

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CME GROUP CASH MARKETS (6/12)**

**BUTTER:** Grade AA closed at \$1.9000. The weekly average for Grade AA is \$1.8725 (-.0690).

**CHEESE:** Barrels closed at \$1.7225 and 40# blocks at \$1.7550. The weekly average for barrels is \$1.6995 (+.0130) and blocks, \$1.7450 (+.0080).

**BUTTER HIGHLIGHTS:** Butter production is steady to lower this week. Some manufacturers are fulfilling current contracts, while others are able to make and store butter. Demand is steady to lower but is picking up in the Central region due to June Dairy Month related retail promotions. Buyers in the Eastern region are waiting for prices to decline. Cream availability is mixed, but tighter this week. The components in milk are down. Ice cream and other cream-based product processors are pulling heavily. Friday at the CME Group, Grade AA butter closed at \$1.9000, even with last Friday.

**CHEESE HIGHLIGHTS:** Cheese manufacturers in the Northeast and Midwest are generally fully scheduled with all the milk they can handle. Midwest surplus milk is available from \$4.00 to \$5.00 below Class. Various milk handlers are offering discounted milk through June to get buyer commitments now. Some western plants, while finding milk readily available, could use a little more milk. Many plants with capacity to make hard Italian varieties are heavily producing to get enough cheese aged to meet inventory goals later in the year. Demand for foreign type cheeses in the United States remains active. Barrels closed Friday at \$1.7225, up \$.0800 from last Friday, and 40# blocks closed at \$1.7550, up \$.0400.

**FLUID MILK:** Farm-level milk production is strong to heavy in the Northeast and cooler areas of the Midwest. Idaho and Utah report strong milk production with manufacturers running at capacity. Production volumes leveled off in the Pacific Northwest, but milk is still plentiful. The warmer and wetter weather in the Southeast and Southwest region has resulted in declining milk production. Fluid milk sales are mostly down as bottling demand declines with the summer closing of educational institutions. Some manufacturers report strong consumer demand for ice cream and as a result, demand from the ice cream/frozen dessert market sector is steady to increasing across much of the country.

**DRY PRODUCTS:** Nonfat dry milk prices moved lower in all regions this week. The market tone is weak to unsettled. Dry buttermilk prices are steady to mixed, with lower prices reported in the

East. Production is uneven. Prices for dry whole milk shifted lower. Dry whey prices also moved lower across the board, while production remains steady. Prices for whey protein concentrate 34% are lower on a weak market. Lactose prices are unchanged to lower and the market tone is weak. Casein prices are unchanged.

**INTERNATIONAL DAIRY MARKET NEWS UPDATE (DMN): WESTERN AND EASTERN EUROPE: WESTERN OVERVIEW:** Western European milk production is showing marginal declines coming off the recently reached seasonal peak. Cow comfort levels have declined as hot, dry weather has covered much of the major dairy producing areas of Europe. These conditions, if prolonged, will likely accelerate the decrease in milk production in the affected areas. Milk volumes going into cheese plants are being reduced, due to the reduction in milk deliveries and also due to cheese supplies having been replenished. Butter and SMP production remains active. **EASTERN OVERVIEW:** Eastern European milk production is at or near the seasonal peak. Dairy manufacturing plants are operating at near capacity levels to handle the strong seasonal influx of milk. According to Eurostat, Poland's March 2015 production of various dairy commodities showed the following percentage changes compared to March 2014: butter, +10.7%; SMP, -1.5%; and WMP, -44.6%. **OCEANIA OVERVIEW:** Current milk production in **Australia** is steady at typical low seasonal levels. Production approaching the end of the season has been fairly strong and ahead of last year's pace with estimates of seasonal production 2.5% above the previous year. An "El Nino" has been declared by Australian meteorology officials, which typically results in warm, dry conditions covering Oceania, Southeast Asia, China and India. Manufacturing milk volumes in Australia have declined as much of the milk currently produced is filling domestic fluid demand. Some manufacturing milk loads are being transported longer distances as various manufacturing facilities are closed, while they cycle through their yearly maintenance schedules. Hay markets are active as Australian producers are looking to secure adequate supplies as winter sets in. The possibility of dry conditions, due to the increased possibility of El Nino delaying or limiting the 2015 hay harvest, has caused dairy producers to reassess their forage supplies.

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NATIONAL RETAIL REPORT - DAIRYCME GROUP CASH TRADING

COMMODITY	MONDAY JUN 08	TUESDAY JUN 09	WEDNESDAY JUN 10	THURSDAY JUN 11	FRIDAY JUN 12	WEEKLY CHANGE*	WEEKLY AVERAGE#
<b>CHEESE</b>							
BARRELS	\$1.6375 (-.0050)	\$1.6725 (+.0350)	\$1.7100 (+.0375)	\$1.7550 (+.0450)	\$1.7225 (-.0325)	:: :: (+.0800)	:: :: \$1.6995 :: (+.0130)
40# BLOCKS	\$1.7150 (N.C.)	\$1.7250 (+.0100)	\$1.7500 (+.0250)	\$1.7800 (+.0300)	\$1.7550 (-.0250)	:: :: (+.0400)	:: :: \$1.7450 :: (+.0080)
<b>NONFAT DRY MILK</b>							
GRADE A	\$.8875 (+.0075)	\$.9000 (+.0125)	\$.9200 (+.0200)	\$.9200 (N.C.)	\$.8975 (-.0225)	:: :: (+.0175)	:: :: \$.9050 :: (+.0205)
<b>BUTTER</b>							
GRADE AA	\$1.8600 (-.0400)	\$1.8600 (N.C.)	\$1.8600 (N.C.)	\$1.8825 (+.0225)	\$1.9000 (+.0175)	:: :: (N.C.)	:: :: \$1.8725 :: (-.0690)

CHEESE: carload = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. \*Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week.  
Computed by Dairy Market News for international purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/DAIRYMARKETNEWS.

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CONTINUED FROM PAGE 1**

Milk production in **New Zealand** is at very low levels as most cows have been dried off and moved to winter pastures. Dairy commodity supplies are more than adequate to cover the carry-over period. Inventories for some commodities are more than anticipated for this time of year. Larger than anticipated supplies are having difficulty clearing as global demand remains sluggish with buyers feeling no urgency to make purchases in a weak market. A major cooperative in New Zealand is reviewing its business operations and will likely make changes to improve efficiencies and lower costs. New Zealand's April milk production, as reported by DCANZ, was 1.396 million MT, up 8.5% from April 2014 and 44.1% higher from two years ago. April milk solids reflect a 9.2% increase compared with April 2014.

**JUNE MILK SUPPLY AND DEMAND ESTIMATES (WAOB):** Milk production forecasts for 2015 and 2016 are raised from last month on gains in output per cow. The fat basis export forecast for 2015 is raised on higher cheese exports. Skim solids exports for both 2015 and 2016 are raised on larger exports of nonfat dry milk (NDM). Fat basis imports are raised for both 2015 and 2016 on expectations of strong demand for imported cheese. Butter, NDM, and whey prices for 2015 are forecast lower on relatively abundant supplies of those products. The cheese price forecast is raised on strong demand. NDM and whey prices are reduced for 2016. The 2016 butter price range is narrowed. The Class III price forecast is raised for 2015 on stronger cheese prices but reduced for 2016 on lower whey prices. Class IV prices for 2015 and 2016 are lowered on weaker product prices. The all milk price is forecast at \$17.15 to \$17.55 per cwt for 2015 and \$17.45 to \$18.45 per cwt for 2016.

**MARCH MAILBOX MILK PRICES (AMS & CDFA):** In March 2015, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$16.60 per cwt, down \$0.31 per cwt from the February 2015 average, and down \$8.58 per cwt from the March 2014 average. The component tests of producer milk in March 2015 were: butterfat, 3.80%; protein, 3.13%; and other solids, 5.73%. When compared to the previous month, the March Mailbox prices decreased in all 19 Federal milk order reporting areas with a simple average decrease of \$0.44 per cwt. Florida experienced the greatest decrease of \$1.57 per cwt while Minnesota experienced the smallest decrease of only \$0.09 per cwt. Mailbox prices in March 2015 ranged from \$18.08 in the New England States to \$14.51 in New Mexico.

**NATIONAL RETAIL REPORT – DAIRY (DMN):** Flavored milk is a big early summer gainer in dairy ad volume. Half gallon ad numbers increased 76%, with a national weighted average advertised price of \$2.62. Gallon ad numbers more than doubled, with a price of \$2.77. Butter and ice cream are among dairy products losing ad volume but seeing price increases. The ad volume percentage change, national weighted average advertised price and price change from last week are: 1 # butter, -33%, \$3.31, +26 cents; and 48-64 oz. ice cream, -22%, \$3.01, +4 cents. The average price of 4-6 ounce Greek yogurt, \$.99, is up 1 cent from last week, but even with a year ago. Yogurt in 4-6 ounce packages averages 49 cents, up 3 cents from last week, but down 5 cents from a year ago. Total yogurt ad numbers decreased 12% from last week. U.S. average advertised prices for 8 ounce cheese blocks average \$2.25, down 13 cents from one week ago, and down 37 cents from a year ago; while 8 ounce shredded cheese at \$2.58, is 17 cents above a week ago and 1 cent above one year ago. Total cheese ad numbers are up 7% from last week. Organic - conventional half gallon milk has a price spread of \$1.36. The price spread is the difference between the national weighted average conventional milk price for half gallons, \$2.82, and the average for organic half gallon milk, \$4.18.

**FEDERAL MILK ORDERS BY STATE OF ORIGIN (MIB):**

Dairy Program's Market Information Branch recently released the 2014 Producer Milk Marketed under Federal Milk Orders by State of Origin. This annual report provides details on the sources of producer milk pooled on Federal Milk Marketing Orders by state of origin for the calendar year 2014. The report can be found at the following location: <http://www.ams.usda.gov/AMSV1.0/StateofOrigin>

## CME GROUP

## MONDAY, JUNE 8, 2015

CHEESE -- SALES: 1 CAR BARRELS @ \$1.6375; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE  
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$0.8875; LAST OFFER UNCOVERED: NONE  
 BUTTER -- SALES: 3 CARS GRADE AA @ \$1.8600; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE

## TUESDAY, JUNE 9, 2015

CHEESE -- SALES: 8 CARS BARRELS: 1 @ \$1.6375, 1 @ \$1.6400, 1 @ \$1.6450, 1 @ \$1.6500, 1 @ \$1.6600, 1 @ \$1.6700, 1 @ \$1.6800, 1 @ \$1.6725;  
 LAST BID UNFILLED: 1 CAR 40# BLOCKS @ \$1.7250; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.6800  
 NONFAT DRY MILK -- SALES: 2 CARS GRADE A: 1 @ \$0.8900, 1 @ \$0.8950; LAST BID UNFILLED: 2 CARS GRADE A @ \$0.9000; LAST OFFER UNCOVERED: NONE  
 BUTTER -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.8500; LAST OFFER UNCOVERED: NONE

## WEDNESDAY, JUNE 10, 2015

CHEESE -- SALES: 4 CARS BARRELS: 1 @ \$1.6850, 1 @ \$1.6825, 1 @ \$1.6900, 1 @ \$1.7000; 1 CAR 40# BLOCKS @ \$1.7350; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.7100; 1 CAR 40# BLOCKS @ \$1.7500; LAST OFFER UNCOVERED: NONE  
 NONFAT DRY MILK -- SALES: 2 CARS GRADE A: 1 @ \$0.9100, 1 @ \$0.9175; LAST BID UNFILLED: 1 CAR GRADE A @ \$0.9200; LAST OFFER UNCOVERED: NONE  
 BUTTER -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.8500; LAST OFFER UNCOVERED: NONE

## THURSDAY, JUNE 11, 2015

CHEESE -- SALES: 1 CAR BARRELS @ \$1.7550; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.7550; 1 CAR 40# BLOCKS @ \$1.7800; LAST OFFER UNCOVERED: NONE  
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$0.8800; LAST OFFER UNCOVERED: 10 CARS GRADE A @ \$0.9900  
 BUTTER -- SALES: 1 CAR GRADE AA @ \$1.8650; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.8825; LAST OFFER UNCOVERED: NONE

## FRIDAY, JUNE 12, 2015

CHEESE -- SALES: 8 CARS BARRELS: 1 @ \$1.7550, 1 @ \$1.7500, 1 @ \$1.7425, 1 @ \$1.7400, 1 @ \$1.7350, 1 @ \$1.7300, 1 @ \$1.7250, 1 @ \$1.7225; 2 CARS 40#  
 BLOCKS: 1 @ \$1.7750, 1 @ \$1.7600; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.7550  
 NONFAT DRY MILK -- SALES: 4 CARS GRADE A: 2 @ \$0.8900, 1 @ \$0.9000, 1 @ \$0.8975; LAST BID UNFILLED: 3 CARS GRADE A @ \$0.8900; LAST OFFER UNCOVERED:  
 NONE  
 BUTTER -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.9000; LAST OFFER UNCOVERED: NONE

## BUTTER MARKETS

## NORTHEAST

The butter market has changed little from recent weeks, as active churning continues. With improving cream demand from ice cream, loads sourced to butter are being reduced. Reports indicate that butter inquiries are active. Some orders are being delayed as buyers expect a decline in prices. Buyers/sellers are contemplating the impact of current international markets on the availability of future supplies. Current bulk butter prices for domestic sales are reported 5-7 cents over the market of the CME Group, with various time frames and averages used. According to the *DMN National Retail Report - Dairy*, for June 5-11, the U.S. weighted average advertised price for 1-pound butter is \$3.05, down 13 cents from a year ago. The Northeast regional price is \$2.95, a 10 cents decrease from last week. In the Southeast, butter averaged \$3.16, an 18 cent drop from last week. Tuesday's CME Group cash trading saw Grade AA butter close at \$1.8600, down \$0.0925 from a week ago. The Foreign Agricultural Service (FAS) reports April 2015 U.S. exports of butter and milkfat totaled 5.4 million pounds, a 72% drop from last year.

## CENTRAL

Butter production is steady to lower this week. Demand is uneven. Some contacts report an increase in retail sales due to promotions in June and July. Other manufacturers are reporting that sales are down but they are able to make and store butter for future needs. Inventory levels are comfortable for most manufacturers. Cream supplies are tighter as the heat sets in and decreases components. Bulk butter prices are at market to 5 cents over the market, based on the CME Group and various indices. According to the *DMN National Retail Report - Dairy*, for June 5-11, the national weighted average advertised price for a 1 pound package of butter price is

\$3.05, a 13 cent decrease from last week and 9 cents lower than a year ago. The average weighted price in the Midwest is \$2.08, with a range of \$1.97-2.50. The Grade AA butter price at the CME Group closed Wednesday at \$1.8600, a 7.75 cent decrease from last Wednesday's close.

