

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CME GROUP CASH MARKETS (6/14):**

BUTTER: Grade AA closed at \$1.5350. The weekly average for Grade AA is \$1.5400 (-.0010).

CHEESE: Barrels closed at \$1.7725 and 40# blocks at \$1.7225. The weekly average for barrels is \$1.7700 (+.0450) and blocks, \$1.7360 (+.0045).

BUTTER HIGHLIGHTS: Butter production varies across the country. Churn operators indicate cream is available and they are sending some cream through the churns. Bulk butter production currently outpaces print butter as retail demand is slow to develop. Cream demand from ice cream/soft serve accounts is higher this week and luring cream loads away from butter production in all regions. Overall butter production is lower for the week. A few plant operators are purposefully selling cream into those markets to rein in butter inventory buildup. Bulk butter markets are diverse. Market participants found West bulk butter clearing at 5 cents under, Central butter pricing is flat, and East butter sales garnered up to 8 cents over the market. CME Group activity for the week netted a one cent decrease to Grade AA butter. Three sales transactions were finalized during the week.

CHEESE HIGHLIGHTS: Cheese prices across the country are mixed this week. Process cheese was firmer, while cheddar blocks were lower. Swiss cheese wholesale prices increased following the release of Class III prices last week. Cheese production remains very active with additional Class I milk supplies finding their way to cheese manufacturers. While inventories are steady, buyers are looking to acquire product for Q3 in case summer production slows manufacturing. Cheese demand is felt to be increasing with signs of strength at the CME Group spot sales. Block prices showed steady activity with buyers looking to increase their inventory. Barrel sellers were harder to find with limited offerings. Barrels are again selling at a premium to blocks. At the CME Group, barrels closed at \$1.7725 on Friday with blocks at \$1.7225. Compared to last week's close, barrels are up 1.25 cents and blocks are 2.5 cents lower.

FLUID MILK: Storms across much of the U.S. this week affected late planting schedules. Heat in the southern tier of states is stressing cows and production is beginning to show some signs of slowing down. Northern areas of the country were cooler. Delays in planting and late harvest of forages have processors worried about continued milk supplies. Class I usage levels are lower as schools end

their sessions. Increased supplies of cream are finding good demand from Class II manufacturers as their production season nears its' peak. Ice cream and soft serve products are finally showing expected demand. Cream prices are steady to firm with some churns taking advantage of higher cream demand to slow butter production.

DRY PRODUCTS: Nonfat dry milk prices are steady to higher. There is a firm undertone to the market. Export demand is good with SMP production limiting domestic NDM inventories. A large tender for export NDM is upcoming and the market is waiting for more information on amounts and pricing. Powder production is seasonally heavy, but supplies are being held confidently by manufacturers. Dry buttermilk prices are mixed. Production is slowing as more cream is going to Class II usage. Manufacturers are managing inventories to insure contract fulfillment. Whey prices are uneven with a mostly steady undertone. Cheese production is heavy and whey production is following suit. Inventories are adequate from both processors and brokers. Export demand is good with prices comparable to domestic prices. Whey protein concentrate 34% prices are mostly steady. High NDM prices are causing protein end users to look favorably at WPC 34%. Some resellers report tight available supplies. Lactose prices are unevenly steady with a firm undertone. International buyers are looking to acquire Q3 and Q4 coverage.

ORGANIC DAIRY MARKET NEWS (DMN): AMS reports Total Organic Milk Products sales for April 2013, 191 million pounds, were up 13.5% from April 2012. Organic Whole Milk sales for April 2013, 50 million pounds, were up 18.5% compared with April 2012 and up 8.4% year-to-date compared with last year. Organic Reduced Fat Milk sales for April, 57 million pounds, were 26.9% above sales one year earlier and 7.0% above year-to-date sales last year. The national weighted average advertised price of organic milk half gallons, \$3.59, is 16 cents higher than two weeks ago. The price range is \$2.79 to \$4.49. One year ago the weighted average advertised price was \$3.24, 35 cents lower than currently. Conventional milk's price for half gallons, \$1.00, is down 63 cents from two weeks ago. One year ago the price was \$2.11. The current organic-conventional half gallon price spread is \$2.59, compared with \$1.80 two weeks ago. The weighted average advertised price for 32 ounce organic yogurt is \$2.74, with advertised prices ranging from \$2.50 to \$3.00. The

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CME GROUP CASH TRADING

COMMODITY	MONDAY JUN 10	TUESDAY JUN 11	WEDNESDAY JUN 12	THURSDAY JUN 13	FRIDAY JUN 14	:: WEEKLY CHANGE*	:: WEEKLY AVERAGE#
CHEESE							
BARRELS	\$1.7600 (N.C.)	\$1.7725 (+.0125)	\$1.7725 (N.C.)	\$1.7725 (N.C.)	\$1.7725 (N.C.)	:: (+.0125)	:: \$1.7700 (+.0450)
40# BLOCKS	\$1.7525 (+.0050)	\$1.7500 (-.0025)	\$1.7325 (-.0175)	\$1.7225 (-.0100)	\$1.7225 (N.C.)	:: (-.0250)	:: \$1.7360 (+.0045)
NONFAT DRY MILK							
EXTRA GRADE	\$1.7000 (N.C.)	\$1.7000 (N.C.)	\$1.7000 (N.C.)	\$1.7000 (N.C.)	\$1.7000 (N.C.)	:: (N.C.)	:: \$1.7000 (N.C.)
GRADE A	\$1.6925 (N.C.)	\$1.6925 (N.C.)	\$1.6950 (+.0025)	\$1.7000 (+.0050)	\$1.7025 (+.0025)	:: (+.0100)	:: \$1.6965 (+.0090)
BUTTER							
GRADE AA	\$1.5450 (N.C.)	\$1.5400 (-.0050)	\$1.5400 (N.C.)	\$1.5400 (N.C.)	\$1.5350 (-.0050)	:: (-.0100)	:: \$1.5400 (-.0010)

CHEESE: carload = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. *Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week.

Computed by Dairy Market News for informational purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/DAIRYMARKETNEWS.

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CONTINUED FROM PAGE 1**

weighted average advertised price for 4-6 ounce organic yogurt is \$.84, with prices ranging from 59 cents to \$1.00. The breakdown of a homogenizer in a Texas milk plant this week caused a national organic brand of milk to transport volumes of organic milk elsewhere for processing. A Maine organic dairy cooperative continues to supply all of the organic cream it has available to organic ice cream manufacturers in New York City, with demand exceeding supply. Some of the cream is sold into manufacturing pasteurized and some unpasteurized.

JUNE MILK SUPPLY AND DEMAND ESTIMATES (WAOB): The milk production forecast for 2013 is unchanged. For 2014, the production forecast is lowered as relatively weak milk-to-feed ratios in the third and fourth quarter of 2013 are expected to slow production growth in the first half of 2014. Fat basis exports for 2013 are lowered based on slow butter exports through April. Skim-solid exports are higher based on expectations of continued robust nonfat dry milk (NDM) exports. Fat and skim basis exports for 2014 are unchanged. Fat basis imports are raised for 2013 and 2014. Forecasts for 2013 cheese and butter prices are lowered from last month, reflecting greater stocks and weaker-than-expected prices to date. The NDM price is raised on tightening supplies and expectations of continued robust export demand. The price range for whey is narrowed. As a result of the lower cheese price forecast, the Class III price is reduced. The Class IV price is down as lower butter prices more than offset higher NDM. For 2014, the butter price forecast is lowered as stocks remain high, but other product prices are unchanged. The Class III price forecast is unchanged, but the Class IV price is lowered. The all milk price is forecast at \$19.60 to \$20.00 for 2013 and \$18.95 to \$19.95 for 2014.

APRIL MILK SALES (FMMO & CDFA): During April, 4.3 billion pounds of packaged fluid milk products is estimated to have been sold in the United States. This was 1.1% higher than April 2012. Estimated sales of total conventional fluid milk products increased 0.6% from April 2012 and estimated sales of total organic fluid milk products increased 13.5% from a year earlier.

MARCH MAILBOX MILK PRICES (AMS & CFA): In March 2013, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$19.30, down \$0.26 from the February 2013 average, and up \$2.06 from the March 2012 average. The component tests of producer milk in March 2013 were: butterfat, 3.81%; protein, 3.15%; and other solids, 5.75%. On an individual reporting area basis, when compared to the previous month, mailbox prices decreased in all Federal milk order reporting areas except Wisconsin where the mailbox price remained the same. Mailbox prices in March 2013 ranged from \$21.96 in Florida to \$17.01 in New Mexico.

CME GROUP

MONDAY, JUNE 10, 2013

CHEESE -- SALES: 3 CARS 40# BLOCKS: 1 @ \$1.7475, 1 @ \$1.7400, 1 @ \$1.7550; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.7550; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.7525
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.6900; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.5300; LAST OFFER UNCOVERED: NONE

TUESDAY, JUNE 11, 2013

CHEESE -- SALES: 2 CARS BARRELS: 1 @ \$1.7800, 1 @ \$1.7725; 3 CARS 40# BLOCKS: 1 @ \$1.7600, 2 @ \$1.7525; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.7500
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.5400

WEDNESDAY, JUNE 12, 2013

CHEESE -- SALES: 2 CARS 40# BLOCKS: 1 @ \$1.7400, 1 @ \$1.7325; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.7725; 1 CAR 40# BLOCKS @ \$1.7500
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.6950; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE

THURSDAY, JUNE 13, 2013

CHEESE -- SALES: 5 CARS 40# BLOCKS: 2 @ \$1.7325, 1 @ \$1.7200, 1 @ \$1.7175, 1 @ \$1.7250; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.7225
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 3 CARS GRADE A @ \$1.7000; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE

FRIDAY, JUNE 14, 2013

CHEESE -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 2 CARS 40# BLOCKS @ \$1.7400
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.7025; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: 3 CARS GRADE AA @ \$1.5350; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.5350

BUTTER MARKETS

NORTHEAST

The CME Group butter price declined \$0.0050 Tuesday and closed at \$1.5400. Butter prices have bounced from \$1.5400-\$1.5450, since the Memorial Day holiday. During that period, which covers 11 trading sessions, 27 loads of butter were sold. Cream demand has improved to the point where it has marginally reduced butter production. Butter production is primarily focused on bulk production as print demand is typically lower this time of year. The current demand for butter continues to be sluggish and below seasonal expectations. Export demand is beginning to wane as cream multiples have increased, but some plants continue to make 82% to fill out export orders. Some plants have recently picked up some additional, smaller volume, export orders. Most butter makers remain comfortable with their current inventories. Current bulk butter prices for this week are 4-8 cents over the market on the CME Group with various time frames and averages used. According to the National Dairy Retail Report, retail butter ads in the Northeast totaled 951, 26% of the total national ad count of 3,675, the second highest of any region. The weighted average price for a 1 lb. package of butter in the Northeast was \$3.36, 39 cents more than the national weighted average price and 37 cents more than the previous reporting period.

