices averaged \$3,020/MT for November contracts, +13.1% from the prior event. Butter prices averaged \$3,108/MT for all contracting periods, +13.3% from the prior event. AMF prices averaged \$3,402/MT for November contracts, +16.1% from the prior event. For all contracting periods, the AMF price average was \$3,440/MT, +13.7%.

82% BUTTERFAT: 2,800 - 3,175

**SKIM MILK POWDER (SMP):** Skim milk prices are up. Sources suggest demand is decreasing due to the increase in price. Many end users are covered for current and future needs through 2015. Some producers are reducing production in order to decrease stocks on hand. Many manufacturers are comfortable with position of current stock levels. According to GTIS, Australian exports dropped in July, but are YTD 28.1% above year ago levels. At the September 15 GDT event 148, SMP for all regions and contracting periods averaged \$1,992 per MT, +17.0%. For trading in contract period 1, October, prices averaged \$1,925, +13.6%.

1.25% BUTTERFAT: 1,800 - 2,075

**CHEDDAR CHEESE:** Prices for this reporting period for cheddar cheese are steady. Production is active in New Zealand at current pricing levels. Manufacturers in Australia feel that they are not competitive in the global market at current pricing levels. Most manufacturers report domestic sales are in check and ahead of last year. According to GTIS, Australian July exports dropped due to lower demand from Japan.

39% MAXIMUM MOISTURE: 2,800 - 3,200

**WHOLE MILK POWDER (WMP):** Prices for whole milk powder have increased from last reporting period. Some producers in Australian report current export demand is low. New Zealand export demand is steady to higher as the market firms. WMP production is slow as most manufacturers are making product to fill current orders only. According to GTIS, Australian WMP exports dropped in July and remain below year ago levels, mainly due to lower demand from China. At the September 15 GDT event 148, the WMP pricing index, across all contracting periods, averaged \$2,495 per MT, up 20.6% compared to the prior event. For November, regular New Zealand WMP averaged \$2,460 per MT.

26% BUTTERFAT: 2,100 - 2,500

## INTERNATIONAL DAIRY MARKET NEWS

US\$/MT	Global/Dairy Trading (gDT) Event 148 Recap - September 15, 2015													
	Contract 1 Oct-15		Contract 2 Nov-15		Contract 3 Dec-15		Contract 4 Jan-16		Contract 5 Feb-16		Contract 6 Mar-16		All Contracts	
Anhydrous Milk Fat	n.a.	\$3,402	16.1%	\$3,435	12.5%	\$3,484	12.0%	\$3,497	12.8%	\$3,471	10.6%	\$3,440	13.7%	
Butter	n.a.	\$3,020	13.1%	\$3,135	13.8%	\$3,170	9.9%	\$3,200	14.5%	\$3,460	23.8%	\$3,108	13.3%	
Buttermilk Powder	n.a.	\$1,706	0.0%	\$1,720	-6.0%	\$1,800	-3.0%	n.a.	n.a.	n.a.	n.a.	\$1,719	-1.9%	
Cheddar	n.a.	\$3,101	7.4%	\$3,288	12.3%	\$3,236	12.4%	n.a.	n.a.	n.a.	n.a.	\$3,206	10.7%	
Lactose	n.a.	\$499	3.1%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	\$499	3.1%	
Rennet Casein	n.a.	\$5,767	-2.1%	\$5,975	2.4%	\$5,734	3.8%	n.a.	n.a.	n.a.	n.a.	\$5,807	0.6%	
Skim Milk Powder	\$1,925	13.6%	\$1,948	14.3%	\$2,002	18.8%	\$1,997	17.3%	\$2,098	22.8%	\$2,140	24.8%	\$1,992	17.0%
Sweet Whey Powder	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	
Whole Milk Powder	n.a.	\$2,468	24.4%	\$2,511	18.4%	\$2,468	17.1%	\$2,533	20.7%	\$2,699	26.5%	\$2,495	20.6%	

Average price US\$/MT and % change in indices from previous event.

US\$/Pound	Global/Dairy Trading (gDT) Event 148 Recap - September 15, 2015													
	Contract 1 Oct-15		Contract 2 Nov-15		Contract 3 Dec-15		Contract 4 Jan-16		Contract 5 Feb-16		Contract 6 Mar-16		All Contracts	
Anhydrous Milk Fat	n.a.	\$1.5431	16.1%	\$1.5581	12.5%	\$1.5803	12.0%	\$1.5862	12.8%	\$1.5744	10.6%	\$1.5604	13.7%	
Butter	n.a.	\$1.3699	13.1%	\$1.4220	13.8%	\$1.4379	9.9%	\$1.4515	14.5%	\$1.5694	23.8%	\$1.4098	13.3%	
Buttermilk Powder	n.a.	\$0.7738	0.0%	\$0.7802	-6.0%	\$0.8165	-3.0%	n.a.	n.a.	n.a.	n.a.	\$0.7797	-1.9%	
Cheddar	n.a.	\$1.4066	7.4%	\$1.4914	12.3%	\$1.4678	12.4%	n.a.	n.a.	n.a.	n.a.	\$1.4542	10.7%	
Lactose	n.a.	\$0.2263	3.1%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	\$0.2263	3.1%	
Rennet Casein	n.a.	\$2.6159	-2.1%	\$2.7102	2.4%	\$2.6009	3.8%	n.a.	n.a.	n.a.	n.a.	\$2.6340	0.6%	
Skim Milk Powder	\$0.8732	13.6%	\$0.8836	14.3%	\$0.9081	18.8%	\$0.9058	17.3%	\$0.9516	22.8%	\$0.9707	24.8%	\$0.9036	17.0%
Sweet Whey Powder	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	
Whole Milk Powder	n.a.	\$1.1195	24.4%	\$1.1390	18.4%	\$1.1195	17.1%	\$1.1490	20.7%	\$1.2243	26.5%	\$1.1317	20.6%	

Average price US\$/pound and % change from previous event.

