



# BROILER MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News

## NATIONAL BROILER MARKET AT-A-GLANCE

Whole broiler/fryer prices are trending firm in the East, higher in the Midwest and West. Offerings of all sizes are light to moderate and clearing well. Retail and food service demand is light to good, mostly moderate to good entering the weekend with some buyers showing resistance to higher prices. Floor stocks are balanced to short as buyers are ordering hand to mouth. Market activity is moderate to active. In the parts structure, movement is moderate to good for late week business. Prices are trending steady to higher for wings, breasts and tenders; steady to at least steady for the balance of parts. Offerings of breast items, wings and tenders are short of full needs with premiums noted; other items are light to moderate for current needs. Market activity for parts is moderate to active. In production areas, live supplies are moderate; weights are mixed, but reported as mostly desirable. According to the National Agricultural Statistics Service (NASS) for the week ending December 29, 2012 broiler egg sets were up 1, and chick placements were down 2% when compared to a year ago. Based on the preliminary chick placements, the number of fryers available for marketing during the week ending 09-Feb-2013 is estimated at 150.0 million head, this compares to 152.1 million head a week earlier and 153.3 million head a year ago.

### GEORGIA F.O.B. DOCK WHOLE BIRD PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 98.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

#### LOADS

#### RANGE

966 90.12 - 100.30

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

#### PRELIMINARY FOB DOCK OR EQUIVALENT

#### PRELIM. WTD. AVG

98.31

### GEORGIA F.O.B. DOCK PRICES

#### ITEM

WTD AVG  
(CENTS PER LB)

VOL  
(000 LBS)

LINE RUN TENDERS

189.00

1,669

BREASTS - B/S

164.00

7,222

BREASTS - WHOLE

102.50

1,382

THIGH MEAT - B/S

135.00

1,159

THIGHS

73.00

1,327

DRUMSTICKS

72.50

1,357

LEG QUARTERS

54.00

9,302

WINGS

191.00

3,711

### USDA Weekly National Whole Broiler/Fryer Report (Fri)

|                   | Wtd Avg | Change | 1,000 lbs. |
|-------------------|---------|--------|------------|
| <b>This Week:</b> | 104.98  | 2.92   | 11,248     |
| <b>Last Week:</b> | 102.06  |        | 10,712     |
| <b>Last Year:</b> | 81.61   | 23.37  | 13,600     |

#### Monthly Composite Weighted Average

|            | Wtd Avg | 1,000 lbs. |
|------------|---------|------------|
| <b>Dec</b> | 97.63   | 47,943     |

### Eastern Region

#### THIS WEEK

#### LAST WEEK

|                 | Price Range    | Majority        | Wtd Avg | Change | 1,000 lbs. | Wtd Avg | 1,000 lbs. |
|-----------------|----------------|-----------------|---------|--------|------------|---------|------------|
| Whole Body:     | 70.00 - 124.00 | 101.00 - 107.00 | 103.61  | 2.59   | 5,555      | 101.02  | 4,903      |
| WOGS:           | 74.00 - 109.00 | 100.00 - 108.00 | 103.93  | 1.39   | 1,304      | 102.54  | 1,183      |
| <b>NEW YORK</b> |                |                 |         |        |            |         |            |
| Whole Body:     | 92.50 - 109.00 | 103.00 - 107.00 | 105.34  | 3.38   | 1,403      | 101.96  | 1,368      |

### Central Region

#### THIS WEEK

#### LAST WEEK

|                | Price Range    | Majority        | Wtd Avg | Change | 1,000 lbs. | Wtd Avg | 1,000 lbs. |
|----------------|----------------|-----------------|---------|--------|------------|---------|------------|
| Whole Body:    | 93.00 - 112.00 | 100.00 - 104.00 | 102.58  | 2.80   | 3,372      | 99.78   | 3,338      |
| WOGS:          | 93.00 - 107.00 | 99.00 - 103.00  | 101.87  | 3.05   | 2,514      | 98.83   | 2,370      |
| <b>CHICAGO</b> |                |                 |         |        |            |         |            |
| Whole Body:    | 96.00 - 112.00 | 102.00 - 105.00 | 103.14  | 1.47   | 1,860      | 101.67  | 1,690      |