## WEST

Although some processors have started their regular repair and maintenance programs, West butter production continues to hold steady. Most manufacturers report good milk supply and good consumer demand. Much of the production seems focused on meeting current contracts. Cream availability is in balance. Some manufacturers said they are able to sell excess cream and there are reports of cream being pulled into ice cream or yogurt production. Market participants also report some cream being pulled into California where cream availability is a little short. The *DMN National Retail Report - Dairy* for the week June 5 - 11, found that the U.S. weighted average advertised price of 1# butter is \$3.05, down \$.13 from one week ago and down \$.09 from one year ago. In the Southwest the weighted average advertised price for 1# butter was \$2.99 with a price range of \$1.99 - \$3.99, and in the Northwest, \$3.42 with a price range of \$1.88 - \$3.99. Bulk butter pricing in the West this week is 4 cents under market to 5 cents above, based on the CME Group with various time frames and averages used. The Grade AA butter price at the CME Group on Wednesday closed at \$1.8600, down \$.0775 from a week ago.

## NATIONAL DAIRY PRODUCTS SALES REPORT

## U.S. AVERAGES AND TOTAL POUNDS

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
June 6, 2015	1,9029 4,639,809	1,6608 13,250,659	1,6716 9,602,714	.4369 5,994,829	.9470 22,594,394

Further data and revisions may be found on the internet at: <http://www.ams.usda.gov/AMSV1.0/DairyProductMandatoryReporting>

## CHEESE MARKETS

## NORTHEAST

Manufacturers are maintaining extended production schedules to process near peak milk supplies. Demand for processed cheese is improving, as seasonal orders boost sales. Cheddar producers are primarily moving supplies to aging programs. The market is unsettled. Northeast wholesale cheese prices for cheddar and muenster rose \$0.0650 and process 5# climbed \$0.0525. The Grade A Swiss price increased \$0.0100, due to lagging adjustments based on the Class III component prices. According to the DMN *National Retail Report-Dairy*, for the week of June 5-11, the weighted average advertised price for 8 oz. cheese blocks in the Northeast is \$2.41, 3 cents more than the national average and 1 cent more than a week ago. The Southeast 8 oz. block cheese price is \$2.38, 42 cents more than the previous week. At the CME Group, Tuesday's daily cash price saw barrels close at \$1.6725, down \$0.0475 from a week ago; blocks closed at \$1.7250, down \$0.0450 from a week ago. The Foreign Agricultural Service (FAS) reports that April 2015 U.S. cheese and curd exports totaled 69.8 million pounds, a 6% decline from a year ago.

WHOLESALE SELLING PRICES: DELIVERED,  
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	:	2.1325-2.4175
Process 5# Sliced	:	1.9100-2.3900
Muenster	:	2.1525-2.5025
Grade A Swiss Cuts 10 - 14#	:	3.1825-3.5050

## MIDWEST

The worldview from cheese plants this week is similar to last week. Surplus milk is available in many locations. Reports of surplus milk at \$5.00 below Class are heard in Wisconsin, Iowa, and South Dakota. In Ohio, some surplus milk is being shopped around at \$4.00 below Class. Various milk handlers are offering discounted prices through June to get buyer commitments now. In some plants manufacturing cheese that can be cut right away, such as Monterey jack and Colby jack, those varieties are favored now in scheduling production. Other plants with capacity to make hard Italian varieties such as parmesan and Romano, are keeping emphasis on those varieties as a preference to other varieties. Reasons include the efficiencies of plant production processes as well as the need to age the cheese and have it on hand later in the year to meet inventory goals. Once inventory goals are met, some production is expected to shift toward cheddar production in coming weeks. There is a shift noticed in foodservice sales. The demand for processed cheese has lessened in terms of orders, while demand for natural cheese is increasing. This is attributed to more restaurants using natural cheese slices as part of more "upscale" menus. The *National Retail Report - Dairy* (DMN) found that June 5 to June 11 Midwest ads for 8 ounce shredded cheese have a weighted average advertised price of \$2.35, 6 cents lower than the national average, \$2.41. Midwest prices range from \$1.66 - \$2.99. One year ago the national average price was \$2.37. For 8 ounce blocks, the Midwest average price is \$2.27, 11 cents lower than the national average price, \$2.38. Midwest ads are priced from \$1.66 to \$2.99. One year ago the national average price was \$2.44. Wisconsin wholesale prices for 1,000 to 5,000 pound mixed lots of process cheese increased \$.0525, Swiss increased \$.0100, and the remaining varieties increased \$.0650. In CME Group trading Wednesday, Barrels closed at \$1.7100, up \$.0100 from last Wednesday and Blocks closed at \$1.7500, also up \$.0100 from last Wednesday.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,  
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	:	1.7925-2.1525
Brick And/Or Muenster 5#	:	2.1125-2.5375
Cheddar 40# Block	:	1.8400-2.2350
Monterey Jack 10#	:	2.0875-2.2925
Blue 5#	:	2.3800-3.3675
Mozzarella 5 - 6# (Low Moisture, Part Skim)	:	1.9125-2.8525
Grade A Swiss Cuts 6 - 9#	:	2.7000-2.8175

## WEST

Western cheese production has remained strong and milk is readily available. However, a few processors have suggested they have some processing capacity available and could use a little more milk. Consumer demand for branded products is strong. Most of the cheese sales are on regular contracts and spot sales have been somewhat limited. The DMN *National Retail Report - Dairy* for the week of June 5 - 11 shows the U.S. weighted average advertised retail price for an 8 ounce pack of natural shredded cheese is \$2.41, up \$.07 from last week and up \$.04 from a year ago. Packs averaged \$2.29 in the Southwest and \$2.86 in the Northwest. For 8 ounce blocks, the U.S. price is \$2.38, up \$.15 from last week but down \$.06 from a year ago. Blocks in the Southwest averaged \$2.42, and in the Northwest, \$2.86. Western wholesale prices are up \$.0525 for process, up \$.0100 for Swiss cuts, and up \$.0650 for all other types. In CME Group trading Wednesday, Barrels closed at \$1.7100, up \$.0100 from last Wednesday and Blocks closed at \$1.7500, up \$.0100.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND  
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	:	1.8075-2.0650
Cheddar 40# Block	:	1.8450-2.2900
Cheddar 10# Cuts	:	2.0250-2.2450
Monterey Jack 10#	:	2.0350-2.1950
Grade A Swiss Cuts 6 - 9#	:	2.7600-3.1900

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS  
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

	BUTTER	:	CHEESE
		:	
06/08/15	20,102	:	102,907
06/01/15	20,463	:	102,134
CHANGE	-361	:	773
% CHANGE	-2	:	1

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## CHEESE MARKETS

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## FOREIGN

Domestic foreign type cheese prices increased significantly this week. Domestic Swiss cheese moved marginally higher following the change in the Class/Component prices. Imported cheese prices held steady. Cheese production in Western European has declined as milk production has moved beyond the seasonal peak and inventories for most cheese varieties are at suitable levels. Demand for foreign type cheeses in the United States remains active. Supplies are readily available for most types of cheese. According to NASS, domestic Parmesan production during April totaled 30.0 million pounds, 20.9% more than April 2014. Provolone production during April totaled 32.0 million pounds, 4.8% more than a year ago. Romano production during April totaled 4.8 million pounds, 25.1% more than a year ago. Swiss production during April totaled 26.2 million pounds, 2.4% more than a year ago.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK  
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)  
: NEW YORK

VARIETY	: IMPORTED	: DOMESTIC
Blue	: 2.6400-5.3800	: 2.2725-3.7600*
Gorgonzola	: 3.6900-5.8900	: 2.7800-3.4775*
Parmesan (Italy)	: -0-	: 3.6625-5.7525*
Provolone (Italy)	: -0-	: 2.3150-2.5675*
Romano (Cows Milk)	: -0-	: 3.4625-5.6125*
Sardo Romano (Argentine)	: 2.8500-4.9300	: -0-
Reggianito (Argentine)	: 3.2900-4.9300	: -0-
Jarlsberg-(Brand)	: 2.9500-6.4500	: -0-
Swiss Cuts Switzerland	: -0-	: 3.2800-3.6025*
Swiss Cuts Finnish	: 2.6700-2.9300	: -0-

\* = Price change.

## FLUID MILK AND CREAM

## EAST

## SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA &amp; SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	0	80	0	120	0	240
SOUTHEAST STATES	0	18	0	0	0	0

Northeast farm-level milk output is heavy, although not quite at peak production. With added supplies from school closings, balancing plants are very busy handling current volumes. Fluid sales are mixed. The Mid-Atlantic is long on manufacturing milk supplies. Balancing plants are full and running at/near capacity, on 7 day schedules. Haulers' milk routes are being dropped in some instances. Milk sales are uneven. Farm-level milk volumes are declining in the Southeast. Auxiliary plants are being used to handle milk supplies that are redirected due to plant maintenance problems. Export f.o.b. spot milk loads totaled 18 shipments this week. Hot-humid conditions lowered Florida's milk production. Bottling orders are up. Cow comfort is a concern for milk producers. Export f.o.b. spot milk loads totaled 80 shipments out of the state. According to the *DMN National Retail Report-Dairy*, for June 5-11, the U.S. weighted average advertised price for a gallon of milk was \$2.27, down 66 cents from last year and down 26 cents from last week. Cream demand rose sharply with spikes in ice cream interest. Warmer conditions encouraged soft serve sales. Last minute cream purchases pushed multiples higher. **Multiples for all Classes range 1.22-1.32.** Condensed skim spot sales improved with ice cream mix production, albeit, supplies remain plentiful. Condensed surplus shipments are clearing to plants out West. Sales are encouraged by substantially discounting loads.

## FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES:

## SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:

F.O.B. producing plants: Northeast - 2.3687-2.5627

F.O.B. producing plants: Upper Midwest - 2.3492-2.6210

## PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS, F.O.B. PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices - .70-.85

Northeast - Class III - spot prices - .90-1.03

## MIDWEST

Milk production remains strong. Manufacturers indicate that trucking is an issue. Some raw milk haulers are waiting hours just to get weighed in and then longer to unload. Some parts of the region are experiencing warmer weather which contacts note may start to decrease production. Bottling demand is down as more and more educational institutions close for the summer. Processors indicate available milk is going into manufacturing of various products with room in production schedules. Spot loads of milk are available and range from \$3-5 under Class, with some as low as \$6-10 under. Some processors indicate an increase in demand for milk from farms that do not use growth hormones. Class II demand is increasing. Cream-based and sweetened condensed product processors are pulling heavy along with ice cream manufacturers. **Cream multiples are higher this week, ranging from 1.21 to 1.35.** Cream supplies are tighter this week as ice cream manufacturers are in full production. Some butter manufacturers continue to churn in order to make and store product for future obligations. The *DMN National*

*Retail Report-Dairy* for the week of June 5-11, noted the national weighted average advertised price for one gallon of milk was \$2.27, down \$0.26 from a week ago and down \$0.66 from a year ago. The weighted average price in the Midwest region was \$2.33, with a range of \$1.99-2.99. The weekly *Cow Slaughter under Federal Inspection* report shows U.S. dairy cow slaughter for the week ending May 23, at 51,800 head, 3,400 head more than the comparable week a year ago.

## WEST

Milk output in California continues declining. The remnants of Hurricane Blanca are generating rain showers and gains in soil moisture. Dairy farmers in the Central Valley expect some improvement in the quality of feed for upcoming harvests. The high quality alfalfa hay available is limited while fair to good quality alfalfa hay is more readily available. The Class 1 sales are down in California. The July 2015 Class 1 prices in California are \$18.42 in the north and \$18.70 in the south. The statewide average Class 1 price based on production is \$18.44. That production average price is \$0.96 higher than June 2015, but \$6.70 lower compared with \$25.14 reported in July 2014. In Arizona, milk production is trending lower. Relative humidity continues increasing and temperatures are getting higher. Bottling orders have been cut because school terms ended, making more milk available for manufacturing. According to processors, milk output in New Mexico is lower this week. A majority of operators have finished the second cutting of alfalfa hay. A lot of hay is being stacked in western New Mexico. Dairy operators are importing good quality hay from Mexico. This is helping with forage availability, while limiting interest in higher priced alfalfa grown in state. Class I sales are up, while sales for Class II are slightly down from the previous week. The cream market tone is balanced. There is good demand from ice cream and butter manufacturers in the market. Cream multiples for all Classes are ranging from 1.18 to 1.28. At the CME group, Grade AA butter closed Wednesday at \$1.8600 for a drop of \$0.0775 compared with the same day from last week. Pacific Northwest milk production has leveled off or declined just slightly, but there is still plentiful milk. With the end of school terms, bottling demand has decreased. Many manufacturers are reporting full production schedules. However, a few processors have suggested they have some processing capacity available and could use a little more milk. Cream is being pulled into ice cream and yogurt production and some manufacturers are selling excess cream. Idaho and Utah milk production is strong. Many manufacturers report they are running at capacity. Recent rains have helped improve reported pasture and range conditions.

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**NONFAT DRY MILK - CENTRAL AND EAST**

**CENTRAL:** Nonfat dry milk price range moved lower while the mostly was steady to lower. The market tone is uneven. Spot sales are limited. Contacts note that there is interest but not at current pricing levels. Buyers and sellers are negotiating. Several manufacturers are running dryers at full capacity but are willing to make and store product if desired pricing is not attained. Export demand is weak as there continues to be a gap in domestic and international prices. High heat production is increasing as demand has also started to go higher. Prices are steady to lower.

**EAST:** Prices for low/medium nonfat dry milk have moved lower with spot prices. Output continues to be seasonally strong, with milk volumes near peak levels. By producing primarily low/medium heat, powder operations are efficiently reducing heavy volumes of condensed skim supplies. Current production is adding to manufacturers' stock levels. Contracted sales are satisfying seasonal interest. Spot transactions remain limited. The market is unsettled as buyers and sellers struggle to find a trading price point. Some buyers are content to fill current needs with LTLs, while waiting for clearer market signals. High heat nonfat prices are lower at the bottom of the range. Stocks remain tight, in general. High heat is being produced in the region this week.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A  
 LOW/MEDIUM HEAT: .8925 - 1.0100 MOSTLY: .9100 - .9700  
 HIGH HEAT: .9950 - 1.2500

**NONFAT DRY MILK - WEST**

Prices for low/medium nonfat dry milk moved lower at the bottom of the range. The mostly prices are steady. The market tone is weak. Sales and interest for the product are low, with sporadic sales activity in the f.o.b. spot market. Contacts indicated several loads of older NDM stocks cleared after being downgraded. Low/medium heat nonfat dry milk production activity is steady. Some processors are taking care of regular maintenance projects and clearing intake volumes to neighboring states for processing. Low/medium heat NDM inventories are steady to higher. Prices for high heat nonfat dry milk are steady. High heat nonfat dry milk production is irregular, determined by the needs of end users.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A  
 LOW/MEDIUM HEAT: .8375 - 1.0000 MOSTLY: .9250 - .9700  
 HIGH HEAT: 1.0125 - 1.0800

**CALIFORNIA MANUFACTURING PLANTS - NDM**

WEEK ENDING	PRICE	TOTAL SALES
June 5	\$.9360	12,683,916
May 29	\$.9343	24,219,529

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

**DRY BUTTERMILK - CENTRAL AND EAST**

**CENTRAL:** Dry buttermilk prices were mixed this week. Production is uneven depending on user needs. Spot sales are limited as most manufacturers are not drying more than contract needs as they use drying capabilities for other powders. Discounts are still being offered for condensed, however there has not been much interest. Some manufacturers noted inventory levels are balanced.

