

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CME GROUP CASH MARKETS (9/20):**

BUTTER: Grade AA closed at \$1.6000. The weekly average for Grade AA is \$1.5400 (+.0600).

CHEESE: Barrels closed at \$1.7675 and 40# blocks at \$1.7950. The weekly average for barrels is \$ 1.7720 (-.0355) and blocks, \$ 1.8010 (-.0290).

BUTTER HIGHLIGHTS: Butter markets have firmed, reflecting daily and weekly price increases at the CME. Demand increased both domestically and in the export market, forcing butter manufacturers to decide which market to sell to. Manufacturers have been taking advantage of the greater profits in the export market. To keep up with the print demand, some manufacturers are microfixing supplies to fill orders. Several butter manufacturers are facing tight cream supplies due to declining milk production and lower butterfat levels. Retail buyers are trying to place orders to stay ahead of the recent upswing in butter prices but are finding it difficult to do so. Domestic bulk butter prices have been good. Central bulk butter sold up to 8 cents over the market. Prices in the Northeast had a range of 4-6 cents over the market. Western bulk butter sales were market to 3 cents under. Cooperatives Working Together (CWT) accepted requests for export assistance to sell 3.123 million pounds of butter. The National Dairy Retail Report showed a national weighted average price for 1 lb. package of butter at \$2.67 compared to \$3.09 two weeks ago and \$2.63 last year. Grade AA butter trading was active at the CME Group this week as 67 loads were sold. The market closed Friday at \$1.60, up 7 cents on the day with 36 loads being sold.

CHEESE HIGHLIGHTS: After three weeks of firming prices, the cheese market began to exhibit some signs of weakness this week. The higher prices were met with increasing resistance. Cheese production is lower as milk supplies across much of the country are described as tight. Increased Class I usage along with seasonally reduced overall milk volumes have cheese makers reporting a harder time finding spot loads of milk. Good retail demand is moving cheese from storage and reducing stocks. Export demand is adding to the pull of cheese from storage. Cheese manufacturers would like to increase production, but are having to choose where to best use available milk supplies. Spot cheese prices at the CME Group on Friday closed with barrels at \$1.7675, 4.5 cents lower than last week's close. Blocks closed at \$1.7950, 4.5 cents lower than the previous week.

FLUID MILK: Milk supplies across much of the country continue to be described as tight. The Northeast and Mid-Atlantic states are sending milk to the Southeast for increased Class I demand. Florida imported over 200 loads of milk this week from outside of the state. Milk production in

the Central region bounced back some from the recent hot weather, but remains tight for manufacturing needs. California milk production was reported as mostly flat with recent weeks. Arizona production also recovered some from recent unfavorable weather conditions. The Northwest milk supplies are seasonally tight and production is steady to fractionally lower. Milk supplies are sufficient for Class I needs, but manufacturing milk supplies are tight with many plants working on reduced schedules. Cream demand is good as production of products using cream increases for the fall.

DRY PRODUCTS: Nonfat dry milk prices were firm to higher across much of the country. Tight manufacturing milk supplies are restricting drying in some parts of the country. Very good export demand is increasing production of SMP. U.S. SMP, sold at the recent GDT auction, ranged from \$1.79-1.88 for regular LH/MH product delivered Oct.-Dec. Dry buttermilk prices were mixed this week. Increased demand from bakery accounts is pulling additional supplies from storage. Spot sales of buttermilk remain hard to source. Dry whole milk prices are steady to weak with some increased production. Whey prices are mixed this week. The overall tone of the market is unsettled. Production has slowed with less milk going to cheese plants. Demand is mixed. Whey protein concentrate 34% prices firmed this week with some added spot activity. Lactose prices are steady to lower with some spot discounting. Buyers and sellers are currently in Q4 and 2014 contract negotiations. Casein prices are slightly higher in a firm market.

ORGANIC DAIRY MARKET NEWS (DMN): A New England organic dairy cooperative is experiencing organic milk sales increases of 1% a week in recent weeks, resulting from placing the milk in outlets of a national natural food store chain. This marketing outlet has helped reduce the percentage of the cooperative's milk volume sold into conventional milk markets. Now 95% of members' organic milk is sold into organic milk markets, generating organic pay prices. This is an all-time high percentage. Organic milk production is seasonally declining in many areas. An aspect of the reduction is also a slowing of manufacturing organic butter and milk packaged in aseptic 8 ounce containers. Availability of organic feed remains a concern in some areas. In New England, wetness has hampered cutting hay and leaves some uncertainty as to what will be the final amount of hay available at the end of the growing season. The weighted average advertised price of organic milk half gallons is \$3.47, down 24 cents from last period. The price increased at the range bottom but declined at the top, resulting in the narrowest price

CONTINUED ON PAGE 1A

*****SPECIALS THIS ISSUE*****

ORGANIC DAIRY MARKET NEWS (PAGES 8-8A)
AUGUST MILK PRODUCTION (PAGE 9)
OCTOBER FEDERAL ORDER ADVANCE PRICES (PAGE 10)

AUGUST PRICE AND POOL HIGHLIGHTS (PAGE 11)
DAIRY GRAPHS (G1)
NATIONAL DAIRY RETAIL REPORT (attached)

CME GROUP CASH TRADING

COMMODITY	MONDAY SEP 16	TUESDAY SEP 17	WEDNESDAY SEP 18	THURSDAY SEP 19	FRIDAY SEP 20	WEEKLY CHANGE *	WEEKLY AVERAGE #
CHEESE							
BARRELS	\$1.7900 (-.0225)	\$1.7675 (-.0225)	\$1.7675 (N.C.)	\$1.7675 (N.C.)	\$1.7675 (N.C.)	:: (-.0450)	:: \$1.7720 (-.0355)
40# BLOCKS	\$1.8200 (-.0200)	\$1.7975 (-.0225)	\$1.7975 (N.C.)	\$1.7950 (-.0025)	\$1.7950 (N.C.)	:: (-.0450)	:: \$1.8010 (-.0290)
NONFAT DRY MILK							
EXTRA GRADE	\$1.7800 (N.C.)	\$1.7800 (N.C.)	\$1.7800 (N.C.)	\$1.7800 (N.C.)	\$1.7800 (N.C.)	:: (N.C.)	:: \$1.7800 (N.C.)
GRADE A	\$1.8300 (N.C.)	\$1.8300 (N.C.)	\$1.8300 (N.C.)	\$1.8300 (N.C.)	\$1.8450 (+.0150)	:: (+.0150)	:: \$1.8330 (+.0110)
BUTTER							
GRADE AA	\$1.5200 (-.0100)	\$1.5200 (N.C.)	\$1.5300 (+.0100)	\$1.5300 (N.C.)	\$1.6000 (+.0700)	:: (+.0700)	:: \$1.5400 (+.0600)

CHEESE: carload = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. *Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week.

Computed by Dairy Market News for informational purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/DAIRYMARKETNEWS.

NATIONAL DAIRY MARKET NEWS AT A GLANCE

CONTINUED FROM PAGE 1

range of 2013, 51 cents. The national weighted average advertised price for organic gallons is \$5.91, up from \$5.00 two weeks ago. The highest advertised price for organic milk gallons, \$7.49, is the highest advertised price for organic gallons during 2010-2013. The weighted average advertised price for 4-6 ounce organic Greek yogurt is \$1.00, down 12 cents from last year but unchanged from two weeks ago. The weighted average advertised price for 4-6 ounce organic yogurt is \$.65, down from \$.82 last year and \$.83 two weeks ago. As for 32 ounce organic yogurt, the price is \$3.00, slightly up from \$2.99 one year ago but down from \$3.16 two weeks ago. AMS reports Total Organic Milk Products sales for July 2013, 189 million pounds, were up 15.3% from July last year. Organic Whole Milk sales for July 2013, 52 million pounds, were up 20.2% compared with July last year and up 10.5% year-to-date compared with last year. Organic Reduced Fat Milk sales for July, 52 million pounds, were 30.7% above sales one year earlier and 12.2% above year-to-date sales last year. Organic milk products sales are 4.4% of total fluid milk products sales this year through July.

NATIONAL DAIRY RETAIL REPORT (DMN): Ads for cheese blocks in 8-ounce packs are the largest of the 5 types of cheese advertised, with 41% of cheese ads. The national price averaged \$2.54, up 26 cents from two weeks ago. 8-ounce shreds, at \$2.50, moved 22 cents higher than two weeks ago. Yogurt ads are the largest product category advertised this period, passing cheese advertising. Greek yogurt in 4-6 ounce packs, featured in 63% of yogurt ads, averaged \$1.00, unchanged from two weeks ago and a year ago. Regular yogurt in 4-6 ounce packs averaged 49 cents, unchanged from two weeks ago, but 3 cents lower than a year ago. Ice cream features are down slightly from two weeks ago and down from one year ago. The national average for 48-64 oz. containers is \$3.02, up 8 cents from two weeks ago, but 9 cents lower than a year ago. The national weighted average butter price is \$2.67 for 1# packages, 42 cents less than two weeks ago, but 4 cents higher than a year ago. The national weighted average conventional milk price for half gallons, \$1.68, is 16 cents higher than two weeks ago. Organic half-gallon milk, at \$3.47, is 24 cents less than two weeks ago. The organic-conventional half-gallon price spread is \$1.79, compared with \$2.19 two weeks ago.

INTERNATIONAL DAIRY MARKET NEWS UPDATE: (DMN): At the September 17 GDT event #100, average prices ranged from 3.3% lower to 5.2% higher from the prior event across categories. The all contracts price averages (US\$ per MT) and percent changes from the previous average are: anhydrous milk fat, \$4,940 -3.3%; butter, \$3,911 +5.2%; buttermilk powder, \$4,805 +2.2%; cheddar cheese, \$4,295 +1.0%; lactose, n.a.; milk protein concentrate, \$7,569 -0.6%; rennet casein, \$9,825 -0.4%; skim milk powder, \$4,330 -1.7%; and whole milk powder, \$5,096 +1.1%.

AUGUST MILK PRODUCTION (NASS): Milk production in the 23 major States during August totaled 15.7 billion pounds, up 2.7% from August 2012. July revised production, at 15.7 billion pounds, was up 1.3% from July 2012.

OCTOBER FEDERAL MILK ORDER ADVANCE PRICES (FMMO): Under the Federal milk order pricing system, the base Class I price for October 2013 is \$19.20. This price is derived from the advanced Class IV skim milk pricing factor of \$14.55 and the advanced butterfat pricing factor of \$1.4727. A Class I differential for each order's principal pricing point (county) is added to the base price to determine the Class I price. Compared to September 2013, the base Class I price increased \$0.04. For selected consumer products, the price changes are: whole milk (3.25% milk fat), \$0.05, \$0.004 per gallon; reduced fat milk (2%), \$0.14, \$0.012 per gallon; fat-free (skim milk), \$0.25, \$0.022 per gallon. The advanced Class IV skim milk pricing factor is \$14.55. Thus, the Class II skim milk price for October is \$15.25, and the Class II nonfat solids price is \$1.6944. The two-week product price averages for October are: butter \$1.3876, nonfat dry milk \$1.8008, cheese \$1.7739, and dry whey \$0.5791.

