



# BROILER MARKET NEWS REPORT

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U.S. Department of Agriculture Agricultural Marketing Service Livestock, Poultry & Grain Market News

## NATIONAL BROILER MARKET-AT-A-GLANCE

Whole broiler/fryer prices are steady to firm in the East, steady elsewhere. Offerings are very light to moderate and clearing well. Retail demand is moderate to good following the weekend. Food service demand is moderate to instances good. Floor stocks are light to adequate. Market activity is moderate. In the parts structure, movement is light to moderate as dealers assess market conditions entering the week. Prices are trending steady to firm for wings and tenders; at least steady for dark meat items and generally steady for the balance. Offerings of wings are in good balance. Dark meat items are light to moderate with drums and leg quarters in the better balance. Other items are at least sufficient for current needs. Market activity is slow to moderate. In production areas, live supplies are moderate at mixed but mostly desirable weights.

The National Composite Weighted Average for 01/13/14 is 98.36 compared to 95.83 a week earlier, and 103.81 a year ago.

## GEORGIA FOB DOCK PRICES

The quoted price on broilers/fryers for this week's trading is **104.25** cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

| LOADS | RANGE        | MONDAY FINAL WTD AVG<br>FOB DOCK OR EQUIVALENT |
|-------|--------------|--|
| 997   | 91.65-110.30 | 104.14   |

Confirmed FINAL weighted average price on ice-packed parts:

| ITEM             | WTD AVG<br>(CENTS PER POUND) | VOLUME<br>(000 POUNDS) |
|------------------|------------------------------|------------------------|
| LINE RUN TENDERS | 192.00                       | 1,732                  |
| BREASTS - B/S    | 188.50                       | 7,497                  |
| BREASTS - WHOLE  | 107.00                       | 1,807                  |
| THIGH MEAT - B/S | 131.00                       | 1,251                  |
| THIGHS           | 74.00                        | 1,328                  |
| DRUMSTICKS       | 72.50                        | 1,347                  |
| LEG QUARTERS     | 50.50                        | 9,379                  |
| WINGS            | 127.00                       | 3,483                  |

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

| NATIONAL WHOLE BROILER/FRYER -<br>COMPOSITE WEIGHTED AVERAGE |         |        |            |
|--|---------|--------|------------|
|  | Wtd Avg | Change | 1,000 lbs. |
| <b>This Week:</b>  | 98.36   | ↑ 2.53 | 12,192     |
| <b>Last Week:</b>  | 95.83   |        | 11,013     |
| <b>Last Year:</b>  | 103.81  | ↓ 5.45 | 11,824     |
| Monthly Composite Weighted Average                           |         |        |            |
| <b>Dec</b>   | 94.60   |        | 45,464     |

## NATIONAL WHOLE BROILER/FRYER

| EASTERN REGION |                | THIS WEEK      |         |        |            | LAST WEEK |            |
|----------------|----------------|----------------|---------|--------|------------|-----------|------------|
|                | Price Range    | Majority       | Wtd Avg | Change | 1,000 lbs. | Wtd Avg   | 1,000 lbs. |
| Whole Body:    | 89.00 - 123.00 | 98.00 - 103.00 | 101.29  | ↑ 2.42 | 5,366      | 98.87     | 5,463      |
| WOGS:          | 92.00 - 119.00 | 99.00 - 103.00 | 100.52  | ↑ 3.67 | 1,366      | 96.85     | 1,439      |
| NEW YORK       |                |                |         |        |            |           |            |
| Whole Body:    | 95.00 - 104.00 | 99.00 - 103.00 | 100.27  | ↑ 2.68 | 1,400      | 97.59     | 1,508      |
| CENTRAL REGION |                | THIS WEEK      |         |        |            | LAST WEEK |            |
|                | Price Range    | Majority       | Wtd Avg | Change | 1,000 lbs. | Wtd Avg   | 1,000 lbs. |
| Whole Body:    | 84.00 - 109.25 | 87.00 - 95.00  | 94.14   | ↑ 2.60 | 4,437      | 91.54     | 4,867      |
| WOGS:          | 84.00 - 107.00 | 87.00 - 94.00  | 92.78   | ↑ 2.97 | 3,492      | 89.81     | 3,837      |
| CHICAGO        |                |                |         |        |            |           |            |
| Whole Body:    | 85.00 - 109.25 | 87.00 - 95.00  | 94.69   | ↑ 2.78 | 2,550      | 91.91     | 2,870      |
| WESTERN REGION |                | THIS WEEK      |         |        |            | LAST WEEK |            |
|                | Price Range    | Majority       | Wtd Avg | Change | 1,000 lbs. | Wtd Avg   | 1,000 lbs. |
| Whole Body:    | 85.00 - 115.00 | 94.00 - 103.00 | 99.62   | ↑ 0.76 | 2,389      | 98.86     | 1,397      |
| WOGS:          | 85.00 - 108.00 | 94.00 - 102.00 | 98.51   | ↑ 1.91 | 2,145      | 96.60     | 970        |
| LOS ANGELES    |                |                |         |        |            |           |            |
| Whole Body:    | 85.00 - 113.00 | 94.00 - 102.00 | 98.31   | ↑ 0.46 | 1,789      | 97.85     | 1,022      |