**EAST:** Prices for dry buttermilk are lower at the top of the range in a fairly sluggish market. With recent pulls on cream supplies from ice cream manufacturing and condensed buttermilk sales, dry buttermilk production is seeing a slight decline. Spot acquisitions are few. Current buttermilk supplies are moving through contracts or processed in-house. Stocks are mixed at the producers' level, from light to moderate. The market undertone is unsettled.

F.O.B. CENTRAL/EAST: .8200 - 1.0000

**DRY BUTTERMILK - WEST**

Western dry buttermilk prices are unchanged on the mostly price series. Buyer demand for f.o.b. spot loads is light. Contacts indicate some of their customers are between seasons when dry buttermilk usage increases, and those customers are currently not interested in taking a position on dry buttermilk loads. Dry buttermilk production is steady to lower as a few churn operators opted to sell cream into the ice cream/aerated cream channels. Powder inventories are currently higher than needed for contract fulfillment.

F.O.B. WEST: .7500 - .8800 MOSTLY: .8000 - .8400

**DRY WHOLE MILK - NATIONAL**

Prices for dry whole milk shifted lower. Interest is light to moderate for f.o.b. spot offers and dependent on prices. Production is limited at several locations as manufacturing milk intakes are active throughout the country, and plant operators are focusing on timely processing of all intake volumes. Dry whole milk inventories are steady to lower.

F.O.B. PRODUCING PLANT: 1.0100 - 1.4000

**WHEY, WPC 34%, LACTOSE & CASEIN**

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**DRY WHEY - CENTRAL**

Dry whey prices are dropping. Contacts report bidding on tenders at lower than current pricing for Q3 and not acquiring them due to lower bids. Spot sales are limited this week. Offers for high volumes are getting pressured for lower prices. Whey futures are feeling some burden and buyers feel that the price is high. There is speculation of some of the WPC80 producers switching to whey production. Some manufacturers are having trouble drying due to humid weather. Animal feed whey production is increasing. Prices are steady this week. Demand is mixed depending on buyers' needs.

F.O.B. CENTRAL: .3500 - .4850 MOSTLY: .3600 - .4000  
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .2200 - .3000

**DRY WHEY - NORTHEAST**

Dry whey prices are lower at the top of the range with adjustments to indices. Production remains steady, improving available inventory. Spot market activity is light. Buyer needs are met mainly through contractual arrangements. Some brokers are delaying purchases made earlier in an effort to benefit from the market's weakness.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .4000 - .4650

**DRY WHEY - WEST**

Western whey prices moved lower this week. Production remains steady and consistent with cheese production. Market contacts report inquiries are present and a few spot sales have occurred, but the overall market tone remains weak. Some manufacturers report selling older stock to help clear inventories.

NONHYGROSCOPIC: .3950 - .4750 MOSTLY: .4000 - .4400

**WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST**

Prices for whey protein concentrate 34% are lower on a weak market. Some manufacturers report contract loads have been pushed back by buyers. In some instances, buyers are slowing delivering of contract loads, but other buyers have determined they no longer need some contract loads. Thus, inventories are higher than expected at some facilities. Whey protein concentrate 34% production is steady to lower. The fluid whey stream at some plants is heading toward dry sweet whey production instead of whey protein concentrate, as producers try to rebalance WPC 34% interest with near term production and current inventories. Other manufacturers report interest is steady and inventories are light. Some end users of dried whole and/or egg whites are exploring use of whey protein concentrates as a full or partial replacement for eggs.

F.O.B. EXTRA GRADE 34% PROTEIN: .7500 - .9900 MOSTLY: .7800 - .9500

**LACTOSE - CENTRAL AND WEST**

Prices for lactose are unchanged to lower on a weak market. Contacts claim they've run out of adjectives to describe lackluster demand from many sectors of the market. A recent rally in interest from international standardizing operations was short lived. Contacts indicate sellers from other countries satisfied that interest at lower prices. A few manufacturers finalized Q3 and six month contracts. They indicate this is early for this activity, but removes the need to find additional venues for lactose volumes. Lactose production is active, following the trend of cheese manufacturing. However, a few lactose producers are opting to dry whey or whey permeate to reduce lactose inventories and eliminate the cost of lactose production. Inventories are higher than anticipated at many locations.

Including spot sales and up to 3 month contracts.

F.O.B. EDIBLE, NON PHARMACEUTICAL .1700 - 2900 MOSTLY: .1900 - .2500

**CASEIN - NATIONAL**

Casein prices are unchanged this week. Milk production has moved past the seasonal peak in Western Europe. The impact of reduced milk deliveries will likely bring about a decline in casein production. Casein supplies are readily available in Western Europe. Milk production in Oceania is nearing the seasonal low point, but supplies of casein are available on the spot market. Contracted volumes for Q3 for both types of casein in the United States are on par with last year. US demand for casein based products is seasonally steady. Readily available supplies globally contribute to the weak market undertone.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 3.3500 - 3.8000  
ACID: 3.3500 - 4.1000

U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection

WEEK ENDING	2015 WEEKLY DAIRY COWS	2015 CUMULATIVE DAIRY COWS	2014 WEEKLY DAIRY COWS	2014 CUMULATIVE DAIRY COWS
05/23/2015	51.8	1,221.7	48.4	1,172.8

WEBSITE: [http://www.ams.usda.gov/mnreports/sj\\_ls714.txt](http://www.ams.usda.gov/mnreports/sj_ls714.txt)

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

CLASS III MILK PRICES (3.5% BF)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2010	14.50	14.28	12.78	12.92	13.38	13.62	13.74	15.18	16.26	16.94	15.44	13.83
2011	13.48	17.00	19.40	16.87	16.52	19.11	21.39	21.67	19.07	18.03	19.07	18.77
2012	17.05	16.06	15.72	15.72	15.23	15.63	16.68	17.73	19.00	21.02	20.83	18.66
2013	18.14	17.25	16.93	17.59	18.52	18.02	17.38	17.91	18.14	18.22	18.83	18.95
2014	21.15	23.35	23.33	24.31	22.57	21.36	21.60	22.25	24.60	23.82	21.94	17.82

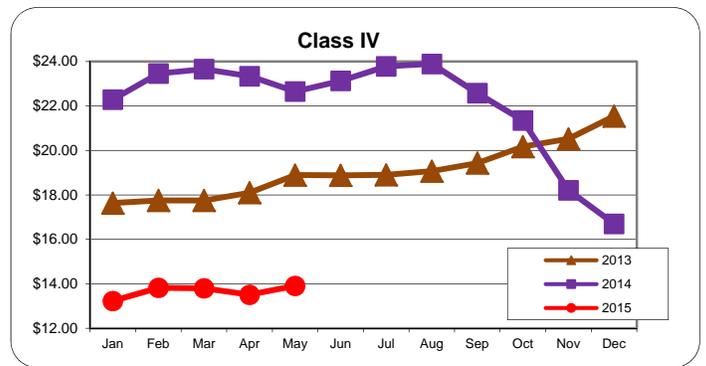
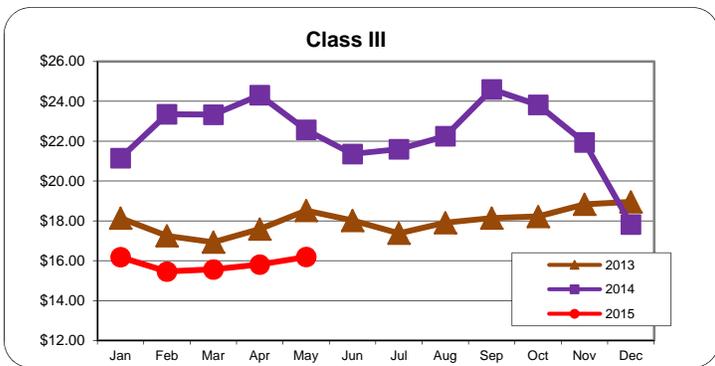
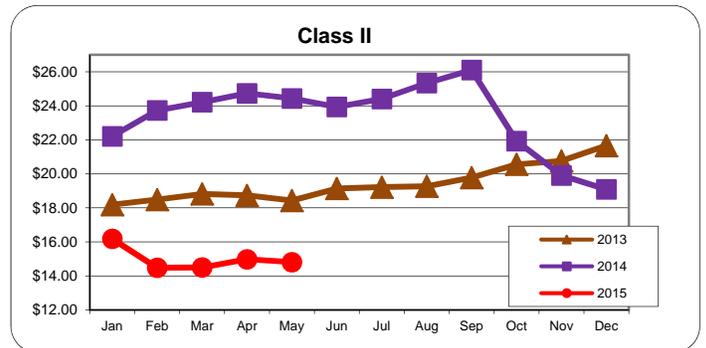
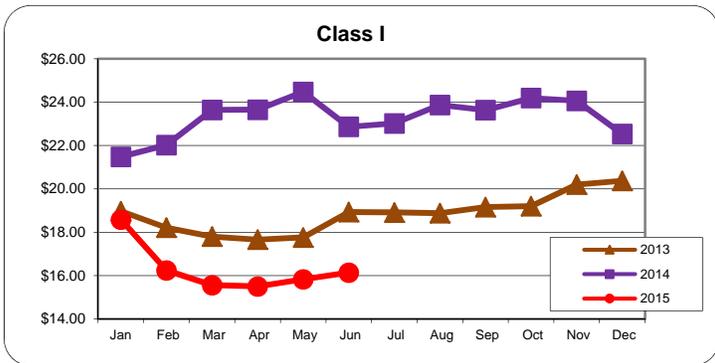
CLASS IV MILK PRICES (3.5%)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2010	13.85	12.90	12.92	13.73	15.29	15.45	15.75	15.61	16.76	17.15	16.68	15.03
2011	16.42	18.40	19.41	19.78	20.29	21.05	20.33	20.14	19.53	18.41	17.87	16.87
2012	16.56	15.92	15.35	14.80	13.55	13.24	14.45	15.76	17.41	18.54	18.66	17.83
2013	17.63	17.75	17.75	18.10	18.89	18.88	18.90	19.07	19.43	20.17	20.52	21.54
2014	22.29	23.46	23.66	23.34	22.65	23.13	23.78	23.89	22.58	21.35	18.21	16.70

FEDERAL MILK ORDER CLASS PRICES FOR 2015 (3.5%)

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	18.58	16.24	15.56	15.50	15.83	16.14						
II	16.18	14.48	14.50	14.98	14.81							
III	16.18	15.46	15.56	15.81	16.19							
IV	13.23	13.82	13.80	13.51	13.91							

1/ Specific order differentials to be added to this base price can be found by going to: [www.ams.usda.gov/DairyMarketingStatistics](http://www.ams.usda.gov/DairyMarketingStatistics); then select "Prices"; and then select "Principal Pricing Points."



## INTERNATIONAL DAIRY MARKET NEWS - EUROPE

Information gathered June 1 - 12, 2015

Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

**WESTERN OVERVIEW:** Western European milk production is showing marginal declines coming off the recently reached seasonal peak. Cow comfort levels have declined as hot, dry weather has covered much of the major dairy producing areas of Europe. These conditions, if prolonged, will likely accelerate the decrease in milk production in the affected areas. Milk volumes going into cheese plants are being reduced, due to the reduction in milk deliveries and also due to cheese supplies having been replenished. Butter and SMP production remains active.

**WHOLE MILK POWDER (WMP):** Whole milk powder prices moved marginally lower in light trading. Production is geared to cover current commitments. Oceania pricing is lower than the EU and limiting new export opportunities. According to Eurostat, EU whole milk powder production for March 2015 showed the following percentage changes for selected countries compared to March last year: France, -3.6%; Germany, -15.4%; Belgium, -37.5%; Denmark, +4.7% and the Netherlands, -15.5%.

26% BUTTERFAT: 2,550 - 2,800

**BUTTER/BUTTEROIL:** Butter prices are unchanged. Domestic butter demand has eased in Europe following the May holidays, which has added to the supplies available for export. Some increase in export demand was noted as buyers finished up orders ahead of Ramadan, scheduled to begin on June 18. Negotiations are ongoing for deliveries later in the year, but buyers and sellers are slow to come to agreements. Some manufacturers are comfortable with their current inventory levels and are holding firm on their price positions. Butteroil prices held steady this reporting period. Market activity is mostly restricted to domestic transactions. Export demand remains light as supplies at lower prices are available from Oceania. PSA stock levels on May 24 amounted to 59,167 MT. The Netherlands, France, Germany and Belgium are the top four countries with the largest holdings in PSA stocks. According to Eurostat, EU butter production for March 2015 showed the following percentage changes for selected countries compared to March last year: France, +3.0%; Germany, -0.9%; Belgium, +17.2%; Ireland, +0.6% and the Netherlands, -19.4%.

82% BUTTERFAT: 3,100 - 3,450  
99% BUTTERFAT: 3,725 - 4,200

**SWEET WHEY POWDER:** Dry whey prices moved lower on the upper end of the range. Whey production is beginning to decline following some very active production schedules in the weeks leading up to the seasonal peak in milk production. Export interest has slowed as buyers have multiple sources to choose from and are negotiating for the most favorable price for their volume needs and delivery timelines. The availability of supplies and global competitiveness are contributing to the market's weak undertone.

NONHYGROSCOPIC: 900 - 1,050

**EASTERN OVERVIEW:** Eastern European milk production is at or near the seasonal peak. Dairy manufacturing plants are operating at near capacity levels to handle the strong seasonal influx of milk. According to Eurostat, Poland's March 2015 production of various dairy commodities showed the following percentage changes compared to March 2014: butter, +10.7%; SMP, -1.5%; and WMP, -44.6%.

**SKIM MILK POWDER (SMP):** Prices for skim milk powder are unchanged this reporting period. Export demand has improved as buyers are looking to cover their remaining Q3 needs. The continuing favorable currency exchange rate has also contributed to the increase in export buying interest. Negotiations for Q4 are slow to develop as most buyers are hesitant to make commitments in a weak market. PSA stock levels on May 24 amounted to 17,641 MT. Spain and Germany have the largest holdings and a majority of the volumes in storage. According to Eurostat, EU skim milk powder production for March 2015 showed the following percentage changes for selected countries compared to March last year: France, -5.9%; Germany, -4.4%; Belgium, +5.2%; Denmark, +6.7% and the Netherlands, -9.4%.