CENTRAL

Butter prices typically begin trending up as the weather gets hotter. Butter has remained at \$1.5400 from May 29th until last Friday, when prices moved up 1/2 cent. Some managers thought the increase had begun, but on Tuesday prices moved back down 1/2 cent and stayed there Wednesday. There is "more than plenty" butter in inventories as noted by a coop representative. Year in and year out the hotter weather arrives with cream prices moving higher, as ice cream manufacturers begin to call for more cream. This tends to pull butter prices along. Thus, a number of butter manufacturers expect butter prices will trend up and the questions are: when, and how much? Class II cream usage for ice cream manufacturing is heavy in some Central regional plants this week and

scheduled to continue for at least several weeks. This will increasingly compete with Class IV cream for butter churning. Nevertheless, some churns are reporting strong production this week. Bulk butter prices are mostly reported as flat. Butter retail advertising volume nationally reported in the National Dairy Retail Report for a 1 pound package of butter declined, while the weighted average advertised price increased. Ad numbers this period decreased nearly 19% from two weeks ago, while the weighted average advertised price increased by 20 cents to \$2.97. One year ago the national average butter price was \$2.88, 9 cents lower than currently. In the Midwest butter ad numbers increased by slightly over 10% from two weeks ago while the current price, \$2.38, is 17 cents lower. The \$2.38 Midwest price is 59 cents below the national price.

WEST

Western butter prices continue to trade in a narrow range. The market is restrained by larger inventories and good production levels. Increased ice cream demand has allowed some butter manufacturers to sell cream rather than moving it to the churns. Discounts to move bulk butter are stronger with limited activity. Export sales of 82% butter are also helping to reduce inventories. Advertised U.S. butter prices from the National Dairy Retail Report were higher (20 cents) compared to two weeks ago. Nationally, butter showed a weighted average price of \$2.97 per pound compared to \$2.77 two weeks ago and \$2.88 a year ago. Featuring of butter ads this week was lower from the same period two weeks ago. Western advertised prices ranged from \$2.00-3.49 per pound. The weighted average for butter in the Northwest was \$2.79 and the Southwest was \$3.00. Butter prices at the CME Group exchange on Wednesday are unchanged, closing at \$1.5400. Trading at the exchange is very light as the market remains flat. The increased inventories in cold storage continue to weigh on the market with few offers at current prices. Prices for bulk butter range from 3 cents under to 5 cents under the market, based on the CME with various time frames and averages used.

NATIONAL DAIRY PRODUCTS SALES REPORT

U.S. AVERAGES AND TOTAL POUNDS

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
June 8, 2013	1.5500 2,471,013	1.7775 10,004,779	1.7621 9,966,272	0.5682 8,145,649	1.6839 18,461,823

CHEESE MARKETS

NORTHEAST

Cheese prices on the CME Group were mixed Tuesday with barrels increasing \$0.0125 to close at \$1.7725, while blocks declined \$0.0025 to close at \$1.7500. Trading activity over the last 5 sessions remained focused on blocks with 43 loads sold, while barrels have only seen 5 sales. The weekly average cheese prices on the CME Group were mixed last week, and as a result, wholesale prices for cheddar blocks and Muenster declined \$0.0125, while Process 5# sliced cheese increased \$0.0125. Wholesale prices for Swiss cuts increased \$0.0750 following the release of the Class III prices last week. Cheese production remains very active as milk volumes going to cheese plants remain heavy. Most plants are on 6-7 day production schedules. Heavier cheese production schedules and expanding inventories have prompted an increase in cheese features with fairly significant price discounts in an effort to boost sagging cheese sales. Export interest has diminished considerably in recent weeks. According to the National Dairy Retail Report, retail cheese ads for 8 oz. block cheese in the Northeast totaled 3,090, 39% of the total national ad count of 7,866 and was the highest ad count for any region. Retail cheese ads for 8 oz. shredded cheese in the Northeast totaled 2,569, 26% of the total national ad count of 9,828, and was the second highest ad count for any region. The weighted average price for 8 oz. cheese blocks in the Northeast was \$2.21, 10 cents lower than the national weighted average price and 9 cents less than the previous reporting period. The weighted average price for 8 oz. shredded cheese in the Northeast was \$2.26, 6 cents less than the national weighted average price and 14 cents lower than the previous reporting period.

WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	:	2.1300-2.4150
Process 5# Sliced	:	1.9450-2.4250
Muenster	:	2.1500-2.5100
Grade A Swiss Cuts 10 - 14#	:	3.4675-3.7900

MIDWEST

Speculation among cheese manufacturers during recent weeks that many buyers were delaying purchases while awaiting evidence that markets were near bottom, seemed validated when 50 loads of blocks were sold during CME trading last week. This surge of CME purchasing coupled with other factors, has led to a more widespread feeling of general cheese price bullishness expected to continue. With Midwest weather finally showing signs of warming as the calendar moves toward the Summer Solstice, milk supplies are expected to seasonally decrease. Hay prices also remain a concern. For example, a coop cheese plant manager commented about the number of its relatively smaller dairy farmers who recently stopped dairy farming often for reasons related to the cost and availability of feed. Most converted to growing alfalfa and other feed. This trend could affect milk supplies available for making cheese. For these reasons among others, there is widespread concurrence with the perception that spot cheese market "looks comfortable and well supported" near recent price levels. The National Dairy Retail Report found that this period, Midwest ads for 8 ounce shredded cheese (57% of total Midwest cheese ads), have a weighted average advertised price of \$2.17, 15 cents lower than the national average, \$2.32. National ad numbers this period decreased

by 13% from one year ago when the national price was \$2.40. For 8 ounce blocks in the Midwest (24% of total Midwest cheese ads), the average price is \$2.09, 22 cents lower than the national average, \$2.31. National ad numbers this period have declined by nearly 7% from one year ago when the national average price was \$2.31. Wholesale prices for Grade A Swiss cuts 6-9# increased \$0.0750 following the release of the monthly Class III prices last week.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	:	1.9200-2.6250
Brick And/Or Muenster 5#	:	2.1150-2.5625
Cheddar 40# Block	:	2.1150-2.9875
Monterey Jack 10#	:	2.0850-2.9875
Blue 5#	:	2.3775-3.3650
Mozzarella 5 - 6# (Low Moisture, Part Skim)	:	1.9575-3.0875
Grade A Swiss Cuts 6 - 9#	:	2.9875-3.1050

WEST

Wholesale cheese prices were mixed in the West. Barrel prices are higher and wholesale block prices moved lower. Barrels are thought to be in tighter supply as processors look to acquire additional inventories. Barrels are currently selling at a premium to blocks. Cheese production continues strong with good export sales helping to move some additional product. Domestic demand is mostly steady. Advertised U.S. cheese prices as reported in the National Dairy Retail Report showed prices were unevenly mixed compared to two weeks ago. Featuring of cheese for the two week period was increased in most categories except for the 2 lb. block package. The weighted average price for the most heavily advertised, 8 oz. shred package, was 7 cents higher compared to two weeks ago at \$2.32 per package, and 8 cents lower than last year's price of \$2.40. In the West, the weighted average price ranged from \$4.98-7.99 per package for the 2 pound block package. Cheese prices at the CME Group on Wednesday closed with barrels unchanged at \$1.7725. Blocks closed \$.0175 lower, closing at \$1.7325. Barrel trading has been light with two loads sold by midweek and blocks traded light to moderate with eight loads sold by Wednesday. Blocks and barrels at midweek are trading in opposite directions with few loads of barrels being offered. Blocks are lower this week and barrels are firming.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	:	1.8525-2.1100
Cheddar 40# Block	:	1.8500-2.2025
Cheddar 10# Cuts	:	2.0300-2.2500
Monterey Jack 10#	:	2.0400-2.2000
Grade A Swiss Cuts 6 - 9#	:	3.0450-3.4750

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CHEESE MARKETS

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FOREIGN

The weekly average block price declined on the CME Group last week, lowering domestic wholesale foreign type cheese prices by \$0.0125. The prices for domestic Swiss cuts increased \$0.0750 following last week's Class III price release. Imported cheese prices were unchanged. Demand for high end cheese imports remains good with wholesale orders at or above broker expectations. The current strong US dollar compared to the Euro is prompting some importers to consider additional purchases.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK	
	IMPORTED	DOMESTIC
Blue	: 2.6400-5.2200	: 2.2700-3.7575*
Gorgonzola	: 3.4900-6.4700	: 2.7725-3.2275*
Parmesan (Italy)	: -0-	: 3.6600-5.7500*
Provolone (Italy)	: 3.4400-5.4500	: 2.3125-2.4700*
Romano (Cows Milk)	: -0-	: 3.4600-5.6100*
Sardo Romano (Argentine)	: 2.8500-3.6900	: -0-
Reggianito (Argentine)	: 3.2900-4.4600	: -0-
Jarlsberg-(Brand)	: 2.9500-5.2900	: -0-
Swiss Cuts Switzerland	: -0-	: 3.5650-3.8875*
Swiss Cuts Finnish	: 2.5900-2.8500	: -0-

* = Price change.

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

BUTTER : CHEESE

	:	
06/10/13	18,079	: 112,419
06/01/13	17,617	: 112,193
CHANGE	462	: 226
% CHANGE	3	: 0

FLUID MILK AND CREAM

EAST

SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA & SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	0	188	0	120	0	180
SOUTHEAST STATES	0	0	0	0	0	0

The convergence of a cold front and Tropical Storm Andrea dumped 3-6 inches of rain over much of the Northeast and Mid-Atlantic regions over the weekend and into the early portion of the week. Manufacturing milk supplies continue to be heavy in both regions, but are being better handled this week compared to previous weeks. Milk production is about steady with previous weeks' levels. Class I demand is declining as more schools are closing for summer breaks. The heavy rains restricted field activities and may have hindered crop conditions. Prior to the storm, a vast majority of crop conditions were rated as good to excellent. Florida weather in the wake of Tropical Storm Andrea has turned very hot and humid, lowering cow comfort levels and could translate into significant reductions in milk production. Class I demand has leveled off, but remains low following school closures. Export spot loads totaled 188 this week. Milk production declines are being noted in the Southeast as heat and humidity are blanketing the region. Class I demand showed some improvement this week. Milk supplies continue to exceed demand with most auxiliary manufacturing plants being utilized to handle the volumes. Some breakdowns and maintenance problems at various plants complicated milk transport and logistics in the region. Demand for cream continues to increase and is marginally reducing churning schedules. Reductions in Class I demand, due to continued school closures, have reduced standardized cream volumes. Increased pulls for cream are coming from ice cream and cream cheese manufacturers with strong demand also coming from cream bottlers. **Cream multiples for all Classes** moved higher this week and range 1.30-1.38. Condensed skim milk supplies remain heavy and quickly outpace demand and as a result a majority of the volume is being channeled to Class IV production. Trucking condensed skim supplies has become increasingly expensive and is hampering trading and product movement. Some Class II spot sales have been discounted significantly, due to the heavy available volumes.

FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES

SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:

F.O.B. producing plants: Northeast - 2.0033-2.1266

F.O.B. producing plants: Upper Midwest - 1.9417-2.0341

PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS,

F.O.B. PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices - 1.50 - 1.63

Northeast - Class III - spot prices - 1.51 - 1.59

MIDWEST

Milk supplies in the region are rated as steady from one month ago, but lower than one year ago. Milk handlers and processors shared anecdotal reports on feed availability issues hindering farm milk production. Conversely, late calving in many herds is keeping milk volumes higher than anticipated for this time of year. Fluid demand is flat in many markets. One or two bottlers pushed back on milk loads because of an apparent slow start in tourism in some parts of the North Central region. Bottlers relate recent upticks in gasoline prices as part of the reason that Northwoods vacationing, and related restaurant sales,

appear lower than one year ago. Demand for additional milk from some Class II and Class III processors is higher for the week, but availability of spot loads of milk is tight within the region. Transportation costs are limiting some sales. Spot milk prices range from \$1.50 under to \$.50 over Class. Some plants augmented Central milk supplies with condensed skim spot loads from the West and Southwest to meet active Class II production schedules. Orders for soft serve mix from some fast food chains are higher as they offer reduced price frozen dessert menu items for a short time. Cream multiples firmed within the region as Class II demand reaches toward seasonal peak production. Multiples ranged from 1.26 - 1.32. Farmers in some North Central states report first cutting alfalfa has yet to be taken in some areas. Extended periods of moist, overcast weather conditions limited effective drying and some farmers opted to leave alfalfa until conditions improved. Now, though, some stands are lodging and forage nutritive values are on a downward trend for first crop alfalfa still in the field. Heavy thunderstorms moved through North Central states again this week, halting replanting efforts on corn as well as the field work on soybean fields waiting to be planted. Lodging in some wheat fields was reported in the storm affected areas.

WEST

Because of the May milk hearing in CALIFORNIA, the July Class I price will not be announced until June 21. The heat stress in the state over the weekend was not that bad because of the short duration and cool nights. Temperatures did approach 110 in spots, but it was very short lived. Handling milk has not been a problem this spring even with schools letting out for various vacation periods. Feed stress problems are a bit less and milk prices are a bit better for producers. Conditions were warm over the weekend in ARIZONA and will continue this week in the same vein. Temperatures are nudging past the 110 mark. The real problem is that it is now only getting down to the low 80s at night. That does not give the cows much time to recover. Readings in the Southwest are running 7-13 degrees above normal for daytime highs. Humidity levels remain low so far. Milk receipt tests are declining seasonally. Many schools are now on recess for the summer. Plants are able to handle the milk flow efficiently. Some plant intake people are surprised that milk receipts have not dropped off more rapidly with the current conditions. The weather was also warm in NEW MEXICO, but conditions should cool off later in the week. Dust storms were a real problem in parts of the state late last week. The milk flow continues to hold near peak levels. The southeast portion of the state is well into the second cutting of alfalfa. The north central region is just finishing up the first cutting. Large square bales are being delivered to dairies at between \$230-250/ton. Small square bales are going for as much as \$280-300/ton. CREAM markets are steady. Ice cream plants are taking some additional cream. At the CME Group, Grade AA pricing closed at \$1.54 on Wednesday, June 12, unchanged from last week. The CME price has either been \$1.54 or \$1.5450 for the last 12 sessions at the Exchange. Cream multiples are about steady in the 1.11-1.29 range and vary depending on class usage and basing points. Some butter operations in the region are more active in marketing cream to reduce churning. Favorable temperatures in the PACIFIC NORTHWEST are helping to keep milk production levels steady. There are various discussions as to whether peak production has passed or if increases are still forthcoming. Class I usage is lower as schools finish their year and increased supplies are moving into manufacturing plants. Milk is being handled efficiently within the region with few interruptions reported. UTAH and IDAHO milk supplies are steady with recent weeks. Temperatures are cooler than typical, and while helping cow comfort levels, it has slowed forage development. Harvest of first crop hay is delayed with lower yields reported due to a shortage of heat units this spring. Dairy hay prices in the region are firming around \$230/ton. Milk processing facilities have ample capacity for current milk supplies.

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

NONFAT DRY MILK - CENTRAL AND EAST

CENTRAL: Nonfat dry milk prices are unchanged to higher on a modestly firmer market. Some market participants report buyers now recognize the opportunity for price retraction for Q2/Q3 is probably gone. While buyers could have purchased NDM in recent weeks at a bit of a bargain, more interest is popping up as prices firm. Market participants are also waiting for the outcome of the Algerian tender, which could send additional NDM/SMP out of the domestic market. NDM production is active in the Central region, with some plants bordering on running at capacity. Condensed skim sales are clearing some nonfat solids into Class II operations to meet demand for limited time offerings of soft serve novelties. Nonfat dry milk inventories are building, but at slightly lower rates than earlier in the year as farm milk components trend lower seasonally.

EAST: Prices for nonfat dry milk moved higher this week as sales based on various price indices moved the upper end of the range higher. Production continues to be at increased levels as manufacturing milk supplies continue to be heavy with significant volumes of condensed skim being channeled to dryers. Most manufacturers are focused on low heat production in order to better handle their milk supplies. Domestic demand and spot sales activity have declined as lower priced dry buttermilk and WPC 34 are drawing prospective buyers away from the nonfat dry milk market. Export interest has increased significantly with almost daily queries to suppliers. A few export sales have been confirmed with prices at the upper end of the range. Most manufacturers are very comfortable with their inventories. The increased export interest and current inventory levels are giving the market a firm undertone.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A
 LOW/MEDIUM HEAT: 1.6600 - 1.7575 MOSTLY: 1.6800 - 1.7300
 HIGH HEAT: 1.7500 - 1.8075

NONFAT DRY MILK - WEST

Prices moved generally higher for Western low/medium heat NDM. Export sales are driving the market harder than domestic sales at this time. Inventories are available, but they are not heavy at all. Sellers are not very aggressive in trying to move extra loads now. Everyone is curious about the results of the ongoing tender. Nothing is really expected until at least next week. Some are curious where supplies would come from in the U.S. Powder production is seasonally heavy. High heat production is seasonal for ongoing demand. Contracts are being filled.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A
 LOW/MEDIUM HEAT: 1.6100 - 1.7600 MOSTLY: 1.6800 - 1.7250
 HIGH HEAT: 1.6600 - 1.8000

DRY BUTTERMILK - CENTRAL AND EAST

CENTRAL: Central dry buttermilk prices are unchanged to lower on a mixed market. Dry buttermilk production is notably lower at some locations as cream clears to Class II for high output weeks of ice cream and frozen desserts. Dry buttermilk inventories are mostly steady. Class II manufacturers indicate the current week and potentially another two weeks should represent peak production weeks for their operations. Some plant operators ratcheted up to 6 days per week on line operations to meet near term demand.

EAST: Prices for dry buttermilk moved slightly lower this week as spot sales marginally decreased the low end of the range. Production of dry buttermilk declined this week as increased cream demand lowered butter production and condensed buttermilk sales to ice cream manufacturers improved. Demand for dry buttermilk improved as ice cream and baking ingredient manufacturers increased purchases. Dry buttermilk is drawing increased interest from prospective dairy protein buyers as a lower priced alternative to nonfat dry milk.

F.O.B. CENTRAL/EAST: 1.5100 - 1.6000

DRY BUTTERMILK - WEST

Western buttermilk prices continue to firm on both the range and mostly series. Buyers are actively looking for additional powder with some success. Producers are holding any inventories with confidence. Some additional condensed sales are noted. The market has a firm undertone.

F.O.B. WEST: 1.5300 - 1.5700 MOSTLY: 1.5500 - 1.5650

DRY WHOLE MILK - NATIONAL

The dry whole milk price range narrowed with the bottom of the range gaining 7 cents and the top of the range decreasing by 3 cents. One or two plants indicate milk supplies are sufficient to allow additional scheduling of dry whole milk powder. Inventories are mostly light and geared toward contract fulfillment.

F.O.B. PRODUCING PLANT: 1.8500 - 1.9500

CALIFORNIA MANUFACTURING PLANTS - NDM

WEEK ENDING	PRICE	TOTAL SALES	SALES TO CCC
June 7	\$1.6622	8,334,585	0
May 31	\$1.6159	5,553,499	0

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Total sales (pounds) include sales to CCC. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

DRY WHEY - CENTRAL

Central dry whey prices edged lower on the bottom of the range and the mostly. The market tone is unsettled. Several manufacturers indicate inventories are in balance with near term needs. While some contract customers delay picking up loads as originally scheduled, an equal number of loads are shipping ahead of schedule by customer request. A few manufacturers are opting to clear spot loads at minor market discounts to balance stocks on hand. One or two manufacturers are clearing dry whey into the spot market as phase one of establishing a customer base. These manufacturers expect prices will improve with satisfactory customer experiences. As Q3 approaches, some producers are entering negotiations with resellers to realign contract pricing with current market demand.

F.O.B. CENTRAL: .4700 - .6300 MOSTLY: .5150 - .5700
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .4075 - .5400

DRY WHEY - NORTHEAST

Dry whey prices again moved marginally higher this week as sales based on various price indices moved the upper end of the range higher. Manufacturing milk supplies going to cheese plants continues to be heavy, keeping dry whey production at elevated levels. Current production quickly outpaces demand and adds to inventories. Demand has improved as ice cream manufacturers are expanding production schedules. Export sales are steady and continue to be a means of managing inventories for some manufacturers. Overall, most manufacturers do not view their inventories as burdensome. Limited spot sale and resale prices are under current contract pricing, giving the market a weak undertone.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .5450 - .6200

DRY WHEY - WEST

Western dry whey prices are steady. Whey production continued at a steady pace with many cheese plants operating at near capacity. Demand remains good for dry whey as ice cream plants accelerate production. Export sales are increasing with prices close to domestic pricing. Some export sales have been affected by end users desiring product specifications free of any annatto or bleaching agents used during production. Whey supplies are adequate to handle immediate needs with both manufacturers and brokers reporting ample inventories.

