

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CME GROUP CASH MARKETS (05/20):**

BUTTER: Grade AA closed at \$2.0700. The weekly average for Grade AA is \$2.0570 (+.0675).

CHEESE: Barrels closed at \$1.7100 and 40# blocks at \$1.7075. The weekly average for barrels is \$1.6720 (+.0195) and blocks, \$1.6700 (+.0385).

BUTTER HIGHLIGHTS: During the past week, the CME Group cash butter prices rebound, recovering from last week's losses, to settle at \$2.0700 at week's end. Butter producers and handlers had mixed opinions on the strength of the cash market. Some desired that the cash price would have maintained a lower level for a longer period of time, while others indicated that butter prices will probably maintain a level above \$2.0000 for the balance of the year. Churning activity across the country also is mixed. Some butter producers are taking advantage of available cream volumes and generating butter for current and future needs, while others are churning for immediate needs, not enhancing butter inventories, and selling surplus cream to other uses. Butter demand is increasing as buyers return to the marketplace as the cash price firms. Some buyers are indicating that their needs are higher at this time as they are now only returning to the marketplace following the recent holiday period.

CHEESE HIGHLIGHTS: The cheese market is firm. Both barrels and blocks firmed daily during the past week to settle at \$1.7100 for barrels and \$1.7075 for 40# blocks at week's end. CME cash cheese prices have not been this high since late March. Cheese production across the country is building seasonally as milk volumes increase. Cheese stocks are on the heavier side, but often referred to as not being burdensome. Domestic cheese sales are generally centered on contract orders. Export demand is moderate to good and is being aided by some CWT assistance.

FLUID MILK: Milk production across the northern tier of states is building toward the flush, although cool, wet weather has prolonged the wait. States in the southern tier are reporting post-flush steady to declining milk production. The wet conditions in the North have also delayed tillage and planting. Depending on the area, southern farmers are experiencing flooding, drought or something in between. These conditions are adding to the concerns of dairy producers regarding financial viability. Florida drought conditions have limited the use of pasture and necessitated supplemental feeding. Higher feed costs for California herds that are purchased-feed dependent are limiting the potential for higher milk production in that area. East and Central Class I demand is atypically higher this week, bucking the usual trend, as seen in the West, of declining fluid milk interest as educational institutions recess for the end of term. Lower cream multiples in some locations prompted higher churning activity and a seasonal resurgence of interest from ice cream manufacturers.

DRY PRODUCTS: Dry dairy product markets are generally steady to

firm. Nonfat dry milk markets edged slightly higher, with spot loads clearing to domestic and offshore interests. Dry buttermilk markets are mixed and both the Central/East and West markets narrowed. Prices for dry whey moved higher based on the strength of variable price formula adjustments in the Central and West. Northeast dry whey prices are slightly lower and inventories are limiting spot market participation. Whey protein concentrate 34% prices are steady on a firm market. Lactose and dry whole milk prices are unchanged this week.

ORGANIC DAIRY MARKET NEWS (DMN): Organic dairy weekly supermarket newspaper advertising remained at a high level, the second highest level of 2011. An increase in organic yogurt advertising to the highest level of 2011 and a sharp decrease in organic milk advertising to the second lowest level of 2011, leaves organic yogurt ads as clearly dominant for the period. Organic yogurt in 6 ounce containers has a weighted average advertised price of 61 cents, 21 cents below two weeks ago. All ads for 5.3 ounce Greek yogurt reflected a price of \$1.25. The national weighted average advertised price for half gallons of organic milk decreased 35 cents to \$3.21. The national weighted average advertised price for organic gallons is \$4.49, the lowest weighted average advertised price for organic gallons since this reporting series began during the Fall of 2009. There were no ads for organic milk in 8 ounce containers for the first time in 2011. Nevertheless, cumulative ads for 8 ounce organic milk during 2011 still leads the organic milk category, with 47.7% of organic milk ads. Half gallons rank second with 43.1% and gallons are a distant third, with 9.2%.

INTERNATIONAL UPDATE (DMN): The May 17 g/DT session 44 results showed mixed trends from the previous event. For the nearby July 2011 period, prices and changes from the previous session are: anhydrous milk fat, \$5,276/MT, -6.8%; buttermilk powder, N.A.; skim milk powder, \$4,075/MT, -3.1%; and whole milk powder, \$3,989, +0.7%. Traded for the first time was milk protein concentrate \$6,300/MT (N.A.) and rennet casein \$9,625/MT (N.A.).

FEDERAL MILK ORDER ADVANCE PRICES HIGHLIGHTS (DAIRY PROGRAMS): Under the Federal milk order pricing system, the Class I base price for June 2011 is \$20.32, up 57 cents from May. This price is derived from the Class IV skim milk pricing factor of \$12.82 and the advanced butterfat pricing factor of \$2.2700. Class I differentials specific to each county are added to the base price to determine the Class I price. The Class II skim milk price for June is \$13.52 and the Class II nonfat solids price is \$1.5022 per pound. The following are the two-week product price averages: butter \$2.0460, nonfat dry milk \$1.6065, cheese \$1.6413, and dry whey \$0.4915.

CONTINUED ON PAGE 1A

*****SPECIALS THIS ISSUE*****

ORGANIC DAIRY MARKET NEWS (PAGE 8)
MARCH FLUID MILK SALES (PAGE 9)
APRIL MILK PRODUCTION (PAGE 10)

FMMO MARKETING AND UTILIZATION (PAGE 11)
JUNE FMMO ADVANCE PRICES (PAGE 12)
DAIRY GRAPHS (PAGES G1 - G3)

CME GROUP CASH TRADING

COMMODITY	MONDAY MAY 16	TUESDAY MAY 17	WEDNESDAY MAY 18	THURSDAY MAY 19	FRIDAY MAY 20	WEEKLY CHANGE*	WEEKLY AVERAGE#
CHEESE							
BARRELS	\$1.6450 (+.0025)	\$1.6525 (+.0075)	\$1.6625 (+.0100)	\$1.6900 (+.0275)	\$1.7100 (+.0200)	:: (+.0675)	:: \$1.6720 (+.0195)
40# BLOCKS	\$1.6300 (+.0075)	\$1.6550 (+.0250)	\$1.6675 (+.0125)	\$1.6900 (+.0225)	\$1.7075 (+.0175)	:: (+.0850)	:: \$1.6700 (+.0385)
NONFAT DRY MILK							
EXTRA GRADE	\$1.6350 (N.C.)	\$1.6350 (N.C.)	\$1.6350 (N.C.)	\$1.6200 (-.0150)	\$1.6100 (-.0100)	:: (-.0250)	:: \$1.6270 (-.0110)
GRADE A	\$1.6300 (N.C.)	\$1.6300 (N.C.)	\$1.6200 (-.0100)	\$1.6200 (N.C.)	\$1.6200 (N.C.)	:: (-.0100)	:: \$1.6240 (-.0110)
BUTTER							
GRADE AA	\$2.0000 (+.0500)	\$2.0750 (+.0750)	\$2.0700 (-.0050)	\$2.0700 (N.C.)	\$2.0700 (N.C.)	:: (+.1200)	:: \$2.0570 (+.0675)

NATIONAL DAIRY MARKET NEWS AT A GLANCE

CONTINUED FROM PAGE 1

MARCH FLUID MILK SALES (AMS): During March, about 4.7 billion pounds of packaged fluid milk products is estimated to have been sold in the United States. This was 1.7% lower than March 2010. After adjusting for calendar composition, sales in March 2011 were 1.0% lower than March 2010. Estimated sales of total conventional fluid milk products decreased 1.8% from March 2010 and estimated sales of total organic fluid milk products increased 0.2% from a year earlier.

APRIL MILK PRODUCTION (NASS): Milk production in the 23 major States during April totaled 15.5 billion pounds, up 1.7% from April 2010. March revised production at 15.8 billion pounds, was up 2.4% from March 2010. The March revision represented a decrease of 6 million pounds or less than 0.1% from last month's preliminary production estimate. Production per cow in the 23 major States averaged 1,834 pounds for April, 9 pounds above April 2010. The number of cows on farms in the 23 major States was 8.43 million head, 97,000 head more than April 2010, and 8,000 head more than March 2011.

FMMO MARKETING AND UTILIZATION HIGHLIGHTS (FMMO): During April, about 10.9 billion pounds of milk were received from producers. This volume of milk is 0.6% percent higher than the April 2010 volume. In April 2010 and April 2011, there were volumes of milk not pooled due to intraorder disadvantageous price relationships. About 3.6 billion pounds of producer milk were used in Class I products, 2.8% lower than the previous year. Calendar composition likely had a positive impact on milk used in Class I in 2011 as compared to 2010. The all-market average Class utilization percentages were: Class I = 33%, Class II = 11%, Class III = 46% and Class IV = 10%. The weighted average statistical uniform price was \$19.36 per cwt., \$0.57 lower than last month and \$4.99 higher than last year

CME GROUP

MONDAY, MAY 16, 2011

CHEESE -- SALES: 3 CARS BARRELS: 2 @ \$1.6425, 1 @ \$1.6450; 13 CARS 40# BLOCKS: 4 @ \$1.6300, 1 @ \$1.6275, 1 @ \$1.6300, 1 @ \$1.6325, 6 @ \$1.6300; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR EXTRA GRADE @ \$1.6350; 1 CAR GRADE A @ \$1.6300
 BUTTER -- SALES: NONE; LAST BID UNFILLED: 2 CARS GRADE AA @ \$2.0000; LAST OFFER UNCOVERED: NONE

TUESDAY, MAY 17, 2011

CHEESE -- SALES: 6 CARS BARRELS: 1 @ \$1.6450, 2 @ \$1.6500, 1 @ \$1.6450, 1 @ \$1.6500, 1 @ \$1.6525; 3 CARS 40# BLOCKS: 1 @ \$1.6400, 2 @ \$1.6550; LAST BID UNFILLED: 3 CARS BARRELS @ \$1.6525; 1 CAR 40# BLOCKS @ \$1.6500; LAST OFFER UNCOVERED: NONE
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$1.6300
 BUTTER -- SALES: 12 CARS GRADE AA: 1 @ \$2.0325, 2 @ \$2.0725, 6 @ \$2.0750, 1 @ \$2.0700, 2 @ \$2.0750; LAST BID UNFILLED: 2 CARS GRADE AA @ \$2.0750; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$2.1000

WEDNESDAY, MAY 18, 2011

CHEESE -- SALES: NONE; LAST BID UNFILLED: 2 CARS BARRELS @ \$1.6625; 1 CAR 40# BLOCKS @ \$1.6675; LAST OFFER UNCOVERED: NONE
 NONFAT DRY MILK -- SALES: 1 CAR GRADE A @ \$1.6200; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.6100; LAST OFFER UNCOVERED: 1 CAR EXTRA GRADE @ \$1.6350; 1 CAR GRADE A @ \$1.6200
 BUTTER -- SALES: 3 CARS GRADE AA @ \$2.0700; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE

THURSDAY, MAY 19, 2011

CHEESE -- SALES: NONE; LAST BID UNFILLED: 2 CARS BARRELS @ \$1.6900; 2 CARS 40# BLOCKS @ \$1.6900; LAST OFFER UNCOVERED: NONE
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.6100; LAST OFFER UNCOVERED: 1 CAR EXTRA GRADE @ \$1.6200; 1 CAR GRADE A @ \$1.6200
 BUTTER -- SALES: 1 CAR GRADE AA @ \$2.0700; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$2.0800

FRIDAY, MAY 20, 2011

CHEESE -- SALES: NONE; LAST BID UNFILLED: 2 CARS BARRELS @ \$1.7100; 1 CAR 40# BLOCKS @ \$1.7075; LAST OFFER UNCOVERED: NONE
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.6100; LAST OFFER UNCOVERED: 1 CAR EXTRA GRADE @ \$1.6100; 1 CAR GRADE A @ \$1.6200
 BUTTER -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE AA @ \$2.0700; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$2.0800

BUTTER MARKETS

NORTHEAST

The CME Group butter price dropped \$.1150 in the two days following the CME inventory adjustment increase of over 27 million pounds. Since those declines, CME Group butter prices have rebounded \$.1500, including a \$.0750 increase on Tuesday and closed at \$2.0750. Butter production overall has increased, as price adjustments lowered the weekly average butter price, prompting some butter makers to pursue additional loads of cream to increase volumes going to the churn in order to increase inventories at lower price levels. Current production is filling orders and adding to inventories. Cream availability has tightened as ice cream and ice cream mix production has begun to increase. Cream multiples are ranging from 124-134. Prices for bulk butter range from 5-8 cents over the market, based on the CME Group with various time frames and averages used.

