



BROILER MARKET NEWS REPORT

ISSN 1522-0567

FRIDAY,
SEPTEMBER 21, 2012
VOL. 59 NO. 114

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News & Analysis

NATIONAL BROILER MARKET AT-A-GLANCE



Preliminary majority prices for next week are mostly trending unchanged when compared to early week. Whole broiler/fryer prices are steady. Offerings of all sizes are moderate for trade needs. Retail and food service demand is light to moderate entering the weekend. Floor stocks are closely balanced to light. Market activity is slow to moderate. In the parts structure, movement is light to moderate. Prices are steady to firm for wings, steady for dark meat items, and steady to weak for breast cuts. Supplies are light for wings with jumbo sizes in the tightest position. Dark meat items are sufficient, and breast items are moderate to heavy. Market activity for parts is slow to moderate. In production areas, live supplies are moderate at desirable to heavy weights.

PRELIMINARY REPORT Prices negotiated for trucklot sales of ready-to-cook broiler/fryers FOB and delivered to first receivers at major market areas (cents per lb) Week of 24-Sep-2012

	Majority	Range	Wtd Avg	Loads
Delivered to First Receivers:				
US Grade A 1/				
New York	80.00-83.00			
Los Angeles	105.00			
Whole Body 2/				
Chicago	66.00-78.00	64.00-96.00	76.11	33
FOB Dock Equivalent 3/:				
Mississippi	83.00-87.00	76.00-89.00	84.32	19

1/: Includes branded product. 2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.
3/: Southeast area

GEORGIA FOB DOCK PRICES The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 95.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	PRELIMINARY F.O.B. DOCK OR EQUIVALENT PRELIM. WTD AVG
795	89.47-100.04	95.44

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	207.00	1,072
BREASTS - B/S	168.50	4,428
BREASTS - WHOLE	102.00	943
THIGH MEAT - B/S	130.50	883
THIGHS	73.50	1,043
DRUMSTICKS	72.50	886
LEG QUARTERS	52.50	7,055
WINGS	182.00	2,852

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

SOUTHERN REGION Whole broiler/fryers prices are holding steady with an about steady undertone. Offerings of all sizes are readily available for light trade needs. Demand into all channels is moderate at best entering the weekend. Market activity is slow to moderate. In the parts structure, movement is light. Prices are steady for regular wings, but firm for jumbo sizes. Dark meat is mostly steady, and breast items are steady to weak. Offerings of tenders and boneless skinless breasts are moderate to heavy, wings are light, and dark meats items are sufficient. Market activity for parts is slow to moderate, but active for wings. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

NORTHEAST REGION Prices are trending steady for all sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light to moderate entering the weekend. Offerings of all sizes are at least sufficient for current needs. Market activity is slow to moderate. In the parts complex, boneless skinless breast and tenders are available and slow to clear. Bone-in breast are moderate to heavy and wings and most dark meat cuts are mostly moderate for current needs.

WESTERN REGION The Los Angeles preliminary majority price is unchanged from last Monday's final majority. Whole bird prices are steady. Offerings and supplies remain moderate. Demand for both the retail and food service sectors is light to moderate. Weights are desirable to at times heavy. The whole bird market activity is slow to moderate. Prices for boneless skinless breasts are weak, jumbo wing prices are firm and the balance of the parts prices are steady. Parts demand is light to moderate. Offerings of breast items are heavy, jumbo wings are tight and the balance of the parts items are moderate. Market activity for parts is slow for breast items and moderate for the balance.

MIDWEST REGION Preliminary majority prices for next week's delivery into Chicago are unchanged from Monday's final majority prices. Whole bird prices are steady with offers moderate. Demand into retail and food service channels is light to moderate. Floor stocks are closely balanced to light. Many buyers are content with regular orders unless enticed by tempting discounts. Sizes are desirable to heavy. Whole bird market activity is slow to moderate. Supplies of wings are light, breast cuts moderate to heavy, and on the balance of parts moderate. Parts prices trended steady to firm on wings, weak on breast cuts, and steady on the remainder of parts. Market activity on parts is slow to moderate. Some are reporting issues in regard to truck availability.