### Western Region

#### THIS WEEK

#### LAST WEEK

|                    | Price Range    | Majority        | Wtd Avg | Change | 1,000 lbs. | Wtd Avg | 1,000 lbs. |
|--------------------|----------------|-----------------|---------|--------|------------|---------|------------|
| Whole Body:        | 98.00 - 120.00 | 108.00 - 114.00 | 111.74  | 4.55   | 2,322      | 107.19  | 2,471      |
| WOGS:              | 98.00 - 118.00 | 109.00 - 114.00 | 111.81  | 6.10   | 1,927      | 105.71  | 1,713      |
| <b>LOS ANGELES</b> |                |                 |         |        |            |         |            |
| Whole Body:        | 98.00 - 120.00 | 112.00 - 116.00 | 113.00  | 5.63   | 1,560      | 107.37  | 1,625      |

Negotiated prices in trucklot and less-than-trucklot quantities of ready-to-cook whole body broiler/fryers delivered to first receivers; prices in cents per pound; volume in thousands of pounds.

**Eastern Region:** AL,CT,DE,FL,GA,MA,MD,ME,MS,NC,NH,NJ,NY,PA,RI,SC,TN,VT,VA,WV. **Central Region:** AR,CO,IA,IL,IN,KS,KY,LA,MI,MN,MO,NE,NM,OK,OH,SD,TX,WI. **Western Region:** AZ,CA,ID,MT,NV,OR,UT,WA,WY.

Source: USDA AMS Poultry Market News & Analysis; [www.ams.usda.gov/pymnhomepage](http://www.ams.usda.gov/pymnhomepage)

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**SOUTHERN STATES BROILER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

Jan 03, 2013

| ITEM                | POUNDS (000) | RANGE             | MAJ | WTD AVG |
|---------------------|--------------|-------------------|-----|---------|
| BREAST - B/S        |              | TOO FEW TO REPORT |     |         |
| TENDERLOINS         |              | TOO FEW TO REPORT |     |         |
| BREAST - LINE RUN   |              | TOO FEW TO REPORT |     |         |
| FRONT HALVES        |              | TOO FEW TO REPORT |     |         |
| LEGS                |              | TOO FEW TO REPORT |     |         |
| LEG QUARTERS (BULK) |              | TOO FEW TO REPORT |     |         |
| LEG QUARTERS (4/10) |              | TOO FEW TO REPORT |     |         |
| WINGS (WHOLE)       |              | TOO FEW TO REPORT |     |         |
| WINGS (CUT)         |              | TOO FEW TO REPORT |     |         |
| DRUMSTICKS          |              | TOO FEW TO REPORT |     |         |
| THIGHS              |              | TOO FEW TO REPORT |     |         |
| B/S THIGHS          |              | TOO FEW TO REPORT |     |         |

\*\*\*\*\*  
Whole Body Index Based on Southern States Parts Trading for Jan 03, 2013 -- f.o.b. dock.

| RANGE         | TODAY'S AVERAGE |
|---------------|-----------------|
| 63.50 - 68.00 | 65.46           |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

Jan 04, 2013

| ITEM                | POUNDS (000) | RANGE             | MAJ | WTD AVG | WEEKLY POUNDS (000) | WEEKLY WTD AVG |
|---------------------|--------------|-------------------|-----|---------|---------------------|----------------|
| BREAST - B/S        |              | TOO FEW TO REPORT |     |         | 256                 | 137.06         |
| TENDERLOINS         |              | TOO FEW TO REPORT |     |         | 208                 | 139.73         |
| BREAST - LINE RUN   |              | TOO FEW TO REPORT |     |         | 136                 | 88.86          |
| FRONT HALVES        |              | TOO FEW TO REPORT |     |         | 235                 | 83.32          |
| LEGS                |              | TOO FEW TO REPORT |     |         | TFEWR               |                |
| LEG QUARTERS (BULK) |              | TOO FEW TO REPORT |     |         | 675                 | 48.19          |
| LEG QUARTERS (4/10) |              | TOO FEW TO REPORT |     |         | 704                 | 49.64          |
| WINGS (WHOLE)       |              | TOO FEW TO REPORT |     |         | TFEWR               |                |
| WINGS (CUT)         |              | TOO FEW TO REPORT |     |         | 70                  | 197.29         |
| DRUMSTICKS          |              | TOO FEW TO REPORT |     |         | TFEWR               |                |
| THIGHS              |              | TOO FEW TO REPORT |     |         | TFEWR               |                |
| B/S THIGHS          |              | TOO FEW TO REPORT |     |         | 101                 | 107.91         |