**CME GROUP, INC FUTURES**  
Selected settling prices

Month	09/04	09/07	09/08	09/09	09/10	09/11	09/14	09/15	09/16	09/17
<b>CLASS III MILK FUTURES (Pit-Traded) (\$/cwt)</b>										
SEP 15	16.14	NO TRADING	16.14	16.14	16.06	15.97	15.91	15.88	15.82	15.84
OCT 15	16.37		16.28	16.33	16.24	16.01	15.86	15.86	15.57	15.81
NOV 15	16.18		16.12	16.17	16.12	15.96	15.75	15.76	15.61	15.72
DEC 15	15.92		15.87	15.95	15.94	15.82	15.69	15.69	15.55	15.67
JAN 16	15.68		15.61	15.63	15.69	15.62	15.60	15.60	15.55	15.58
FEB 16	15.65		15.58	15.65	15.62	15.58	15.60	15.58	15.54	15.58
MAR 16	15.74		15.64	15.68	15.72	15.68	15.71	15.66	15.67	15.70
APR 16	15.69		15.63	15.66	15.67	15.67	15.71	15.68	15.71	15.74
MAY 16	15.90		15.85	15.88	15.88	15.86	15.87	15.85	15.89	15.80
JUN 16	16.15		16.12	16.15	16.12	16.06	16.09	16.08	16.07	16.07
<b>CLASS IV MILK FUTURES (Pit-Traded) (\$/cwt)</b>										
SEP 15	15.27	NO TRADING	15.14	15.05	15.05	15.05	15.05	15.05	15.05	15.09
OCT 15	16.10		15.73	15.74	15.84	16.10	16.10	16.12	15.98	16.48
NOV 15	15.32		15.29	15.29	15.29	15.49	15.49	15.64	15.49	15.85
DEC 15	14.32		14.23	14.23	14.23	14.23	14.25	14.38	14.34	14.59
<b>CASH SETTLED BUTTER FUTURES (Electronic-Traded) (¢/lb)</b>										
SEP 15	244.98	NO TRADING	241.00	241.00	241.50	241.50	241.50	241.50	241.50	241.43
OCT 15	245.98		242.00	244.00	248.50	249.50	249.50	249.50	248.50	251.00
NOV 15	226.50		225.00	225.55	230.00	230.53	229.50	232.00	230.88	232.00
DEC 15	190.50		188.98	191.43	196.00	196.00	197.00	197.00	196.90	197.00
<b>NONFAT DRY MILK FUTURES (Pit-Traded) (¢/lb)</b>										
SEP 15	82.55	NO TRADING	81.75	82.05	81.63	81.10	81.03	81.30	80.95	82.48
OCT 15	91.05		88.85	90.00	90.00	88.75	88.05	89.95	88.68	92.20
NOV 15	92.50		91.03	93.08	93.70	91.25	91.03	92.50	91.70	94.25
DEC 15	96.30		94.33	97.05	96.70	93.98	93.90	95.50	94.50	96.98
<b>WHEY (Electronic-Traded) (¢/lb)</b>										
SEP 15	26.60	NO TRADING	25.85	26.00	25.30	25.50	25.50	26.00	26.00	25.25
OCT 15	27.50		26.25	26.25	25.10	25.10	25.00	24.50	24.33	23.50
NOV 15	27.00		26.13	26.00	23.65	24.65	24.50	23.80	24.20	24.20
DEC 15	26.75		26.00	25.98	24.33	24.95	24.98	24.25	25.00	25.50
<b>CHEESE CSC (Electronic-Traded) (\$/lb)</b>										
SEP 15	1.73	NO TRADING	1.74	1.74	1.74	1.72	1.72	1.71	1.71	1.71
OCT 15	1.76		1.75	1.76	1.75	1.72	1.71	1.71	1.69	1.71
NOV 15	1.74		1.74	1.75	1.75	1.73	1.71	1.71	1.69	1.71
DEC 15	1.74		1.74	1.74	1.75	1.73	1.72	1.72	1.70	1.71
JAN 16	1.72		1.71	1.71	1.71	1.71	1.71	1.71	1.70	1.69
FEB 16	1.71		1.70	1.70	1.70	1.70	1.70	1.70	1.69	1.69

Source: <http://www.cmegroup.com/market-data/daily-bulletin.html>

## September Milk Supply and Demand Estimates

The milk production forecast for 2015 is raised on a larger expected cow herd and slightly more rapid growth in milk per cow. However, the forecast for 2016 is unchanged. Fat-basis imports are increased and exports are reduced for 2015 and 2016. Domestic demand for butter, and to a lesser extent cheese, encourages imports and limits export potential. Fat basis ending stocks are raised. Skim-solids imports are unchanged for 2015 and 2016. Exports are reduced on lower expected sales of nonfat dry milk and whey. Domestic demand for butter is expected to support relatively high prices in the United States. As a result, the butter price forecast is increased for both 2015 and 2016. Cheese prices are raised for 2015, but increased production in 2016 may pressure prices despite growing domestic demand. Thus, the price forecast for 2016 is lowered. Nonfat dry milk prices are forecast higher in 2015 reflecting the recent rebound in prices, but the forecast is unchanged for 2016. Whey prices are lowered for both 2015 and 2016. Class III prices are reduced for 2015 and 2016, largely reflecting lower whey prices. Class IV prices are raised primarily due to the higher butter price. The all milk price is raised to \$16.80 to \$17.00 per cwt for 2015, but lowered to \$16.10 to \$17.10 per cwt for 2016.

<b>U.S. Milk Supply and Use</b>					
Commodity	2014	2015 Projected		2016 Projected	
		Aug	Sep	Aug	Sep
<i>(billion pounds)</i>					
Milk					
Production	206.0	208.8	208.9	213.0	213.0
Farm Use	1.0	1.0	1.0	1.0	1.0
Fat Basis Supply					
Beginning Commercial Stocks	11.2	11.2	11.2	12.0	12.1
Marketings	205.1	207.8	207.9	212.1	212.1
Imports	4.3	5.7	5.9	5.4	5.7
Total Commercial Supply	220.6	224.8	225	229.4	229.9
Fat Basis Use					
Commercial Exports	12.4	9.8	9.1	10.7	10.0
Ending Commercial Stocks	11.2	12.0	12.1	12.0	12.1
CCC Donations	0.0	0.0	0.0	0.0	0.0
Domestic Commercial Use	196.9	203	203.8	206.7	207.8
Skim-Solid Basis Supply					
Beginning Commercial Stocks	11.7	13.1	13.1	13.1	13.2
Marketings	205.1	207.8	207.9	212.1	212.1
Imports	5.6	6.6	6.6	6.4	6.4
Total Commercial Supply	222.4	227.6	227.7	231.5	231.6
Skim-Solids Basis Use					
Commercial Exports	39.1	39.5	38.6	39.7	39.5
Ending Commercial Stocks	13.1	13.1	13.2	13.5	13.5
CCC Donations	0.0	0.0	0.0	0.0	0.0
Domestic Commercial Use	170.2	174.9	175.9	178.4	178.6

NOTE: Totals may not add due to rounding.