CENTRAL

Much to the surprise of many butter producers and handlers, the cash butter price did not maintain a lower price level long enough to enhance inventories at lower valuations. Since midweek last week, the cash price dipped a little further, but then gained \$0.1450 to settle at \$2.0700 at midweek this week. In four trading sessions, the cash price gained nearly all of what was lost last week. Many butter producers are once again questioning their inventory management strategies. Many did purchase heavier cream volumes late last week as the CME weekly cash average, often used as a pricing basis, dipped under the \$2.0000 level. Most are working through

these purchases and now are trying to figure out how to proceed. Butter orders were somewhat light last week as buyers delayed orders in anticipation of lower costs. As the cash price firmed this week, orders once again picked up as buyers tried to hedge against firmer prices as the week develops. Many butter producers and handlers had projected that the cash price would ease following the recent holiday period and were pleased with the trend last week, but now feel that the weak trend of last week might have been it for the time being. Bulk butter prices range from 2 - 4 cents over various pricing bases and averages per pound.

WEST

The CME Group butter price for Wednesday is down \$.0050 at \$2.0700. The cash price has gained \$.1450 since last Thursday's most recent low. Sales activity has been active for the week with 15 loads sold. Western butter prices fell last week and quickly rebounded this week. There was some opportunity buying reported at lower prices. Overall butter sales are reported slow with moderate demand. Increased production at Western churns is going into inventory in many cases. Stocks are lighter than is typical for this time of year. Export demand is reported to be moderate to good. Effective immediately, CME has determined to discontinue issuing its Weekly Butter Storage Movements and Stocks Report. Please direct questions to Tom Sandy, Associate Director, Market Surveillance at 312.435.3662.

NASS DAIRY PRODUCT PRICES
 U.S. AVERAGES AND TOTAL POUNDS

<u>WEEK ENDING</u>	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	NDM	BUTTER	DRY WHEY
May 14	1.6262 11,228,946	1.6493 9,180,680	1.6137 19,866,690	2.0791 4,477,742	0.4936 12,301,793

CHEESE MARKETS

NORTHEAST

Cheese prices on the CME Group advanced Tuesday with barrels increasing \$.0075 and closing at \$1.6525, while blocks advanced \$.0250 and closed at \$1.6550. Trading has been quite active in the last two trading sessions with 9 loads of barrels and 16 loads of blocks changing hands. The weekly average prices were mixed, resulting in a \$.0150 increase in wholesale prices for Process 5# Sliced cheese, while Cheddar 40# Block and Muenster declined \$.0075. Wholesale prices for Swiss Cuts were unchanged. Cheese production is following the gradual increase in milk production. Cream cheese production is steady with some plants building inventories ahead of their Memorial Day holiday plant closures. Inventories for mozzarella and provolone are building as demand has declined as the end of the school year approaches. Demand for low fat and aged cheddars remains good.

WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	:	1.9500-2.2250
Process 5# Sliced	:	1.7600-2.0700
Muenster	:	1.9700-2.1750
Grade A Swiss Cuts 10 - 14#	:	3.6675-3.9900

MIDWEST

CME Group cheese prices have been moving up this week from last Friday's close. Blocks are up 4 1/2 cents by Wednesday to \$1.6675 and barrels are up 2 cents to \$1.6625. While there was no trading Wednesday, Monday and Tuesday were active, with 9 loads of barrels and 16 loads of blocks changing hands. Milk production in upper tier areas lags seasonal norms due to wet and cooler than normal weather although, seasonal cheese yields are helped by above average components. Wisconsin wholesale selling prices declined at the bottom of the range on all varieties except Swiss.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	:	2.0125-2.2400
Brick And/Or Muenster 5#	:	2.1425-2.3300
Cheddar 40# Block	:	2.1425-2.8650
Monterey Jack 10#	:	2.1050-2.8650
Blue 5#	:	2.4600-3.0500
Mozzarella 5 - 6# (Low Moisture, Part Skim)	:	1.9750-2.9650
Grade A Swiss Cuts 6 - 9#	:	2.9500-3.3550

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

BUTTER : CHEESE

	:	
05/16/11	8,151	: 126,579
05/01/11	7,983	: 127,764
CHANGE	168	: -1,185
% CHANGE	2	: -1

WEST

Cheddar barrels on Wednesday at the CME Group are up \$.0100 at \$1.6625. 40 pound blocks are \$.0125 higher Wednesday at \$1.6675. Sales of barrels for the week are moderate to good with nine loads traded. Blocks had active trading of sixteen loads this week. Wholesale Western cheese prices are mixed this week. Barrels are stronger with blocks showing some weakness. CME Group trading is firmer this week especially for blocks. Western manufacturers are operating on busy schedules as milk supplies are plentiful, especially in the Northwest. Domestic sales are at expected levels for mostly contract orders. Demand for spot loads of cheese is moderate. Export demand is moderate to good and being aided by some CWT assistance. Cheese stocks are heavy, although not described as burdensome.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	:	1.7775-2.0350
Cheddar 40# Block	:	1.7600-2.1125
Cheddar 10# Cuts	:	1.9400-2.1600
Monterey Jack 10#	:	1.9500-2.1100
Grade A Swiss Cuts 6 - 9#	:	3.2450-3.6750

FOREIGN

The CME Group weekly average block price declined, resulting in a \$.0075 decrease in wholesale prices for all domestic varieties. Prices for Swiss cuts and imported varieties remained unchanged. Swiss cheese production in the Northeast has increased and cheese makers are rebuilding inventories after a period of good sales activity.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK	
	IMPORTED	DOMESTIC
Blue	: 2.6400-4.6900	: 2.0900-3.5775*
Gorgonzola	: 3.6900-6.3900	: 2.5925-2.8525*
Parmesan (Italy)	: -0-	: 3.2075-3.6225*
Provolone (Italy)	: 3.4400-6.2900	: 2.1325-2.2900*
Romano (Cows Milk)	: -0-	: 3.2800-5.4225*
Sardo Romano (Argentine)	: 2.8500-3.6900	: -0-
Reggianito (Argentine)	: 3.2900-3.8300	: -0-
Jarlsberg-(Brand)	: 2.9500-4.8900	: -0-
Swiss Cuts Switzerland	: -0-	: 3.7600-4.0825
Swiss Cuts Finnish	: 2.5900-2.8500	: -0-

* = Price change.

FLUID MILK AND CREAM

EAST

SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA & SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	0	280	0	320	0	258
SOUTHEAST STATES	0	0	0	0	0	0

Milk production continues to slowly increase in the Northeast, as persistent cool wet weather limits the rate of increase and delays field work activities. Corn plantings are 25 to 34 percentage points below last year's levels. Milk production in the Mid-Atlantic region is nearing the spring flush peak. Manufacturing supplies are increasing, but below year ago levels. Class I demand remains about normal for this time of year. Overall milk production in the Southeast is increasing gradually as declines in the Deep South are being offset with increases in other areas. Flooding in Kentucky continues to cause delays in milk transports for some producers. Class I, II and III demand have increased, resulting in decreased use of auxiliary manufacturing plants. Some producers are opting to sell out due to higher feed costs. Florida's milk production is declining, but not declining as expected, due to cooler temperatures moving into the state, improving cow comfort levels and prompting a slight rebound in production. Profitable milk prices in Florida have producers doing what they can to maximize current milk production. Milk exports decreased this week to 280 loads. Class I demand has increased. Drought conditions continue in Florida, limiting pasture and forage growth, which is contributing to higher feed costs. Steady production of cream cheese has combined with an uptick in ice cream production, resulting in an increase in cream demand. A lower weekly average butter price prompted some butter makers to pursue additional loads of cream to increase volumes going to the churn in order to increase inventories at lower price levels. Cream multiples ranged from 124-134. Yogurt and cheese makers continue to pull significant volumes of condensed skim milk, including the seasonal increase, limiting nonfat dry milk production. Most supplies are moving through contracts with limited spot sale activity.

FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES

SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:

F.O.B. producing plants: Northeast -	2.4676-2.6666
F.O.B. producing plants: Upper Midwest -	2.4471-2.5565

PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS,

F.O.B. PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices -	1.61-1.68
Northeast - Class III - spot prices -	1.20-1.27

MIDWEST

The milk production season in the Central part of the country continues to trend on both sides of peak levels. In the southern most part of the region, milk output is at peak levels with some areas indicating that output is on the down side. Further north, milk production continues to build toward peak levels. In many northern areas, seasonal production appears to be building at a slower pace than in recent years. Many milk handlers are questioning where is the milk? Milk volumes are more limited than is usually the case as some manufacturers are out looking for additional milk volumes to maintain manufacturing schedules. On a limited test, buyers are paying premiums of \$1.25 - 1.50 per cwt. delivered to procure this milk. This is an unusual situation when in years past, milk volumes often were moving from one location to another to find processing capacity. Class I demand this week is stronger which is not typical for midmonth. Retail promotions are a significant reason for the uptick. Schools are starting to recess for the summer with universities having the most impact at this time, although it will not be too far in the future that elementary and secondary schools will

be recessing for the summer also. Milk handlers are not anticipating any problems with milk handling during the upcoming Memorial Day holiday period. In many instances, milk processors are looking forward to the holiday period to possibly acquire additional milk volumes to maintain full production schedules and generate some additional inventory, especially butter. Cream markets are becoming more active as Class II demand, especially ice cream, is starting to increase. This is basically the first week that ice cream manufacturers were actively looking for cream for ice cream needs. In some instances, butter producers are limiting their production schedules to immediate needs only and selling their cream for other uses. April milk production for the 23 surveyed states totaled 15,468 million pounds and was up 1.7% when compared to April of last year. Output for various surveyed Central states was mixed ranging from 4.5% lower in Missouri to 7.2% higher in Texas. Milk production in Wisconsin was 0.1% lower, Minnesota -1.9%, and Michigan +0.7%.

