



# BROILER MARKET NEWS REPORT

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Market News & Analysis

## NATIONAL BROILER MARKET-AT-A-GLANCE



Whole broiler/fryer prices are trending firm to higher in the East, firm in the Midwest, and steady in the West. Offerings are in good balance and well cleared for current trade needs. Retail and food service demand is light to good, mostly moderate for mid-week business. Floor stocks range balanced to light. Market activity is moderate to active. In the parts structure, movement is light to moderate. Prices are trending steady for wings, weak to lower for tenders and steady to weak for dark meat items and breast cuts. Offerings are light to moderate for wings and breast with good movement. Dark meat items are moderate to heavy and slow to clear with drums in the weakest position. Market activity for parts is slow to moderate. In production areas, live supplies are moderate; weights are mixed at mostly desirable weights.

**GEORGIA F.O.B. DOCK** The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading advanced .25 cents to 96.00 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 89.00 cents last year on October 26, 2011.

ITEM	DOCK PRICE (CENTS PER POUND)
LINE RUN TENDERS	192.00
BREASTS - B/S	159.50
BREASTS - WHOLE	100.00
THIGH MEAT - B/S	132.00
THIGHS	72.00
DRUMSTICKS	66.50
LEG QUARTERS	53.50
WINGS	183.50

Information supplied by the GA Dept. of Ag's Poultry Market News Service.

**SOUTHERN REGION** Prices are trending firm for whole broiler/fryers. Offerings are sufficient. Demand is moderate to instances good for current trade needs. Market activity is moderate to active. In the parts structure, movement is light to moderate for mid-week business. Prices are steady for wings and breast items, steady for dark meat items except drums which are weak, weak to lower for tenders, and steady for the balance of parts. Offerings of wings and breast are light to moderate, tenders are heavy and dark meat items are moderate to heavy with drum slow to clear. Market activity for parts is slow to moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

**WESTERN REGION** The Los Angeles delivered quote is 105 cents, unchanged from last week. The market on whole fryers is steady. The WOG market is steady to firm with offering prices trending higher for next week. Offerings light. Retail and food service demand light to moderate. Weights desirable. Floor stocks adequate. Whole bird market activity is moderate. The market on boneless skinless breasts, bone-in breasts and wings is steady; tenderloins steady to weak with offering prices trending lower. The market on dark items is steady except for drums which are instances weak. Parts demand is light to good, mostly moderate to good. Offerings of boneless skinless breasts, bone-in breasts and wings are light to moderate; tenderloins moderate to heavy. Dark item offerings light to moderate. Market activity for parts is light to good, mostly moderate.

**MIDWEST REGION** Prices for whole bird trended firm. Additional offers are light. Demand into retail and foodservice channels is light to moderate. Floor stocks are balanced to light. Sizes are desirable. Whole bird market activity is moderate to active. Supplies of wings and breast cuts are light to moderate with the balance of parts moderate to heavy. Prices are steady for wings and steady to weak on breast cuts and dark meat items. Market activity on parts is slow to moderate.

**NORTHEAST REGION** Prices are trending firm to higher for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is fairly good for mid-week trading. Offerings of all sizes are in good balance and well cleared with premiums noted. Market activity is moderate to active. In the parts complex, supplies of tenders and drums are readily available and slow to clear. Wings and other breast cuts are light to moderate. Other dark meat items are sufficient for current needs.

## BROILER-TYPE EGGS SET DOWN 4 PERCENT

Commercial hatcheries in the 19 State weekly program set 177 million eggs in incubators during the week ending October 20, 2012. This was down 4 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 85 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

## BROILER-TYPE CHICKS PLACED UP 2 PERCENT

Broiler growers in the 19 State weekly program placed 154 million chicks for meat production during the week ending October 20, 2012. Placements were up 2 percent from the comparable week a year earlier. Cumulative placements from January 1, 2012 through October 20, 2012 were 6.83 billion, down 2 percent from the same period a year earlier.

