

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CME GROUP CASH MARKETS (5/3):**

BUTTER: Grade AA closed at \$1.6500. The weekly average for Grade AA is \$1.6810 (-.0340).

CHEESE: Barrels closed at \$1.7300 and 40# blocks at \$1.9100. The weekly average for barrels is \$1.6850 (-.0395) and blocks, \$1.8935 (+.0275).

BUTTER HIGHLIGHTS: Butter production is active throughout the country as the seasonal flush advances. Demand from Class II accounts is slow to develop in many areas across the northern tier of states as late spring snowstorms delay the onset of consumers readily adding ice cream to weekly shopping. Butter production in March totaled 383.5 million pounds. This is the highest total weight of March butter production in the United States for all years, according to NASS records. The March 2013 butter production is 4.2% higher than March butter production of 2012. Butter in cold storage at the end of March totaled 254.8 million pounds. All sales through Wednesday at the CME Exchange site cleared at \$1.6900, carrying the closing price of last week into the current week. Trading activity during the balance of the week dropped the price 4 cents, closing on Friday at \$1.6500. The overall domestic market tone is flat. Market participants anticipate off shore interest may carry butter pricing for the near term.

CHEESE HIGHLIGHTS: Wholesale cheese prices were lower this week after three weeks of higher prices. Buyers and sellers were looking to reevaluate positions after weeks of volatile prices and seemingly contradictory information. Cheese stocks are above year ago levels going into the spring flush, yet prices remain firm, especially for blocks. Barrels are generally thought to be in a surplus position. Spot trading at the CME Group

moved in both directions this week. Blocks were generally higher with barrels moving both ways. Sales activity in barrels increased as buyers tried to catch the bottom of the market. On Wednesday of this week, barrels sold at a 23 cent discount to blocks. International demand is mentioned as a factor in the price increase for blocks as world prices are currently higher than domestic pricing. In mixed trading this week at the CME Group, barrels closed Friday at \$1.7300, up \$.0450 from last Friday. Blocks closed the week at \$1.9100, up \$.0500 from last week's close.

FLUID MILK: Milk production continues to increase in the Northeast and Mid-Atlantic regions, adding to the already heavy manufacturing milk supply. Class I demand has declined considerably in Florida as the tourist season has slowed. Milk production continues to trend downward as cow comfort levels are declining, due to daytime high temperatures in the low 90's. Milk supplies in the Southeast region are all but in balance with needs with very few loads being shipped to manufacturing facilities. Farm milk intakes are inconsistent throughout the Central region. Some plant managers indicate intakes are unchanged. A few cooperative managers in the North Central indicate milk intakes declined this week compared to the prior week. Feed availability in the Central region is becoming more challenging for some operations. Some contacts in CALIFORNIA are beginning to think that peak milk production has been reached, at a level a bit lower than last year. It is really too early to tell, as some more time needs to pass to make sure there is not another move higher left in the cows this spring. Plants are running efficiently to handle the spring flush. Conditions for milk

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CME GROUP CASH TRADING

COMMODITY	MONDAY APR 29	TUESDAY APR 30	WEDNESDAY MAY 01	THURSDAY MAY 02	FRIDAY MAY 03	:: WEEKLY CHANGE*	:: WEEKLY AVERAGE#
CHEESE							
BARRELS	\$1.6650 (-.0200)	\$1.6600 (-.0050)	\$1.6700 (+.0100)	\$1.7000 (+.0300)	\$1.7300 (+.0300)	:: (+.0450)	:: \$1.6850 (-.0395)
40# BLOCKS	\$1.8675 (+.0075)	\$1.8850 (+.0175)	\$1.9000 (+.0150)	\$1.9050 (+.0050)	\$1.9100 (+.0050)	:: (+.0500)	:: \$1.8935 (+.0275)
NONFAT DRY MILK							
EXTRA GRADE	\$1.7000 (N.C.)	\$1.7000 (N.C.)	\$1.7000 (N.C.)	\$1.7000 (N.C.)	\$1.7000 (N.C.)	:: (N.C.)	:: \$1.7000 (N.C.)
GRADE A	\$1.7600 (N.C.)	\$1.7600 (N.C.)	\$1.7600 (N.C.)	\$1.7600 (N.C.)	\$1.7475 (-.0125)	:: (-.0125)	:: \$1.7575 (-.0125)
BUTTER							
GRADE AA	\$1.6900 (N.C.)	\$1.6900 (N.C.)	\$1.6900 (N.C.)	\$1.6850 (-.0050)	\$1.6500 (-.0350)	:: (-.0400)	:: \$1.6810 (-.0340)

CHEESE: carload = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. *Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week.

Computed by Dairy Market News for informational purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/DAIRYMARKETNEWS.

NATIONAL DAIRY MARKET NEWS AT A GLANCE

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production in ARIZONA are becoming much warmer. The dairy areas were over 100 for 3 consecutive days. The peak has probably been reached and warmer temperatures will start to push output lower. Milk production in the PACIFIC NORTHWEST continues to build slowly as spring weather aids cow comfort levels. Warm temperatures and rain along the coastal areas are allowing grazers to take advantage of fresh forages. UTAH and IDAHO weather is favorable for most spring activities. Dairies are busy with increasing milk supplies and preparing for new crop forages. Hay and other feedstuff prices are lower than last year. Increased processing capacity in the region and higher milk prices have dairies taking a serious look at expansion plans.

DRY PRODUCTS: Nonfat dry milk prices continue to move higher, following recent pricing trends. National and state indices are capturing additional higher priced loads which are leading to higher price movements for each. NDM offerings are uneven and met by a more cautious demand. Declining international price indications have taken place and the trade is assessing all market factors. Dry buttermilk prices are trending higher. Strength for other dairy proteins is helping the dry buttermilk market. Dry whey prices are steady to incrementally higher with some gains in pricing indices noted. Production has been active in the Midwest with cheese output and whey streams seasonally heavy. WPC 34% pricing is higher with manufactures increasing spot levels. Demand is fair to good. Lactose prices are steady in light trading. There are industry notations of concerns surrounding the May 1 implementation of China imports subject to Decree 152.

ORGANIC DAIRY MARKET (DMN): The national weighted average advertised price of organic milk half gallons, \$3.59, is 5 cents higher than two weeks ago, with a price range of \$2.99 to \$4.99. One year ago the average price was \$3.87. The Northeast has the highest weighted average price, \$3.71, while the Midwest has the lowest price this period, \$2.99. The average advertised cost of a half-gallon of organic milk is \$1.38 more than the cost of a conventional half gallon. Currently the national organic half gallon milk weighted average advertised price of \$3.59, compared with conventional half gallons, \$2.21, yields this price spread, which is up 14 cents from two weeks ago. One year ago the price spread was \$2.46, with conventional half gallons priced \$1.41 (\$.80 less than currently) and organic half gallons priced \$3.87 (\$.28 more than currently). About 56% of organic yogurt ads are for 4-6 ounce containers, with a weighted average advertised price of \$.66. Last year the average price was \$.76. Organic yogurt in 32 ounce containers accounts for 44% -1A-

of ads, with an average price of \$3.23. Last year the average price was \$3.69. There are no ads for organic Greek yogurt. AMS reports Total Organic Milk Products sales for February 2013, 165 million pounds, were down 6.2% from February 2012. Organic Whole Milk sales for February 2013, 44 million pounds, were up 0.6% compared with February 2012. Organic Reduced Fat Milk sales for February, 46 million pounds, are 1.6% above sales one year earlier. A national organic brand has quite recently expanded offerings of organic Grassmilk, previously only available in the West, now nationwide. The organic Grassmilk is available in 99% of the outlets of a national natural foods store chain and is sourced from producers located in Humboldt County California and Wisconsin. This milk is produced by cows that eat only fresh grasses and dried forages, like hay. They are never fed supplemental grains or soybeans. The organic Grassmilk is pasteurized but not homogenized.

NATIONAL DAIRY RETAIL REPORT (DMN): Greek yogurt in 4-6 ounce packs continues to be the most advertised yogurt category with a national weighted average advertised price of \$.98, down 2 cents from two weeks ago but up 1 cent from a year ago. Regular yogurt in 4-6 ounce packs, averaged 48 cents, down 3 cents from two weeks ago and down 4 cents from a year ago. The most advertised cheese category, 8 ounce shredded (48% of national ads), has a weighted average advertised price of \$2.27, unchanged from two weeks ago and 5 cents more than one year ago. The second most advertised cheese category, 8 ounce blocks (32% of national ads), increased in price 23 cents, to \$2.44, 24 cents more than the price one year ago. Ice cream is the third most advertised product category. The national weighted average price is \$3.02 per 48-64 ounce pack, down 2 cents from 2 weeks ago and 3 cents from a year ago. Butter ad numbers fell out of the top five dairy categories. The price increased 29 cents to \$3.04, after also increasing 29 cents two weeks ago. This period's price is 60 cents higher than one year ago. Current advertised prices range from \$1.99 to \$3.99. The national weighted average conventional milk price for half gallons, \$2.21, is down 9 cents from two weeks ago. Organic half-gallon milk, at \$3.59, is up 5 cents from two weeks ago. The organic-conventional half-gallon price spread is \$1.38, compared to \$1.24 two weeks ago and \$1.55 four weeks ago.

INTERNATIONAL UPDATE (DMN): At the May 1st gDT session #91, average prices were trending mostly lower. The all contracts price averages (US\$ per MT) and percent changes from the previous average are: anhydrous milk fat, \$4,675 -5.2%; butter, \$4,409 -6.7%; buttermilk powder, \$4,500 -3.3%; cheddar cheese, \$4,800 +3.4%;

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lactose, not traded; milk protein concentrate, not traded; rennet casein, \$9,745 -3.1%; skim milk powder, \$4,280 -9.5%; and whole milk powder, \$4,725 -10.2%.

CLASS AND COMPONENT PRICES (DAIRY PROGRAMS): The following are the April 2013 prices under the Federal Milk Order pricing system and the changes from the previous month: Class II \$18.73 (-\$0.09), Class III \$17.59 (+\$0.66), and Class IV \$18.10 (+\$0.35). Component Price Information: The butterfat price for April 2013 is \$1.8227 per pound. Thus, the Class II butterfat price is \$1.8297. The protein and other solids prices for April are \$3.0130 and \$0.3863 per pound, respectively. These component prices set the Class III skim milk price at \$11.62. The April Class IV skim milk price is \$12.15, which is derived from the nonfat solids price of \$1.3498 per pound. Product Price Averages: The product price averages for April are: butter \$1.6766, nonfat dry milk \$1.5312, cheese \$1.7310, and dry whey \$0.5741. Further information may be found at: www.ams.usda.gov/AMSV1.0/PriceFormulas2013

MILK PRODUCTION, DISPOSITION, AND INCOME, 2012 (NASS): Milk production increased 2.1% in 2012 to 200 billion pounds. The rate per cow, at 21,697 pounds, was 361 pounds above 2011. The annual average number of milk cows on farms was 9.23 million head, up 39,000 head from 2011. Cash receipts from marketings of milk during 2012, totaled \$37.0 billion, 6.4% lower than 2011. Producer returns averaged \$18.56 per hundredweight, 8.3% below 2011. Marketings totaled 199.4 billion pounds, 2.1% above 2011. Marketings include whole milk sold to plants and dealers as well as milk sold directly to consumers. An estimated 961 billion pounds of milk were used on farms where produced, 1.1% less than 2011. Calves were fed 90% of this milk, with the remainder consumed in producer households.

APRIL AGRICULTURAL PRICES HIGHLIGHTS (NASS): The All Milk price received by farmers was \$19.30 in April, up \$0.20 from March 2013 and up \$2.50 from April 2012. Alfalfa hay price was \$215.00 in April, up \$5.00 from April 2012. Corn price was \$6.67 in April, up \$0.33 from April 2012. Soybean price was \$14.20 in April, up \$0.40 from April 2012. The milk-feed price ratio was 1.56 in April, up 0.15 from April 2012. The index of prices received by farmers for dairy products during the month of April 2013 was up 2 points to 148. Compared with April 2012, the index was up 19 points (14.7%). The index of prices paid by farmers for commodities and services, interest, taxes, and wage rates in April 2013 was unchanged at 220. Compared with April 2012, the index was up 5 points (2.3%).

ALFALFA HAY PRICES (NASS): U.S. alfalfa hay prices for April 2013 averaged \$215 per ton, up \$5 from a year ago. The breakdown by regional states reveals the variable regional pricing in the report. Selected Central states prices and change from a year ago are: Iowa, \$251, +108; Michigan \$250 +125; Minnesota \$255 +105; South Dakota \$236 +101; and Wisconsin \$225 +120. Selected Western states prices and change (\$) from a year ago are: Arizona \$200, -\$60; California \$207 -28; Colorado \$245 -10; Idaho \$190 -10; New Mexico \$236 -64; Oregon \$231 +2; Washington \$225 -6.

CME GROUP

MONDAY, APRIL 29, 2013
 CHEESE -- SALES: 6 CARS BARRELS: 1 @ \$1.6650, 2 @ \$1.6625, 1 @ \$1.6650, 1 @ \$1.6675, 1 @ \$1.6650; 5 CARS 40# BLOCKS: 4 @ \$1.8600, 1 @ \$1.8675; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.6600; LAST OFFER UNCOVERED: NONE
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: 1 CAR GRADE AA @ \$1.6900; LAST BID UNFILLED: 2 CARS GRADE AA @ \$1.6900; LAST OFFER UNCOVERED: NONE

TUESDAY, APRIL 30, 2013
 CHEESE -- SALES: 9 CARS BARRELS: 1 @ \$1.6650, 2 @ \$1.6575, 3 @ \$1.6600, 1 @ \$1.6575, 2 @ \$1.6600; LAST BID UNFILLED: 1 CAR 40# BLOCKS @ \$1.8850; LAST OFFER UNCOVERED: NONE
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: 1 CAR GRADE AA @ \$1.6900; LAST BID UNFILLED: 2 CARS GRADE AA @ \$1.6900; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.7000

WEDNESDAY, MAY 1, 2013
 CHEESE -- SALES: 1 CAR BARRELS @ \$1.6700; 1 CAR 40# BLOCKS @ \$1.9000; LAST BID UNFILLED: 2 CARS BARRELS @ \$1.6600; 1 CAR 40# BLOCKS @ \$1.8950; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.6800
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: 1 CAR GRADE AA @ \$1.6900; LAST BID UNFILLED: 2 CARS GRADE AA @ \$1.6900; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.7000

THURSDAY, MAY 2, 2013
 CHEESE -- SALES: 6 CARS BARRELS: 2 @ \$1.6900, 1 @ \$1.6950, 3 @ \$1.7000; LAST BID UNFILLED: 2 CARS BARRELS @ \$1.6950; 1 CAR 40# BLOCKS @ \$1.9050; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.7300
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR EXTRA GRADE @ \$1.6900; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: 6 CARS GRADE AA: 4 @ \$1.6900, 2 @ \$1.6850; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.6750; LAST OFFER UNCOVERED: 5 CARS GRADE AA @ \$1.6900

FRIDAY, MAY 3, 2013
 CHEESE -- SALES: 4 CARS BARRELS: 1 @ \$1.7225, 3 @ \$1.7300; 1 CAR 40# BLOCKS @ \$1.9100; LAST BID UNFILLED: 2 CARS BARRELS @ \$1.7200; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.7400
 NONFAT DRY MILK -- SALES: 1 CAR GRADE A @ \$1.7500; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$1.7475
 BUTTER -- SALES: 5 CARS GRADE AA: 2 @ \$1.6550, 3 @ \$1.6500; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.6500; LAST OFFER UNCOVERED: NONE

BUTTER MARKETS

NORTHEAST

The CME Group butter price held steady on Tuesday and closed at \$1.6900. Butter prices held steady for the last 4 trading sessions, following a decline of \$0.0975 in the previous 3 sessions. Cream supplies continue to increase as milk production is increasing with the oncoming flush. The increases in the cream supplies are channeling more volumes to churns and butter production is expanding. Domestic demand for butter remains flat, causing butter manufacturers to produce more bulk butter and expand inventories. Export interest remains good. Cooperatives Working Together (CWT) has accepted requests for export assistance to sell 1.102 million pounds (500 metric tons) of butter. The product will be delivered May through October 2013. During 2013, CWT has assisted member cooperatives in making export sales of butter totaling 51.727 million pounds. Current bulk butter prices declined on the top end of the range this week and are 4-8 cents over the market on the CME Group with various time frames and averages used. According to the National Dairy Retail Report, retail butter ads in the Northeast totaled 1,114, 52% of the total national ad count of 2,139, the highest of any region. The weighted average price for a 1 lb. package of butter in the Northeast was \$3.23, 19 cents more than the national weighted average price and 41cent more than the previous reporting period.