NONHYGROSCOPIC: .5575 - .6200 MOSTLY: .5600 - .6100

WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST

Prices for whey protein concentrate 34% are unchanged to lower on the range, but unchanged to higher on the mostly. The overall market tone is firmer despite the inclusion of lower prices for some F.O.B. spot sales included on the bottom of the range. Quality characteristics and packaging continue to play a role in pricing conversations. General domestic and international interest is steady to increasing. Manufacturers understand inquiries may represent duplications in buying efforts among resellers, but the overall number of inquiries is rising. One or two manufacturers indicate they cancelled a small number of contract loads due to being in an oversold position. Resellers report finding WPC 34% is challenging, and some orders haven't been filled as yet. Production is steady at some plants, but lower on others based on milk supplies and commitments to sell liquid whey and/or condensed WPC 34%.

F.O.B. EXTRA GRADE 34% PROTEIN: 1.2600 - 1.4800 MOSTLY: 1.2800 - 1.3225

LACTOSE - CENTRAL AND WEST

Demand in the lactose market is mixed. Interest in F.O.B spot loads of unground lactose, in totes for the domestic market, is light. A few manufacturers indicate recent offers to the marketplace garnered limited interest. A few manufacturers notched prices higher for June/July lactose contracts. Some unground lactose cleared within the manufacturing community, going through grinding and repackaging to help meet interest for fine mesh size lactose. Demand for 25 kg bags from the international market is steady to higher, with some end users pressing for additional loads within Q2 and expressing interest in additional contract volumes for Q3. Lactose production is unchanged at most locations. Inventories are variable based on packaging and mesh size.

Including spot sales and up to 3 month contracts.

F.O.B. EDIBLE, NON PHARMACEUTICAL .4800 - .7500 MOSTLY: .5800 - .7100

CASEIN - NATIONAL

Rennet and acid casein prices are unchanged for the week. Market participants are tracking the current milk production trends in European countries and evaluating how those trends will impact casein production in the next few months.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 4.3500 - 5.0000
ACID: 4.6000 - 5.4000

SUPPORT PURCHASE PRICES FOR DAIRY PRODUCTS EFFECTIVE NOVEMBER 1, 2009

BUTTER Bulk \$1.05 per pound; CHEESE 40# Blocks \$1.13 per pound; 500# Barrels \$1.10; NONFAT DRY MILK \$.80 per pound

The CCC Purchase table will no longer be shown unless purchases occur. Last CCC purchase: October 2009

U.S. Dairy Cow Slaughter (000 head) under Federal Inspection & Comparable Week 2012

WEEK ENDING	WEEKLY DAIRY COWS	2013 CUMULATIVE DAIRY COWS	2012 WEEKLY DAIRY COWS	2012 CUMULATIVE DAIRY COWS
05/25/2013	56.8	1,310.2	57.2	1,259.7

WEBSITE: http://www.ams.usda.gov/mnreports/sj_ls714.txt

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

CLASS III MILK PRICES (3.5% BF)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	19.32	17.03	18.00	16.76	18.18	20.25	18.24	17.32	16.28	17.06	15.51	15.28
2009	10.78	9.31	10.44	10.78	9.84	9.97	9.97	11.20	12.11	12.82	14.08	14.98
2010	14.50	14.28	12.78	12.92	13.38	13.62	13.74	15.18	16.26	16.94	15.44	13.83
2011	13.48	17.00	19.40	16.87	16.52	19.11	21.39	21.67	19.07	18.03	19.07	18.77
2012	17.05	16.06	15.72	15.72	15.23	15.63	16.68	17.73	19.00	21.02	20.83	18.66

CLASS IV MILK PRICES (3.5% BF)

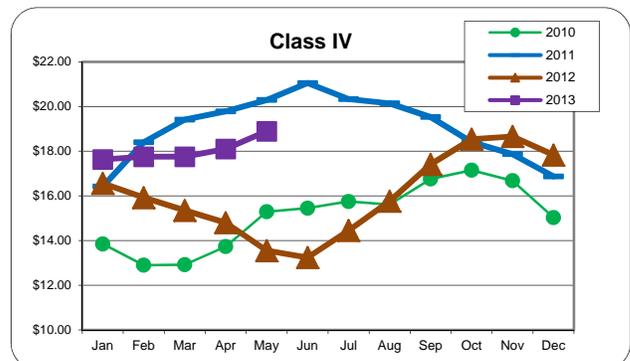
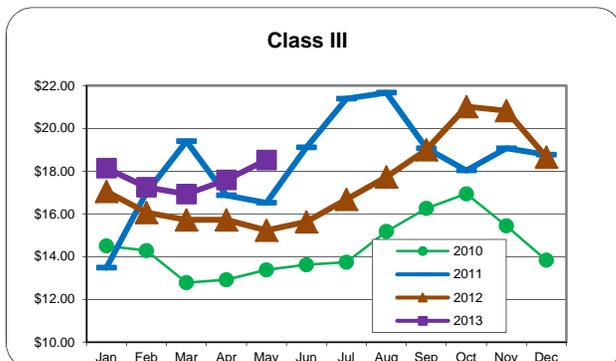
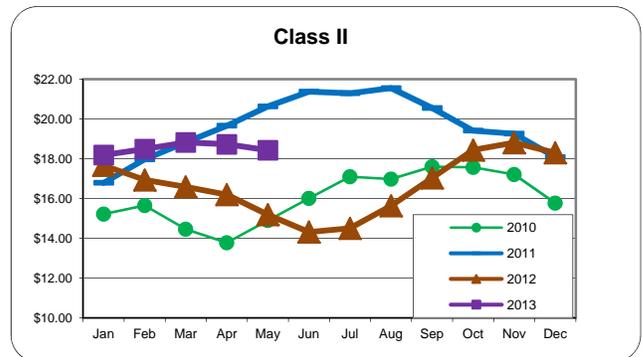
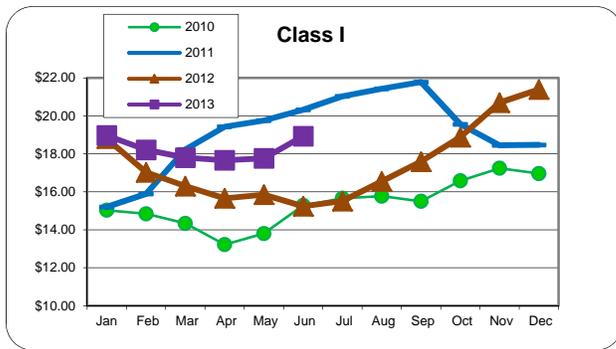
YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	16.29	14.67	14.17	14.56	15.26	15.92	16.60	16.64	15.45	13.62	12.25	10.35
2009	9.59	9.45	9.64	9.82	10.14	10.22	10.15	10.38	11.15	11.86	13.25	15.01
2010	13.85	12.90	12.92	13.73	15.29	15.45	15.75	15.61	16.76	17.15	16.68	15.03
2011	16.42	18.40	19.41	19.78	20.29	21.05	20.33	20.14	19.53	18.41	17.87	16.87
2012	16.56	15.92	15.35	14.80	13.55	13.24	14.45	15.76	17.41	18.54	18.66	17.83

FEDERAL MILK ORDER CLASS PRICES FOR 2013 (3.5%)

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	18.97	18.21	17.80	17.66	17.76	18.93						
II	18.19	18.49	18.82	18.73	18.43							
III	18.14	17.25	16.93	17.59	18.52							
IV	17.63	17.75	17.75	18.10	18.89							

1/ Specific order differentials to be added to this base price can be found by going to:

www.ams.usda.gov/DairyMarketingStatistics; then select "Prices"; and then select "Principal Pricing Points."



ORGANIC DAIRY MARKET NEWS

Information gathered June 3 - 14, 2013

ORGANIC DAIRY FLUID OVERVIEW

News. The breakdown of a homogenizer in a Texas milk plant this week caused a national organic brand of milk to transport volumes of organic milk elsewhere for processing. A Maine organic dairy cooperative continues to supply all of the organic cream it has available to organic ice cream manufacturers in New York City, with demand exceeding supply. Some of the cream is sold into manufacturing pasteurized and some unpasteurized.

Milk Product Sales. AMS reports Total Organic Milk Products sales for April 2013, 191 million pounds, were up 13.5% from April 2012.

Organic Whole Milk sales for April 2013, 50 million pounds, were up 18.5% compared with April 2012 and up 8.4% year-to-date compared with last year.

Organic Reduced Fat Milk sales for April, 57 million pounds, were 26.9% above sales one year earlier and 7.0% above year-to-date sales last year.

ESTIMATED TOTAL U.S. SALES OF FLUID MILK PRODUCTS, APRIL 2013, WITH COMPARISONS 1/

Product Name	Sales		Change from: 2/	
	April Mil. Lbs.	Y-T-D	Prev Yr. Percent	Y-T-D
Whole Milk	1,080	4,372	0.6	-1.6
Flavored Whole Milk	47	182	17.1	12.0
Reduced Fat Milk (2%)	1,432	5,854	0.2	-1.2
Low Fat Milk (1%)	603	2,395	1.6	-2.7
Fat-Free Milk (Skim)	567	2,297	-5.8	-8.4
Flavored Fat-Reduced Milk	378	1,424	8.7	-1.4
Buttermilk	39	160	4.5	3.0
Tot. Conv. Milk Products 5/	4,146	16,684	0.6	-2.4
Organic Whole Milk	50	194	18.5	8.4
Organic Reduced Fat Milk	57	207	26.9	7.0
Organic Low Fat Milk	36	143	0.0	-7.7
Organic Fat-Free Milk (Skim)	36	143	5.3	-3.7
Organic Flavored Milk	10	41	9.3	-2.3
Organic Fat-Reduced Milk 3/	141	536	11.8	-1.2
Tot. Organic Milk Products	191	730	13.5	1.2
Tot. Fluid Milk Prod. 4/	4,337	17,414	1.1	-2.3
Tot Fluid Milk Prod Adj 4/5/	*	*	*	*

*Total Fluid Milk Products Adjusted for Calendar Composition will not be published until release of "An Overview of Calendar Composition of Fluid Milk Sales." 1/ These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas and California, which accounts for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data. 2/ Percent changes, as well as sales volumes, unless otherwise noted, are shown on an unadjusted basis; 3/ Total of organic reduced fat, lowfat, skim, flavored, and miscellaneous milk products combined. 4/ Total fluid milk products include the products listed price plus miscellaneous products and eggnog. 5/ Sales volumes and percent changes have been adjusted for calendar composition; see <http://www.ams.usda.gov/AMSV1.0/getfile?dDocName=STELDEV3023272>

ORGANIC DAIRY RETAIL OVERVIEW

NATIONALLY ADVERTISED PRICE COMPARISON

Organic Dairy Overview. Organic dairy product ad volume is the second highest level of 2013. This resulted from combined strong organic milk ad numbers bolstered by strong organic butter and yogurt ad numbers.