1.25% BUTTERFAT: 1,875 - 2,100

**Exchange rates for selected foreign currencies:  
June 8, 2015**

.1108 Argentina Peso	.0080 Japan Yen
.7701 Australian Dollar	.0640 Mexican Peso
.8058 Canadian Dollar	.7143 New Zealand Dollar
1.1293 Euro	.2704 Poland Zloty
.0156 India Rupee	

To compare the value of 1 US Dollar to Mexican Pesos: (1/.0640) = 15.6250 Mexican Pesos. Source: "Wall Street Journal"

## INTERNATIONAL DAIRY MARKET NEWS - OCEANIA

Information gathered June 1 - 12, 2015

Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

**AUSTRALIA:** Current milk production in Australia is steady at typical low seasonal levels. Production approaching the end of the season has been fairly strong and ahead of last year's pace with estimates of seasonal production 2.5% above the previous year. An "El Nino" has been declared by Australian meteorology officials, which typically results in warm dry conditions covering Oceania, South-east Asia, China and India. Manufacturing milk volumes in Australia have declined as much of the milk currently produced is filling domestic fluid demand. Some manufacturing milk loads are being transported longer distances as various manufacturing facilities are closed, while they cycle through their yearly maintenance schedules. Hay markets are active as Australian producers are looking to secure adequate supplies as winter sets in. The possibility of dry conditions, due to the increased possibility of El Nino delaying or limiting the 2015 hay harvest, has caused dairy producers to reassess their forage supplies. Dairy Australia reports dairy product exports for the July-April period totaling 624.4 thousand MT, up 2.4% from the year ago period. Selected dairy product export changes compared to the same period last year are: butter, -23.4%; butter oil, -5.1%; cheddar, -13.2%; SMP, +31.9%; WMP, -32.9% and whey products +2.5%. Milk production in **NEW ZEALAND** is at very low levels as most cows have been dried off and moved to winter pastures. Dairy commodity supplies are more than adequate to cover the carry-over period. Inventories for some commodities are more than anticipated for this time of year. Larger than anticipated supplies are having difficulty clearing as global demand remains sluggish with buyers feeling no urgency to make purchases in a weak market. A major cooperative in New Zealand is reviewing its business operations and will likely make changes to improve efficiencies and lower costs. New Zealand's April milk production, as reported by DCANZ, was 1.396 million MT, up 8.5% from April 2014 and 44.1% higher from two years ago. April milk solids reflect a 9.2% increase compared with April 2014. At the June 2 GDT event #141, average prices ranged from 10.0% lower to unchanged from the prior event across categories. The all contracts price averages (US\$ per MT) and percent changes from the previous average are: anhydrous milk fat, \$3,112 -7.4%; butter, \$2,619 -10.0%; buttermilk powder, \$1,795 -7.0%; cheddar cheese, \$3,055 unchanged; lactose, \$540 -6.9%; rennet casein, \$5,789 -4.4%; skim milk powder, \$1,982 -1.3%; sweet whey powder, n.a.; and whole milk powder, \$2,309 -3.1%.

**BUTTER:** Prices for butter moved significantly lower. Demand has weakened as most buyers have their near term needs covered. Current butter production in Oceania is very limited, following the seasonal decline in milk production and also due to increased demand for fluid cream, cream cheese and other cream based products. Supplies available for export are primarily located in New Zealand. Some manufacturers are offering butter at a discount ahead of the close of their financial year, while others are content to hold their remaining inventories. Some Oceania manufacturers are eager to get sales on the books for the new production year with offerings at lower prices. The market has a weak undertone. At the June 2 GDT event #141, butter prices averaged \$2,660/MT for August contracts, -8.0% from the prior event. Butter prices averaged \$2,619/MT for all contracting periods, -10.0% from the prior event.

AMF prices averaged \$3,058/MT for August contracts, -9.0% from the prior event. For all contracting periods, the AMF price average was \$3,112/MT, -7.4%.

82% BUTTERFAT: 2,550 - 3,300

**SKIM MILK POWDER (SMP):** Skim milk powder prices moved marginally lower. Demand remains slow as many buyers in Southeast Asia have their needs covered and are taking a wait and see attitude prior to making any additional purchases. Active production schedules in the US and the EU are contributing to the weak market undertone. At the June 2 GDT event 141, SMP for all regions and contracting periods averaged \$1,982 per MT, -1.3%. For trading in contract period 2, August, prices averaged \$1,920 for NZ sourced medium heat product, down \$60 from the prior event.

1.25% BUTTERFAT: 1,900 - 2,200

**CHEDDAR CHEESE:** Cheddar prices held steady this reporting period. Cheese production has slowed following the seasonal decline in milk production. Supplies for export are more readily available in New Zealand, while Australian supplies are primarily covering domestic demand. The cheddar market has a steady to weak undertone as negotiations with Japan are continuing and likely to result in lower prices, due to increased competition from Europe. Some cheese manufacturers in Oceania have expanded their production capacities for mozzarella and specialty cheeses as Asian consumer tastes are turning more to pizzas and other Western type menu offerings.

39% MAXIMUM MOISTURE: 3,300 - 3,600

**WHOLE MILK POWDER (WMP):** Whole milk powder prices moved lower on both ends of the range. Supplies available for export are predominately via New Zealand. Demand from China has been sluggish and below expectations, but some Southeast Asian countries been fairly active buyers. Singapore has been especially active with purchases of WMP for blending and re-exporting purposes. The market continues to have a weak undertone. At the June 2 GDT event 141, the WMP pricing index, across all contracting periods, averaged \$2,309 per MT, down 3.1% compared to the prior event. For contract periods 1 and 2, July and August, NZ regular WMP averaged \$2,180 and \$2,225 per MT.

26% BUTTERFAT: 2,175 - 2,400

## INTERNATIONAL DAIRY MARKET NEWS

US\$/MT	Global/Dairy Trading (gDT) Event 141 Recap - June 2, 2015													
	Contract 1 Jul-15		Contract 2 Aug-15		Contract 3 Sep-15		Contract 4 Oct-15		Contract 5 Nov-15		Contract 6 Dec-15		All Contracts	
Anhydrous Milk Fat	n.a.	\$3,058	-9.0%	\$3,112	-7.7%	\$3,116	-6.6%	\$3,158	-5.1%	\$3,249	-5.7%	\$3,112	-7.4%	
Butter	n.a.	\$2,660	-8.0%	\$2,585	-11.2%	\$2,564	-11.8%	\$2,625	-11.9%	\$2,745	-9.1%	\$2,619	-10.0%	
Buttermilk Powder	n.a.	\$1,795	-7.0%		n.a.		n.a.		n.a.		n.a.	\$1,795	-7.0%	
Cheddar	n.a.		n.a.	\$3,241	n.a.	\$2,994	n.a.		n.a.		n.a.	\$3,055	n.a.	
Lactose	n.a.	\$540	-6.9%		n.a.		n.a.		n.a.		n.a.	\$540	-6.9%	
Rennet Casein	n.a.	\$5,445	-11.0%	\$6,801	9.2%	\$6,520	11.7%		n.a.		n.a.	\$5,789	-4.4%	
Skim Milk Powder	\$1,885	0.8%	\$1,924	-2.5%	\$1,961	-0.7%	\$2,021	-1.4%	\$2,053	0.1%	\$2,124	1.8%	\$1,982	-1.3%
Sweet Whey Powder		n.a.		n.a.		n.a.			n.a.		n.a.		n.a.	
Whole Milk Powder	\$2,219	n.a.	\$2,272	-2.9%	\$2,319	-4.5%	\$2,328	-4.1%	\$2,371	-2.2%	\$2,432	-1.0%	\$2,309	-3.1%

Average price US\$/MT and % change in indices from previous event.

US\$/Pound	Global/Dairy Trading (gDT) Event 141 Recap - June 2, 2015													
	Contract 1 Jul-15		Contract 2 Aug-15		Contract 3 Sep-15		Contract 4 Oct-15		Contract 5 Nov-15		Contract 6 Dec-15		All Contracts	
Anhydrous Milk Fat	n.a.	\$1.3871	-9.0%	\$1.4116	-7.7%	\$1.4134	-6.6%	\$1.4325	-5.1%	\$1.4737	-5.7%	\$1.4116	-7.4%	
Butter	n.a.	\$1.2066	-8.0%	\$1.1725	-11.2%	\$1.1630	-11.8%	\$1.1907	-11.9%	\$1.2451	-9.1%	\$1.1880	-10.0%	
Buttermilk Powder	n.a.	\$0.8142	-7.0%		n.a.		n.a.		n.a.		n.a.	\$0.8142	-7.0%	
Cheddar	n.a.		n.a.	\$1.4701	n.a.	\$1.3581	n.a.		n.a.		n.a.	\$1.3857	n.a.	
Lactose	n.a.	\$0.2449	-6.9%		n.a.		n.a.		n.a.		n.a.	\$0.2449	-6.9%	
Rennet Casein	n.a.	\$2.4698	-11.0%	\$3.0849	9.2%	\$2.9575	11.7%		n.a.		n.a.	\$2.6259	-4.4%	
Skim Milk Powder	\$0.8550	0.8%	\$0.8727	-2.5%	\$0.8895	-0.7%	\$0.9167	-1.4%	\$0.9312	0.1%	\$0.9634	1.8%	\$0.8990	-1.3%
Sweet Whey Powder		n.a.		n.a.		n.a.			n.a.		n.a.		n.a.	
Whole Milk Powder	\$1.0065	n.a.	\$1.0306	-2.9%	\$1.0519	-4.5%	\$1.0560	-4.1%	\$1.0755	-2.2%	\$1.1031	-1.0%	\$1.0474	-3.1%

Average price US\$/pound and % change from previous event.

**CME GROUP, INC FUTURES**  
 Selected settling prices, (open interest)

Month	05/28	05/29	06/01	06/02	06/03	06/04	06/05	06/08	06/09	06/10
<b>CLASS III MILK FUTURES (Pit-Traded) (\$/cwt)</b>										
MAY 15	16.22 (5233)	16.22 (5215)	16.21 (5225)	16.23 (5172)	16.19 (6021)					
JUN 15	16.75 (6072)	16.82 (6179)	16.97 (6070)	16.90 (5985)	16.73 (5975)	16.70 (5937)	16.70 (5849)	16.66 (5820)	16.75 (5790)	16.79 (5782)
JUL 15	17.19 (4278)	17.42 (4347)	17.57 (4427)	17.46 (4486)	16.94 (4468)	16.98 (4485)	16.91 (4498)	17.14 (4519)	17.52 (4588)	17.48 (4571)
AUG 15	17.36 (3620)	17.42 (3664)	17.72 (3703)	17.54 (3744)	17.05 (3829)	17.05 (3828)	17.08 (3845)	17.35 (3842)	17.74 (3870)	17.68 (3903)
SEP 15	17.52 (3510)	17.56 (3561)	17.80 (3600)	17.60 (3643)	17.31 (3691)	17.23 (3672)	17.26 (3694)	17.47 (3692)	17.83 (3685)	17.75 (3696)
OCT 15	17.47 (3163)	17.56 (3201)	17.67 (3218)	17.51 (3239)	17.34 (3263)	17.24 (3273)	17.21 (3280)	17.41 (3280)	17.71 (3278)	17.71 (3284)
NOV 15	17.45 (3083)	17.51 (3087)	17.64 (3091)	17.51 (3129)	17.39 (3156)	17.29 (3171)	17.26 (3174)	17.40 (3171)	17.69 (3172)	17.61 (3191)
DEC 15	17.25 (2851)	17.31 (2859)	17.39 (2863)	17.28 (2880)	17.30 (2891)	17.20 (2890)	17.10 (2898)	17.30 (2898)	17.40 (2892)	17.35 (2893)
JAN 16	16.93 (695)	16.84 (699)	16.89 (715)	16.90 (718)	16.84 (735)	16.73 (759)	16.71 (759)	16.81 (761)	16.83 (766)	16.75 (775)
FEB 16	16.86 (570)	16.86 (570)	16.81 (578)	16.86 (578)	16.82 (592)	16.72 (597)	16.71 (601)	16.81 (605)	16.81 (612)	16.75 (620)
<b>CLASS IV MILK FUTURES (Pit-Traded) (\$/cwt)</b>										
MAY 15	13.98 (461)	13.98 (461)	13.98 (461)	13.89 (464)	13.91 (654)					
JUN 15	14.21 (375)	14.52 (376)	14.52 (376)	14.39 (375)	14.30 (368)	14.22 (363)	14.17 (360)	14.11 (353)	14.06 (339)	14.06 (314)
JUL 15	15.02 (231)	15.35 (232)	15.13 (233)	14.72 (219)	14.57 (218)	14.64 (218)	14.49 (227)	14.40 (230)	14.40 (230)	14.40 (230)
<b>CASH SETTLED BUTTER FUTURES (Electronic-Traded) (¢/lb)</b>										
MAY 15	187.75 (947)	188.50 (947)	188.50 (947)	187.75 (947)	187.25 (1131)					
JUN 15	197.00 (936)	202.00 (935)	202.00 (937)	197.00 (948)	196.25 (946)	195.20 (945)	194.98 (949)	192.30 (956)	193.00 (953)	192.73 (953)
JUL 15	201.18 (805)	207.50 (812)	205.00 (806)	200.00 (796)	198.53 (792)	199.25 (776)	196.55 (770)	194.00 (778)	195.00 (778)	195.50 (780)
<b>NONFAT DRY MILK FUTURES (Pit-Traded) (¢/lb)</b>										
MAY 15	94.15 (910)	94.25 (911)	94.35 (898)	94.40 (897)	94.64 (1026)					
JUN 15	95.00 (799)	95.13 (807)	96.00 (813)	94.80 (841)	94.75 (874)	94.38 (891)	92.80 (894)	93.03 (894)	93.50 (895)	93.75 (894)
JUL 15	100.10 (733)	100.30 (743)	99.33 (748)	97.25 (745)	97.00 (732)	96.50 (733)	95.58 (736)	96.53 (739)	96.95 (739)	96.00 (734)
<b>WHEY (Electronic-Traded) (¢/lb)</b>										
MAY 15	44.28 (669)	44.50 (658)	44.50 (658)	44.88 (659)	44.50 (681)					
JUN 15	43.50 (687)	42.80 (693)	42.95 (699)	41.35 (707)	40.05 (714)	40.50 (725)	41.50 (717)	42.00 (704)	42.23 (704)	42.23 (693)
JUL 15	41.98 (596)	41.50 (597)	41.53 (597)	40.35 (597)	38.50 (599)	39.00 (611)	38.85 (614)	39.00 (619)	39.10 (620)	38.90 (622)
<b>CHEESE CSC (Electronic-Traded) (\$/lb)</b>										
MAY 15	1.66 (4266)	1.66 (4266)	1.66 (4266)	1.66 (4266)	1.66 (4524)					
JUN 15	1.72 (4079)	1.73 (4096)	1.75 (4096)	1.75 (4027)	1.73 (4027)	1.73 (4032)	1.72 (4005)	1.72 (4001)	1.72 (4000)	1.73 (3995)
JUL 15	1.76 (3348)	1.79 (3362)	1.81 (3348)	1.81 (3289)	1.77 (3308)	1.76 (3331)	1.76 (3330)	1.78 (3333)	1.82 (3327)	1.82 (3338)
AUG 15	1.79 (3087)	1.80 (3107)	1.83 (3108)	1.83 (3116)	1.78 (3143)	1.79 (3159)	1.79 (3168)	1.81 (3181)	1.86 (3181)	1.85 (3171)
SEP 15	1.81 (3207)	1.82 (3231)	1.84 (3210)	1.82 (3194)	1.80 (3216)	1.80 (3226)	1.81 (3235)	1.83 (3236)	1.86 (3237)	1.86 (3232)
OCT 15	1.80 (2719)	1.82 (2749)	1.83 (2747)	1.83 (2752)	1.81 (2773)	1.81 (2777)	1.81 (2776)	1.82 (2776)	1.86 (2769)	1.86 (2784)

Source: <http://www.cmegroup.com/market-data/daily-bulletin.html>

## June Milk Supply and Demand Estimates

Milk production forecasts for 2015 and 2016 are raised from last month on gains in output per cow. The fat basis export forecast for 2015 is raised on higher cheese exports. Skim solids exports for both 2015 and 2016 are raised on larger exports of nonfat dry milk (NDM). Fat basis imports are raised for both 2015 and 2016 on expectations of strong demand for imported cheese. Butter, NDM, and whey prices for 2015 are forecast lower on relatively abundant supplies of those products. The cheese price forecast is raised on strong demand. NDM and whey prices are reduced for 2016. The 2016 butter price range is narrowed. The Class III price forecast is raised for 2015 on stronger cheese prices but reduced for 2016 on lower whey prices. Class IV prices for 2015 and 2016 are lowered on weaker product prices. The all milk price is forecast at \$17.15 to \$17.55 per cwt for 2015 and \$17.45 to \$18.45 per cwt for 2016.

