



# TURKEY MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News & Analysis

## NATIONAL TURKEY MARKET AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS

The market on 8-16 lb. hens and 16-24 lb. toms is steady with steady to weak undertone. Frozen domestic demand light. Frozen whole turkey offerings moderate to moderately heavy. Frozen Grade A basted equivalent offering prices on a national basis for hens 93.00-102.00 cents fob and 16-24 lb. toms 99.00-102.00 cents fob for current shipments. Light trading reported on 8-16 lb. hens at 95.50 cents and 16-24 lb. tom at 96.25 cents.



The market on bulk parts was steady. Demand and offerings was light to moderate. The market on breast meat and tenderloins is steady with a steady to weak undertone. Demand was light. Offerings was moderate to heavy. The market on thigh meat is steady. Demand and offerings light to moderate. Trading was slow.

### EXPORT MARKET HIGHLIGHTS

Trading was slow. Demand was light to moderate. Offering was light to moderate.

**\*\*\*Effective January 4, 2013, the reports that this information is on will be discontinued. The information on these reports will be moved to a more appropriate report. \*\***

### CALIFORNIA PROCESSED TURKEY – cents per pound

#### IN SAN FRANCISCO DELIVERED TO RESTAURANTS & INSTITUTIONS

|                              | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS               | 154-189      |
| TURKEYS Y TOMS UNDER 22#     | 151-189      |
| TURKEYS Y TOMS 22-24#        | 151-189      |
| TURKEYS Y TOMS 24-26#        | 152-189      |
| TURKEYS Y TOMS 26 LBS & OVER | 154-189      |

#### IN SOUTHERN CALIFORNIA (LOS ANGELES AREA) DELIVERED TO RETAILERS

|                              | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16#   | 125-145      |
| FRESH TURKEYS Y TOMS 14-24#  | 129-145      |
| FROZEN TURKEYS Y HENS 8-16#  | 105-116      |
| FROZEN TURKEYS Y TOMS 14-24# | 105-130      |
| FROZEN TURKEYS Y TOMS 24-28# | 116-130      |

### LIVE TURKEYS SLAUGHTERED UNDER FEDERAL INSPECTION

Week ending 08-Dec-2012 (Preliminary)

|                | Young               |         | Breeder |       | Total<br>Turkeys |
|----------------|---------------------|---------|---------|-------|------------------|
|                | Hens                | Toms    | Young   | Old   |                  |
|                | -----Thousands----- |         |         |       |                  |
| Head           | 1,967               | 2,597   | 38      | 8     | 4,610            |
| Avg Wt         | 16.45               | 41.44   | 28.01   | 24.50 | 30.64            |
| Last week      | 1,806               | 2,712   | 58      | 6     | 4,582            |
| Same wk yr ago | 1,796               | 2,789   | 13      | 9     | 4,607            |
| Avg Wt         | 16.16               | 40.03   | 28.33   | 25.02 | 30.66            |
| To-date/2012*  | 90,336              | 127,412 | 1,390   | 352   | 219,490          |
| To-date/2011*  | 91,820              | 126,662 | 1,076   | 405   | 219,963          |
| % Change YTD   | -2%                 | 1%      | 29%     | -13%  | 0%               |

#### Ready-to-Cook Weight and Dressing Percentage

|                |           |           |        |       |           |
|----------------|-----------|-----------|--------|-------|-----------|
| Current week   | 25,886    | 86,096    | 809    | 149   | 112,940   |
| Last week      | 24,114    | 88,259    | 1,147  | 173   | 113,693   |
| Same wk yr ago | 23,213    | 89,311    | 282    | 172   | 112,978   |
| To-date/2012*  | 1,222,824 | 4,053,466 | 27,561 | 8,760 | 5,312,911 |
| To-date/2011*  | 1,249,618 | 3,920,990 | 23,726 | 9,553 | 5,203,887 |
| % Change YTD   | -2%       | 3%        | 16%    | -8%   | 2%        |

Dressing % 80.0% 80.0% 76.0% 76.0%

(A) Dressing % adjustments reflect quarterly update.