WEST

CALIFORNIA milk production levels are generally flat and resting just below what many think may be the seasonal peak for the year. Weather conditions are cooler and wetter than expected for this time of the year, but the conditions are not affecting the milk flow. While overall milk output is slightly higher than a year ago, more extensive cow culling and the lingering effects of high feed costs are limiting potential increases in milk output. Class 4b butter/powder plants are running on heavy schedules, whereas output at some cheese plants has been lowered for various pricing and holding issues. NEW MEXICO milk output is trending steady at levels above a year ago. Cool and windy conditions are commonplace yet weather is not a factor on milk cows. Processing plants are generally running well and working through the milk intakes. Additional volumes are expected over the upcoming holiday weekend. ARIZONA milk production patterns are trending slightly lower. Overall volumes are holding up higher longer than projected because of seasonally mild weather conditions over the past week. Class I needs are declining as more schools and colleges recess for the summer. CREAM markets remain unsettled this week. Butter prices rebounded, yet demand for cream is slow to develop. At the CME Group, the midweek price closed at \$2.07, up 8.75 cents from a week ago. Buyers are cautious about the price gyrations and because of the expectation of additional cream supplies around the upcoming Memorial Day weekend. There are more signs of interest from ice cream accounts, yet volumes are below expectations. Trucking concerns remain as tankers are often hard to locate and rates are higher. Cream multiples are steady and range 105-124 and vary based on class usage and basing point. Milk production in the PACIFIC NORTHWEST continues to build slowly. Although the weather has been cool, production levels are increasing in typical seasonal patterns. Oregon and Washington continue to build on cow numbers. Milk handlers are busy as milk is moved to plants with available capacity for the increased volumes. Higher transportation costs are weighing on profitability. UTAH and IDAHO are also seeing increased production as the spring flush arrives. Cooler weather has slowed spring field work and forage development. Idaho is continuing to experience robust dairy herd expansion. The region's manufacturing plants currently have sufficient capacity to handle the increased milk flow. Higher feed costs are being reported and adding to financial concerns. According to NASS, April *Milk Production* for the 23 surveyed states totals 15.5 billion pounds, up 1.7% from last year. Monthly milk production per cow for the 23 surveyed states was 9 pounds (+0.5%) more than April 2010. April milk production for selected Western states is as follows: Arizona +8.2%, California +2.6%, Colorado +7.8%; Idaho +4.6%, New Mexico +2.7%, Oregon +3.0%, Utah +0.7%, and Washington +3.0%. Compared to April 2010, the Arizona herd is up 16,000 head, California +14,000, Colorado +9,000; Idaho +19,000, New Mexico +3,000, Oregon +4,000, Utah +3,000, and Washington +7,000. These 8 states are up 75,000 and the 23 surveyed states are up 97,000. April cow numbers in these 8 states were 15,000 more than last month.

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

NONFAT DRY MILK - CENTRAL AND EAST

CENTRAL: Prices for nonfat dry milk in the Central region are unchanged to higher on a firming market. Spot load offers from manufacturers are steadily increasing in volume, yet are mostly confined to single digit loads versus blocks. Domestic demand from Central and East buyers as well as international demand is active. Farm milk intakes are increasing seasonally, although the flush is lagging by one to two weeks from historical timing. Condensed skim sales are active, but with a few cheese plants adjusting milk orders to accommodate lower cheese sales, condensed skim is moving to the dryers. Plants at most locations have dryer capacity to spare. NDM inventories are building gradually. Producers have yet to reach inventory levels that promote aggressive selling.

EAST: Low and high heat nonfat dry milk prices moved higher this week. Strong Class II and III demand continues to pull manufacturing milk supplies away from dryers, limiting nonfat dry milk production. Nonfat dry milk manufacturers are becoming concerned about future milk supplies and their ability to fill future commitments. Current production is focused on filling current orders and building inventories with little available for spot market trading. Drying schedules continue to be conducive for either low or high heat production. Demand is increasing as whey and whey protein concentrate purchasers consider nonfat dry milk as a more available alternative product. Freight rates continue to limit Eastern purchases of the more available product in the West.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A
 LOW/MEDIUM HEAT: 1.6200 - 1.7000 MOSTLY: 1.6400 - 1.6800
 HIGH HEAT: 1.7100 - 1.8000

NONFAT DRY MILK - WEST

Western low/medium heat nonfat dry milk prices continue to move slightly higher in a limited market test. Market activity is light to moderate for current spot offerings and for new export interest. The market tone is steady to slightly firm. The CME spot NDM prices are at \$1.6350 for Extra Grade and at \$1.6200 for Grade A at midweek with one sale recorded this week for Grade A. Demand is light for new business, with fair to good clearances on existing contracts. Drying schedules remain active at or just off seasonally high levels in the region. Volumes are expected to increase ahead of the upcoming holiday weekend and beyond. Declines in school milk needs will also release more milk into processing channels. NDM inventories are light to moderate. Western high heat NDM prices are trending slightly higher. The market undertone is steady to slightly firm. Buyer interest is light to fair and generally based around existing relationships. Production levels are steady with most product being made to match current and future needs. Stocks are light.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A
 LOW/MEDIUM HEAT: 1.5600 - 1.6600 MOSTLY: 1.6000 - 1.6250
 HIGH HEAT: 1.6300 - 1.8200

DRY BUTTERMILK - CENTRAL AND EAST

CENTRAL: The Central dry buttermilk market is unchanged to slightly higher on a mixed market. Rising multiples on cream loads have reenergized cream sales from some plants and limited midweek churning. A few plants may increase churning on the weekend as outlets for cream diminish. Condensed buttermilk sales into Class II uses are increasing seasonally. Dry buttermilk production is steady to lower midweek. Dry buttermilk interest is increasing for use in seasonal/holiday related items.

EAST: Dry buttermilk prices firmed in the East following the strength in the nonfat dry milk market. Butter production overall has increased, as price adjustments lowered the weekly average butter price, prompting most butter makers to increase production to increase inventories at lower price levels. Dry buttermilk production, following butter production, has also increased. Condensed buttermilk sales remain sluggish in the East due to the extended cool wet spring limiting ice cream production increases. Most production continues to move through contracts and adding to inventories with little showing up on the spot market. Demand for dry buttermilk has increased marginally, corresponding to like increases in ice cream and ice cream mix production. Spot market activity is light with current production moving through contracts with some additions to inventories.

F.O.B. CENTRAL/EAST: 1.4600 - 1.6200

DRY BUTTERMILK - WEST

Pricing levels are mixed this week for Western dry buttermilk. The market tone is unsettled. Buying interest has improved where offerings have been discounted to move stocks. The trade does not expect buttermilk prices to move very far away from NDM and even the WPC 34% pricing levels. Drying schedules remain heavy, as churning is active in the region. Stock levels vary and are often heavier than desired.

F.O.B. WEST: 1.4700 - 1.5300 MOSTLY: 1.4700 - 1.5100

DRY WHOLE MILK - NATIONAL

The dry whole milk price series is unchanged on a steady market. Production is intermittent and dependent on milk supplies available to plants. Manufacturers indicate they are focusing on contract fulfillment at this time, leaving resellers as a more likely source for dry whole milk spot loads to fill current needs.

F.O.B. PRODUCING PLANT: 1.9000 - 1.9900

CALIFORNIA MANUFACTURING PLANTS - NDM

WEEK ENDING	PRICE	TOTAL SALES	SALES TO CCC
May 13	\$1.5605	13,370,309	0
May 6	\$1.5463	13,807,532	0

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Total sales (pounds) include sales to CCC. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

DRY WHEY - CENTRAL

Central dry whey prices moved higher on both the range and mostly price series on a firm market. F.O.B. spot offers this week are limited, and contract pricing adjusted based on various indices. A few plants with dry whey holdings plan to channel that whey into other whey stream products instead of participating in the spot market. However, some manufacturers also indicate that spot load offers may be available within the next month as farm milk intakes improve. Current non contract buyer interest is mixed. Resistance is evidenced by some push back on resale offers nearing \$0.70. Some resellers term the market as quiet, with buyers less aggressive in initiating phone calls for dry whey loads. ANIMAL FEED DRY WHEY prices are unchanged to higher. While some calf raising operations only use dairy protein based rations, other operations are turning to other feeds as a way to remain viable. As prices on animal feed dry whey and other inputs such as WPC 34% rise, feed blenders are turning to other protein sources to yield acceptable finished products. Some blenders indicate use of vegetable based protein, such as wheat, or animal based protein, such as plasma, are helping them stretch their input buying dollars.

F.O.B. CENTRAL: .4600 - .5300 MOSTLY: .4700 - .5200
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .3600 - .5200

DRY WHEY - NORTHEAST

Dry whey supplies in the Northeast are very tight. Prices again narrowed this week as the upper end of the range declined, due to contract formula pricing. Though the contracted prices narrowed, lowering the average price, resale prices held steady and ranged from the high 50's to the low 60's. Production has increased marginally as cheese production has recently increased. Current production is moving through contracts with little to none available for the spot market. End users looking for additional product are opting to look in other regions, pursuing resale opportunities or considering nonfat dry milk as an alternative protein source. Domestic demand remains strong and export demand good.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .4975 - .5400

DRY WHEY - WEST

Western dry whey prices are steady to firm. The range series is steady and the mostly series edged higher on price formula adjustments for contract sales. Whey manufacturing schedules are geared to contract fulfillment with spot load availability tight. Whey supplies are mixed as some areas are increasing cheese production, while others are limiting manufacturing. Much of the whey stream is moving to higher protein concentrate products. Resale loads of whey sourced through brokers are available at prices above the range. Broker pricing is reported between \$.55 and \$.65 in many cases. Transportation costs and truck availability are raising some concerns.

NONHYGROSCOPIC: 4800 - .5500 MOSTLY: .4925 - .5350

WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST

The whey protein concentrate 34% market is unchanged this week. Spot load offerings from manufacturers are infrequent, with prices maintaining levels from the previous week. Pallet-size quantities are intermittently clearing, garnering prices above the top of the range. Market participants note that NDM and WPC 34% sales for these two dairy commodities, either F.O.B. or resale, are being finalized at comparable prices in some cases. Some in the industry feel that may be a signal for WPC 34% end users to switch to an input, such as NDM, that offers a similar protein content and improved availability. Whey protein concentrate 34% production is variable, dependent upon milk availability for cheese making as well as movement of condensed WPC 34% under contract agreements. Off grade WPC 34% loads cleared into the feed sector at steady to lower interest. Some animal feed operations indicate interest in blended feed products is generally lower for both veal and dairy replacement calf feed products as the finished feed prices adjust higher to incorporate the rising prices of input costs. Some veal barn operators reportedly are delaying refilling barns at this time.

F.O.B. EXTRA GRADE 34% PROTEIN: 1.4500 - 1.6300 MOSTLY: 1.4700 - 1.5500

LACTOSE - CENTRAL AND WEST

Prices for lactose are steady on both the range and mostly price series. Spot loads of 30-100 mesh lactose are available from a few manufacturers, but inventories are not pressuring sales. Of the lactose manufacturers who are not offering spot market loads, several indicate contract shipments are close to being on time, or they are gaining some ground on catching up on orders. Lactose production is edging higher as milk intakes slowly increase. A few plants indicated condensed skim is readily available for additional cheese production. Transportation costs play into the decision as to whether spot loads of skim milk are economically feasible. June lactose contracts are wrapping up, with manufacturers indicating interest from both domestic and international buyers remains active.