U.S. Milk Supply and Use					
Commodity	2014	2015 Projected		2016 Projected	
		May	Jun	May	Jun
<i>(billion pounds)</i>					
Milk					
Production	206.0	208.6	208.7	213.6	213.9
Farm Use	1.0	1.0	1.0	1.0	1.0
Fat Basis Supply					
Beginning Commercial Stocks	11.2	11.2	11.2	11.3	11.3
Marketings	205.1	207.6	207.8	212.6	212.9
Imports	4.3	4.8	5.0	4.3	4.4
Total Commercial Supply	220.6	223.6	224.0	228.3	228.6
Fat Basis Use					
Commercial Exports	12.5	10.8	10.9	11.5	11.5
Ending Commercial Stocks	11.2	11.3	11.3	11.8	11.9
CCC Donations	0.0	0.0	0.0	0.0	0.0
Domestic Commercial Use	196.9	201.5	201.8	205.0	205.2
Skim-Solid Basis Supply					
Beginning Commercial Stocks	11.7	13.1	13.1	12.5	12.2
Marketings	205.1	207.6	207.8	212.6	212.9
Imports	5.6	5.7	5.7	5.6	5.6
Total Commercial Supply	222.3	226.4	226.6	230.7	230.7
Skim-Solids Basis Use					
Commercial Exports	39.2	37.8	38.7	39.1	39.5
Ending Commercial Stocks	13.1	12.5	12.2	12.9	12.9
CCC Donations	0.0	0.0	0.0	0.0	0.0
Domestic Commercial Use	170.1	176.2	175.7	178.8	178.3

NOTE: Totals may not add due to rounding.

Continued on page 11

## June Milk Supply and Demand Estimates-cont'd

U.S. Dairy Prices					
Commodity	2014	2015 Projected		2016 Projected	
		May	Jun	May	Jun
<i>(dollars per pound)</i>					
Product Prices <sup>1</sup>					
Cheese	2.1551	1.615-1.665	1.635-1.675	1.610-1.710	1.610-1.710
Butter	2.1361	1.810-1.890	1.800-1.870	1.725-1.855	1.720-1.850
Nonfat Dry Milk	1.7682	1.025-1.065	1.005-1.045	1.215-1.285	1.195-1.265
Dry Whey	0.6538	0.475-0.505	0.465-0.485	0.515-0.545	0.505-0.535
<i>(dollars per cwt)</i>					
Milk Prices <sup>2</sup>					
Class III	22.34	16.05-16.55	16.15-16.55	16.20-17.20	16.15-17.15
Class IV	22.09	14.35-14.95	14.20-14.70	15.60-16.70	15.40-16.50
All Milk <sup>3</sup>	23.97	17.10-17.60	17.15-17.55	17.45-18.45	17.45-18.45
<b>Quarterly</b>					
	2015 I	2015 II <sup>4</sup>	2015 III <sup>4</sup>	2015 IV <sup>4</sup>	2016 I <sup>4</sup>
<i>(billion pounds)</i>					
Milk Production	51.9	53.6	51.5	51.7	53.4
<i>(dollars per cwt)</i>					
All Milk Price <sup>2,3</sup>	17.00	16.40-16.60	17.50-18.00	17.80-18.60	17.25-18.25
Class III Price <sup>2</sup>	15.73	16.05-16.25	16.60-17.10	16.35-17.15	15.75-16.75
Class IV Price <sup>2</sup>	13.62	13.70-14.00	14.50-15.10	15.05-15.95	14.65-15.75

<sup>1</sup> Simple average of monthly prices calculated from AMS weekly average dairy product prices for class price computations. Details may be found by going to <http://www.ams.usda.gov/DairyMarketStatistics>; then select "Prices;" then select "Description." <sup>2</sup> Annual and quarterly Class III and Class IV prices are the simple average of monthly minimum Federal order milk prices paid by regulated plants for milk used in the respective classes. All milk price is the simple average of monthly prices received by farmers for milk at average test. <sup>3</sup> Does not reflect any deductions from producers as authorized by legislation. <sup>4</sup> Projection.

**Source:** U.S. Department of Agriculture. World Agricultural Outlook Board. *World Agricultural Supply and Demand Estimates, WASDE-542, June 10, 2015*. Approved by the Interagency Commodity Estimates Committee [members for Dairy are: Shayle Shagam, Chairperson, WAOB; Uthra Raghunathan, AMS; Paul Kiendl, FAS; Jerry Cessna, ERS; and Milton Madison, FSA].

## Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders and California, March 2015, With Comparisons

In March 2015, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$16.60 per cwt, down \$0.31 per cwt from the February 2015 average, and down \$8.58 per cwt from the March 2014 average. The component tests of producer milk in March 2015 were: butterfat, 3.80%; protein, 3.13%; and other solids, 5.73%. When compared to the previous month, the March Mailbox prices decreased in all 19 Federal milk order reporting areas with a simple average decrease of \$0.44 per cwt. Florida experienced the greatest decrease of \$1.57 per cwt while Minnesota experienced the smallest decrease of only \$0.09 per cwt. Mailbox prices in March 2015 ranged from \$18.08 in the New England States to \$14.51 in New Mexico.

Reporting Area <sup>1</sup>	Mailbox Milk Price <sup>2</sup>		
	Mar 2014	Feb 2015	Mar 2015
	<i>(dollars per hundredweight)</i>		
New England States <sup>3</sup>	26.30	18.44	18.08
New York	25.58	17.05	16.67
Eastern Pennsylvania <sup>4</sup>	25.48	17.03	16.56
Appalachian States <sup>5</sup>	25.96	17.94	16.91
Southeast States <sup>6</sup>	26.10	18.29	17.06
Southern Missouri <sup>7</sup>	24.92	17.72	16.79
Florida	27.27	19.55	17.98
Western Pennsylvania <sup>8</sup>	25.61	17.10	16.73
Ohio	25.24	17.33	16.85
Indiana	24.46	16.43	15.89
Michigan	24.62	16.03	15.56
Wisconsin	25.34	17.57 *	17.46
Minnesota	25.43	17.41	17.32
Iowa	25.75	17.11	16.74
Illinois	25.61	17.28	17.01
Corn Belt States <sup>9</sup>	24.39	16.01	15.63
Western Texas <sup>10</sup>	24.32	15.78	15.47
New Mexico	22.96	14.84	14.51
Northwest States <sup>11</sup>	25.36	15.39	16.65
All Federal Order Areas <sup>12</sup>	25.18	16.91	16.60
California <sup>13</sup>	23.36	14.49	14.45

\* Revised from 17.58 to 17.57.

<sup>1</sup> Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders.

<sup>2</sup> Net pay prices received by dairy farmers for milk. Prices reflect all payments received for milk sold and all costs associated with marketing the milk. Prices are weighted averages of the prices reported for all orders receiving milk from the reporting area and are reported at the average butterfat tests. Prices include, for the most part, the assessment under the Cooperatives Working Together (CWT) program.

<sup>3</sup> Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont.

<sup>4</sup> Includes all counties to the east of those listed in <sup>8</sup>.

<sup>5</sup> Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia.

<sup>6</sup> Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi.

<sup>7</sup> Includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these.

<sup>8</sup> The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these.

<sup>9</sup> Includes Kansas, Nebraska, and the Missouri counties to the north of those listed in <sup>7</sup>.

<sup>10</sup> Includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby.

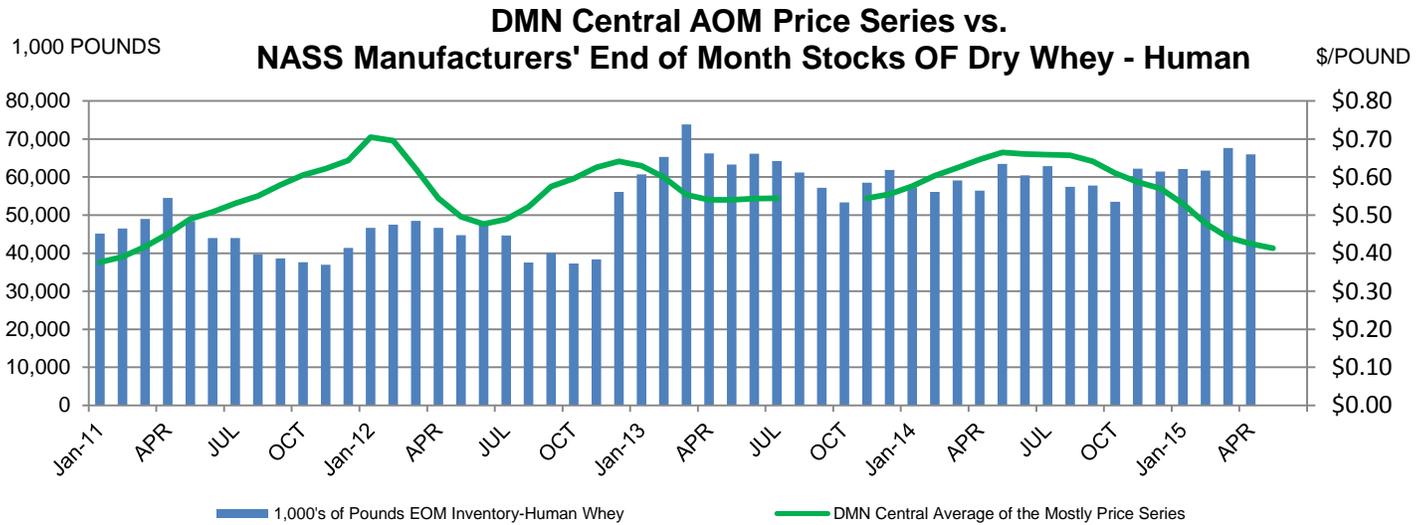
<sup>11</sup> Includes Oregon and Washington.

<sup>12</sup> Weighted average of prices for all selected reporting areas.

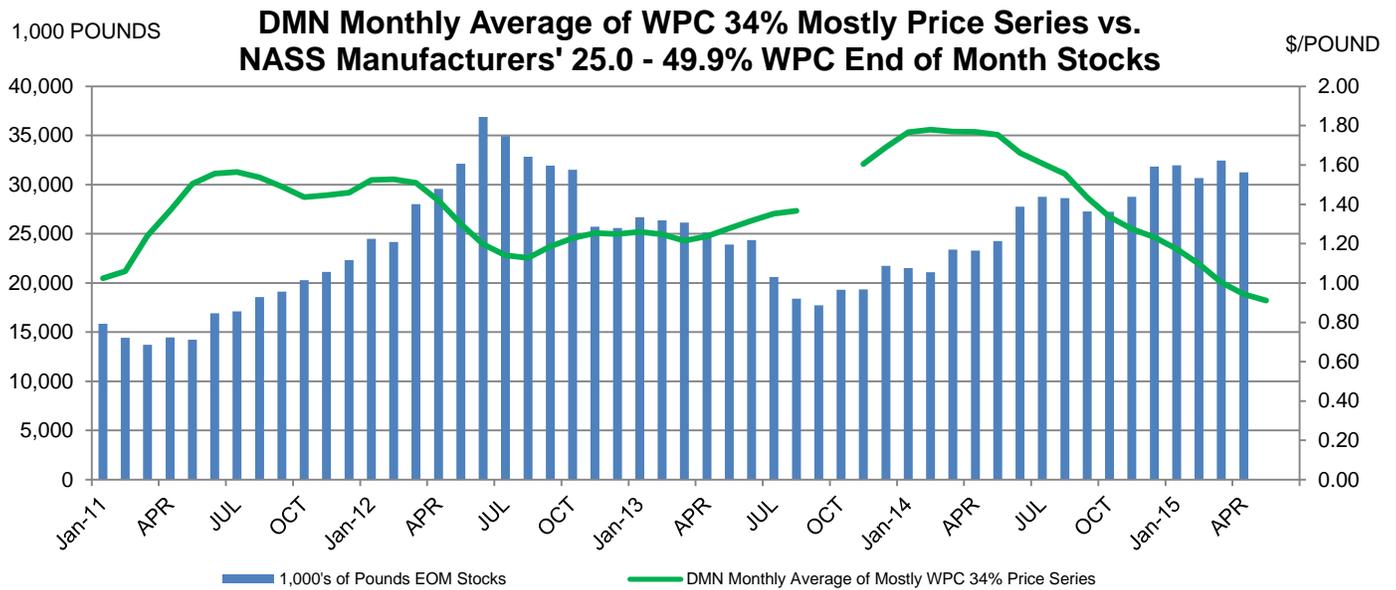
<sup>13</sup> Calculated by California Department of Food and Agriculture, and published at

