



# BROILER MARKET NEWS REPORT

ISSN 1522-0567

MONDAY, SEPTEMBER 24, 2012  
VOL. 59 NO. 115

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News & Analysis

## NATIONAL BROILER MARKET AT-A-GLANCE



Final majority prices for this week are mostly trending unchanged when compared to last week. Whole broiler/fryer prices are steady. Offerings of all sizes are light to moderate for trade needs. Retail and food service demand is light to moderate following the weekend. Floor stocks are closely balanced to light. Market activity is slow to moderate. In the parts structure, movement is light to moderate. Prices are steady to firm for wings, steady for dark meat items, and steady to weak for breast cuts. Supplies are light for wings with jumbo sizes in the tightest position. Dark meat items are sufficient, and breast items are moderate to heavy. Market activity for parts is slow to moderate. In production areas, live supplies are moderate at desirable to heavy weights.

**FINAL** Prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers and FOB Dock at major market areas (cents per lb) Week of 24-SEP-2012

Grade A		Composite	
Majority	Wtd Avg	Load	Wtd Avg Loads
<b>Delivered to First Receivers 1/:</b>			
Boston/New England	TFEWR	:	80.38 13
Ohio Cities	TFEWR	:	76.06 8
Denver	TFEWR	:	94.89 9
Detroit	TFEWR	:	74.69 21
Los Angeles	105.00	102.37 15	85.59 65
New York	80.00-83.00	81.57 21	82.38 42
Philadelphia	79.50-81.00	80.05 11	80.24 21
Pittsburgh	79.00-82.00	80.42 12	85.57 53
St. Louis	TFEWR	:	76.72 14
San Francisco	105.50	104.06 9	98.65 13

### Delivered to First Receivers 1/:

Whole Body 2/:		Composite	
Majority	Wtd Avg Loads	Wtd Avg	Loads
Chicago	65.00-78.00	:	76.22 56

### Composite Weighted Average 3/:

Loads	09/24/12	Change Last Wk	09/17/12	09/26/11
315	82.74	-.50	83.24	72.35

### WOG Broilers 4/:

Majority	Wtd Avg	Loads
Eastern	84.00-86.00	84.48 33
Central	68.00-77.00	74.12 74
Western	78.00-87.00	82.55 57

### FOB Dock Equivalent 5/:

Mississippi	83.00-87.00	84.32	19
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1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Includes all whole birds shipped into listed cities including Chicago.

4/: Delivered first receiver, trucklot and less than trucklot volumes.

5/: Southeast area.

**GEORGIA FOB DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 95.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
969	80.00-100.89	95.23

Georgia f.o.b. Dock confirmed FINAL weighted average price

On ice-packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	208.50	1,701
BREASTS - B/S	171.50	7,342
BREASTS - WHOLE	103.00	1,424
THIGH MEAT - B/S	130.00	1,159
THIGHS	73.50	1,417
DRUMSTICKS	75.50	1,417
LEG QUARTERS	52.50	9,414
WINGS	182.50	3,798

This information is supplied by the Georgia Department of Agriculture, Poultry Market News Service.

**NORTHEAST** Prices are trending steady for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light to moderate as dealers assess market conditions entering the week. Offerings of all sizes are sufficient for current needs. Trade activity is slow to moderate. In the parts complex, supplies of tenders and boneless skinless breast are available and slow to clear; wings and most dark meat cuts are moderate. Bone-in breast are moderate to heavy.

**SOUTHERN** Prices are holding steady for whole broiler/fryers. Offerings of all sizes are sufficient for current trade needs. Demand into retail and food service channels is light to moderate for early week business. Market activity is light to moderate. In the parts structure, movement is light to moderate. Prices are steady to firm for wings. Dark meat prices are steady with good movement, and breast items are steady to weak. Supplies of wings are light and often trading at premium levels. Breast items are moderate to heavy and dark meat items are light to moderate. Market activity for parts is slow to moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

**WESTERN** Final majorities are unchanged from last Monday's prices. The market on whole fryers are steady and WOGs steady to instances weak. Offerings are light. Demand for both retail and food service is light to moderate with best activity into retail where features are a factor. Floor stocks are moderate. Whole bird market activity is slow to moderate. Parts demand is light to moderate. The market activity for parts is moderate. The Los Angeles negotiated WOG weighted average is 80.47 cents, down 2.54 cents on 49 loads.

**MIDWEST** Final majority prices are unchanged. Whole bird prices are steady. Offerings are light to moderate. Retail and food service demand is light to moderate. Floor stocks are balanced to light. Sizes are desirable to heavy. Whole bird market activity is slow to moderate. Supplies of wings light, breast cuts moderate to heavy, and on the remainder of parts moderate. Prices trended steady to firm on wings, weak on breast cuts, and steady on the balance of parts. Market activity for parts is slow.