Organic milk ads total 62% of all organic dairy ads. Organic yogurt is second with 24% of ads, followed by organic butter with

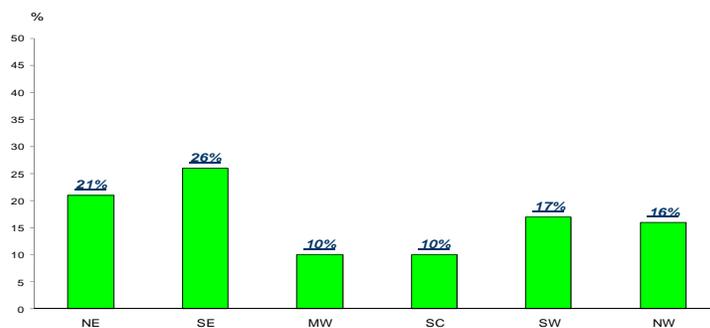
14%, and organic cottage cheese with 1%.

Advertising information presented is compiled from nearly 14,000 surveyed newspaper supermarket ads for the period June 1, 2013, to June 14, 2013, identifying weekly "specials" and containing organic dairy content. Surveyed ads reflect advertised "specials" and not the range of non-advertised supermarket cooler prices.

Complete results of this bi-weekly survey providing additional graphs, tables, and regional delineation, follow at the end of Dairy Market News, or can be accessed at: <http://www.ams.usda.gov/AMSV1.0/DairyRetailReport>

Regional Organic Dairy Ad Trends. Organic dairy ads appeared in all 6 regions led by the Southeast with 26% of ads. The percentages of total ads for the remaining regions are: the Northeast, 21%; Southwest, 17%; Northwest, 16%; with the Midwest and South Central tied at 10%.

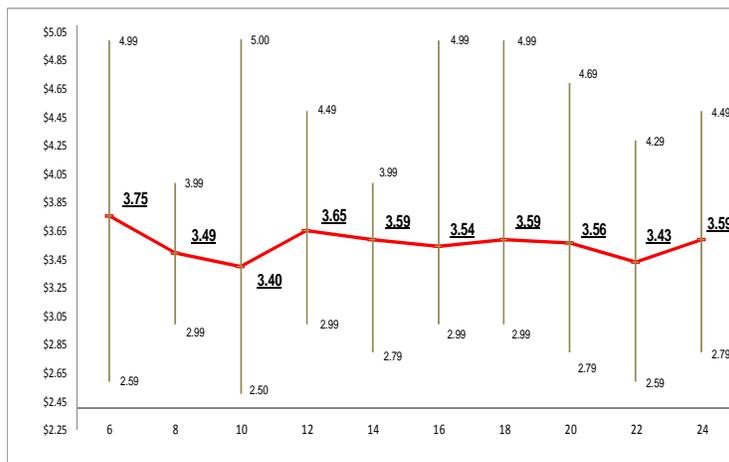
Organic Dairy Ads Regionally As A Percentage of Surveyed Organic Dairy Ads Week 24, 2013



Organic Milk. Organic half gallons continue to predominate organic milk retail advertising, which is typical, comprising 91% of organic milk ads. Organic gallons are in second place with 9% of ads, with no ads for 8 ounce organic milk for the first time since mid March.

Organic Milk Half Gallons. The weighted average advertised price of organic milk half gallons, \$3.59, is 16 cents higher than two weeks ago. The price range is \$2.79 to \$4.49. One year ago the weighted average advertised price was \$3.24, 35 cents lower than currently.

Advertised Organic Milk Half Gallon Price Range and Weighted Average Advertised Price by 2013 Week



CONTINUED ON PAGE 8-A

ORGANIC DAIRY MARKET NEWS

Information gathered June 3 - 14, 2013

CONTINUED FROM PAGE 8

The Northeast has the highest weighted average price, \$4.17, while the South Central has the lowest price this period, \$2.79.

Organic - Conventional Milk Half Gallon Price Spread. The weighted average advertised organic half-gallon milk price, \$3.59, is up 16 cents from two weeks ago. Conventional milk's price for half gallons, \$1.00, is down 63 cents from two weeks ago. One year ago conventional milk's average advertised price was \$2.11.

The organic-conventional half gallon price spread is \$2.59, compared with \$1.80 two weeks ago. However, the magnitude of the increase in the spread has more to do with the magnitude of bi-weekly conventional half gallon price fluctuation than organic half gallon price fluctuation.

During 2013, the conventional half gallon bi-weekly weighted average advertised price range was \$1.42 in contrast with organic half gallons being 46 cents, which drops to 16 cents if the highest and lowest averages are deleted.

This period's conventional half gallon price comes from only 85 ads, with conventional half gallon ads not appearing in five of six regions. This contrasts with 4,141 ads for organic half gallons appearing in all six regions. Clearly the low conventional price and wider price spread between conventional and organic results from very thin advertising of special prices for conventional milk.

Organic Yogurt. Organic yogurt ad numbers are slightly higher than two weeks ago when ad numbers more than doubled from their lowest level of the year.

No ads for organic Greek yogurt appear this period, unlike two weeks ago when about 80% of ads were for organic Greek yogurt.

This period, 63% of ads are for 32 ounce organic yogurt and 37% for 4-6 ounce organic yogurt.

Ads appear in all regions except the Midwest. Tied with 28% of ads each are the Northeast and Southwest, followed by the South Central with 22% and the Southeast and Northwest tied at 11%.

The weighted average advertised price for 32 ounce organic yogurt is \$2.74, with advertised prices ranging from \$2.50 to \$3.00. The weighted average advertised price for 4-6 ounce organic yogurt is \$.84, with prices ranging from 59 cents to \$1.00.

1 Pound Organic butter. The national weighted average advertised price for 1 pound organic butter is \$4.06, with advertised prices ranging from \$3.99 to \$4.39.

16 Ounce Organic Cottage Cheese. Ads for 16 ounce organic cottage cheese all ran in the Northwest. All ads are priced \$3.50.

SUPERMARKET PRICE COMPARISON:

Madison, Wisconsin Prices. Non-advertised organic milk, yogurt, butter and cheese prices in a range of food stores in Madison, Wisconsin are compared for this two week period. Stores included a big-box sized local supermarket; 2 regional chain supermarkets; a smaller but full product line food market; and 2 natural food stores; a national discount big box chain store also selling food; and a large local cooperative grocery store. Organic milk available included 2 national brands, 4 private label store brands, and 3 small local or near-by creamery brands, one featuring non-homogenized milk. Cheese available included 2 national brands, 2 store brands, and cheese from 5 other cheese makers.

INFORMATION GATHERED 06/03/2013 - 06/14/2013

ORGANIC MILK, YOGURT, CHEESE, BUTTER PRICE RANGE
2013 REPORTING WEEK 24

	MADISON, WISCONSIN		
	LOW	HIGH	RANGE
	(in Dollars)		
FLUID MILK			
MILK - gallon			
Whole	5.79*	7.29	1.50*
Reduced fat (2%)	5.79*	7.29	1.50*
Low fat (1%)	5.79*	7.29	1.50*
Nonfat (Skim)	5.79*	7.29	1.50*
MILK - half gallon			
Whole	3.89*	4.89	1.00*
Reduced fat (2%)	3.89*	4.89	1.00*
Low fat (1%)	3.89*	4.89	1.00*
Nonfat (Skim)	3.89*	4.89	1.00*
FLAVMILK - half gallon			
All fat tests	3.09	5.69	2.60
YOGURT			
Yogurt - 4-6 oz			
Yogurt	0.79	1.29	0.50
CHEESE			
Cheese - 8 oz block			
Mozzarella	3.40	5.75	2.35
Mild Cheddar	3.79	5.99	2.20
Monterey Jack	3.79	5.99	2.20
Pepper Jack	3.89	5.99	2.10
Cheese - 6 oz string			
Mozzarella	3.99	5.09	1.10
Colby Jack	3.89	4.99	1.10
BUTTER			
Butter - 1 Pound	4.79	6.09	1.30

* = Price change from prior reporting period.

ORGANIC GRAIN AND FEEDSTUFF MARKETS

Organic grain and feedstuff prices were mostly steady to weak. Offerings on corn continued to be moderate to heavy and supplies of old crop soybean remain moderate to light. Old crop wheat trades have become scarce as we approach the new crop harvest period. Market activity this period was slow as farmers work diligently to get field work and planting complete. However, wet weather across many sections of the Upper Midwest has delayed planting and raised concern among the trade. Wheat conditions in the Northwest appear to be in good shape, while the Southern areas are concerned about potential yield losses due to hot, dry weather conditions. Contracting has been slow as millers take a wait to see approach. Hay: California, North Inter-Mountain Alfalfa, Large Squares, Good quality 270.00. NOTE: Organic Millet trade at 43.00.

Additional livestock and grain market news information is available at:

<http://www.ams.usda.gov/mnreports/lbfnof.pdf>

JUNE MILK SUPPLY AND DEMAND ESTIMATES

The milk production forecast for 2013 is unchanged. For 2014, the production forecast is lowered as relatively weak milk-to-feed ratios in the third and fourth quarter of 2013 are expected to slow production growth in the first half of 2014. Fat basis exports for 2013 are lowered based on slow butter exports through April. Skim-solid exports are higher based on expectations of continued robust nonfat dry milk (NDM) exports. Fat and skim basis exports for 2014 are unchanged. Fat basis imports are raised for 2013 and 2014. Forecasts for 2013 cheese and butter prices are lowered from last month, reflecting greater stocks and weaker-than-expected prices to date. The NDM price is raised on tightening supplies and expectations of continued robust export demand. The price range for whey is narrowed. As a result of the lower cheese price forecast, the Class III price is reduced. The Class IV price is down as lower butter prices more than offset higher NDM. For 2014, the butter price forecast is lowered as stocks remain high, but other product prices are unchanged. The Class III price forecast is unchanged, but the Class IV price is lowered. The all milk price is forecast at \$19.60 to \$20.00 per cwt for 2013 and \$18.95 to \$19.95 for 2014.