CENTRAL

Butter prices remained unchanged for the week through Wednesday at \$1.6900, tending to support the view expressed by some manufacturers that last week's downward price movement was a "significant correction". Butter inventory levels remain high – clearly over 2012 levels. With greater export interest this year, price setting to reconcile inventory levels which seem historically ample, with strong export potential, will keep markets working to determine a price. A number of churns continue operating at a good pace in the expectation that demand will keep prices up and possibly higher later in the year, even if the timing of price movement is not certain. Cream from the East continues moving into the Midwest for churning. Butter retail advertising volume nationally reported in the National Dairy Retail Report continues to decline while weighted average advertised prices continue to increase. Ad numbers this period decreasing by 38% from two

weeks ago, when there was a 60% decline from four weeks ago. The national weighted average advertised price for a 1 pound butter package increased by 29 cents to \$3.04, following another 29 cent increase during the previous cycle. One year ago the national average butter price was \$2.44, 60 cents lower than currently. There are no current butter ads in the Midwest in contrast with two weeks ago when 14% of total national ads appeared in the Midwest. Cooperatives Working Together (CWT) has accepted requests for export assistance to sell 1.102 million pounds (500 metric tons) of butter to customers in Asia and North Africa. The product will be delivered May through October 2013. Year-to-date, CWT has assisted member cooperatives in selling 51.727 million pounds of butter.

WEST

Western wholesale butter prices were lower as the CME weekly average price moved lower. After last week's retreat from higher prices, the market has stabilized this week. Butter production remains at a high level as cream is readily available. Inventories of butter continue to build in many cases. The CWT program is assisting with export sales for eligible manufacturers. This week, they accepted bids for assistance in sales of 1.1 million pounds. Domestic demand for print butter is moderate into club stores and moderate to weak into grocery accounts. Advertised U.S. butter prices from the National Dairy Retail Report were higher compared to two weeks ago. Nationally, butter showed a weighted average price of \$3.04 per pound compared to \$2.75 two weeks ago and \$2.44 a year ago. Featuring of butter ads this week was reduced from the same period two weeks ago. Western advertised prices ranged from \$2.69-2.89 per pound. The weighted average for butter in the Northwest was \$2.69 and the Southwest was \$2.89. Butter prices at the CME Group exchange are steady at \$1.6900. The market has held at this level for six consecutive trading sessions. Trading has been limited this week with a single sale each day. Buyers are bidding for additional product each session, but sales at the steady price are limited. Prices for bulk butter range from 3 cents under to 4 cents under the market, based on the CME with various time frames and averages used.

NATIONAL DAIRY PRODUCTS SALES REPORT

U.S. AVERAGES AND TOTAL POUNDS

<u>WEEK ENDING</u>	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
April 27, 2013	1.7226 4,498,232	1.8154 9,630,386	1.7764 10,079,715	0.5650 8,921,915	1.6015 19,620,870

CHEESE MARKETS

NORTHEAST

Cheese prices on the CME Group were mixed Tuesday as barrels declined \$0.0050 to close at \$1.6600, while blocks increased \$0.0175 to close at \$1.8850. Barrel prices have declined in each of the last 7 trading sessions for a total cumulative decline of \$0.1100. Block prices have increased a total of \$0.0250 in the last 2 trading sessions. Weekly average prices for barrels and blocks declined last week and lowered wholesale prices for cheddar blocks and Muenster by \$0.0125. Process 5# sliced cheese decreased \$0.0375. Wholesale prices for Swiss cuts were unchanged. Domestic demand for cheese is relatively good, but production and supplies quickly outpace demand and, as a result, inventories continue to increase. Export interest for cheese remains good, which assists in the movement of blocks more so than barrels and partially explains the wide discrepancy, in price, between barrels and blocks. According to the National Dairy Retail Report, retail cheese ads for 8 oz. block cheese in the Northeast totaled 2,238, 40% of the total national ad count of 5,565 and was the highest ad count for any region. Retail cheese ads for 8 oz. shredded cheese in the Northeast totaled 2,433, 29% of the total national ad count of 8,423, and was the highest ad count for any region. The weighted average price for 8 oz. cheese blocks in the Northeast was \$2.52, 8 cents higher than the national weighted average price and 20 cents higher than the previous reporting period. The weighted average price for 8 oz. shredded cheese in the Northeast was \$2.54, 27 cents more than the national weighted average price and 8 cents higher than the previous reporting period. Cooperatives Working Together (CWT) has accepted requests for export assistance to sell 925,942 pounds (420 metric tons) of Cheddar cheese. The product will be delivered May through October 2013. During 2013, CWT has assisted member cooperatives in making export sales of cheese totaling 50.982 million pounds.

WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	:	2.2650-2.5500
Process 5# Sliced	:	1.9475-2.4275
Muenster	:	2.2850-2.6450
Grade A Swiss Cuts 10 - 14#	:	3.4300-3.7525

MIDWEST

The velocity of block price strength is a dominant factor in widening the block-barrel price spread, fueled by export interest in blocks remaining strong. When last week's trading closed with the price spread between blocks and barrels reaching \$.1750, which was characterized as an "almost-never-seen premium", leading some observers to expect the magnitude of the price spread to soon narrow. Through midweek though, the price spread has widened each day – to \$.2300 on Wednesday. The magnitude of this price spread was not generally expected in part because there remains quite a lot of cheese in storage. With the spread increasing this week, various explanations are offered but all boil down to speculation, especially weighed against current ample cheese stocks. This situation is a surprise and a big surprise. An impact of current prices has left domestic retail cheese sales "lagging", with some buyers expressing reluctance to build inventory at recently elevated price levels. Food service sales remain "good". A Wisconsin cheese plant currently making mozzarella will close for reasons related to economies of production, with production volume shifting to another plant in Wisconsin. Another cheese plant making cheddar will be idled and other use options for the facility will be evaluated. Midwest regional

ads for 8 ounce shredded cheese (58% of total regional cheese ads, down from 65% two weeks ago) have a weighted average advertised price of \$2.04, 23 cents lower than the national average, \$2.27. One year ago the national price was \$2.22. For 8 ounce blocks in the Midwest (36% of total regional cheese ads, up from 12% two weeks ago), the average price is \$2.04, 40 cents lower than the national average, \$2.44. One year ago the national average was \$2.20. Cooperatives Working Together (CWT) has accepted requests for export assistance to sell 925,942 pounds (420 metric tons) of Cheddar and Monterey Jack cheese to customers in Asia and North Africa. The product will be delivered May through October 2013. Year-to-date, CWT has assisted member cooperatives in selling 50.982 million pounds of cheese.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	:	1.9200-2.6250
Brick And/Or Muenster 5#	:	2.2525-2.7000
Cheddar 40# Block	:	2.2525-3.1250
Monterey Jack 10#	:	2.2225-3.1250
Blue 5#	:	2.5150-3.5025
Mozzarella 5 - 6# (Low Moisture, Part Skim)	:	2.0950-3.2250
Grade A Swiss Cuts 6 - 9#	:	2.9500-3.0675

WEST

Wholesale western cheese prices are lower this week after three weeks of higher prices. Cheese production remains heavy as milk supplies are steady to building in the region. Block cheese plants are comfortable with the busy schedules, while barrels are thought to be in a surplus position. Domestic demand is adequate for much of the block inventory with excess supplies seeking sales in the international markets. Prices are favorable for U.S. products in the export market. The CWT program assisted with sales of 926,000 pounds of Cheddar and Monterey Jack cheese this week. Advertised U.S. cheese prices as reported in the National Dairy Retail Report showed prices were mixed compared to two weeks ago. Featuring of cheese for the two week period was mostly lower. The weighted average price for the most heavily advertised, 8 oz. shred package, was unchanged compared to two weeks ago at \$2.27 per package, and 5 cents higher than last year's price of \$2.22. The popular 8 oz. block package was 23 cents higher than two weeks ago at \$2.44 per package. In the West, the weighted average price ranged from \$5.99-6.63 per package for the 2 pound block package. The barrel cheese price at the CME Group was \$.0100 higher on Wednesday at \$1.6700. Blocks closed up \$.0150 at \$1.9000. The higher barrel price reversed a downward trend over the last week and a half that has barrels on Wednesday trading 23 cents lower than blocks. Sales activity for barrels is active this week with 16 loads traded by midweek. Blocks accounted for 6 sales by Wednesday.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	:	1.8550-2.1125
Cheddar 40# Block	:	1.9850-2.3375
Cheddar 10# Cuts	:	2.1650-2.3850
Monterey Jack 10#	:	2.1750-2.3350
Grade A Swiss Cuts 6 - 9#	:	3.0075-3.4375

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CHEESE MARKETS

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FOREIGN

The CME Group weekly average block price declined last week, halting six weeks of increases and lowering domestic wholesale foreign type cheese prices by \$0.0125. Domestic Swiss cuts and import cheese prices were unchanged. Imports are steady as the US dollar has remained relatively unchanged in value compared to the Euro.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK	
	IMPORTED	DOMESTIC
Blue	: 2.6400-5.2200	: 2.4050-3.8925*
Gorgonzola	: 3.4900-6.4700	: 2.9075-3.3625*
Parmesan (Italy)	: -0-	: 3.7950-5.8850*
Provolone (Italy)	: 3.4400-5.4500	: 2.4475-2.6050*
Romano (Cows Milk)	: -0-	: 3.5950-5.7450*
Sardo Romano (Argentine)	: 2.8500-3.6900	: -0-
Reggianito (Argentine)	: 3.2900-4.4600	: -0-
Jarlsberg-(Brand)	: 2.9500-5.2900	: -0-
Swiss Cuts Switzerland	: -0-	: 3.5275-3.8500
Swiss Cuts Finnish	: 2.5900-2.8500	: -0-

* = Price change.

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

BUTTER : CHEESE

	:	
04/29/13	15,963	: 111,771
04/01/13	12,285	: 113,292
CHANGE	3,678	: -1,521
% CHANGE	30	: -1

FLUID MILK AND CREAM

EAST

SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA & SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	0	130	0	70	0	190
SOUTHEAST STATES	0	0	0	0	0	0

Milk production continues to increase in the Northeast and Mid-Atlantic regions, adding to the already heavy manufacturing milk supply. Class I demand is steady with last week. Both regions have had good weather for fieldwork activities. The cool wet spring has caused the planting of crops to lag behind, and in some areas significantly behind, last year's planting schedule. A majority of pastures are rated as fair to good in both regions. Class I demand has declined considerably in Florida as the tourist season has slowed and seasonal residents have all but left the state. Milk production continues to trend downward as cow comfort levels are declining, due to daytime high temperatures in the low 90's. Afternoon showers this last week have improved pasture conditions, but more rain is needed to promote forage growth. The decline in fluid milk demand increased spot export loads to 130 this week. Milk supplies in the Southeast region are all but in balance with needs with very few loads being shipped to manufacturing facilities. Class I demand is flat with little change from last week. Cream supplies are heavy and continue to increase, following the increases in milk production. Demand for cream has improved with increased pulls from ice cream manufacturers, but are unable to keep up with the available supplies, causing some loads to find homes in other regions. **Cream multiples for all Classes** moved higher this week with this week's range from 1.13-1.28 with out of region shipments at the low end of the range. Condensed skim demand has also seen some improved demand coming from ice cream manufacturers, but supplies quickly exceed demand, and as a result, a majority of volumes continue to be channeled to Class IV production

FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES

SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:

F.O.B. producing plants: Northeast -	2.0580-2.1952
F.O.B. producing plants: Upper Midwest -	2.1324-2.2390

PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS,

F.O.B. PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices -	1.50 - 1.58
Northeast - Class III - spot prices -	1.35 - 1.43

MIDWEST

Farm milk intakes are inconsistent throughout the Central region. Some plant managers indicate intakes are unchanged. A few cooperative managers in the North Central indicate milk intakes declined this week compared to the prior week. Feed availability in the Central region is becoming more challenging for some operations. Variable rations are pointed to as one possible cause for plateauing farm milk. However, some sale barn operators report herd dispersal sales are taking place for operations that have exhausted feed supplies, with a net result of decreasing milk flowing to some balancing or manufacturing facilities. Interest in milk for Class I is steady to lower. Milk marketers indicate bottlers are not looking for additional loads to clear into fluid consumer products. Some bottling operations will start a seasonal scale down on production of individual serving consumer goods next week as higher education facilities bring their spring terms to a close. Sales of spot milk loads into cheese are slow. Cheese manufacturers note the current spread between barrels and 40 pound

blocks is destabilizing to the cheese market as a whole. They indicate buyers are less likely to purchase in this atmosphere for fear of being caught on the wrong side of market movement. Spot milk prices range from flat Class to \$2 under. Cream sales outside of contract arrangements were light for the week, with Class II multiples ranging from 1.20 - 1.28. Crop farmers added to the tallies of completed field work this week in some areas of the North Central region. Corn acreage planted is behind the 2008 - 2012 average in all 13 Central states included in NASS's Crop Progress report, Corn Planted - Selected States table. The lagging percentages range from 1 - 35%. Anecdotal reports indicate, though, crop farmers expect planting completions will improve rapidly as fields dry out and become workable.

WEST

Some contacts in CALIFORNIA are beginning to think that peak milk production has been reached, at a level a bit lower than last year. It is really too early to tell, as some more time needs to pass to make sure there is not another move higher left in the cows this spring. However, temperatures are getting warmer, at times much warmer, than average. At midweek, high temperatures are as much as 15 degrees above normal for early May. Also, on Tuesday, temperatures approached 103 degrees in the border areas of Arizona and California. Plants are running efficiently to handle the spring flush. Hay prices in the northern Valley are running \$220-230 FOB and about \$215 in the Imperial. Aphids are becoming much more of a problem in the south. At the CME Group, Grade AA butter pricing closed at \$1.69 on Wednesday, May 1, unchanged from a week earlier. The price has held at \$1.69 for 6 trading sessions. CREAM multiples range 1.05 to 1.24. Very little, if any, cream has to leave California at this time and demand from ice cream plants is gaining some momentum. Conditions for milk production in ARIZONA are becoming much warmer. The dairy areas were over 100 for 3 consecutive days. The peak has probably been reached and warmer temperatures will start to push output lower. Windy conditions are again noted at midweek as storms pass to the north. Temperatures are also warming in NEW MEXICO. Midweek temperatures are moving into the low 90s. Cow comfort is still OK and new crop local hay should be available soon. Windy conditions continue to occur with gusts noted in the 40-50 range again. This will cause some cow stress. Milk production in the PACIFIC NORTHWEST continues to build slowly as spring weather aids cow comfort levels. Warm temperatures and rain along the coastal areas are allowing grazers to take advantage of fresh forages. Milk production is slowly building in the region. No difficulties were reported in handling of current milk supplies. While new crop alfalfa is still maturing, harvest of early forages will begin within the next few weeks. Hay prices this year are \$15-\$20 per ton lower than year ago pricing. UTAH and IDAHO weather is favorable for most spring activities. Dairies are busy with increasing milk supplies and preparing for new crop forages. Hay and other feedstuff prices are lower than last year. Increased processing capacity in the region and higher milk prices have dairies taking a serious look at expansion plans. According to the NASS *Agricultural Prices* report for April, mid-month U.S. prices for baled alfalfa hay were \$215/ton, \$5/ton more than last year. Prices for selected Western states and the change from last year are as follows: Arizona \$200, -\$60; California \$207, -\$28; Colorado \$245, -\$10; Idaho \$190, -\$10; Nevada \$202, -\$13; New Mexico \$236, -\$64; Oregon \$231, +\$2; Utah \$183, -\$6; and Washington \$225, -\$15. New crop hay is arriving in the Southwest at steady to lower prices than last year. New crop alfalfa harvest will begin soon in the Northwest. Transportation costs are also adding significantly to delivered hay prices.