\*\*\*\*\*  
Whole Body Index Based on Southern States Parts Trading for Jan 04, 2013 -- f.o.b. dock.

| RANGE         | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 63.50 - 68.50 | 66.39           | 65.74         |

**NORTHEAST BROILER PARTS** Prices are trending firm to higher for breast cuts, wings and tenders; generally steady for the balance of items. Trucklot buying activity is moderate to good entering the weekend. Offerings of breasts cuts, tenders and wings are balance to short of full needs with premiums noted; other items are light to moderate for current needs. Movement is moderate to active.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

Jan 03, 2013

| ITEM                       | CURRENT NEG TRADING* | WTD AVG** | VOL /LBS. |
|----------------------------|----------------------|-----------|-----------|
| BREAST - B/S               | 155-160              | 132.42    | 1,090,760 |
| TENDERLOINS                | 145-150              | 143.28    | 337,920   |
| BREAST - WITH RIBS         | 94-95                | 107.82    | 67,506    |
| BREAST - LINE RUN          | 94                   | 97.56     | 76,566    |
| LEGS                       | 68-69                | 64.82     | 281,920   |
| LEG QUARTERS (BULK)        | 47-48                | 50.34     | 181,720   |
| DRUMSTICKS                 | 54-55                | 60.58     | 142,440   |
| THIGHS                     | 68-69                | 76.81     | 65,120    |
| B/S THIGHS                 | 128-129              | 130.49    | 133,840   |
| WINGS (WHOLE)              | 194-195              | 195.03    | 324,480   |
| BACKS AND NECKS (STRIPPED) | 16-18                | 18.00     | 6,280     |
| LIVERS (5 POUND TUBS)      | 55-60                | 58.84     | 3,760     |
| GIZZARDS (HEARTS)          | 75-80                | 79.63     | 12,040    |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

\*TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

Jan 04, 2013

| ITEM                       | CURRENT NEG TRADING* | WTD AVG** | VOL /LBS. | WEEKLY WTD AVG | WEEKLY VOL/LBS. |
|----------------------------|----------------------|-----------|-----------|----------------|-----------------|
| BREAST - B/S               | 160                  | 134.60    | 854,320   | 132.49         | 3,417,200       |
| TENDERLOINS                | 150                  | 146.26    | 206,960   | 144.38         | 795,120         |
| BREAST - WITH RIBS         | 95-96                | 109.81    | 66,066    | 107.75         | 249,341         |
| BREAST - LINE RUN          | 95                   | 98.59     | 81,560    | 97.22          | 308,277         |
| LEGS                       | 68-69                | 68.99     | 138,680   | 66.17          | 673,000         |
| LEG QUARTERS (BULK)        | 47-48                | 50.63     | 329,800   | 50.33          | 919,040         |
| DRUMSTICKS                 | 54-55                | 64.41     | 120,960   | 63.24          | 426,080         |
| THIGHS                     | 68-69                | 79.78     | 79,480    | 78.14          | 289,800         |
| B/S THIGHS                 | 128-129              | 126.72    | 118,440   | 128.20         | 414,080         |
| WINGS (WHOLE)              | 195-196              | 195.63    | 233,200   | 195.75         | 1,002,360       |
| BACKS AND NECKS (STRIPPED) | 16-18                | 18.00     | 6,360     | 18.00          | 21,080          |
| LIVERS (5 POUND TUBS)      | 55-60                | 58.26     | 2,790     | 58.74          | 18,120          |
| GIZZARDS (HEARTS)          | 75-80                | 75.82     | 35,760    | 78.08          | 83,080          |