FMMO PRICE AND POOL HIGHLIGHTS (DY PROGRAMS):

During August, more than 10.9 billion pounds of milk were received from producers. This volume of milk is 20.6% higher than the August 2012 volume. In August 2012 and August 2013, there were volumes of milk not pooled due to intraorder disadvantageous price relationships. More than 3.6 billion pounds of producer milk were used in Class I products, 2.1% lower than the previous year. The all-market average Class utilization percentages were: Class I = 33%, Class II = 12%, Class III = 48% and Class IV = 7%. The weighted average statistical uniform price was \$19.48, \$0.29 higher than last month and \$1.34 higher than last year.

CME GROUP

MONDAY, SEPTEMBER 16, 2013

CHEESE -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.7900; 1 CAR 40# BLOCKS @ \$1.8200
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.5200

TUESDAY, SEPTEMBER 17, 2013

CHEESE -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.7675; 1 CAR 40# BLOCKS @ \$1.7975
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: 20 CARS GRADE AA: 12 @ \$1.5100, 8 @ \$1.5200; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.5100; LAST OFFER UNCOVERED: 2 CARS GRADE AA @ \$1.5225

WEDNESDAY, SEPTEMBER 18, 2013

CHEESE -- SALES: NONE; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.7575; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.7975
 NONFAT DRY MILK -- SALES: 3 CARS GRADE A @ \$1.8300; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.8200; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$1.8300
 BUTTER -- SALES: 4 CARS GRADE AA @ \$1.5300; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.5350

THURSDAY, SEPTEMBER 19, 2013

CHEESE -- SALES: NONE; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.7575; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.7950
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.8200; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: 7 CARS GRADE AA: 3 @ \$1.5300, 2 @ \$1.5350, 1 @ \$1.5325, 1 @ \$1.5300; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 3 CARS GRADE AA @ \$1.5400

FRIDAY, SEPTEMBER 20, 2013

CHEESE -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE
 NONFAT DRY MILK -- SALES: 4 CARS GRADE A @ \$1.8300; LAST BID UNFILLED: 1 CAR EXTRA GRADE @ \$1.7800; 1 CAR GRADE A @ \$1.8450; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: 36 CARS GRADE AA: 1 @ \$1.5550, 1 @ \$1.5600, 1 @ \$1.5650, 1 @ \$1.5700, 1 @ \$1.5750, 1 @ \$1.5900, 1 @ \$1.5850, 11 @ \$1.5900, 1 @ \$1.5925, 1 @ \$1.5900, 1 @ \$1.5950, 15 @ \$1.6000; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.6000; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.6050

BUTTER MARKETS

NORTHEAST

Cream supplies have significantly tightened this week, limiting butter production. The tight cream supplies are a result of improved cream demand in combination with lower seasonal milk/cream production and butterfat levels. Some butter makers are seeking additional loads of cream with little success. Others are microfixing supplies to fill orders and, as a result, inventories are being worked lower. Domestic demand for butter continues to be good as retailers expand inventories ahead of the fall and holiday seasons. Butter supplies are relatively tight internationally, prompting increased export orders. Cooperatives Working Together (CWT) has accepted requests for export assistance to sell 3.123 million pounds (1,417 metric tons) of butter. The product will be delivered September through March 2014. Current bulk butter prices for domestic sales are reported 4-6 cents over the market on the CME Group with various time frames and averages used. Bulk butter prices for export are considerably above the domestic market. According to the National Dairy Retail Report, retail butter ads in the Northeast totaled 709, 22% of the total national ad count of 3,160. The weighted average price for a 1 lb. package of butter in the Northeast was \$2.72, 5 cents higher than the national weighted average price, but 46 cents lower than the previous reporting period. Activity on the CME Group increased Tuesday with 20 loads sold as the market held steady at \$1.5200.

CENTRAL

Some butter manufacturers are choosing between selling current butter production into export, or domestically. Tighter cream supplies have limited butter production, imposing the need to choose. One often cited reason for cream supplies being tighter is declining milk production. That decline typically does not reverse until later in October. The recent upward movement for butter prices on CME trading has motivated some retail buyers, who were expecting to buy butter this fall but were watching prices, to try and place orders ahead of further

upward price movement. That has been somewhat frustrated where manufacturers had entered into export contracts and continue to fill those contracts. One manufacturer also noted that even with bulk butter selling for up to 8 cents over, greater profit is currently available with export contracts, even after adjusting for 80%/82% factors in manufacturing. Some manufacturers are microfixing butter to better meet current demand. The National Dairy retail Report found the current Midwest weighted average advertised price, \$2.45, is 30 cents above two weeks ago. The \$2.45 Midwest price is 22 cents below the national price, \$2.67.

WEST

Butter prices in the West have firmed as higher weekly average prices at the CME Group are reflected in many contract sales. Increased seasonal demand is reported to be in full swing as retail buyers and club stores continue to look to build inventories. Print butter lines are operating on busy schedules to fill orders. With schools back in session, food service accounts are also adding to the higher demand. Export demand is good with CWT assistance accepted this week for 3.1 million pounds for future delivery. Butter production has slowed as tighter cream supplies are limiting churning. Stocks of bulk butter are in better balance and discounts are tighter. Nationally advertised butter prices from the National Dairy Retail Report showed a weighted average price of \$2.67 per pound compared to \$3.09 two weeks ago and \$2.63 a year ago. Featuring of butter ads this week was lower than the same period two weeks ago. Western advertised prices ranged from \$1.67-3.50 per pound. Butter prices at the CME Group exchange on Wednesday were one cent higher, closing at \$1.5300. This compared to last week's close on Wednesday of \$1.4500. Sales activity at the exchange is good, as 24 loads have been sold by midweek. Prices for bulk butter range from market to 3 cents under the market, based on the CME with various time frames and averages used.

NATIONAL DAIRY PRODUCTS SALES REPORT

U.S. AVERAGES AND TOTAL POUNDS

<u>WEEK ENDING</u>	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
September 14, 2013	1.4000 4,986,093	1.7470 11,135,742	1.7916 9,578,575	0.5794 7,973,524	1.8048 16,858,262

CHEESE MARKETS

NORTHEAST

Cheese production has declined as milk supplies are tightening, due to the combination of increased Class I demand and lower seasonal milk production. Demand for cheese is strong with good domestic orders as retailers increase inventories for the college football and NFL seasons. Export demand is good as buyers from around the world are shopping the bountiful supplies in the US at prices below international levels. The active domestic and export markets are working inventories lower. Wholesale prices saw their third consecutive increase as the CME weekly average cheese prices continued to firm. Cheddar 40# blocks and Muenster registered a 4 cent increase with processed cheese gaining 3 cents. According to the National Dairy Retail Report, retail cheese ads for 8 oz. block cheese in the Northeast totaled 2,704, 40% of the total national ad count of 6,805 and was the highest ad count for any region. The weighted average price for 8 oz. cheese blocks in the Northeast was \$2.43, 11 cents less than the national weighted average price, but 7 cents higher than the previous reporting period. Retail cheese ads for 8 oz. shredded cheese in the Northeast totaled 1,690, 26% of the total national ad count of 6,492, and was the highest ad count for any region. The weighted average price for 8 oz. shredded cheese in the Northeast was \$2.48, 2 cents less than the national weighted average price and 7 cents less than the previous reporting period. CME Group cheese prices moved lower in trading through Tuesday with barrels declining \$0.0450 and blocks down \$0.0425.

WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	: 2.2275-2.5125
Process 5# Sliced	: 2.0300-2.5100
Muenster	: 2.2475-2.6075
Grade A Swiss Cuts 10 - 14#	: 3.4450-3.7675

MIDWEST

Most cheese manufacturers are receiving less milk than during recent weeks. Spot milk is generally "not available", even after focused looking for it. Some offers of \$3.50 over class for spot milk were declined. The impact on specific manufacturers varies. Some are "not hurting" in terms of cheese production for current demand. Nevertheless, those plants would increase cheese production if more milk was available and expectations are for production to increase in October if normal seasonal increases in milk production occur. Other plants have reduced their production schedules, particularly for cheddar, and diverted some milk into Mozzarella plants to enhance production scale economies. Cheese buying interest is usually described in variations of "steady". One manufacturer observed that retail cheese sales are an "everyday business" which contributes to relatively steady sales. The National Dairy Retail Report found that this period, Midwest ads for 8 ounce shredded cheese (50% of total Midwest cheese ads), have a weighted average advertised price of \$2.07, 43 cents lower than the national average, \$2.50. For 8 ounce blocks in the Midwest (28% of total Midwest cheese ads), the average price is \$2.19, 35 cents lower than the national average, \$2.54. National ad numbers for all cheese categories this period declined by 17% from one year ago and declined by 9% from two weeks ago. Midwest ad numbers for all cheese categories this period declined by 8% from one year ago

but increased 3% from two weeks ago. After closing at or above \$1.8000 each day last week, by this Tuesday, Blocks had backed down to \$1.7975 and Barrels to \$1.7675.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	: 2.0075-2.7125
Brick And/Or Muenster 5#	: 2.2125-2.6600
Cheddar 40# Block	: 2.2125-3.0850
Monterey Jack 10#	: 2.1825-3.0900
Blue 5#	: 2.4750-3.4625
Mozzarella 5 - 6# (Low Moisture, Part Skim)	: 2.0550-3.1900
Grade A Swiss Cuts 6 - 9#	: 2.9625-3.0800

WEST

Western wholesale cheese prices tied to the CME Group weekly average price are higher this week. Cheese production is currently limited by tight milk supplies in the West. Manufacturers report adequate supplies to fill most orders, but extra manufacturing capacity is available. Cheese sales are increasing seasonally, but spot buyers are price sensitive at the higher levels. Export sales are reported to be active. The CWT program announced assistance for 2.3 million pounds of cheese this week. Advertised U.S. cheese prices as reported in the National Dairy Retail Report showed prices were mixed with higher and lower prices compared to two weeks ago. The most heavily featured category for this current period was the 8 ounce block package. The weighted average price for the 8 oz. block package (\$2.54), was 26 cents higher compared to two weeks ago, and 46 cents higher than last year's price of \$2.08. In the West, the weighted average price ranged from \$3.99-6.98 for the 2 pound block package. Cheese prices at the CME Group on Wednesday are unchanged. Barrels on Wednesday closed at \$1.7675. Blocks closed at \$1.7975. The week began with two days of lower prices at the exchange. Barrels lost 4.5 cents and blocks were 4.25 cents lower. The lower prices failed to find buyers and no spot sales have been reported for blocks or barrels at the exchange by midweek.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	: 1.9375-2.1950
Cheddar 40# Block	: 1.9475-2.3000
Cheddar 10# Cuts	: 2.1275-2.3475
Monterey Jack 10#	: 2.1375-2.2975
Grade A Swiss Cuts 6 - 9#	: 3.0225-3.4525

FOREIGN

Wholesale prices for imported varieties of Blue and Gorgonzola cheeses increased this week with the balance of imported cheeses unchanged. Domestic varieties again saw wholesale price increases, supported by the increase in the weekly average block price on the CME Group. Domestic Swiss prices were unchanged following last week's decrease. Import prices are trending higher as the US

CONTINUED ON PAGE 3A

CHEESE MARKETS

CONTINUED FROM PAGE 3

dollar has been weakening against the Euro in recent weeks. Domestic demand for imported cheeses and domestic foreign type varieties has improved with many retailers and hotel/restaurant chains preparing and submitting their fall orders.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK	
	IMPORTED	DOMESTIC
Blue	2.6400-5.2200	2.3675-3.8550*
Gorgonzola	3.4900-6.6900*	2.8700-3.2825*
Parmesan (Italy)	-0-	3.7575-5.8475*
Provolone (Italy)	-0-	2.4100-2.5675*
Romano (Cows Milk)	-0-	3.5575-5.7075*
Sardo Romano (Argentine)	2.8500-3.6900	-0-
Reggianito (Argentine)	3.2900-4.4600	-0-
Jarlsberg-(Brand)	2.9500-5.6300*	-0-
Swiss Cuts Switzerland	-0-	3.5425-3.8650
Swiss Cuts Finnish	2.5900-2.8500	-0-

* = Price change.