## BROILER-TYPE EGGS SET AND BROILER CHICKS PLACED 19 Selected States Total

Week Ending 10/20/12	2012		Percent Change Previous Year
	2011	2011	
	(thousand)		
Eggs Set	177,099	183,537	-04
Chicks Placed	154,258	151,134	+02

Selected States: AL, AR, CA, DE, FL, GA, KY, LA, MD, MO, MS, NC, OK, PA, SC, TX, VA, TN, & WV  
Source: USDA, NASS

## WEEKLY FRYERS AVAILABLE FOR MARKETING

Based on the preliminary chick placements, the number of fryers available for marketing during the week ending 01-Dec-12 is estimated at 142.8 million head. This compares to 142.6 million head the previous week and to 143.2 million head the same week a year ago, when the slaughter was 114.0 million head and the composite weighted average price was 81.10 cents per pound.

OCT 23

SOUTHERN STATES BROILER/FRYER PARTS

OCT 24

F.O.B. Dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

ITEM	POUNDS			WTD AVG	ITEM	POUNDS			WTD AVG
	(000)	RANGE	MAJORITY			(000)	RANGE	MAJORITY	
BREAST - B/S		TOO FEW TO REPORT			BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT			TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT			BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT			FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT			LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	238	46.00-49.00	-	47.07	LEG QUARTERS (BULK)	313	46.00-49.00	-	47.56
LEG QUARTERS (4/10)	314	47.00-51.00	-	48.32	LEG QUARTERS (4/10)	337	48.00-51.00	-	49.09
WINGS (WHOLE)		TOO FEW TO REPORT			WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT			WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT			DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT			THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT			B/S THIGHS		TOO FEW TO REPORT		

Whole Body Index Based on Southern States Parts Trading for F.O.B. Dock

RANGE	TODAY'S AVERAGE	RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
63.00 - 66.00	64.37	63.00 - 66.00	64.53	64.55

The index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** - Prices are trending steady to firm for breast cuts; at least steady for wings and weak to lower for tenders and drums. Other dark meat cuts are mostly steady. Trucklot buying activity is light to fair during mid-week trading. Offerings are light to moderate for wings and breast cuts; readily available for tenders and moderate to heavy for most dark meat cuts with drumsticks in the longest position. Movement is slow to moderate.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents per pound.

OCT 23 ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS	OCT 24 ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS
BREAST - B/S	140-145	130.39	1,008,710	BREAST - B/S	140-145	132.83	654,560
TENDERLOINS	145-150	156.91	212,560	TENDERLOINS	140-145	153.57	183,200
BREAST - WITH RIBS	92-93	106.52	62,275	BREAST - WITH RIBS	93-94	106.51	38,725
BREAST - LINE RUN	92	93.97	59,400	BREAST - LINE RUN	93	95.00	63,000
LEGS	68-69	68.56	134,760	LEGS	68-69	69.34	94,320
LEG QUARTERS (BULK)	47-48	51.47	333,320	LEG QUARTERS (BULK)	47-48	51.58	102,400
DRUMSTICKS	57-58	65.90	91,060	DRUMSTICKS	56-57	66.08	58,560
THIGHS	68-69	78.19	62,540	THIGHS	68-69	76.15	48,720
B/S THIGHS	127-128	130.21	116,480	B/S THIGHS	127-128	129.86	79,960
WINGS (WHOLE)	185-186	191.21	196,160	WINGS (WHOLE)	185-186	188.62	180,840
BACKS AND NECKS (STRIPPED)	16-18	16.00	167,715	BACKS AND NECKS (STRIPPED)	16-18	16.00	136,709
LIVERS (5 POUND TUBS)	50-55	53.06	14,150	LIVERS (5 POUND TUBS)	50-55	50.46	13,290
GIZZARDS (HEARTS)	70-75	73.89	21,420	GIZZARDS (HEARTS)	70-75	73.80	22,920

Includes New York City Metropolitan Area, Northern NJ, MA, CT, RI, & PA (Northeast of Harrisburg).

\* Today's negotiated sales as of 11:30 a.m.