Continued on page 11

## September Milk Supply and Demand Estimates-cont'd

U.S. Dairy Prices					
Commodity	2014	2015 Projected		2016 Projected	
		Aug	Sep	Aug	Sep
<i>(dollars per pound)</i>					
Product Prices <sup>1</sup>					
Cheese	2.1551	1.635-1.655	1.645-1.665	1.595-1.695	1.590-1.690
Butter	2.1361	1.815-1.855	1.915-1.955	1.760-1.890	1.785-1.915
Nonfat Dry Milk	1.7682	0.865-0.885	0.880-0.900	0.950-1.020	0.950-1.020
Dry Whey	0.6538	0.415-0.435	0.380-0.400	0.410-0.440	0.345-0.375
<i>(dollars per cwt)</i>					
Milk Prices <sup>2</sup>					
Class III	22.34	15.85-16.05	15.80-16.00	15.45-16.45	15.00-16.00
Class IV	22.09	13.00-13.30	13.55-13.85	13.50-14.60	13.60-14.70
All Milk <sup>3</sup>	23.97	16.75-16.95	16.80-17.00	16.40-17.40	16.10-17.10
<b>Quarterly</b>					
	2015 II	2015 III <sup>4</sup>	2015 IV <sup>4</sup>	2016 I <sup>4</sup>	2016 II <sup>4</sup>
<i>(billion pounds)</i>					
Milk Production	53.7	51.7	51.6	53.3	54.4
<i>(dollars per cwt)</i>					
All Milk Price <sup>2,3</sup>	16.70	16.90-17.10	16.60-17.10	15.60-16.40	15.45-16.45
Class III Price <sup>2</sup>	16.24	16.00-16.20	15.15-15.65	14.40-15.20	14.70-15.70
Class IV Price <sup>2</sup>	13.77	13.45-13.75	13.50-14.10	12.25-13.15	13.15-14.25

<sup>1</sup> Simple average of monthly prices calculated from AMS weekly average dairy product prices for class price computations. Details may be found by going to <http://www.ams.usda.gov/DairyMarketStatistics>; then select "Prices;" then select "Description." <sup>2</sup> Annual and quarterly Class III and Class IV prices are the simple average of monthly minimum Federal order milk prices paid by regulated plants for milk used in the respective classes. All milk price is the simple average of monthly prices received by farmers for milk at average test. <sup>3</sup> Does not reflect any deductions from producers as authorized by legislation. <sup>4</sup> Projection.

**Source:** U.S. Department of Agriculture. World Agricultural Outlook Board. *World Agricultural Supply and Demand Estimates, WASDE-545, September 11, 2015*. Approved by the Interagency Commodity Estimates Committee [members for Dairy are: Shayle Shagam, Chairperson, WAOB; Uthra Raghunathan, AMS; Paul Kiendl, FAS; Jerry Cessna, ERS; and Milton Madison, FSA].

### Federal Milk Order Marketing and Utilization Summary, August 2015

**Highlights.** Handler reports of receipts and utilization under the Federal milk order system for August 2015 have been filed and tabulated. Combined totals for the 10 consolidated orders are being released. During August, more than 9.899 billion pounds of milk were received from Federally pooled producers. This volume of milk is 11.6 percent lower than the August 2014 volume. Regulated handlers pooled 3.357 billion pounds of producer milk as Class I products, down 0.5 percent when compared to the previous year. Class I utilization increased from last year in 5 of the 10 Federal Milk Order Marketing areas. The all-market average Class utilization percentages were: Class I = 34%, Class II = 17%, Class III = 36%, and Class IV = 13%. The weighted average statistical uniform price was \$16.74 per cwt, down \$0.04 from last month and down \$7.56 from last year.

#### Price and Pool Statistics for Federal Milk Order Marketing Areas for the Month of August 2015

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Receipts of Producer Milk		Utilization of Producer Milk in Class I		Utilization of Producer Milk in All Classes <sup>3</sup>				Uniform Price <sup>2</sup>
		Total	Change from Prev. Year	Total	Change from Prev. Year	Class I	Class II	Class III	Class IV	
		<i>(million lbs)</i>	<i>(percent)</i>	<i>(million lbs)</i>	<i>(percent)</i>	<i>(percent)</i> <sup>3</sup>				<i>(\$ per cwt)</i>
Northeast (Boston)	001	2,211.4	1.2	712.9	-2.5	32	27	26	15	16.90
Appalachian (Charlotte)	005	458.0	-0.6	316.9	0.2	69	18	5	8	18.37
Florida (Tampa)	006	229.5	1.4	190.5	-0.6	83	12	0	5	20.62
Southeast (Atlanta)	007	421.4	2.6	324.5	0.0	77	14	3	6	19.18
Upper Midwest (Chicago)	030	2,012.5	-30.9	278.5	-2.6	14	9	71	6	16.25
Central (Kansas City)	032	1,126.6	-12.8	392.6	0.5	35	13	40	12	16.27
Mideast (Cleveland)	033	1,426.8	-2.0	522.6	1.4	37	27	19	17	16.05
Pacific Northwest (Seattle)	124	455.9	-38.6	157.6	-2.3	35	11	2	53	14.85
Southwest (Dallas)	126	1,197.3	6.0	351.1	0.8	29	8	57	6	17.27
Arizona (Phoenix)	131	360.5	-6.5	109.2	2.4	30	13	28	29	15.88
All Market Average or Total		9,899.9	-11.6	3,356.5	-0.5	34	17	36	13	16.74

<sup>1</sup> Each city name in parentheses is the major city in the principal pricing point of that market.