<http://cdfa.ca.gov/dairy/uploader/docs/MailBox%20Data%202014.pdf>

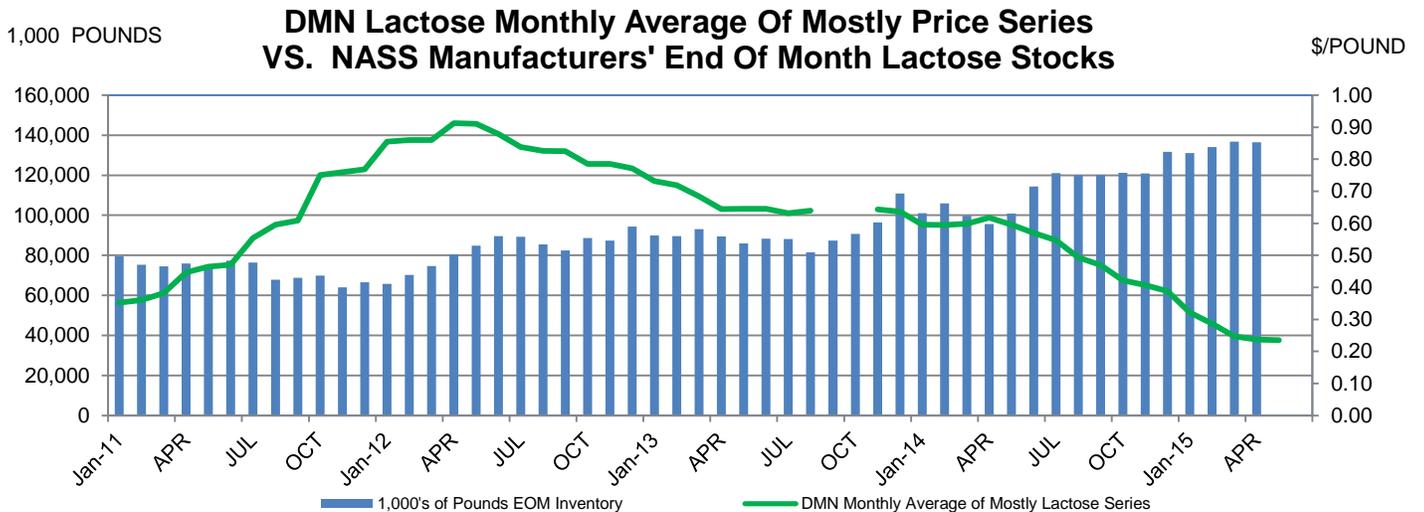
Report Contact: Randal Stoker, [randal.stoker@usda.gov](mailto:randal.stoker@usda.gov) or 202-690-1932



DATA SOURCE, USDA, NASS & AMS, MIB; GRAPH, USDA, AMS, DMN



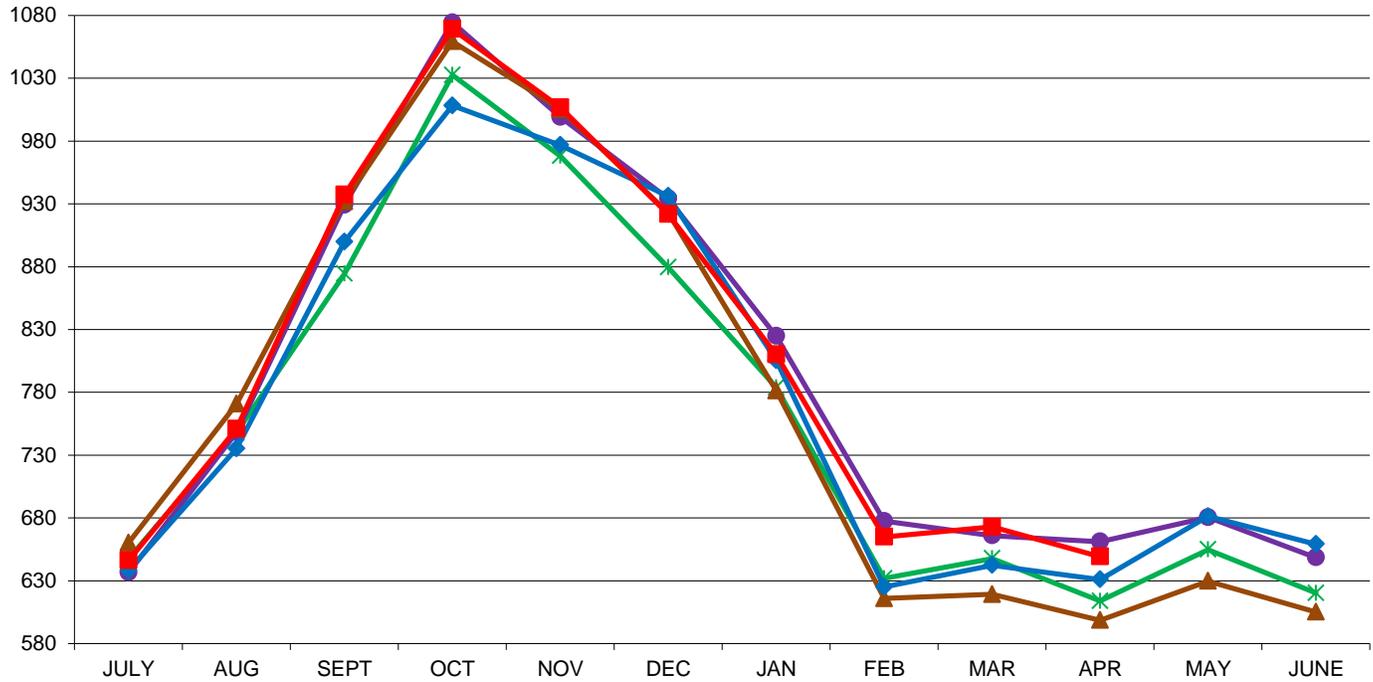
DATA SOURCE, USDA, NASS & AMS, DMN; GRAPH, USDA, AMS, DMN