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

BUTTER : CHEESE

		:	
09/16/13	15,659	:	107,121
09/01/13	15,916	:	109,397
CHANGE	-257	:	-2,276
% CHANGE	-2	:	-2

FLUID MILK AND CREAM

EAST

SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA & SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	210	0	186	0	120	0
SOUTHEAST STATES	0	0	0	0	65	0

Manufacturing milk supplies in the Northeast and Mid-Atlantic regions are very tight, due to strong pulls from Class I and lower seasonal milk production. Most balancing plants are able to meet their fluid contract commitments with very little remaining for manufacturing. A majority of crops and pastures are in good to excellent condition in both regions. There is concern in New England that the reduced forage harvest, due to an exceptionally wet summer, will limit feed supplies this winter. Milk production declines in Florida have slowed as it nears the seasonal low point. Hot weather continues to cover most of the state. Some producers are beginning to bring fresh cows back online. Class I demand remains strong and prompted 210 loads to be imported this week. Milk production has continued to decline in the Southeast, but has been adequate to cover Class I demand. Manufacturing supplies are being held near contract minimums to ensure bottling plant needs are met. Cream supplies are very tight as demand has significantly increased. Cream cheese manufacturers are in the middle of their heavy production season and are looking for additional loads. Churns are also seeking additional loads as demand for butter has improved. The cream supply has seen some declines due to the seasonal decline in milk/cream production and lower butterfat levels. **Cream multiples for all Classes** ranged this week, 1.35-1.42. **Condensed skim** milk supplies are also very tight. Most supplies are moving through contracts with little if any available for the spot market. Class IV production in the East is nearly nonexistent, due to the tight fluid supplies.

FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES

SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:

F.O.B. producing plants: Northeast -	1.9832-2.1608
F.O.B. producing plants: Upper Midwest -	1.8500-2.0424

PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS,

F.O.B. PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices -	1.76 - 1.86
Northeast - Class III - spot prices -	1.55 - 1.65

MIDWEST

Milk handlers in many areas of the Central region indicated farm milk volumes are recovering from the bout of heat that hovered over the North Central region 2 weeks ago. Active ordering from bottlers is shunting milk away from cheese plants. Some milk marketers indicate with the closure of one bottling plant in southern Wisconsin earlier this year, additional pressure is on other bottlers to fill that void. Despite the recent improvement in farm milk production, many cheese plant managers are still operating below capacity. Some plants are working 5 or 6 days per week instead of the full 7 day schedule. Interest in Class III spot milk loads is active, with potential buyers making active sweeps through areas of the Central region. Anecdotal reports indicate offers of \$3.50 over Class were rejected as a cheese plant operator still needed that milk to fill cheese orders. A few far-flung North Central cheese operations

have plenty of milk and are working full schedules because location and transportation costs are counterbalancing interest in any spot milk loads they may have. Cream multiples retreated from the top of the range this week as cream availability improved somewhat. **The full Class II cream multiple range is 1.25 to 1.38.** Cream flowing into Class II facilities made the first step lower near the beginning of the month. Now, many ice cream facilities are adjusting production of various end products and shifting some production away from summer novelties and into year-round staple consumer products. Corn for grain harvesting is progressing in the South Central region, with yields per acre covering a wide range within states and between states. According to some online sources, Texas corn yields vary between 20 and 232 bushels per acre, while Illinois's corn crop yields range from 80 – 334 bushels per acre.

WEST

CALIFORNIA milk production trends are mostly flat with recent weeks. Current cooler conditions are neutral to the milking herd. Class I demand has begun to stabilize as orders are becoming more consistent across categories. Processing plants are running on projected schedules. Plant maintenance and renovations are being finalized with plants being tested and put back on schedule. The October 2013 Class 1 prices in CALIFORNIA range from \$20.79 in the north to \$21.06 in the south. The statewide average Class 1 price based on production is \$20.81. The average is \$0.51 higher than September and \$0.24 higher than October 2012. ARIZONA milk production is steady to rising slightly. Weather conditions are drier and are having less of an impact on milk cows. The effects of recent rains are easing. Class I sales have evened out. Processing of milk is mostly going well at the present time. A new facility is being ramped up. CREAM markets and pricing are firming. Increases in butter prices and basing points are leading to higher cream pricing. Demand for cream remains fair to good. There are some ice cream accounts in the Midwest that are taking less cream, while another in the South is taking more cream. The seasonal needs of butter producers are being met as they need to fill current and future print butter orders. At the CME Group, the Grade AA butter price closed at \$1.5300 on Wednesday, September 18, up 8 cents from a week earlier. **Cream multiples are slightly up, ranging from 1.20 to 1.35,** and vary depending on class usage and basing points. Milk production in the PACIFIC NORTHWEST improved marginally with cooler temperatures across the region. Class I demand is leveling off and many processing plants continue to operate on reduced schedules. Processors are taking time for maintenance projects and moving milk to most profitable plants. Fall harvesting of corn silage has begun and third crop alfalfa harvest is continuing. UTAH and IDAHO milk production continued at seasonally expected rates as cooler weather moved into the area. Milk remains tight as processing demand is currently above supplies. Fall harvest of corn for silage is progressing and yields are said to be very good. Hay supplies are adequate, but lighter than hoped for due to cooler weather earlier in the year. With adequate feed supplies, dairies are looking to determine if herd expansion is justified. Replacement heifer prices at a recent auction were reported as steady with bred heifers averaging \$1340 per head.

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

NONFAT DRY MILK - CENTRAL AND EAST

CENTRAL: Prices on the Central nonfat dry milk market moved higher as various indices increased for contract pricing. The F.O.B. spot market is firm, but manufacturers note they are watching the futures markets. In some cases, producers are decreasing NDM holdings through spot offerings to avert potential downside risk during Q4 of 2013 and Q1 of 2014. Buyer interest in the spot market is light and price conscious. Nonfat dry milk production is mostly unchanged from the previous week. Class I and Class III demand is active. Some manufacturers are selling condensed skim into Class III to deter start-and-stop drying that is not cost effective. Some Central manufacturers are also producing skim milk powder for the international market and finding good interest within the Americas.

EAST: Low heat prices moved higher as spot sales and sales based on various price indices moved the lower and upper ends of the range higher. High heat prices held steady in light trading. Very tight milk supplies in the East have all but eliminated the production of nonfat dry milk in the region. Current inventories are being worked lower as orders are filled. Eastern NDM supplies are filling more domestic demand needs than in past years, which have tightened current supplies. End user demand is increasing as baking manufacturers are looking to expand inventories prior to fall. Some cheese manufacturers are also looking for additional loads for fortification purposes. The market undertone is firm.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A
 LOW/MEDIUM HEAT: 1.8200 - 1.8825 MOSTLY: 1.8300 - 1.8500
 HIGH HEAT: 1.9025 - 1.9500

NONFAT DRY MILK - WEST

Low/medium heat nonfat dry milk prices are steady for the range, slightly higher for the mostly series. Price movements have leveled out with current changes a result of recent momentum and increases in price indices. Demand remains best into export channels. Regular, domestic account interest is often uneven. Buyers remain cautious, mainly because they are nervous about future pricing. There are trade needs that have to be filled. The milk production season in Oceania is beginning and the international worryment is that the current, historically high, pricing levels could be pressured lower as more SMP is offered onto the world market. Yet, contracts for New Zealand MH SMP are trading from \$1.98 to \$2.03 per pound for November to January contracts at this week's GDT event. U.S. SMP sold at the GDT auction ranged from \$1.79 to \$1.88 for regular LH/MH sale in October-December. Production runs are variable based on fluid milk needs and sales of milk to other customers. Plants are getting back on track after recent maintenance/new equipment installations. Processors are prepared to take more milk. Western high heat pricing moved higher. The market tone is firm. The market is lightly tested. Offerings are light and often matched with a limited demand. Customers are able to get contract loads on a timely basis. The spot trade is limited and sellers are able to command more of a premium. Production times are available for producers to make high heat to match current and future needs.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A
 LOW/MEDIUM HEAT: 1.7600 - 1.8700 MOSTLY: 1.8100 - 1.8350
 HIGH HEAT: 1.8550 - 1.9800

DRY BUTTERMILK - CENTRAL AND EAST

CENTRAL: Prices for Central dry buttermilk are lower and higher on a mixed market. Buyer interest is price and transportation cost sensitive. Some manufacturers indicate they are using condensed buttermilk internally for process cheese production, decreasing amounts flowing toward the dryers. Other plant operators indicate sales of fluid and/or condensed buttermilk are steady into ice cream/frozen dessert accounts. Dry buttermilk inventories are variable.

EAST: Dry buttermilk markets were mixed with spot sales lowering the low end of the range, while prices based on various price indices raised the upper end of the range. Production of dry buttermilk in the East has declined as cream demand has increased, lowering volumes going to churns. Most supplies are moving through contracts with little being offered on the spot market. Some manufacturers are offering discounts on product with some age. The firm nonfat dry milk market lends support to the dry buttermilk market providing it with a firm undertone.

F.O.B. CENTRAL/EAST: 1.6500 - 1.7350

DRY BUTTERMILK - WEST

Dry buttermilk pricing in the West is slightly higher for the range and mostly series. The market undertone is steady to slightly firm. Market support from the nonfat dry milk complex continues. Buyers looking for protein are at least looking at buttermilk as an option. Demand is fair to good for the current limited offering. Product is moving to regular accounts. There is seasonal shifting of demand from accounts, especially into mixes and bakery. Export interest is light. Solids from the butter churns are uneven as production has been sporadic following the holiday period. Dry buttermilk stocks are light to moderate and available to service accounts.

F.O.B. WEST: 1.6200 - 1.7500 MOSTLY: 1.7000 - 1.7200

DRY WHOLE MILK - NATIONAL

Prices for dry whole milk are unchanged on the bottom of the range, to 5 cents lower on the top of the range. The market tone is mixed. Buyers in the U.S. now have more options for sources of dry whole milk than they did just 1 year ago. Buyers in the F.O.B. spot market are finding dry whole milk powder is more available than in previous months.