\*Note: Year to-date totals reflect comparable time periods.

### TURKEYS SLAUGHTERED IN FEDERALLY INSPECTED PLANTS

Week ending 08-Dec-2012 (Preliminary)

|                | -----Young Turkeys----- |         |                | Old<br>Breeder | Total Turkeys     |                |
|----------------|-------------------------|---------|----------------|----------------|-------------------|----------------|
|                | Thousand<br>Head        | %<br>PW | Avg<br>Live wt |                | --Thousand head-- | Avg<br>Live wt |
| North East     | 586                     | -11     | 25.46          | (A)            | 586               | 25.46          |
| South Atlantic | 606                     | 11      | 40.71          | (A)            | 606               | 40.71          |
| North Central  | 2,094                   | -4      | 33.39          | (A)            | 2,100             | 33.39          |
| South Central  | 872                     | 12      | 18.95          | (A)            | 874               | 18.95          |
| West           | 406                     | 14      | 23.77          | (A)            | 406               | 23.77          |
| U.S. total     | 4,564(B)                | 1       | 30.64          | 8              | 4,572             | 30.64          |
| To-date        |                         |         |                |                |                   |                |
| 2012*          | 217,748(B)              |         |                | 352            | 218,100           |                |
| To-date        |                         |         |                |                |                   |                |
| 2011*          | 219,558(B)              |         |                | 405            | 219,963           |                |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turkeys included: this week 38,000; for the current year to date\* 1,390,000; for last year to date\* 1,076,000.

\*Note: Year to-date totals reflect comparable time periods.

**WEEKLY NATIONAL FRESH AND FROZEN WHOLE YOUNG TURKEYS**

Weighted Average Prices, cents per pound, F.O.B. Shipper Dock Basis - Week Ending December 14, 2012

**FROZEN Whole Body Turkeys** - commodity pack or equivalent; minimum 10,000 lb lots; current negotiation for delivery within two weeks.

| U.S. Grade A - FROZEN | Current Week |            | Last Week  |            | Last Year  |            |
|-----------------------|--------------|------------|------------|------------|------------|------------|
|                       | wtd avg      | volume     | wtd avg    | volume     | wtd avg    | volume     |
|                       | (cents/lb)   | (000 lbs.) | (cents/lb) | (000 lbs.) | (cents/lb) | (000 lbs.) |
| 8-16 lb. (Hens)       | 95.50        | 80         | 99.97      | 3,840      | 108.07     | 61         |
| 16-24 lb. (Toms)      | 97.33        | 60         | 99.98      | 2,580      | 109.51     | 293        |

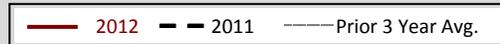
| November Averages |            |           |
|-------------------|------------|-----------|
| This Month        | Last Month | Last Year |
| 108.86            | 110.27     | 113.57    |
| 110.46            | 112.18     | 113.08    |

<sup>1</sup> based on offers.