**DELMARVA** Less-than-trucklot asking prices are unchanged at 83 to 92 cents with an about steady undertone. Movement of ready-to-cook whole birds is light to instances moderate entering the week as dealers assess current market conditions. Offerings are at least sufficient for trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processing schedules are moderate. Market activity is slow to moderate. In the parts complex, supplies of wings are light to moderate. Breast cuts are moderate to heavy and dark meat is sufficient.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

RANGE	BRANDED U.S. GRADE A
WEIGHTED AVERAGE	75-102 (A)
NO. OF BOXES	(A)

(A) Not reported to avoid disclosing individual operations.

**NORTHEAST BROILER/FRYER PARTS** Prices are trending at least steady for wings; steady for most dark meat cuts and steady to weak for bone-in breast. Tenders and boneless skinless breast are weak. Trucklot buying activity is light to instances moderate entering the week. Offerings are moderate to heavy for breast cuts; light to moderate for wings and sufficient for most dark meat cuts. Movement is slow.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	CURRENT NEGOTIATED TRADING*	WTD AVG**	VOLUME /LBS.
BREAST - B/S	145	133.13	765,040
TENDERLOINS	165-170	172.45	119,400
BREAST - WITH RIBS	95-96	105.31	59,481
BREAST - LINE RUN	95	97.49	64,686
LEGS	68-69	69.65	88,258
LEG QUARTERS (BULK)	47-48	52.39	307,293
DRUMSTICKS	63-64	70.12	40,220
THIGHS	73-74	83.12	39,800
B/S THIGHS	127-128	130.40	66,280
WINGS (WHOLE)	185-186	194.14	180,240
BACKS & NECKS (STRIPPED)	16-18	16.00	120,263
LIVERS (5 POUND TUBS)	50-55	53.95	16,390
GIZZARDS (HEARTS)	70-75	75.86	15,120

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER/FRYERS**

	Estimate (1,000)	Actual (1,000)	Avg Wts	Actual (1,000)	Avg Wts
	09/24	09/20	09/20	09/17	09/13
Alabama	3,751	3,787	5.71	3,530	5.66
Arkansas	4,901	4,679	5.67	4,803	5.57
Delmarva	2,072	1,887	6.19	1,880	6.24
Ky-LA-TN	2,457	2,458	5.16	2,488	5.15
Mississippi	2,882	2,878	6.01	2,837	5.97
North Carolina	2,588	2,561	7.27	2,234	7.18
Texas	2,446	2,424	6.12	2,436	6.02
Total	21,097	20,674	5.96	20,208	5.90
Mon	21,097(A)			20,208(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 24-Sep 2011 is estimated to be 31,563,000 up 4.09 percent from a week ago. and down 1.4 percent from a year ago. (last week 30,324,000 last year 32,022,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	160	46.00-49.00	-	47.09
LEG QUARTERS (4/10)	244	47.00-51.00	-	48.66
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR SEP 24, 2012 -- F.O.B. DOCK

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
63.00 - 65.50	64.05	64.01

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER PARTS**

ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, & WI WEEK OF 24-SEP-2012 TO 28-SEP-2012, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	116.00 - 155.00	117.00 - 137.00
TENDERLOINS	165.00 - 197.00	168.00 - 177.00
BREAST - LINE RUN	96.00 - 118.00	96.00 - 109.00
LEGS	65.00 - 68.00	-
LEG QUARTERS (BULK)	46.00 - 62.75	48.00 - 51.00
LEG QUARTERS (4/10)	51.00 - 62.00	50.00 - 54.00
DRUMSTICKS	53.00 - 77.00	-
THIGHS	66.00 - 83.00	-
B/S THIGHS	121.00 - 134.00	-
WINGS (WHOLE)	155.00 - 187.00	-
BACKS & NECKS (STRIPPED)	17.00 - 45.00	-
LIVERS	32.00 - 50.00	-
GIZZARDS (HEARTS)	42.00 - 65.00	-

**CALIFORNIA PROCESSED POULTRY** – cents per pound

**IN SOUTHERN CALIFORNIA (L.A. AREA) DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
WOGS 2# & UP - WHOLE	110-132
WOGS 2# & UP - CUT UP 8&9 PIECES	114-133
FROZEN DUCKS	
FROZEN SQUABS	

**DELIVERED TO RETAILERS**

	RANGE
FRESH FRYERS	108-123
ROASTERS 4# & UP	128-140
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

**IN SAN FRANCISCO DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
FRESH FRYERS	ICE PACK
	DRY PACK 126-190
ROASTERS 4# & UP	ICE PACK
	DRY PACK 126
DUCKS	217-295