U.S. MILK SUPPLY AND USE					
Commodity	2012	2013 Projected		2014 Projected	
		May	June	May	June
BILLION POUNDS					
MILK					
PRODUCTION	200.3	201.8	201.8	204.6	204.5
FARM USE	1.0	1.0	1.0	1.0	1.0
FAT BASIS SUPPLY					
BEGINNING COMMERCIAL STOCKS	10.9	12.2	12.2	12.0	13.2
MARKETINGS	199.4	200.8	200.8	203.7	203.6
IMPORTS	4.1	4.0	4.1	3.9	4.1
TOTAL COMMERCIAL SUPPLY	214.3	217.0	217.1	219.6	220.8
FAT BASIS USE					
COMMERCIAL EXPORTS	8.8	10.0	9.8	10.3	10.3
ENDING COMMERCIAL STOCKS	12.2	12.0	13.2	11.8	12.4
CCC NET REMOVALS ^{1/}	0.0	0.0	0.0	0.0	0.0
COMMERCIAL USE ^{2/}	193.3	195.0	194.1	197.4	198.1
SKIM-SOLIDS BASIS SUPPLY					
BEGINNING COMMERCIAL STOCKS	11.8	12.4	12.4	12.1	12.5
MARKETINGS	199.4	200.8	200.8	203.7	203.6
IMPORTS	5.7	5.6	5.6	5.4	5.4
TOTAL COMMERCIAL SUPPLY	216.9	218.8	218.8	221.1	221.4
SKIM-SOLIDS BASIS USE					
COMMERCIAL EXPORTS	33.3	34.7	35.4	36.4	36.4
ENDING COMMERCIAL STOCKS	12.4	12.1	12.5	12.1	12.3
CCC NET REMOVALS ^{1/}	0.0	0.0	0.0	0.0	0.0
COMMERCIAL USE ^{2/}	171.2	172.0	170.9	172.6	172.7
MILLION POUNDS					
CCC PRODUCT NET REMOVALS ^{1/}					
BUTTER	0	0	0	0	0
CHEESE	0	0	0	0	0
NONFAT DRY MILK	0	0	0	0	0
DRY WHOLE MILK	0	0	0	0	0

NOTE: Totals may not add due to rounding.

^{1/} Includes products exported under the Dairy Export Incentive Program.

^{2/} Domestic commercial use only.

Continued on page 10

JUNE MILK SUPPLY AND DEMAND ESTIMATES-cont'd

U.S. DAIRY PRICES					
Commodity	2011	2013 Projected		2014 Projected	
		May	June	May	June
DOLLARS PER POUND					
PRODUCT PRICES ¹					
CHEESE	1.7076	1.745-1.795	1.745-1.785	1.675-1.775	1.675-1.775
BUTTER	1.5943	1.570-1.650	1.540-1.610	1.485-1.615	1.480-1.610
NONFAT DRY MILK	1.3279	1.590-1.630	1.600-1.640	1.585-1.655	1.585-1.655
DRY WHEY	0.5935	0.580-0.610	0.585-0.605	0.565-0.595	0.565-0.595
DOLLARS PER CWT					
MILK PRICES ^{2/}					
CLASS III	17.44	17.80-18.30	17.80-18.20	17.00-18.00	17.00-18.00
CLASS IV	16.01	18.20-18.80	18.15-18.65	17.80-18.90	17.75-18.85
ALL MILK ^{3/}	18.53	19.50-20.00	19.60-20.00	18.85-19.85	18.95-19.95
QUARTERLY					
	2013 I	2013 II ^{4/}	2013 III ^{4/}	2013 IV ^{4/}	2014 I ^{4/}
BILLION POUNDS					
MILK PRODUCTION	50.5	51.8	49.8	49.7	51.2
DOLLARS PER CWT.					
ALL MILK PRICE ^{2/3/}	19.50	19.65-19.85	19.55-20.05	19.70-20.50	18.40-19.40
CLASS III PRICE ^{2/}	17.44	17.95-18.15	17.90-18.40	17.90-18.70	16.74-17.40
CLASS IV PRICE ^{2/}	17.71	18.45-18.75	18.45-19.05	18.15-19.05	16.90-18.00

^{1/} Simple average of monthly prices calculated from AMS weekly weighted average prices published in the National Dairy Products Sales Report located at: <http://www.ams.usda.gov/AMSV1.0/DairyProductMandatoryReporting>. ^{2/} Annual and quarterly Class III and Class IV prices are the simple average of monthly minimum Federal order milk prices paid by regulated plants for milk used in the respective classes. All milk price is the simple average of monthly prices received by farmers for milk at average test. ^{3/} Does not reflect any deductions from producers as authorized by legislation. ^{4/} Projection.

Source: U.S. Department of Agriculture. World Agricultural Outlook Board. *World Agricultural Supply and Demand Estimates, WASDE-519, June 12, 2013*. Approved by the Interagency Commodity Estimates Committee [members for Dairy are: Shayle Shagam, Chairperson, WAOB; Jerry Cessna, AMS; Paul Kiendl, FAS; Roger Hoskin, ERS; and Milton Madison, FSA].

APRIL MILK SALES

During April, 4.3 billion pounds of packaged fluid milk products is estimated to have been sold in the United States. This was 1.1 percent higher than April 2012. Estimated sales of total conventional fluid milk products increased 0.6 percent from April 2012 and estimated sales of total organic fluid milk products increased 13.5 percent from a year earlier.

Editor's Note: Additional data can be found at <http://www.ams.usda.gov/AMSV1.0/FluidMilkSalesDataMonthlyandYeartoDate>.

**ESTIMATED TOTAL U.S. SALES OF FLUID MILK PRODUCTS,
APRIL 2013, WITH COMPARISONS 1/**

Product Name	Sales		Change from: 2/	
	April	Year to Date	Previous Year	Year to Date
	Million Pounds		Percent	
Whole Milk	1,080	4,372	0.6	-1.6
Flavored Whole Milk	47	182	17.1	12.0
Reduced Fat Milk (2%)	1,432	5,854	0.2	-1.2
Low Fat Milk (1%)	603	2,395	1.6	-2.7
Fat-Free Milk (Skim)	567	2,297	-5.8	-8.4
Flavored Fat-Reduced Milk	378	1,424	8.7	-1.4
Buttermilk	39	160	4.5	3.0
Total Conventional Milk Products 5/	4,146	16,684	0.6	-2.4
Organic Whole Milk	50	194	18.5	8.4
Organic Reduced Fat Milk	57	207	26.9	7.0
Organic Low Fat Milk	36	143	0.0	-7.7
Organic Fat-Free Milk (Skim)	36	143	5.3	-3.7
Organic Flavored Milk	10	41	9.3	-2.3
Organic Fat-Reduced Milk 3/	141	536	11.8	-1.2
Total Organic Milk Products	191	730	13.5	1.2
Total Fluid Milk Products 4/	4,337	17,414	1.1	-2.3
Total Fluid Milk Products Adjusted 4/ 5/	*	*	*	*

* Total Fluid Milk Products Adjusted for Calendar Composition will not be published until the release of "*An Overview of Calendar Composition of Fluid Milk Sales*." 1/ These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas and California, which account for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data. 2/ Percent changes, as well as sales volumes, unless otherwise noted, are shown on an unadjusted basis. 3/ Total of organic reduced fat, lowfat, skim, flavored, and miscellaneous organic milk products combined. 4/ Total fluid milk products include the products listed plus miscellaneous products and eggnog. 5/ Sales volumes and percent changes have been adjusted for calendar composition. Report contact: Daniel Manzoni, Daniel.manzoni@ams.usda.gov or 202-720-2352

**PACKAGED SALES OF TOTAL FLUID MILK PRODUCTS IN FEDERAL MILK ORDERS
AND CALIFORNIA, APRIL 2013, WITH COMPARISONS 1/**

Marketing Area	Order Number	Sales		Change from: 2/	
		April	Year to Date	Previous Year	Year to Date
		Million Pounds		Percent	
Northeast	001	736	2,951	2.2	-2.0
Appalachian	005	282	1,148	-0.6	-2.6
Florida	006	239	964	-0.4	-2.9
Southeast	007	389	1,579	0.9	-2.2
Upper Midwest	030	337	1,351	0.2	-3.1
Central	032	378	1,508	3.0	-1.2
Mideast	033	469	1,938	-1.6	-2.3
Pacific Northwest	124	176	691	-1.2	-5.9
Southwest	126	381	1,492	4.9	-0.7
Arizona	131	97	379	-0.1	-4.2
California	---	510	2,033	1.2	-1.9

1/ These figures are representative of the consumption of total fluid milk products in the respective area; see 4/ above for the products included. 2/ Percent changes, as well as sales volumes, are shown on an unadjusted basis.

Source: U.S. Department of Agriculture. California Department of Food and Agriculture. Milk Stabilization Branch. *California Dairy Information Bulletin*, April 2013.

MAILBOX MILK PRICES FOR SELECTED REPORTING AREAS IN FEDERAL MILK ORDERS AND CALIFORNIA, MARCH 2013, WITH COMPARISONS

In March 2013, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$19.30 per cwt., down \$0.26 from the February 2013 average, and up \$2.06 from the March 2012 average. The component tests of producer milk in March 2013 were: butterfat, 3.81%; protein, 3.15%; and other solids, 5.75%. On an individual reporting area basis, when compared to the previous month, mailbox prices decreased in all Federal milk order reporting areas except Wisconsin where the mailbox price remained the same. Mailbox prices in March 2013 ranged from \$21.96 in Florida to \$17.01 in New Mexico.

