

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CME GROUP CASH MARKETS (7/26):**

**BUTTER:** Grade AA closed at \$1.4325. The weekly average for Grade AA is \$1.4385 (-.0465).

**CHEESE:** Barrels closed at \$1.7600 and 40# blocks at \$1.7625. The weekly average for barrels is \$ 1.7285 (+.0475) and blocks, \$1.7545 (+.0565).

**BUTTER HIGHLIGHTS:** Recent hot weather reduced cow comfort and pushed butterfat components seasonally lower in most areas of the country. With the recent downturn in butterfat components, some balancing plant operators indicated they have few cream loads available for clearing to the spot market. Based on cream availability, cream sales into ice cream and soft serve mix operations are active. Butter production is declining as summer advances. Interest in retail packaging is emerging at some churning operations. Some butter producers note an uptick in retail interest this week. Week 30 average CME Group butter prices established a year to date low at \$1.4385. Bulk butter pricing throughout the country ranges from 3 cents under to 6 cents over market. The NASS Cold Storage report shows butter stocks as of June 30, 2013 totaled 324.1 million pounds. This is 1% (2.1 million pounds) higher than 1 month ago and 33% (80.8 million pounds) higher than 1 year ago.

**CHEESE HIGHLIGHTS:** Cheese prices started the week lower, but by Thursday's CME close had more than recovered the early week declines. Wholesale prices continued to move higher following the weekly average increases on the CME Group. CME trading was less active, compared to last week. Stocks of cheese remain plentiful, but cheese production is slowing as the recent heat wave across much of the country has reduced milk flows and component levels. Export demand remains good, supported by export assistance programs. The latest NASS Cold Storage report shows stocks of natural cheese in cold storage as of June 30, 2013 totaled 1,148.7 million pounds, statistically unchanged compared to one month ago, but 5% higher compared to one year ago. American cheese holdings totaled 705.2 million pounds, down 1% from one month ago, but 6% higher than one year ago. Natural cheese holdings totaled 412.0 million pounds, 1% more than one month ago and 2% more compared to one year ago with Swiss cheese at 31.5 million pounds, up 8% from one month ago and 4% more than one year ago. Barrels closed at \$1.7600, up \$0.0200 from last Friday. Blocks closed the week at \$1.7625, up \$0.0150 from last Friday's close.

**FLUID MILK:** Milk production continues to be impacted by weather conditions across the U.S. In the Southwest and Northwest, hot temperatures were causing milk declines at the farm level. Some areas of the Pacific Northwest were seeing temperatures in the triple digits at 6-19

degrees above normal. The Mountain states of Utah and Idaho were seeing daytime highs above 100 degrees, affecting milk production and conception rates. In the Central Valley of California, cooler nighttime temperatures were noted and the resulting milk flow increased. Localized, heavy rains were common in Arizona, interrupting transportation to and from plants. The Upper Midwest experienced a reprieve from hot and humid conditions, seeing milk production increases following declines of 8-10% the prior week. There is good demand for milk with prices bid \$3 over class in an attempt to secure needs. Heat and humidity eased in the Northeast, but plants are still seeing lower milk receipts, up to 10% down in some areas. Florida milk output has declined and is balanced in the state with no exports out for the first time since January. Milk production is lower in other Southeastern states.

**DRY PRODUCTS:** The dry dairy product market trends are consistent with recent weeks and output levels are typically lower because of declines in milk receipts and milk solids. The nonfat dry milk market prices and tone are higher. Demand is good, especially into the export channels. Domestic buying interest remains light. Dry buttermilk powder pricing is slightly higher. Demand is fair to good with buyers seeking protein sources and filling needs for current and upcoming finished products. Dry whey prices are steady to occasionally lower. Some changes are noted because of index fluctuations. Domestic demand is light to fair and often lower than projected. Export sector interest remains good. WPC 34% pricing is steady for the majority of sales. Interest is active into both domestic and export markets. Spot availability is limited and contract fulfillment is lagging by 1-2 weeks. Lactose prices are steady, but the market tone is firming. Higher mesh sized lactose is in the tightest position.

**ORGANIC DAIRY MARKET NEWS (DMN):** The nationally weighted average advertised organic half-gallon milk price, \$3.36, is down 18 cents from two weeks ago. Conventional milk's price for half gallons, \$2.00, is down 37 cents from two weeks ago. One year ago conventional milk's average advertised price for half gallons was \$1.81 and organic was \$3.64. The organic-conventional half gallon price spread is \$1.36, compared with \$1.17 two weeks ago. Organic yogurt ad numbers rebounded to the second highest level this year. Ads were heavily concentrated in the Northeast with the following percentage breakdown;

Continued on page 1A

\*\*\*\*\*SPECIALS THIS ISSUE\*\*\*\*\*

ORGANIC DAIRY MARKET NEWS (PAGES 8-8B)  
JUNE COLD STORAGE (PAGES 9-10)  
JUNE PRICE AND POOL HIGHLIGHTS (PAGE 11)

JUNE MILK PRODUCTION (PAGE 12)  
DAIRY GRAPHS (G1-G2)  
NATIONAL DAIRY RETAIL REPORT (attached)

CME GROUP CASH TRADING

COMMODITY	MONDAY JUL 22	TUESDAY JUL 23	WEDNESDAY JUL 24	THURSDAY JUL 25	FRIDAY JUL 26	WEEKLY CHANGE*	WEEKLY AVERAGE#
<b>CHEESE</b>							
BARRELS	\$1.6975 (-.0425)	\$1.7050 (+.0075)	\$1.7200 (+.0150)	\$1.7600 (+.0400)	\$1.7600 (N.C.)	:: (+.0200)	:: \$1.7285 (+.0475)
40# BLOCKS	\$1.7275 (-.0200)	\$1.7275 (N.C.)	\$1.7725 (+.0450)	\$1.7825 (+.0100)	\$1.7625 (-.0200)	:: (+.0150)	:: \$1.7545 (+.0565)
<b>NONFAT DRY MILK</b>							
EXTRA GRADE	\$1.7300 (N.C.)	\$1.7300 (N.C.)	\$1.7300 (N.C.)	\$1.7300 (N.C.)	\$1.7300 (N.C.)	:: (N.C.)	:: \$1.7300 (+.0010)
GRADE A	\$1.7750 (N.C.)	\$1.7750 (N.C.)	\$1.7750 (N.C.)	\$1.7750 (N.C.)	\$1.7800 (+.0050)	:: (+.0050)	:: \$1.7760 (+.0185)
<b>BUTTER</b>							
GRADE AA	\$1.4300 (-.0600)	\$1.4300 (N.C.)	\$1.4500 (+.0200)	\$1.4500 (N.C.)	\$1.4325 (-.0175)	:: (-.0575)	:: \$1.4385 (-.0465)

CHEESE: carload = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. \*Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week.

Computed by Dairy Market News for informational purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/DAIRYMARKETNEWS.

NATIONAL DAIRY MARKET NEWS AT A GLANCE

Continued from page 1

Northeast, 74%; Southeast, 14%; Southwest, 8% and Northwest, 4%. The weighted average advertised price for 32 ounce organic yogurt is \$3.35, up from \$3.19 last period. The current price range is \$2.69 to \$3.99. The weighted average advertised price for 4-6 ounce organic yogurt is \$.77, down 11 cents from two weeks ago. Prices range from 74 cents to 79 cents. The weighted average advertised price for 4-6 ounce organic Greek yogurt is \$1.06, up 6 cents from 2 weeks ago. Northeast organic milk production has fared better than conventional production and has not suffered significant declines, during the recent heat wave. To provide increased cow comfort, some organic producers housed their cattle during daytime hours and grazed their cattle on pastures during the evening hours. Lush pasture conditions, wet weather and heavy morning dew also helped stave off production declines. A majority of pastures in the Northeast are rated as good to excellent.

**NATIONAL DAIRY RETAIL REPORT (DMN):** On an individual item basis, ice cream was the most featured commodity in ads. National pricing for 48-64 oz. containers averaged \$2.94, up 2 cents from two weeks ago but 9 cents lower than a year ago. Pricing across all ads ranged from a low of \$1.88 in the Midwest to a high of \$4.99 seen in ads in the South Central, Southwest, and Northwest. Cheese shreds in 8-ounce packs, the most featured cheese item, averaged \$2.24, up 8 cents from both two weeks ago and one year ago. 8-ounce blocks, at \$2.36, are 6 cents higher from two weeks ago and 16 cents more than a year ago. Greek yogurt in 4-6 ounce packs, the most featured yogurt item, averaged \$0.99, down 1 cent from both two weeks ago and a year ago. Regular yogurt in 4-6 ounce packs averaged 50 cents, up 3 cents from two weeks ago and equal to the price a year ago. The national weighted average butter price is \$2.53 per 1# package. This is 1 cent lower than two weeks ago but 19 cents higher than a year ago. The national weighted average conventional milk price for half gallons, \$2.00, is down 37 cents from two weeks ago. Organic half-gallon milk, at \$3.36, is 18 cents lower from two weeks ago. The organic-conventional half-gallon price spread is \$1.36, compared to \$1.17 two weeks ago.

**COLD STORAGE (NASS):** On June 30, U.S. cold storage holdings of butter totaled 324.1 million pounds, up 3% from May, and 33% more than June 2012. Natural American cheese holdings total 705.2 million pounds, 1% less than May, but 6% more than June 2012. Total cheese stocks were 1.149 billion pounds, even with last month, but 5% more than June 2012.

**FMMO PRICE AND POOL HIGHLIGHTS (DY PROGRAMS):**

During June, more than 11 billion pounds of milk were received from producers. This volume of milk is 14% higher than the June 2012 volume. In June 2012 and June 2013, there were volumes of milk not pooled due to intraorder disadvantageous price relationships. More than 3.1 billion pounds of producer milk were used in Class I products, 6.2% lower than the previous year. The all-market average Class utilization percentages were: Class I = 28%, Class II = 12%, Class III = 48% and Class IV = 12%. The weighted average statistical uniform price was \$19.40, \$0.12 higher than last month and \$3.27 higher than last year.

**JUNE MILK PRODUCTION (NASS):** Milk production in the 23 major States during June totaled 15.8 billion pounds, up 1.6% from June 2012. Milk production in the United States during the April - June quarter totaled 52.0 billion pounds, up 0.9% from the April - June quarter last year.

## CME GROUP

MONDAY, JULY 22, 2013

CHEESE -- SALES: 2 CARS BARRELS @ \$1.6975; 2 CARS 40# BLOCKS: 1 @ \$1.7475, 1 @ \$1.7375; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.6875; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.7275  
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$1.7850  
 BUTTER -- SALES: 1 CAR GRADE AA @ \$1.4300; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.4250; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.4900

TUESDAY, JULY 23, 2013

CHEESE -- SALES: 3 CARS BARRELS @ \$1.7000; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.7050; 1 CAR 40# BLOCKS @ \$1.7275; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.7375  
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.7650; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$1.7850  
 BUTTER -- SALES: NONE; LAST BID UNFILLED: 4 CARS GRADE AA @ \$1.4300; LAST OFFER UNCOVERED: NONE

WEDNESDAY, JULY 24, 2013

CHEESE -- SALES: 1 CAR BARRELS @ \$1.7200; 1 CAR 40# BLOCKS @ \$1.7725; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.7200; 1 CAR 40# BLOCKS @ \$1.7725; LAST OFFER UNCOVERED: NONE  
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.7650; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$1.7850  
 BUTTER -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.4500; LAST OFFER UNCOVERED: NONE

THURSDAY, JULY 25, 2013

CHEESE -- SALES: 1 CAR BARRELS @ \$1.7525; 1 CAR 40# BLOCKS @ \$1.7825; LAST BID UNFILLED: 2 CARS BARRELS @ \$1.7600; 1 CAR 40# BLOCKS @ \$1.7825; LAST OFFER UNCOVERED: NONE  
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE  
 BUTTER -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE

FRIDAY, JULY 26, 2013

CHEESE -- SALES: 4 CARS BARRELS: 2 @ \$1.7600, 2 @ \$1.7625; 1 CAR 40# BLOCKS @ \$1.7800; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.7600; 1 CAR 40# BLOCKS @ \$1.7625  
 NONFAT DRY MILK -- SALES: 3 CARS GRADE A @ \$1.7800; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.7800; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$1.7900  
 BUTTER -- SALES: 1 CAR GRADE AA @ \$1.4500; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.4325

## BUTTER MARKETS

## NORTHEAST

The CME Group butter price was unchanged Tuesday and closed at \$1.4300. The butter price declined 6 cents Monday with the expectation that the cold Storage numbers would be bearish on the market. Declining milk production, lower butterfat levels, and increased Class II cream demand continue to be factors contributing to reductions in butter production. Cream multiples have moved to a level where some butter makers are opting to sell cream, rather than churn. Domestic butter demand is at expected levels for this time of year. Export demand is active with support coming from assistance programs. Current bulk butter prices for this week are 4-6 cents over the market on the CME Group with various time frames and averages used.