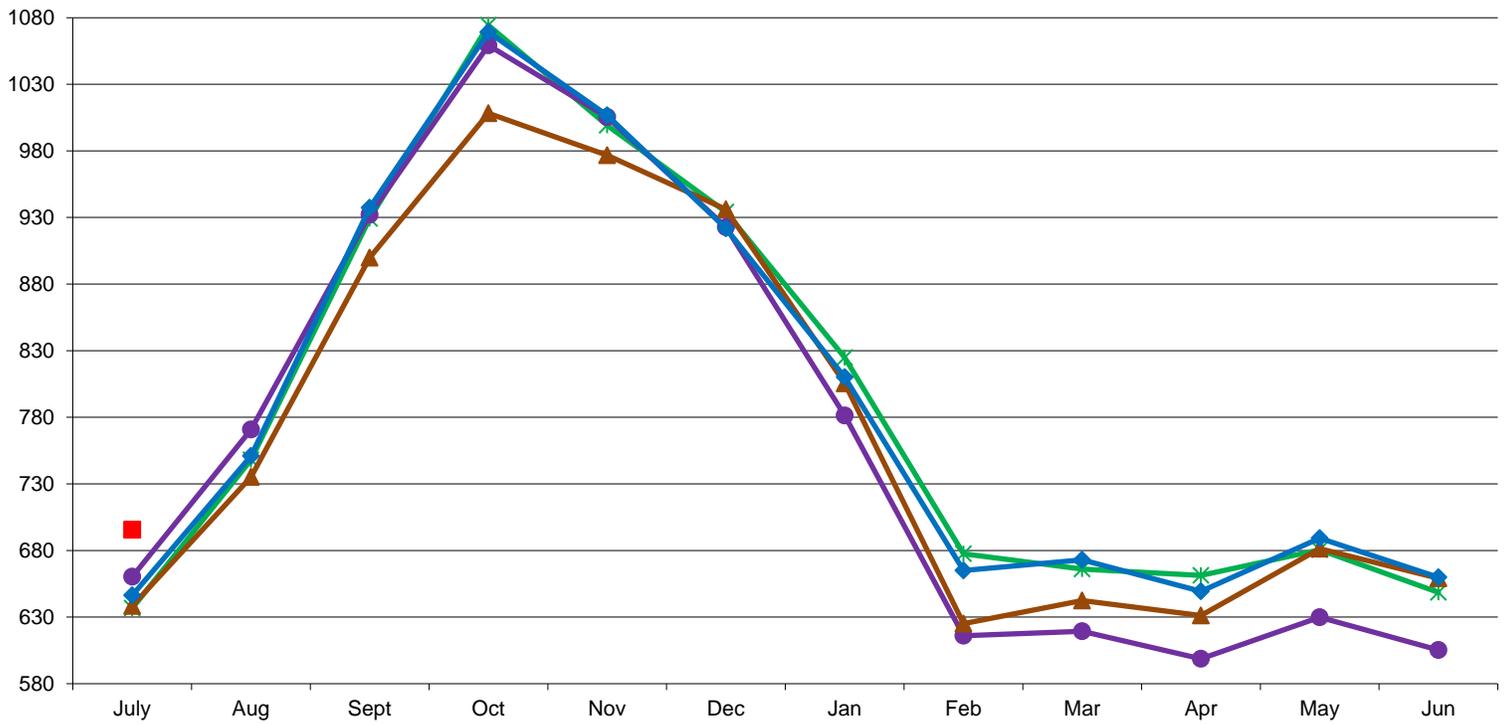
<sup>2</sup> Statistical uniform price for component pricing orders (Class III price plus producer price differential). For other orders, uniform skim milk price times 0.965

<sup>3</sup> Totals may not add to 100 percent due to rounding.

Report Contact: Randal Stoker, [randal.stoker@usda.gov](mailto:randal.stoker@usda.gov) or 202-690-1932.