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

NONFAT DRY MILK - CENTRAL AND EAST

CENTRAL: Prices for Central nonfat dry milk are mixed, with contract prices based on variable indices finding some strength. Spot price offers from manufacturers are mostly steady, and many Central manufacturers are not hesitant about building NDM inventories. Other participants are also finding reasons to hold on to the nonfat dry milk in their stocks. Offers to resellers that built in substantial premiums were reportedly turned away. Those who have NDM are holding with confidence. Production is active through the region, but a few processors note overall weekly intakes for their operations are unchanged to lower. Processors speculate nutritional changes from varying rations may be at the heart of the atypically lower milk intake volumes.

EAST: Prices for low heat nonfat dry milk moved higher in the mostly price range this week, while prices for high heat nonfat dry milk were mixed with the low end of the range increasing and the upper end of the range decreasing. Domestic spot sales activity turned light this week as many traders attended a major industry conference in Chicago. Export interest remains very good with numerous multiple load sales of low heat. Some traders feel demand for product may increase in the short term as buyers attempt to get ahead of expected contract price increases, driven by export sales. Production of nonfat dry milk has increased, following the increases in milk production as the Mid-Atlantic region is at or near the seasonal peak. Most manufacturers are in production of low heat in order to more readily clear increased milk volumes. Many market participants continue to be unsure of the overall market picture, due to the countervailing factors of the bullish export demand and the bearish domestic milk supplies and nonfat dry milk production. The market undertone can be best described as steady to cautiously firm.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A
 LOW/MEDIUM HEAT: 1.6275 - 1.7900 MOSTLY: 1.6275 - 1.7500
 HIGH HEAT: 1.6675 - 1.8300

NONFAT DRY MILK - WEST

Western low/medium heat powder prices continue to move sharply higher. Both spot and index based sales moved higher in price. Sellers are in no hurry to move additional loads of powder at this time. They believe the fundamentals are strong enough in their favor that time is on their side. A few weeks ago, buyers were concerned with just getting some additional coverage, as prices were moving higher. Next, they slowed purchases as they decided to let the market run its course and wait for stability or maybe even lower prices. Now they are not so sure that this is just a temporary situation. The Oceania situation has eased, but the U.S. still seems to be the only pool of quality, available powder in the world. Uncertainty in the short run seems to be common. Offerings of high heat powder are limited. The price range narrowed. Many plants are not able to make much powder at this time, as they are more concerned with throughput.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A
 LOW/MEDIUM HEAT: 1.5675 - 1.7900 MOSTLY: 1.6100 - 1.7400
 HIGH HEAT: 1.6075 - 1.8300

DRY BUTTERMILK - CENTRAL AND EAST

CENTRAL: Central dry buttermilk prices narrowed the gap this week, with the bottom of the range moving up almost 6 cents. The top of the range is unchanged. Buyer interest is active into dry mix accounts. Dry buttermilk production is active, but trending seasonally lower as cream moves into Class II consumer products. Dry buttermilk inventories are steady to incrementally lower.

EAST: Prices for dry buttermilk moved higher this week as spot sales raised the low end of the range. Production of dry buttermilk is increasing as additional cream volumes from milk production increases are making their way to churns. Current production is adding to supplies. Trading activity remains fairly light and mostly limited to contract purchases with only a few spot sales. Manufacturers are comfortable with their expanding supplies with the knowledge that warmer weather will bring increases in demand as ice cream production seasonally expands. Some manufacturers may even be delaying sales with the expectation that prices will move higher with improved demand. The market undertone remains firm.

F.O.B. CENTRAL/EAST: 1.5400 - 1.6000

DRY BUTTERMILK - WEST

Buttermilk powder prices in the West are steady to higher. The strength in all dairy proteins is helping to support this market also. Production is seasonally heavy. Any stocks at the producer level are held with confidence. Seasonal users are increasing orders for both dry and condensed buttermilk. The market continues to have a firm undertone.

F.O.B. WEST: 1.4700 - 1.5300 MOSTLY: 1.4900 - 1.5100

DRY WHOLE MILK - NATIONAL

Dry whole milk prices are steady on a firm market. Production is higher at one or two plants as milk supplies shuttle to their facilities.

F.O.B. PRODUCING PLANT: 1.8000 - 1.9500

CALIFORNIA MANUFACTURING PLANTS - NDM

WEEK ENDING	PRICE	TOTAL SALES	SALES TO CCC
April 26	\$1.5440	10,708,743	0
April 19	\$1.4975	12,836,174	0

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Total sales (pounds) include sales to CCC. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

DRY WHEY - CENTRAL

Central dry whey prices are steady on the mostly price series on light trading. The range series gained one-quarter cent on both sides, based on intermittent spot load sales and variable contracts. Manufacturers in the Central region indicate sales into export markets are steady, but they anticipate Decree 152 of the Chinese government may slow the pace of exports in the near term. Dry whey production is at seasonal levels. A few manufacturers indicate farm milk intakes declined slightly this week. Field reps indicate some dairy farmers are struggling to stretch feed through to the point when pastures and/or green chop are available.

F.O.B. CENTRAL: .5025 - .6250 MOSTLY: .5200 - .5650
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .4075 - .5400

DRY WHEY - NORTHEAST

Prices for dry whey increased as sales based on various price indices moved the upper end of the range higher. Spot sales activity was limited this week as a many traders were attending a major industry conference in Chicago. Production of dry whey continues to be heavy as the spring milk flush adds to milk volumes channeled to cheese vats. Domestic demand for dry whey is improving as buyers of dairy proteins view whey as a competitively priced alternative and more readily available. Export interest, with China being the major player, continues to be good. Export sales have reduced whey inventory levels for some manufacturers. The market undertone is steady to firm.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .5400 - .6275

DRY WHEY - WEST

Western dry whey prices are steady this week. The American Dairy Products Institute annual conference was held in the Midwest early this week with participants from across the U.S. and international buyers present. Spot sales activity this week was light as manufacturers and buyers had opportunities to meet face to face for price negotiations. International demand is helping to firm prices as buyers assemble for the conference. Whey production continues to be robust as cheese plants are running full schedules in many cases. Stocks of whey are available from both manufacturers and brokers.

NONHYGROSCOPIC: .5250 - .6200 MOSTLY: .5350 - .5950

WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST

Whey protein concentrate 34% prices are higher for the week as manufacturers return to market plus pricing for spot loads. Contract pricing is reportedly unchanged. Several producers indicate they are actively sorting through offers from various sources, but some of the interest may represent duplications in efforts for obtaining spot loads of WPC 34%. Other manufacturers report some established customers are requesting increases on contract volumes. Dry WPC 34% production is at seasonal levels, and some interest in condensed WPC 34% for advanced processing is picking up as prices for higher whey protein and isolate products firm.

F.O.B. EXTRA GRADE 34% PROTEIN: 1.2200 - 1.4000 MOSTLY: 1.2400 - 1.2800

LACTOSE - CENTRAL AND WEST

Lactose prices are steady during a week of light trading. Spot market availability is variable and based mostly on mesh size. Lactose spot loads of unground lactose are available from some manufacturers. Packaging of available unground lactose ranges from 25 kg bags to totes. Interest from Southeast Asia, China, and South America is reportedly increasing. Some manufacturers speculate shipping to China may slow in the next few weeks as that government's Decree 152 is implemented.

Including spot sales and up to 3 month contracts.
F.O.B. EDIBLE, NON PHARMACEUTICAL: .4775 - .7500 MOSTLY: .5800 - .7100

CASEIN - NATIONAL

The rennet and acid casein price series are unchanged on a steady market. Market participants are monitoring 2013 milk production trends in Europe. They indicate there are concerns for milk availability for European casein production. Prices at the Global/Dairy Trade declined for contracts starting in July, which represented all trading activity in this session. Prices settled at \$4.42, a 3.1% decrease compared to the previous auction.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 4.3500 - 4.7000
ACID: 4.6000 - 4.9500

SUPPORT PURCHASE PRICES FOR DAIRY PRODUCTS EFFECTIVE NOVEMBER 1, 2009

BUTTER Bulk \$1.05 per pound; CHEESE 40# Blocks \$1.13 per pound; 500# Barrels \$1.10; NONFAT DRY MILK \$.80 per pound

The CCC Purchase table will no longer be shown unless purchases occur. Last CCC purchase: October 2009

U.S. Dairy Cow Slaughter (000 head) under Federal Inspection & Comparable Week 2012

WEEK ENDING	WEEKLY	2013		2012 WEEKLY	2012	
	DAIRY COWS	CUMULATIVE	DAIRY COWS	DAIRY COWS	CUMULATIVE	DAIRY COWS
04/13/2013	63.9		965.8	59.2		925.3

WEBSITE: http://www.ams.usda.gov/mnreports/sj_ls714.txt

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

CLASS III MILK PRICES (3.5% BF)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	19.32	17.03	18.00	16.76	18.18	20.25	18.24	17.32	16.28	17.06	15.51	15.28
2009	10.78	9.31	10.44	10.78	9.84	9.97	9.97	11.20	12.11	12.82	14.08	14.98
2010	14.50	14.28	12.78	12.92	13.38	13.62	13.74	15.18	16.26	16.94	15.44	13.83
2011	13.48	17.00	19.40	16.87	16.52	19.11	21.39	21.67	19.07	18.03	19.07	18.77
2012	17.05	16.06	15.72	15.72	15.23	15.63	16.68	17.73	19.00	21.02	20.83	18.66

CLASS IV MILK PRICES (3.5% BF)

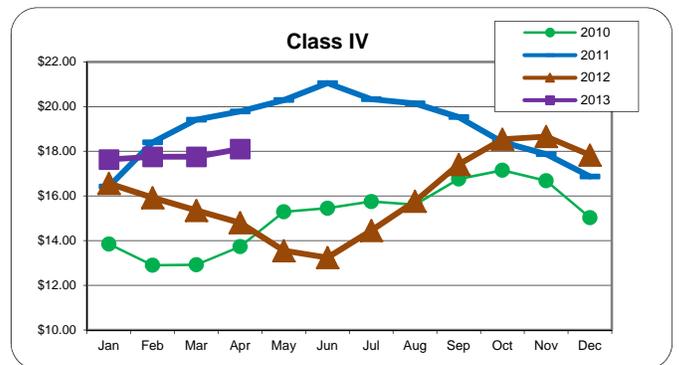
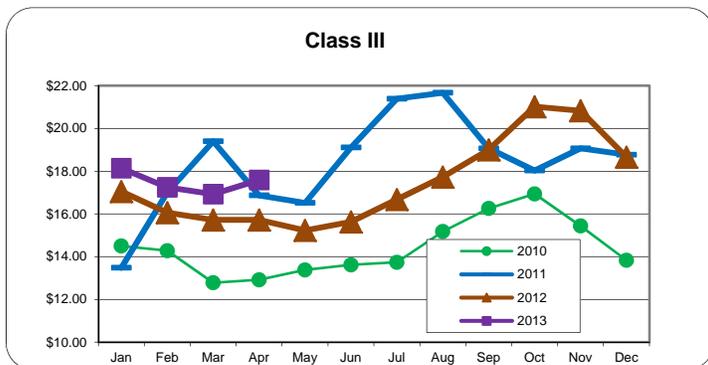
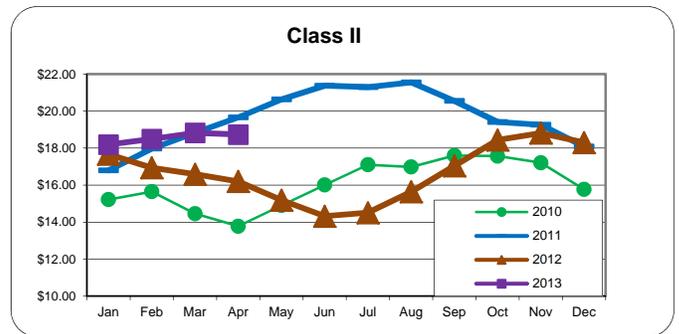
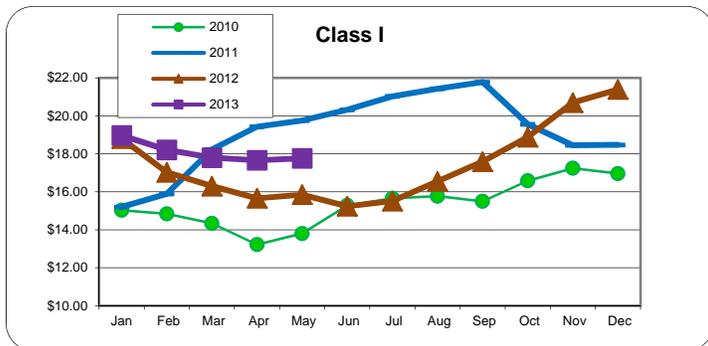
YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	16.29	14.67	14.17	14.56	15.26	15.92	16.60	16.64	15.45	13.62	12.25	10.35
2009	9.59	9.45	9.64	9.82	10.14	10.22	10.15	10.38	11.15	11.86	13.25	15.01
2010	13.85	12.90	12.92	13.73	15.29	15.45	15.75	15.61	16.76	17.15	16.68	15.03
2011	16.42	18.40	19.41	19.78	20.29	21.05	20.33	20.14	19.53	18.41	17.87	16.87
2012	16.56	15.92	15.35	14.80	13.55	13.24	14.45	15.76	17.41	18.54	18.66	17.83

FEDERAL MILK ORDER CLASS PRICES FOR 2013 (3.5%)

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	18.97	18.21	17.80	17.66	17.76							
II	18.19	18.49	18.82	18.73								
III	18.14	17.25	16.93	17.59								
IV	17.63	17.75	17.75	18.10								

1/ Specific order differentials to be added to this base price can be found by going to:

www.ams.usda.gov/DairyMarketingStatistics; then select "Prices"; and then select "Principal Pricing Points."



ORGANIC DAIRY MARKET NEWS

Information gathered April 22 - May 3, 2013

ORGANIC DAIRY FLUID OVERVIEW

News: A national organic brand has quite recently expanded offerings of organic Grassmilk, previously only available in the West, now nationwide. The organic Grassmilk is available in 99% of the outlets of a national natural foods store chain and is sourced from producers located in Humboldt County California and Wisconsin. This milk is produced by cows that eat only fresh grasses and dried forages, like hay. They are never fed supplemental grains or soybeans. The organic Grassmilk is pasteurized but not homogenized.

Pastures in much the Northeast and the Midwest are easing into being suitable for organic producers to let the cows out to graze. In Maine, pastures are expected to be ready for grazing in the next week or so.

Orders for organic cream from a New England organic cooperative remain strong enough to exceed supply.

Milk Product Sales: AMS reports Total Organic Milk Products sales for February 2013, 165 million pounds, were down 6.2% from February 2012.

Organic Whole Milk sales for February 2013, 44 million pounds, were up 0.6% compared with February 2012.

Organic Reduced Fat Milk sales for February, 46 million pounds, are 1.6% above sales one year earlier.

ESTIMATED TOTAL U.S. SALES OF FLUID MILK PRODUCTS, FEBRUARY 2013, WITH COMPARISONS 1/

Product Name <u>February</u>	Sales		Change from: 2/ Prev Yr. Y-T-D	
	Y-T-D Mil. Lbs.		Percent	
Whole Milk	1,031	2,182	-3.6	-2.0
Flavored Whole Milk	44	89	10.9	11.7
Reduced Fat Milk (2%)	1,383	2,934	-2.7	-1.2
Low Fat Milk (1%)	567	1,193	-4.7	-3.3
Fat-Free Milk (Skim)	546	1,149	-10.2	-8.8
Flavored Fat-Reduced Milk	348	712	-4.7	-2.7
Buttermilk	38	78	-1.5	2.3
Tot. Conv. Milk Products 5/	3,955	8,337	-4.4	-2.8
Organic Whole Milk	44	95	0.6	4.1
Organic Reduced Fat Milk	46	98	1.6	0.6
Organic Low Fat Milk	32	70	-16.3	-11.7
Organic Fat-Free Milk (Skim)	33	70	-8.3	-5.9
Organic Flavored Milk	9	9	-9.3	-14.6
Organic Fat-Reduced Milk 3/	121	259	-8.4	-6.5
Tot. Organic Milk Products.	165	354	-6.2	-3.9
Tot. Fluid Milk Prod. 4/	4,120	8,691	-4.4	-2.9
Tot Fluid Milk Prod Adj 4/5/	*	*	*	*

*Total Fluid Milk Products Adjusted for Calendar Composition will not be published until release of "An Overview of Calendar Composition of Fluid Milk Sales." 1/ These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas and California, which accounts for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data. 2/ Percent changes, as well as sales volumes, unless otherwise noted, are shown on an unadjusted basis; 3/ Total of organic reduced fat, lowfat, skim, flavored, and miscellaneous milk products combined. 4/ Total fluid milk products include the products listed price plus miscellaneous products and eggnog. 5/ Sales volumes and percent changes have been adjusted for calendar composition; see <http://www.ams.usda.gov/AMSV1.0/getfile?dDocName=STELDEV3023272>

NATIONALLY ADVERTISED PRICE COMPARISON

Organic Dairy Overview. Organic milk returned as the most advertised organic dairy product this period, ending last period's organic yogurt predominance, an unusual occurrence. Organic milk ad numbers increased and organic yogurt ad numbers declined. This is the first period of 2013 when as many as two of six regions have no organic dairy ads. It is also the first period this year with zero organic Greek yogurt ads. There are ads for 1 pound organic butter at a lower price than some ads for conventional butter.