\*\* Weighted average price of all grades and brands of product shipped, or to be shipped as of 1:30 p.m.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS**

	ESTIMATED		ACTUAL		AVG WTS		ACTUAL		AVG WTS
	(1,000)	10/23	(1,000)	10/19	10/22	10/19	10/17	10/15	
Alabama	3,662	3,817	3,665	3,968	5.53	5.97	3,646	5.66	
Arkansas	4,834	4,733	4,828	3,703	5.71	5.77	4,804	5.78	
Delmarva	2,098	2,085	1,608	2,067	6.72	6.24	1,974	6.52	
KY-LA-TN	2,328	2,451	2,394	2,304	5.42	5.14	2,372	5.41	
Mississippi	2,822	2,845	2,828	3,078	6.27	6.28	2,730	6.34	
North Carolina	2,611	2,594	2,540	2,957	7.54	7.40	2,257	7.64	
Texas	2,101	2,459	2,415	2,500	6.18	6.01	2,409	6.21	
Total	20,456	20,984	20,278	20,577	6.09	6.13	20,192	6.13	
Mon-Wed	61,534	(A)					61,010	(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 24-Oct-12 is estimated to be 30,604,000 head up 1.00 percent from a week ago and up 1.60 percent from a year ago.

(Last week 30,300,000, last year 30,123,000)

**PROCESSED POULTRY  
SOUTHERN CALIFORNIA (L.A. AREA)**

Delivered to Retailers		RANGE
FRESH FRYERS		120-135
ROASTERS 4# & UP		137-149
DUCKS		
RABBITS-WHOLE		
RABBITS-CUT UP		
SAN FRANCISCO Delivered to Restaurants and Institutions		RANGE
FRESH FRYERS	DRY PACK	126-190
	ICE PACK	
ROASTERS 4# & UP	DRY PACK	126
	ICE PACK	
DUCKS		217-295

**ESTIMATED SLAUGHTER OF U.S. BROILER/FRYERS AND FOWL**

Under Federal Inspection for Week Ending 27-Oct-12

Class	CURRENT WEEK		PREVIOUS WEEK	
	10/27/12 (1)		10/20/12	
Broiler/fryer	153,519 (2)		155,110	
Light hens	988		1,233	
Heavy hens	1,660		1,532	
Total	156,167		157,875	

(1)ESTIMATED

(2)The estimated number of broiler-fryers available for slaughter the week ending 27-Oct-12 is 150.4 million head compared to 154.5 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 153.8 million head or 3.4 million more than estimated available. For the week of 03-Nov-12 the estimated available is 150.6 million head.

**WEEKLY COLD STORAGE HOLDINGS**

Selected Centers	(Including government stocks)		(In thousands)	
	Frozen Eggs	Proc. Turkeys	Proc. other	Poultry lbs
	Lbs	Lbs		
AM 10/22/12	3,058	133,862		49,077
AM 10/01/12	3,165	169,682		51,943
CHG	-107	-35,820		-2,866
PCT CHG	-3%	-21%		-6%

**COLD STORAGE MOVEMENT (In Thousands)**

	PROCESSED TURKEYS			PROCESSED POULTRY		
	10/22/12	10/15/12	10/24/11	10/22/12	10/15/12	10/24/11
<b>PACIFIC COAST LOS ANGELES</b>	309	325	377	1,122	1,234	2,095
	137	147	174	379	386	618