Including spot sales and up to 3 month contracts.
F.O.B. EDIBLE, NON PHARMACEUTICAL .3600 - .5600 MOSTLY: .4300 - .5000

CASEIN - NATIONAL

Domestic casein markets and prices remain firm. The Oceania production season has ended for the 2010 - 2011 production year and orders are being filled from inventoried stock. Although casein output was not as positive as projected, Oceania suppliers remain confident that commitments will be fulfilled. The European milk production season is at or nearing peak levels, thus casein output is also running strong. Manufacturers and handlers are indicating that, for the most part, production schedules are occurring as projected. European casein traders and handlers are stating that production schedules are often being geared to known needs with surplus or uncommitted volumes projected to not be significant. Rennet casein was traded for the first time at the global Dairy Trading (g/DT) event on May 17. For July shipment or Contract #1, the average winning price was \$9,625 per MT (\$4.3659 per pound) and for Contract #2 (August - October) the price averaged \$9,950 per MT (\$4.5133 per pound). At this event, there was either no product offered or sold for Contract #3 (November - January 2012). Domestic buyers indicate that this is a trading opportunity to procure additional casein stocks for future use outside of regular sources and interpret this market activity as reflecting slightly lower prices once delivered to the states.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 4.7600 - 5.1400
ACID: 4.7000 - 5.1200

CCC PURCHASES OF DAIRY PRODUCTS (POUNDS)

	FOR THE WEEK OF MAY 16 - 20, 2011			CUMULATIVE TOTALS		UNCOMMITTED INVENTORIES	
	TOTAL PURCHASES	CONTRACT ADJUSTMENTS	ADJUSTED PURCHASES	SINCE 10/01/10	SAME PERIOD LAST YEAR	WEEK ENDING 05/13/11	SAME PERIOD LAST YEAR
BUTTER							
Bulk	-0-	-0-	-0-	-0-	-0-	-0-	-0-
TOTAL	-0-	-0-	-0-	-0-	-0-	-0-	-0-
CHEESE							
Block	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Barrel	-0-	-0-	-0-	-0-	-0-	-0-	-0-
TOTAL	-0-	-0-	-0-	-0-	-0-	-0-	-0-
NONFAT DRY MILK							
Nonfat	-0-	-0-	-0-	-0-	132,276	-0-	-0-
TOTAL	-0-	-0-	-0-	-0-	132,276	-0-	-0-

SUPPORT PURCHASE PRICES FOR DAIRY PRODUCTS EFFECTIVE NOVEMBER 1, 2009

BUTTER Bulk \$1.05 per pound

CHEESE 40# Blocks \$1.13 per pound; 500# Barrels \$1.10

NONFAT DRY MILK \$.80 per pound

U.S. Dairy & Total Cow Slaughter under Federal Inspection, by Regions, for Week Ending 04/30/11 & Comparable Week 2010

Regions* (000 HEAD)	1	2	3	4	5	6	7	8	9	10	U.S. TOTAL		% DAIRY OF ALL	
											WEEK	SINCE JAN 1	WEEK	SINCE JAN 1
2011-Dairy	N.A.	0.7	7.3	3.3	18.0	4.0	N.A.	N.A.	14.4	3.2	52.9	1,071.1	43.5	48.2
2010-Dairy	N.A.	0.7	6.7	2.3	18.1	3.3	0.2	N.A.	16.0	4.0	52.8	989.4	42.3	45.3
2011-All cows	0.1	0.7	9.2	13.3	29.9	25.5	N.A.	N.A.	17.5	6.7	121.5	2,223.5		
2010-All cows	N.A.	0.8	8.5	13.7	32.8	23.8	14.5	N.A.	19.8	7.1	124.9	2,192.6		

U.S. Dairy & Total Cow Slaughter under Federal Inspection, by Regions, for Week Ending 05/07/11 & Comparable Week 2010

Regions* (000 HEAD)	1	2	3	4	5	6	7	8	9	10	U.S. TOTAL		% DAIRY OF ALL	
											WEEK	SINCE JAN 1	WEEK	SINCE JAN 1
2011-Dairy	N.A.	0.5	7.4	3.1	19.4	3.8	N.A.	N.A.	14.5	2.9	53.4	1,124.5	44.0	48.0
2010-Dairy	N.A.	0.6	6.0	2.5	19.0	3.3	0.2	N.A.	14.8	3.4	51.9	1,041.3	41.6	44.9
2011-All cows	0.5	0.7	9.3	12.8	32.5	24.1	N.A.	N.A.	17.0	6.3	121.2	2,344.7		
2010-All cows	N.A.	0.7	8.4	13.7	33.9	22.9	14.5	N.A.	19.8	7.0	124.7	2,317.3		

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

CLASS III MILK PRICES, (3.5% BF)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2007	13.56	14.18	15.09	16.09	17.60	20.17	21.38	19.83	20.07	18.70	19.22	20.60
2008	19.32	17.03	18.00	16.76	18.18	20.25	18.24	17.32	16.28	17.06	15.51	15.28
2009	10.78	9.31	10.44	10.78	9.84	9.97	9.97	11.20	12.11	12.82	14.08	14.98
2010	14.50	14.28	12.78	12.92	13.38	13.62	13.74	15.18	16.26	16.94	15.44	13.83

CLASS IV MILK PRICES, (3.5% BF)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2007	12.53	12.71	13.71	16.12	18.48	20.76	21.64	21.87	21.61	21.31	20.40	19.18
2008	16.29	14.67	14.17	14.56	15.26	15.92	16.60	16.64	15.45	13.62	12.25	10.35
2009	9.59	9.45	9.64	9.82	10.14	10.22	10.15	10.38	11.15	11.86	13.25	15.01
2010	13.85	12.90	12.92	13.73	15.29	15.45	15.75	15.61	16.76	17.15	16.68	15.03

FEDERAL MILK ORDER CLASS PRICES FOR 2011 (3.5% BF)

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	15.20	15.89	18.23	19.43	19.75	20.32						
II	16.79	17.97	18.83	19.66								
III	13.48	17.00	19.40	16.87								
IV	16.42	18.40	19.41	19.78								

1/ Specific order differentials to be added to this base price can be found by going to: www.ams.usda.gov/DairyMarketingStatistics; then select "Prices"; and then select "Principal Pricing Points." \$ Revised

ORGANIC DAIRY MARKET NEWS

Information gathered May 7 - May 20, 2011

ORGANIC DAIRY FLUID OVERVIEW

AMS reports Total Organic Milk Products sales for March 2011, 183 million pounds, were up 0.2% from March 2010 sales.

Organic Whole Milk sales for March 2011, 44 million pounds, were down 34.0% compared with March 2010.

This contrasts with a 1.0% March 2011 decline for Total Fluid Milk Products Adjusted (which includes organic and non-organic) compared with one year ago. This total Fluid Milk products data is adjusted for calendar year composition.

Itemized data compared with prior reporting periods is not yet available for organic categories reduced fat milk, low fat milk, fat-free milk, flavored milk or fat-reduced milk because data analysis recently expanded these categories and data for a full year has not yet accumulated.

ESTIMATED TOTAL U.S. SALES OF FLUID MILK PRODUCTS,

MARCH 2011, WITH COMPARISONS 1/

Product Name	Sales		Change from: 2/	
	March	Y-T-D	Prev Yr.	Y-T-D
	Mil. Lbs.		Percent	
Whole Milk	1,165	3,453	-3.4	-2.9
Flavored Whole Milk	48	133	-12.5	-5.9
Reduced Fat Milk (2%)	1,555	4,587	-3.0	-2.5
Low Fat Milk (1%)	622	1,805	-0.1	0.2
Fat-Free Milk (Skim)	677	1,983	-3.5	-3.1
Flavored Fat-Reduced Milk	400	1,121	2.6	2.3
Buttermilk	43	121	5.3	3.5
Tot. Conv. Milk Products	4,513	13,213	-1.8	-1.8
Organic Whole Milk	44	124	-34.0	-3.3
Organic Reduced Fat Milk	51	145	3/	3/
Organic Low Fat Milk	35	99	3/	3/
Organic Fat-Free Milk (Skim)	42	117	3/	3/
Organic Flavored Milk	12	27	3/	3/
Organic Fat-Reduced Milk 4/	139	388	19.7	20.9
Tot. Organic Milk Products.	183	512	0.2	14.0

Tot. Fluid Milk Prod. 5/	4,696	13,725	-1.7	-1.3
Tot Fluid Milk Prod Adj 5/6/	4,683	13,775	-1.0	-1.0

1/ These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas and California, which accounts for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data. 2/ Percent changes, as well as sales volumes, unless otherwise noted, are shown on an unadjusted basis; see 4/. 3/ Volume figures are not available for the previous year or all earlier months. Percentage changes are based on combined data under Organic Fat-Reduced Milk. 4/ Total of organic reduced fat, lowfat, skim, flavored, and miscellaneous milk products combined. 5/ Total fluid milk products include the products listed plus miscellaneous products and eggnog. 6/ Sales volumes and percent changes have been adjusted for calendar composition; see <http://www.ams.usda.gov/AMSV1.0/getfile?dDocName=STELDEV3023272>

ORGANIC DAIRY RETAIL OVERVIEW

MONTHLY RETAIL MILK PRICE COMPARISON FOR 30 CITIES:

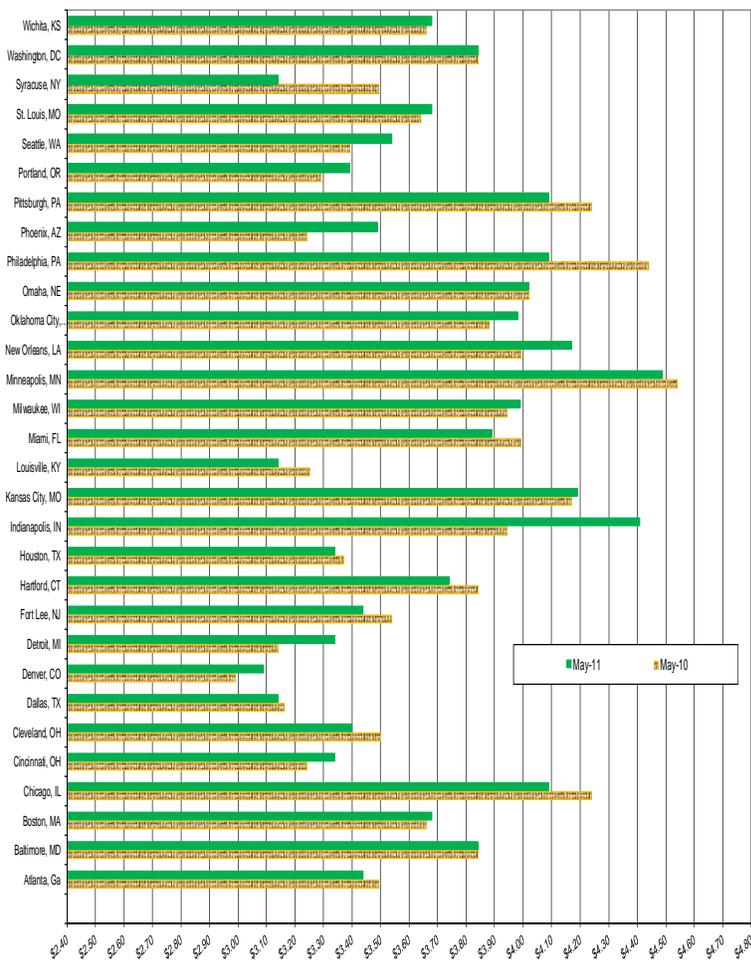
Comparing retail half gallon organic reduced fat (2%) milk prices in a survey in May 2011 with May 2010, 14 cities have higher prices, 13 lower prices, and 3 the same price. Philadelphia and Syracuse tied as most below one year ago, both 47 cents lower. The May 2011 average price in Philadelphia is \$4.09 and in Syracuse, \$3.14. Indianapolis, at \$4.41, is the city with prices most above one year ago, being 47 cents higher.

Denver has the lowest May 2011 price of any city, \$3.09, and has had the lowest price since since April, 2010.

Minneapolis has the highest May 2011 price, \$4.49. In April 2010 Minneapolis also had the highest price, \$4.54

The overall May 2011 simple average price for the 30 cities combined is the same for May 2010 and 2011, \$3.70, even though there was price change and variation among the 30 cities over the year.

Half Gallon Organic 2% Milk Price Change: May 2010 - May 2011



The price listed represents the simple average of two prices, the price of the single most common brand in non-returnable paper cartons in one outlet of each of the two largest food store chains in each of the 30 thirty cities. Not all brands of organic milk in each surveyed store are included and higher or lower prices of milk offered by other than the most common brand in each of the two stores are not included. Prices are collected by Federal Milk Market Administrators during the first non-Friday or weekend 10 days of each month.