Organic milk ads total 57% of all organic dairy ads. Organic yogurt is second with 24% of ads, followed by organic butter with 15% and organic ice cream with 4%.

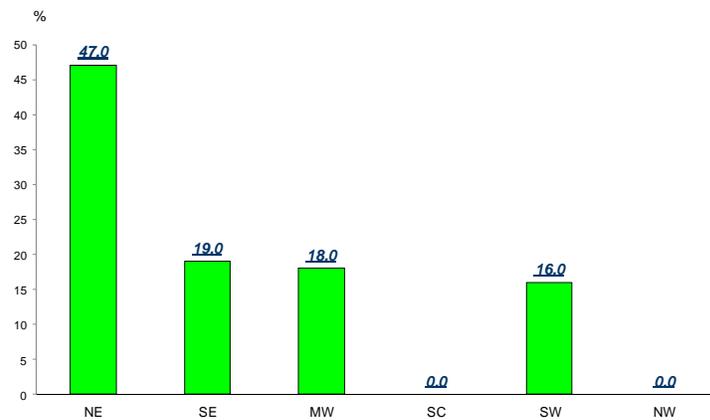
Advertising information presented is compiled from nearly 14,000 surveyed newspaper supermarket ads for the period April 22, 2013, to May 3, 2013, identifying weekly "specials" and containing organic dairy content. Surveyed ads reflect advertised "specials" and not the range of non-advertised supermarket cooler prices.

Complete results of this bi-weekly survey providing additional graphs, tables, and regional delineation, follow at the end of Dairy Market News, or can be accessed at: <http://www.ams.usda.gov/AMSV1.0/DairyRetailReport>

Regional Organic Dairy Ad Trends. Almost half of all organic dairy ads from the six regions, 47%, appeared in the Northeast. No organic dairy ads appeared in either the Northwest or South Central Regions. This represents the first period of 2013 when two regions had zero organic dairy ads. There have never been more than two regions without organic dairy ads this year.

The percentages of ads found in the remaining regions include the Southeast, 19%; the Midwest, 18%; and the Southwest, 16%.

Organic Dairy Ads Regionally As A Percentage of Surveyed Organic Dairy Ads Week 18, 2013



Organic Milk. Organic half gallons predominate organic milk retail advertising, as is almost always the case, this period with 54% of ads, only slightly down from nearly 57% of ads last period. Organic milk 8 ounce containers moved into second place with 29% of ads, trailed by organic milk gallons with 17% of ads.

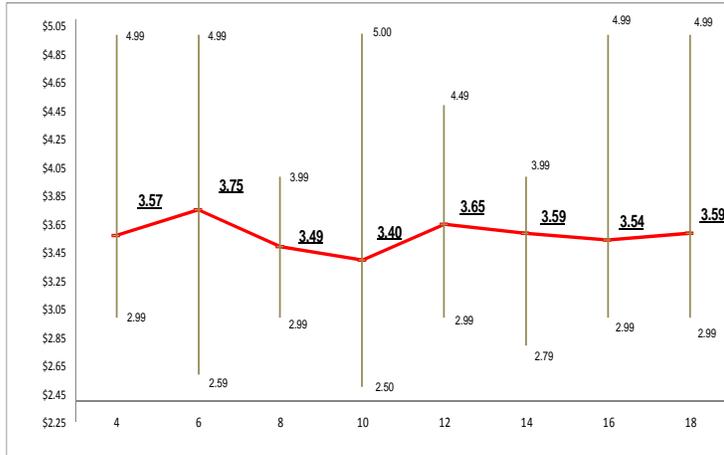
Organic Milk Half Gallons. The national weighted average advertised price of organic milk half gallons, \$3.59, is 5 cents higher than two weeks ago. The price range is \$2.99 to \$4.99. One year ago the average price was \$3.87.

ORGANIC DAIRY MARKET NEWS

Information gathered April 22 - May 3, 2013

CONTINUED FROM PAGE 8

Advertised Organic Milk Half Gallon Price Range and Weighted Average Advertised Price by 2013 Week

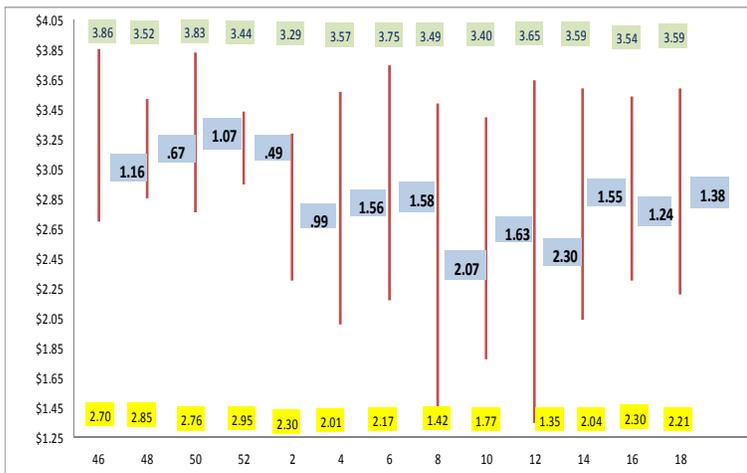


The Northeast has the highest weighted average price, \$3.71, while Midwest has the lowest price this period, \$2.99.

Organic - Conventional Milk Half Gallon Price Spread. This reporting period, the average advertised cost of a half-gallon of organic milk is \$1.38 more than the cost of a conventional half gallon. The current national organic half gallon milk weighted average advertised price of \$3.59, compared with conventional half gallons, \$2.21, yields this price spread, which is up 14 cents from two weeks ago. One year ago the price spread was \$2.46, with conventional half gallons priced \$1.41 (\$.80 less than currently) and organic half gallons priced \$3.87 (\$.28 more than currently).

The following graph shows the national organic and conventional weighted average advertised price of milk half gallons for the last four periods of 2012 and all of 2013 to date. Organic prices are in the orange blocks at the top, conventional in the yellow blocks at the bottom, and the magnitude of each price spread in the green blocks at the center of each red price line. It is visually evident that more variation tends to occur in conventional prices than organic prices.

Weighted Average Advertised Price Range of Organic - Conventional Milk Half Gallons By 2013 Week



Organic Yogurt. Organic yogurt ad numbers are the second lowest level of the year after being the second highest two weeks ago. Only two of six regions had organic yogurt ads, the Northwest with 53% and the Southeast with 47%. It is the first period of 2013 with zero organic Greek yogurt ads and only the second period with only two regions having organic yogurt ads.

About 56% of organic yogurt ads are for 4-6 ounce containers, with a weighted average advertised price of \$.66. Last year the average price was \$.76. Organic yogurt in 32 ounce containers accounts for 44% of ads, with an average price of \$3.23. Last year the average price was \$3.69. There are no ads for organic Greek yogurt.

1 Pound Organic butter. Ads for 1 pound organic butter are in three of six regions: the Midwest, 54%; the Northeast, 33%; and the Southeast, 13%. The national weighted average advertised price is \$4.02 and prices range from \$3.69 to \$5.00. One year ago the price was \$4.35. Current regional weighted average prices include \$3.80 in the Midwest, \$3.99 in the Northeast and \$5.00 in the Southeast. This period there was conventional butter advertised at a higher cost than the lowest priced organic butter, \$3.99 for some conventional butter compared with \$3.69 for some organic butter.

48-64 Ounce Organic Ice Cream. All organic ice cream ads are priced \$5.99 and all are in the Southwest.

SUPERMARKET PRICE COMPARISON:

Madison, Wisconsin Prices. Non-advertised organic milk, yogurt, butter and cheese prices in a range of food stores in Madison, Wisconsin are compared for this two week period. Stores included a big-box sized local supermarket; 2 regional chain supermarkets; a smaller but full product line food market; and 2 natural food stores; a national discount big box chain store also selling food; and a large local cooperative grocery store. Organic milk available included 2 national brands, 4 private label store brands, and 3 small local or near-by creamery brands, one featuring non-homogenized milk. Cheese available included 2 national brands, 2 store brands, and cheese from 5 other cheese makers.

INFORMATION GATHERED 04/22/2013 - 05/03/2013

ORGANIC MILK, YOGURT, CHEESE, BUTTER PRICE RANGE 2013 REPORTING WEEK 18

	MADISON, WISCONSIN		
	LOW	HIGH	RANGE
	(in Dollars)		
FLUID MILK			
MILK - gallon			
Whole	5.79	7.29	1.50
Reduced fat (2%)	5.79	7.29	1.50
Low fat (1%)	5.79	7.29	1.50
Nonfat (Skim)	5.79	7.29	1.50
MILK - half gallon			
Whole	3.87*	4.89	1.02*
Reduced fat (2%)	3.87*	4.89	1.02*
Low fat (1%)	3.87*	4.89	1.02*
Nonfat (Skim)	3.87*	4.89	1.02*
FLAVMILK - half gallon			
All fat tests	3.09	5.69	2.60

CONTINUE ON PAGE 8-B

ORGANIC DAIRY MARKET NEWS

Information gathered April 22 - May 3, 2013

CONTINUED FROM PAGE 8-A

	LOW	HIGH	RANGE
YOGURT			
Yogurt - 4-6 oz Yogurt	0.79	1.29	0.50
CHEESE			
Cheese - 8 oz block			
Mozzarella	3.40	5.75	2.35
Mild Cheddar	3.79	5.99	2.20
Monterey Jack	3.79	5.99	2.20
Pepper Jack	3.89	5.99	2.10
Cheese - 6 oz string			
Mozzarella	3.99	5.09	1.10
Colby Jack	3.89	4.99	1.10
BUTTER			
Butter - 1 Pound	4.79	6.09	1.30

- = Price change from prior reporting period.

ORGANIC GRAIN AND FEEDSTUFF MARKETS:

National organic grains and feedstuffs prices were mostly steady this trading period. Market activity on feed corn was active this week as sellers were willing to move inventories, especially in the Eastern Corn belt region where the majority of the trade was between 13.00 and 13.50. However, feed manufactories continued to buy on a limited basis because most of their needs are being met with contracted or overseas production. Supplies on soybeans remain limited and demand was light to moderate at steady values. Several new crop contracts were reported this period. One year ago, contracts were at least 1.00-2.00 lower than prices being negotiated this year. Weather also weighed on trade, as building soil moisture and cooler temperatures are more negative than slow planting is positive. Alfalfa Hay: Large Squares: Midwest: Premium/Supreme 250.00, Good/Premium 240.00; California: Good quality 245.00 Del.

Additional livestock and grain market news information is available at: <http://www.ams.usda.gov/mnreports/lbfnof.pdf>

MONTHLY SUMMARY AND AVERAGES FOR APRIL 2013 1/ - (UNLESS OTHERWISE NOTED, PRICES ARE DOLLARS PER POUND, CL/TL)

COMMODITY	:REPORT NUMBER 14					:REPORT NUMBER 15					:REPORT NUMBER 16					:REPORT NUMBER 17					:REPORT NUMBER 18					2013	2012
	:-----					:-----					:-----					:-----					:-----					Average	Average
	: APR 01 - 05					: APR 08 - 12					: APR 15 - 19					: APR 22 - 26					: APR 29 - 30					or Total	or Total
CHEESE																											
WISCONSIN (WSP, Delivered, LTL)																											
-- Process American 5# Loaf	: 1.8000 - 2.5050					: 1.8375 - 2.5425					: 1.9325 - 2.6375					: 1.9575 - 2.6625					: 1.9200 - 2.6250					2.2378	2.0028
-- Brick And/Or Muenster 5#	: 2.0825 - 2.6425					: 2.1025 - 2.6625					: 2.1950 - 2.7550					: 2.2650 - 2.8250					: 2.2525 - 2.7000					2.4444	2.1640
-- Cheddar 40# Block	: 2.0825 - 2.9550					: 2.1025 - 2.9750					: 2.1950 - 3.0675					: 2.2650 - 3.1375					: 2.2525 - 3.1250					2.6058	2.3765
-- Monterey Jack 10#	: 2.0525 - 2.9550					: 2.0725 - 2.9750					: 2.1650 - 3.0675					: 2.2350 - 3.1375					: 2.2225 - 3.1250					2.5908	2.3615
-- Blue 5#	: 2.3450 - 3.3325					: 2.3650 - 3.3525					: 2.4575 - 3.4450					: 2.5275 - 3.5150					: 2.5150 - 3.5025					2.9258	2.6415
-- Mozzarella 5 - 6#	: 1.9250 - 3.0550					: 1.9450 - 3.0750					: 2.0375 - 3.1675					: 2.1075 - 3.2375					: 2.0950 - 3.2250					2.5770	2.3490
-- Grade A Swiss Cuts 6 - 9#	: 3.0500 - 3.1675					: 2.9500 - 3.0675					: 2.9500 - 3.0675					: 2.9500 - 3.0675					: 2.9500 - 3.0675					3.0315	2.8638
NORTHEAST (WSP, Delivered, LTL)																											
-- Cheddar 40# Block	: 2.0950 - 2.3800					: 2.1150 - 2.4000					: 2.2075 - 2.4925					: 2.2775 - 2.5625					: 2.2650 - 2.5500					2.3245	2.0390
-- Process 5# Sliced	: 1.8275 - 2.3075					: 1.8650 - 2.3450					: 1.9600 - 2.4400					: 1.9850 - 2.4650					: 1.9475 - 2.4275					2.1528	1.7375
-- Muenster	: 2.1150 - 2.4750					: 2.1350 - 2.4950					: 2.2275 - 2.5875					: 2.2975 - 2.6575					: 2.2850 - 2.6450					2.3820	2.0965
-- Grade A Swiss Cuts 10 - 14#	: 3.5300 - 3.8525					: 3.4300 - 3.7525					: 3.4300 - 3.7525					: 3.4300 - 3.7525					: 3.4300 - 3.7525					3.6140	3.4563
WEST COAST (WSP, Delivered, LTL)																											
-- Process 5# Loaf	: 1.7350 - 1.9925					: 1.7725 - 2.0300					: 1.8675 - 2.1250					: 1.8925 - 2.1500					: 1.8550 - 2.1125					1.9491	1.7113
-- Cheddar 40# Block	: 1.8125 - 2.1650					: 1.8350 - 2.1875					: 1.9275 - 2.2800					: 1.9975 - 2.3500					: 1.9850 - 2.3375					2.0777	1.7953
-- Cheddar 10# Cuts	: 1.9925 - 2.2125					: 2.0150 - 2.2350					: 2.1075 - 2.3275					: 2.1775 - 2.3975					: 2.1650 - 2.3850					2.1915	1.9090
-- Monterey Jack 10#	: 2.0025 - 2.1625					: 2.0250 - 2.1850					: 2.1175 - 2.2775					: 2.1875 - 2.3475					: 2.1750 - 2.3350					2.1715	1.8890
-- Grade A Swiss Cuts 6 - 9#	: 3.1075 - 3.5375					: 3.0075 - 3.4375					: 3.0075 - 3.4375					: 3.0075 - 3.4375					: 3.0075 - 3.4375					3.2452	3.0875
FLUID PRODUCTS																											
SPOT PRICES OF CLASS II CREAM (\$ per lb. butterfat)																											
-- Northeast - f.o.b	: 1.8452 - 2.0594					: 1.9974 - 2.0806					: 2.1155 - 2.2542					: 2.1679 - 2.3456					: 2.0580 - 2.1952					2.1099	1.7265
-- Upper Midwest - f.o.b	: 1.9441 - 2.0429					: 1.9641 - 2.0806					: 2.0808 - 2.2195					: 2.1324 - 2.2390					: 2.0580 - 2.1952					2.0914	1.7272
PRICES OF CONDENSED SKIM - NORTHEAST (\$ per lb. wet solids) - f.o.b.																											
-- Class II	: 1.52 - 1.57					: 1.52 - 1.59					: 1.52 - 1.60					: 1.50 - 1.58					: 1.50 - 1.58					1.5491	1.2750
-- Class III	: 1.42 - 1.47					: 1.35 - 1.42					: 1.35 - 1.43					: 1.35 - 1.43					: 1.35 - 1.43					1.4014	1.2060