### EXPLANATORY NOTES

Negotiated prices in trucklot and less-than-trucklot quantities of ready-to-cook whole body broiler/fryers delivered to first receivers; prices in cents per pound; volume in thousands of pounds.

**Eastern Region:** AL, CT, DE, FL, GA, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VT, VA, WV. **Central Region:** AR, CO, IA, IL, IN, KS, KY, LA, MI, MN, MO, NE, NM, OK, OH, SD, TX, WI. **Western Region:** AZ, CA, ID, MT, NV, OR, UT, WA, WY.

**NORTHEAST BROILER/FRYER PARTS** Prices are trending firm for wings; at least steady for dark meat cuts and generally steady for the balance of items. Trucklot buying activity is light to moderate as dealers assess market conditions entering the week. Offerings of dark meat cuts are light to moderate with drums and leg quarters in the better balance; wings are in good balance and clearing well. Other items are at least sufficient for current needs. Movement is slow to moderate.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

| ITEM                     | CURRENT NEGOTIATED TRADING* | WTD AVG** | VOLUME /LBS. |
|--------------------------|-----------------------------|-----------|--------------|
| BREAST - B/S             | 145-150                     | 122.23    | 660,100      |
| TENDERLOINS              | 155-160                     | 154.11    | 136,240      |
| BREAST - WITH RIBS       | 92-93                       | 110.69    | 49,240       |
| BREAST - LINE RUN        | 92                          | 92.81     | 74,238       |
| LEGS                     | 64-65                       | 57.15     | 252,240      |
| LEG QUARTERS (BULK)      | 40-41                       | 42.37     | 239,160      |
| DRUMSTICKS               | 45-46                       | 52.62     | 120,000      |
| THIGHS                   | 64-65                       | 77.35     | 39,440       |
| B/S THIGHS               | 122-123                     | 126.82    | 71,760       |
| WINGS (WHOLE)            | 122-123                     | 125.48    | 257,520      |
| BACKS & NECKS (STRIPPED) | 16-18                       | 18.00     | 5,000        |
| LIVERS (5 POUND TUBS)    | 55-60                       | 59.81     | 6,135        |
| GIZZARDS (HEARTS)        | 75-80                       | 80.78     | 11,280       |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER/FRYERS**