**HACKETTSTOWN POULTRY SALES**

All Papers Required To Sell All Out of State Poultry

	LOW HIGH AVG				LOW HIGH AVG		
HEAVY FOWL lb.	.25	1.00	.48	HEAVY FOWL ea.	2.50	8.00	4.10
LIGHT FOWL lb.	-	-	-	LIGHT FOWL ea.	-	-	-
MIXED FOWL lb.	-	-	-	MIXED FOWL ea.	.75	1.75	1.35
BANTAMS lb.	-	-	-	BANTAMS ea.	1.00	2.50	1.66
BROILERS lb.	-	-	-	BROILERS ea.	-	-	-
ROASTERS lb.	-	-	-	ROASTERS ea.	-	-	-
FRYERS lb.	-	-	-	FRYERS ea.	-	-	-
CHICKS lb.	-	-	-	CHICKS ea.	.40	1.00	.78
PULLETS lb.	-	-	-	PULLETS ea.	-	5.50	-
BUNNIES lb.	-	-	-	BUNNIES ea.	3.25	6.25	4.54
ROOSTERS lb.	1.10	1.70	1.42	ROOSTERS ea.	.70	7.00	3.67
GEESE lb.	-	-	-	GEESE ea.	-	-	-
TURKEYS lb.	-	-	-	TURKEYS ea.	-	-	-
DUCKS lb.	-	-	-	DUCKS ea.	4.50	11.00	7.32
RABBITS lb.	.50	2.20	1.19	RABBITS ea.	2.00	5.00	3.00
PIGEONS lb.	-	-	-	PIGEONS ea.	3.00	3.75	3.23
GUINEA FOWL lb.	-	-	-	GUINEA FOWL ea.	-	-	-
DUCKLINGS lb.	-	-	-	DUCKLINGS ea.	-	-	-
GUINEA KEETS ea.	-	-	-	CALL DUCKS ea.	-	-	-
SILKIES ea.	-	-	-	GOSLINGS ea.	-	-	-
GUINEA PIGS ea.	-	1.00	-	TURKEY POULTS ea.	-	-	-
CHUKARS ea.	-	-	-	PEACOCKS ea.	20.00	35.00	30.00
PARTRIDGES ea.	-	-	-	COCKATIELS ea.	-	-	-
DOVES ea.	-	-	-	PHEASANTS ea.	-	-	-
QUAIL ea.	1.25	1.50	1.40	FERRETS ea.	-	-	-
CHINCHILAS ea.	-	-	-	MICE ea.	-	-	-
PEAFOWL ea.	-	-	-	GUINEA FOWL EGGS(do)	-	-	-
QUAIL EGGS ea.	-	-	-	GOOSE EGGS	-	-	-

TOTAL PIECES SOLD 386

**MAJOR WHOLESALE MARKETS-MEXICO CITY**

Cents per pound for the week ending Oct 19, 2012

	Whole Chickens	Breasts	Legs W/Thighs	Necks, Backs & Wings	Livers/ Gizzards	Hens
<b>RAYON</b>						
Low	94.63	165.96	88.28	35.31	7.06	95.34
High	97.10	176.55	102.4	49.44	10.59	95.34
Mostly	95.34	173.02	95.34	45.90	8.83	95.34
<b>SAN JUAN</b>						
Low	92.51	162.43	84.75	31.78	7.06	95.34
High	95.34	173.02	98.87	45.90	10.59	95.34
Mostly	95.34	169.49	91.81	42.37	7.06	95.34
<b>NEW SAN JUAN</b>						
Low	94.63	169.49	91.81	38.84	10.59	98.87
High	97.46	180.08	105.93	52.97	14.12	98.87
Mostly	95.34	176.55	98.87	49.44	10.59	98.87
<b>BECERRA</b>						
Low	95.34	169.49	95.34	42.37	10.59	98.87
High	98.87	183.62	109.46	56.50	14.12	98.87
Mostly	95.34	176.55	102.40	52.97	10.59	98.87

**NATIONAL FOWL MARKET** Oct 19, 2012

Ready-to-Cook

Midwest Region Negotiated Prices to first Receivers

(cents/lb. delivered to first receivers; US Grade A and plant Grade)

	Price Range
Ice Packed (12/box):	80.0 - 86.0
Vacuum Packed (6-9/box):	85.0 - 90.0

Midwest region = IL, IN, MI, MO, OH, and WI

**DELMARVA** Less-than-trucklot asking prices are one cent higher at 86 to 94 cents with a firm undertone. Movement of ready-to-cook whole birds is moderate to good for mid-week trading. Offerings of all sizes are light for present trade needs. Live supplies are moderate; weights are mixed, but mostly desirable. Processing schedules are moderate. Market activity is moderate to active. In the parts complex, tenders are moderate to heavy with limited interest. Wings and breast cuts are light to moderate, and dark meat is mostly moderate to heavy.

\*Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

**BRANDED U.S. GRADE A**

RANGE	74-101
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)

(A) Not reported to avoid disclosing individual operations.

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