NATIONALLY ADVERTISED PRICE COMPARISON:

Overview. Organic dairy weekly supermarket newspaper advertising remained at a high level, the second highest level of 2011, reaching 2,922 of 9,210 surveyed ads.

Organic milk in 8 ounce containers, often the recent leader in the organic milk category, did not appear in surveyed supermarket newspaper ads this period, for the first time during 2011. Continuing strength was displayed by organic yogurt, with a new 2011 high this period.

Information presented is compiled from newspaper supermarket ads for the period May 7, 2011 to May 20, 2011, identifying weekly "specials" and containing organic dairy content. Surveyed ads reflect advertised "specials" and not the range of supermarket cooler prices.

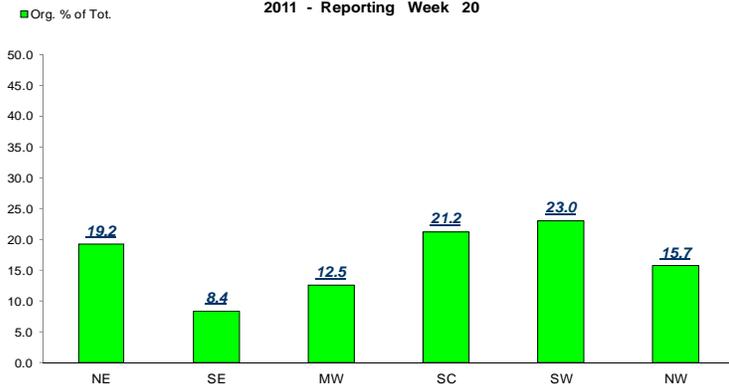
Regional Organic Dairy Ad Trends – Current Period. The Northeast has been a region with strong organic advertising for six weeks. After being the region with more newspaper dairy organic advertising than the other five regions for the past two reporting periods, the Northeast remains in the top three regions this report, with 19.2% of national organic dairy supermarket newspaper ads. The other regions are the Southwest, 23.0%; South Central, 21.2%; Northwest, 15.7%; Midwest, 12.5%; and Southeast, 8.4%. A total of 2,922 of 9,210 surveyed weekly newspaper ads contained organic dairy content.

ORGANIC DAIRY MARKET NEWS

Information gathered May 7 - May 20, 2011

CONTINUED FROM PAGE 8

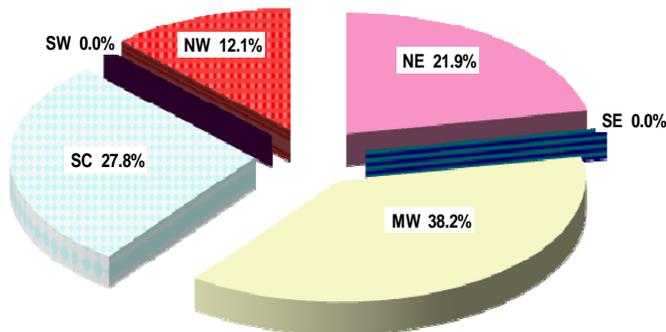
Regional Organic Dairy Ads As A Percentage of Total Surveyed National Organic Dairy Ads 2011 - Reporting Week 20



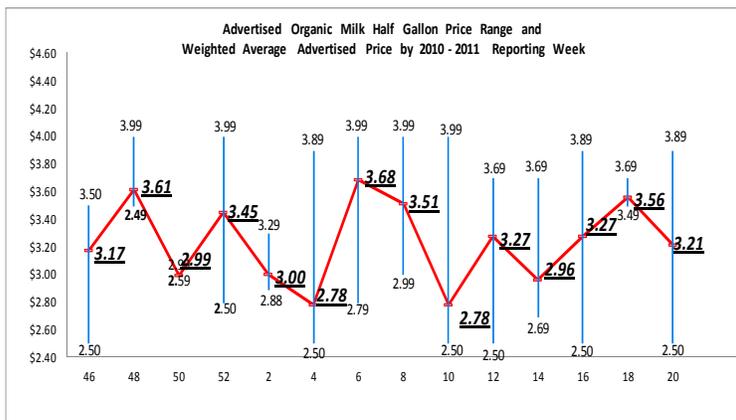
Product Emphasis. Compared with two weeks ago, this report's slight increase in organic yogurt advertising to the highest level of 2011 and sharp decrease in organic milk advertising to the second lowest level of 2011, leaves organic yogurt ads as clearly dominant for the period.

Milk. Organic milk ads appeared in every region except the Southwest and Southeast. Almost all organic milk ads were for half gallons, 813 ads. Only 80 ads for gallons were noted and zero ads for 8 ounce containers. Regional percentages of total organic milk newspaper advertising include: Midwest, 38.2%; South Central, 27.8%; Northeast, 21.9%; Northwest, 12.1%.

ORGANIC MILK FEATURES
Regional % of Nationally Surveyed Supermarket Ads Report - Week 20, 2011



Half Gallons. The national weighted average advertised price for half gallons of organic milk decreased 35 cents to \$3.21. There was a return to a more normal, wider range from last period's 20 cent range, with the range top increasing 20 cents to \$3.89 and the bottom declining 99 cents to \$2.50.



The following table shows the percentage of national half gallon organic milk ads by region and the regional weighted average advertised price.

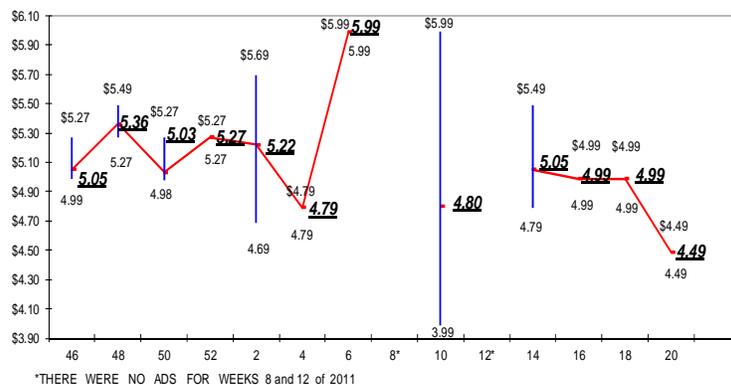
HALF GALLON ORGANIC MILK ADS
REGIONAL % and WEIGHTED AVERAGE ADVERTISED PRICE

REGION%	WTD. AV. ADV. PRICE \$
NE	24.1 3.89
SE	00.0 ----
MW	41.9 3.17
SC	30.5 2.70
SW	00.0 ----
NW	03.4 3.59
US	3.21

Gallons. Ad placements for organic gallons, declined from the second highest of 2011 last period, to among the lowest of 2011 this period, 80.

The national weighted average advertised price for organic gallons is \$4.49, the lowest weighted average advertised price for organic gallons since this reporting series began during the Fall of 2009. All current ads for gallons stated a price of \$4.49.

Advertised Organic Milk Gallon Range and Weighted Average Advertised Price by 2010-2011 Reporting Week*



The following table shows the percentage of national gallon organic milk ads by region and the regional weighted average advertised price.

GALLON ORGANIC MILK ADS
REGIONAL % and WEIGHTED AVERAGE ADVERTISED PRICE

REGION%	WTD. AV. ADV. PRICE \$
NE	00.0 ----
SE	00.0 ----
MW	00.0 ----
SC	00.0 ----
SW	00.0 ----
NW	100.0 4.49
US	4.49

8 Ounce Milk. There were no ads for organic milk in 8 ounce containers this period. It is the first two week period of 2011 with no ads for 8 ounce organic milk. Nevertheless, cumulative ads for 8 ounce organic milk during 2011 still leads the organic milk category, with 47.7% of organic milk ads. Half gallons rank second with 43.1% and gallons are a distant third, with 9.2%.

Yogurt. Organic yogurt ad numbers are at the highest level of 2011, higher than two weeks ago which was the year's high at that time. The vast majority of organic yogurt ads are for 5.3 ounce Greek yogurt, 1,704 ads in contrast with 188 ads for 6 ounce traditional organic yogurt.

For the first time during 2011, organic yogurt ads ran in each of the six regions. The region with the highest percentage of ads is the Southeast, with 35.5%. Other regions with organic yogurt ads are the Northwest, 16.5%; Northeast, 13.3%; Midwest, 12.9%; Southwest, 12.5%; and South Central, 9.3%.

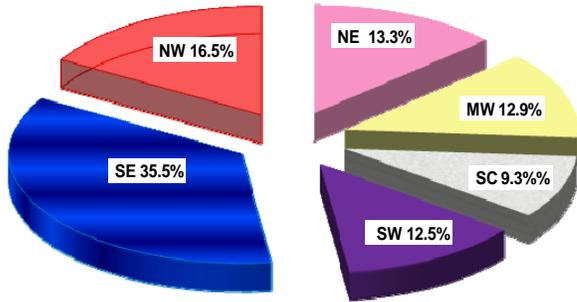
CONTINUED ON PAGE 8B

ORGANIC DAIRY MARKET NEWS

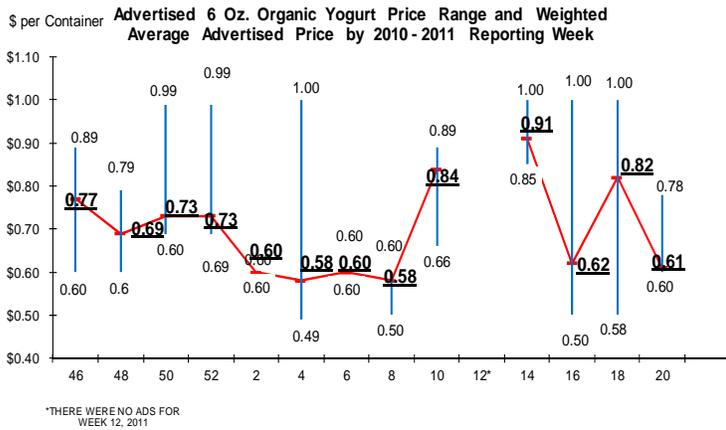
Information gathered May 7 - May 20, 2011

CONTINUED FROM PAGE 8A

ORGANIC YOGURT FEATURES
Regional % of Surveyed National Newspaper Ads
Report Week 20, 2010



Organic yogurt in 6 ounce containers has a weighted average advertised price of 61 cents, 21 cents below two weeks ago, with a range from 78 cents to 60 cents. Virtually all ads list a price of 60 cents, which accounts for the average being so close to the range bottom.



The following table shows the percentage of national organic 6 ounce yogurt ads by region and the regional weighted average advertised price.

6 OUNCE ORGANIC YOGURT ADS
REGIONAL % and WEIGHTED AVERAGE ADVERTISED PRICE

REGION%	WTD. AV. ADV. PRICE \$
NE	00.0
SE	00.0
MW	93.6
SC	00.0
SW	00.0
NW	06.4
US	0.61

All ads for 5.3 ounce Greek yogurt reflected a price of \$1.25 and appeared in every region except the Midwest. A regional break-out follows.

5.3 OUNCE ORGANIC GREEK YOGURT ADS
REGIONAL % and WEIGHTED AVERAGE ADVERTISED PRICE

REGION%	WTD. AV. ADV. PRICE \$
NE	14.7
SE	14.3
MW	00.0
SC	13.9
SW	39.4
NW	17.7
US	1.25

Organic butter ads returned this two week period, with 135 ads for one pound boxes, all in the South Central Region and all priced \$3.99.

There were 39 ads for organic cottage cheese in 16 ounce containers, all in the Northwest and all priced \$3.29.

Organic sour cream in 16 ounce containers appeared in 24 ads in the Midwest, all priced at \$2.99.