**FRESH Whole Body Turkeys** - with timers; for delivery within the next seven days.

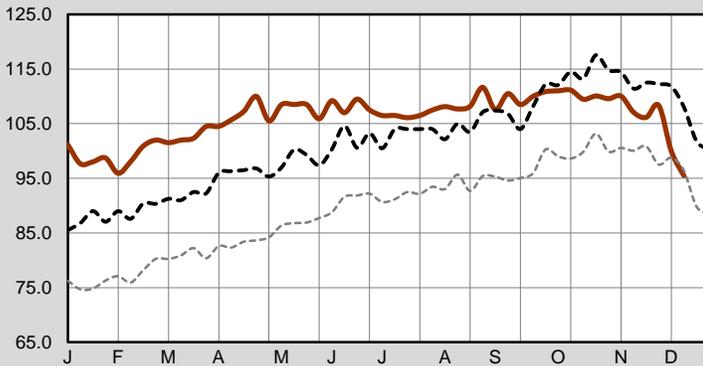
| U.S. Grade A - FRESH           | Current Week |            | Last Week  |            | Last Year  |            |
|--------------------------------|--------------|------------|------------|------------|------------|------------|
|                                | wtd avg      | volume     | wtd avg    | volume     | wtd avg    | volume     |
|                                | (cents/lb)   | (000 lbs.) | (cents/lb) | (000 lbs.) | (cents/lb) | (000 lbs.) |
| <b>Priced At Time Of Sale:</b> |              |            |            |            |            |            |
| 8-16 lb. (Hens)                | 132.10       | 4,107.0    | 132.78     | 4,468.0    | 133.21     | 3,355.0    |
| 16-24 lb. (Toms)               | 131.06       | 1,925.0    | 132.48     | 2,125.0    | 133.56     | 3,286.0    |
| <b>Price To Be Determined:</b> |              |            |            |            |            |            |
| 8-16 lb. (Hens)                | --           | 375.0      | --         | 325.0      | --         | 350.0      |
| 16-24 lb. (Toms)               | --           | 375.0      | --         | 325.0      | --         | 350.0      |

| November Averages |            |           |
|-------------------|------------|-----------|
| This Month        | Last Month | Last Year |
| 131.98            | 131.53     | 129.32    |
| 132.27            | 131.52     | 129.48    |
| --                | --         | --        |
| --                | --         | --        |



**National FROZEN Hen Trend**

(weighted average price in cents per pound; f.o.b. shipper dock)

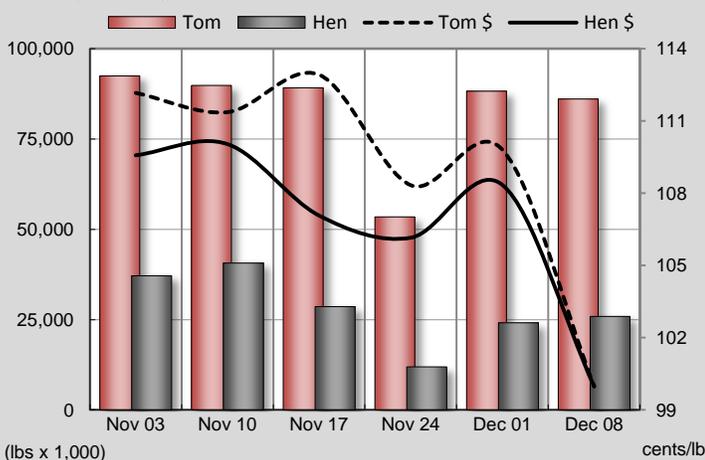


**National FRESH Hen Trend**

(weighted average price in cents per pound; f.o.b. shipper dock)

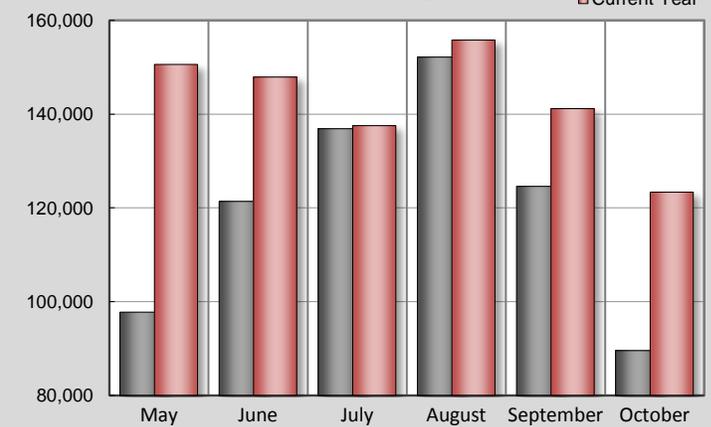


**Weekly Turkey: RTC Volume vs. Frozen Price**



**Cold Storage Holdings - Frozen Hen Turkeys**

(1,000 pounds) Source: NASS Monthly Cold Storage



**NATIONAL YOUNG TURKEY PARTS**

INCLUDING BULK MEAT AND FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 13 DECEMBER 2012.