MONTHLY SUMMARY AND AVERAGES FOR APRIL 2013 1/ - (UNLESS OTHERWISE NOTED, PRICES ARE DOLLARS PER POUND, CL/TL)

COMMODITY	REPORT NUMBER 14	REPORT NUMBER 15	REPORT NUMBER 16	REPORT NUMBER 17	REPORT NUMBER 18	2013	2012
	Average					Average	Average
	APR 01 - 05	APR 08 - 12	APR 15 - 19	APR 22 - 26	APR 29 - 30	or Total	or Total

DRY PRODUCTS

NONFAT DRY MILK

-- Central And East (f.o.b.)							
-- Low/Medium Heat	:: 1.4700 - 1.7000	:: 1.5500 - 1.7500	:: 1.5725 - 1.8000	:: 1.5900 - 1.8000	:: 1.6275 - 1.7900	:: 1.6590	: 1.2267
-- Mostly	:: 1.5400 - 1.6300	:: 1.5500 - 1.6600	:: 1.5725 - 1.7100	:: 1.5900 - 1.7300	:: 1.6275 - 1.7500	:: 1.6288	: 1.2319
-- High Heat	:: 1.5800 - 1.6475	:: 1.6250 - 1.6850	:: 1.6125 - 1.7150	:: 1.6300 - 1.8700	:: 1.6675 - 1.8300	:: 1.6777	: 1.3524
-- West (f.o.b.)							
-- Low/Medium Heat	:: 1.4600 - 1.6700	:: 1.5100 - 1.7175	:: 1.5125 - 1.7600	:: 1.5300 - 1.7800	:: 1.5675 - 1.7900	:: 1.6231	: 1.2186
-- Mostly	:: 1.5000 - 1.6000	:: 1.5300 - 1.6200	:: 1.5400 - 1.6800	:: 1.5600 - 1.7000	:: 1.6100 - 1.7400	:: 1.5989	: 1.2145
-- High Heat	:: 1.5200 - 1.6400	:: 1.5600 - 1.7000	:: 1.5625 - 1.7100	:: 1.5700 - 1.8500	:: 1.6075 - 1.8300	:: 1.6463	: 1.3315

WHEY POWDER (Nonhygroscopic)

-- Central (f.o.b.)	:: 0.4800 - 0.6425	:: 0.4700 - 0.6375	:: 0.4700 - 0.6375	:: 0.5000 - 0.6225	:: 0.5025 - 0.6250	:: 0.5581	: 0.4639
-- Mostly	:: 0.5100 - 0.5600	:: 0.5200 - 0.5600	:: 0.5200 - 0.5650	:: 0.5200 - 0.5650	:: 0.5200 - 0.5650	:: 0.5402	: 0.5446
-- West (f.o.b.)	:: 0.5200 - 0.6100	:: 0.5350 - 0.6025	:: 0.5300 - 0.6200	:: 0.5250 - 0.6200	:: 0.5250 - 0.6200	:: 0.5705	: 0.4604
-- Mostly	:: 0.5300 - 0.5900	:: 0.5350 - 0.5900	:: 0.5350 - 0.5950	:: 0.5350 - 0.5950	:: 0.5350 - 0.5950	:: 0.5633	: 0.5085
-- Northeast (f.o.b.)	:: 0.5200 - 0.6200	:: 0.5200 - 0.6300	:: 0.5400 - 0.6375	:: 0.5400 - 0.6225	:: 0.5400 - 0.6275	:: 0.5792	: 0.6039

WHEY PROTEIN CONCENTRATE

-- Central And West (f.o.b.)							
-- Extra Grade 34% Protein	:: 1.1600 - 1.2700	:: 1.1600 - 1.4000	:: 1.1700 - 1.4000	:: 1.2000 - 1.4000	:: 1.2200 - 1.4000	:: 1.2736	: 1.3785
-- Mostly	:: 1.2200 - 1.2400	:: 1.2200 - 1.2500	:: 1.2200 - 1.2550	:: 1.2200 - 1.2600	:: 1.2400 - 1.2800	:: 1.2378	: 1.4195

ANIMAL FEED - WHEY

-- Central (f.o.b.)							
-- Milk Replacer	:: 0.4000 - 0.5200	:: 0.4000 - 0.5200	:: 0.4050 - 0.5400	:: 0.4075 - 0.5400	:: 0.4075 - 0.5400	:: 0.4672	: 0.4650

BUTTERMILK (Min. 30% protein)

-- Central And East (f.o.b.)	:: 1.3900 - 1.4600	:: 1.4250 - 1.5000	:: 1.4625 - 1.5025	:: 1.4825 - 1.6000	:: 1.5400 - 1.6000	:: 1.4862	: 1.1939
-- West (f.o.b.)	:: 1.3400 - 1.4800	:: 1.4050 - 1.4900	:: 1.4300 - 1.5100	:: 1.4500 - 1.5300	:: 1.4700 - 1.5300	:: 1.4585	: 1.1500
-- Mostly	:: 1.3750 - 1.4150	:: 1.4100 - 1.4300	:: 1.4400 - 1.4725	:: 1.4700 - 1.5100	:: 1.4900 - 1.5100	:: 1.4457	: 1.1586

WHOLE MILK POWDER

-- National (f.o.b.)	:: 1.7400 - 1.8000	:: 1.7500 - 1.9300	:: 1.8000 - 1.9300	:: 1.8000 - 1.9500	:: 1.8000 - 1.9500	:: 1.8409	: 1.5480
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LACTOSE

-- Central And West (f.o.b.)	:: 0.4500 - 0.7500	:: 0.4500 - 0.7500	:: 0.4500 - 0.7500	:: 0.4775 - 0.7500	:: 0.4775 - 0.7500	:: 0.6044	: 0.9227
-- Mostly	:: 0.5800 - 0.7000	:: 0.5800 - 0.7100	:: 0.5800 - 0.7100	:: 0.5800 - 0.7100	:: 0.5800 - 0.7100	:: 0.6439	: 0.9126

CASEIN - Edible - National (f.o.b.)

-- Nonrestricted - Renmet	:: 4.3000 - 4.7000	:: 4.3000 - 4.7000	:: 4.3000 - 4.7000	:: 4.3500 - 4.7000	:: 4.3500 - 4.7000	:: 4.5080	: 4.4917
-- Nonrestricted - Acid	:: 4.5500 - 4.9500	:: 4.5500 - 4.9500	:: 4.5500 - 4.9500	:: 4.6000 - 4.9500	:: 4.6000 - 4.9500	:: 4.7580	: 4.7429

1/ Prices for all products are issued once a week and represent a value for the entire week. Monthly averages are based on weekly prices and are time-weighted according to the number of workdays in the month - Saturdays, Sundays and National Holidays excluded. No monthly average is computed if one or more weekly prices are missing.

CME GROUP AVERAGES FOR APRIL 2013

COMMODITY	REPORT NUMBER 14	REPORT NUMBER 15	REPORT NUMBER 16	REPORT NUMBER 17	REPORT NUMBER 18	2013 *	2012 *
	APR 1 - 5	APR 8 - 12	APR 15 - 19	APR 22 - 26	APR 29 - 30	Monthly Average	Monthly Average
BUTTER*							
-- GRADE AA							
--Monday	1.6300	1.7300	1.7600	1.7700	1.6900		
--Tuesday	1.6325	1.7325	1.7700	1.7350	1.6900		
--Wednesday	1.6500	1.7325	1.7800	1.6900			
--Thursday	1.7000	1.7350	1.7875	1.6900			
--Friday	1.7100	1.7400	1.7875	1.6900		1.7197	1.4136
--Weekly Average**	1.6645	1.7340	1.7770	1.7150			
CHEESE*							
-- BARRELS							
--Monday	1.6075	1.7125	1.7675	1.7650	1.6650		
--Tuesday	1.6125	1.7325	1.7575	1.7575	1.6600		
--Wednesday	1.6425	1.7400	1.7600	1.7250			
--Thursday	1.6625	1.7525	1.7600	1.6900			
--Friday	1.6925	1.7550	1.7700	1.6850		1.7124	1.4524
--Weekly Average**	1.6435	1.7385	1.7630	1.7245			
-- 40# BLOCKS							
--Monday	1.6925	1.7850	1.8700	1.8800	1.8675		
--Tuesday	1.6925	1.7950	1.8700	1.8650	1.8850		
--Wednesday	1.6925	1.8050	1.8850	1.8650			
--Thursday	1.7375	1.8225	1.8850	1.8600			
--Friday	1.7625	1.8375	1.8800	1.8600		1.8225	1.5039
--Weekly Average**	1.7155	1.8090	1.8780	1.8660			
NONFAT DRY MILK*							
-- EXTRA GRADE							
--Monday	1.5600	1.6100	1.6900	1.7000	1.7000		
--Tuesday	1.5600	1.6100	1.7000	1.7000	1.7000		
--Wednesday	1.5600	1.6300	1.7000	1.7000			
--Thursday	1.5800	1.6600	1.7000	1.7000			
--Friday	1.5900	1.6800	1.7000	1.7000		1.6559	1.1828
--Weekly Average**	1.5700	1.6380	1.6980	1.7000			
-- GRADE A							
--Monday	1.5900	1.7125	1.7800	1.7850	1.7600		
--Tuesday	1.6400	1.7225	1.7850	1.7850	1.7600		
--Wednesday	1.6500	1.7500	1.7850	1.7600			
--Thursday	1.6825	1.7700	1.7850	1.7600			
--Friday	1.6825	1.7800	1.7850	1.7600		1.7395	1.2058
--Weekly Average**	1.6490	1.7470	1.7840	1.7700			

* Monthly averages are a simple average of all the closes during the month. Weekly and monthly averages are independent calculations.

** Weekly averages are simple averages of the closes during the calendar week and are for information purposes. Should the week be split between two months, the weekly average will appear in the monthly report in which the Friday close is reported.

FEDERAL MILK ORDER CLASS AND COMPONENT PRICES, APRIL

Component Price Information: Under the Federal milk order pricing system, the butterfat price for April 2013 is \$1.8227 per pound. Thus, the Class II butterfat price is \$1.8297. The protein and other solids prices for April are \$3.0130 and \$0.3863 per pound, respectively. These component prices set the Class III skim milk price at \$11.62 per cwt. The April Class IV skim milk price is \$12.15, which is derived from the nonfat solids price of \$1.3498 per pound.
Product Price Averages: The product price averages for April are: butter \$1.6766, nonfat dry milk \$1.5312, cheese \$1.7310, and dry whey \$0.5741.

FEDERAL MILK ORDER MINIMUM CLASS PRICES FOR MILK OF 3.5 PERCENT BUTTERFAT ^{1/2/}						
FEDERAL MILK ORDER MARKETING AREAS ^{3/}	ORDER NUMBER	APRIL 2013				MAY 2013
		CLASS I	CLASS II	CLASS III	CLASS IV	CLASS I
		DOLLARS PER 100 POUNDS				
Northeast (Boston) ^{4/}	001	20.91	18.73	17.59	18.10	21.01
Appalachian (Charlotte) ^{5/ 6/}	005	21.06	18.73	17.59	18.10	21.16
Southeast (Atlanta) ^{6/ 7/}	007	21.46	18.73	17.59	18.10	21.56
Florida (Tampa) ^{6/ 8/}	006	23.06	18.73	17.59	18.10	23.16
Midwest (Cleveland) ^{9/}	033	19.66	18.73	17.59	18.10	19.76
Upper Midwest (Chicago) ^{10/}	030	19.46	18.73	17.59	18.10	19.56
Central (Kansas City) ^{11/}	032	19.66	18.73	17.59	18.10	19.76
Southwest (Dallas) ^{12/}	126	20.66	18.73	17.59	18.10	20.76
Arizona (Phoenix)	131	20.01	18.73	17.59	18.10	20.11
Pacific Northwest (Seattle) ^{13/}	124	19.56	18.73	17.59	18.10	19.66
All-Market Average	---	20.55	18.73	17.59	18.10	20.65

^{1/} To convert the Class I price per 100 pounds to the Class I price per gallon, divide by 11.63 - the approximate number of gallons in 100 pounds of milk.
^{2/} Note: The mandatory \$0.20 per cwt. processor assessment under the Fluid Milk Promotion Order is not included in the Class I prices shown on this table.
^{3/} Names in parentheses are the major city in the principal pricing point of the market.
^{4/} Class I prices at other cities are: New York City, minus \$0.10; Philadelphia, minus \$0.20; Baltimore, minus \$0.25; and Washington, DC, minus \$0.25.
^{5/} Class I prices at other cities are: Knoxville, minus \$0.20 and Louisville, minus \$1.10.
^{6/} Effective May 1, 2008, the Class I price surface in these orders were temporarily adjusted.
^{7/} Class I prices at other cities are: New Orleans, same; Memphis, minus \$0.90; Nashville, minus \$0.90; and Springfield, MO, minus \$1.40.
^{8/} Class I prices at other cities are: Orlando, same; Miami, plus \$0.60; and Jacksonville, minus \$0.40.
^{9/} Class I prices at other cities are: Indianapolis, same; Cincinnati, plus \$0.20; Pittsburgh, plus \$0.10; and Detroit, minus \$0.20.
^{10/} Class I prices at other cities are: Milwaukee, minus \$0.05; and Minneapolis, minus \$0.10.
^{11/} Class I prices at other cities are: Des Moines, minus \$0.20; Omaha, minus \$0.15; Oklahoma City, plus \$0.60; St. Louis, same; and Denver, plus \$0.55.
^{12/} Class I prices at other cities are: Houston, plus \$0.60; San Antonio, plus \$0.45; Albuquerque, minus \$0.65; and El Paso, minus \$0.75.
^{13/} Class I prices at other cities are: Portland, same; and Spokane, same.

Milk Production, Disposition, and Income 2012

Milk production increased 2.1 percent in 2012 to 200 billion pounds. The rate per cow, at 21,697 pounds, was 361 pounds above 2011. The annual average number of milk cows on farms was 9.23 million head, up 39,000 head from 2011.

Cash receipts from marketings of milk during 2012, totaled \$37.0 billion, 6.4 percent lower than 2011. Producer returns averaged \$18.56 per hundredweight, 8.3 percent below 2011. Marketings totaled 199.4 billion pounds, 2.1 percent above 2011. Marketings include whole milk sold to plants and dealers as well as milk sold directly to consumers.

An estimated 961 billion pounds of milk were used on farms where produced, 1.1 percent less than 2011. Calves were fed 90 percent of this milk, with the remainder consumed in producer households.

Milk Cows and Production of Milk: United States, 2010-2012

Year	Number of Milk Cows ^{1/}	Production of Milk ^{2/}		
		Per Milk Cow	All milk percent of fat	Total
		Milk		Milk
	1,000 head	Pounds	Percent	Mil. Lbs.
2010	9,119	21,148	3.66	192,848
2011	9,194	21,336	3.71	196,164
2012	9,233	21,697	3.72	200,324

^{1/} Average number during year, excluding heifers not yet fresh. ^{2/} Excludes milk sucked by calves.

Milk Marketings and Income: United States, 2010-2012

Year	Combined Marketings of Milk and Cream			
	Milk Marketed by Producers		Average Returns ^{1/}	Cash Receipts from Marketings
	Total ^{2/}	Fluid Grade ^{3/}	Per 100 Pounds of Milk	
	Mil. lbs.	Percent	Dollars	1,000 Dollars
2010	191,863	98	16.35	31,367,282
2011	195,192	99	20.25	39,513,587
2012	199,362	99	18.56	37,003,881

^{1/} Cash receipts divided by milk marketings. ^{2/} Milk sold to plants and dealers as whole milk and equivalent amounts of milk for cream. Includes milk produced by dealers' own herds and milk sold directly to consumers. Also includes milk produced by institutional herds. ^{3/} Percentage of milk sold that is eligible for fluid use (Grade A in most States). Includes fluid grade milk used in manufacturing dairy products.