|                | Estimate (1,000) | Actual (1,000) | Avg Wts | Actual (1,000) | Avg Wts |
|----------------|------------------|----------------|---------|----------------|---------|
|                | 01/13            | 01/09          | 01/09   | 01/06          | 01/02   |
| Alabama        | 3,699            | 3,449          | 5.72    | 3,285          | 6.06    |
| Arkansas       | 4,860            | 4,176          | 5.75    | 4,602          | 5.93    |
| Delmarva       | 2,138            | 2,096          | 6.28    | 2,084          | 6.52    |
| Ky-LA-TN       | 2,521            | 2,475          | 5.15    | 1,758          | 5.35    |
| Mississippi    | 2,755            | 2,712          | 6.20    | 2,715          | 6.40    |
| North Carolina | 2,877            | 2,903          | 7.72    | 2,821          | 8.03    |
| Texas          | 2,308            | 2,265          | 6.14    | 2,195          | 6.12    |
| Total          | 21,158           | 20,076         | 6.12    | 19,460         | 6.32    |
| Mon            | 21,158           | (A)            |         | 19,460         | (A)     |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 13-Jan-14 is estimated to be 31,655,000 up 8.24 percent from a week ago and up 3.3 percent from a year ago. (last week 29,246,000 last year 30,649,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM                | POUNDS (000) | RANGE             | MAJ     | WTD AVG |
|---------------------|--------------|-------------------|---------|---------|
| BREAST - B/S        | 253          | 112.00-135.00     | 115-117 | 115.84  |
| TENDERLOINS         | 135          | 143.00-176.00     | -       | 163.85  |
| BREAST - LINE RUN   |              | TOO FEW TO REPORT |         |         |
| FRONT HALVES        |              | TOO FEW TO REPORT |         |         |
| LEGS                |              | TOO FEW TO REPORT |         |         |
| LEG QUARTERS (BULK) | 172          | 35.00-41.00       | 35-37   | 36.30   |
| LEG QUARTERS (4/10) | 132          | 39.00-44.00       | 40-42   | 41.65   |
| WINGS (WHOLE)       |              | TOO FEW TO REPORT |         |         |
| WINGS (CUT)         |              | TOO FEW TO REPORT |         |         |
| DRUMSTICKS          | 116          | 36.00-45.00       | -       | 37.84   |
| THIGHS              |              | TOO FEW TO REPORT |         |         |
| B/S THIGHS          |              | TOO FEW TO REPORT |         |         |

\*\*\*\*\*  
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JAN 13, 2014 -- F.O.B. DOCK

| RANGE         | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 60.50 - 67.50 | 62.27           | 62.35         |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER PARTS**

ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, & WI WEEK OF 13-JAN-14 TO 17-JAN-14, CENTS PER POUND

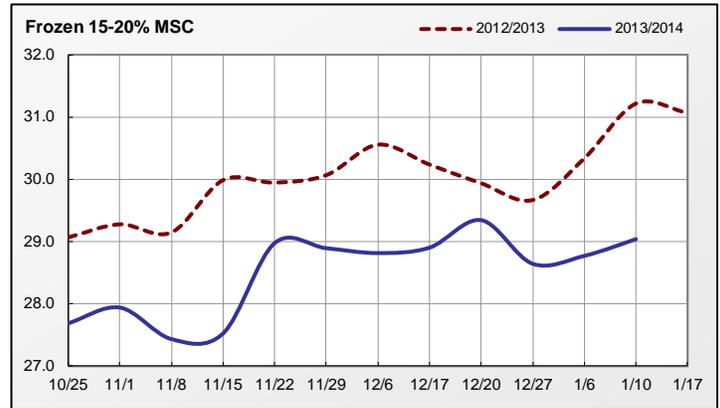
|                          | Price Per Lb.   | Mostly          |
|--------------------------|-----------------|-----------------|
| BREAST - B/S             | 115.00 - 150.00 | 118.00 - 128.00 |
| TENDERLOINS              | 149.00 - 168.00 | 156.00 - 161.00 |
| BREAST - LINE RUN        | 79.00 - 110.00  | 85.00 - 97.00   |
| LEGS                     | 59.00 - 66.00   | -               |
| LEG QUARTERS (BULK)      | 38.00 - 53.00   | 40.00 - 44.00   |
| LEG QUARTERS (4/10)      | 42.00 - 51.00   | 42.00 - 46.00   |
| DRUMSTICKS               | 41.00 - 52.00   | -               |
| THIGHS                   | 62.00 - 73.00   | -               |
| B/S THIGHS               | 116.00 - 132.00 | -               |
| WINGS (WHOLE)            | 108.00 - 130.00 | -               |
| BACKS & NECKS (STRIPPED) | 17.00 - 45.00   | -               |
| LIVERS                   | 32.00 - 49.00   | -               |
| GIZZARDS (HEARTS)        | 40.00 - 61.00   | -               |

**NATIONAL MECHANICALLY SEPARATED CHICKEN** (F.O.B. Shipper Dock or equivalent; negotiated prices in trucklot and less-than-trucklot volumes reported in thousand pound quantities, cents/pound; delivery within 2 weeks.)