The market on bulk parts was steady. Demand was light to moderate. Offerings was light. The market on breast meat and tenderloins is steady to weak. Demand was light. Offerings moderate to heavy. Thigh meat market was steady. Demand was light to moderate. Offerings light. Mechanically separated turkey was steady. Demand and offerings was light to moderate. Trading was slow. For domestic: fresh wing meat 92 cents and fresh breast trim 92 cents delivered.

| DOMESTIC TRADING                   | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|------------------------------------|-------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/        |             | M              | 130.00        | 40           |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ |             | F              | 189.00        | 80           |
| BREASTS, 4-8 LBS PLANT GRADE 2/    |             |                |               |              |
| DRUMSTICKS, TOM                    |             | F              | 61.00         | 40           |
| DRUMSTICKS, TOM--FRESH             | 57.00       |                | 57.00         | 40           |
| DRUMSTICKS, HEN                    |             | W              | 54.00         | 14           |
| WINGS, FULL-CUT, TOM               | 45.00       |                | 45.00         | 40           |
| WINGS, FULL-CUT, HEN               |             | W              | 49.96         | 44           |
| WINGS, V-TYPE, TOM                 |             | W              | 78.00         | 49           |
| WINGS, V-TYPE, HEN                 |             | W              | 118.53        | 4            |
| NECKS, TOM                         | 46.00-47.00 |                | 46.50         | 80           |
| NECKS, HEN                         |             | M              | 32.00         | 40           |
| BREASTS, B/S, TOM 3/               | 178.00      |                | 178.00        | 120          |
| BREASTS, B/S, TOM--FRESH 3/        | 205.00      |                | 205.00        | 40           |
| THIGH MEAT                         | 142.00      |                | 142.00        | 40           |
| THIGH MEAT--FRESH                  | 142.00      |                | 142.00        | 40           |
| BREAST TRIM MEAT                   | 90.00       |                | 90.00         | 40           |
| SCAPULA MEAT                       |             | W              | 114.00        | 2            |
| WING MEAT WITH SKIN                | 85.00       |                | 85.00         | 80           |
| TENDERLOINS                        |             |                |               |              |
| DESTRAPPED TENDERS                 |             |                |               |              |
| DESTRAPPED TENDERS--FRESH          | 165.00      |                | 165.00        | 100          |
| MECHANICALLY SEPARATED 4/          |             | M              | 30.00         | 40           |
| MECHANICALLY SEPARATED--FRESH 4/   | 31.00       |                | 31.00         | 40           |
| EXPORT TRADING                     |             |                |               |              |
| DRUMSTICKS, TOMS                   | 62.00       |                | 62.00         | 108          |
| WINGS FULL-CUT - TOMS              |             | F              | 41.21         | 618          |
| WINGS, V-TYPE, TOM                 |             | F              | 90.00         | 324          |
| TAILS                              |             | F              | 52.00         | 120          |
| MECHANICALLY SEPARATED 4/          |             | F              | 30.50         | 108          |
| THIGH MEAT - FROZEN                |             | F              | 144.50        | 108          |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=Monday T=Tuesday W=Wednesday R=Thursday F=Friday

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS**

INCLUDING BULK MEAT AND FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 14 DECEMBER 2012.