DATA SOURCE, USDA, NASS & AMS, DMN; GRAPH, USDA, AMS, DMN

MILLION LITRES

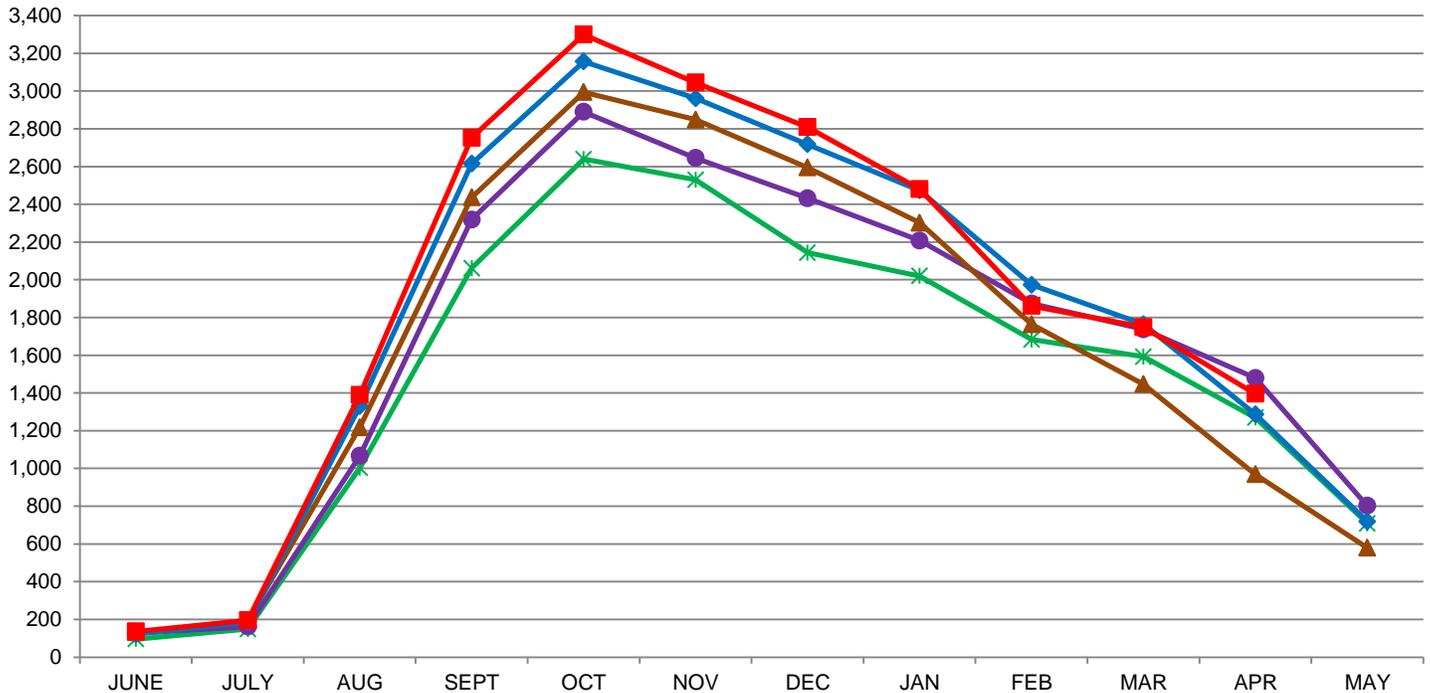
### Monthly Australian Milk Production



DATA SOURCE, DAIRY AUSTRALIA LTD.; GRAPH, USDA, AMS, DMN

1,000 MT

### Monthly New Zealand Milk Production

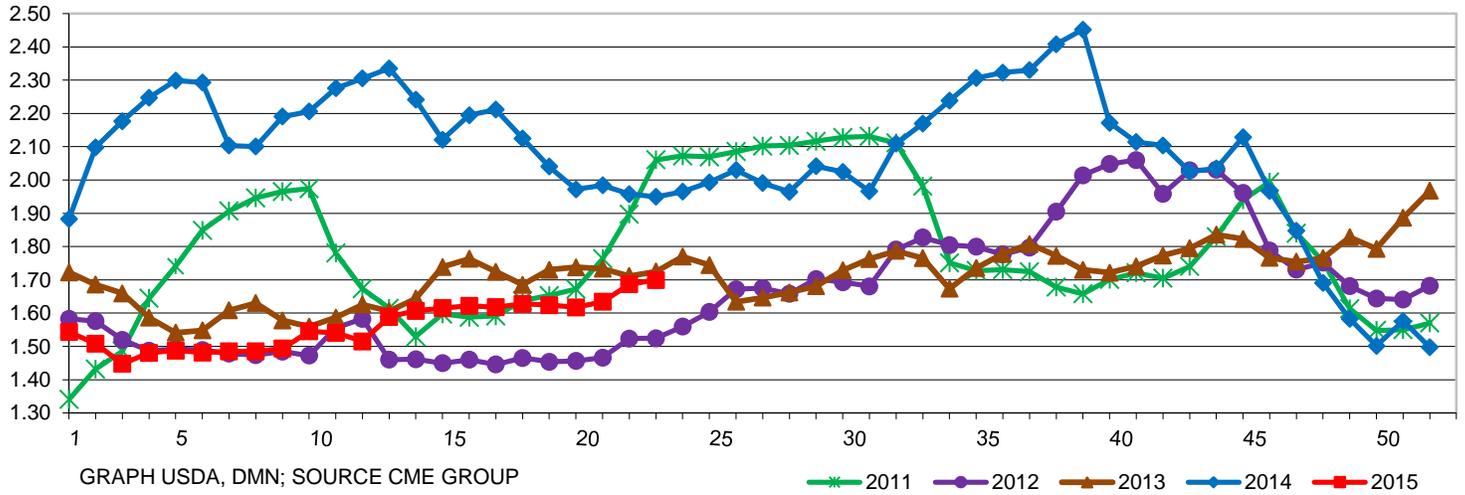


DATA SOURCE, DCANZ; GRAPH, USDA, AMS, DMN

2010-11 2011-12 2012-13 2013-14 2014-15

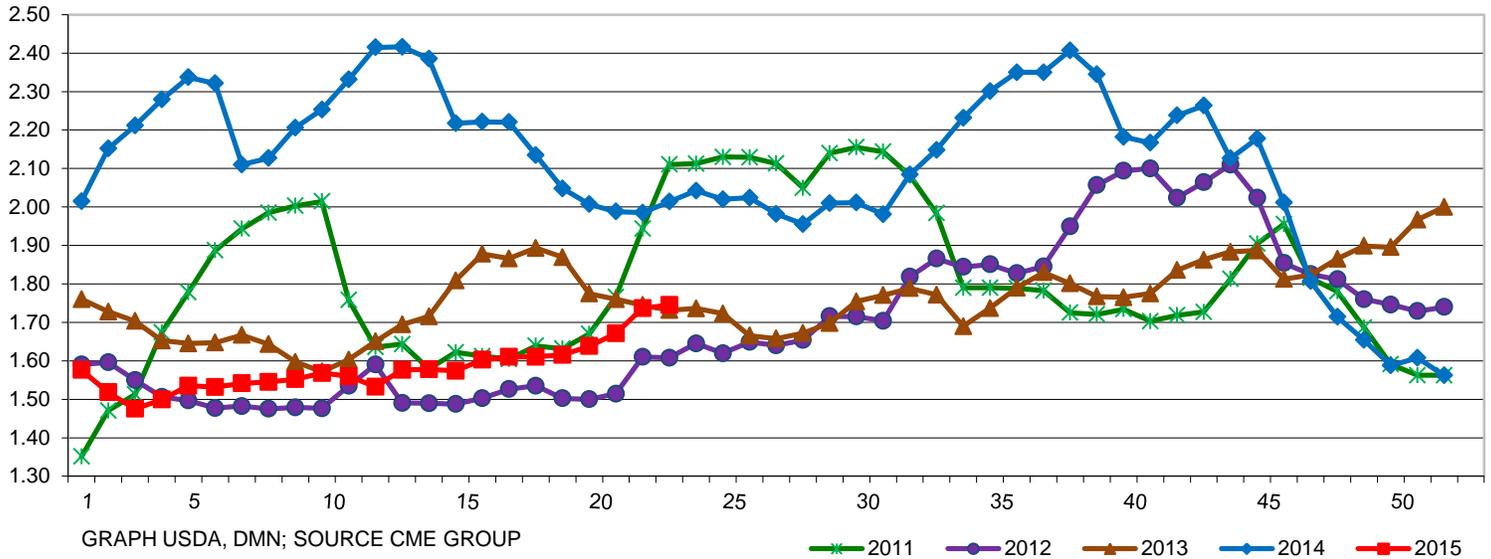
U.S. \$ PER POUND

### CME Weekly Average Cash Barrel Prices



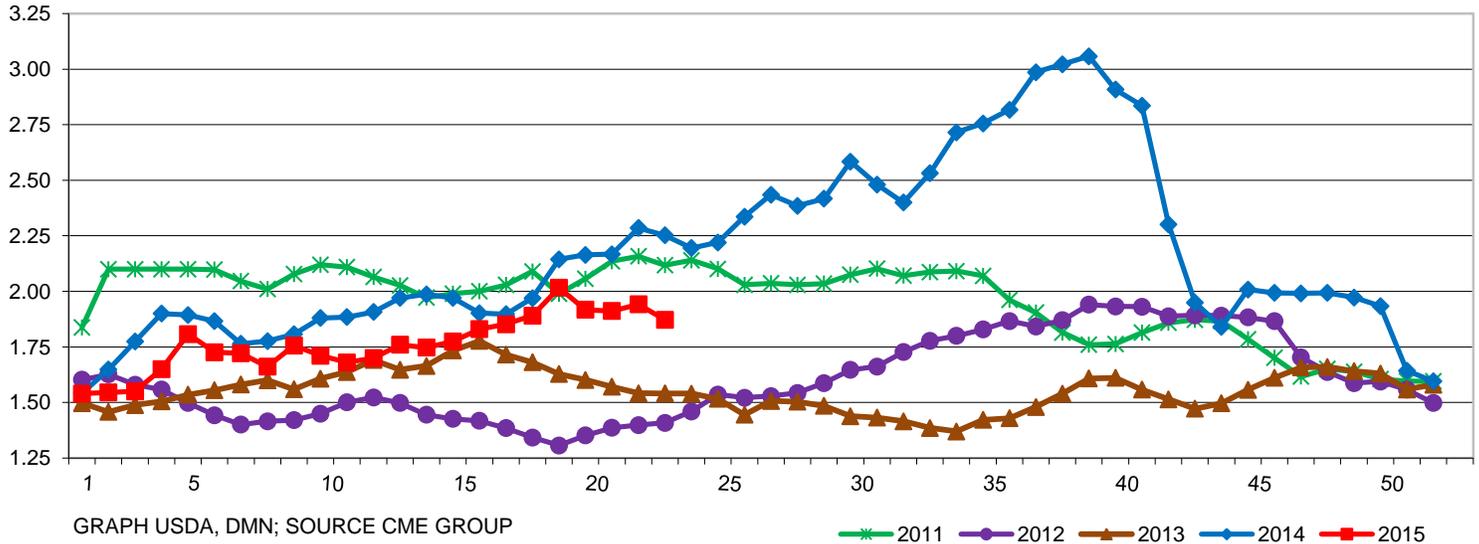
U.S. \$ PER POUND

### CME Weekly Average Cash Cheddar Block Prices



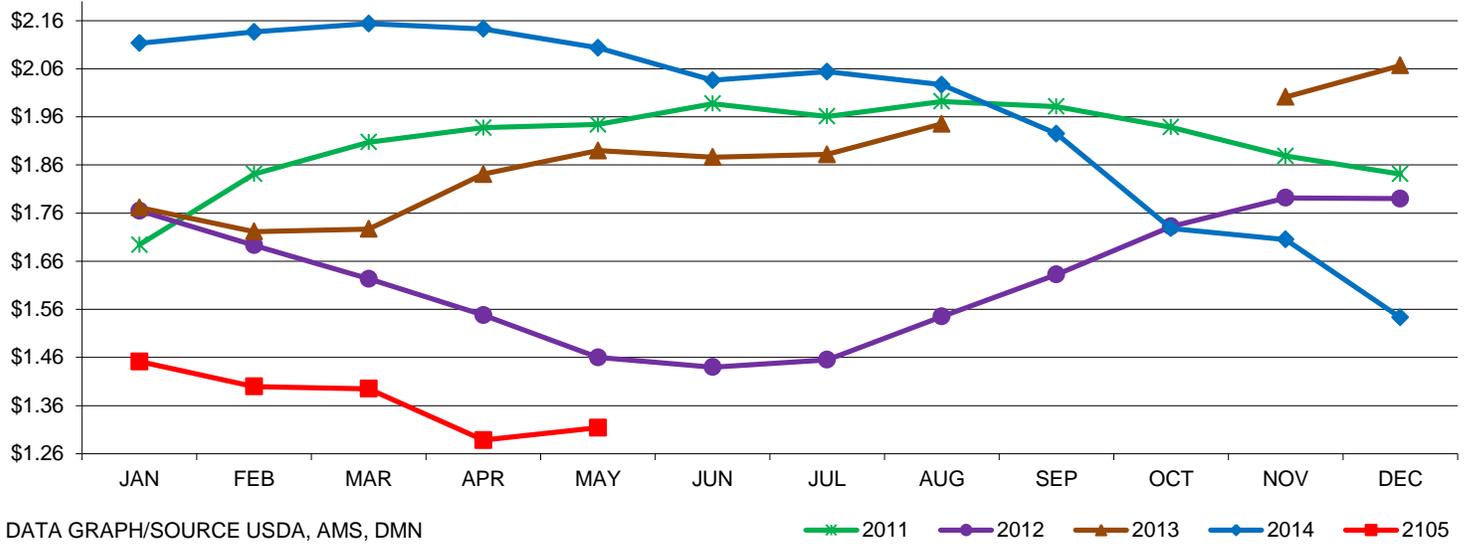
U.S. \$ PER POUND

### CME Weekly Average Cash Grade AA Butter Prices



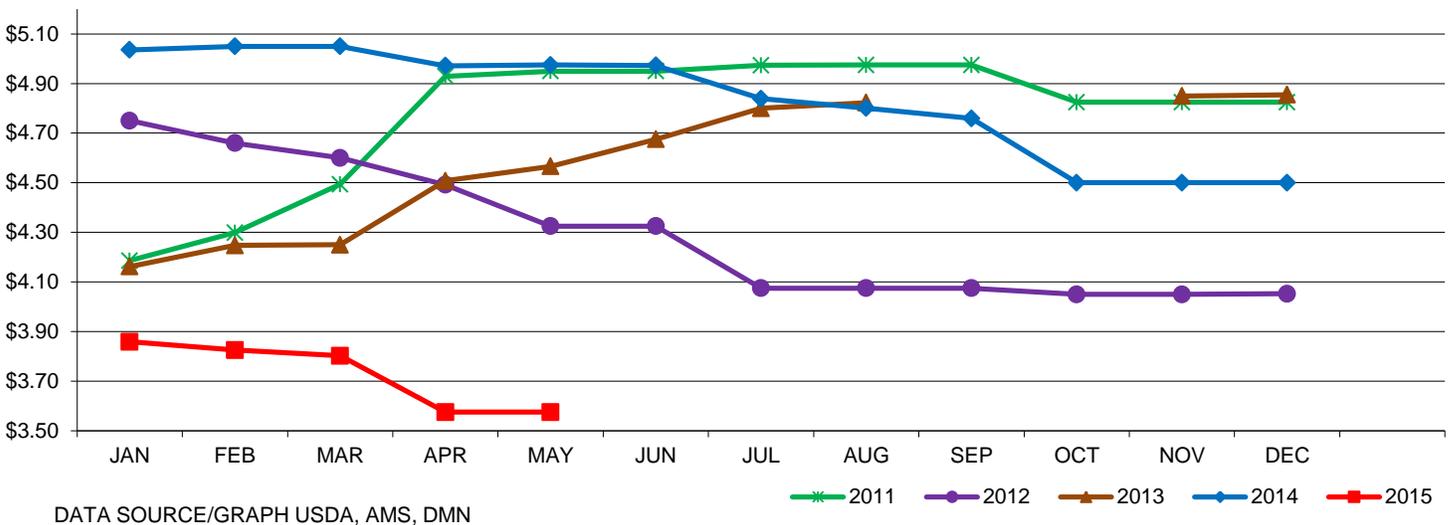
PER POUND

### Dry Whole Milk Monthly Average Prices



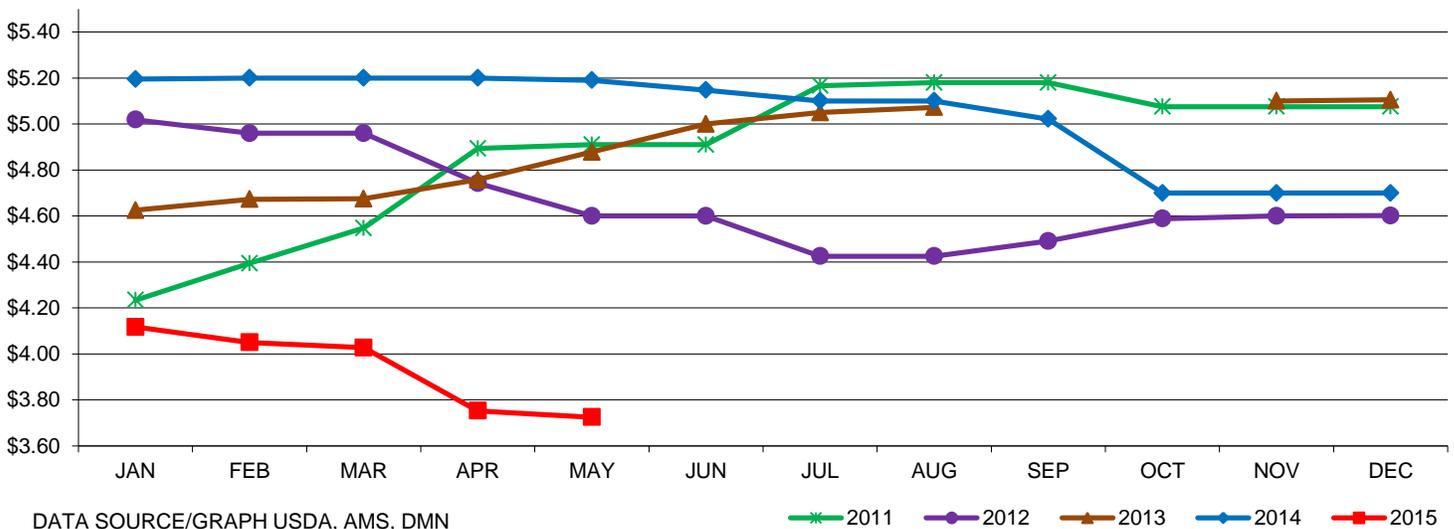
PER POUND

### Rennet Casein Monthly Average Prices



PER POUND

### Acid Casein Monthly Average Prices





## Dairy Market News Branch

**Agricultural  
Marketing  
Service**

# National Retail Report - Dairy

Websites: <http://www.marketnews.usda.gov/mnp/da-home> and <http://www.ams.usda.gov/mnreports/dybretail.pdf>  
and [http://www.ams.usda.gov/mnreports/wa\\_lo100.txt](http://www.ams.usda.gov/mnreports/wa_lo100.txt)

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Friday, June 12, 2015

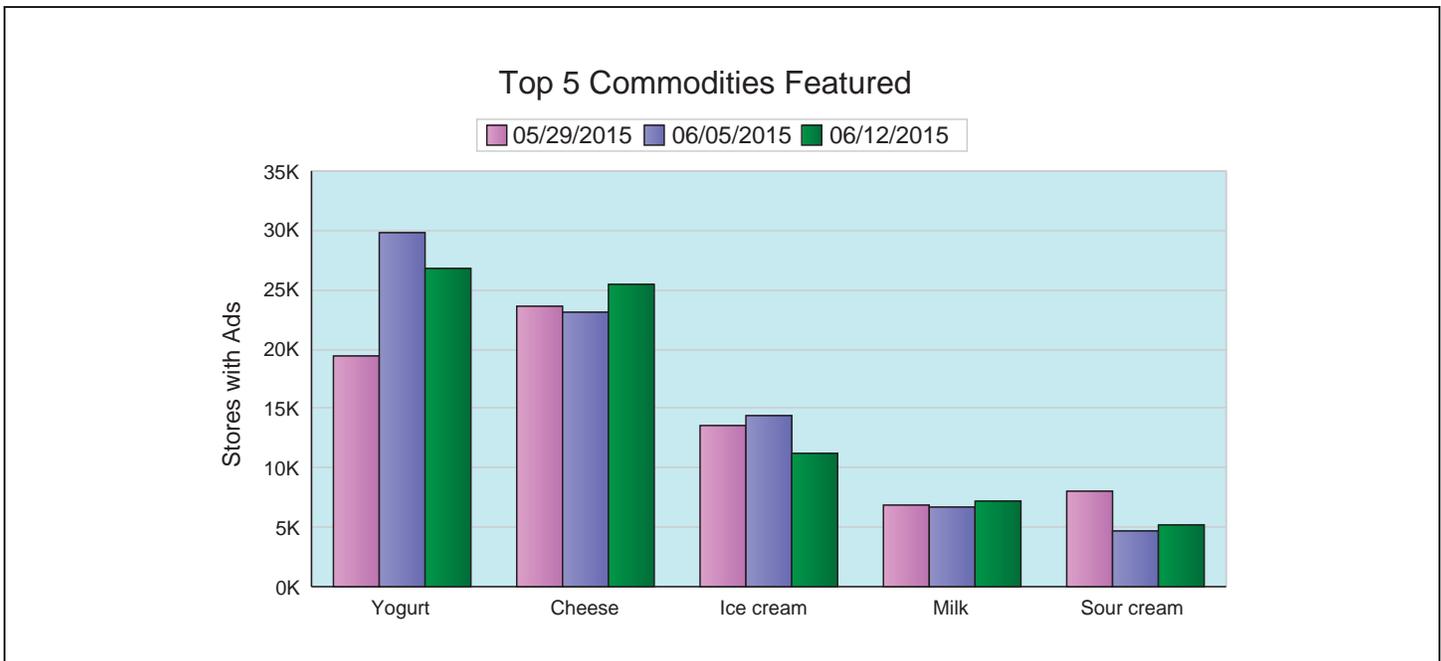
### Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 06/12/2015 to 06/18/2015

Flavored milk is a big early summer gainer in dairy ad volume. Half gallon ad numbers increased 76%, with a national weighted average advertised price of \$2.62. Gallon ad numbers more than doubled, with a price of \$2.77. Butter and ice cream are among dairy products losing ad volume but seeing price increases. The ad volume percentage change, national weighted average advertised price and price change from last week are: 1 # butter, -33%, \$3.31, +26 cents; and 48-64 oz. ice cream, -22%, \$3.01, +4 cents.