F.O.B. PRODUCING PLANT: 1.9200 - 2.0000

CALIFORNIA MANUFACTURING PLANTS - NDM

WEEK ENDING	PRICE	TOTAL SALES	SALES TO CCC
September 13	\$1.7847	9,359,797	0
September 6	\$1.7770	7,198,613	0

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Total sales (pounds) include sales to CCC. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

DRY WHEY - CENTRAL

Central dry whey prices are steady on the mostly, but unchanged to higher on the range as various indices adjusted higher. End users report resellers and some manufacturers from the Central and East are presenting offers for October. Some offers are fixed prices below the current Central market, but other offers include variable pricing with premiums to the market. Several end users indicated they are reluctant at this point to commit to large volumes of dry whey as the spot market has provided well for them during the last several months, both for price and availability. Central dry whey production continues at below full capacity for the region as a whole.

ANIMAL FEED DRY WHEY prices are unchanged to lower as contract prices react to changes in market indices. End users are reevaluating current dry whey holdings as well as contract agreements for the new quarter. Interest is steady.

F.O.B. CENTRAL: .4700 - .6375 MOSTLY: .5200 - .5575
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .4025 - .5200

DRY WHEY - NORTHEAST

Dry whey prices were mixed this week as sales based on various price indices moved the upper end of the range higher, while spot sales lowered the low end of the range. Dry whey production has declined as less milk is making its way to cheese makers. Domestic demand remains lackluster as buyers are purchasing in volumes needed to cover their current needs. Export demand is also viewed as slow and not meeting expectations. Some manufacturers are offering loads at significant discounts in order to better manage their inventories.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .5400 - .6375

DRY WHEY - WEST

Western dry whey prices are mixed as various contract indices adjusted fractionally. The overall undertone to the market is mostly steady. Whey production is lower as many cheese plants are operating at reduced schedules due to tight milk supplies. Competition from whey protein concentrates is also reducing the amount of whey for drying. Demand for whey is showing some added interest as end users begin to gear up production of fall products. Whey stocks are reported to be adequate for current demand.

NONHYGROSCOPIC: .5400 - .5975 MOSTLY: .5475 - .5800

WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST

Prices for whey protein concentrate 34% are unchanged to higher on a firm market. One or two manufacturers sent several loads into a spot market that has seen a dearth of offerings recently. Interest in the spot offers was immediate and several loads are heading to international customers through resellers. F.O.B. spot loads are carrying strong premiums to the current market, but interest continues to be active. WPC 34% production is still below capacity at many plants due to the decrease in manufacturing milk supplies as well as the seasonal low levels of protein components in that manufacturing milk. Whey protein concentrate inventories are steady to building intermittently.

F.O.B. EXTRA GRADE 34% PROTEIN: 1.3000 - 1.6000 MOSTLY: 1.3750 - 1.4275

LACTOSE - CENTRAL AND WEST

Lactose prices are steady on the mostly series. The bottom of the range, though, declined on the basis of some spot load sales between producers and end users. While some producers have withdrawn lactose offers from the spot market, others are clearing stocks to reset inventories for Q4. There are anecdotal reports of resellers repackaging totes of unground lactose into 50 lb/25 kg bags and finding some success in clearing those repackaged loads. Some lactose manufacturers noted interest in lactose F.O.B. spot loads has slowed down in the last few weeks, reflecting lactose qualities and characteristics. At some facilities, inventories are building incrementally due to slower sales activity. Conversely, other lactose manufacturers report buyers are ready to conclude Q4 contracts. Initial reports indicate lactose prices for Q4 are firm. There has been some mention of European lactose manufacturers also offering lactose into Southeast Asian markets, with some minor price reductions. Various lactose manufacturers indicate orders for 2014 are shaping up as some confectioners have already announced new versions of many candy favorites in which chocolate/lactose are ingredients. Product variations include creating bite-size and enlarged versions, both of which may require additional chocolate.

Including spot sales and up to 3 month contracts.

F.O.B. EDIBLE, NON PHARMACEUTICAL .4600 - .7200 MOSTLY: .5900 - .6900

CASEIN - NATIONAL

Pricing levels are slightly higher off the bottom ends of both the acid and rennet casein pricing ranges. The market tone for both types is firm. Higher pricing is projected in October when Q3 contracts expire and higher prices for Q4 product are included. Demand is along projections. Supplies remain on the tight side with offerings mostly adequate to service contracted volumes. Pricing at the September 17 GDT event averaged \$4.46 for N.Z. rennet casein across November - January contracts.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 4.7500 - 5.0000
ACID: 4.9000 - 5.4000

SUPPORT PURCHASE PRICES FOR DAIRY PRODUCTS EFFECTIVE NOVEMBER 1, 2009

BUTTER Bulk \$1.05 per pound; CHEESE 40# Blocks \$1.13 per pound; 500# Barrels \$1.10; NONFAT DRY MILK \$.80 per pound

The CCC Purchase table will no longer be shown unless purchases occur. Last CCC purchase: October 2009

U.S. Dairy Cow Slaughter (000 head) under Federal Inspection & Comparable Week 2012

WEEK ENDING	WEEKLY	2013	2012 WEEKLY	2012
	DAIRY COWS	CUMULATIVE DAIRY COWS	DAIRY COWS	CUMULATIVE DAIRY COWS
08/31/2013	62.6	2,092.7	62.8	2,041.5

WEBSITE: http://www.ams.usda.gov/mnreports/sj_ls714.txt

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

CLASS III MILK PRICES (3.5% BF)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	19.32	17.03	18.00	16.76	18.18	20.25	18.24	17.32	16.28	17.06	15.51	15.28
2009	10.78	9.31	10.44	10.78	9.84	9.97	9.97	11.20	12.11	12.82	14.08	14.98
2010	14.50	14.28	12.78	12.92	13.38	13.62	13.74	15.18	16.26	16.94	15.44	13.83
2011	13.48	17.00	19.40	16.87	16.52	19.11	21.39	21.67	19.07	18.03	19.07	18.77
2012	17.05	16.06	15.72	15.72	15.23	15.63	16.68	17.73	19.00	21.02	20.83	18.66

CLASS IV MILK PRICES (3.5% BF)

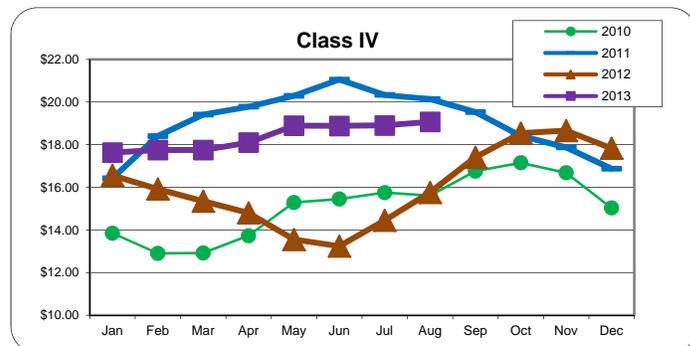
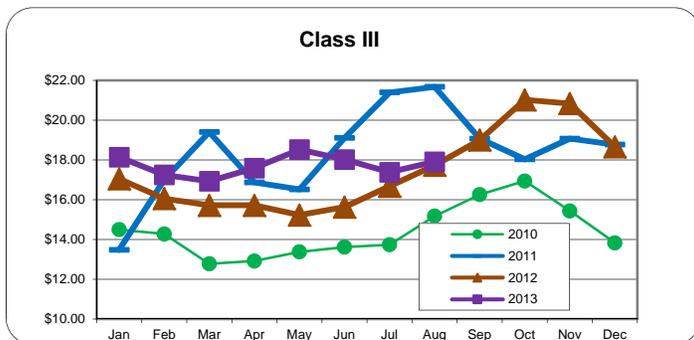
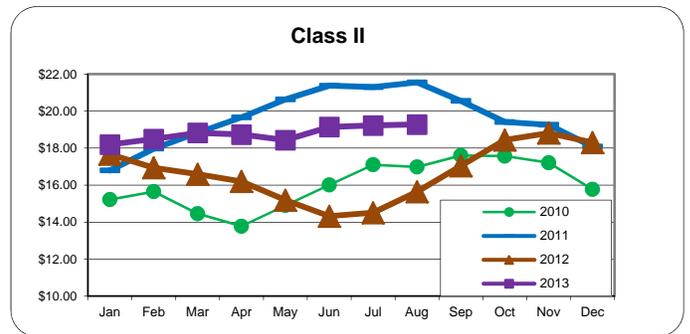
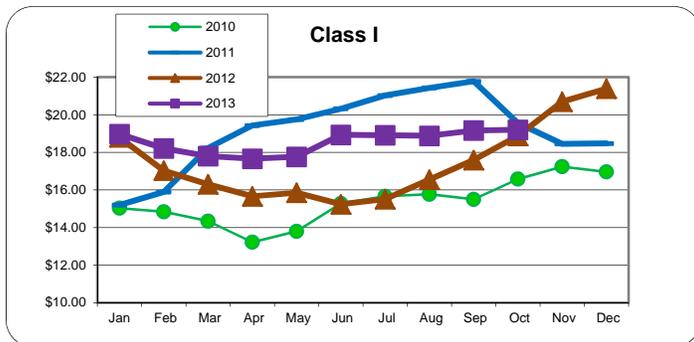
YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	16.29	14.67	14.17	14.56	15.26	15.92	16.60	16.64	15.45	13.62	12.25	10.35
2009	9.59	9.45	9.64	9.82	10.14	10.22	10.15	10.38	11.15	11.86	13.25	15.01
2010	13.85	12.90	12.92	13.73	15.29	15.45	15.75	15.61	16.76	17.15	16.68	15.03
2011	16.42	18.40	19.41	19.78	20.29	21.05	20.33	20.14	19.53	18.41	17.87	16.87
2012	16.56	15.92	15.35	14.80	13.55	13.24	14.45	15.76	17.41	18.54	18.66	17.83

FEDERAL MILK ORDER CLASS PRICES FOR 2013 (3.5%)

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	18.97	18.21	17.80	17.66	17.76	18.93	18.91	18.88	19.16	19.20		
II	18.19	18.49	18.82	18.73	18.43	19.14	19.22	19.27				
III	18.14	17.25	16.93	17.59	18.52	18.02	17.38	17.91				
IV	17.63	17.75	17.75	18.10	18.89	18.88	18.90	19.07				

1/ Specific order differentials to be added to this base price can be found by going to:

www.ams.usda.gov/DairyMarketingStatistics; then select "Prices"; and then select "Principal Pricing Points."



ORGANIC DAIRY MARKET NEWS

Information gathered September 9 - 20, 2013

ORGANIC DAIRY FLUID OVERVIEW

NEWS: A New England organic dairy cooperative is experiencing organic milk sales increases of 1% a week in recent weeks, resulting from placing the milk in outlets of a national natural food store chain. This marketing outlet has helped reduce the percentage of the cooperative's milk volume sold into conventional milk markets. Now 95% of members' organic milk is sold into organic milk markets, generating organic pay prices. This is an all-time high percentage.

Organic milk production is seasonally declining in many areas. An aspect of the reduction is also a slowing of manufacturing organic butter and milk packaged in aseptic 8 ounce containers.

Availability of organic feed remains a concern in some areas. In New England, wetness has hampered cutting hay and leaves some uncertainty as to what will be the final amount of hay available at the end of the growing season.

Milk Product Sales: AMS reports Total Organic Milk Products sales for July 2013, 189 million pounds, were up 15.3% from July last year.

Organic Whole Milk sales for July 2013, 52 million pounds, were up 20.2% compared with July last year and up 10.5% year-to-date compared with last year.