### Monthly Australian Milk Production

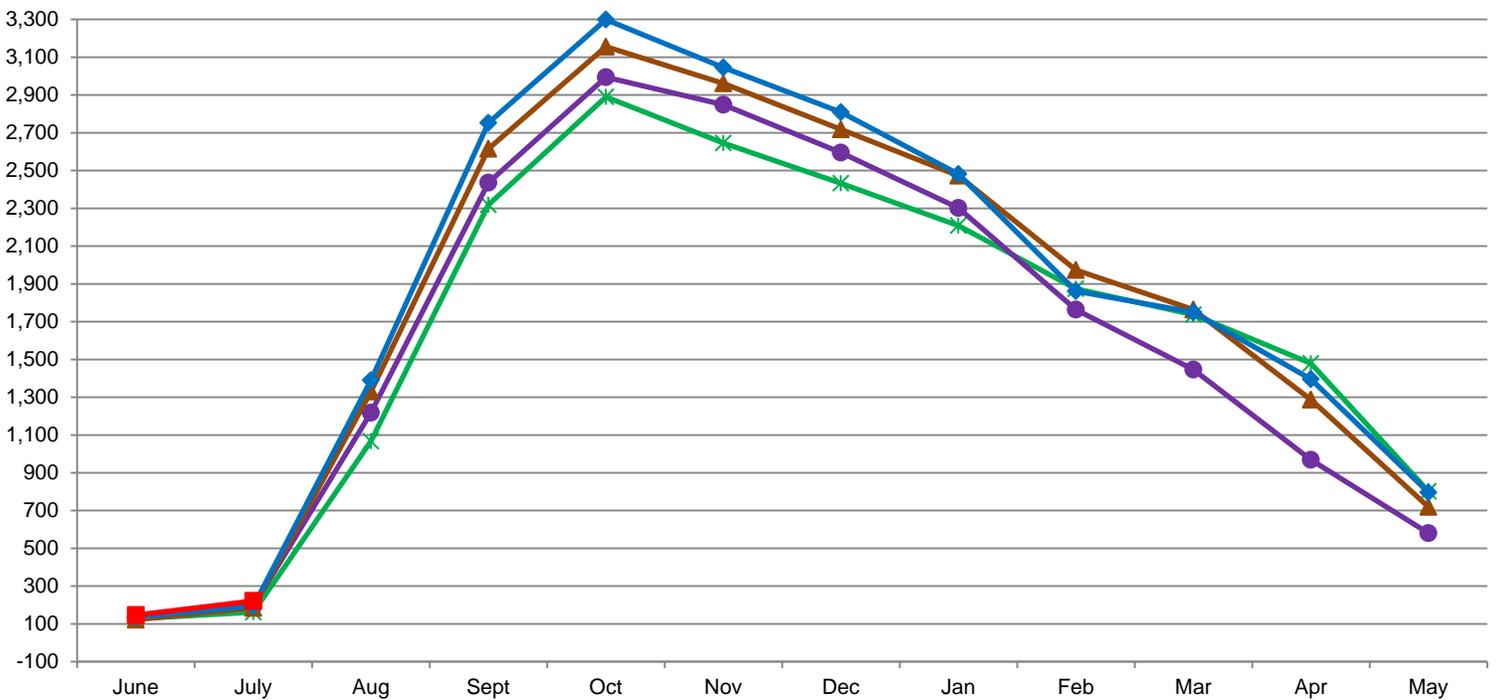
MILLION LITRES



DATA SOURCE, DAIRY AUSTRALIA LTD.; GRAPH, USDA, AMS, DMN 2011-12 2012-13 2013-14 2014-15 2015-16

### Monthly New Zealand Milk Production

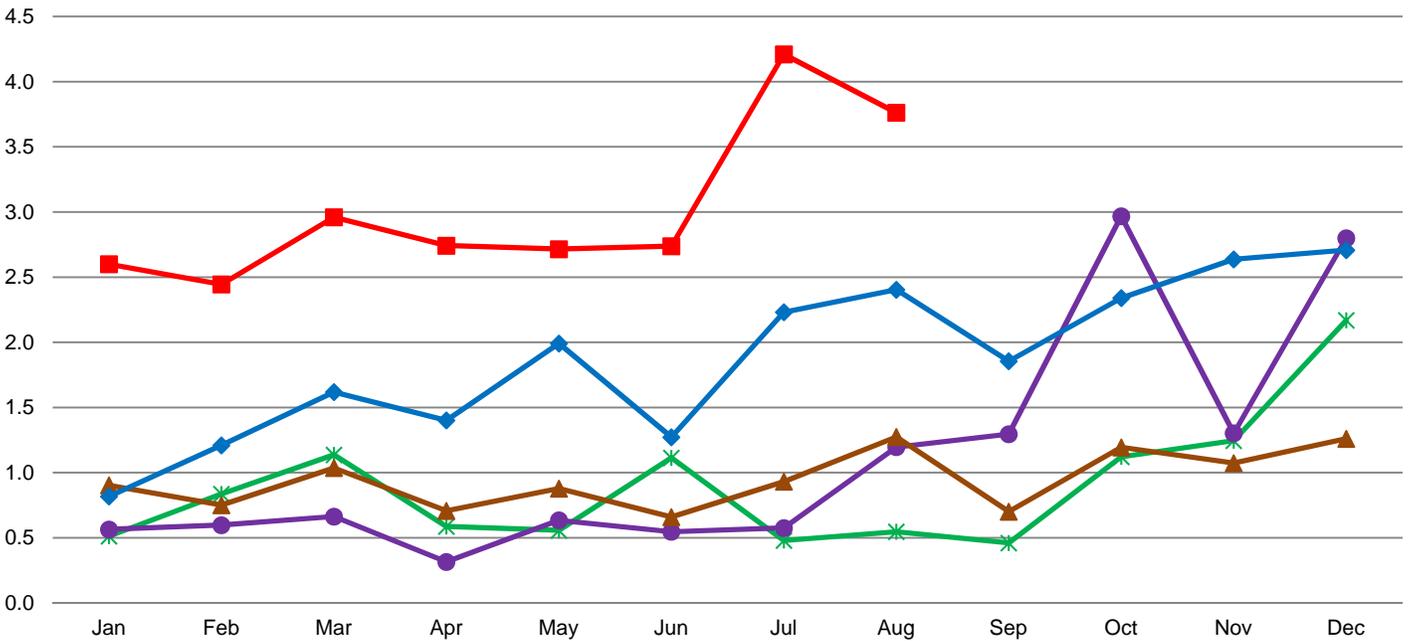
1,000 MT



DATA SOURCE, DCANZ; GRAPH, USDA, AMS, DMN 2011-12 2012-13 2013-14 2014-15 2015-16

### Total U.S. Butter Imports High Tier and Quota Volumes Combined

MILLION POUNDS

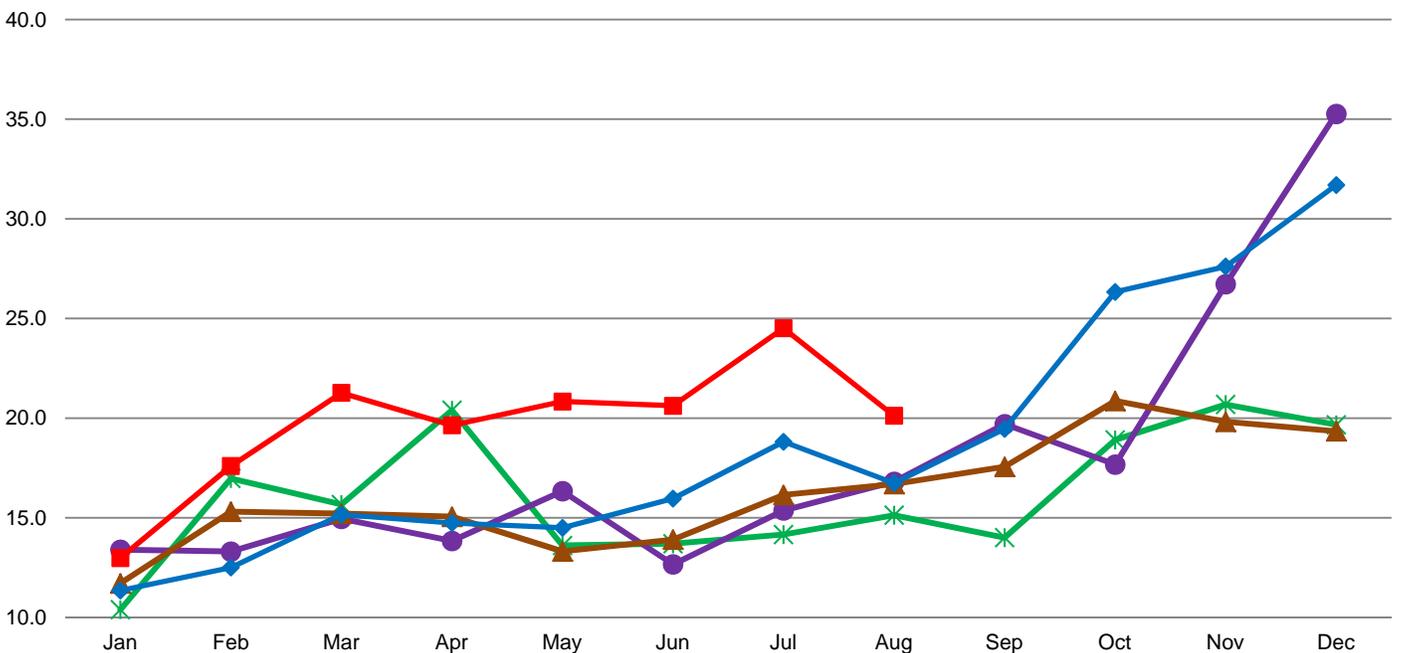


DATA SOURCE, USDA, FAS; GRAPH, USDA, DMN

2011 2012 2013 2014 2015

### Total U.S. Cheese Imports High Tier and Quota Volumes Combined

MILLION POUNDS



DATA SOURCE USDA, FAS GRAPH USDA, DMN

2011 2012 2013 2014 2015



## Dairy Market News Branch

**Agricultural  
Marketing  
Service**

# National Retail Report - Dairy

Websites: <http://www.marketnews.usda.gov/mnp/da-home> and <http://www.ams.usda.gov/mnreports/dybretail.pdf>  
and [http://www.ams.usda.gov/mnreports/wa\\_lo100.txt](http://www.ams.usda.gov/mnreports/wa_lo100.txt)