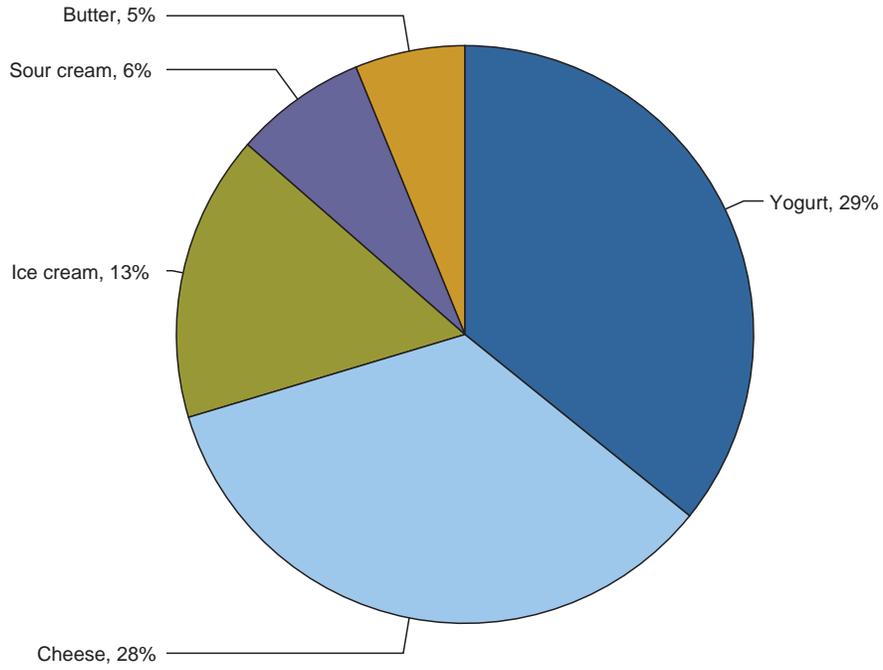
The average price of 4-6 ounce Greek yogurt, \$.99, is up 1 cent from last week, but even with a year ago. Yogurt in 4-6 ounce packages averages 49 cents, up 3 cents from last week, but down 5 cents from a year ago. Total yogurt ad numbers decreased 12% from last week.

U.S. average advertised prices for 8 ounce cheese blocks average \$2.25, down 13 cents from one week ago, and down 37 cents from a year ago; while 8 ounce shredded cheese at \$2.58, is 17 cents above a week ago and 1 cent above one year ago. Total cheese ad numbers are up 7% from last week.

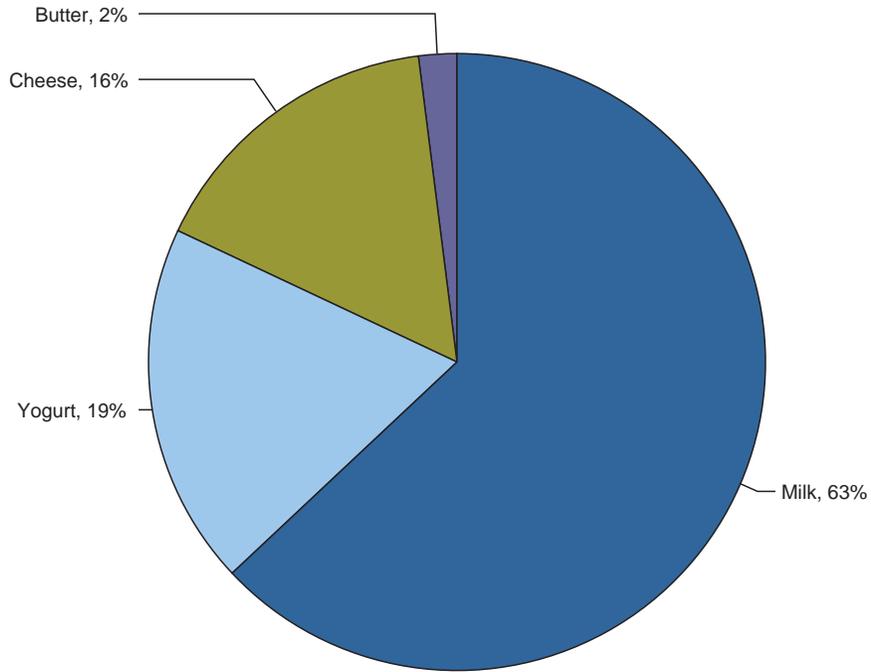
Organic - conventional half gallon milk has a price spread of \$1.36. The price spread is the difference between the national weighted average conventional milk price for half gallons, \$2.82, and the average for organic half gallon milk, \$4.18.



### Top 5 Percentage of Total Conventional Ads



### Top 5 Percentage of Total Organic Ads





### NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	4712	3.31	7059	3.05	3571	3.24
Cheese	Natural Varieties	8 oz block	9107	2.25	8192	2.38	5532	2.62
Cheese	Natural Varieties	1 # block	1082	3.46	3221	3.73	1403	4.05
Cheese	Natural Varieties	2 # block	1060	6.47	933	6.93	740	7.10
Cheese	Natural Varieties	8 oz shred	11408	2.58	7572	2.41	10063	2.57
Cheese	Natural Varieties	1 # shred	1998	3.09	3194	3.38	1688	3.73
Cottage cheese		16 oz	2823	2.32	2864	2.34	2994	2.33
Cream cheese		8 oz	3979	1.83	5066	2.06	8698	1.74
Flavored milk	All fat tests	half gallon	1708	2.62	973	2.60	50	2.99
Flavored milk	All fat tests	gallon	607	2.77	283	3.75	236	4.29
Ice cream		48-64oz	11222	3.01	14368	2.97	13255	2.97
Milk	All fat tests	half gallon	1128	2.82	848	1.88	102	1.99
Milk	All fat tests	gallon	2597	2.63	3410	2.27	2760	3.20
Sour cream		16 oz	5256	1.72	4727	1.51	3927	1.81
Yogurt	Greek	4-6 oz	11760	.99	14502	.98	12185	.99
Yogurt	Greek	32 oz	3652	4.25	1867	4.40	1376	4.29
Yogurt	Yogurt	4-6 oz	7872	.49	10631	.46	3712	.54
Yogurt	Yogurt	32 oz	2457	2.37	2362	2.18	708	2.25

### REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	1.97-3.99	1291	3.26	2.99-3.00	1013	3.00	2.50-6.29	635	3.76
Cheese	Natural Varieties	8 oz block	1.50-3.00	2668	2.22	1.59-3.00	2158	2.37	1.59-2.99	1975	2.16
Cheese	Natural Varieties	1 # block	3.99	137	3.99	2.99	324	2.99	3.49-3.89	319	3.76
Cheese	Natural Varieties	8 oz shred	1.77-3.00	2683	2.50	2.50-3.50	3692	2.86	1.79-2.99	840	2.36
Cheese	Natural Varieties	1 # shred	2.99	255	2.99	2.99	551	2.99	2.99-3.49	801	3.06
Cottage cheese		16 oz	1.66-3.00	1148	2.24	1.98-2.50	1345	2.39			
Cream cheese		8 oz	1.00-2.50	1533	1.74	1.50-2.49	398	1.96	1.49-2.49	925	1.83
Flavored milk	All fat tests	half gallon	2.50-2.69	182	2.61	2.69	1002	2.69	1.48-2.79	345	2.11
Flavored milk	All fat tests	gallon	4.99	137	4.99				2.50	119	2.50
Ice cream		48-64oz	1.99-4.49	3706	3.03	2.50-3.99	2856	2.90	2.49-4.00	1760	3.12
Milk	All fat tests	half gallon	1.99-3.99	607	3.11				1.99-2.99	176	2.31
Milk	All fat tests	gallon	2.50-3.49	334	3.31				1.99-2.99	261	2.40
Sour cream		16 oz	1.25-2.19	2660	1.76	1.00-2.28	524	1.57	1.00-2.00	617	1.48
Yogurt	Greek	4-6 oz	0.79-1.33	3687	1.00	0.75-1.00	3565	.97	0.79-1.00	1672	.99
Yogurt	Greek	32 oz	3.69-4.49	858	4.13	3.69-4.99	1524	4.66	3.69-5.00	768	4.00
Yogurt	Yogurt	4-6 oz	0.44-0.59	2291	.50	0.44-0.50	1707	.48	0.29-0.60	1740	.45

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Yogurt	32 oz	1.50-2.69	457	2.16	2.00-3.90	593	2.78	1.99-2.00	454	2.00

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	1.99-3.79	452	2.97	2.99-3.99	750	3.53	2.00-3.99	568	3.43
Cheese	Natural Varieties	8 oz block	1.59-2.99	990	2.31	1.50-2.50	1113	2.19	1.67-2.50	165	1.97
Cheese	Natural Varieties	1 # block	2.69-3.99	302	3.40						
Cheese	Natural Varieties	2 # block	5.99	210	5.99	4.99-7.99	767	6.55	6.99	66	6.99
Cheese	Natural Varieties	8 oz shred	1.68-3.00	1870	2.34	1.79-3.00	1492	2.47	1.67-2.50	743	2.38
Cheese	Natural Varieties	1 # shred	2.99-3.99	391	3.35						
Cottage cheese		16 oz	2.00	162	2.00				2.50	166	2.50
Cream cheese		8 oz	1.49-2.39	483	1.88	1.49-1.66	347	1.56	1.99-2.50	256	2.26
Flavored milk	All fat tests	half gallon	2.79	74	2.79				3.49	105	3.49
Flavored milk	All fat tests	gallon	1.99	351	1.99						
Ice cream		48-64oz	2.49-3.99	1089	3.17	1.97-3.25	1167	2.72	2.98-3.49	476	3.09
Milk	All fat tests	half gallon				2.99	174	2.99	1.25-2.69	171	2.13
Milk	All fat tests	gallon	1.99-2.50	550	2.06	1.99-2.98	1115	2.37	3.79	289	3.79
Sour cream		16 oz	1.39-2.00	653	1.71	1.50-2.00	568	1.79	1.98-2.00	231	1.99
Yogurt	Greek	4-6 oz	0.88-1.00	895	.98	0.99-1.00	1294	1.00	0.88-1.00	598	.99
Yogurt	Greek	32 oz	2.50-3.69	292	3.12				3.69-4.99	210	4.34
Yogurt	Yogurt	4-6 oz	0.30-0.60	762	.51	0.40-0.50	1079	.49	0.39-0.88	234	.64
Yogurt	Yogurt	32 oz	2.00-2.50	348	2.37	2.00-2.50	468	2.37	2.50	132	2.50

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	3.00-4.00	3	3.67			
Cheese	Natural Varieties	8 oz block				3.00-3.50	38	3.45
Cheese	Natural Varieties	2 # block	5.99-6.99	17	6.61			
Cheese	Natural Varieties	8 oz shred	3.00	23	3.00	3.00-3.50	65	3.47
Cottage cheese		16 oz	2.50	2	2.50			
Cream cheese		8 oz	2.48	3	2.48	2.75	34	2.75
Ice cream		48-64oz	3.50-4.50	25	4.37	2.75-5.99	143	4.24
Milk	All fat tests	gallon	3.79	21	3.79	4.99	27	4.99
Sour cream		16 oz	1.99-2.00	3	2.00			
Yogurt	Greek	4-6 oz	1.25-1.48	15	1.30	1.50	34	1.50
Yogurt	Yogurt	4-6 oz	0.50-0.80	31	.77	0.60-0.69	28	.68
Yogurt	Yogurt	32 oz	2.50-3.28	5	2.97			



### NATIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	132	4.02				
Cheese	Natural Varieties	8 oz block	490	3.91			1351	3.63
Cheese	Natural Varieties	8 oz shred	391	3.86			1114	3.62
Milk	All fat tests	half gallon	2079	4.18	753	3.69	3377	3.44
Milk	All fat tests	gallon	375	4.19	1281	5.70	195	4.99
Milk	All fat tests	8 oz UHT	1001	1.00	336	1.00		
Yogurt	Greek	4-6 oz	74	1.41	200	1.29	334	1.25
Yogurt	Greek	32 oz	63	5.49	63	5.49		
Yogurt	Yogurt	4-6 oz	893	1.06	209	1.09	744	.57

### REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cheese	Natural Varieties	8 oz block	3.49-3.99	174	3.70						
Cheese	Natural Varieties	8 oz shred	3.49	102	3.49						
Milk	All fat tests	half gallon	3.99-4.99	649	4.42				2.50	110	2.50
Milk	All fat tests	8 oz UHT	1.00	774	1.00				1.00	53	1.00
Yogurt	Yogurt	4-6 oz				1.00	233	1.00	1.00-1.25	450	1.12

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #							3.99	121	3.99
Cheese	Natural Varieties	8 oz block							3.99	289	3.99
Cheese	Natural Varieties	8 oz shred							3.99	289	3.99
Milk	All fat tests	half gallon	4.29	239	4.29	4.29-4.49	701	4.39	3.49-4.29	349	3.63
Milk	All fat tests	gallon	3.99-5.49	375	4.19						
Milk	All fat tests	8 oz UHT							1.00	174	1.00
Yogurt	Greek	4-6 oz	1.39	63	1.39						
Yogurt	Greek	32 oz	5.49	63	5.49						

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Yogurt	4-6 oz	1.00	210	1.00						

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	4.39	11	4.39			
Cheese	Natural Varieties	8 oz block				4.49	27	4.49
Milk	All fat tests	half gallon				4.49-5.99	31	5.80
Yogurt	Greek	4-6 oz	1.50	11	1.50			

### REGIONAL DEFINITIONS

As used in this report, regions include the following states:

NORTHEAST U.S.	Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Vermont
SOUTHEAST U.S.	Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
MIDWEST U.S.	Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
SOUTH CENTRAL U.S.	Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
SOUTHWEST U.S.	Arizona, California, Nevada and Utah
NORTHWEST U.S.	Idaho, Montana, Oregon, Washington, and Wyoming
ALASKA	Alaska
HAWAII	Hawaii
NATIONAL	Continental United States

# DAIRY MARKET NEWS

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## GENERAL NUMBER

(608) 557-7000

Elizabeth Frederick  
(608) 557-7002  
Elizabeth.Frederick@AMS.USDA.GOV

## EAST

Daniel Johnson  
(608) 557-7006  
Daniel.Johnson@AMS.USDA.GOV

## CENTRAL

Tara Herbst  
(608) 557-7007  
Tara.Herbst@AMS.USDA.GOV

## SOUTHWEST

Janet Linder  
(608) 557-7003  
Janet.Linder@AMS.USDA.GOV

Angel Teran  
(608) 557-7011  
Angel.Teran@AMS.USDA.GOV

## NORTHWEST/MOUNTAIN

Mike Bandli  
(608) 557-7010  
Mike.Bandli@AMS.USDA.GOV

## NATIONAL SUPERVISOR

Butch Speth  
(608) 557-7001  
Butch.Speth@AMS.USDA.GOV

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## INTERNATIONAL

Rick Whipp  
(608) 557-7004  
Rick.Whipp@AMS.USDA.GOV

## ORGANIC

Eric Graf  
(608) 557-7005  
Eric.Graf@AMS.USDA.GOV

## INTERNET ADDRESS

[www.ams.usda.gov/DairyMarketNews](http://www.ams.usda.gov/DairyMarketNews)

## MARKET NEWS PORTAL

[www.marketnews.usda.gov/mnp/da-home](http://www.marketnews.usda.gov/mnp/da-home)

## RECORDED INFORMATION SYSTEM

(608) 557-7000

## FAX

(608) 819-0629

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USDA, Dairy Market News  
4600 American Parkway, STE 106  
Madison, WI 53718-8334