Organic Reduced Fat Milk sales for July, 52 million pounds, were 30.7% above sales one year earlier and 12.2% above year-to-date sales last year.

Organic milk products sales are 4.4% of total fluid milk products sales this year through July.

ESTIMATED TOTAL U.S. SALES OF FLUID MILK PRODUCTS, JULY 2013, WITH COMPARISONS 1/

Product Name	Sales		Change from: 2/	
	July Mil. Lbs.	Y-T-D	Prev Yr. Percent	Y-T-D
Whole Milk	1,125	7,649	0.5	-1.6
Flavored Whole Milk	43	310	2.7	9.0
Reduced Fat Milk (2%)	1,477	10,158	-0.3	-1.8
Low Fat Milk (1%)	514	4,009	-2.0	-3.1
Fat-Free Milk (Skim)	529	3,906	-7.4	-8.5
Flavored Fat-Reduced Milk	149	2,081	1.9	-0.7
Buttermilk	42	280	7.4	3.4
Tot. Conv. Milk Products 5/	3,879	28,393	-1.2	-2.7
Organic Whole Milk	52	344	20.2	10.5
Organic Reduced Fat Milk	52	366	30.7	12.2
Organic Low Fat Milk	42	261	15.1	-1.5
Organic Fat-Free Milk (Skim)	35	247	0.5	-3.3
Organic Flavored Milk	9	70	-15.2	-2.5
Organic Fat-Reduced Milk 3/	137	949	13.6	2.7
Tot. Organic Milk Products.	189	1,293	15.3	4.7
Tot. Fluid Milk Prod. 4/	4,068	29,686	-0.5	-2.4
Tot Fluid Milk Prod Adj 4/5/	*	*	*	*

*Total Fluid Milk Products Adjusted for Calendar Composition will not be published until release of "An Overview of Calendar Composition of Fluid Milk Sales." 1/ These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas and California, which accounts for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data. 2/ Percent changes, as well as sales volumes, unless otherwise noted, are shown on an unadjusted basis; 3/ Total of organic reduced fat, lowfat, skim, flavored, and miscellaneous milk products combined. 4/ Total fluid milk products include the products listed price plus miscellaneous products and eggnog. 5/ Sales volumes and percent changes have been adjusted for calendar composition.

ORGANIC DAIRY RETAIL OVERVIEW

NATIONALLY ADVERTISED PRICE COMPARISON

Organic Dairy Overview. Organic dairy product ad volume is slightly higher than during two weeks ago and close to recent report periods.

Ad volume for organic milk is nearly identical with the last three periods. However, ads for half gallon organic milk declined from last period, to the lowest level since the beginning of May. This decline was offset by organic gallon ad volume being not only the highest level of 2013, but higher than any period of 2010, 2011 or 2012.

Organic milk ads total 73% of all organic dairy ads, followed by organic yogurt ads at 24%, and organic butter, 3%.

Advertising information presented is compiled from nearly 14,000 surveyed newspaper supermarket ads for the period September 9, 2013, to September 20, 2013, identifying weekly "specials" and containing organic dairy content. Surveyed ads reflect advertised "specials" and not the range of non-advertised supermarket cooler prices.

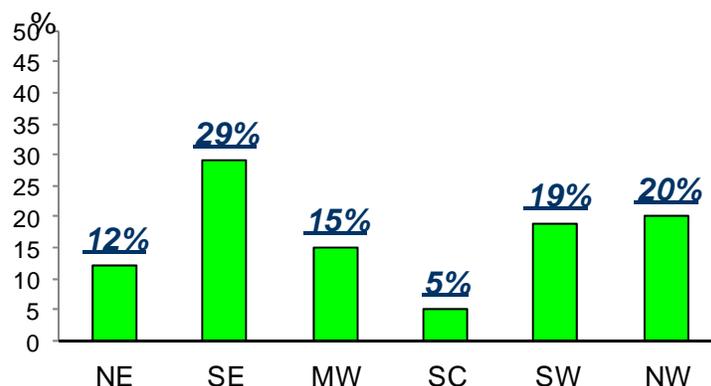
Complete results of this bi-weekly survey providing additional graphs, tables, and regional delineation, follow at the end of Dairy Market News, or can be accessed at:

<http://www.ams.usda.gov/AMSV1.0/DairyRetailReport>

Regional Organic Dairy Ad Trends. Organic dairy ads appeared in all 6 regions, led by the Southeast with 29% of ads; the Northwest, 20%; Southwest, 19%; Midwest, 15%; Northeast, 12%; and South Central, 5%.

ORGANIC MILK FEATURES

Regional % of Nationally Surveyed Supermarket Ads



Organic Milk. Ad volume for organic milk gallons typically are well behind volume for half gallons. Ad volume for organic gallons of milk this period set a number of records. Three of the four highest ad volume periods spanning 2010-2013 to date, occurred within the last five periods of 2013. Of the only three times that ad volume for organic gallons of milk exceeded volume for organic half gallons spanning 2010-2013, two of the periods occurred this year beginning in August.

This is the seventh consecutive period of declining ad numbers for organic milk half gallons. Ad volume for organic half gallons this year has only been lower during two periods of 2013.

Ad volume for organic milk gallons was 49% of all organic milk ads, with ads for organic half gallons and 8 ounce organic milk equally tied in second place.

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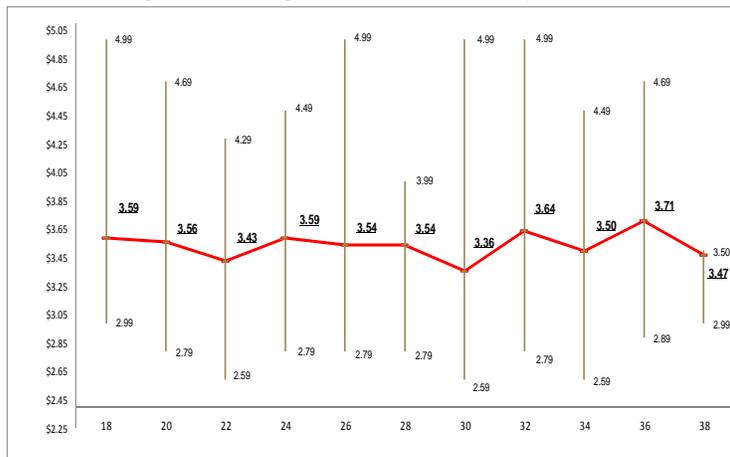
ORGANIC DAIRY MARKET NEWS

Information gathered September 9 - 20, 2013

CONTINUED FROM PAGE 8

Organic Milk Half Gallons. The weighted average advertised price of organic milk half gallons is \$3.47, down 24 cents from last period. The price increased at the range bottom but declined at the top, resulting in the narrowest price range of 2013, 51 cents. One year ago the national average price was \$3.23.

Advertised Organic Milk Half Gallon Price Range and Weighted Average Advertised Price by 2013 Week



Organic - Conventional Milk Half Gallon Price Spread. The weighted average advertised organic half-gallon milk price, \$3.47, is down 24 cents from two weeks ago. Conventional milk's price for half gallons, \$1.68, is up 16 cents from two weeks ago. The organic-conventional half-gallon price spread is \$1.79, compared with \$2.19 two weeks ago.

Organic Milk Gallons. The national weighted average advertised price for organic gallons is \$5.91, up from \$5.00 two weeks ago. The highest advertised price for organic milk gallons, \$7.49, is the highest advertised price for organic gallons during 2010, 2011, 2012 and 2013. Over those years until 2013, the highest advertised price had been \$5.99, reached a number of times. The \$5.99 price has been topped four times during 2013, with the record high this period. This period's high price appeared in ads of a national supermarket chain in the Midwest and Southeast, for a national brand of organic milk.

Organic Yogurt. Organic yogurt ad numbers are slightly below average for the year. Ads for 4-6 ounce organic Greek yogurt comprise 64% of all organic yogurt ads. This is followed by ads for 4-6 ounce organic yogurt, 21% and ads for 32 ounce organic yogurt, 15%.

Most organic yogurt ads ran in the Northeast and Southeast, with 40% and 45% respectively. The Midwest had 12% of organic yogurt ads with 4% in the South Central Region.

The weighted average advertised price for 4-6 ounce organic Greek yogurt is \$1.00, down 12 cents from last year but unchanged from two weeks ago. The weighted average advertised price for 4-6 ounce organic yogurt is \$.65, down from \$.82 last year and \$.83 two weeks ago. As for 32 ounce organic yogurt, the price is \$3.00, slightly up from \$2.99 one year ago but down from \$3.16 two weeks ago.

SUPERMARKET PRICE COMPARISON:

Madison, Wisconsin Prices. Non-advertised organic milk, yogurt, butter and cheese prices in a range of food stores in Madison, Wisconsin are compared for this two week period. Stores included a big-box sized local supermarket; 2 regional chain supermarkets; a

smaller but full product line food market; and 2 natural food stores; a national discount big box chain store also selling food; and a large local cooperative grocery store. Organic milk available included 2 national brands, 4 private label store brands, and 3 small local or near-by creamery brands, one featuring non-homogenized milk. Cheese available included 2 national brands, 2 store brands, and cheese from 5 other cheese makers.

ORGANIC MILK, YOGURT, CHEESE, BUTTER PRICE RANGE 2013 REPORTING WEEK 38

	MADISON, WISCONSIN LOW HIGH RANGE (in Dollars)		
FLUID MILK			
MILK - gallon			
Whole	5.99	7.09	1.10
Reduced fat (2%)	5.99	7.09	1.10
Low fat (1%)	5.99	7.09	1.10
Nonfat (Skim)	5.99	7.09	1.10
MILK - half gallon			
Whole	3.99	4.89	0.90
Reduced fat (2%)	3.99	4.89	0.90
Low fat (1%)	3.99	4.89	0.90
Nonfat (Skim)	3.99	4.89	0.90
FLAVMILK - half gallon			
All fat tests	3.09	5.69	2.60
YOGURT			
Yogurt - 4-6 oz	0.69	1.29	0.60
Yogurt			
CHEESE			
Cheese - 8 oz block			
Mozzarella	4.10	5.99*	1.89*
Mild Cheddar	4.10	5.39*	1.29*
Monterey Jack	3.29*	5.39*	2.10*
Pepper Jack	3.49*	5.99	2.50*
Cheese - 6 oz string			
Mozzarella	3.99	5.09	1.10
Colby Jack	3.89	5.69*	1.80*
BUTTER			
Butter - 1 Pound	4.79*	6.39*	1.60*

* = Price change from prior reporting period.

ORGANIC GRAIN AND FEEDSTUFF MARKETS: National organic grain and feedstuff prices are mostly steady. Market activity continues to be slow, due to buyers and sellers waiting for the corn and soybean harvest to begin. Demand for feed grade soybeans remains good but supplies of finished soybean meal are limited. Crop conditions are mixed, with the Eastern Cornbelt being excellent and the Midwest reporting average conditions. A much needed rain was noted across parts of the Midwest late in the trading period. Additional livestock and grain market news information is available at:

<http://www.ams.usda.gov/mnreports/lbfnof.pdf>

AUGUST MILK PRODUCTION

Milk production in the 23 major States during August totaled 15.7 billion pounds, up 2.7 percent from August 2012. July revised production, at 15.7 billion pounds, was up 1.3 percent from July 2012. The July revision represented an increase of 29 million pounds or 0.2 percent from last month's preliminary production estimate.