**Cold Storage:** The NASS Cold Storage report showed, butter in storage on June 30, totaled 324.1 million pounds, 2.1 million pounds more (+1%) than the prior month stocks and 80.8 million pounds more (+33%) than June 2012 stocks

## CENTRAL

Churns in the Central region are operating below capacity at many locations as cream availability for butter making declines seasonally. Churn operators report butterfat components in farm milk intakes are still trending lower, thus butter yields are lower on a per hundredweight of milk basis. Cream demand from Class II operations is active, generally clearing any offers coming to the marketplace. Multiples on cream clearing to butter added on a few points this week as a result of strong Class II interest. Butter demand from retailers rallied as market prices retreated from recent highs. Some butter manufacturers indicated the sudden strong interest from retailers came as a bit of a surprise as the calendar is between usual dates for fresh retail demand—too early for baking and beyond Fourth of July events. Bulk pricing ranges from -1 to +8, depending on brands, quantities and other considerations. At the CME Group trading site, Grade AA butter prices fell 6 cents on Monday, landing at \$1.4300. Wednesday's trading found support from bidding activity, tacking on 2 cents for the day to close at \$1.45.

## WEST

The hot weather over the entire Western region is impacting milk and cream supplies. Less cream is becoming available for churning as other cream users ramp up production of various products, especially ice cream. For the last few weeks, the stress from the heat has been concentrated in the Southwest, but now the stress levels have also increased in the Northwest and Mountain States regions. More churns are opting for print production versus bulk as fall approaches. Operations are being very aggressive and proactive to keep on top of the stock situation on butter. Some are certainly opting to sell cream and others are trying to push more into prints versus bulk. *Cold Storage* holdings of butter at the end of June total 324.1 million pounds, up 33% from last year or 80.8 million pounds. Stocks are up 1% from last month. According to the *National Dairy Retail Report*, U.S. butter ads this period averaged \$2.53, down 1 cent from two weeks ago and up 19 cents from one year ago. Averages in the Southwest and Northwest both were \$2.50 this period. Prices for bulk butter range from 3 cents under to 6 cents under the market, based on the CME with various time frames and averages used.

## 2013 U.S. Butter Imports (USDA-FAS)

	(Million Lb.)	% Change From	% of
		1 Year Ago	Yearly Quota
June Quota Imports	0.62	+ 25.5	4.0
Jan. - June High Tier Quota Imports	.29	+ 84.6	N.A.
	4.67	+ 47.1	30.3

## NATIONAL DAIRY PRODUCTS SALES REPORT

## U.S. AVERAGES AND TOTAL POUNDS

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
July 20, 2013	1.4446	1.6836	1.6896	0.5835	1.7357
	4,263,524	9,692,174	9,679,915	7,998,820	15,170,835

## CHEESE MARKETS

## NORTHEAST

Cheese prices were mixed on the CME Group Tuesday with barrels increasing \$0.0075 to close at \$1.7050, while blocks were unchanged and closed at \$1.7275. In the last 5 trading sessions barrel prices have fluctuated, while netting a gain of \$0.0550, in fairly active trading with 21 loads sold. Blocks during that same period have netted an increase of \$0.0525 with 14 loads sold. CME Group weekly average cheese prices increased again last week, and as a result, wholesale prices for cheddar blocks and Muenster increased \$0.0250, while Process 5# sliced cheese increased \$0.0200. Wholesale prices for Swiss cuts were unchanged. Cheese production continues to be mixed with some declines, due to the downturn in milk production. Most cheese production declines are seen at those plants making mozzarella and provolone. Some plants making cheese for aging programs are maintaining active production schedules and adding to inventories. Most cheese makers in the region are comfortable with their current inventories. Cooperatives Working Together (CWT) has accepted requests for export assistance to sell 2.3178 million pounds (1,051 metric tons) of Cheddar cheese. The product will be delivered July through January 2014. During 2013, CWT has assisted member cooperatives in making export sales of cheese totaling 74.472 million pounds. According to the National Dairy Retail Report, retail cheese ads for 8 oz. block cheese in the Northeast totaled 2,444, 40% of the total national ad count of 6,051 and was the highest ad count for any region. The latest NASS Cold Storage report shows stocks of natural cheese in cold storage as of June 30, 2013 totaled 1,148.7 million pounds, statistically unchanged compared to one month ago, but 5% higher compared to one year ago. A closer look at the cold storage report showed Eastern stocks of American type cheese totaled 102.7 million pounds, 2.2% more than last month and 13.1% more than June, 2012. Eastern stocks of Other cheese, which is primarily Italian type cheeses, totaled 32.1 million pounds, 6.2% more than last month and 28.2% more than June 2012.

WHOLESALE SELLING PRICES: DELIVERED,  
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	: 2.0975-2.3825
Process 5# Sliced	: 1.9025-2.3825
Muenster	: 2.1175-2.4775
Grade A Swiss Cuts 10 - 14#	: 3.5700-3.8925

## MIDWEST

CME prices this week on Wednesday moved up \$0.0150 for Barrels to close at \$1.7200 and \$.0500 for Blocks, closing at \$1.7725. The recent heat wave in the Midwest has taken its toll on milk production and cheese plants are seeing less milk at lower component levels. Some cheese makers have purchased condensed skim loads from the Eastern region to augment their supplies, while others are fortifying with nonfat dry milk. Domestic demand has improved as some cheese makers have taken on new business, while some buyers were prompted to purchase cheese ahead of the expected declines in production. Export demand has seen some increased activity with support from export assistance programs. Cooperatives Working Together (CWT) has accepted requests for export assistance to sell 2.317 million pounds (1,051 metric tons) of Cheddar cheese to customers in Asia, Central America, Europe, the Middle East and North Africa. The product will be delivered July through January 2014. Year-to-date, CWT has assisted member coopera-

tives in selling 74.472 million pounds of cheese. The National Dairy Retail Report found that this period, Midwest ads for 8 ounce shredded cheese (43% of total Midwest cheese ads), have a weighted average advertised price of \$1.81, 43 cents lower than the national average, \$2.24. National ad numbers this period decreased by nearly 32% from one year ago when the national price was \$2.16. For 8 ounce blocks in the Midwest (33% of total Midwest cheese ads), the average price is \$1.78, 58 cents lower than the national average, \$2.36. National ad numbers this period have declined by slightly over 25% from one year ago when the national average price was \$2.20.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,  
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	: 1.8800-2.5850
Brick And/Or Muenster 5#	: 2.0825-2.5300
Cheddar 40# Block	: 2.0825-2.9550
Monterey Jack 10#	: 2.0525-2.9600
Blue 5#	: 2.3450-3.3325
Mozzarella 5 - 6# (Low Moisture, Part Skim)	: 1.9250-3.0600
Grade A Swiss Cuts 6 - 9#	: 3.0900-3.2075

## WEST

Wholesale prices are again higher based on weekly average CME prices increasing last week. The heat stress in the West has now moved from primarily in the Southwest into the Northwest and Mountain States also. Therefore, milk production is being adversely affected across the entire region. Also, component levels are being hit very hard which reduces cheese yields. Some buyers, noting the additional stress on the milking herds in the region, are beginning to make some new calls looking into the supply and stock situation for fall needs. Most contacts in the region are comfortable with their working inventories. According to the NASS *Cold Storage* report, total stocks of Natural cheese at the end of June are 1.149 billion pounds, up 5% from last year or up 53.7 million pounds. Swiss stocks at 31.5 million pounds were up 4%. According to the National Dairy Retail Report, 8 ounce block cheese was advertised on average at \$2.36 per pound, up 6 cents from two weeks ago and up 16 cents from one year ago. The average price in the Southwest was \$2.14 and \$2.49 in the Northwest. Quota imports of cheese for the first six months of the year total 74.1 million pounds, up 1.3% from the same period in 2012. CME Group cheese prices on Wednesday jumped back higher again after declining sharply on Monday. Barrels at midweek are up \$.0150 to \$1.72 and blocks increased \$.0450 to \$1.7725.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND  
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	: 1.8100-2.0675
Cheddar 40# Block	: 1.8175-2.1700
Cheddar 10# Cuts	: 1.9975-2.2175
Monterey Jack 10#	: 2.0075-2.1675
Grade A Swiss Cuts 6 - 9#	: 3.1475-3.5775

CONTINUED ON PAGE 3A

## CHEESE MARKETS

## CONTINUED FROM PAGE 3

## FOREIGN

The CME Group weekly average block price increased last week and raised domestic wholesale foreign type cheese prices by \$0.0250. The prices for domestic Swiss cuts and import cheeses were unchanged. According to FAS, imports of high tier and quota Italian-type cheese from January through June this year totaled 11.1 million pounds, down 22.7% compared to last year. Imports of quota Italian-type cheese January through June totaled 4.7 million pounds, 39.2% below last year and 15.8% of the annual quota. Imports of high tier Italian-type cheese January through June totaled 6.4 million pounds, down 3.3% from 2012. The decline in Italian type cheese imports is primarily due to the declines in Argentinian imports. Imports of high tier and quota Swiss/Emmenthaler varieties from January through June 2013 totaled 20.9 million pounds, 7.6% more than last year.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK  
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK	
	IMPORTED	DOMESTIC
Blue	: 2.6400-5.2200	: 2.2375-3.7250*
Gorgonzola	: 3.4900-6.4700	: 2.7400-3.1950*
Parmesan (Italy)	: -0-	: 3.6275-5.7175*
Provolone (Italy)	: -0-	: 2.2800-2.4375*
Romano (Cows Milk)	: -0-	: 3.4275-5.5775*
Sardo Romano (Argentine)	: 2.8500-3.6900	: -0-
Reggianito (Argentine)	: 3.2900-4.4600	: -0-
Jarlsberg-(Brand)	: 2.9500-5.2900	: -0-
Swiss Cuts Switzerland	: -0-	: 3.6675-3.9900
Swiss Cuts Finnish	: 2.5900-2.8500	: -0-

\* = Price change.

## 2013 U.S. Cheese Imports (USDA-FAS)

	(Million Lb.)	% Change From 1 Year Ago	% of Yearly
Quota			
June Quota Imports	11.9	+ 10.2	4.0
Jan. - June			
High Tier	11.8	- 7.5	N.A.
Quota Imports	74.1	+ 1.3	24.8

## FLUID MILK AND CREAM

## EAST

SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA &amp; SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	0	0	0	42	0	28
SOUTHEAST STATES	0	0	0	0	0	0

The heat and humidity that has hung over the Eastern region has ended, but not without taking a toll on milk production. Milk production has declined 10% in some areas. Balancing plant supplies are down substantially as decreased production and improved Class II demand are combining to limit the remaining manufacturing supply. The hot weather has greatly improved crop conditions in the Mid-Atlantic and Northeast regions and allowed producers to greatly accelerate hay harvest activities. Second cutting harvest remains behind year ago levels with New York 25 percentage points behind the 2012 pace with Pennsylvania lagging 12 points. Florida milk production has declined to a level where exports are no longer needed. This is the first time milk has not been exported out of the state since late January. Milk production declines are expected to continue as producers are "drying off" cows. Imports of spot loads of milk are anticipated to occur soon, possibly next week. Class I demand has marginally increased this week. Milk production in the Southeast region continues to decline, causing some logistic problems as suppliers scramble to cover their contracted volumes. Some bottling plants added loads as the milk supplies have declined. Class I demand is expected to increase in the coming weeks as schools in Georgia and Alabama commence their fall terms in early August. There have been some load rejects, due to temperature issues in the Southeast Coastal area. Cream supplies have become tight, primarily due to the impact of the recent heat wave on milk production and butterfat levels. Demand has improved, but the limited availability is more of a factor in the tight supplies than increased demand. Some contracted supplies are being shorted or at best delayed for later delivery. Cream multiples have increased, but the lower butter market is making the higher multiples a little more palatable. Cream supplies going to Class IV production are limited. **Cream multiples for all Classes** were substantially higher this week and range 1.30-1.50. **Condensed skim** demand has improved as the recent heat wave has prompted increased ice cream and frozen dairy dessert production. Some condensed skim supplies have been shipped outside the region for Class III production as other regions are also experiencing declines in milk production. Class IV production has been reduced again this week with some manufacturers drying for only a few days. According to NASS, milk production for June 2013 in the 23 reported states totaled 15.8 billion pounds, up 1.6% from June 2012. Milk production increased in all of the 5 listed states in the Eastern region, compared to year ago levels. Eastern region production increased 3.3% compared to the same month last year to 2,592 million pounds. The 5 states showed the following percentage changes in milk production from June 2012 to June 2013 and total milk production this June: Florida, +4.0%, 207 million pounds; New York, +3.9%, 1,141 million pounds; Pennsylvania, +2.4%, 880 million pounds; Vermont, +3.3%, 221 million pounds; and Virginia, +2.1% at 143 million pounds. Due to sequestration, no information on the number of cows or milk per cow was released by NASS.

## FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES

SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:  
 F.O.B. producing plants: Northeast - 2.0493-2.2275  
 F.O.B. producing plants: Upper Midwest - 1.9602-2.2275

PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS,  
 F.O.B. PRODUCING PLANTS:  
 Northeast - Class II - includes monthly formula prices - 1.65 - 1.75  
 Northeast - Class III - spot prices - 1.43 - 1.50

## MIDWEST

Milk handlers and processors in the Central region report the recent heat wave knocked down milk intakes by 8 – 10% in many locations. Some improvement in milk intakes started this week with the arrival of cooler daytime temperatures. Nighttime temperatures leveled off in the 50's and 60's. Milk component values are faltering seasonally. Some pushback on loads occurred from a bottling plant, as butterfat values registered below 3%. Field representatives from various cooperatives report that while dairy operators are glad to have harvested forages in recent weeks, some of the new forages are below the usually sought after nutrient values of "dairy quality" forages. Separator issues lengthened processing times at a couple locations and caused some plants to seek out condensed skim spot loads to fill standing orders. Spot milk loads within the Central region are difficult to find. Various milk handlers report demand is well above supply. Prices range up to \$2 over Class for completed sales. Some unsolicited bids at +\$3 over Class were turned down as plant operators are trying to keep their own plants operating efficiently. Some operations with many plants are assigning down days to one or two plants to maximize milk volumes going to other plants. Spot cream load availability tightened this week. Eastern and Western cream loads filled some of the Central demand, clearing mostly into ice cream/frozen dessert facilities. Class II demand is active and various manufacturers indicate orders for soft serve mix extend through August. Cream multiples firmed, ranging from **1.32 – 1.55**. Milk processors are currently working on pooling plans for the upcoming year. June 2013 milk production increased compared to one year ago in nine of the ten Central region states included in the NASS 23 Selected States Milk Production report. Central region monthly milk production increases ranged from 0.6% in Illinois to 9.4% in Kansas. On a regional basis, Central April 2013 milk production showed a 2.6% increase over one year ago.

## WEST

**CALIFORNIA** milk production is uneven. Some areas in the far south are hot and humid, and seeing milk decline. Conditions are hot during the day, yet cooler at night in the Central Valley. Milk there is sometimes slightly higher. Further north, conditions are good and production is mostly steady. Processing plants are running on light to moderate schedules. Some plants are down for scheduled maintenance and repairs. There are no issues handling the milk supplies. Class 1 interest is light at summertime levels. Hay harvesting is progressing well. June 2013 **POOL RECEIPTS of milk in CALIFORNIA** total 3.35 billion pounds, 2.2% lower than last year, according to CDFA. Year-to-date through June 2013 receipts are 4.1% lower, unadjusted, from the comparable months in 2012. The June blend price, at a fat test of 3.62%, is \$17.78, \$0.41 lower than May but \$3.18 more than June 2012. The percentage of receipts used in Class 1 products is 12.1% - the lowest percentage

## FLUID MILK AND CREAM

Continued from page 4

on record. The June quota price is \$18.78 and the over quota price is \$17.08. These prices are \$0.35 lower than May but \$3.11 higher than a year ago. **ARIZONA** milk output is trending lower. The "monsoon season" is present, resulting in higher humidity level and sporadic heavy rains. Farm level conditions are fair with heat abatement practices in place. There were several issues on the transportation front with roads being flooded. These were relatively minor and for only a limited time. Class I demand is steady. Schools will begin in early August, so bottlers will be prepping the pipeline to handle those needs. **CREAM** markets are firming. Demand is trending higher across several product categories. Cream supplies are lower as milk production and milkfat contents are down in the region. Ice cream demand is higher, yet uneven from producers. Cream is moving eastward as buyers there look for product. Basing points are moving and affecting cream prices. At the CME Group, the Grade AA butter price closed at \$1.4500 on Wednesday, July 24, down 3.25 cents from a week earlier. Cream multiples are higher, ranging from 1.18 to 1.35, and vary depending on class usage and basing points. Milk production in the **PACIFIC NORTHWEST** is under stress again as temperatures are running 6-19 degrees above normal. Many areas will hit triple digits at midweek. The stress will not be nearly as bad as in early July, but eventually it does become cumulative and little rebound is expected at that time. Second cutting hay in Washington is ahead of the five year average at 64% as of the beginning of this week. Oregon cutting trails the average and stands at 41%. According to the FO 124/131 Pool Summaries for June 2013: Milk pooled on the Pacific Northwest Order 124 totaled 725.8 million pounds in June 2013; approximately 595 producers delivered milk to the market. The average daily delivery per producer was 40,659 pounds. Class I utilization was 160.6 million pounds and accounted for 22.1 percent of producer milk. The producer price differential (PPD) for the Pacific Northwest Order was \$0.82 per cwt, resulting in a statistical uniform price of \$18.84. The statistical uniform price for the Pacific Northwest Order was \$0.05 above last month, and \$3.78 above the same month last year, an increase of 25.1 percent. Warm weather is also common over **UTAH and IDAHO** this week. Triple digit temperatures are common. Nights continue to be cool and humidity is not a problem. Crops and haying are generally ahead of normal in the region. Irrigation water remains generally available for needs. According to the NASS Milk Production report for June, output for the 23 States total 15.8 billion pounds, up 1.6% from last year. This is the largest year over year increase since December 2012. June changes for selected Western states compared to last year are: Arizona n/c, California -0.8%, Colorado +4.1%, Idaho n/c, New Mexico +1.2%, Oregon +0.9%, Utah n/c, and Washington +3.6%. Pasture and Range conditions in the West continue to be a problem for the region. Arizona has 79% of the pasture and range in the very poor and poor categories, California is 95%, Colorado 64%, Nevada 70%, and New Mexico 79%.

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**NONFAT DRY MILK - CENTRAL AND EAST**

**CENTRAL:** Central nonfat dry milk prices are unchanged to higher on a firmer market. Buyers are more active in the spot market compared to the beginning of July, but purchases continue with one to two load orders dominating sales activity, according to market participants. Nonfat dry milk producers are content at this time to decline to accept nonfat dry milk bids below target pricing during this transitional market. Central producers note their manufacturing milk intakes are seasonally lighter, as well as faltering during the recent heat wave. Anecdotal reports from powder plant operators recorded milk declines at 8 – 10% during the last two weeks. Some partial bounce back in intakes was noted this week as cow comfort improved with the arrival of cooler weather. NDM contract loads are shipping on time. Production continues to favor low heat NDM, but a few plants are scheduling in high heat production intermittently. Some of the pressure on condensed skim supplies in Central balancing plants diminished with the arrival of spot loads of condensed skim from Eastern sources. Most of those spot loads reportedly cleared into Class III operations.

**EAST:** Low heat nonfat dry milk prices increased this week with sales based on various price indices moving the upper end of the ranges higher. High heat prices increased as spot sales substantially increased the upper end of the range. Significant declines in milk production, caused by the recent heat wave, have limited milk volumes going to dryers and production of low heat nonfat dry milk. Lower milk volumes are allowing manufacturers to focus and increase production of high heat nonfat dry milk, which is in fairly tight supply. Domestic demand is steady to increasing as some buyers are purchasing spot loads as a hedge against anticipated future price increases. Export interest continues to be good.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A  
 LOW/MEDIUM HEAT: 1.7200 - 1.8075 MOSTLY: 1.7500 - 1.7950  
 HIGH HEAT: 1.8200 - 1.9200

**NONFAT DRY MILK - WEST**

Nonfat dry milk prices are slightly higher. The market tone is firm. Buying interest have been fair to good for the current limited producer offerings. Demand is better into international channels both through direct sales and through brokers. Domestic interest in NDM is mostly to established accounts. Cheese producers are taking on the lower side of contracted volumes. New interest remains from none to limited. Production is trending lower, reflective of the decline in milk output across Western states and the decline in milk solids. Stock levels are light to moderate and held with confidence. Resale offerings are light and at or above producer prices. SMP markets are still providing good returns for marketers. Production remains active. High heat NDM prices moved higher. Levels are following the low heat market pricing and related indices upwards. Demand is often incrementally higher as buyers gear up for later in the year finished product needs. Drying schedules are sporadic with more times available for manufacturing. Holdings are light and adequate to service accounts.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A  
 LOW/MEDIUM HEAT: 1.7050 - 1.8200 MOSTLY: 1.7400 - 1.8000  
 HIGH HEAT: 1.7400 - 1.8800

**DRY BUTTERMILK - CENTRAL AND EAST**

**CENTRAL:** Dry buttermilk prices in the Central region stepped higher on a firmer market. Interest from domestic and international buyers is steady to higher. Various producers note current sales are separate from the anticipated uptick in sales related to the upcoming baking season. Active interest from Class II manufacturers is taking cream away from churning this week, and dry buttermilk production is at seasonally decreasing levels. Dry buttermilk inventories are mostly steady.

**EAST:** Dry buttermilk prices firmed this week in light trading. Prices have been supported by increases in price indices used for contracted sales. The recent heat wave covering most of the Eastern region has lowered milk production, butterfat levels and cream supplies, which has resulted in substantial declines in butter and dry buttermilk production. Dry buttermilk supplies are tightening with product moving mostly through contracts. The firming market trend in the nonfat dry milk market is providing the market with a firm undertone.

F.O.B. CENTRAL/EAST: 1.5400 - 1.6650

**DRY BUTTERMILK - WEST**

Dry buttermilk prices in the West are slightly higher. The market tone is steady to firm. Buying interest is fair to good. Additional buying is taking place as some are seeking coverage as the market prices increase incrementally. The higher NDM market prices and a good demand for dairy proteins are helping the dry buttermilk market. Production has been trending lower with butter production being down. Stock holdings are light to moderate.

F.O.B. WEST: 1.6000 - 1.6450 MOSTLY: 1.6100 - 1.6300

**DRY WHOLE MILK - NATIONAL**

Dry whole milk prices stepped higher on the bottom of the range. The market tone is firm. Spot load availability declined this week as manufacturers concentrate on Q3 contract fulfillment.

F.O.B. PRODUCING PLANT: 1.8500 - 1.9500

**CALIFORNIA MANUFACTURING PLANTS - NDM**

WEEK ENDING	PRICE	TOTAL SALES	SALES TO CCC
July 19	\$1.7085	7,238,119	0
July 12	\$1.6732	10,967,840	0

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Total sales (pounds) include sales to CCC. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

**WHEY, WPC 34%, LACTOSE & CASEIN**

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**DRY WHEY— CENTRAL**

Central dry whey prices shifted lower on the top of both the range and mostly series in response to changes on contract indices. Buyer interest in F.O.B. and resale market loads remains lethargic according to some sellers. Buyers remain confident about their ability to quickly obtain needed loads outside of contract arrangements. Some subtle changes in market conditions were noted by a few end users as they indicated the frequency of offers from manufacturers and resellers dropped off this week. Condensed whey from Eastern plants headed into the Central region this week, with some cheese/dry product plants able to take advantage of these uncommon offerings. Dry whey production is mostly lower as manufacturing milk availability slows seasonally. This downturn in dry whey output is helping some manufacturers rebalance inventories. ANIMAL FEED DRY WHEY prices are unchanged. Availability of off specification dry whey from edible plants is exceeding expectations for some buyers. Dry whey contract loads clearing from non-edible drying plants are shipping on schedule.

F.O.B. CENTRAL: .4700 - .6275 MOSTLY: .5200 - .5650  
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .4075 - .5400

**DRY WHEY — NORTHEAST**

The dry whey price range narrowed this week with the low end of the range increasing, while the upper end of the range declined. Whey production has declined as decreases in milk production; butterfat and protein levels have lowered milk flows to vats and cheese yields. Some cheese manufacturers with adequate dry whey inventories have elected to sell condensed whey in lieu of drying. Most dry whey manufacturers are comfortable with their current inventories. Domestic demand remains lackluster with product moving primarily through contracts. Export interest continues to be fairly good and accounts for a majority of the spot sale activity. The market undertone is steady.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .5650 - .6250

**DRY WHEY — WEST**

Prices are unchanged this week in light trading. Domestic demand is fair and export sales are facing some increased pricing pressure. The market lacks any clear direction. This is also the case in other whey markets in other world trading centers. Production is slowing seasonally in the West, perhaps at a faster than normal rate due to the recent heat waves in both the Southwest and Northwest along with the Mountain States. Milk supplies are declining due to the heat stress and component values are dropping at even a faster rate. Whey production in 2013 through May has been below a year ago in every month and has been below at least the last four years for the last two months.

NONHYGROSCOPIC: .5650 - .6150 MOSTLY: .5700 - .6125

**WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST**

Whey protein concentrate 34% prices are both lower and higher on the range price series, and steady on the mostly series. The decrease on the bottom of the range was viewed as having less to do with a shift in demand direction and more to do with product specifications. A few end users in the animal feed blending sector report off specification WPC 34% from some domestic manufacturers is providing a steady supply of protein inputs. In addition, several loads of aged Oceania high protein product are being offered into that market. WPC 34% production is lower at some locations as manufacturing milk supplies decline seasonally. Interest in WPC 34% is active into domestic and international accounts. Spot load availability is light to intermittent from most manufacturers. Contract fulfillment is on time to lagging by 1 – 2 weeks.