MSC prices are trending steady to weak on all fat contents. Domestic and export demand is light to moderate. Supplies are moderate to instances heavy for current trade needs. Schedules are normal to reduced as a result of the extreme cold temperatures and winter weather mix across the country. Industry has been faced with numerous challenges this week with unplanned reductions in production and delivery delays resulting in shortages, in addition to continued limited truck availability and increased transportation expense. Many are looking forward to more normal conditions in hopes of getting a more clear evaluation of the spot marketplace. Market activity is slow to moderate. Supplies of raw materials are moderate to mostly heavy. Frame prices are generally steady with trading levels between 10-12 cents FOB.

**Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

| Fat Content        | Frozen        |               |             | Fresh         |               |             |
|--------------------|---------------|---------------|-------------|---------------|---------------|-------------|
|                    | 10-Jan-14     | Last Week     | Last Year   | 10-Jan-14     | Last Week     | Last Year   |
| <b>15% or Less</b> |               |               |             |               |               |             |
| Price Range        |               | 32.00         | -           | 27.00 - 28.00 | 26.00 - 28.00 | 24.00-26.00 |
| Wtd Avg Price      |               | 32.00         | -           | 27.75         | 27.50         | 25.00       |
| Volume Traded      | -             | 40            | -           | 163           | 163           | 163         |
| Volume Exported    | -             | -             | -           | -             | -             | -           |
| <b>15-20%</b>      |               |               |             |               |               |             |
| Price Range        | 27.00 - 31.00 | 27.00 - 31.00 | 28.00-32.00 | 18.50 - 26.00 | 20.00 - 27.00 | 18.00-27.00 |
| Wtd Avg Price      | 29.04         | 28.77         | 29.67       | 23.02         | 23.38         | 24.59       |
| Volume Traded      | 1,260         | 1,430         | 825         | 4,095         | 3,427         | 3,386       |
| Volume Exported    | 1,070         | 1,030         | 825         | 694           | 408           | 163         |
| <b>20% or More</b> |               |               |             |               |               |             |
| Price Range        | -             | -             | -           | 22.00 - 22.50 | 22.00         | 22.00       |
| Wtd Avg Price      | -             | -             | -           | 22.25         | 22.00         | 22.00       |
| Volume Traded      | -             | -             | -           | 82            | 82            | 41          |
| Volume Exported    | -             | -             | -           | -             | -             | -           |



**Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

| Fat Content        | Frozen   |          |          | Fresh    |          |          |
|--------------------|----------|----------|----------|----------|----------|----------|
|                    | Dec 2013 | Nov 2013 | Dec 2012 | Dec 2013 | Nov 2013 | Dec 2012 |
| <b>15% or Less</b> |          |          |          |          |          |          |
| Wtd Avg Price      | 32.00    | 32.50    | 30.00    | 27.82    | 27.53    | 25.11    |
| Volume Traded      | 80       | 80       | 40       | 449      | 734      | 449      |
| Volume Exported    | -        | -        | -        | -        | -        | -        |
| <b>15-20%</b>      |          |          |          |          |          |          |
| Wtd Avg Price      | 28.93    | 28.01    | 30.20    | 23.21    | 23.17    | 24.50    |
| Volume Traded      | 6,021    | 10,769   | 4,730    | 11,454   | 14,982   | 14,667   |
| Volume Exported    | 5,541    | 9,449    | 4,370    | 2,856    | 2,489    | 1,836    |
| <b>20% or More</b> |          |          |          |          |          |          |
| Wtd Avg Price      | -        | -        | -        | 22.00    | 22.00    | 21.43    |
| Volume Traded      | -        | -        | -        | 245      | 286      | 286      |
| Volume Exported    | -        | -        | -        | -        | -        | -        |

Note: Volume exported refers to that portion of the total volume that is destined for export markets.

Source: USDA AMS Livestock, Poultry & Grain Market News ([www.ams.usda.gov/lpsmarketnewspage](http://www.ams.usda.gov/lpsmarketnewspage))