Source: U.S. Department of Agriculture. National Agricultural Statistics Service. *Milk Production, Disposition, and Income 2012 Summary*, April 2013.

**ANNUAL MILK MARKETINGS BY PRODUCERS AND CASH RECEIPTS FROM MARKETINGS,
BY STATE, 2012**

State	Milk Marketed by Producers		Cash Receipts from Marketings	
	Quantity ^{1/}	Fluid Grade ^{2/}	Total	Average Return ^{3/}
	Mil. lbs.	Percent	1,000 Dollars	\$/cwt.
AL	131.0	100	28,296	21.60
AK	5.4	100	1,296	24.00
AZ	4,495.0	100	791,120	17.60
AR	131.0	100	24,104	18.40
CA	41,766.0	99	6,899,743	16.52
CO	3,191.0	100	593,526	18.60
CT	355.0	100	69,935	19.70
DE	92.8	100	17,632	19.00
FL	2,332.0	100	520,036	22.30
GA	1,521.0	100	302,679	19.90
HI	28.2	100	9,644	34.20
ID	13,528.0	100	2,421,512	17.90
IL	1,939.0	98	376,166	19.40
IN	3,713.0	100	709,183	19.10
IA	4,422.0	99	849,024	19.20
KS	2,719.0	100	516,610	19.00
KY	1,109.0	100	219,582	19.80
LA	219.0	100	42,924	19.60
ME	609.0	100	124,236	20.40
MD	972.0	100	187,596	19.30
MA	217.0	100	43,400	20.00
MI	8,863.0	100	1,675,107	18.90
MN	8,965.0	99	1,757,140	19.60
MS	199.0	100	40,198	20.20
MO	1,383.0	97	261,387	18.90
MT	293.0	100	52,740	18.00
NE	1,179.0	99	231,084	19.60
NV	660.0	100	124,740	18.90
NH	273.0	100	53,508	19.60
NJ	128.0	100	24,192	18.90
NM	8,102.0	100	1,409,748	17.40
NY	13,164.0	100	2,553,816	19.40
NC	934.0	100	191,470	20.50
ND	339.0	95	64,071	18.90
OH	5,332.0	97	1,034,408	19.40
OK	841.0	100	169,041	20.10
OR	2,491.0	100	493,218	19.80
PA	10,434.0	100	2,086,800	20.00
RI	18.1	100	3,584	19.80
SC	274.0	100	56,718	20.70
SD	1,960.0	98	386,120	19.70
TN	800.0	100	156,800	19.60
TX	9,572.0	100	1,789,964	18.70
UT	1,936.0	100	342,672	17.70
VT	2,554.0	100	500,584	19.60
VA	1,719.0	100	357,552	20.80
WA	6,218.0	100	1,156,548	18.60
WV	156.0	100	29,640	19.00
WI	26,956.0	98	5,229,464	19.40
WY	123.4	93	23,323	18.90
US ^{4/}	199,362.0	99	37,003,881	18.56

^{1/} Milk sold to plants and dealers as whole milk and equivalent amounts of milk for cream. Includes milk produced by dealers' own herds and milk sold directly to consumers. Also includes milk produced by institutional herds. ^{2/} Percentage of milk sold that is eligible for fluid use (Grade A in most States). Includes fluid grade milk used in manufacturing dairy products. ^{3/} Cash receipts divided by milk marketings. ^{4/} May not add due to rounding.

Source: U.S. Department of Agriculture. National Agricultural Statistics Service. *Milk Production, Disposition, and Income 2012 Summary, April 2013.*

APRIL AGRICULTURAL PRICES HIGHLIGHTS

The All Milk price received by farmers was \$19.30 in April, up \$0.20 from March 2013 and up \$2.50 from April 2012. Alfalfa hay price was \$215.00 in April, up \$5.00 from April 2012. Corn price was \$6.67 in April, up \$0.33 from April 2012. Soybean price was \$14.20 in April, up \$0.40 from April 2012. The milk-feed price ratio was 1.56 in April, up 0.15 from April 2012.

The index of prices received by farmers for dairy products during the month of April 2013 was up 2 points to 148. Compared with April 2012, the index was up 19 points (14.7 percent). The index of prices paid by farmers for commodities and services, interest, taxes, and wage rates in April 2013 was unchanged at 220. Compared with April 2012, the index was up 5 points (2.3 percent).

SELECTED MILK PRICES, MILK COWS, AND FEED PRICES, SELECTED STATES AND U.S., APRIL 2013 WITH COMPARISONS

State	All-Milk price ^{1/2/}				Alfalfa hay, baled		Corn for Grain		Soybeans	
	Dollars per cwt.				Dollars per ton		Dollars per bushel		Dollars per bushel	
	March		April		April		April		April	
	2012	2013	2012	2013 ^{3/}	2012	2013 ^{3/}	2012	2013 ^{3/}	2012	2013 ^{3/}
AZ	16.50	18.30	16.00	18.30	260.00	200.00	---	---	---	---
CA	15.51	17.51	14.91	18.40	235.00	207.00	---	---	---	---
CO	17.50	19.50	17.10	19.60	255.00	245.00	6.34	6.79	---	---
ID	16.70	18.30	16.40	18.70	200.00	190.00	---	---	---	---
IN	17.50	19.90	17.50	19.60	---	---	6.56	6.83	---	---
IA	17.60	19.80	17.40	19.80	143.00	251.00	6.23	6.70	13.60	14.20
MI	17.90	19.70	17.30	19.40	125.00	250.00	6.24	6.40	13.70	13.90
MN	18.00	19.50	17.70	19.90	150.00	255.00	6.06	6.60	13.70	14.10
NM	15.90	17.80	15.40	17.80	300.00	236.00	---	---	---	---
NY	18.40	20.40	17.90	20.20	171.00	205.00	---	---	---	---
OH	18.50	20.30	18.00	20.00	209.00	260.00	6.50	6.63	---	---
PA	19.00	20.70	18.30	20.50	216.00	235.00	6.99	6.97	---	---
TX	17.20	19.40	16.70	19.20	273.00	244.00	7.16	7.16	---	---
WA	17.50	19.50	17.10	19.80	240.00	225.00	---	---	---	---
WI	17.70	19.40	17.60	19.70	135.00	255.00	6.15	6.70	13.40	14.10
U.S.	17.20	19.10	16.80	19.30	210.00	215.00	6.34	6.67	13.80	14.20

^{1/} Prices are shown at reported butterfat test. ^{2/} Before deductions for hauling. Includes quality, quantity, and other premiums. Excludes hauling subsidies.

^{3/} Preliminary.

MILK-FEED PRICE RATIO, SELECTED STATES AND U.S., APRIL 2013 WITH COMPARISONS

Milk-feed: pounds of 16% mixed dairy feed equal in value to 1 pound of whole milk ^{1/}			
State ^{2/}	April 2012	March 2013	April 2013 ^{3/}
IA	1.67	1.46	1.51
MI	1.72	1.48	1.51
MN	1.70	1.47	1.52
OH	1.50	1.47	1.53
WI	1.73	1.43	1.49
U.S.	1.41	1.48	1.56

^{1/} The price of commercial prepared dairy feed is based on current United States prices received for corn, soybeans, and alfalfa. The modeled feed uses 51 percent corn, 8 percent soybeans, and 41 percent alfalfa hay. ^{2/} Available states that provided all necessary data to compute milk feed price ratios.

^{3/} Preliminary.

GENERAL PRICE MEASURES, U.S., APRIL 2013 WITH COMPARISONS

Item	April 2012	March 2013	April 2013 ^{1/}
INDEX NUMBERS (1990-92=100):			
Prices received by farmers for dairy products	129	146	148
Prices paid by farmers for commodities and services, interest taxes, and wage rates	215	220	220

^{1/} Preliminary.

Source: U.S. Department of Agriculture. National Agricultural Statistics Service. Agricultural Statistics Board. *Agricultural Prices, April 2013*.



Dairy Market News Branch

Agricultural
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National Dairy Retail Report

Websites: <http://www.marketnews.usda.gov/portal/da> and <http://www.ams.usda.gov/mnreports/dybretail.pdf>

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Thursday, May 2, 2013

Advertised Prices for Dairy Products at Major Retail Supermarket Outlets 04/22 to 05/03

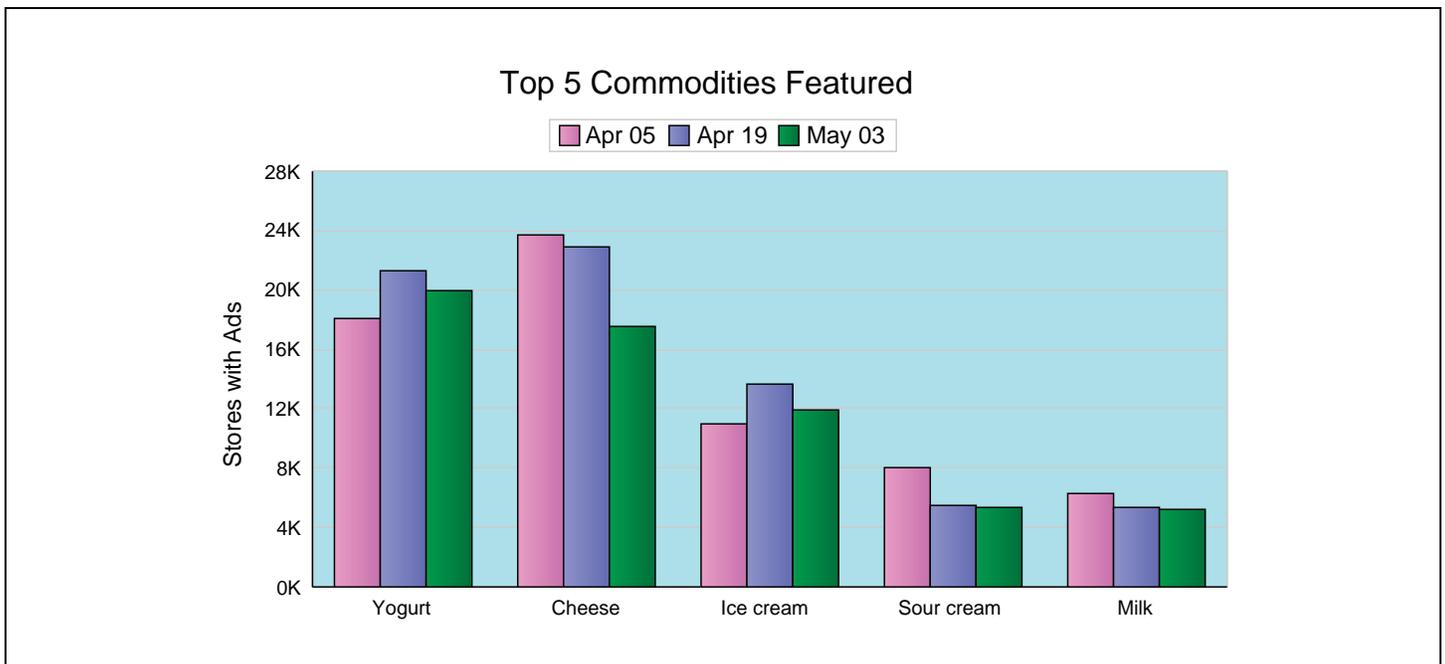
Greek yogurt in 4-6 ounce packs continues to be the most advertised yogurt category with a weighted average advertised price of \$.98, down 2 cents from two weeks ago but up 1 cent from a year ago. Regular yogurt in 4-6 ounce packs, averaged 48 cents, down 3 cents from two weeks ago and down 4 cents from a year ago.

The most advertised cheese category, 8 ounce shredded (48% of national ads), has a weighted average advertised price of \$2.27, unchanged from two weeks ago and 5 cents more than one year ago. The second most advertised cheese category, 8 ounce blocks (32% of national ads), increased in price 23 cents, to \$2.44, 24 cents more than the price one year ago.

Ice cream is the third most advertised product category. The national weighted average price is \$3.02 per 48-64 ounce pack, down 2 cents from 2 weeks ago and 3 cents from a year ago.

Butter ad numbers fell out of the top five dairy categories. The price increased 29 cents to \$3.04, after also increasing 29 cents two weeks ago. This period's price is 60 cents higher than one year ago. Current advertised prices range from \$1.99 to \$3.99.

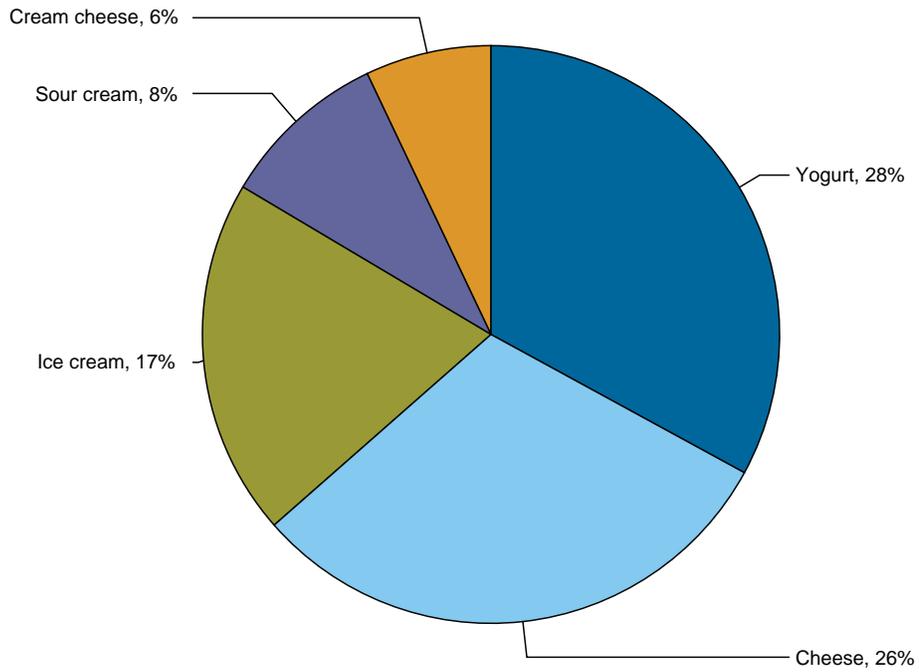
The national weighted average conventional milk price for half gallons, \$2.21, is down 9 cents from two weeks ago. Organic half-gallon milk, at \$3.59, is up 5 cents from two weeks ago. The organic-conventional half-gallon price spread is \$1.38, compared to \$1.24 two weeks ago and \$1.55 four weeks ago.



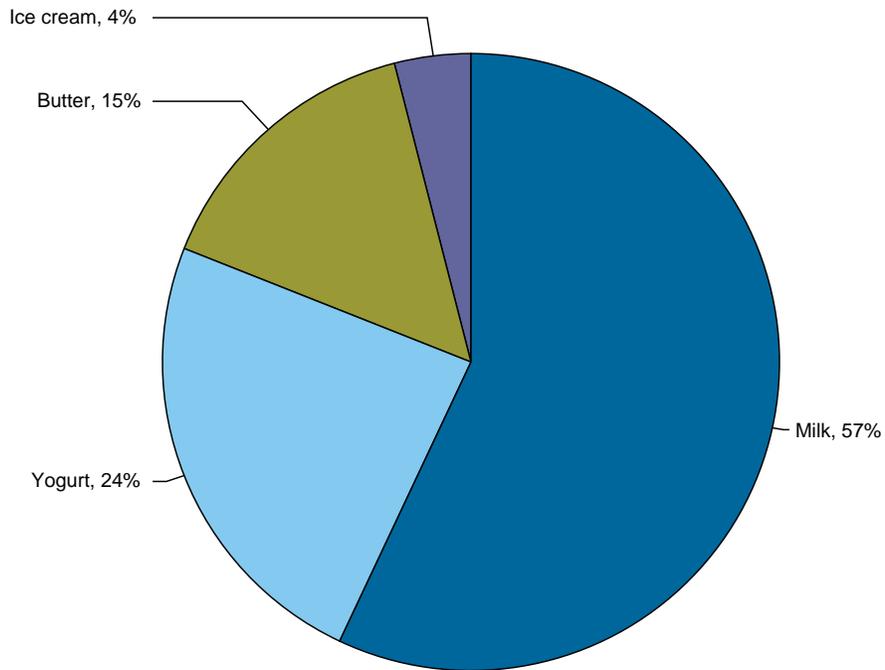
1 -- Dairy Market News surveys nearly 100 retailers, comprising over 14,000 individual stores, with online weekly advertised features.