AUGUST 2013 MILK PRODUCTION, BY STATES

STATE	MILK PRODUCTION					
	JULY			AUGUST		
	2012	2013	CHANGE FROM 2012	2012	2013	CHANGE FROM 2012
	MILLION POUNDS		PERCENT	MILLION POUNDS		PERCENT
AZ	354	347	-2.0	326	344	5.5
CA	3,498	3,375	-3.5	3,304	3,393	2.7
CO	273	288	5.5	275	287	4.4
FL	187	200	7.0	173	185	6.9
ID	1,187	1,174	-1.1	1,183	1,175	-0.7
IL	152	157	3.3	155	157	1.3
IN	301	322	7.0	313	320	2.2
IA	350	384	9.7	363	392	8.0
KS	222	248	11.7	226	246	8.8
MI	743	768	3.4	752	781	3.9
MN	735	765	4.1	753	767	1.9
MO	110	109	-0.9	105	106	1.0
NM	676	689	1.9	661	653	-1.2
NY	1,113	1,135	2.0	1,104	1,150	4.2
OH	429	442	3.0	436	449	3.0
OR	218	217	-0.5	214	217	1.4
PA	860	870	1.2	861	891	3.5
TX	779	820	5.3	765	790	3.3
UT	171	171	---	165	169	2.4
VT	218	219	0.5	214	220	2.8
VA	137	141	2.9	138	142	2.9
WA	526	547	4.0	523	546	4.4
WI	2,256	2,315	2.6	2,313	2,353	1.7
23 STATE TOTAL	15,495	15,703	1.3	15,322	15,733	2.7

Source: U.S. Department of Agriculture. National Agricultural Statistics Service. Agricultural Statistics Board. *Milk Production, September 2013.*

FEDERAL MILK ORDER ADVANCE PRICES, OCTOBER

Base Class I Price. Under the Federal milk order pricing system, the base Class I price for October 2013 is \$19.20 per cwt. This price is derived from the advanced Class IV skim milk pricing factor of \$14.55 and the advanced butterfat pricing factor of \$1.4727. A Class I differential for each order's principal pricing point (county) is added to the base price to determine the Class I price. **Comparison to Previous Month.** Compared to September 2013, the base Class I price increased \$0.04 per cwt. For selected consumer products, the price changes are: whole milk (3.25% milk fat), \$0.05 per cwt., \$0.004 per gallon; reduced fat milk (2%), \$0.14 per cwt., \$0.012 per gallon; fat-free (skim milk), \$0.25 per cwt., \$0.022 per gallon. **Class II Price Information.** The advanced Class IV skim milk pricing factor is \$14.55. Thus, the Class II skim milk price for October is \$15.25 per cwt., and the Class II nonfat solids price is \$1.6944. **Product Price Averages.** The two-week product price averages for October are: butter \$1.3876, nonfat dry milk \$1.8008, cheese \$1.7739, and dry whey \$0.5791.

FEDERAL MILK ORDER CLASS I PRICE INFORMATION ^{1/2/}				
Federal Milk Order Marketing Area ^{3/}	Order Number	October 2013		
		Class I Price (3.5 %)	Class I Skim Milk Price	Class I Butterfat Price
		\$ per cwt.	\$ per cwt.	\$ per pound
Northeast (Boston) ^{4/}	001	22.45	17.80	1.5052
Appalachian (Charlotte) ^{5/ 6/}	005	22.60	17.95	1.5067
Southeast (Atlanta) ^{6/ 7/}	007	23.00	18.35	1.5107
Florida (Tampa) ^{6/ 8/}	006	24.60	19.95	1.5267
Midwest (Cleveland) ^{9/}	033	21.20	16.55	1.4927
Upper Midwest (Chicago) ^{10/}	030	21.00	16.35	1.4907
Central (Kansas City) ^{11/}	032	21.20	16.55	1.4927
Southwest (Dallas) ^{12/}	126	22.20	17.55	1.5027
Arizona (Phoenix)	131	21.55	16.90	1.4962
Pacific Northwest (Seattle) ^{13/}	124	21.10	16.45	1.4917
All-Market Average		22.09	17.44	1.5016

^{1/} To convert the Class I price per 100 pounds to the Class I price per gallon, divide by 11.63 - the approximate number of gallons in 100 pounds of milk. ^{2/} Note: The mandatory \$0.20 per cwt. processor assessment under the Fluid Milk Promotion Order is not included in the Class I prices shown on this table. ^{3/} Names in parentheses are the major city in the principal pricing point of the markets. ^{4/} Class I prices at other cities are: New York City, minus \$0.10; Philadelphia, minus \$0.20; Baltimore, minus \$0.25, and Washington, DC, minus \$0.25.

^{5/} Class I prices at other cities are: Knoxville, minus \$0.20 and Louisville, minus \$1.10. ^{6/} Effective May 1, 2008, the Class I price surface in these orders were temporarily adjusted. ^{7/} Class I prices at other cities are: New Orleans, same; Memphis, minus \$0.90;

Nashville, minus \$0.90; and Springfield, MO, minus \$1.40. ^{8/} Class I prices at other cities are: Orlando, same; Miami, plus \$0.60; and Jacksonville, minus \$0.40. ^{9/} Class I prices at other cities are: Indianapolis, same; Cincinnati, plus \$0.20; Pittsburgh, plus \$0.10; and Detroit, minus \$0.20. ^{10/} Class I prices at other cities are: Milwaukee, minus \$0.05; and Minneapolis, minus \$0.10. ^{11/} Class I prices at other cities are: Des Moines, minus \$0.20; Omaha, minus \$0.15; Oklahoma City, plus \$0.60; St. Louis, same; and Denver, plus \$0.55.

^{12/} Class I prices at other cities are: Houston, plus \$0.60; San Antonio, plus \$0.45; Albuquerque, minus \$0.65; and El Paso, minus \$0.75.

^{13/} Class I prices at other cities are: Portland, same; and Spokane, same.

FEDERAL MILK ORDER MARKETING AND UTILIZATION SUMMARY, AUGUST 2013

HIGHLIGHTS. Handler reports of receipts and utilization under the Federal milk order system for August 2013 have been filed and tabulated. Combined totals for the 10 consolidated orders are being released. During August, more than 10.9 billion pounds of milk were received from producers. This volume of milk is 20.6 percent higher than the August 2012 volume. In August 2012 and August 2013, there were volumes of milk not pooled due to intraorder disadvantageous price relationships. More than 3.6 billion pounds of producer milk were used in Class I products, 2.1 percent lower than the previous year. The all-market average Class utilization percentages were: Class I = 33%, Class II = 12%, Class III = 48% and Class IV = 7%. The weighted average statistical uniform price was \$19.48 per cwt., \$0.29 higher than last month and \$1.34 higher than last year.

PRICE AND POOL STATISTICS FOR FEDERAL MILK ORDER MARKETING AREAS FOR THE MONTH OF AUGUST 2013										
FEDERAL MILK ORDER MARKETING AREA 1/	ORDER NUMBER	RECEIPTS OF PRODUCER MILK		UTILIZATION OF PRODUCER MILK IN CLASS I			UTILIZATION OF PRODUCER MILK IN			UNIFORM PRICE 2/
		TOTAL	CHANGE FROM PREV. YEAR	TOTAL	CHANGE FROM PREV. YEAR	PERCENT	CLASS II	CLASS III	CLASS IV	
		MIL. LBS.	PERCENT	MIL. LBS.	PERCENT		PERCENT			
Northeast (Boston)	001	2,130.8	4.2	786.0	-3.0	37	28	26	9	20.28
Appalachian (Charlotte)	005	467.6	-2.4	330.1	-5.0	71	16	8	5	21.35
Florida (Tampa)	006	231.0	-2.4	203.1	-1.0	88	8	2	2	23.56
Southeast (Atlanta)	007	497.2	-6.6	359.4	-10.1	72	13	10	5	21.81
Upper Midwest (Chicago)	030 3/	2,911.6	28.7	307.8	-6.1	11	2	87	0	18.25
Central (Kansas City)	032 3/	1,262.2	39.8	418.6	-1.7	33	11	48	8	18.92
Mideast (Cleveland)	033 3/	1,416.0	10.0	553.5	7.4	39	16	33	12	19.32
Pacific Northwest (Seattle)	124 3/	645.8	54.1	180.0	-1.0	28	6	49	17	18.93
Southwest (Dallas)	126 3/	988.4	75.9	363.1	0.8	37	9	53	1	19.74
Arizona (Phoenix)	131	360.3	11.1	115.9	-4.6	32	9	29	30	19.41
ALL MARKET AVERAGE OR TOTAL	3/	10,910.9	20.6	3,617.5	-2.1	33	12	48	7	19.48

1/ Names in parentheses are the major city in the principal pricing point of the market.

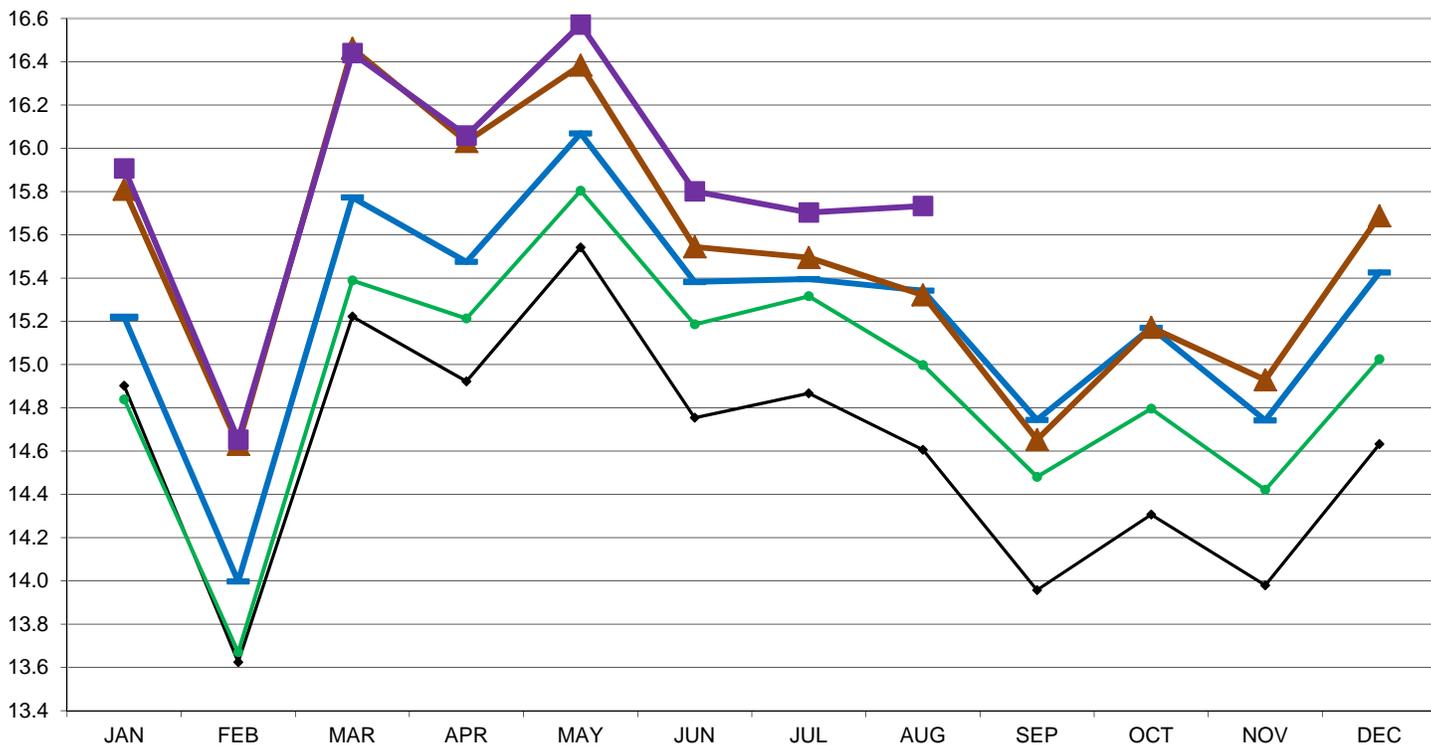
2/ Statistical uniform price for component pricing orders (Class III price plus producer price differential). For other orders, uniform skim milk price times 0.965 plus uniform butterfat price times 3.5.