F.O.B. EXTRA GRADE 34% PROTEIN: 1.3100 - 1.5025 MOSTLY: 1.3350 - 1.3700

**LACTOSE - CENTRAL AND WEST**

Lactose prices are steady for the week, but the market tone is firming. Tight availability on higher mesh size product continues to limit sales into the spot market from manufacturers, but interest is active. Several manufacturers indicate the bids from potential buyers are attractive, but the manufacturers are committed to fulfilling contract needs ahead of selling loads into the spot market. Some lower mesh lactose spot loads in totes reportedly cleared and inventories are now reported as comfortable. Lactose production is at seasonal levels. Some manufacturers indicate recent declines in manufacturing milk supplies have curtailed cheese production as well as all downstream products.

Including spot sales and up to 3 month contracts.  
F.O.B. EDIBLE, NON PHARMACEUTICAL .5000 - .7000 MOSTLY: .5850 - .6800

**CASEIN - NATIONAL**

Pricing for both casein types is unchanged. The market tone is mostly steady. Buyer interest is light to fair in the current pricing and supply environment. Demand is mainly contractual. Holdings are available to service buyers' needs.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 4.6000 - 5.0000  
ACID: 4.7000 - 5.4000

SUPPORT PURCHASE PRICES FOR DAIRY PRODUCTS EFFECTIVE NOVEMBER 1, 2009

BUTTER Bulk \$1.05 per pound; CHEESE 40# Blocks \$1.13 per pound; 500# Barrels \$1.10; NONFAT DRY MILK \$.80 per pound

The CCC Purchase table will no longer be shown unless purchases occur. Last CCC purchase: October 2009

U.S. Dairy Cow Slaughter (000 head) under Federal Inspection & Comparable Week 2012

WEEK ENDING	WEEKLY	2013	2012 WEEKLY	2012
	DAIRY COWS	CUMULATIVE DAIRY COWS	DAIRY COWS	CUMULATIVE DAIRY COWS
07/6/2013	47.2	1,623	44.8	1,568.2

WEBSITE: [http://www.ams.usda.gov/mnreports/sj\\_ls714.txt](http://www.ams.usda.gov/mnreports/sj_ls714.txt)

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

**CLASS III MILK PRICES (3.5% BF)**

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	19.32	17.03	18.00	16.76	18.18	20.25	18.24	17.32	16.28	17.06	15.51	15.28
2009	10.78	9.31	10.44	10.78	9.84	9.97	9.97	11.20	12.11	12.82	14.08	14.98
2010	14.50	14.28	12.78	12.92	13.38	13.62	13.74	15.18	16.26	16.94	15.44	13.83
2011	13.48	17.00	19.40	16.87	16.52	19.11	21.39	21.67	19.07	18.03	19.07	18.77
2012	17.05	16.06	15.72	15.72	15.23	15.63	16.68	17.73	19.00	21.02	20.83	18.66

**CLASS IV MILK PRICES (3.5% BF)**

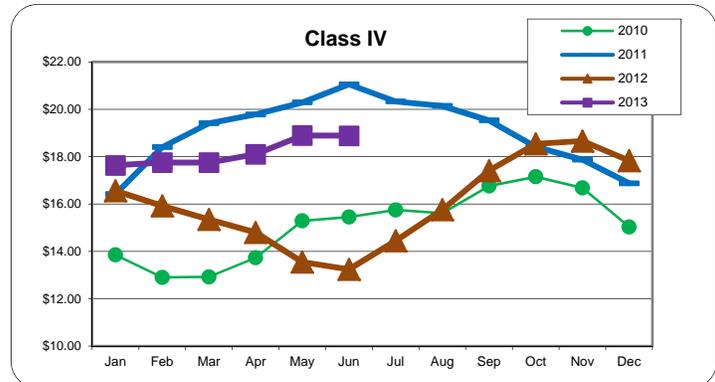
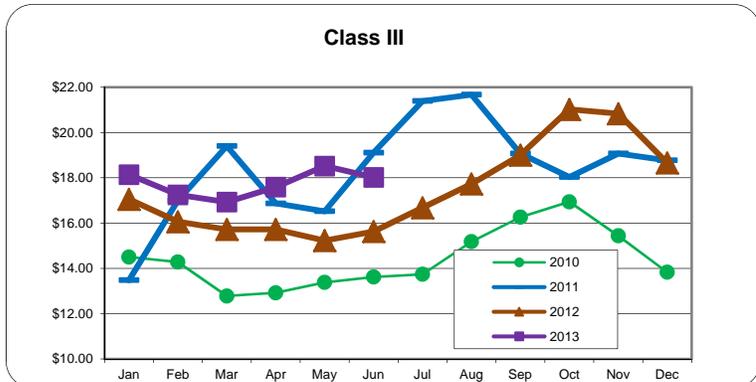
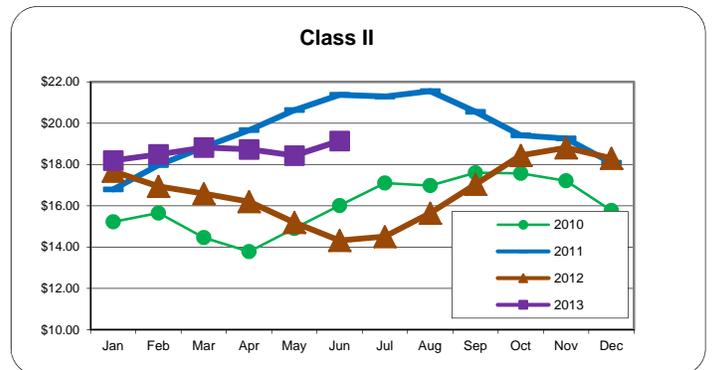
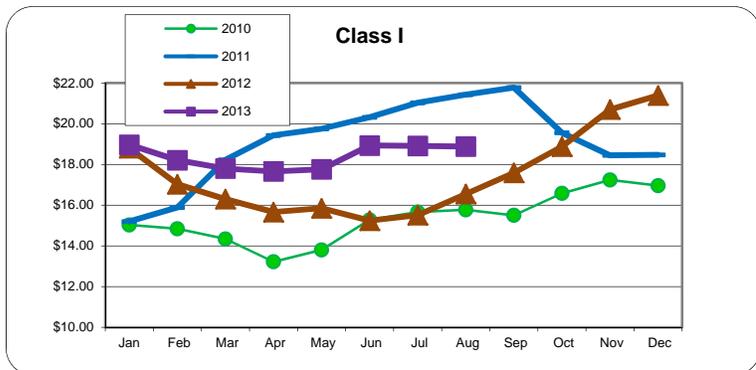
YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	16.29	14.67	14.17	14.56	15.26	15.92	16.60	16.64	15.45	13.62	12.25	10.35
2009	9.59	9.45	9.64	9.82	10.14	10.22	10.15	10.38	11.15	11.86	13.25	15.01
2010	13.85	12.90	12.92	13.73	15.29	15.45	15.75	15.61	16.76	17.15	16.68	15.03
2011	16.42	18.40	19.41	19.78	20.29	21.05	20.33	20.14	19.53	18.41	17.87	16.87
2012	16.56	15.92	15.35	14.80	13.55	13.24	14.45	15.76	17.41	18.54	18.66	17.83

**FEDERAL MILK ORDER CLASS PRICES FOR 2013 (3.5%)**

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	18.97	18.21	17.80	17.66	17.76	18.93	18.91	18.88				
II	18.19	18.49	18.82	18.73	18.43	19.14						
III	18.14	17.25	16.93	17.59	18.52	18.02						
IV	17.63	17.75	17.75	18.10	18.89	18.88						

1/ Specific order differentials to be added to this base price can be found by going to:

[www.ams.usda.gov/DairyMarketingStatistics](http://www.ams.usda.gov/DairyMarketingStatistics); then select "Prices"; and then select "Principal Pricing Points."



## ORGANIC DAIRY MARKET NEWS

Information gathered July 15 - 26, 2013

## ORGANIC DAIRY FLUID OVERVIEW

**News.** Northeast organic milk production has fared better than conventional production and has not suffered significant declines, during the recent heat wave. To provide increased cow comfort, some organic producers housed their cattle during daytime hours and grazed their cattle on pastures during the evening hours. Lush pasture conditions, wet weather and heavy morning dew also helped stave off production declines. A majority of pastures in the Northeast are rated as good to excellent. Eastern organic producers were caught short on forage supplies coming into 2013 and have taken steps to ensure it will not occur again, as a number of producers have planted sorghum and various grasses to supplement their hay supplies. The recent heat wave has spiked demand for organic cream for the production of organic ice cream. Increased consumption and production of organic frozen yogurt and organic Greek frozen yogurt has also contributed to the improved demand for organic milk.

## NATIONALLY ADVERTISED PRICE COMPARISON

**Organic Dairy Overview.** Organic dairy product ad volume rebounded this reporting period with the second highest volume since week 8. Increases in organic ads for milk in gallons, half gallon flavored milk, 8 ounce UHT milk, yogurt and butter factored into the overall increase in organic ads.

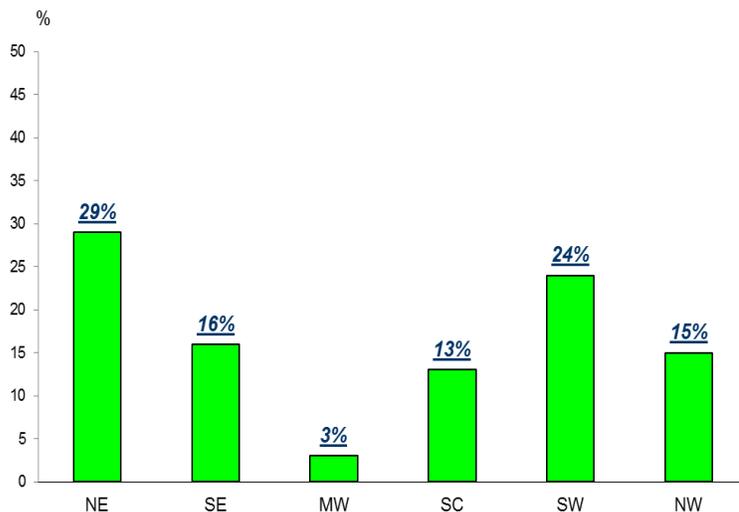
Organic milk ads total 63% of all organic dairy ads, up from 60 two weeks ago. Organic yogurt ads total 30% of all organic dairy ads, up from 19% two weeks ago.

Advertising information presented is compiled from nearly 14,000 surveyed newspaper supermarket ads for the period July 15, 2013, to July 26, 2013, identifying weekly "specials" and containing organic dairy content. Surveyed ads reflect advertised "specials" and not the range of non-advertised supermarket cooler prices.

Complete results of this bi-weekly survey providing additional graphs, tables, and regional delineation, follow at the end of Dairy Market News, or can be accessed at: <http://www.ams.usda.gov/AMSV1.0/DairyRetailReport>

**Regional Organic Dairy Ad Trends.** Organic dairy ads appeared in all 6 regions, led by the Northeast with 29% of ads, followed by the Southwest, 24%; Southeast, 16%; Northwest, 15%; South Central, 13%; and Midwest, 3%.

Organic Dairy Ads Regionally As A  
Percentage of Surveyed Organic Dairy Ads  
Week 30, 2013



**Organic Milk.** Ads for organic half gallons declined by a third, compared to the previous period, but half gallon ads continued to make up the majority of organic milk ads with 51%. Gallon ads increased significantly from the previous report and made up 35% of organic milk ads this period. Organic 8 ounce aseptic milk comprised 14% of the ads.

**Organic Milk Half Gallons.** The weighted average advertised price of organic milk half gallons is \$3.36. The price range expanded this week and ranged \$2.59 to \$4.99. One year ago the weighted average advertised price was \$3.64, 28 cents higher than currently.

Northeast has the highest weighted average price, while the South Central Region has the lowest weighted average price this period.

**Organic - Conventional Milk Half Gallon Price Spread.** The weighted average advertised organic half-gallon milk price, \$3.36, is down 18 cents from two weeks ago. Conventional milk's price for half gallons, \$2.00, is down 37 cents from two weeks ago. One year ago conventional milk's average advertised price for half gallons was \$1.81 and organic was \$3.64.

The organic-conventional half gallon price spread is \$1.36, compared with \$1.17 two weeks ago.

**Organic Yogurt.** Organic yogurt ad numbers rebounded to the second highest level this year. Ads were heavily concentrated in the Northeast with the following percentage breakdown; Northeast, 74%; Southeast, 14%; Southwest, 8% and Northwest, 4%.