Volume 82- Number 37

Issued Weekly

Friday, September 18, 2015

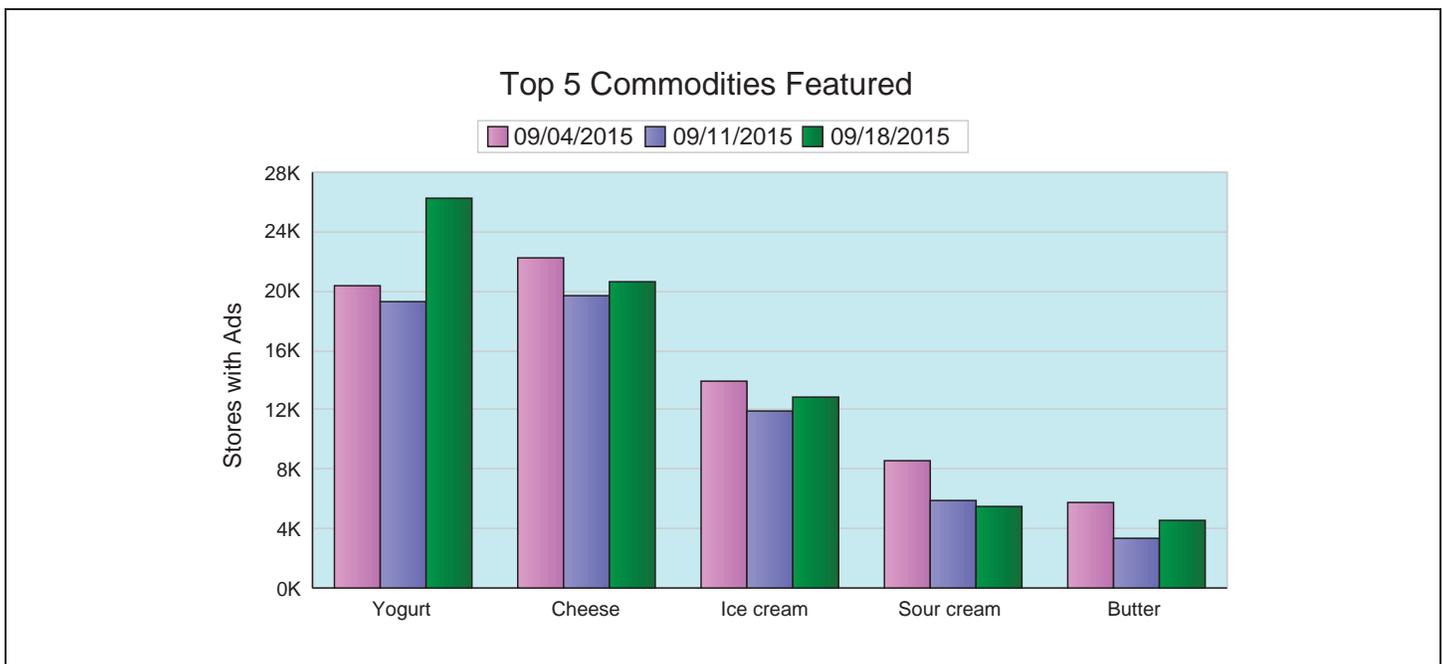
### Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 09/18/2015 to 09/24/2015

Conventional dairy ad volumes increased by 5%. Yogurt produced the largest volume of ads, followed by cheese and ice cream. Milk ads decreased 50% for conventional and decreased 35% for organic. However, ads for flavored half gallon milk increased 86%. Butter ads increased by 27%. The price for conventional 1 pound butter was \$3.40, up 43 cents from last week, but down 2 cents from last year. Ice cream 48-64 ounce ads increased 10%.

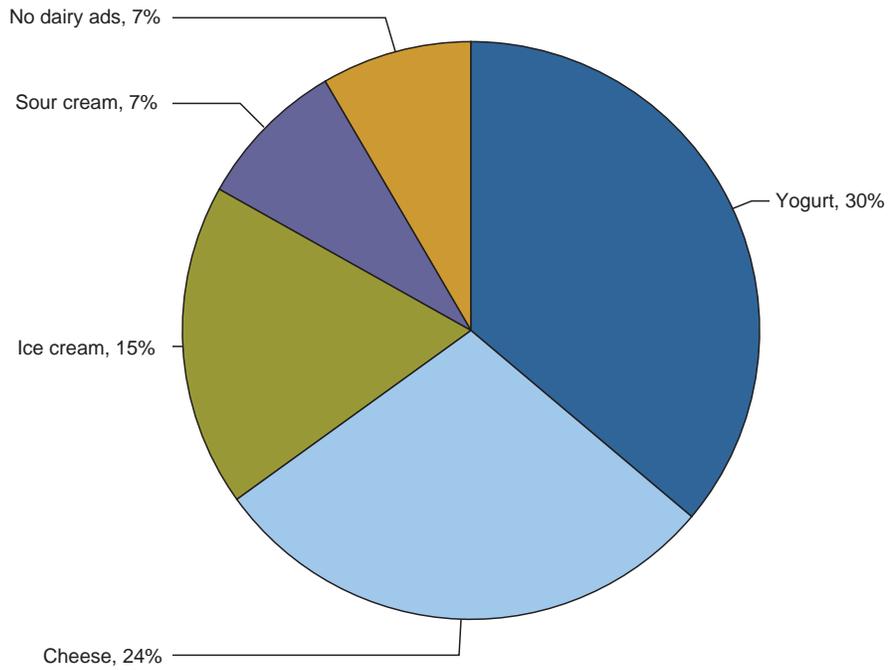
The average price of 4-6 ounce Greek yogurt is 95 cents, unchanged from both last week and a year ago. Yogurt in 4-6 ounce packages averaged 51 cents, up 3 cents from last week and up 4 cents from a year ago. Conventional yogurt ad numbers increased 36% from the previous week.

The U.S. advertised price for 8 ounce cheese blocks averaged \$2.29, up 8 cents from last week, but down 22 cents from a year ago; 8 ounce shred cheese averaged \$2.38, up 11 cents from one week ago, but down 14 cents from one year ago. Conventional cheese ads increased 2% from the previous week.