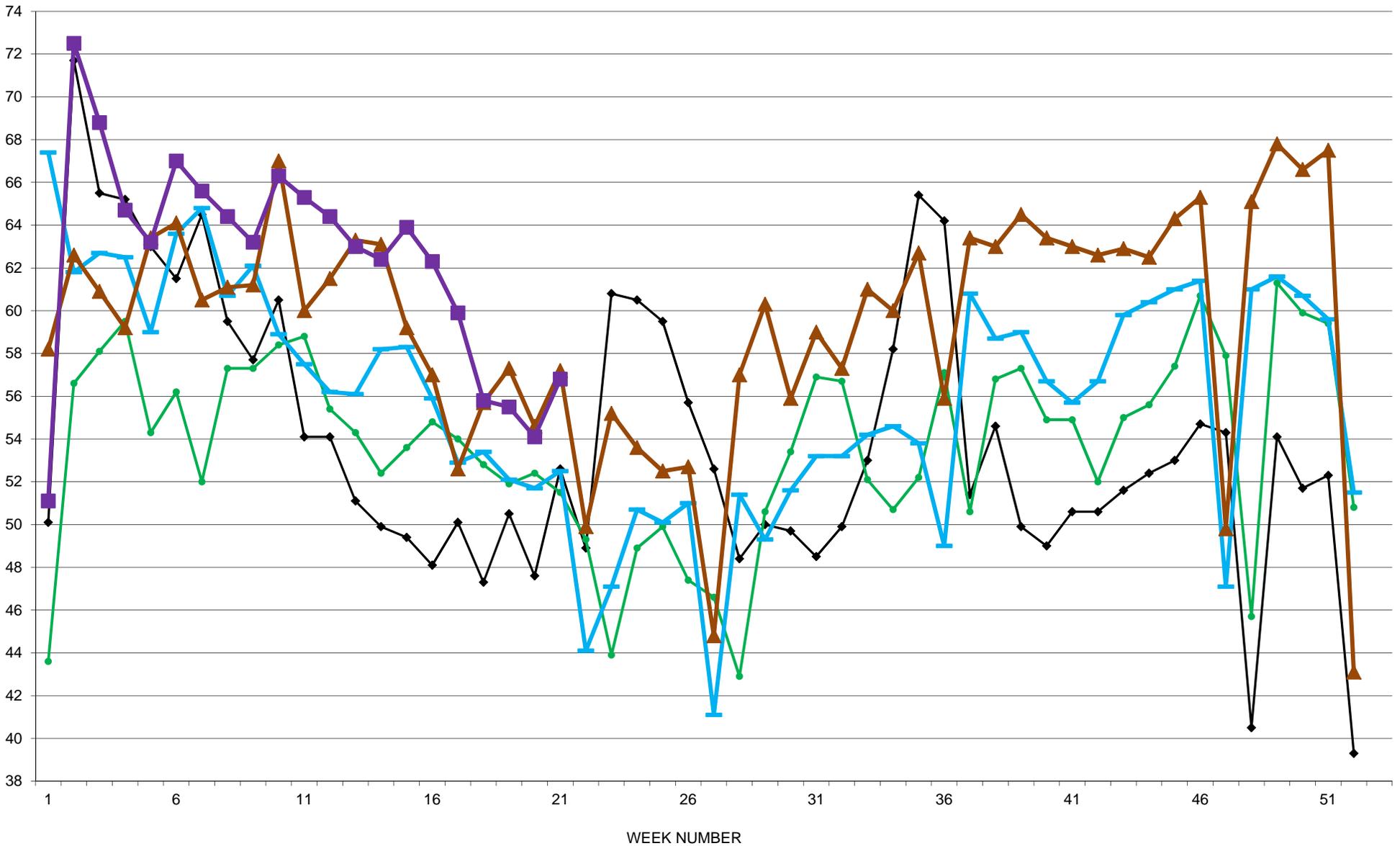
Reporting Area <u>1/</u>	Mailbox Milk Price <u>2/</u>		
	March 2012	February 2013	March 2013
	Dollars per hundredweight		
New England States <u>3/</u>	18.46	21.00	20.65
New York	17.33	19.93	19.74
Eastern Pennsylvania <u>4/</u>	17.92	20.08	19.90
Appalachian States <u>5/</u>	17.62	20.74	20.08
Southeast States <u>6/</u>	18.47	21.04	20.43
Southern Missouri <u>7/</u>	15.64	19.35	19.00
Florida	19.54	22.60	21.96
Western Pennsylvania <u>8/</u>	17.83	20.02	19.90
Ohio	17.82	20.08	19.83
Indiana	16.91	19.54	19.32
Michigan	16.73	19.27	18.95
Wisconsin	17.57	19.52	19.52
Minnesota	17.61	19.39	19.37
Iowa	17.40	19.79	19.55
Illinois	17.55	19.82	19.67
Corn Belt States <u>9/</u>	16.65	18.87	18.51
Western Texas <u>10/</u>	15.92	18.63	18.11
New Mexico	15.11	17.67	17.01
Northwest States <u>11/</u>	16.76	19.00	18.66
All Federal Order Areas <u>12/</u>	17.24	19.56	19.30
California <u>13/</u>	14.99	17.58	17.05

1/ Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. 2/ Net pay prices received by dairy farmers for milk. Prices reflect all payments received for milk sold and all costs associated with marketing the milk. Prices are weighted averages of the prices reported for all orders receiving milk from the reporting area and are reported at the average butterfat tests. Prices do not include any Milk Income Loss Contract (MILC) payments, but do include, for the most part, the assessment under the Cooperatives Working Together (CWT) program. 3/ Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont. 4/ Includes all counties to the east of those listed in 8/. 5/ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. 6/ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. 7/ Includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these. 8/ The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these. 9/ Includes Kansas, Nebraska, and the Missouri counties to the north of those listed in 7/. 10/ Includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby. 11/ Includes Oregon and Washington. 12/ Weighted average of prices for all selected reporting areas. California is simple average. 13/ Calculated by California Department of Food and Agriculture, and published in "California Dairy Information Bulletin."

Report Contact: Randal Stoker, randal.stoker@usda.gov or 202-690-1932

WEEKLY DAIRY COW SLAUGHTER UNDER FEDERAL INSPECTION

1,000 HEAD



DATA SOURCES, USDA, NASS & AMS, LMN; GRAPH, USDA, AMS, DMN

◆ 2009 ● 2010 ■ 2011 ▲ 2012 ■ 2013



Dairy Market News Branch

Agricultural
Marketing
Service

National Dairy Retail Report

Websites: <http://www.marketnews.usda.gov/portal/da> and <http://www.ams.usda.gov/mnreports/dybretail.pdf>

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Advertised Prices for Dairy Products at Major Retail Supermarket Outlets 06/03 to 06/14

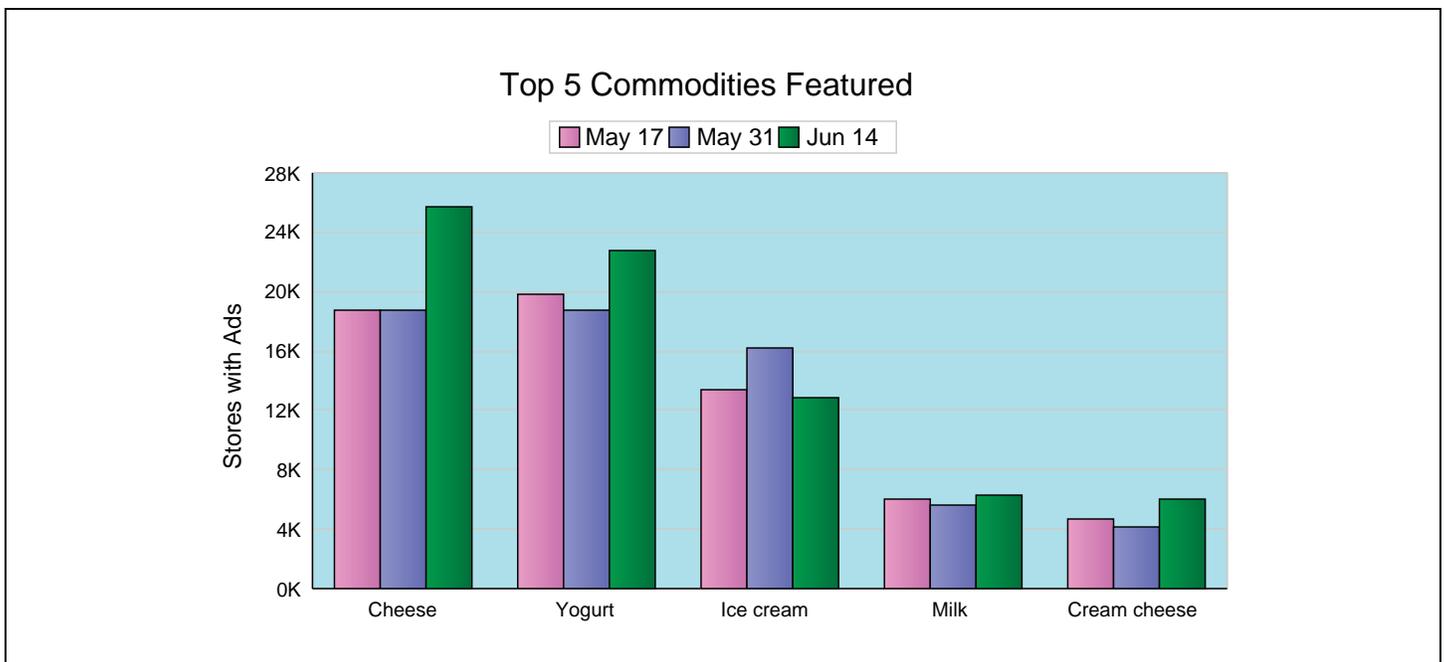
Cheese is the most advertised dairy product. The most advertised cheese category, 8 ounce shredded, has a weighted average advertised price of \$2.32, up 7 cents from two weeks ago but 8 cents below one year ago. The price for 8 ounce blocks, at \$2.31, is up 3 cents from two weeks ago, but equal to a year ago.

Greek yogurt in 4-6 ounce packs averaged \$1.01, up 2 cents from two weeks and equal to a year ago. Regular yogurt in 4-6 ounce packs, averaged 54 cents, up 4 cents from both two weeks ago, and from a year ago. Yogurt is the second most advertised dairy product.

The ice cream national weighted average price is \$2.98 per 48-64 ounce packs, down 4 cents from 2 weeks ago and down 7 cents from a year ago. Ice cream ad numbers are down 20% from last period.

Butter prices increased 20 cents from two weeks ago, following a 24 cent increase four weeks ago. The national weighted average price is \$2.97 per 1# package. The average is 9 cents higher than a year ago. Butter ad numbers are down 19% from two weeks ago following a nearly 10% decline four weeks ago.

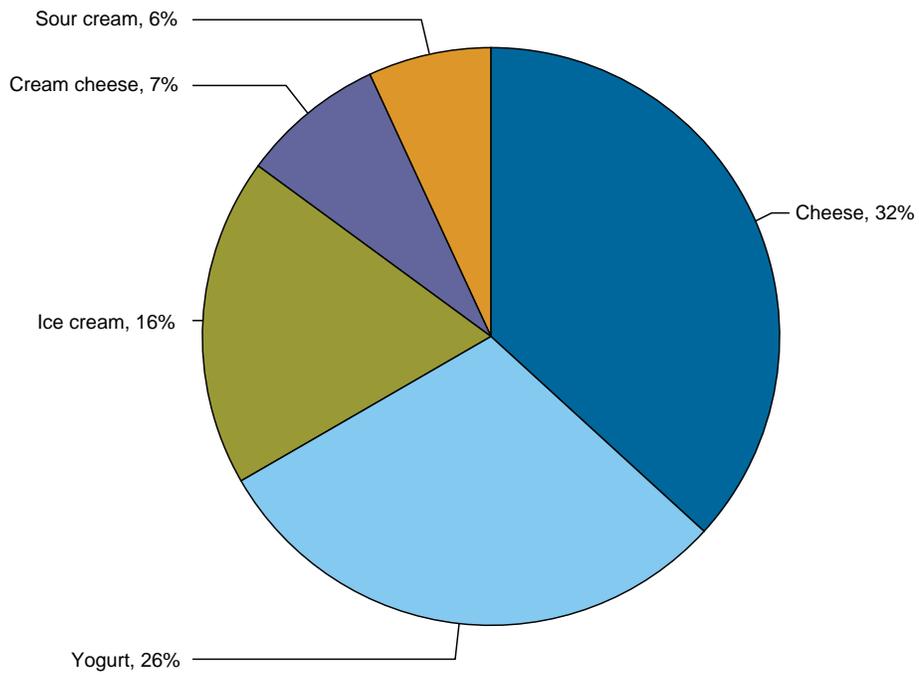
The national weighted average conventional milk price for half gallons, \$1.00, is down 63 cents from two weeks ago. For 2013 the average price is \$1.76. This week's price comes from an unusually small number of ads, only 5% of total milk ads, all for a single chain in the South Central Region. Organic half-gallon milk, at \$3.59, is up 16 cents from two weeks ago. The organic-conventional half-gallon price spread is \$2.59, the second highest of the year.