**ESTIMATED SLAUGHTER OF BROILER-FRYERS**

|                | ESTIMATED (1,000) |                                    | ACTUAL (1,000) |       | AVG WT | ACTUAL (1,000) | AVG WT |      |
|----------------|-------------------|------------------------------------|----------------|-------|--------|----------------|--------|------|
|                | 01/04             | 01/03                              | 01/02          | 01/01 |        |                |        |      |
| Alabama        | 4,145             | 3,840                              | 3,387          | (A)   | 5.60   | 6.34           | 4,216  | 5.69 |
| Arkansas       | 5,277             | 4,767                              | 4,829          | 0     | 5.56   |                | 7,506  | 5.47 |
| Delmarva       | 2,574             | 2,061                              | 2,064          | 0     | 6.44   |                | 2,722  | 6.49 |
| Ky-LA-TN       | 2,725             | 2,387                              | 2,403          | (A)   | 5.41   | 6.71           | 2,765  | 5.26 |
| Mississippi    | 3,834             | 2,849                              | 2,822          | 0     | 6.37   |                | 3,505  | 6.51 |
| North Carolina | 3,635             | 2,862                              | 2,772          | 638   | 7.49   | 6.49           | 5,236  | 7.46 |
| Texas          | 3,907             | 2,440                              | 2,435          | 718   | 5.97   | 5.67           | 4,029  | 5.87 |
| Total          | 26,097            | 21,206                             | 20,712         | 1,837 | 6.05   | 6.18           | 29,979 | 6.08 |
| Mon-Friday     | 84,893            | (B)                                |                |       |        |                | 73,408 | (B)  |
| Saturday       | 5,877             | (included in total for date shown) |                |       |        |                | 9,289  |      |

(A) Not published to avoid disclosing individual operations

(B) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 04-Jan-13 and 05-Jan-13 is estimated to be 39,044,000 head down 13.21 percent from a week ago and up 31.04 percent from a year ago. (Last week 44,986,000, last year 29,796,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 05-Jan-13 is estimated to be 127,009,000 head up 10.07 percent from a week ago, and up 0.66 percent from a year ago. (Last week 115,385,000, last year 126,173,000)

Actual data incorporated when available.

\*\*The following reports have been discontinued. The weighted average prices and volumes reported on this report will continue to be published on the Weekly National Whole Broiler/Fryer Report, the commentary on this report will continue to be published on the Daily National Broiler Market-at-a-Glance Report and the information on the report that is not directly related to the whole broiler/fryer market will be moved to a more appropriate report. The new Weekly National Whole Broiler/Fryer Report can be found at <http://www.ams.usda.gov/PYMNReportWholeBroilerFryer>\*\*

**CALIFORNIA PROCESSED POULTRY** (cents per pound)

**DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)**

**DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO**

**YOUNG CHICKENS SLAUGHTERED UNDER FEDERAL INSPECTION**

Week ending 29-Dec-2012

| (Preliminary) | -----Thousands-----  |                      |                      |                    | Total     |
|---------------|----------------------|----------------------|----------------------|--------------------|-----------|
|               | (A) 4.25 lbs. & down | (B) 4.26 - 6.25 lbs. | (C) 6.26 - 7.75 lbs. | (D) 7.76 lbs. & up |           |
| Head          | 34,418               | 36,798               | 25,492               | 18,677             | 115,385   |
| Avg Live Wgt  | 3.41                 | 5.44                 | 6.79                 | 8.56               | 5.64      |
| % of total /1 | 30%                  | 32%                  | 22%                  | 16%                | 100%      |
| Comparisons   |                      |                      |                      |                    |           |
| Last week     | 38,970               | 67,658               | 27,601               | 21,322             | 155,551   |
| Avg Live Wgt  | 3.67                 | 5.27                 | 6.91                 | 8.79               | 5.64      |
| % of total /1 | 25%                  | 43%                  | 18%                  | 14%                | 100%      |
| Year Ago 2/   | 33,800               | 48,741               | 25,500               | 18,132             | 126,173   |
| Avg Live Wgt  | 3.72                 | 5.35                 | 6.82                 | 8.93               | 5.72      |
| % of total /1 | 27%                  | 39%                  | 20%                  | 14%                | 100%      |
| To date/2012* | 1,922,297            | 3,202,051            | 1,522,143            | 1,228,014          | 7,874,506 |
| To date/2011* | 1,856,928            | 3,469,804            | 1,542,415            | 1,217,099          | 8,085,700 |
| % Change YTD  | 4%                   | -8%                  | -1%                  | 1%                 | -3%       |

1/ May not total to 100% due to rounding. 2/ Comparable week.

\*Note: Year to-date totals reflect comparable time periods.

Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

**WEEKLY POULTRY SLAUGHTERED UNDER FEDERAL INSPECTION**

(Preliminary) Week ending 29-Dec-2012

|                | Young Chickens      | Light Hens | Heavy Hens | Total Hens | Ducks  |
|----------------|---------------------|------------|------------|------------|--------|
|                | -----Thousands----- |            |            |            |        |
| Head           | 115,385             | 940        | 780        | 1,720      | 239    |
| Avg Wt         | 5.64                | 3.04       | 8.31       | 5.43       | 6.16   |
| Last week      | 155,551             | 1,910      | 1,272      | 3,182      | 399    |
| Same wk yr ago | 126,173             | 1,378      | 1,371      | 2,749      | 402    |
| Avg Wt         | 5.72                | 3.19       | 7.69       | 5.43       | 6.83   |
| To-date/2012*  | 7,874,507           | 76,192     | 80,930     | 157,122    | 21,412 |
| To-date/2011*  | 8,085,700           | 69,328     | 79,587     | 148,915    | 22,305 |
| % Change YTD   | -3%                 | 10%        | 2%         | 6%         | -4%    |

Ready-to-Cook Weight and Dressing Percentage

|                |            |         |         |         |         |
|----------------|------------|---------|---------|---------|---------|
| Current week   | 491,332    | 1,543   | 4,246   | 5,789   | 1,053   |
| Last week      | 662,367    | 3,208   | 6,549   | 9,757   | 1,612   |
| Same wk yr ago | 541,282    | 2,330   | 6,958   | 9,288   | 1,977   |
| To-date/2012*  | 34,162,250 | 129,543 | 422,729 | 552,272 | 102,600 |
| To-date/2011*  | 34,585,849 | 118,635 | 411,316 | 529,951 | 108,590 |
| % Change YTD   | -1%        | 9%      | 3%      | 4%      | -6%     |

Dressing % 75.5% 54.0% 65.5% 71.5%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 143.1 million head. Estimated U.S. slaughter for this period was 116.8 million head, or 26.3 million less than estimated available.

(B) Dressing % adjustments reflect quarterly update.

\*Note: Year to-date totals reflect comparable time periods.

**EST. U.S. FRYER SLAUGHTER/FRYER AVAILABILITY COMPARISON**

| Week Ending  | Million Head Slaughtered | Million Head Available* | Pct  | Avg Wt |
|--------------|--------------------------|-------------------------|------|--------|
| 11/24        | 125.4                    | 145.4                   | 86%  | 5.86   |
| 12/01        | 155.3                    | 144.8                   | 107% | 5.94   |
| 12/08        | 155.1                    | 146.8                   | 106% | 5.94   |
| 12/15        | 154.2                    | 145.2                   | 106% | 5.83   |
| 12/22        | 157.4                    | 145.2                   | 108% | 5.64   |
| 12/29        | 116.8                    | 143.1                   | 82%  | 5.64   |
| Year to date | 7970.4                   | 7933.8                  | 100% |        |
| 01/05        |                          | 139.0                   |      |        |
| 01/12        |                          | 146.7                   |      |        |

\*Based on chick placements 6 to 7 weeks earlier.

**EASTERN REGION MISC. POULTRY**

For delivery the week of DECEMBER 31, 2012

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 LBS, DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, CENTS/LB

| ORIGIN      | FROZEN  | FRESH   |
|-------------|---------|---------|
| LONG ISLAND | 226-230 | 231-237 |
| MIDWEST     | 197-212 | 202-218 |

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 LBS & UP, DELIVERED, CENTS/LB

| RANGE                    | MOSTLY       |
|--------------------------|--------------|
| ICE PACKED (12/BOX)      | 87.00-108.00 |
| VACUUM PACKED (6-9/ BOX) | 89.00-109.00 |
|                          | 92.00-105.00 |

**SQUABS:** NY AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS/DOZ, 1-10 BOXES

|  | 11 oz.      | 13 oz.       | 15 oz.       |
|--|-------------|--------------|--------------|
|  | 74.88-99.79 | 82.80-114.54 | 90.00-120.34 |