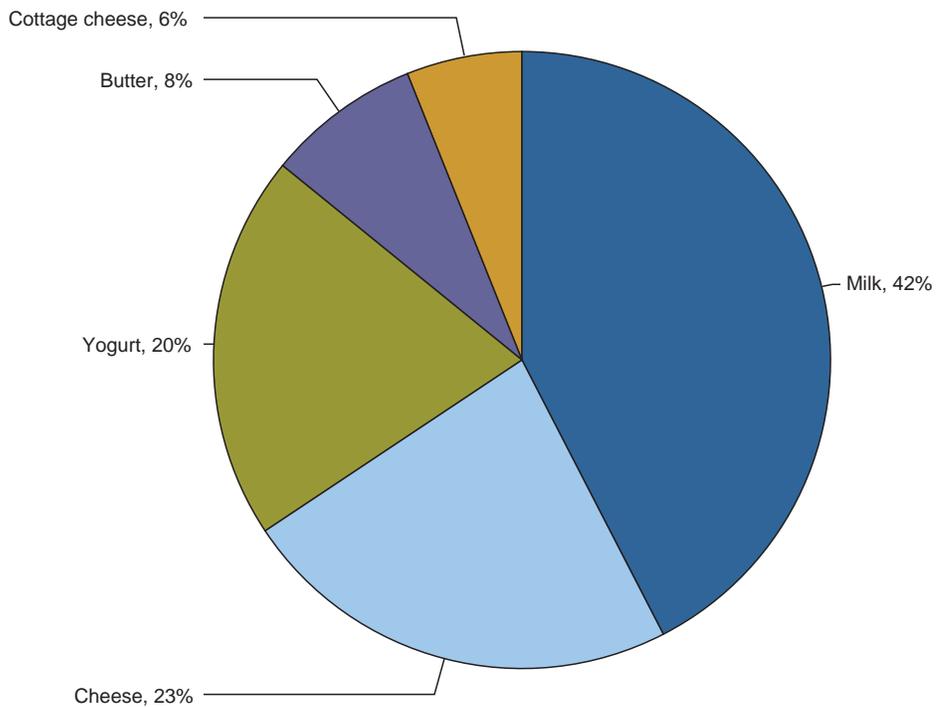
Organic - conventional half gallon milk has a price spread of \$2.01. The price spread is the difference between the national weighted average conventional milk price for half gallons, \$1.79, and the average for organic half gallon milk, \$3.80. Organic dairy ad volumes for all items increased 5%.



### Top 5 Percentage of Total Conventional Ads



### Top 5 Percentage of Total Organic Ads





### NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	4200	3.40	3308	2.97	5135	3.42
Cheese	Natural Varieties	8 oz block	6910	2.29	7248	2.21	4671	2.51
Cheese	Natural Varieties	1 # block	2303	3.49	1505	4.33	845	4.41
Cheese	Natural Varieties	2 # block	1396	6.85	637	6.67	1313	7.68
Cheese	Natural Varieties	8 oz shred	7326	2.38	9329	2.27	6010	2.52
Cheese	Natural Varieties	1 # shred	1707	3.45	581	3.64	1552	3.40
Cottage cheese		16 oz	3785	1.75	3560	1.73	3495	1.79
Cream cheese		8 oz	3794	2.03	7440	2.03	6745	2.00
Flavored milk	All fat tests	half gallon	724	2.30	390	2.05	1294	3.40
Flavored milk	All fat tests	gallon	321	2.77	507	2.39		
Ice cream		48-64oz	12904	3.08	11735	3.05	14303	2.97
Milk	All fat tests	half gallon	555	1.79	428	1.94	126	2.70
Milk	All fat tests	gallon	1139	2.69	2978	2.45	2078	2.93
Sour cream		16 oz	5540	1.56	5953	1.53	8509	1.79
Yogurt	Greek	4-6 oz	14562	.95	9015	.95	12647	.95
Yogurt	Greek	32 oz	2684	4.81	2461	4.43	360	4.99
Yogurt	Yogurt	4-6 oz	7013	.51	5979	.48	6505	.47
Yogurt	Yogurt	32 oz	1094	2.67	1048	2.19	341	2.79

### REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.99-3.99	1330	3.44	2.99-3.49	1063	3.02	1.99-4.19	588	3.28
Cheese	Natural Varieties	8 oz block	1.50-2.99	2580	2.31	2.50	1390	2.50	1.33-2.00	1076	1.83
Cheese	Natural Varieties	1 # block	3.99	135	3.99	2.99	184	2.99	2.99	247	2.99
Cheese	Natural Varieties	2 # block	6.49-6.99	342	6.61						
Cheese	Natural Varieties	8 oz shred	1.50-2.50	1426	2.15	2.50-3.00	1390	2.89	1.33-2.50	1485	2.05
Cheese	Natural Varieties	1 # shred	3.99	135	3.99	2.99	184	2.99	2.99	247	2.99
Cottage cheese		16 oz	1.00-2.50	1238	2.05	1.25-2.00	398	1.65	0.99-2.98	1061	1.48
Cream cheese		8 oz	1.50-2.99	2079	2.28				0.99-2.00	729	1.66
Flavored milk	All fat tests	half gallon	1.99-2.49	223	2.13				1.28-2.29	295	1.85
Flavored milk	All fat tests	gallon							3.49	150	3.49
Ice cream		48-64oz	2.49-3.99	2855	3.07	1.99-3.99	3586	3.08	2.00-3.50	2112	2.96
Milk	All fat tests	half gallon	2.28-2.99	125	2.64				1.25	123	1.25
Milk	All fat tests	gallon	3.49	137	3.49				2.39-2.77	220	2.56
Sour cream		16 oz	1.00-2.00	1434	1.60	1.25-1.68	1400	1.62	1.00-2.98	955	1.40
Yogurt	Greek	4-6 oz	0.80-1.00	3760	.96	0.77-1.00	3056	.91	0.69-1.25	1732	.98
Yogurt	Greek	32 oz	2.99-5.49	583	4.77	4.49-5.99	1328	4.74			

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Yogurt	4-6 oz	0.49-0.60	1832	.52	0.49-0.50	1428	.50	0.39-1.00	1469	.53
Yogurt	Yogurt	32 oz	2.00-2.77	392	2.45				2.39	81	2.39

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #				3.48-5.49	515	4.02	2.99-3.99	698	3.57
Cheese	Natural Varieties	8 oz block	1.88-2.99	927	2.31	2.00-2.50	341	2.24	2.00-3.33	584	2.48
Cheese	Natural Varieties	1 # block	2.99-5.99	513	3.94	1.88-5.49	644	3.43	2.49-5.00	529	3.25
Cheese	Natural Varieties	2 # block	6.99	162	6.99	4.99-7.99	712	6.89	6.99	174	6.99
Cheese	Natural Varieties	8 oz shred	1.66-2.50	1312	2.27	1.97-2.99	1091	2.49	2.00-3.33	593	2.54
Cheese	Natural Varieties	1 # shred	2.99-5.99	431	3.55	2.88-5.18	614	3.46	3.99	69	3.99
Cottage cheese		16 oz	1.25-2.00	362	1.46	1.49-1.99	408	1.70	1.25-2.00	240	1.79
Cream cheese		8 oz	1.50	121	1.50	1.49-1.99	578	1.64	1.50-2.50	199	2.02
Flavored milk	All fat tests	half gallon	2.29	74	2.29				3.49	105	3.49
Flavored milk	All fat tests	gallon	2.50	51	2.50	1.99	120	1.99			
Ice cream		48-64oz	2.49-4.47	1663	3.17	1.99-3.99	1772	2.87	2.99-3.99	704	3.29
Milk	All fat tests	half gallon				1.77	241	1.77	1.25	66	1.25
Milk	All fat tests	gallon	1.99-3.29	254	2.67	1.99-2.98	320	2.41	1.77-2.49	174	2.20
Sour cream		16 oz	1.00-2.00	612	1.25	1.25-1.89	572	1.60	1.25-2.00	511	1.78
Yogurt	Greek	4-6 oz	0.77-1.25	1719	.92	0.87-1.00	2570	.97	0.62-1.00	1627	.91
Yogurt	Greek	32 oz	3.50-5.99	486	5.07	4.99	200	4.99	3.50	61	3.50
Yogurt	Yogurt	4-6 oz	0.38-0.50	762	.47	0.50-0.63	722	.54	0.33-0.50	749	.46
Yogurt	Yogurt	32 oz				1.99-3.99	548	2.89	2.50	69	2.50