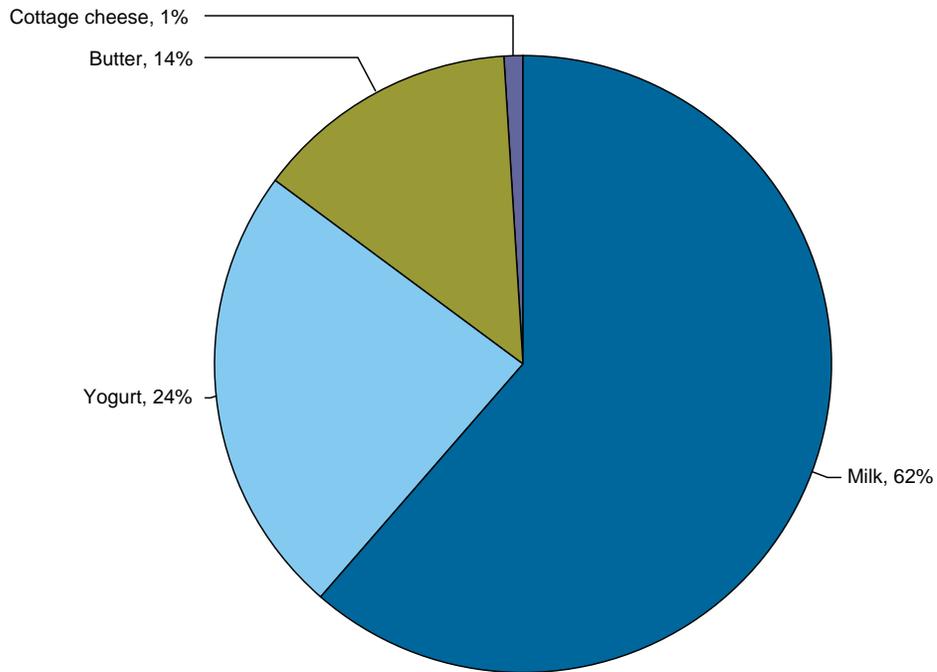
1 -- Dairy Market News surveys nearly 100 retailers, comprising over 14,000 individual stores, with online weekly advertised features.

2 -- Date range reflects two-week period, however only one data collection per retailer is made during the period.

Top 5 Percentage of Total Conventional Ads



Top 5 Percentage of Total Organic Ads





NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		TWO WEEKS AGO		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	3675	2.97	4563	2.77	9272	2.88
Cheese	Natural Varieties	8 oz block	7866	2.31	6862	2.28	8427	2.31
Cheese	Natural Varieties	1 # block	4771	4.51	1215	3.80	2733	3.62
Cheese	Natural Varieties	2 # block	1415	5.78	1890	7.12	2567	5.14
Cheese	Natural Varieties	8 oz shred	9828	2.32	7545	2.25	11294	2.40
Cheese	Natural Varieties	1 # shred	1822	4.09	1287	3.64	1563	3.33
Cottage cheese		16 oz	2804	2.09	1514	2.20	5252	2.20
Cream cheese		8 oz	6011	1.65	4112	1.52	6298	1.73
Flavored milk	All fat tests	half gallon	271	2.50	178	3.19	1490	2.21
Flavored milk	All fat tests	gallon	683	3.52	537	3.26	943	3.73
Ice cream		48-64oz	12852	2.98	16098	3.02	16379	3.05
Milk	All fat tests	half gallon	85	1.00	705	1.63	2751	2.11
Milk	All fat tests	gallon	1592	2.94	1096	2.65	3094	2.80
Sour cream		16 oz	5131	1.85	8199	1.66	5373	1.69
Yogurt	Greek	4-6 oz	11874	1.01	9792	.99	12335	1.01
Yogurt	Greek	32 oz	227	3.63	56	3.99	1665	4.05
Yogurt	Yogurt	4-6 oz	8097	.54	5436	.50	10335	.50
Yogurt	Yogurt	32 oz	790	2.25	1801	2.07	1710	2.10

REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.99-3.99	951	3.36	2.50-3.49	237	3.08	1.77-3.00	643	2.38
Cheese	Natural Varieties	8 oz block	1.50-2.98	3090	2.21	1.79-3.00	2952	2.41	1.50-3.49	487	2.09
Cheese	Natural Varieties	1 # block	3.49-4.99	1323	4.00	3.34-5.00	1340	4.00	3.69	176	3.69
Cheese	Natural Varieties	2 # block	5.00	112	5.00				5.00	85	5.00
Cheese	Natural Varieties	8 oz shred	1.50-2.99	2569	2.26	1.99-2.99	2903	2.29	1.66-3.79	1147	2.17
Cheese	Natural Varieties	1 # shred	3.99-4.99	198	4.50	3.34-3.99	1282	3.95	4.99	120	4.99
Cottage cheese		16 oz	1.99-3.00	1039	2.27	1.78-2.00	1414	1.97	1.99	70	1.99
Cream cheese		8 oz	1.39-2.50	1545	1.82	1.50-2.00	1712	1.52	0.99-2.00	939	1.26
Flavored milk	All fat tests	half gallon							2.50	201	2.50
Flavored milk	All fat tests	gallon	3.99	112	3.99				2.00-3.00	288	2.58
Ice cream		48-64oz	2.38-3.99	3237	2.87	2.49-3.99	3247	3.28	1.99-4.00	2160	2.70
Milk	All fat tests	gallon	3.49	169	3.49	3.49	77	3.49	2.00-2.79	766	2.44
Sour cream		16 oz	1.29-2.00	1349	1.75	1.50-2.00	1404	1.82	1.50-1.99	412	1.82
Yogurt	Greek	4-6 oz	0.78-1.33	3329	1.05	0.80-1.00	3313	.99	0.88-1.00	1049	.96
Yogurt	Greek	32 oz	3.50-3.99	227	3.63						
Yogurt	Yogurt	4-6 oz	0.33-0.66	2128	.50	0.40-0.80	2693	.61	0.40-0.50	968	.46
Yogurt	Yogurt	32 oz	1.98-2.99	328	2.36				1.99-2.50	192	2.25

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	3.00	234	3.00	2.29-3.49	1232	3.00	2.00-3.00	378	2.79
Cheese	Natural Varieties	8 oz block	1.67-3.75	628	2.72	1.67-2.28	549	2.11	1.79-2.29	160	2.04
Cheese	Natural Varieties	1 # block	5.00-5.99	468	5.50	3.99-6.49	1166	5.27	4.99	298	4.99
Cheese	Natural Varieties	2 # block				5.00-7.99	522	7.14	4.98-5.00	696	4.99
Cheese	Natural Varieties	8 oz shred	1.50-2.99	910	2.20	1.67-3.00	1883	2.56	1.50-2.99	416	2.57
Cheese	Natural Varieties	1 # shred				3.99	222	3.99			
Cottage cheese		16 oz				1.99	231	1.99	2.39	50	2.39
Cream cheese		8 oz	1.50-2.00	648	1.68	1.50-2.00	739	1.94	1.50-2.00	428	1.85
Flavored milk	All fat tests	half gallon	2.50	70	2.50						
Flavored milk	All fat tests	gallon				3.99-4.49	283	4.29			
Ice cream		48-64oz	2.00-4.79	1636	3.07	2.49-4.49	2042	3.05	1.88-3.50	530	2.54
Milk	All fat tests	half gallon	1.00	85	1.00						
Milk	All fat tests	gallon	2.78-5.00	530	3.40				2.99	50	2.99
Sour cream		16 oz	1.00-2.00	545	1.86	1.99	925	1.99	1.99	496	1.99
Yogurt	Greek	4-6 oz	1.00	1701	1.00	1.00	1356	1.00	1.00	1126	1.00
Yogurt	Yogurt	4-6 oz	0.59	321	.59	0.50-0.69	1441	.52	0.40-0.50	546	.46
Yogurt	Yogurt	32 oz	2.34	100	2.34	2.00	90	2.00	2.00	80	2.00

NATIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		TWO WEEKS AGO		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	1049	4.06	754	3.99	238	4.12
Cheese	Natural Varieties	8 oz block					167	4.59
Cottage cheese		16 oz	50	3.50				
Flavored milk	All fat tests	half gallon					94	3.49
Ice cream		48-64oz			143	5.99	26	5.99
Milk	All fat tests	half gallon	4141	3.59	3228	3.43	2389	3.24
Milk	All fat tests	gallon	416	5.00	98	4.99	262	4.99
Milk	All fat tests	8 oz UHT			483	.95	783	1.00
Sour cream		16 oz			165	2.99		
Yogurt	Greek	4-6 oz			1279	.81	309	1.25
Yogurt	Yogurt	4-6 oz	652	.84	360	.81	983	.67
Yogurt	Yogurt	32 oz	1095	2.74			198	2.00

Wtd Avg - Simple weighted average



REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #				3.99-4.39	558	4.13	3.99	361	3.99
Milk	All fat tests	half gallon	3.49-4.49	974	4.17	2.99-3.89	1207	3.47	2.99-3.99	356	3.38
Milk	All fat tests	gallon	5.00	112	5.00						
Yogurt	Yogurt	4-6 oz	0.59-0.60	258	.60						
Yogurt	Yogurt	32 oz	2.99	235	2.99	3.00	195	3.00			

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #							3.99	130	3.99
Cottage cheese		16 oz							3.50	50	3.50
Milk	All fat tests	half gallon	2.79	234	2.79	2.99-3.99	740	3.69	2.88-3.50	630	3.23
Milk	All fat tests	gallon	5.00	122	5.00				5.00	182	5.00
Yogurt	Yogurt	4-6 oz				1.00	276	1.00	1.00	118	1.00
Yogurt	Yogurt	32 oz	2.50-3.00	376	2.63	2.50	209	2.50	2.50	80	2.50

Notice: Effective with Report 12, 2013, the tables breaking out information by national and store brands are no longer available.

REGIONAL DEFINITIONS

As used in this report, regions include the following states:

NORTHEAST U.S.	Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New jersey, New York, Pennsylvania, Rhode Island and Vermont
SOUTHEAST U.S.	Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
MIDWEST U.S.	Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
SOUTH CENTRAL U.S.	Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
SOUTHWEST U.S.	Arizona, California, Nevada and Utah
NORTHWEST U.S.	Idaho, Montana, Oregon, Washington, and Wyoming
NATIONAL	Continental United States

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