Of the categories of organic yogurt, 41% of ads are for 4-6 ounce organic Greek yogurt, 34% for 4-6 ounce organic yogurt, and 25% for 32 ounce organic yogurt.

The weighted average advertised price for 32 ounce organic yogurt is \$3.35, up from \$3.19 last period. The current price range is \$2.69 to \$3.99.

The weighted average advertised price for 4-6 ounce organic yogurt is \$.77, down 11 cents from two weeks ago. Prices range from 74 cents to 79 cents. The weighted average advertised price for 4-6 ounce organic Greek yogurt is \$1.06, up 6 cents from 2 weeks ago.

**Organic Butter.** Ads for organic butter in 1 pound packages appeared this week in the 2 Western regions with all ads priced at \$3.99, compared to a weighted average price of \$4.32 a year ago.

**48-64 Oz. Organic Ice Cream.** Ads for organic ice cream appeared in only the Northwest region with all ads priced at \$4.99.

**16 Oz. Cottage Cheese.** Ads for organic cottage cheese appeared in only the Northwest region with all ads priced at \$3.99.

## SUPERMARKET PRICE COMPARISON:

**Madison, Wisconsin Prices.** Non-advertised organic milk, yogurt, butter and cheese prices in a range of food stores in Madison, Wisconsin are compared for this two week period. Stores included a big-box sized local supermarket; 2 regional chain supermarkets; a smaller but full product line food market; and 2 natural food stores; a national discount big box chain store also selling food; and a large local cooperative grocery store. Organic milk available included 2 national brands, 4 private label store brands, and 3 small local or near-by creamery brands, one featuring non-homogenized milk. Cheese available included 2 national brands, 2 store brands, and cheese from 5 other cheese makers.

Continued on page 8A

## ORGANIC DAIRY MARKET NEWS

Information gathered July 15 - 26, 2013

Continued from page 8

ORGANIC MILK, YOGURT, CHEESE, BUTTER PRICE RANGE  
2013 REPORTING WEEK 30MADISON, WISCONSIN  
LOW HIGH RANGE  
(in Dollars)

## FLUID MILK

## MILK - gallon

Whole	5.99	7.29	1.30
Reduced fat (2%)	5.99	7.29	1.30
Low fat (1%)	5.99	7.29	1.30
Nonfat (Skim)	5.99	7.29	1.30

## MILK - half gallon

Whole	3.79*	4.89	1.10*
Reduced fat (2%)	3.79*	4.89	1.10*
Low fat (1%)	3.79*	4.89	1.10*
Nonfat (Skim)	3.79*	4.89	1.10*

## FLAVMILK - half gallon

All fat tests	3.09	5.69	2.60
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## YOGURT

## Yogurt - 4-6 oz

Yogurt	0.69	1.29	0.60
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## CHEESE

## Cheese - 8 oz block

Mozzarella	4.10	5.75	1.65
Mild Cheddar	4.10	5.99	1.89
Monterey Jack	4.10	5.99	1.89
Pepper Jack	4.10	5.99	1.89

## Cheese - 6 oz string

Mozzarella	3.99	5.09	1.10
Colby Jack	3.89	4.99	1.10

## BUTTER

Butter - 1 Pound	4.89	6.09	1.20
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\* = Price change from prior reporting period.

**ORGANIC GRAIN AND FEEDSTUFF MARKETS:** National organic grain and feedstuff prices were mostly steady. Market activity continued to be very slow. Corn this period was mostly 11.00-12.00/ bushel on moderate demand. On farm corn inventories remained moderate to heavy, due to the heavy supplies of imported corn that were contracted earlier or being offered currently at lower prices, compared to domestic values. Soybean movement was slow at mostly steady prices and light to moderate demand and offerings. Trading this period on wheat was very light with firmer prices.

Additional livestock and grain market news information is available at:

<http://www.ams.usda.gov/mnreports/lbfnof.pdf>

MONTHLY COLD STORAGE REPORT – TOTAL U.S. STOCKS

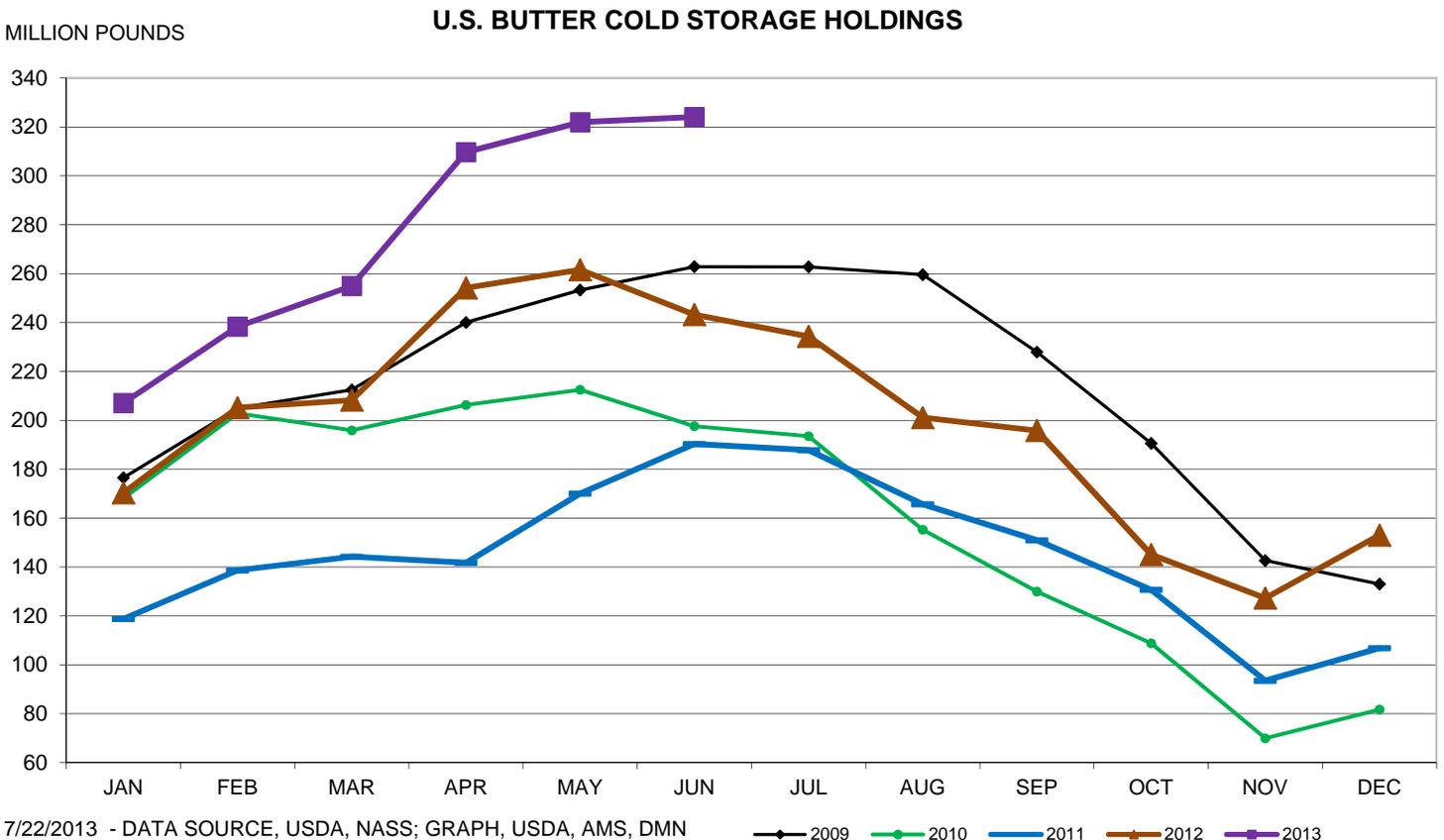
NOTE: Data for this report is collected from public, private and semiprivate warehouses, apple houses, and meat packing plants where food products are generally stored for 30 days or more. Commodities in space owned or leased and operated by the armed services are not reported. Food stocks held under bond are included in the storage data.

All stocks in thousand pounds except where otherwise indicated

U.S. HOLDINGS OF DAIRY PRODUCTS						
COMMODITY	MAY 31, 2011	MAY 31, 2012	REVISED MAY 31, 2013	JUN 30, 2011	JUN 30, 2012	JUN 30, 2013
Butter	170,095	261,586	321,954	190,310	243,235	324,069
Cheese, Natural American	622,672	652,052	714,637	619,147	662,387	705,192
Cheese, Swiss	33,702	29,576	29,051	34,363	30,377	31,452
Cheese, Other Natural	392,811	387,458	406,351	397,914	402,201	412,006
Total Cheese	1,049,185	1,069,086	1,150,039	1,051,424	1,094,965	1,148,650

JUNE STORAGE HOLDINGS BY REGION									
REGION	Natural American Cheese			Butter *			Other Natural Cheese		
	2011	2012	2013	2011	2012	2013	2011	2012	2013
New England	39,185	39,402	47,866	---	---	---	821	801	858
Middle Atlantic	54,331	51,365	54,149	---	---	---	21,869	17,851	21,856
East North Central	259,310	293,628	301,163	---	---	---	270,431	290,937	287,882
West North Central	104,259	95,676	105,323	---	---	---	68,847	37,185	38,721
South Atlantic	62	39	683	---	---	---	6,690	6,379	9,386
East South Central	1,770	5,267	5,811	---	---	---	214	13,816	15,100
West South Central	4,879	15,796	12,431	---	---	---	1,223	1,086	525
Mountain	53,069	49,675	49,888	---	---	---	6,638	7,035	4,676
Pacific	102,282	111,539	127,878	---	---	---	21,181	27,111	33,002
TOTAL	619,147	662,387	705,192	190,310	243,235	324,069	397,914	402,201	412,006

\*Regional breakdowns are not reported to avoid possible disclosure of individual operations.



—●— 2009 —◆— 2010 —●— 2011 —▲— 2012 —■— 2013

COMMERCIAL AND GOVERNMENT STORAGE HOLDINGS, JANUARY 2012 TO DATE

Month	Butter		Natural American Cheese		Nonfat Dry Milk					
	Commercial		Commercial		Total <sup>1/</sup>		Commercial		Government	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
	Million Pounds		Million Pounds		Million Pounds					
January	207	170	643	642	198	157	198	157	0	0
February	238	205	661	635	226	193	226	193	0	0
March	255	208	685	651	232	210	232	210	0	0
April	310	254	699	664	208	226	208	226	0	0
May	322	262	715	652	227	215	227	215	0	0
June	324	243	705	662		144		144		0
July		234		671		129		129		0
August		201		649		106		106		0
September		196		642		118		118		0
October		145		611		104		104		0
November		127		612		127		127		0
December		153		636		183		183		0

<sup>1/</sup> Includes instant nonfat dry milk.

Source: U.S. Department of Agriculture. Farm Service Agency. *Summary of Processed Commodities, May 2013*. National Agricultural Statistics Service. *Cold Storage and Dairy Products, July 2013*.

## FEDERAL MILK ORDER MARKETING AND UTILIZATION SUMMARY, JUNE 2013

**HIGHLIGHTS.** Handler reports of receipts and utilization under the Federal milk order system for June have been filed and tabulated. Combined totals for the 10 consolidated orders are being released. During June, more than 11 billion pounds of milk were received from producers. This volume of milk is 14 percent higher than the June 2012 volume. In June 2012 and June 2013, there were volumes of milk not pooled due to intraorder disadvantageous price relationships. More than 3.1 billion pounds of producer milk were used in Class I products, 6.2 percent lower than the previous year. The all-market average Class utilization percentages were: Class I = 28%, Class II = 12%, Class III = 48% and Class IV = 12%. The weighted

PRICE AND POOL STATISTICS FOR FEDERAL MILK ORDER MARKETING AREAS FOR THE MONTH OF JUNE 2013										
FEDERAL MILK ORDER MARKETING AREA 1/	ORDER NUMBER	RECEIPTS OF PRODUCER MILK		UTILIZATION OF PRODUCER MILK IN CLASS I			UTILIZATION OF PRODUCER MILK IN OTHER CLASSES			UNIFORM PRICE 2/
		TOTAL	CHANGE FROM PREV. YEAR	TOTAL	CHANGE FROM PREV. YEAR	PERCENT	CLASS II	CLASS III	CLASS IV	
		MIL. LBS.	PERCENT	MIL. LBS.	PERCENT		PERCENT			\$ PER CWT.
Northeast (Boston)	001	2,146.6	6.0	722.9	-6.4	34	26	26	14	20.20
Appalachian (Charlotte)	005	477.5	0.7	279.1	-8.8	58	17	9	16	21.00
Florida (Tampa)	006	216.2	-4.8	178.2	-3.9	82	8	3	7	23.27
Southeast (Atlanta)	007	523.4	-4.9	294.3	-14.9	56	13	17	14	21.31
Upper Midwest (Chicago)	030 3/	2,846.7	10.2	269.1	-8.3	9	2	88	1	18.32
Central (Kansas City)	032 3/	1,340.6	30.6	349.2	-5.9	26	9	50	15	18.80
Mideast (Cleveland)	033 3/	1,413.4	-0.1	472.4	1.8	34	15	35	16	19.22
Pacific Northwest (Seattle)	124	725.8	60.6	160.6	-9.4	22	7	43	28	18.84
Southwest (Dallas)	126 3/	971.6	78.6	309.3	-3.7	32	9	55	4	19.71
Arizona (Phoenix)	131	386.1	-1.4	100.0	-5.2	26	9	25	40	19.27
<b>ALL MARKET AVERAGE OR TOTAL</b>	3/	11,047.8	14.0	3,135.3	-6.2	28	12	48	12	19.40

1/ Names in parentheses are the major city in the principal pricing point of the market.