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	3.50	2	3.50	3.77	4	3.77
Cheese	Natural Varieties	8 oz block	2.00	8	2.00	2.00	4	2.00
Cheese	Natural Varieties	1 # block				4.99-5.29	51	5.13
Cheese	Natural Varieties	2 # block	5.48-7.98	6	6.73			
Cheese	Natural Varieties	8 oz shred	2.00-3.00	29	2.72			
Cheese	Natural Varieties	1 # shred				4.99	27	4.99
Cottage cheese		16 oz				2.69-2.99	78	2.86
Cream cheese		8 oz	2.50	3	2.50	1.99-2.88	85	2.48
Flavored milk	All fat tests	half gallon				3.88	27	3.88
Ice cream		48-64oz	2.99-5.99	55	4.90	2.99-5.99	157	4.37
Milk	All fat tests	gallon				5.49	34	5.49
Sour cream		16 oz	2.00	2	2.00	2.88-2.99	54	2.94
Yogurt	Greek	4-6 oz	1.25-1.66	26	1.28	0.80-1.49	72	1.34
Yogurt	Greek	32 oz	4.00	2	4.00	5.69	24	5.69

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Yogurt	4-6 oz	0.60	27	.60	0.60	24	.60
Yogurt	Yogurt	32 oz				3.50	4	3.50

### NATIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	372	3.46			235	3.99
Cheese	Natural Varieties	8 oz block	817	3.75	147	5.09	1239	3.99
Cheese	Natural Varieties	8 oz shred	210	3.50	214	2.50	1351	3.99
Cottage cheese		16 oz	283	3.28	276	3.28		
Milk	All fat tests	half gallon	1366	3.80	1685	4.35	1570	3.65
Milk	All fat tests	gallon	351	5.77	794	5.92	1664	5.26
Milk	All fat tests	8 oz UHT	121	1.00	370	1.00	861	.90
Yogurt	Greek	4-6 oz	400	1.21	306	1.00		
Yogurt	Greek	32 oz	114	5.99	221	3.99		
Yogurt	Yogurt	4-6 oz	63	.99	65	.99		
Yogurt	Yogurt	32 oz	285	2.63	78	2.99	376	2.99

### REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.79	258	2.79						
Cheese	Natural Varieties	8 oz block				3.50	184	3.50			
Milk	All fat tests	half gallon	4.99	147	4.99	3.99	405	3.99			
Milk	All fat tests	gallon				4.99	214	4.99			
Yogurt	Greek	4-6 oz	1.00	72	1.00	1.25	84	1.25			
Yogurt	Yogurt	32 oz				2.50	214	2.50			



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	4.99	114	4.99						
Cheese	Natural Varieties	8 oz block	3.50-3.89	273	3.59	3.99	360	3.99			
Cheese	Natural Varieties	8 oz shred	3.50	210	3.50						
Cottage cheese		16 oz	2.99-3.49	283	3.28						
Milk	All fat tests	half gallon	2.50-2.99	303	2.76	3.99	241	3.99	2.99-3.79	226	3.36
Milk	All fat tests	gallon				6.98	137	6.98			
Milk	All fat tests	8 oz UHT	1.00	121	1.00						
Yogurt	Greek	4-6 oz				1.25	244	1.25			
Yogurt	Greek	32 oz	5.99	114	5.99						
Yogurt	Yogurt	4-6 oz	0.99	63	.99						
Yogurt	Yogurt	32 oz							2.99	69	2.99

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Milk	All fat tests	half gallon				3.29-6.79	44	6.36
Yogurt	Yogurt	32 oz	4.49	2	4.49			

**REGIONAL DEFINITIONS**

As used in this report, regions include the following states:

- NORTHEAST U.S. Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New jersey, New York, Pennsylvania, Rhode Island and Vermont
- SOUTHEAST U.S. Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
- MIDWEST U.S. Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
- SOUTH CENTRAL U.S. Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
- SOUTHWEST U.S. Arizona, California, Nevada and Utah
- NORTHWEST U.S. Idaho, Montana, Oregon, Washington, and Wyoming
- ALASKA Alaska
- HAWAII Hawaii
- NATIONAL Continental United States

# DAIRY MARKET NEWS

---

**GENERAL NUMBER**  
(608)557-7000

Elizabeth Frederick  
(608) 557-7002  
Elizabeth.Frederick@AMS.USDA.GOV

**EAST**  
Daniel Johnson  
(608) 557-7006  
Daniel.Johnson@AMS.USDA.GOV

**CENTRAL/INTERNATIONAL**  
Tara Herbst  
(608) 557-7007  
Tara.Herbst@AMS.USDA.GOV

**SOUTHWEST**  
Janet Linder  
(608) 557-7003  
Janet.Linder@AMS.USDA.GOV

Angel Teran  
(608) 557-7011  
Angel.Teran@AMS.USDA.GOV

**NORTHWEST/MOUNTAIN**  
Mike Bandli  
(608) 557-7010  
Mike.Bandli@AMS.USDA.GOV

**NATIONAL SUPERVISOR**  
Butch Speth  
(608) 557-7001  
Butch.Speth@AMS.USDA.GOV

**VOLUME:** 82

**REPORT:** 37

**DATE:** 09/18/2015

**ORGANIC**  
Eric Graf  
(608) 557-7005  
Eric.Graf@AMS.USDA.GOV

**INTERNET ADDRESS**  
[www.ams.usda.gov/market-news/dairy](http://www.ams.usda.gov/market-news/dairy)

**MARKET NEWS PORTAL**  
[www.marketnews.usda.gov/mnp/da-home](http://www.marketnews.usda.gov/mnp/da-home)

**RECORDED INFORMATION SYSTEM**  
(608) 557-7000

**FAX**  
(608) 819-0629

---

USDA, Dairy Market News  
4600 American Parkway, STE 106  
Madison, WI 53718-8334