Ads for 6 ounce shredded cheese appeared in 115 Northeast newspapers, all priced at \$3.49.

SUPERMARKET PRICE COMPARISON:

Madison, Wisconsin Prices. Non-advertised organic milk, yogurt, butter and cheese prices in a range of food stores in Madison, Wisconsin are compared for this two week period.

Madison stores included a big-box sized local supermarket; 2 regional chain supermarkets; a smaller but full product line food market; and 2 natural food stores; a national discount big box chain store also selling food; and a large local cooperative grocery store.

Organic milk available in Madison stores included 2 national brands, 4 private label store brands, and 3 small local or near-by creamery brands, one featuring non-homogenized milk. Cheese available included 2 national brands, 2 store brands, and cheese from 5 other cheesemakers.

A table summarizing the survey results follows:

ORGANIC MILK, YOGURT, CHEESE & BUTTER PRICE RANGE
2011 REPORTING WEEK 20

	MADISON, WI		
	LOW	HIGH	RANGE
	(In Dollars)		
GALLONS:			
Whole	5.19	6.49	1.30
Reduced Fat (2%)	5.19	6.49	1.30
Low Fat (1%)	5.19	6.49	1.30
Nonfat (Skim)	5.19	6.49	1.30
HALF GALLONS:			
Whole	2.49*	4.19	1.69
Reduced Fat (2%)	2.49*	4.19	1.69
Low Fat (1%)	2.49*	4.19	1.69
Nonfat (Skim)	2.49*	4.19	1.69
CHOCOLATE HALF GALLON:	3.39	5.69	2.30
YOGURT	.50	1.59	1.09
CHEESE – 8 OUNCE BLOCKS:			
Mozzarella	3.59	5.75	2.16
Mild Cheddar	3.89	5.99	2.11
Monterey Jack	4.99	5.99	1.00
Pepper Jack	3.59	5.99	2.40
CHEESE – 6 OUNCE STRING			
Mozzarella	3.00	5.09	2.09
Colby Jack	3.89	5.39	1.40
BUTTER – 1 POUND	4.50	6.19	1.69

*=Price change from prior reporting period

This report, the low price for half gallons of milk declined 1 cent to \$2.49, the lowest shelf non-advertised price for half gallons of organic milk during 2011. Other price changes occurred within the ranges, but not so as to change the ranges.

CONTINUED ON PAGE 8C

ORGANIC DAIRY MARKET NEWSInformation gathered May 7 - May 20, 2011

CONTINUED FROM PAGE 8B**ORGANIC GRAIN AND FEEDSTUFF MARKETS:**

National organic grain and feedstuff prices were steady to firm, with light demand and offerings. Trade activity was light this period, due in part to farmers in the field in the Upper Midwest as well as unfavorable weather conditions in the Eastern Cornbelt and along the Mississippi river. Farmers with inventories of corn are reportedly demanding prices higher than the current market, prompting buyers and end-users alike to use a blend of small grains on hand as well as purchase some organic corn from Canadian farmers. Some organic dairy farming operations are reportedly considering scaling back production in light of the current corn prices paired with increasing transportation costs.

Eastern organic grain and feedstuff prices were steady to firm. Cash sales for organic grains were very light with light to moderate demand. With the combination of short supplies of corn and rising cost for transportation, some dealers expect feed corn prices to move up to 13.00 per bushel. Weather concerns continue to grow as heavy rainfall across the Eastern Cornbelt has prevented planting activities.

Upper Midwest organic grain and feedstuffs were mostly steady to firm with light demand and offerings. Field work and pasture growth were key aspects of limited trade activity this period. Inventories of corn are reportedly slim, however grain buyers have reported that they have had better opportunities to purchase corn in Canada, due to high prices that domestic farmers are said to require. High corn prices have also driven the interest in small grains, with increased use of blends containing oats, barley and wheat. Conventional crop progress has been extremely light in some areas, with the Dakotas scrambling to achieve some significant planting success before the forecasted rains begin for the next several days.

Additional livestock and grain market news information is available at: www.ams.usda.gov/LSMarketNews.

MARCH FLUID MILK SALES

During March, about 4.7 billion pounds of packaged fluid milk products is estimated to have been sold in the United States. This was 1.7 percent lower than March 2010. After adjusting for calendar composition, sales in March 2011 were 1.0 percent lower than March 2010. Estimated sales of total conventional fluid milk products decreased 1.8 percent from March 2010 and estimated sales of total organic fluid milk products increased 0.2 percent from a year earlier.

Editor's Note: Additional data can be found at <http://www.ams.usda.gov/AMSV1.0/FluidMilkSalesDataMonthlyandYearToDate>.

ESTIMATED TOTAL U.S. SALES OF FLUID MILK PRODUCTS,
MARCH 2011, WITH COMPARISONS 1/

Product Name	Sales		Change from: 2/	
	March	Year to Date	Previous Year	Year to Date
	Mil. Lbs.		Percent	
Whole Milk	1,165	3,453	-3.4	-2.9
Flavored Whole Milk	48	133	-12.5	-5.9
Reduced Fat Milk (2%)	1,555	4,587	-3.0	-2.5
Low Fat Milk (1%)	622	1,805	-0.1	0.2
Fat-Free Milk (Skim)	677	1,983	-3.5	-3.1
Flavored Fat-Reduced Milk	400	1,121	2.6	2.3
Buttermilk	43	121	5.3	3.5
Total Conventional Milk Products 5/	4,513	13,213	-1.8	-1.8
Organic Whole Milk	44	124	-34.0	-3.3
Organic Reduced Fat Milk	51	145	3/	3/
Organic Low Fat Milk	35	99	3/	3/
Organic Fat-Free Milk (Skim)	42	117	3/	3/
Organic Flavored Milk	12	27	3/	3/
Organic Fat-Reduced Milk 4/	139	388	19.7	20.9
Total Organic Milk Products	183	512	0.2	14.0
Total Fluid Milk Products 5/	4,696	13,725	-1.7	-1.3
Total Fluid Milk Products Adjusted 5/ 6/	4,683	13,775	-1.0	-1.0

1/ These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas and California, which accounts for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data. 2/ Percent changes, as well as sales volumes, unless otherwise noted, are shown on an unadjusted basis; 3/ Volume figures are not available for the previous year. Percentage changes are based on combined data under Organic Fat-Reduced Milk. 4/ Total of organic reduced fat, lowfat, skim, flavored, and miscellaneous milk products combined. 5/ Total fluid milk products include the products listed plus miscellaneous products and eggnog. 6/ Sales volumes and percent changes have been adjusted for calendar composition; see <http://www.ams.usda.gov/AMSV1.0/getfile?dDocName=STELDEV3023272>

PACKAGED SALES OF TOTAL FLUID MILK PRODUCTS IN FEDERAL MILK ORDERS
AND CALIFORNIA, MARCH 2011, WITH COMPARISONS 1/

Area (Order Number)	Sales		Change from: 2/	
	March	Year to Date	Previous Year	Year to Date
	Mil. Lbs.		Percent	
Northeast (001)	797	2,308	-1.4	-1.6
Appalachian (005)	315	910	-0.5	-1.3
Southeast (007)	428	1,262	-2.8	-1.8
Florida (006)	258	757	-4.1	-2.8
Mideast (033)	522	1,528	-2.3	-3.0
Upper Midwest (030)	370	1,087	-2.4	-1.1
Central (032)	391	1,156	-2.6	-0.8
Southwest (126)	386	1,145	-0.5	0.2
Arizona (131)	101	304	-2.7	0.7
Pacific Northwest (124)	193	559	1.4	1.4
California (---)	560	1,611	-0.8	-0.8

1/ These figures are representative of the consumption of total fluid milk products in the respective area; see 5/ above for the products included. 2/ Percent changes, as well as sales volumes, are shown on an unadjusted basis.

Source: U.S. Department of Agriculture. California Department of Food and Agriculture. Milk Stabilization Branch. *California Dairy Information Bulletin*, March, 2011.

APRIL MILK PRODUCTION

Milk production in the 23 major States during April totaled 15.5 billion pounds, up 1.7 percent from April 2010. March revised production at 15.8 billion pounds, was up 2.4 percent from March 2010. The March revision represented a decrease of 6 million pounds or less than 0.1 percent from last month's preliminary production estimate.

Production per cow in the 23 major States averaged 1,834 pounds for April, 9 pounds above April 2010.

The number of cows on farms in the 23 major States was 8.43 million head, 97,000 head more than April 2010, and 8,000 head more than March 2011.

APRIL 2011 MILK COWS AND MILK PRODUCTION, BY STATES

STATE	MILK COWS 1/		MILK PER COW 2/		MILK PRODUCTION 2/		
	2010	2011	2010	2011	2010	2011	% CHANGE FROM 2010
	THOUSANDS		POUNDS		MILLION POUNDS		PERCENT
AZ	171	187	2,145	2,125	367	397	8.2
CA	1,755	1,769	1,955	1,990	3,431	3,520	2.6
CO	117	126	1,975	1,975	231	249	7.8
FL	114	118	1,770	1,750	202	207	2.5
ID	557	576	1,850	1,870	1,030	1,077	4.6
IL	101	98	1,670	1,680	169	165	-2.4
IN	169	171	1,745	1,740	295	298	1.0
IA	212	209	1,750	1,780	371	372	0.3
KS	116	121	1,805	1,785	209	216	3.3
MI	357	362	1,970	1,955	703	708	0.7
MN	470	471	1,650	1,615	776	761	-1.9
MO	101	94	1,325	1,360	134	128	-4.5
NM	323	326	2,090	2,125	675	693	2.7
NY	610	610	1,755	1,770	1,071	1,080	0.8
OH	272	268	1,680	1,620	457	434	-5.0
OR	115	119	1,730	1,720	199	205	3.0
PA	541	543	1,710	1,690	925	918	-0.8
TX	410	426	1,855	1,915	761	816	7.2
UT	84	87	1,780	1,740	150	151	0.7
VT	137	135	1,565	1,600	214	216	0.9
VA	95	96	1,590	1,595	151	153	1.3
WA	249	256	1,975	1,980	492	507	3.0
WI	1,261	1,266	1,745	1,735	2,200	2,197	-0.1
23 STATE TOTAL	8,337	8,434	1,825	1,834	15,213	15,468	1.7

1/ Includes dry cows. Excludes heifers not yet fresh.

2/ Excludes milk sucked by calves.

Source: U.S. Department of Agriculture. National Agricultural Statistics Service. Agricultural Statistics Board. *Milk Production, May 2011*.

FEDERAL MILK ORDER MARKETING AND UTILIZATION SUMMARY, APRIL 2011

HIGHLIGHTS. Handler reports of receipts and utilization under the Federal milk order system for April have been filed and tabulated. Combined totals for the 10 consolidated orders are being released. During April, about 10.9 billion pounds of milk were received from producers. This volume of milk is 0.6 percent higher than the April 2010 volume. In April 2010 and April 2011, there were volumes of milk not pooled due to intraorder disadvantageous price relationships. About 3.6 billion pounds of producer milk were used in Class I products, 2.8 percent lower than the previous year. Calendar composition likely had a positive impact on milk used in Class I in 2011 as compared to 2010. The all-market average Class utilization percentages were: Class I = 33%, Class II = 11%, Class III = 46% and Class IV = 10%. The weighted average statistical uniform price was \$19.36 per cwt., \$0.57 lower than last month and \$4.99 higher than last year.