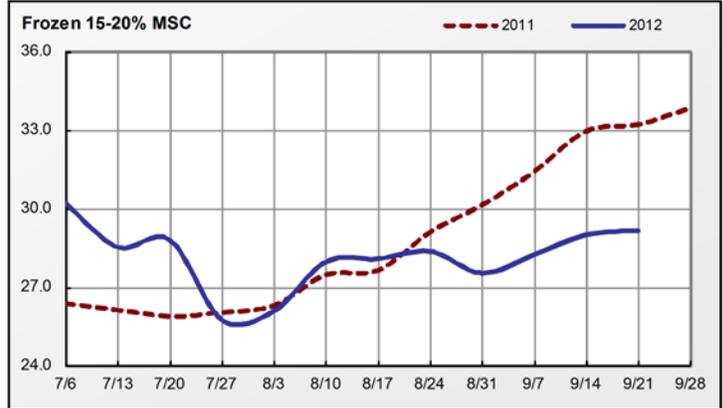
**NATIONAL MECHANICALLY SEPARATED CHICKEN**

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

Prices are trending steady on all fat contents of MSC. Supplies are moderate. Schedules are normal. Demand into export and domestic channels is light to moderate with most interest and movement into Mexico and Asian and Central American countries. Slight and relative improvements have been noted in regard to demand and movement of MSC in recent weeks. Producers continue to sell frames and remain out front on spot sales of MSC. Industry is closely watching production, demand, the spot marketplace, and grain markets looking for insight regarding future market direction. Contract negotiations for 2013 have begun with no progress to note. Market activity is slow to moderate. Supplies of raw materials are moderate to heavy. Spot frames traded between 10-14 cents FOB, mostly 11-13 FOB.

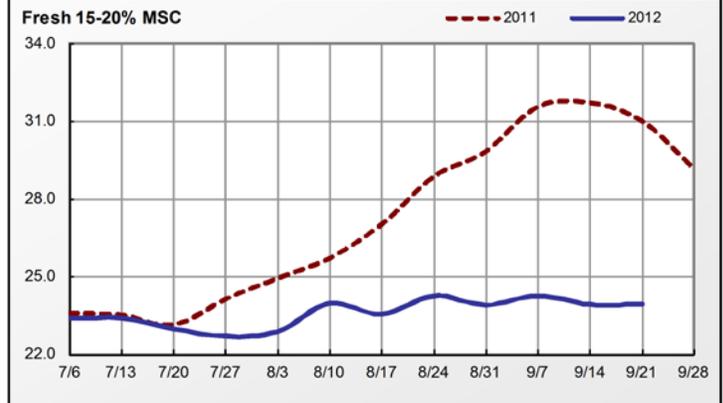
**Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	21-Sep-12	Last Week	Last Year	21-Sep-12	Last Week	Last Year
<b>15% or Less</b>						
Price Range	30.00	-	-	24.00 - 26.00	24.00 - 26.00	34.00
Wtd Avg Price	30.00	-	-	25.56	25.50	34.00
Volume Traded	40	-	-	184	163	146
Volume Exported	-	-	-	-	-	-
<b>15-20%</b>						
Price Range	26.50 - 31.00	27.00 - 31.00	30.00-38.00	20.00 - 27.75	18.00 - 26.50	27.00-35.00
Wtd Avg Price	29.16	28.99	33.22	23.95	23.93	31.01
Volume Traded	2,130	2,265	1,893	4,039	3,804	3,733
Volume Exported	2,090	2,145	1,653	408	694	898
<b>20% or More</b>						
Price Range	-	-	-	22.50	22.00	-
Wtd Avg Price	-	-	-	22.50	22.00	-
Volume Traded	-	-	-	82	41	-
Volume Exported	-	-	-	-	-	-

**Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	Aug 2012	Jul 2012	Aug 2011	Aug 2012	Jul 2012	Aug 2011
<b>15% or Less</b>						
Wtd Avg Price	30.00	-	-	25.65	25.76	27.24
Volume Traded	40	-	-	877	510	592
Volume Exported	-	-	-	-	-	-
<b>15-20%</b>						
Wtd Avg Price	27.43	27.83	27.62	23.70	23.15	26.57
Volume Traded	11,085	7,907	6,288	21,571	18,068	16,134
Volume Exported	10,205	6,091	5,888	1,468	1,591	2,489
<b>20% or More</b>						
Wtd Avg Price	-	-	-	22.20	22.20	20.67
Volume Traded	-	-	-	408	204	245
Volume Exported	-	-	-	-	-	-

Note: Volume exported refers to that portion of the total volume that is destined for export markets.

Source: USDA AMS Poultry Market News & Analysis ([www.ams.usda.gov/pymarketnews.htm](http://www.ams.usda.gov/pymarketnews.htm))**USDA, AMS, Poultry Programs, Market News & Analysis**

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