2/ Statistical uniform price for component pricing orders (Class III price plus producer price differential). For other orders, uniform skim milk price times 0.965 plus uniform butterfat price times 3.5.

3/ Due to a disadvantageous relationship between intraorder class prices and the location adjusted statistical uniform price in these markets, handlers elected not to pool an estimated 230.0 million pounds of milk that normally would have been associated with these markets. In June 2012, the estimated not pooled volume of milk was 1.683 billion pounds, occurring in order numbers 030, 032, 033, 124, and 126. After adjusting for non pooled milk, the year-to-year percent change is -0.8%.

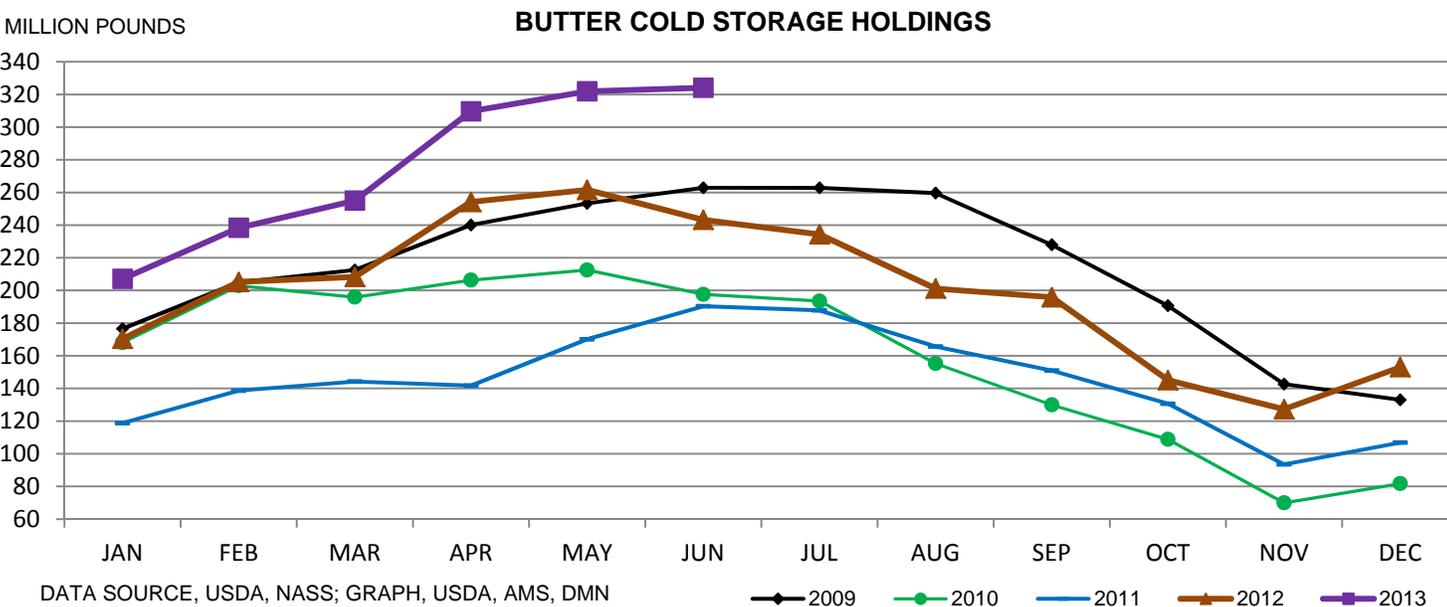
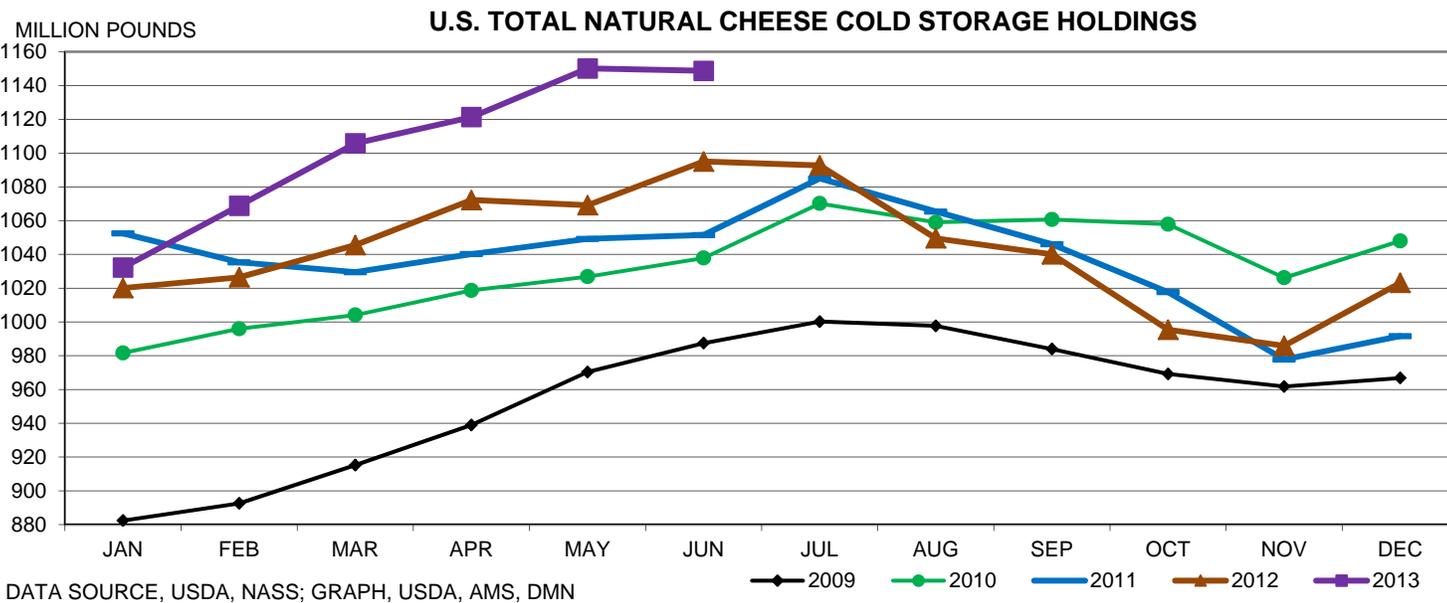
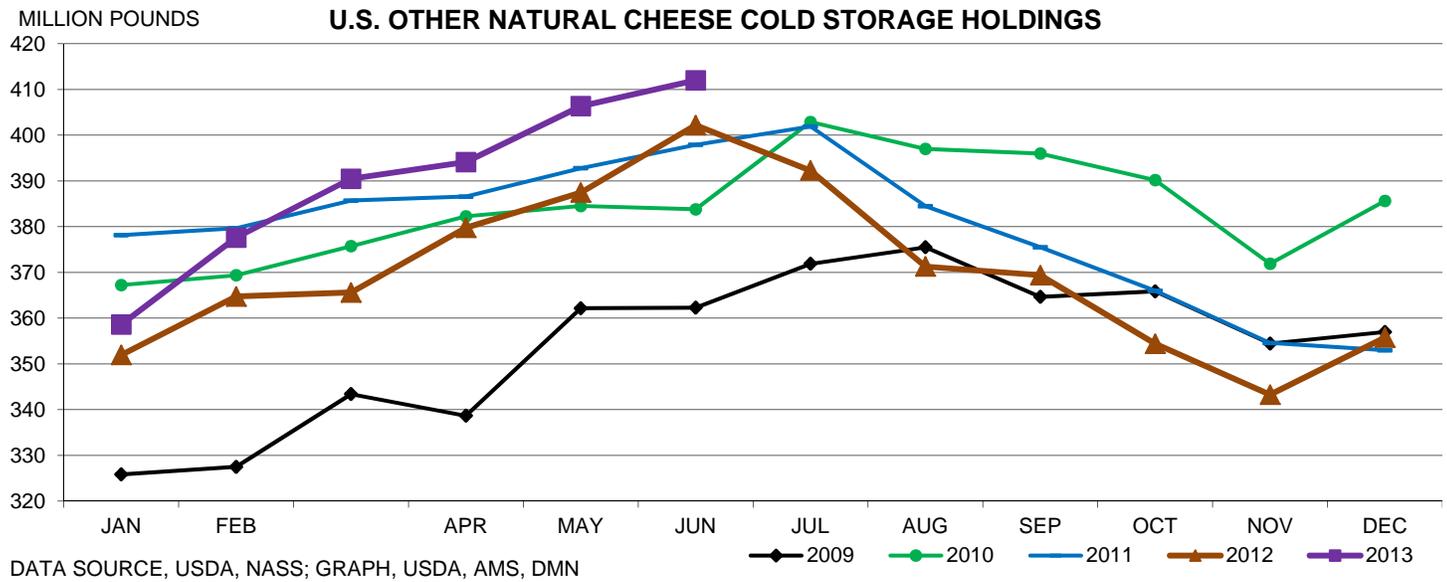
Report Contact: Randal Stoker, [randal.stoker@usda.gov](mailto:randal.stoker@usda.gov) or 202-690-1932.

## JUNE MILK PRODUCTION

Milk production in the 23 major States during June totaled 15.8 billion pounds, up 1.6 percent from June 2012. May revised production at 16.6 billion pounds, was up 1.1 percent from May 2012. The May revision represented an increase of 47 million pounds or 0.3 percent from last month's preliminary production estimate. Milk production in the United States during the April - June quarter totaled 52.0 billion pounds, up 0.9 percent from the April - June quarter last year.