PRICE AND POOL STATISTICS FOR FEDERAL MILK ORDER MARKETING AREAS FOR THE MONTH OF APRIL 2011										
FEDERAL MILK ORDER MARKETING AREA 1/	ORDER NUMBER	RECEIPTS OF PRODUCER MILK		UTILIZATION OF PRODUCER MILK IN CLASS I			UTILIZATION OF PRODUCER MILK IN OTHER CLASSES			UNIFORM PRICE 2/ \$ PER CWT.
		TOTAL	CHANGE FROM PREV. YEAR	TOTAL	CHANGE FROM PREV. YEAR	PERCENT	CLASS II	CLASS III	CLASS IV	
		MIL. LBS.	PERCENT	MIL. LBS.	PERCENT		PERCENT			
Northeast (Boston)	001	2,150.6	3.2	824.6	-5.3	38	23	26	13	20.38
Appalachian (Charlotte)	005	481.1	-9.1	326.2	-4.8	68	15	9	8	21.74
Southeast (Atlanta)	007	650.5	1.5	372.3	-6.6	57	10	26	7	21.35
Florida (Tampa)	006	253.4	4.7	210.9	-1.8	83	9	4	4	23.88
Mideast (Cleveland)	033 3/	1,298.1	-10.7	525.6	-2.5	40	14	38	8	19.19
Upper Midwest (Chicago)	030 3/	2,762.4	-3.9	358.3	-2.5	13	2	84	1	17.51
Central (Kansas City)	032 3/	1,168.9	11.6	378.5	6.3	32	13	47	8	18.71
Southwest (Dallas)	126 3/	1,054.7	11.6	365.6	1.0	35	7	40	18	19.89
Arizona (Phoenix)	131	408.1	8.9	116.3	-5.8	29	6	27	38	19.56
Pacific Northwest (Seattle)	124	683.9	3.8	183.7	-3.9	27	6	40	27	18.95
ALL MARKET AVERAGE OR TOTAL	3/	10,911.9	0.6	3,662.0	-2.8	33	11	46	10	19.36

1/ Names in parentheses are the major city in the principal pricing point of the market.

2/ Statistical uniform price for component pricing orders (Class III price plus producer price differential). For other orders, uniform skim milk price times 0.965 plus uniform butterfat price times 3.5.

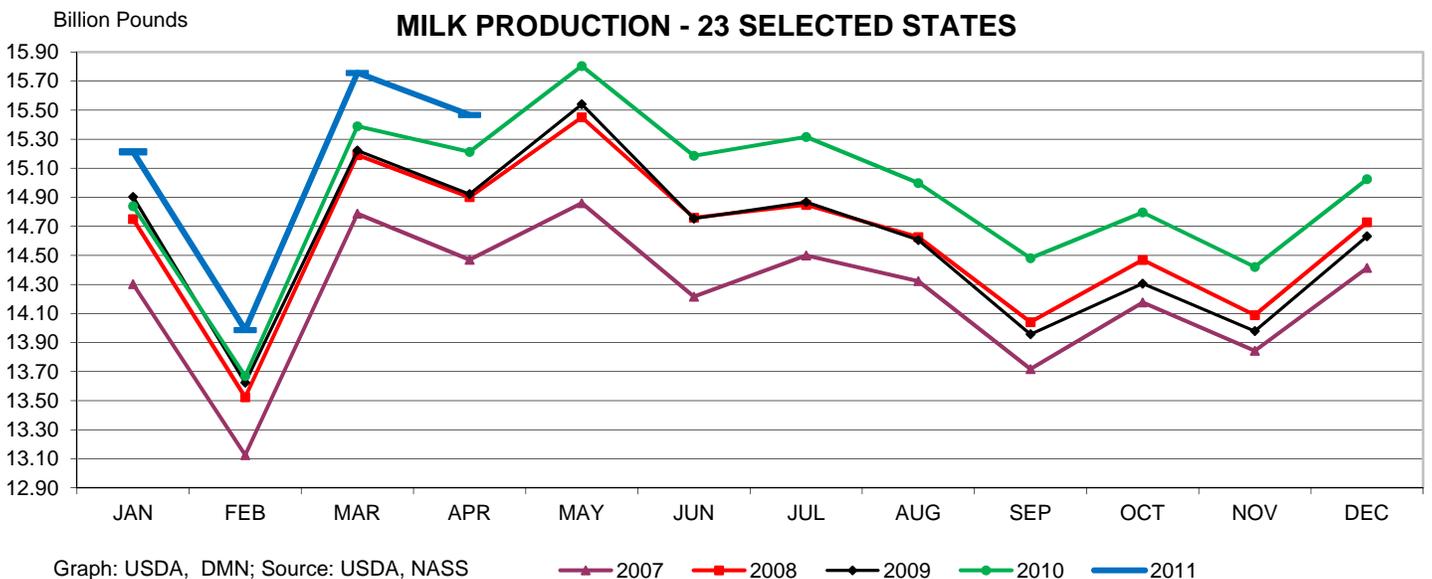
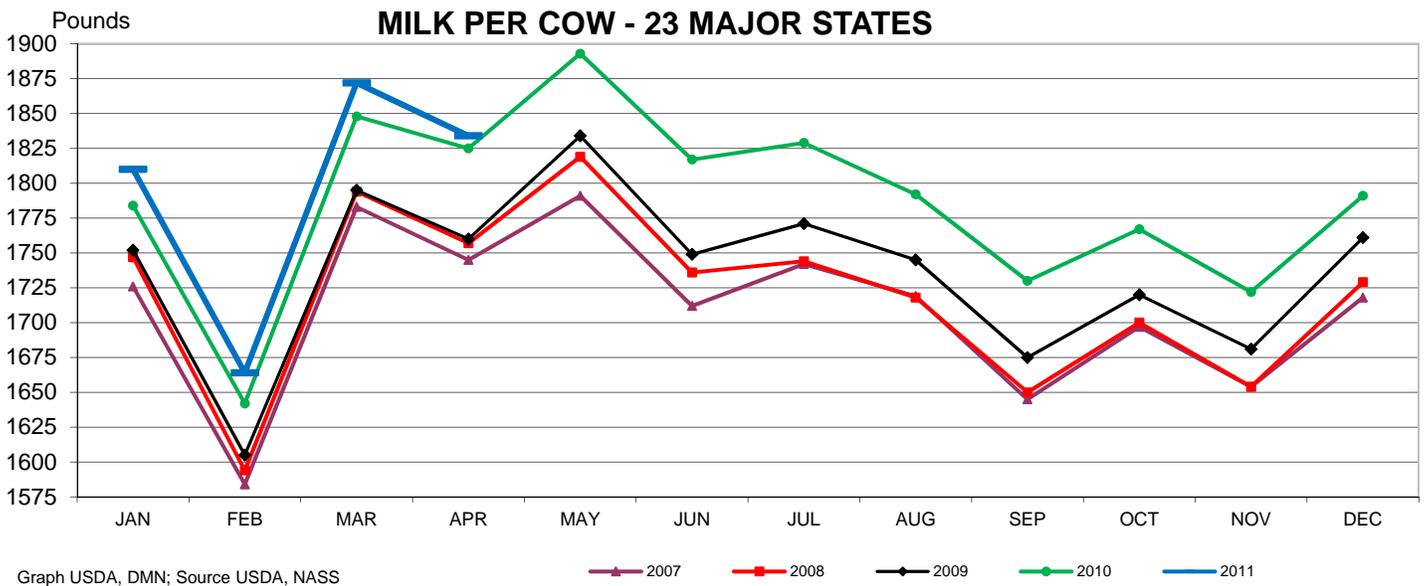
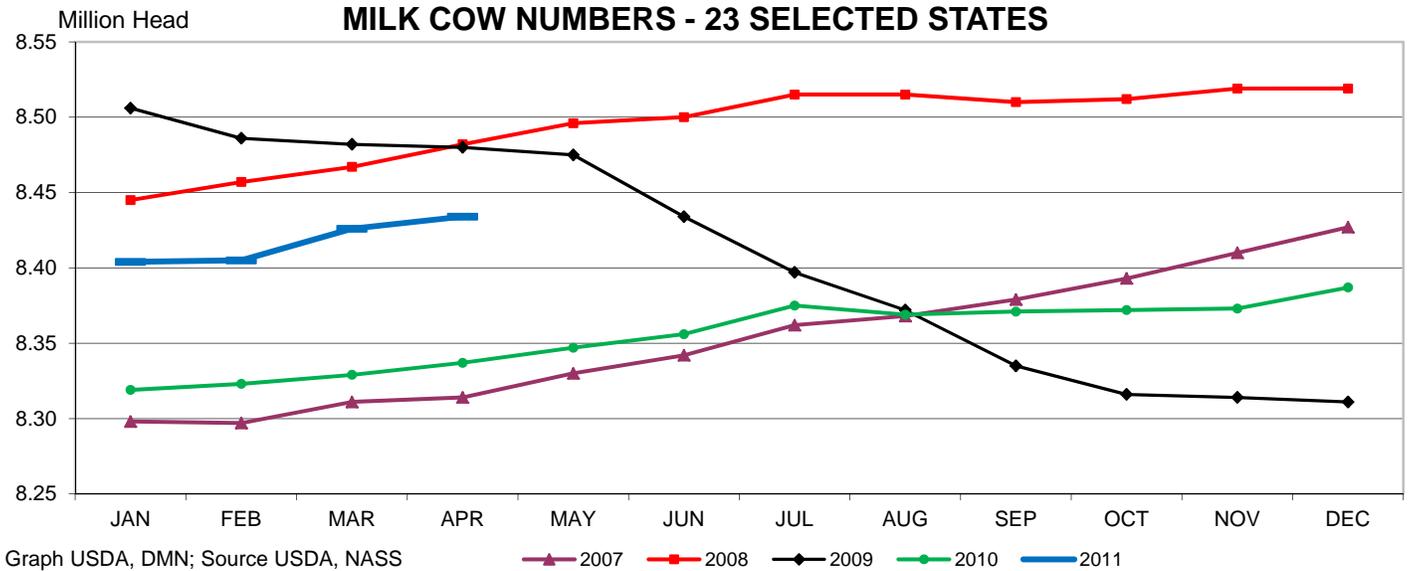
3/ Due to a disadvantageous relationship between intraorder class prices and the location adjusted statistical uniform price in these markets, handlers elected not to pool an estimated 379 million pounds of milk that normally would have been associated with these markets. In April 2010, the estimated not pooled volume of milk was 218 million pounds, occurring in order numbers 030, 032, and 033. After adjusting for non pooled milk, the year-to-year percent change is -2.0%.