EASTERN REGION: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT &amp; WV

**CENTRAL REGION DUCKLINGS** All reported pricing is steady. Post-holiday demand is noted as light to moderate. Supplies are generally moderate. Market activity is moderate. Processing schedules are varied due to New Years Day. Prices paid, first receivers for 10-18 oz boneless breast at \$5.52-8.80, bone in legs at \$3.10-3.62, gizzards at \$1.20-1.80, wings at \$.80-.95, livers at \$1.25-2.05, and feet at \$.95-1.45 cents per lb.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, 4-5 LBS, CENTS/LB. WEEK OF 31-Dec-2012

| ORIGIN           | FROZEN  | FRESH   |
|------------------|---------|---------|
| MIDWEST & OTHERS | 179-219 | 181-224 |

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

Under Federal Inspection (in thousands)

| W/E      | 01/05/13 | 12/29/12             | %chg   | 01/07/12             | %chg  |
|----------|----------|----------------------|--------|----------------------|-------|
| Broilers | 127,009  | 115,385 <sup>1</sup> | +10.07 | 126,173 <sup>1</sup> | +0.66 |
| Cattle   | 519      | 479                  | +08    | 561 <sup>2</sup>     | -07   |
| Hogs     | 1,975    | 1,755                | +13    | 2,064 <sup>2</sup>   | -04   |

<sup>1</sup> Actual data incorporated when available.<sup>2</sup> Totals adjusted to reflect USDA, NASS revisions.**GRAYSTONE SMALL ANIMAL AUCTION \*\*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*\***

DATE OF AUCTION: 12-31-12 - PRICES PAID PER LB., EXCEPT AS NOTED

|                           | RANGE           |                | RANGE           |                      | RANGE           |
|---------------------------|-----------------|----------------|-----------------|----------------------|-----------------|
| Muscovy Ducks - Drakes    | 1.10- 1.60 lbs. | Guinea Fowl    | 1.00- 1.20 lbs. | Broilers             | .85- 1.05 lbs.  |
| Cockatiels                | - 20.00 ea.     | Pigeons        | - 2.00 ea.      | Mandarin Ducks       | - 45.00 ea.     |
| Pullets 4-6LBS            | - 0.90 lbs.     | Rabbits 6-9LBS | 2.00- 2.10 lbs. | Goose Eggs           | 3.00- 5.50 ea.  |
| Red Fowl 4-5LBS           | .35- 0.45 lbs.  | Rabbits 4-6LBS | 2.30- 2.45 lbs. | Laying Pullets       | - 3.00 ea.      |
| Crossbred Roosters 4-6LBS | 1.00- 1.10 lbs. | Bunnies        | 2.00- 5.00 ea.  | Fancy Bantams        | - 2.00 ea.      |
| Banty Roosters            | - 3.00 ea.      | Guinea Keets   | .25- 0.50 ea.   | Fancy Pigeons        | - 6.00 ea.      |
| Banty Hens                | - 1.10 ea.      | Chicks         | - 0.25 ea.      | Muscovy Ducks - Hens | 1.05- 1.20 lbs. |
| Guinea Pigs               | - 4.00 ea.      | Parakeets      | - 17.00 ea.     | Total Coops Sold     | 1243            |

**NATIONAL FOWL MARKETS****LIVE SPENT HEAVY FOWL**

Prices are trending steady to instances firm. Supplies are sufficient for the seasonally moderate demand. Processing schedules are less than normal due to the New Year's Day holiday. Retail feature activity is very light entering the weekend. Finished product supplies are light to moderate and moving well. Market activity is moderate.

**Final prices at Farm Buyer Loading:**

| Price Range | Wtd Avg |
|-------------|---------|
| 10.0 – 22.0 | 13.89   |

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

**LIVE SPENT LIGHT FOWL**

Prices are trending steady for the generally moderate demand. Offerings of light type hens are light to moderate for current needs. Processing schedules are reduced due to the New Years Day holiday. Movement of finished product sales were moving seasonally well. Market activity is moderate. The majority price for removal costs is unchanged at 0-7 cents per head.

(Live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.)

Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV; North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI; South Central = AR, CO, KS, LA, MO, NM, OK, TX.

**USDA, AMS, POULTRY PROGRAMS, MARKET NEWS & ANALYSIS**

|                |                      |                     |                |                      |                                   |
|----------------|----------------------|---------------------|----------------|----------------------|-----------------------------------|
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|                | Fax (202) 720-2403   | (Director)          |                | Fax (515) 284-4468   | (Officer-in-Charge)               |
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