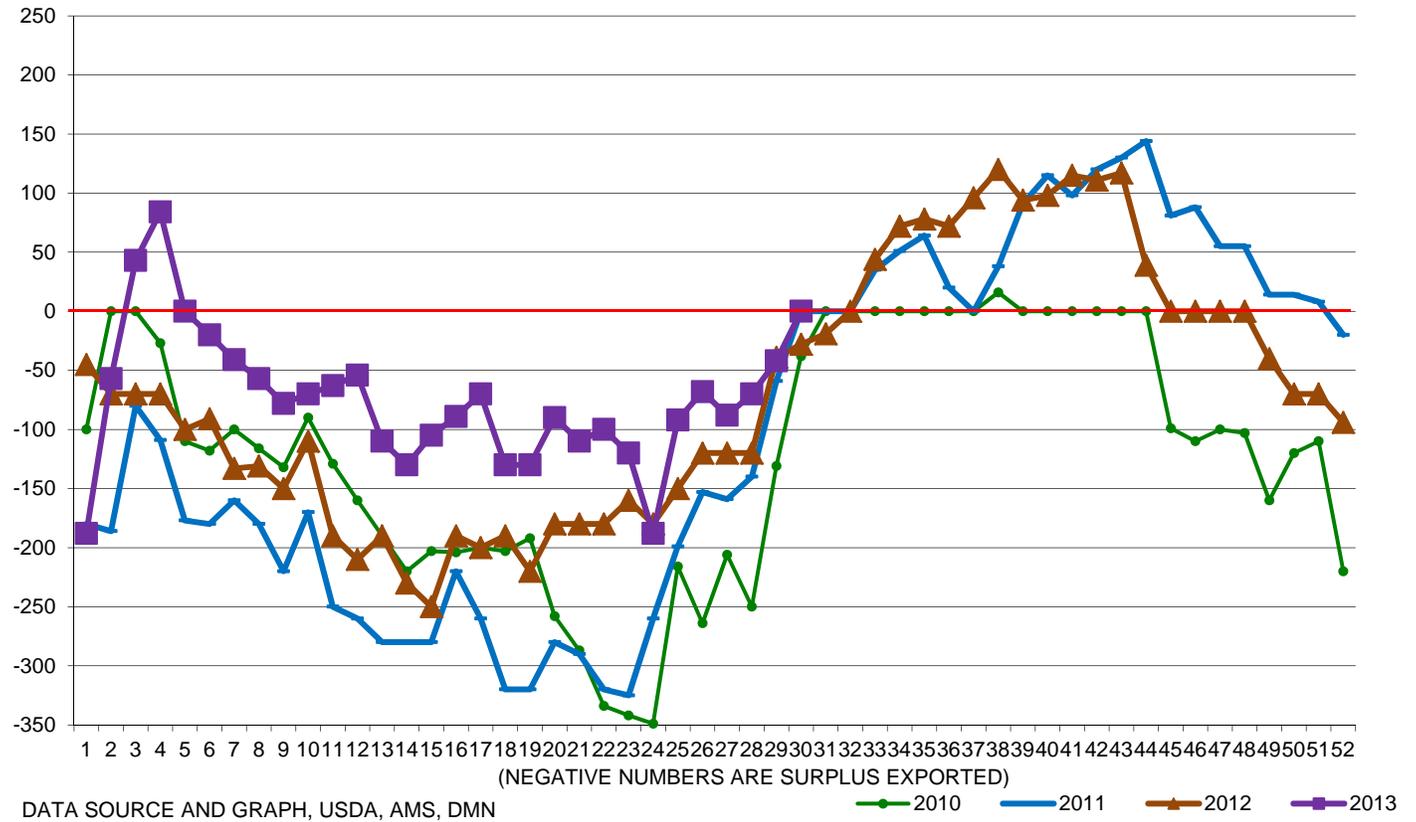
STATE	MILK PRODUCTION <sup>1/2/</sup>					
	JUNE			APRIL-JUNE		
	2012	2013	% CHANGE FROM 2012	2012	2013	% CHANGE FROM 2012
AL	--	--	--	37.0	34.0	-8.1
AK	--	--	--	1.4	0.8	-42.9
AZ	378	378	--	1,214.0	1,200.0	-1.2
AR	--	--	--	38.0	30.0	-21.1
CA	3,523	3,495	-0.8	10,899.0	10,834.0	-0.6
CO	268	279	4.1	814.0	834.0	2.5
CT	--	--	--	93.0	98.0	5.4
DE	--	--	--	24.8	24.6	-0.8
FL	199	207	4.0	638.0	652.0	2.2
GA	--	--	--	409.0	419.0	2.4
HI	--	--	--	7.6	7.9	3.9
ID	1,154	1,154	--	3,434.0	3,448.0	0.4
IL	159	160	0.6	503.0	507.0	0.8
IN	310	328	5.8	967.0	1,012.0	4.7
IA	359	375	4.5	1,125.0	1,165.0	3.6
KS	224	245	9.4	693.0	750.0	8.2
KY	--	--	--	294.0	284.0	-3.4
LA	--	--	--	61.0	58.0	-4.9
ME	--	--	--	158.0	157.0	-0.6
MD	--	--	--	252.0	249.0	-1.2
MA	--	--	--	56.0	60.0	7.1
MI	737	764	3.7	2,252.0	2,308.0	2.5
MN	744	758	1.9	2,291.0	2,320.0	1.3
MS	--	--	--	54.0	52.0	-3.7
MO	119	114	-4.2	386.0	369.0	-4.4
MT	--	--	--	76.0	76.0	--
NE	--	--	--	300.0	299.0	-0.3
NV	--	--	--	173.0	174.0	0.6
NH	--	--	--	72.0	68.0	-5.6
NJ	--	--	--	35.0	33.0	-5.7
NM	671	679	1.2	2,111.0	2,093.0	-0.9
NY	1,098	1,141	3.9	3,370.0	3,466.0	2.8
NC	--	--	--	246.0	246.0	--
ND	--	--	--	88.0	89.0	1.1
OH	440	455	3.4	1,379.0	1,403.0	1.7
OK	--	--	--	219.0	216.0	-1.4
OR	214	216	0.9	649.0	651.0	0.3
PA	859	880	2.4	2,677.0	2,719.0	1.6
RI	--	--	--	5.0	4.7	-6.0
SC	--	--	--	74.0	72.0	-2.7
SD	--	--	--	494.0	494.0	--
TN	--	--	--	210.0	203.0	-3.3
TX	785	800	1.9	2,475.0	2,456.0	-0.8
UT	165	165	--	498.0	489.0	-1.8
VT	214	221	3.3	653.0	672.0	2.9
VA	140	143	2.1	444.0	451.0	1.6
WA	522	541	3.6	1,600.0	1,636.0	2.3
WV	--	--	--	41.0	41.0	--
WI	2,262	2,302	1.8	6,887.0	6,996.0	1.6
WY	--	--	--	31.3	32.7	4.5
23 STATE TOTAL	15,544	15,800	1.6	--	--	--
U.S. <sup>3/</sup>				51,509.0	51,954.0	0.9

<sup>1/</sup> Preliminary. <sup>2/</sup> Excludes milk sucked by calves. <sup>3/</sup> Includes states for which individual monthly estimates are not available. **Source:** U.S. Department of Agriculture, National Agricultural Statistics Service, *Milk Production, July 2013*.



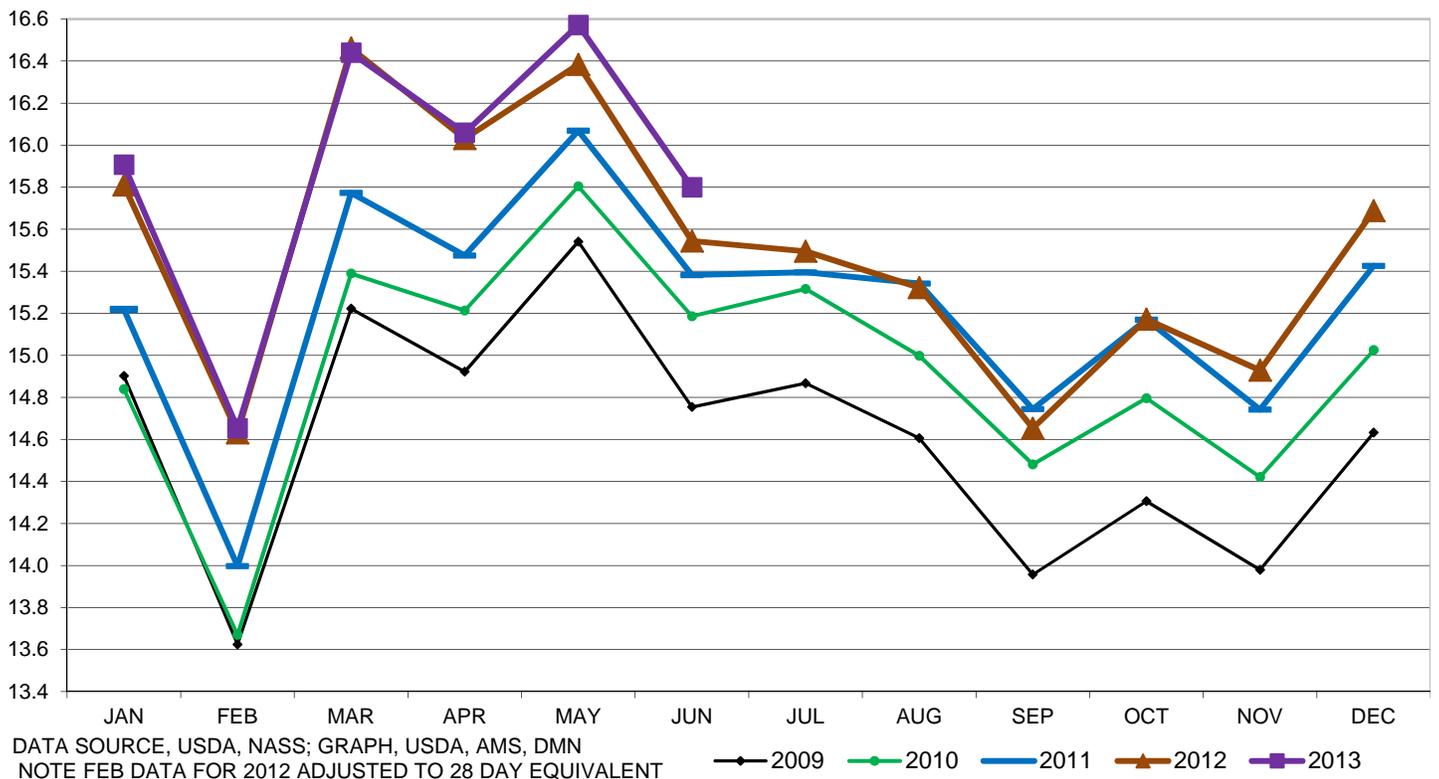
TRUCKLOADS

WEEKLY FLORIDA SPOT MILK SHIPMENTS



BILLION POUNDS

MILK PRODUCTION - 23 SELECTED STATES





## Dairy Market News Branch

Agricultural  
Marketing  
Service

# National Dairy Retail Report

Websites: <http://www.marketnews.usda.gov/portal/da> and <http://www.ams.usda.gov/mnreports/dybretail.pdf>

Volume 80- Number 30

Issued Biweekly

Thursday, July 25, 2013

### Advertised Prices for Dairy Products at Major Retail Supermarket Outlets 07/15 to 07/26

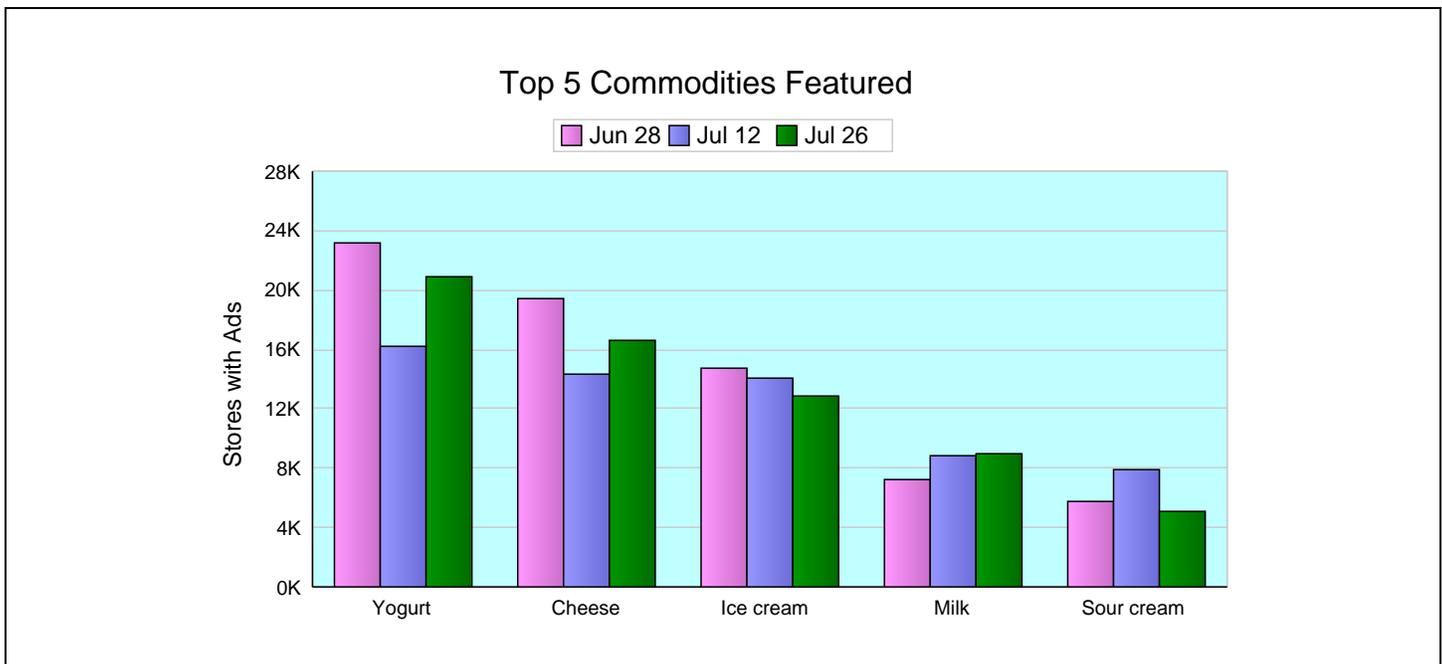
On an individual item basis, ice cream was the most featured commodity in ads. National pricing for 48-64 oz. containers averaged \$2.94, up 2 cents from two weeks ago but 9 cents lower than a year ago. Pricing across all ads ranged from a low of \$1.88 in the Midwest to a high of \$4.99 seen in ads in the South Central, Southwest, and Northwest.

Cheese shreds in 8-ounce packs, the most featured cheese item, averaged \$2.24, up 8 cents from both two weeks ago and one year ago. 8-ounce blocks, at \$2.36, are 6 cents higher from two weeks ago and 16 cents more than a year ago.

Greek yogurt in 4-6 ounce packs, the most featured yogurt item, averaged \$0.99, down 1 cent from both two weeks ago and a year ago. Regular yogurt in 4-6 ounce packs averaged 50 cents, up 3 cents from two weeks ago and equal to the price a year ago.