2 -- Date range reflects two-week period, however only one data collection per retailer is made during the period.

Top 5 Percentage of Total Conventional Ads



Top 5 Percentage of Total Organic Ads





NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		TWO WEEKS AGO		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	2139	3.04	3445	2.75	2226	2.44
Cheese	Natural Varieties	8 oz block	5565	2.44	5392	2.21	5769	2.20
Cheese	Natural Varieties	1 # block	1829	4.19	3663	4.20	2266	4.19
Cheese	Natural Varieties	2 # block	1494	6.60	647	7.41	2481	5.68
Cheese	Natural Varieties	8 oz shred	8423	2.27	10493	2.27	7224	2.22
Cheese	Natural Varieties	1 # shred	263	4.38	2512	4.16	1729	4.48
Cottage cheese		16 oz	3050	1.96	1731	2.14	2315	1.69
Cream cheese		8 oz	3805	1.66	2725	1.68	4226	1.63
Flavored milk	All fat tests	half gallon	752	2.10	652	2.35	377	1.89
Flavored milk	All fat tests	gallon	539	4.33	343	3.10	1205	4.00
Ice cream		48-64oz	11778	3.02	13646	3.04	12091	3.05
Milk	All fat tests	half gallon	2033	2.21	320	2.30	448	1.41
Milk	All fat tests	gallon	1221	2.73	3365	3.05	3132	2.87
Sour cream		16 oz	5371	1.68	5468	1.56	6174	1.52
Yogurt	Greek	4-6 oz	9184	.98	11556	1.00	5214	.97
Yogurt	Greek	32 oz	1126	3.78	338	4.63	425	5.01
Yogurt	Yogurt	4-6 oz	7279	.48	5762	.51	10711	.52
Yogurt	Yogurt	32 oz	1519	2.35	1561	2.33	663	2.41

REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	1.99-3.99	1114	3.23	2.50-3.00	779	2.83			
Cheese	Natural Varieties	8 oz block	1.99-3.00	2238	2.52	2.00-3.00	1070	2.75	1.50-2.50	1083	2.04
Cheese	Natural Varieties	1 # block	2.99-4.99	1731	4.20				3.99	98	3.99
Cheese	Natural Varieties	2 # block	6.99	112	6.99	6.99	58	6.99			
Cheese	Natural Varieties	8 oz shred	1.99-3.99	2433	2.54	1.88-3.00	2327	2.18	1.50-2.50	1736	2.04
Cheese	Natural Varieties	1 # shred	4.99	169	4.99				3.29	94	3.29
Cottage cheese		16 oz	1.74-2.99	1516	2.37	1.25	126	1.25	1.25	450	1.25
Cream cheese		8 oz	1.24-2.50	1480	1.83	1.00-1.99	1037	1.42	1.00-2.50	718	1.88
Flavored milk	All fat tests	half gallon	1.99-2.99	347	2.15	3.29	66	3.29	1.49	98	1.49
Flavored milk	All fat tests	gallon	4.49	374	4.49				3.98	165	3.98
Ice cream		48-64oz	2.48-3.99	3305	2.91	1.99-4.33	2178	3.02	1.48-4.49	1925	3.02
Milk	All fat tests	half gallon	2.99	54	2.99	2.50	1023	2.50	1.29-3.00	562	1.90
Milk	All fat tests	gallon	4.49	54	4.49	1.99-3.00	389	2.72	1.99-2.22	295	2.15
Sour cream		16 oz	1.25-2.19	1822	1.66	1.25-2.50	1419	1.99	1.25-2.19	1006	1.45
Yogurt	Greek	4-6 oz	0.80-1.25	3203	.98	0.88-1.00	2935	.98	0.88-1.00	856	.97
Yogurt	Greek	32 oz	3.99	722	3.99	3.50-3.99	261	3.62			
Yogurt	Yogurt	4-6 oz	0.33-0.67	2490	.47	0.40-0.69	1942	.51	0.40-0.55	1142	.45

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Yogurt	32 oz	1.99-2.49	664	2.10				2.50	201	2.50

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	3.00	53	3.00	2.89	143	2.89	2.69	50	2.69
Cheese	Natural Varieties	8 oz block	1.99-3.00	153	2.34	1.67-2.50	819	2.37	2.50	202	2.50
Cheese	Natural Varieties	2 # block	6.99	234	6.99	5.00-6.99	792	6.63	5.99	298	5.99
Cheese	Natural Varieties	8 oz shred	1.77-3.00	454	2.17	1.67-2.50	1191	2.25	1.79-2.50	282	2.30
Cottage cheese		16 oz	1.25-2.50	329	1.70	1.25-2.00	469	1.78	1.25-2.00	160	1.63
Cream cheese		8 oz	1.00-1.50	138	1.19	1.00-2.00	352	1.58	1.00	80	1.00
Flavored milk	All fat tests	half gallon	1.67	191	1.67				2.99	50	2.99
Ice cream		48-64oz	2.50-4.99	956	3.69	1.99-3.99	2986	2.95	2.50-3.50	428	2.96
Milk	All fat tests	half gallon				1.99	276	1.99	1.25	118	1.25
Milk	All fat tests	gallon	2.50-3.39	269	2.89	2.88-2.89	214	2.89			
Sour cream		16 oz	1.50-2.50	431	1.70	1.25-1.50	613	1.41	1.25	80	1.25
Yogurt	Greek	4-6 oz	0.88-1.00	584	.98	1.00	1026	1.00	0.88-1.00	580	.96
Yogurt	Greek	32 oz				2.99	143	2.99			
Yogurt	Yogurt	4-6 oz	0.40-0.50	546	.47	0.40-0.88	911	.52	0.40	248	.40
Yogurt	Yogurt	32 oz	2.50	52	2.50	2.50	350	2.50	2.50-3.39	252	2.68

NATIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		TWO WEEKS AGO		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	505	4.02	119	3.99	176	4.35
Cheese	Natural Varieties	8 oz shred			195	2.50	122	3.99
Cream cheese		8 oz					56	2.49
Ice cream		48-64oz	143	5.99				
Milk	All fat tests	half gallon	1078	3.59	960	3.54	765	3.87
Milk	All fat tests	gallon	345	5.39	407	5.91	299	5.85
Milk	All fat tests	8 oz UHT	574	1.05	308	1.01	863	1.00
Yogurt	Greek	4-6 oz			209	.91		
Yogurt	Greek	32 oz					46	3.50
Yogurt	Yogurt	4-6 oz	470	.66	379	.76	67	.76
Yogurt	Yogurt	32 oz	364	3.23	1451	3.04	290	3.69

Wtd Avg - Simple weighted average



REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	3.99	165	3.99	5.00	66	5.00	3.69-3.99	274	3.80
Milk	All fat tests	half gallon	3.18-4.99	902	3.71				2.99	176	2.99
Milk	All fat tests	gallon				4.98	202	4.98			
Milk	All fat tests	8 oz UHT	1.25	130	1.25				0.98-1.00	168	.99
Yogurt	Yogurt	4-6 oz	0.50-0.67	275	.55	0.80	195	.80			
Yogurt	Yogurt	32 oz	3.49	169	3.49	3.00	195	3.00			

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Ice cream		48-64oz				5.99	143	5.99			
Milk	All fat tests	gallon				5.98	143	5.98			
Milk	All fat tests	8 oz UHT				1.00	276	1.00			

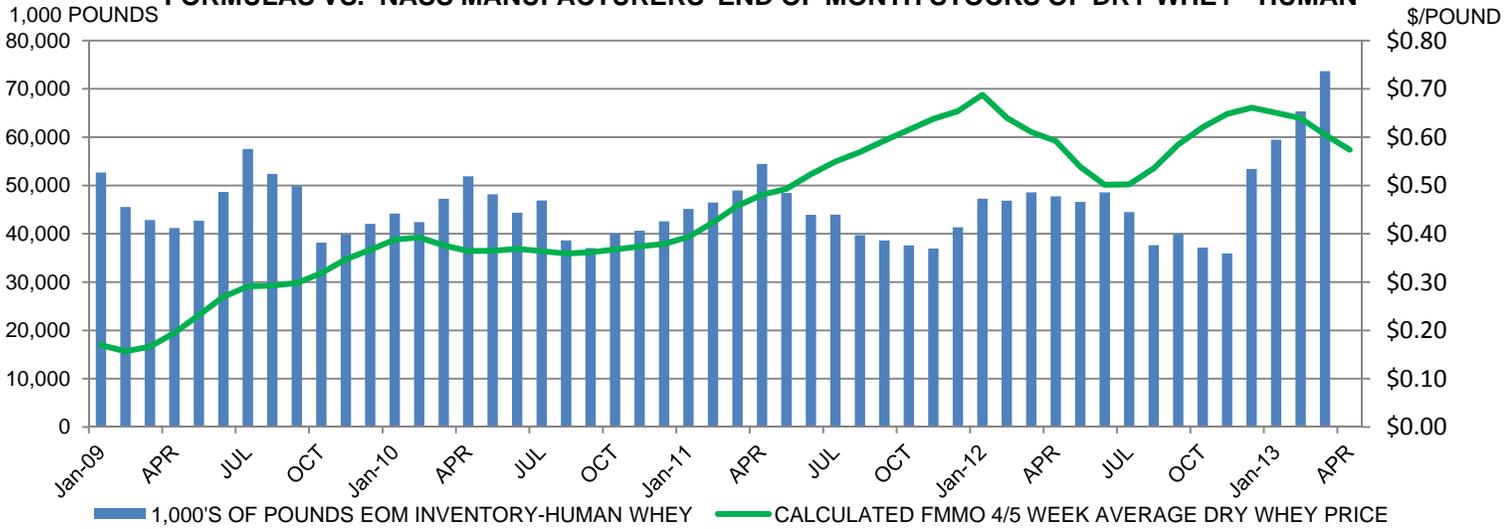
Notice: Effective with Report 12, 2013, the tables breaking out information by national and store brands are no longer available.

REGIONAL DEFINITIONS

As used in this report, regions include the following states:

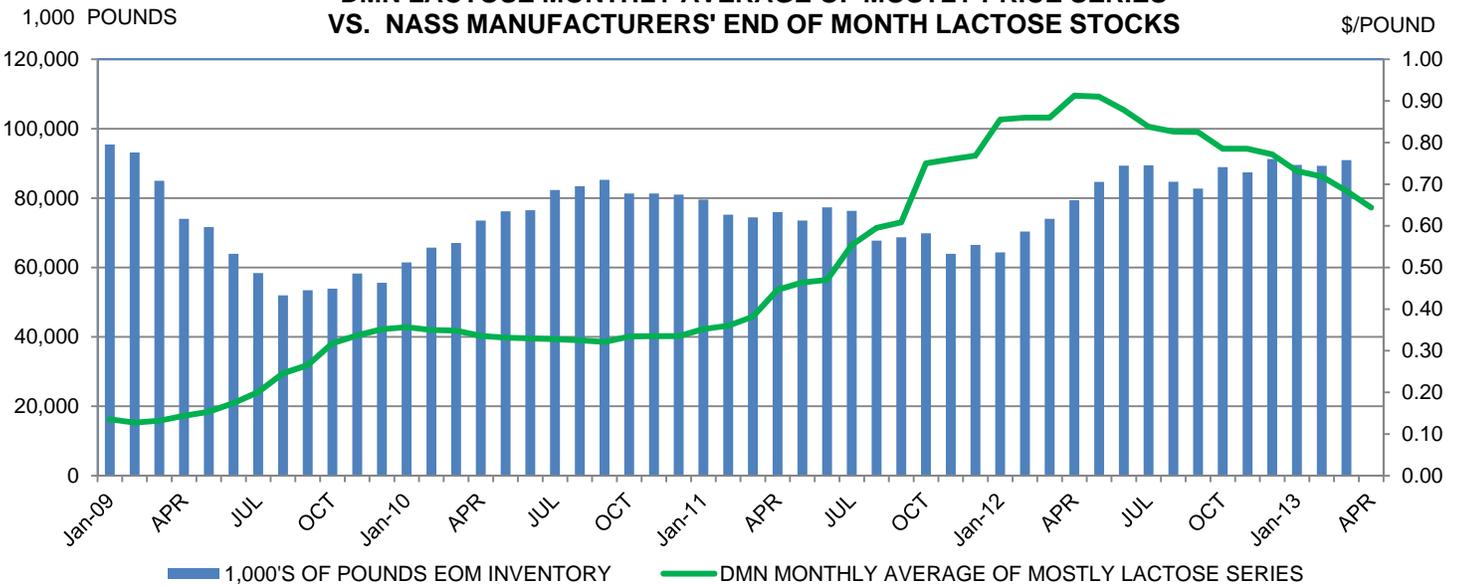
- NORTHEAST U.S. Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Vermont
- SOUTHEAST U.S. Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
- MIDWEST U.S. Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
- SOUTH CENTRAL U.S. Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
- SOUTHWEST U.S. Arizona, California, Nevada and Utah
- NORTHWEST U.S. Idaho, Montana, Oregon, Washington, and Wyoming
- NATIONAL Continental United States

4-5 WEEK AVERAGE DRY WHEY PRICES FROM FMMO CALCULATED MILK PRICE FORMULAS VS. NASS MANUFACTURERS' END OF MONTH STOCKS OF DRY WHEY - HUMAN



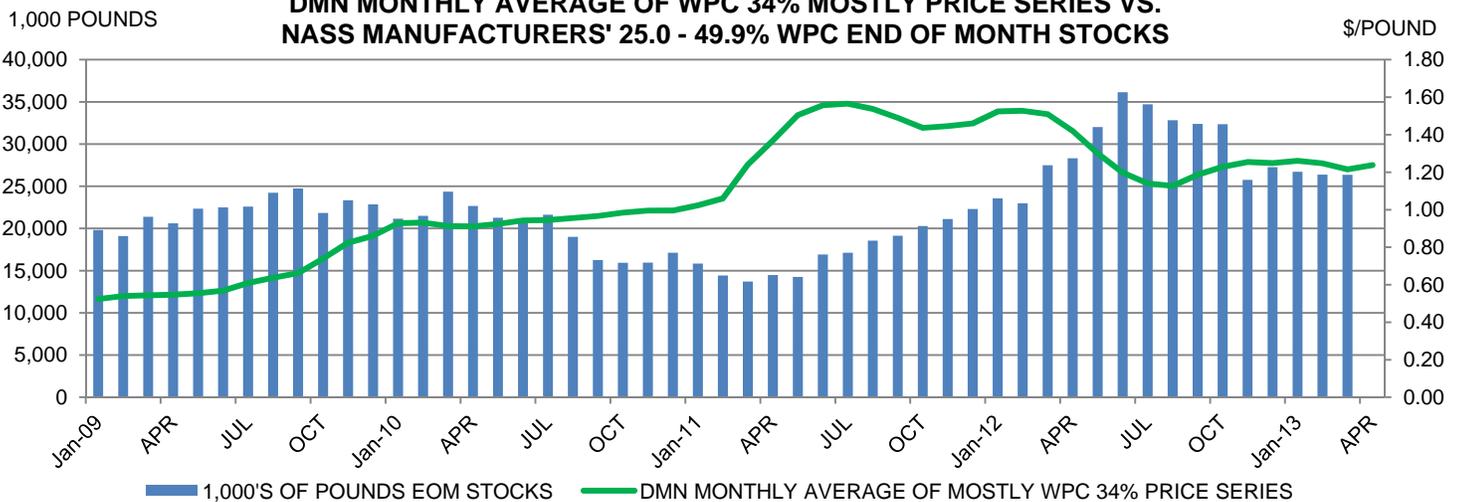
DATA SOURCE, USDA, NASS & AMS, MIB; GRAPH, USDA, AMS, DMN