3/ Due to a disadvantageous relationship between intraorder class prices and the location adjusted statistical uniform price in these markets, handlers elected not to pool an estimated 579.9 million pounds of milk that normally would have been associated with these markets. In August 2012, the estimated not pooled volume of milk was 1,999.1 billion pounds, occurring in order numbers 030, 032, 33, 124, 126, and 131. After adjusting for non pooled milk, the year-to-year percent change is -3.8%.

Report Contact: Randal Stoker at: randal.stoker@usda.gov or 202-690-1932.

BILLION POUNDS

MILK PRODUCTION - 23 SELECTED STATES

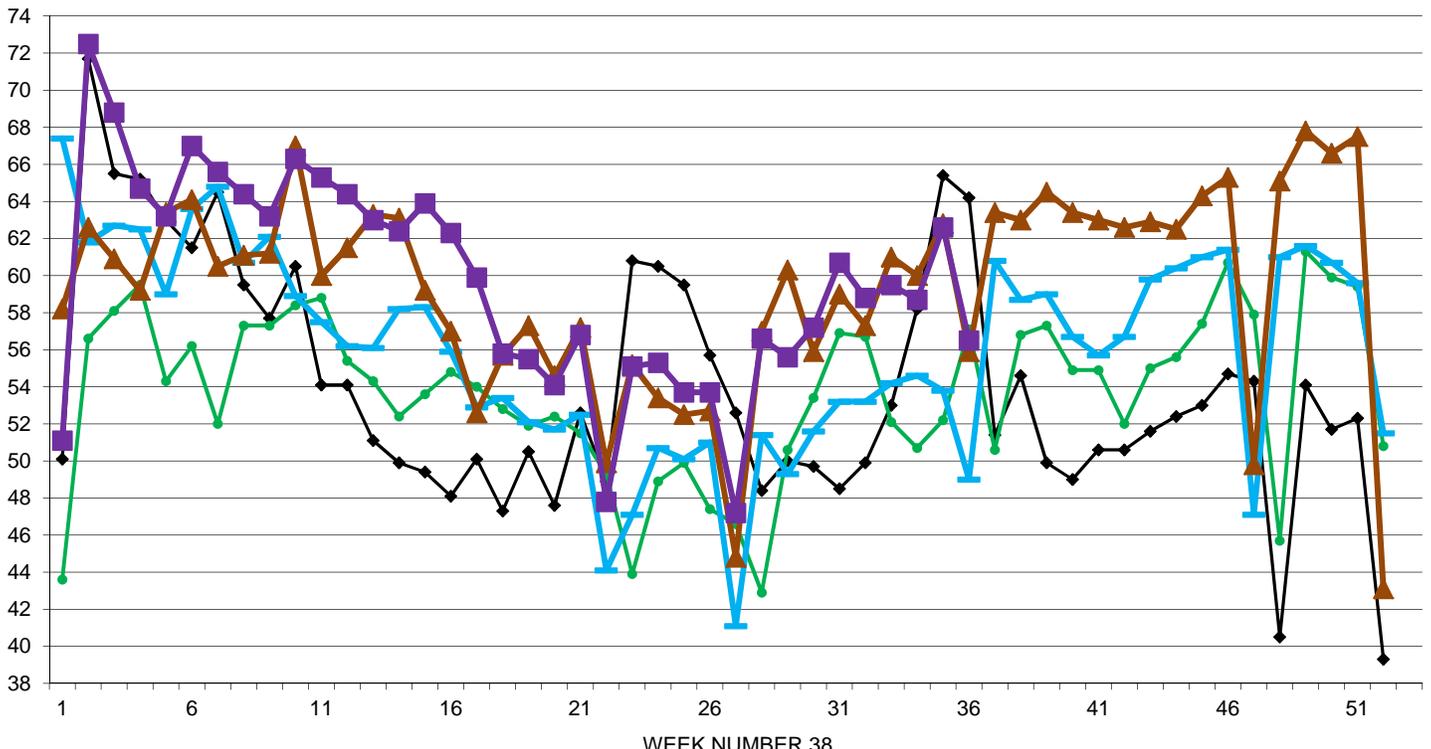


9/19/2013 - DATA SOURCE, USDA, NASS; GRAPH, USDA, AMS, DMN
NOTE FEB DATA FOR 2012 ADJUSTED TO 28 DAY EQUIVALENT

—●— 2009 —●— 2010 —●— 2011 —●— 2012 —●— 2013

WEEKLY DAIRY COW SLAUGHTER UNDER FEDERAL INSPECTION

1,000 HEAD



DATA SOURCES, USDA, NASS & AMS, LMN; GRAPH, USDA, AMS, DMN

—●— 2009 —●— 2010 —●— 2011 —●— 2012 —●— 2013



Dairy Market News Branch

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Advertised Prices for Dairy Products at Major Retail Supermarket Outlets 09/09 to 09/20

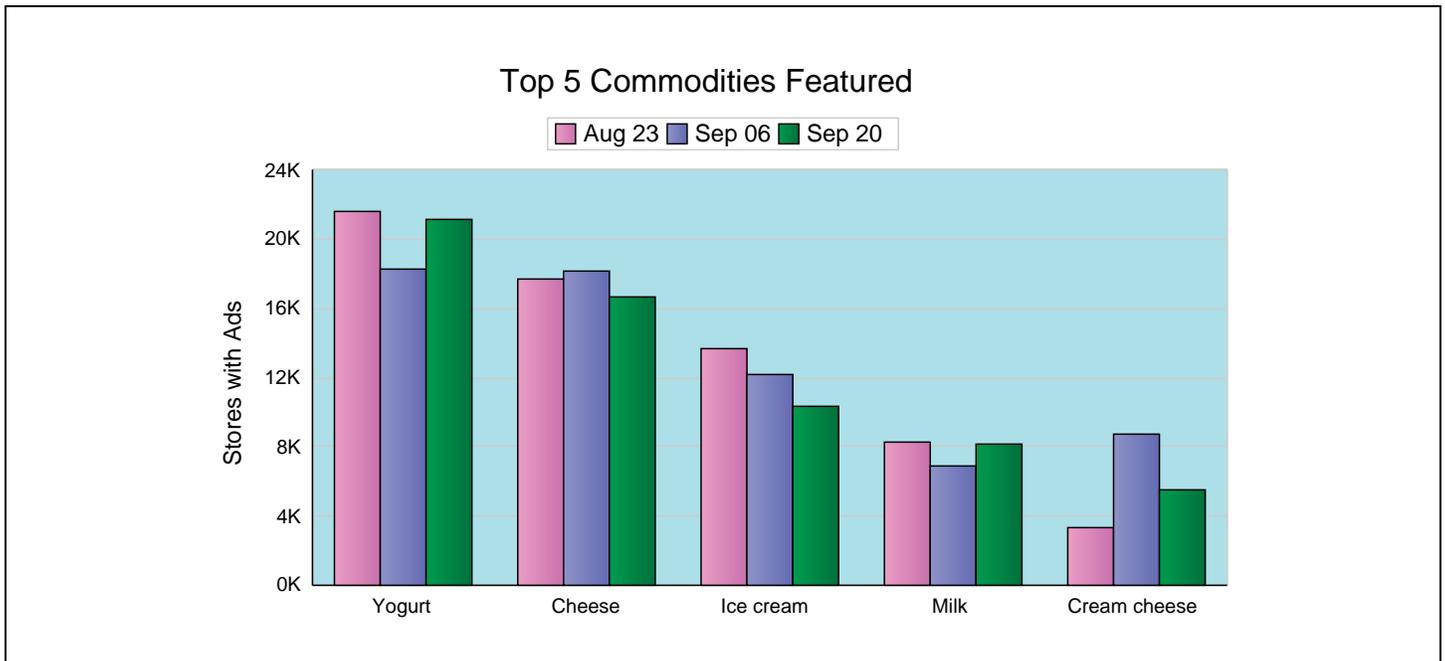
Ads for cheese blocks in 8-ounce packs are the largest of the 5 types of cheese advertised, with 41% of cheese ads. The national price averaged \$2.54, up 26 cents from two weeks ago. 8-ounce shreds, at \$2.50, moved 22 cents higher than two weeks ago.

Yogurt ads are the largest product category advertised this period, passing cheese advertising. Greek yogurt in 4-6 ounce packs, featured in 63% of yogurt ads, averaged \$1.00, unchanged from two weeks ago and a year ago. Regular yogurt in 4-6 ounce packs averaged 49 cents, unchanged from two weeks ago, but 3 cents lower than a year ago.

Ice cream features are down slightly from two weeks ago and down from one year ago. The national average for 48-64 oz. containers is \$3.02, up 8 cents from two weeks ago, but 9 cents lower than a year ago.

The national weighted average butter price is \$2.67 for 1# packages, 42 cents less than two weeks ago, but 4 cents higher than a year ago.

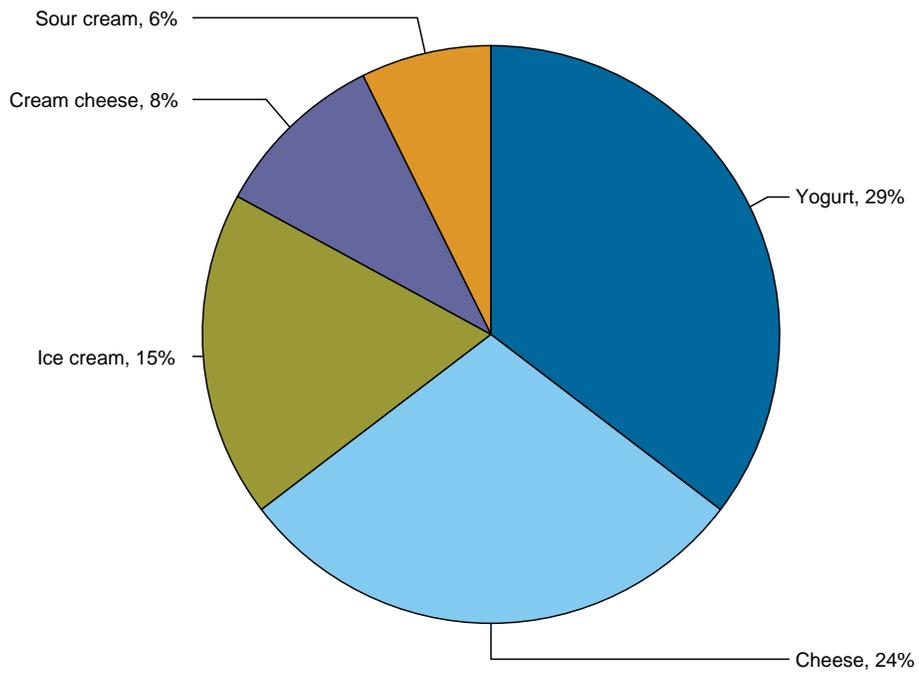
The national weighted average conventional milk price for half gallons, \$1.68, is 16 cents higher than two weeks ago. Organic half-gallon milk, at \$3.47, is 24 cents less than two weeks ago. The organic-conventional half-gallon price spread is \$1.79, compared with \$2.19 two weeks ago.