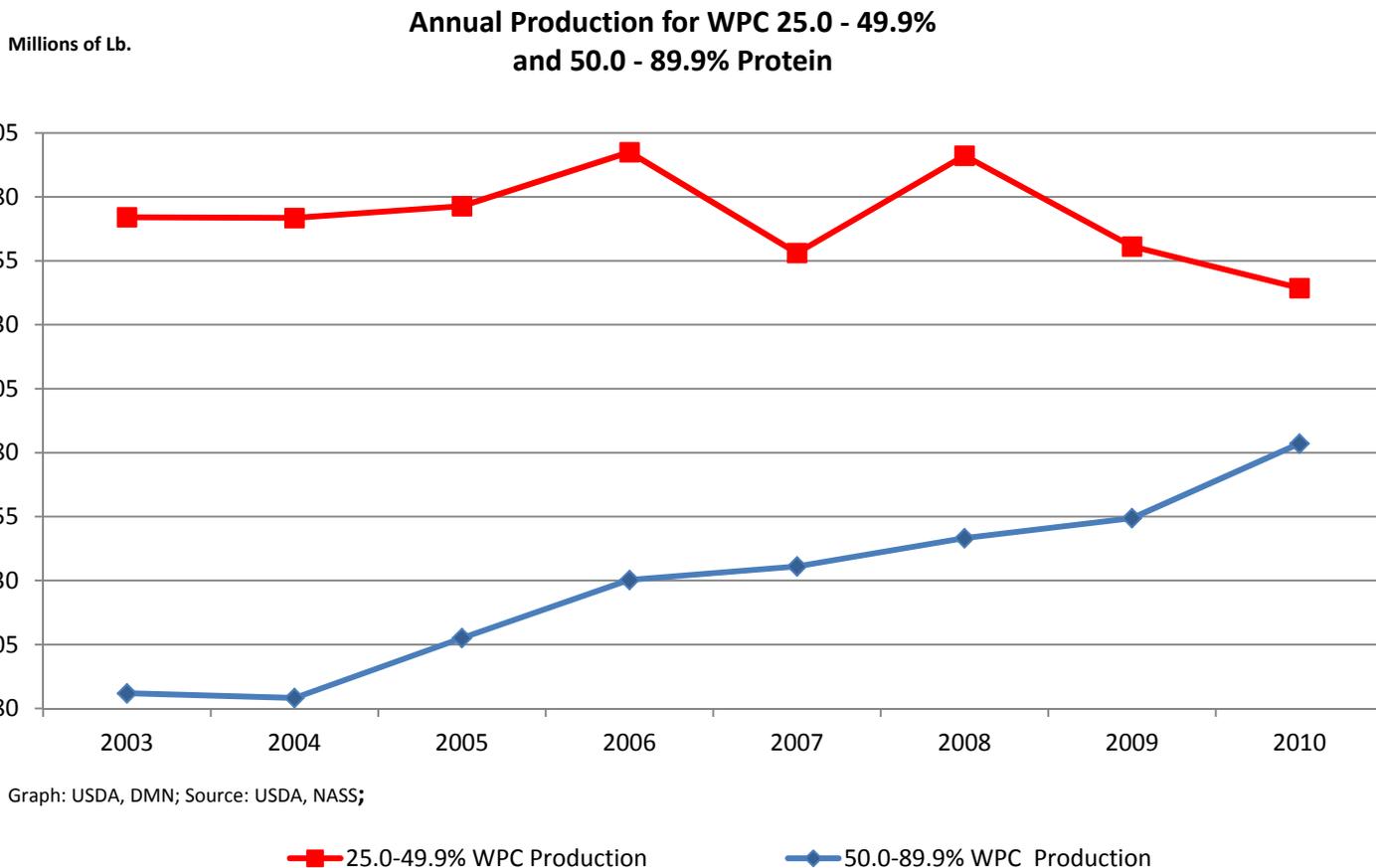
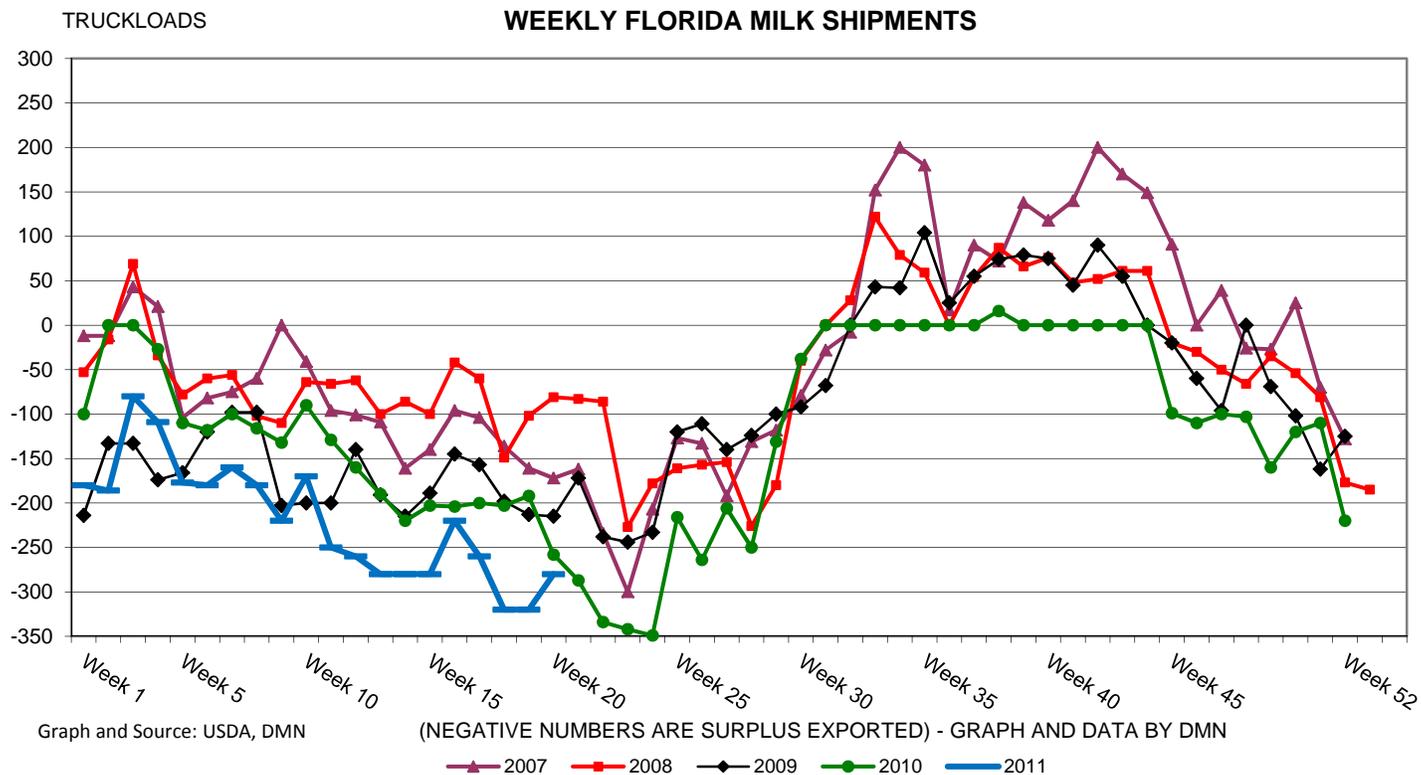
FEDERAL MILK ORDER ADVANCE PRICES, JUNE

Class I Base Price. Under the Federal milk order pricing system, the Class I base price for June 2011 is \$20.32 per cwt. This price is derived from the Class IV skim milk pricing factor of \$12.82 and the advanced butterfat pricing factor of \$2.2700. A Class I differential for each order's principal pricing point (county) is added to the base price to determine the Class I price. **Comparison to Previous Month.** Compared to May 2011, the Class I base price increased \$0.57 per cwt. For selected consumer products, the price changes are: whole milk (3.25% milk fat), \$0.55 per cwt., \$0.047 per gallon; reduced fat milk (2%), \$0.46 per cwt., \$0.040 per gallon; fat-free (skim milk), \$0.36 per cwt., \$0.031 per gallon. **Class II Price Information.** The advanced Class IV skim milk pricing factor is \$12.82. Thus, the Class II skim milk price for June is \$13.52 per cwt., and the Class II nonfat solids price is \$1.5022. **Product Price Averages.** The two-week product price averages for June are: butter \$2.0460, nonfat dry milk \$1.6065, cheese \$1.6413, and dry whey \$0.4915.

FEDERAL MILK ORDER CLASS I PRICE INFORMATION ^{1/ 2/}				
Federal Milk Order Marketing Area ^{3/}	Order Number	June 2011		
		Class I Price (3.5 %)	Class I Skim Milk Price	Class I Butterfat Price
		\$ per cwt.	\$ per cwt.	\$ per pound
Northeast (Boston) ^{4/}	001	23.57	16.07	2.3025
Appalachian (Charlotte) ^{5/ 6/}	005	23.72	16.22	2.3040
Southeast (Atlanta) ^{6/ 7/}	007	24.12	16.62	2.3080
Florida (Tampa) ^{6/ 8/}	006	25.72	18.22	2.3240
Mideast (Cleveland) ^{9/}	033	22.32	14.82	2.2900
Upper Midwest (Chicago) ^{10/}	030	22.12	14.62	2.2880
Central (Kansas City) ^{11/}	032	22.32	14.82	2.2900
Southwest (Dallas) ^{12/}	126	23.32	15.82	2.3000
Arizona (Phoenix)	131	22.67	15.17	2.2935
Pacific Northwest (Seattle) ^{13/}	124	22.22	14.72	2.2890
All-Market Average		23.21	15.71	2.2989

^{1/} To convert the Class I price per 100 pounds to the Class I price per gallon, divide by 11.63--the approximate number of gallons in 100 pounds of milk. ^{2/} Note: The mandatory \$0.20 per cwt. processor assessment under the Fluid Milk Promotion Order is not included in the Class I prices shown on this table. ^{3/} Names in parentheses are the major city in the principal pricing point of the markets. ^{4/} Class I prices at other cities are: New York City, minus \$0.10; Philadelphia, minus \$0.20; Baltimore, minus \$0.25, and Washington, DC, minus \$0.25. ^{5/} Class I prices at other cities are: Knoxville, minus \$0.20 and Louisville, minus \$1.10. ^{6/} Effective May 1, 2008, the Class I price surface in these orders were temporarily adjusted. ^{7/} Class I prices at other cities are: New Orleans, same; Memphis, minus \$0.90; Nashville, minus \$0.90; and Springfield, MO, minus \$1.40. ^{8/} Class I prices at other cities are: Orlando, same; Miami, plus \$0.60; and Jacksonville, minus \$0.40. ^{9/} Class I prices at other cities are: Indianapolis, same; Cincinnati, plus \$0.20; Pittsburgh, plus \$0.10; and Detroit, minus \$0.20. ^{10/} Class I prices at other cities are: Milwaukee, minus \$0.05; and Minneapolis, minus \$0.10. ^{11/} Class I prices at other cities are: Des Moines, minus \$0.20; Omaha, minus \$0.15; Oklahoma City, plus \$0.60; St. Louis, same; and Denver, plus \$0.55. ^{12/} Class I prices at other cities are: Houston, plus \$0.60; San Antonio, plus \$0.45; Albuquerque, minus \$0.65; and El Paso, minus \$0.75. ^{13/} Class I prices at other cities are: Portland, same; and Spokane, same.





DAIRY MARKET NEWS

GENERAL NUMBER
(608) 278-4200

VOLUME: 78

REPORT: 20

Elizabeth Frederick
(608) 278-4150
Elizabeth.Frederick@AMS.USDA.GOV

DATE: 05/20/2011

EAST

Rick Whipp
(608) 278-4151
Rick.Whipp@AMS.USDA.GOV

INTERNATIONAL

Steven Schneeberger
(608) 278-4154
Steven.Schneeberger@AMS.USDA.GOV

CENTRAL

George Koerner
(608) 278-4155
George.Koerner@AMS.USDA.GOV

ORGANIC

Eric Graf
(608) 278-4153
Eric.Graf@AMS.USDA.GOV

CENTRAL/WEST

Janet Linder
(608) 278-4157
Janet.Linder@AMS.USDA.GOV

INTERNET ADDRESS

www.ams.usda.gov/DairyMarketNews

SOUTHWEST

Butch Speth
(608) 278-4152
Butch.Speth@AMS.USDA.GOV

MARKET NEWS PORTAL

www.marketnews.usda.gov

NORTHWEST/MOUNTAIN

Bob Hunter
(608) 278-4158
Robert.Hunter@AMS.USDA.GOV

RECORDED INFORMATION SYSTEM

(608) 278-4142

FAX

(608) 278-4141

NATIONAL SUPERVISOR

Donald Nelson
(608) 278-4156
DonaldO.Nelson@AMS.USDA.GOV

USDA, Dairy Market News
2920 Marketplace Drive, STE 202
Fitchburg, WI 53719-5337