DMN LACTOSE MONTHLY AVERAGE OF MOSTLY PRICE SERIES VS. NASS MANUFACTURERS' END OF MONTH LACTOSE STOCKS

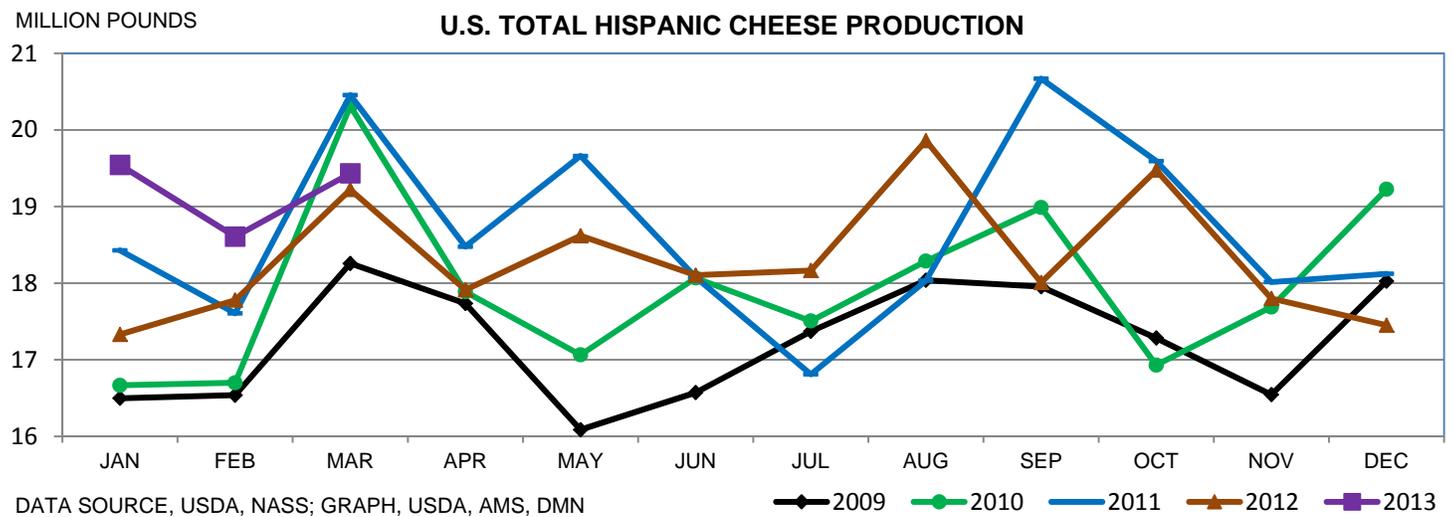
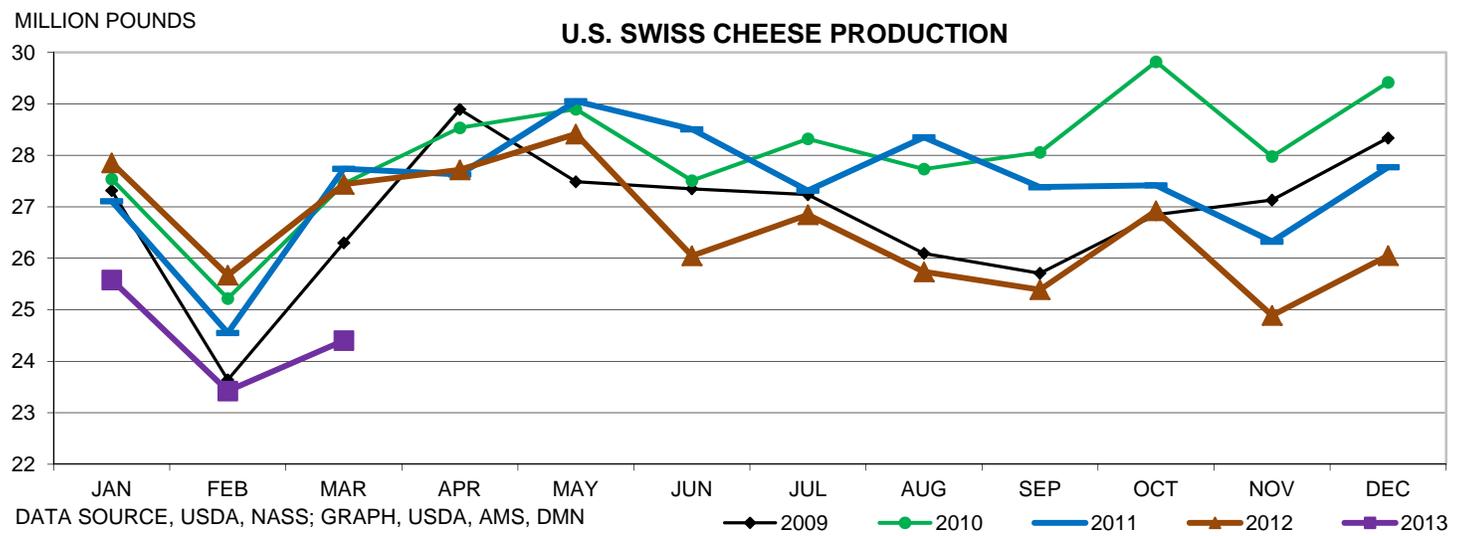
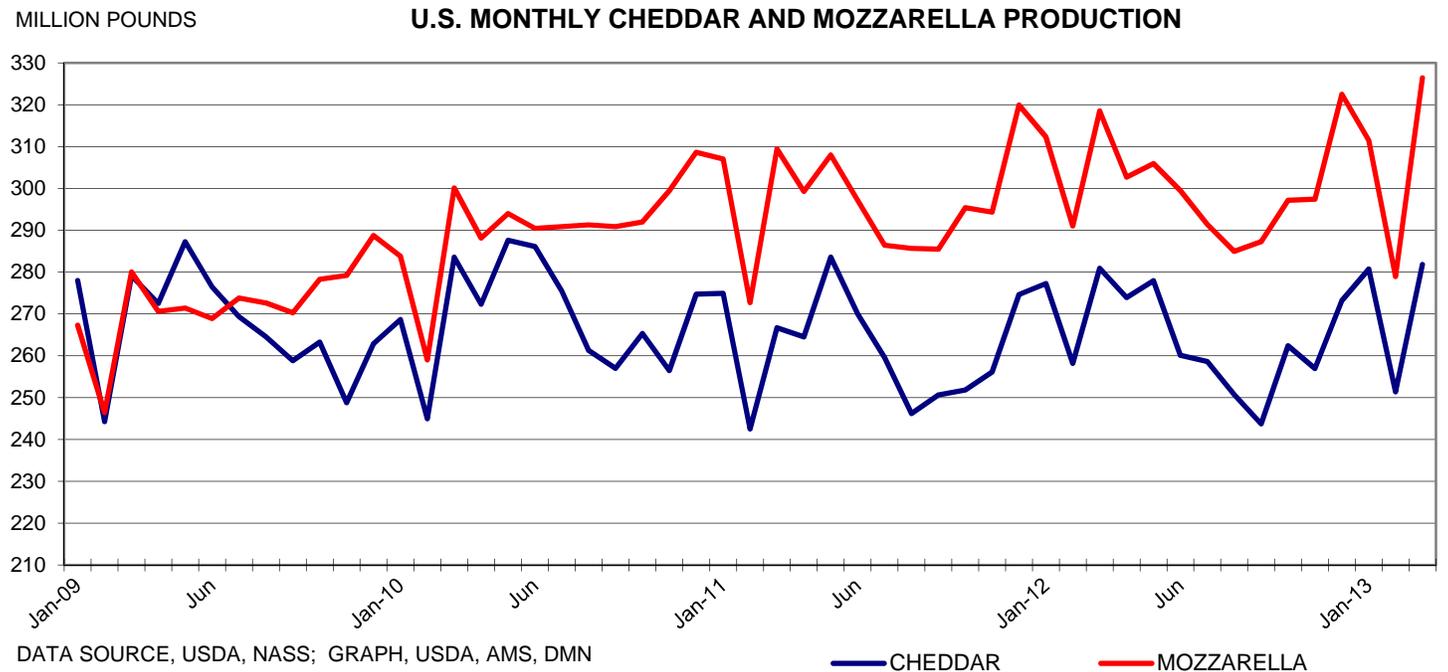


DATA SOURCE, USDA, NASS & AMS, DMN; GRAPH, USDA, AMS, DMN

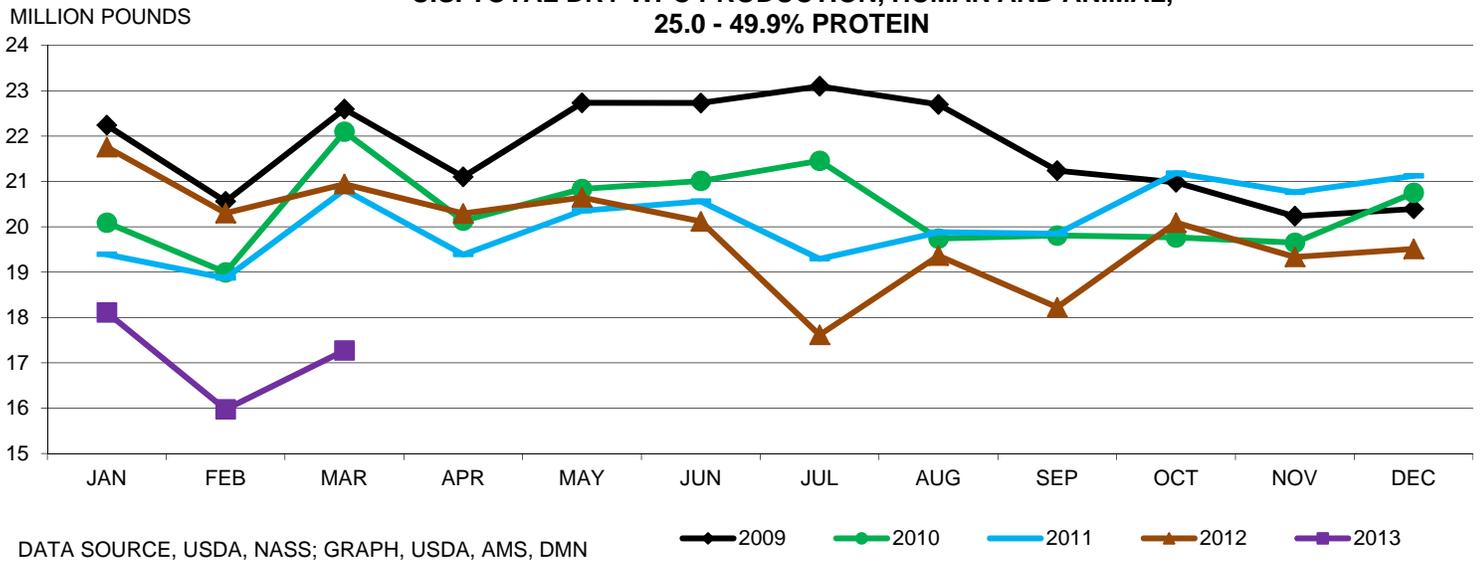
DMN MONTHLY AVERAGE OF WPC 34% MOSTLY PRICE SERIES VS. NASS MANUFACTURERS' 25.0 - 49.9% WPC END OF MONTH STOCKS



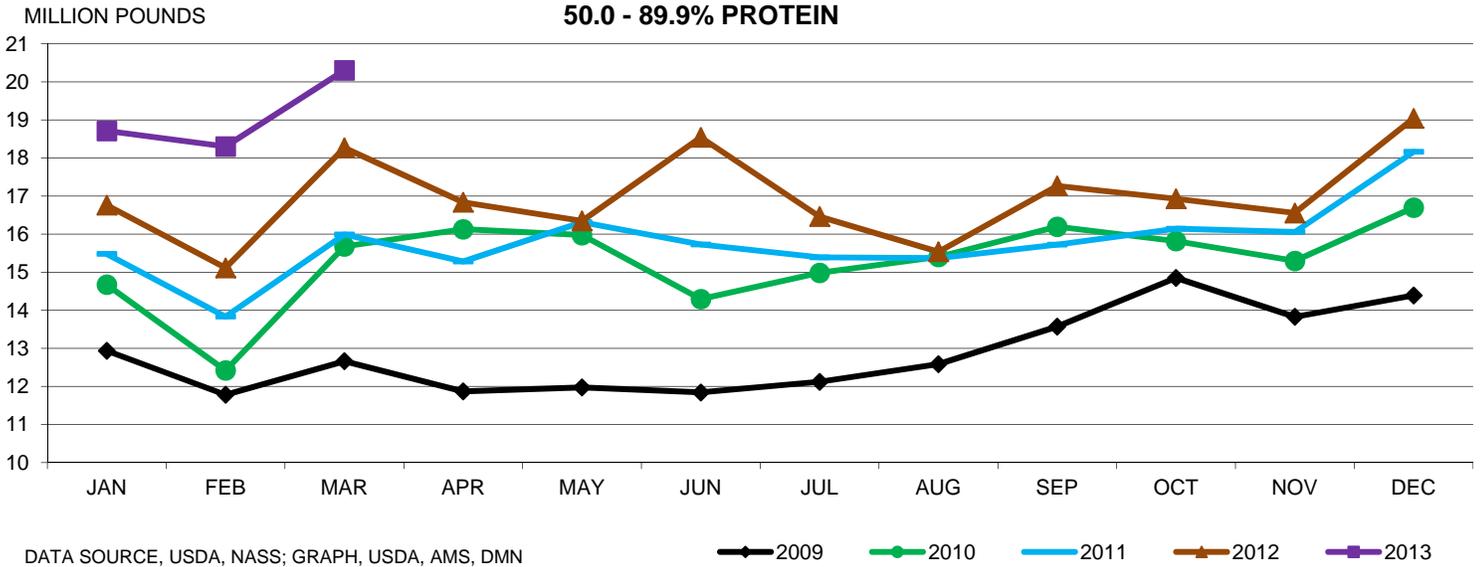
DATA SOURCE, USDA, NASS & AMS, DMN; GRAPH, USDA, AMS, DMN



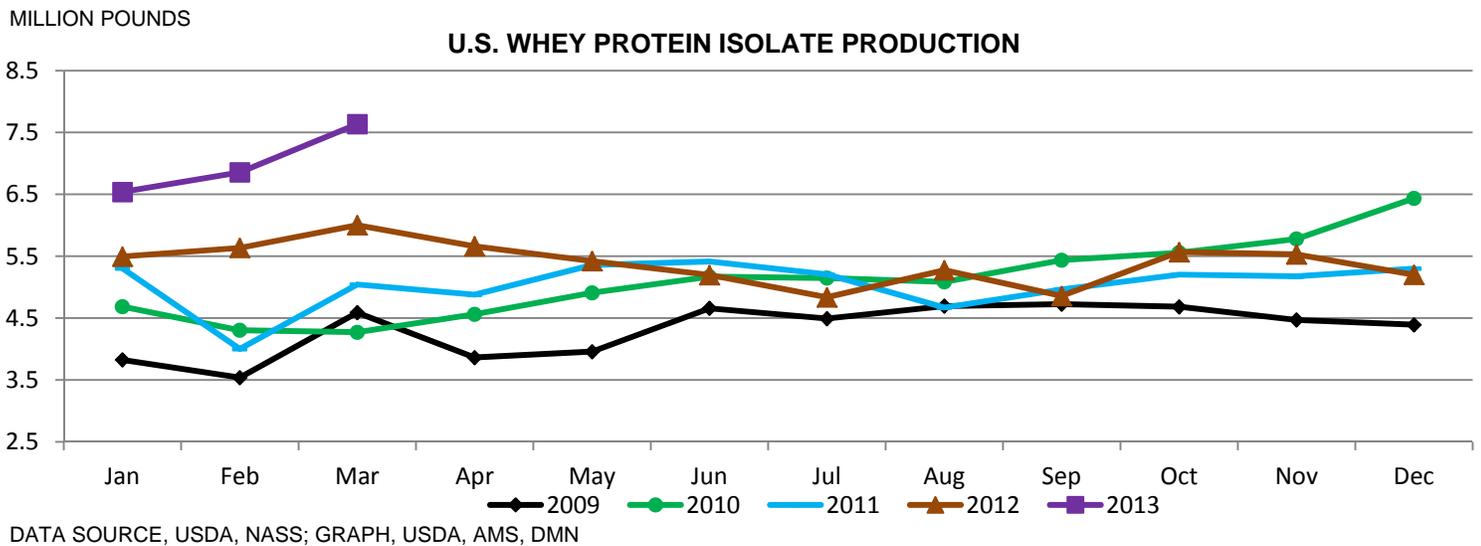
**U.S. TOTAL DRY WPC PRODUCTION, HUMAN AND ANIMAL,
25.0 - 49.9% PROTEIN**



**U.S. TOTAL DRY WPC PRODUCTION, HUMAN AND ANIMAL,
50.0 - 89.9% PROTEIN**



U.S. WHEY PROTEIN ISOLATE PRODUCTION



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