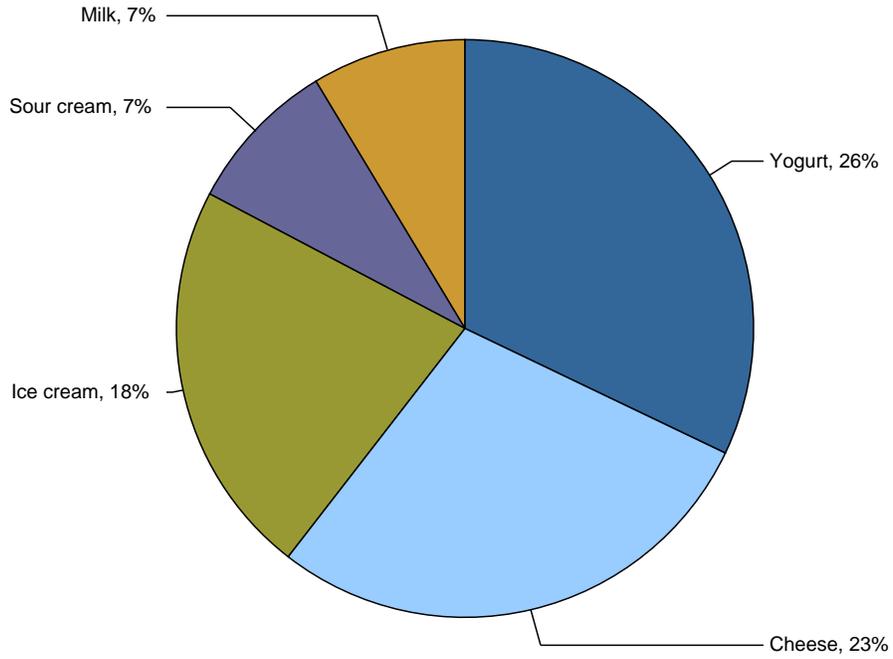
The national weighted average butter price is \$2.53 per 1# package. This is 1 cent lower than two weeks ago but 19 cents higher than a year ago.

The national weighted average conventional milk price for half gallons, \$2.00, is down 37 cents from two weeks ago. Organic half-gallon milk, at \$3.36, is 18 cents lower from two weeks ago. The organic-conventional half-gallon price spread is \$1.36, compared to \$1.17 two weeks ago.

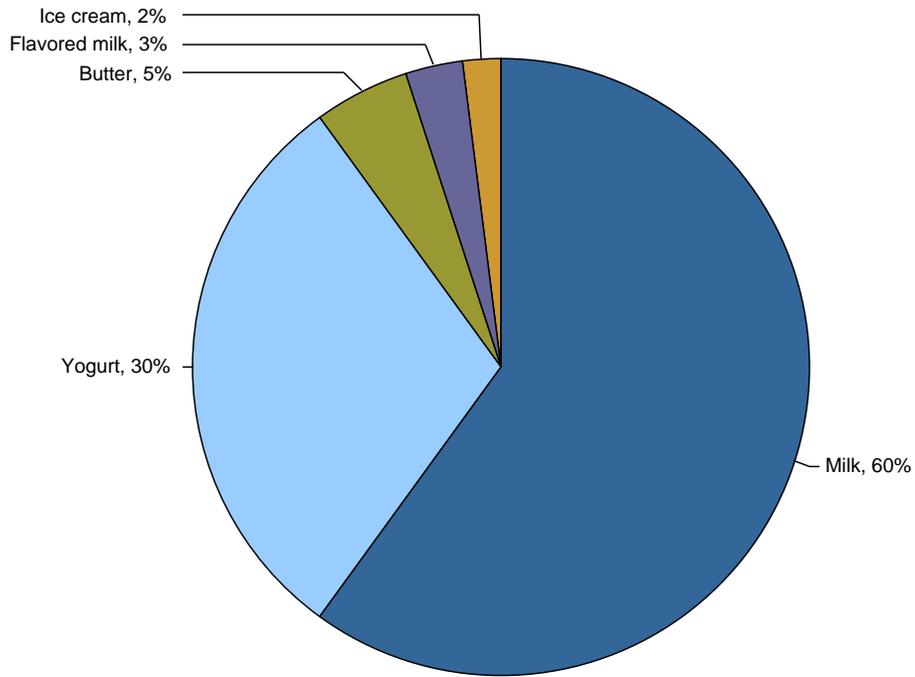


1 -- Dairy Market News surveys nearly 100 retailers, comprising over 14,000 individual stores, with online weekly advertised features.  
2 -- Date range reflects two-week period, however only one data collection per retailer is made during the period.

### Top 5 Percentage of Total Conventional Ads



### Top 5 Percentage of Total Organic Ads



## NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		TWO WEEKS AGO		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	3268	2.53	3444	2.54	3653	2.34
Cheese	Natural Varieties	8 oz block	6051	2.36	5818	2.30	8085	2.20
Cheese	Natural Varieties	1 # block	1542	4.14	1058	3.96	1793	3.94
Cheese	Natural Varieties	2 # block	1242	5.42	257	7.29	355	5.39
Cheese	Natural Varieties	8 oz shred	6168	2.24	6624	2.16	9021	2.16
Cheese	Natural Varieties	1 # shred	1573	3.71	606	3.72	493	4.12
Cottage cheese		16 oz	4337	2.17	1797	2.07	2397	1.85
Cream cheese		8 oz	3135	1.50	5213	1.82	6006	1.41
Flavored milk	All fat tests	half gallon	1107	2.74	362	2.21	390	1.82
Flavored milk	All fat tests	gallon	415	3.28	439	3.99	813	4.41
Ice cream		48-64oz	12734	2.94	12874	2.92	15698	3.03
Milk	All fat tests	half gallon	464	2.00	1231	2.37	1542	1.81
Milk	All fat tests	gallon	4248	3.02	4176	2.89	6255	2.82
Sour cream		16 oz	5050	1.63	7872	1.66	4859	1.45
Yogurt	Greek	4-6 oz	9859	.99	7667	1.00	8868	1.00
Yogurt	Greek	32 oz	329	3.99	62	3.99	99	3.46
Yogurt	Yogurt	4-6 oz	5051	.50	6598	.47	9016	.50
Yogurt	Yogurt	32 oz	3452	2.43	848	2.35	975	2.15

## REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	1.99-3.49	1119	2.52	2.99-3.29	116	3.14	1.98-2.88	392	2.46
Cheese	Natural Varieties	8 oz block	1.66-3.00	2444	2.38	1.99-3.49	1772	2.65	1.49-2.18	717	1.78
Cheese	Natural Varieties	1 # block	3.99-4.49	1066	4.02	3.00	53	3.00	4.99	176	4.99
Cheese	Natural Varieties	2 # block				6.48	202	6.48	5.00	170	5.00
Cheese	Natural Varieties	8 oz shred	1.66-2.50	1476	2.28	1.99-2.99	1580	2.36	1.25-2.50	935	1.81
Cheese	Natural Varieties	1 # shred	4.00-4.49	265	4.31	2.99-3.99	361	3.33	4.99	176	4.99
Cottage cheese		16 oz	1.98-2.99	1596	2.23	1.88-2.99	1596	2.36	1.49-1.89	344	1.58
Cream cheese		8 oz	1.44-2.50	1322	1.83	1.00-1.99	342	1.30	1.00-2.00	743	1.28
Flavored milk	All fat tests	half gallon	2.50-3.49	864	2.87	3.29	66	3.29			
Flavored milk	All fat tests	gallon							3.00	299	3.00
Ice cream		48-64oz	1.99-3.99	2247	2.73	1.99-4.50	3067	3.08	1.88-3.50	2600	2.67
Milk	All fat tests	half gallon	1.98-2.99	366	2.14				1.49	98	1.49
Milk	All fat tests	gallon	3.49-4.49	614	4.12	2.97-3.59	1207	3.02	1.99-2.50	355	2.38
Sour cream		16 oz	1.29-1.99	1652	1.71	1.00-2.29	1231	1.37	1.28-2.00	745	1.64
Yogurt	Greek	4-6 oz	0.88-1.00	2906	.99	0.79-1.00	3170	.99	0.88-1.00	932	.97
Yogurt	Greek	32 oz	3.99	235	3.99				3.99	94	3.99
Yogurt	Yogurt	4-6 oz	0.39-0.70	1670	.49	0.40-0.60	1063	.52	0.50	827	.50

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Yogurt	32 oz	1.99-2.50	767	2.10	1.88	126	1.88	1.79-2.99	830	2.15

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.50	234	2.50	2.50	739	2.50	2.00-2.79	668	2.50
Cheese	Natural Varieties	8 oz block	1.99-3.00	367	2.14	1.79-2.28	549	2.14	2.49	202	2.49
Cheese	Natural Varieties	1 # block				4.99	167	4.99	2.99	80	2.99
Cheese	Natural Varieties	2 # block	5.00	234	5.00	5.00-5.99	338	5.65	5.00	298	5.00
Cheese	Natural Varieties	8 oz shred	1.50-2.50	851	2.21	1.79-3.50	1074	2.33	2.49	252	2.49
Cheese	Natural Varieties	1 # shred	2.99-3.34	376	3.08	2.99-3.99	395	3.69			
Cottage cheese		16 oz	1.67-2.00	324	1.88	1.79-2.00	275	1.96	1.99	202	1.99
Cream cheese		8 oz	1.00	376	1.00	1.00-1.99	154	1.41	1.50	198	1.50
Flavored milk	All fat tests	half gallon	1.99	87	1.99	1.79	90	1.79			
Flavored milk	All fat tests	gallon				3.99	116	3.99			
Ice cream		48-64oz	2.00-4.99	1489	3.08	1.99-4.99	2453	3.06	2.00-4.99	878	3.16
Milk	All fat tests	gallon	1.99-3.00	512	2.50	1.89-3.39	1262	2.96	2.69	298	2.69
Sour cream		16 oz	1.39-1.99	523	1.79	1.19-1.99	769	1.67	1.99	130	1.99
Yogurt	Greek	4-6 oz	1.00	529	1.00	0.79-1.00	1704	.98	1.00	618	1.00
Yogurt	Yogurt	4-6 oz	0.50-0.60	531	.54	0.50	628	.50	0.50	332	.50
Yogurt	Yogurt	32 oz	2.99	234	2.99	2.50-2.99	999	2.81	1.88-2.99	496	2.51

### NATIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		TWO WEEKS AGO		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	326	3.99			500	4.32
Cheese	Natural Varieties	8 oz block					32	3.00
Cheese	Natural Varieties	8 oz shred					32	2.50
Cottage cheese		16 oz	80	3.99				
Flavored milk	All fat tests	half gallon	232	4.29				
Ice cream		48-64oz	118	4.99	1166	3.81		
Milk	All fat tests	half gallon	2074	3.36	3141	3.54	4646	3.64
Milk	All fat tests	gallon	1586	5.63			308	5.99
Milk	All fat tests	8 oz UHT	639	1.00	283	1.00	831	1.00
Sour cream		16 oz					56	4.49
Yogurt	Greek	4-6 oz	883	1.06	453	1.00	587	1.14

Wtd Avg - Simple weighted average



Yogurt	Yogurt	4-6 oz	742	.77	228	.88	602	.59
Yogurt	Yogurt	32 oz	533	3.35	413	3.19	321	2.99

### REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Flavored milk	All fat tests	half gallon	4.29	232	4.29						
Milk	All fat tests	half gallon	3.99-4.99	130	4.47	3.29-3.89	468	3.48	3.88	165	3.88
Milk	All fat tests	gallon	5.00	112	5.00				5.99	85	5.99
Milk	All fat tests	8 oz UHT				1.00	363	1.00			
Yogurt	Greek	4-6 oz	1.00-1.33	808	1.04						
Yogurt	Yogurt	4-6 oz	0.60-0.99	489	.79	0.70-0.89	253	.74			
Yogurt	Yogurt	32 oz	2.98-3.79	305	3.34	3.49	58	3.49			

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #				3.99	276	3.99	3.99	50	3.99
Cottage cheese		16 oz							3.99	80	3.99
Ice cream		48-64oz							4.99	118	4.99
Milk	All fat tests	half gallon	2.59-3.29	578	2.96	2.99-3.49	485	3.25	3.29-3.39	248	3.31
Milk	All fat tests	gallon	5.00-5.69	356	5.42	5.99	533	5.99	4.99-5.89	500	5.46
Milk	All fat tests	8 oz UHT				1.00	276	1.00			
Yogurt	Greek	4-6 oz				1.25	75	1.25			
Yogurt	Yogurt	32 oz				2.69	90	2.69	3.99	80	3.99

Notice: Effective with Report 12, 2013, the tables breaking out information by national and store brands are no longer available.

### REGIONAL DEFINITIONS

As used in this report, regions include the following states:

- NORTHEAST U.S. Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Vermont
- SOUTHEAST U.S. Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
- MIDWEST U.S. Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
- SOUTH CENTRAL U.S. Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
- SOUTHWEST U.S. Arizona, California, Nevada and Utah
- NORTHWEST U.S. Idaho, Montana, Oregon, Washington, and Wyoming
- NATIONAL Continental United States

# DAIRY MARKET NEWS

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