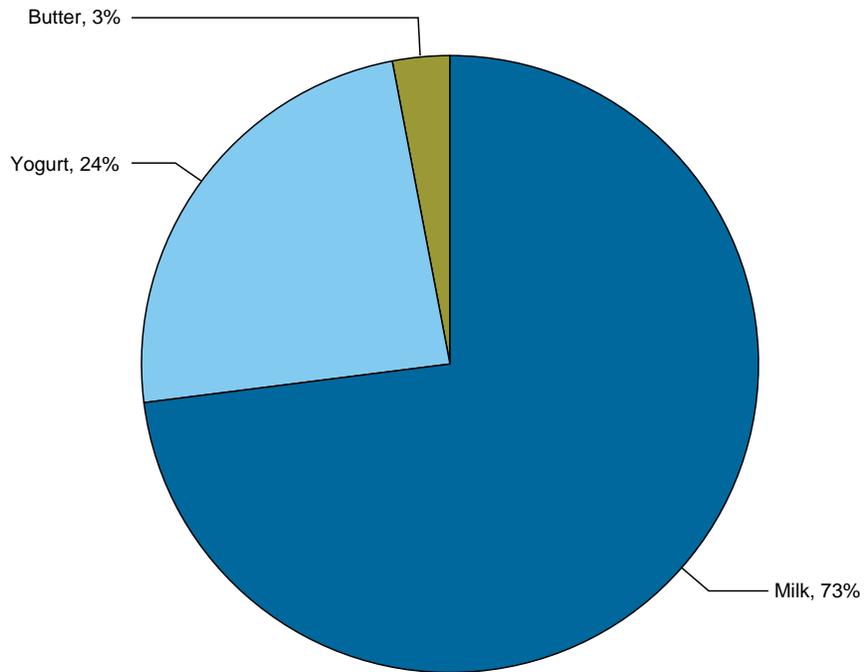
1 -- Dairy Market News surveys nearly 100 retailers, comprising over 14,000 individual stores, with online weekly advertised features.

2 -- Date range reflects two-week period, however only one data collection per retailer is made during the period.

Top 5 Percentage of Total Conventional Ads



Top 5 Percentage of Total Organic Ads





NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		TWO WEEKS AGO		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	3160	2.67	6108	3.09	4506	2.63
Cheese	Natural Varieties	8 oz block	6805	2.54	6724	2.28	5486	2.08
Cheese	Natural Varieties	1 # block	1282	3.66	592	3.69	2393	3.54
Cheese	Natural Varieties	2 # block	862	5.83	1725	6.47	677	5.28
Cheese	Natural Varieties	8 oz shred	6492	2.50	8832	2.28	9667	2.07
Cheese	Natural Varieties	1 # shred	1171	3.52	326	3.99	1878	3.67
Cottage cheese		16 oz	2699	2.18	3343	1.85	2582	1.70
Cream cheese		8 oz	5499	1.70	8735	1.57	5067	1.57
Flavored milk	All fat tests	half gallon	304	1.87	94	1.69	788	2.63
Flavored milk	All fat tests	gallon	899	3.39	320	4.03	83	2.99
Ice cream		48-64oz	10381	3.02	12120	2.94	18816	3.11
Milk	All fat tests	half gallon	358	1.68	549	1.52	1524	2.41
Milk	All fat tests	gallon	3162	2.85	1513	2.81	4638	2.39
Sour cream		16 oz	4018	1.63	8200	1.68	7399	1.60
Yogurt	Greek	4-6 oz	9145	1.00	10744	1.00	13702	1.00
Yogurt	Greek	32 oz	693	3.79	1104	3.70	248	3.98
Yogurt	Yogurt	4-6 oz	8628	.49	4596	.49	9714	.52
Yogurt	Yogurt	32 oz	1217	2.36	639	2.52	1890	2.23

REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	1.99-3.49	709	2.72	2.50-3.49	1144	2.80	0.99-2.99	718	2.45
Cheese	Natural Varieties	8 oz block	1.48-2.99	2704	2.43	2.00-3.50	1681	2.56	1.66-2.99	699	2.19
Cheese	Natural Varieties	1 # block	2.99-4.99	428	3.59	2.99-3.99	235	3.45	4.99	176	4.99
Cheese	Natural Varieties	8 oz shred	1.66-3.49	1690	2.48	2.00-3.00	1015	2.36	1.66-2.99	1247	2.07
Cheese	Natural Varieties	1 # shred	4.99	63	4.99				2.99-4.99	363	4.23
Cottage cheese		16 oz	1.67-2.48	1461	1.98	2.00-2.50	124	2.23	2.50	85	2.50
Cream cheese		8 oz	1.50-2.69	1176	1.98	0.99-2.19	1804	1.45	0.99-1.99	585	1.50
Flavored milk	All fat tests	half gallon	1.99	128	1.99				1.79	176	1.79
Flavored milk	All fat tests	gallon	3.99	100	3.99				2.49-3.99	481	2.86
Ice cream		48-64oz	2.00-3.99	2937	2.82	1.99-4.99	2019	3.08	2.00-3.79	1849	2.87
Milk	All fat tests	half gallon	2.98-2.99	124	2.99						
Milk	All fat tests	gallon	2.49	169	2.49	2.99-3.50	1147	3.05	2.49-3.00	719	2.64
Sour cream		16 oz	1.33-2.00	1924	1.72	1.00-2.00	426	1.38	1.00-1.50	748	1.25
Yogurt	Greek	4-6 oz	0.78-1.66	2563	1.02	1.00	3015	1.00	0.88-1.00	1154	.99
Yogurt	Greek	32 oz	3.50-3.99	400	3.79				3.99	94	3.99
Yogurt	Yogurt	4-6 oz	0.34-0.60	2219	.48	0.40-0.50	4030	.48	0.44-0.60	1071	.51
Yogurt	Yogurt	32 oz	1.99-2.98	248	2.34	3.00	195	3.00	2.00	98	2.00

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	1.68-3.00	124	2.24	3.49	167	3.49	1.67-3.50	298	2.34
Cheese	Natural Varieties	8 oz block	2.50-2.99	409	2.78	2.50-2.99	1014	2.81	2.99	298	2.99
Cheese	Natural Varieties	1 # block	2.88-2.99	276	2.91	3.99	167	3.99			
Cheese	Natural Varieties	2 # block				5.99-6.98	446	6.20	3.99-5.99	416	5.42
Cheese	Natural Varieties	8 oz shred	2.50-2.99	770	2.79	2.49-2.99	1472	2.71	2.99	298	2.99
Cheese	Natural Varieties	1 # shred	2.99	100	2.99	2.99	485	2.99	2.99-3.49	160	3.24
Cottage cheese		16 oz				1.99-2.50	777	2.42	2.49	252	2.49
Cream cheese		8 oz	0.99-1.99	419	1.55	0.99-1.99	935	1.77	1.29-2.50	580	2.07
Flavored milk	All fat tests	gallon				3.99	116	3.99	3.99	202	3.99
Ice cream		48-64oz	2.49-4.99	1621	3.68	1.99-3.49	1475	2.84	2.49-3.99	480	2.90
Milk	All fat tests	half gallon				1.00	116	1.00	0.99	118	.99
Milk	All fat tests	gallon	3.00	87	3.00	1.87-3.29	742	2.91	2.59	298	2.59
Sour cream		16 oz	1.50-2.00	323	1.81	1.50-2.00	547	1.88	1.50	50	1.50
Yogurt	Greek	4-6 oz	1.00	554	1.00	1.00	1309	1.00	1.00	550	1.00
Yogurt	Greek	32 oz	4.99	71	4.99	2.99	128	2.99			
Yogurt	Yogurt	4-6 oz	0.50	255	.50	0.40-0.69	805	.51	0.33-0.50	248	.39
Yogurt	Yogurt	32 oz	2.50	118	2.50	1.99	276	1.99	1.99-2.49	282	2.35

NATIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		TWO WEEKS AGO		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	185	4.21	168	4.37	2929	4.31
Ice cream		48-64oz					56	5.99
Milk	All fat tests	half gallon	1174	3.47	1422	3.71	4553	3.23
Milk	All fat tests	gallon	2267	5.91	629	5.00		
Milk	All fat tests	8 oz UHT	1174	1.00	2592	.96	3103	.98
Yogurt	Greek	4-6 oz	957	1.00	416	1.00	507	1.12
Yogurt	Greek	32 oz			116	5.00		
Yogurt	Yogurt	4-6 oz	308	.65	278	.83	572	.82
Yogurt	Yogurt	32 oz	232	3.00	331	3.16	90	2.99

REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.	SOUTHEAST U.S.	MIDWEST U.S.
Wtd Avg - Simple weighted average					



			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #				3.99	105	3.99			
Milk	All fat tests	half gallon	3.50	165	3.50	3.50	674	3.50			
Milk	All fat tests	gallon				7.49	58	7.49	4.98-7.49	348	6.31
Milk	All fat tests	8 oz UHT				1.00	295	1.00	1.00	446	1.00
Yogurt	Greek	4-6 oz	1.00	54	1.00	1.00	674	1.00	1.00	176	1.00
Yogurt	Yogurt	4-6 oz	0.50-0.99	308	.65						
Yogurt	Yogurt	32 oz	3.00	232	3.00						

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #							4.49	80	4.49
Milk	All fat tests	half gallon	3.50	53	3.50				2.99-3.50	282	3.36
Milk	All fat tests	gallon	5.00-6.29	234	5.62	5.00-6.49	829	5.82	5.00-6.49	798	5.81
Milk	All fat tests	8 oz UHT				1.00	353	1.00	1.00	80	1.00
Yogurt	Greek	4-6 oz	1.00	53	1.00						

Notice: Effective with Report 12, 2013, the tables breaking out information by national and store brands are no longer available.

REGIONAL DEFINITIONS

As used in this report, regions include the following states:

- NORTHEAST U.S. Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New jersey, New York, Pennsylvania, Rhode Island and Vermont
- SOUTHEAST U.S. Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
- MIDWEST U.S. Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
- SOUTH CENTRAL U.S. Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
- SOUTHWEST U.S. Arizona, California, Nevada and Utah
- NORTHWEST U.S. Idaho, Montana, Oregon, Washington, and Wyoming
- NATIONAL Continental United States

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