The market on bulk parts was steady. Demand was light to moderate. Offerings was light to moderate. The market on breast meat and tenderloins is steady with a weak undertone and not fully tested. Demand was light. Offerings moderate to heavy. Thigh meat market was steady. Demand was light to moderate. Offerings light. Mechanically separated turkey was steady. Demand and offerings was light to moderate. Trading was slow. For domestic: fresh mechanically separated turkey 17-19 cents, livers 25 cents, hearts 38 cents, tails 53 cents and machine defatted tom gizzards 90 cents delivered. For export: frozen tom necks 41.50 cents and fresh tom drums 58 cents delivered to port or border.

| DOMESTIC TRADING                   | PRICE RANGE   | L.S.T CODE<br>1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY        |                     |
|------------------------------------|---------------|------------------|---------------|--------------|---------------|---------------------|
|                                    |               |                  |               |              | WTD AVG PRICE | WEEKLY VOLUME (000) |
| BREASTS, 4-8 LBS GRADE A 2/        |               | M                | 130.00        | 40           | 130.00        | 40                  |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ | 149.00-189.00 |                  | 166.00        | 30           | 166.00        | 30                  |
| BREASTS, 4-8 LBS PLANT GRADE 2/    |               |                  |               |              |               |                     |
| DRUMSTICKS, TOM                    | 61.00         |                  | 61.00         | 40           | 61.00         | 40                  |
| DRUMSTICKS, TOM--FRESH             |               | R                | 57.00         | 40           | 57.43         | 280                 |
| DRUMSTICKS, HEN                    | 55.00         |                  | 55.00         | 40           | 53.40         | 134                 |
| WINGS, FULL-CUT, TOM               | 46.00         |                  | 46.00         | 40           | 45.48         | 84                  |
| WINGS, FULL-CUT, HEN               |               | W                | 49.96         | 44           | 49.96         | 44                  |
| WINGS, V-TYPE, TOM                 | 79.00         |                  | 79.00         | 40           | 77.69         | 129                 |
| WINGS, V-TYPE, HEN                 |               | W                | 118.53        | 4            | 118.53        | 4                   |
| NECKS, TOM                         | 48.00         |                  | 48.00         | 40           | 46.88         | 308                 |
| NECKS, HEN                         |               | M                | 32.00         | 40           | 32.00         | 40                  |
| BREASTS, B/S, TOM 3/               |               | R                | 178.00        | 120          | 178.00        | 120                 |
| BREASTS, B/S, TOM--FRESH 3/        |               | R                | 205.00        | 40           | 205.09        | 175                 |
| THIGH MEAT                         |               | R                | 142.00        | 40           | 142.00        | 80                  |
| THIGH MEAT--FRESH                  | 141.00        |                  | 141.00        | 40           | 141.82        | 220                 |
| BREAST TRIM MEAT                   |               | R                | 90.00         | 40           | 91.05         | 84                  |
| SCAPULA MEAT                       | 117.00        |                  | 117.00        | 40           | 116.86        | 42                  |
| WING MEAT WITH SKIN                | 80.00-87.00   |                  | 83.50         | 80           | 84.25         | 160                 |
| TENDERLOINS                        |               |                  |               |              |               |                     |
| DESTRAPPED TENDERS                 |               |                  |               |              |               |                     |
| DESTRAPPED TENDERS--FRESH          |               | R                | 165.00        | 100          | 165.00        | 140                 |
| MECHANICALLY SEPARATED 4/          |               | M                | 30.00         | 40           | 30.00         | 40                  |
| MECHANICALLY SEPARATED--FRESH 4/   | 31.00         |                  | 31.00         | 120          | 31.29         | 280                 |
| EXPORT TRADING                     |               |                  |               |              |               |                     |
| DRUMSTICKS, TOMS                   | 64.00-64.50   |                  | 64.38         | 216          | 63.58         | 324                 |
| WINGS FULL-CUT - TOMS              |               | F                | 41.21         | 618          |               |                     |
| WINGS, V-TYPE, TOM                 | 90.00         |                  | 90.00         | 270          | 90.00         | 270                 |
| TAILS                              |               | F                | 52.00         | 120          |               |                     |
| MECHANICALLY SEPARATED 4/          | 30.00-34.00   |                  | 31.33         | 162          | 31.33         | 162                 |
| THIGH MEAT - FROZEN                |               | F                | 144.50        | 108          |               |                     |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=Monday T=Tuesday W=Wednesday R=Thursday F=Friday

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

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