DELMARVA Less-than-trucklot asking prices are unchanged at 83 to 92 cents with an about steady undertone. Movement of ready-to-cook whole birds is light to instances moderate entering the weekend. Offerings are available for current trade needs. Live supplies are moderate; weights are mixed, but mostly desirable. Processing schedules are moderate. Market activity is slow to moderate. In the parts complex, prices are firm for jumbo wings, steady for dark meat cuts, and steady to weak for breast items. Supplies of wings are light, breast items are moderate to heavy, and dark meat is sufficient.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FORM DELMARVA

RANGE	BRANDED U.S. GRADE A
WEIGHTED AVERAGE	69-102 (A)
NO. OF BOXES	(A)
CUMULATIVE	09/17/12-09/21/12 (A)
	09/19/11-09/23/11 (A)
NO. OF BOXES	09/17/12-09/21/12 (A)
	09/19/11-09/23/11 (A)

(A) Not reported to avoid disclosing individual operations.

SOUTHERN STATES BROILER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

Sep 20, 2012

Sep 21, 2012

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	370	46.00-49.00	-	47.57
LEG QUARTERS (4/10)	275	47.00-51.00	-	48.89
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG	WEEKLY POUNDS (000)	WEEKLY WTD AVG
BREAST - B/S		TOO FEW TO REPORT			699	130.10
TENDERLOINS		TOO FEW TO REPORT			515	156.89
BREAST - LINE RUN		TOO FEW TO REPORT			97	85.92
FRONT HALVES		TOO FEW TO REPORT			220	80.89
LEGS		TOO FEW TO REPORT			TFEWR	
LEG QUARTERS (BULK)	308	45.00-49.00	-	47.20	1,511	47.15
LEG QUARTERS (4/10)	239	48.00-51.00	-	48.95	1,355	49.08
WINGS (WHOLE)		TOO FEW TO REPORT			80	168.88
WINGS (CUT)		TOO FEW TO REPORT			85	182.71
DRUMSTICKS		TOO FEW TO REPORT			28	53.21
THIGHS		TOO FEW TO REPORT			TFEWR	
B/S THIGHS		TOO FEW TO REPORT			53	121.05

 Whole Body Index Based on Southern States Parts Trading for Sep 20, 2012 -- f.o.b. dock.

 Whole Body Index Based on Southern States Parts Trading for Sep 21, 2012 -- f.o.b. dock.

RANGE	TODAY'S AVERAGE
62.50 - 65.50	63.95

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
62.00 - 66.50	64.35	64.05

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER PARTS Prices are trending steady for wings and most dark meat cuts; steady to weak for bone-in breast and weak to lower for tenders and boneless skinless breasts. Trucklot buying activity improved slightly under normal weekend demand but still noted as light overall. Offerings are available for boneless skinless breasts and tenders; moderate to heavy for bone-in breast and sufficient for wings and most dark meat cuts with the larger sized wings in the better balance. Movement is slow.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

Sep 20, 2012

Sep 21, 2012

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.
BREAST - B/S	145-150	133.17	860,040
TENDERLOINS	165-170	172.42	182,720
BREAST - WITH RIBS	95-96	105.67	64,566
BREAST - LINE RUN	95	96.60	45,000
LEGS	68-69	69.82	86,000
LEG QUARTERS (BULK)	47-48	52.79	301,353
DRUMSTICKS	63-64	70.45	51,320
THIGHS	73-74	77.80	41,680
B/S THIGHS	127-128	129.00	111,520
WINGS (WHOLE)	185-186	191.37	249,520
BACKS AND NECKS (STRIPPED)	16-18	18.00	4,100
LIVERS (5 POUND TUBS)	50-55	54.24	12,550
GIZZARDS (HEARTS)	70-75	75.00	19,840

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.	WEEKLY WTD AVG	WEEKLY VOL/LBS.
BREAST - B/S	145	134.74	808,760	136.77	3,956,000
TENDERLOINS	165-170	171.30	160,960	171.74	956,400
BREAST - WITH RIBS	95-96	106.10	56,060	107.64	317,155
BREAST - LINE RUN	95	96.25	72,000	97.22	315,830
LEGS	68-69	70.56	186,420	69.03	691,980
LEG QUARTERS (BULK)	47-48	51.75	151,500	52.15	1,116,533
DRUMSTICKS	63-64	65.95	70,420	68.85	404,644
THIGHS	73-74	78.20	43,200	78.74	250,160
B/S THIGHS	127-128	128.89	100,160	128.38	510,360
WINGS (WHOLE)	185-186	191.67	207,120	190.83	1,145,920
BACKS AND NECKS (STRIPPED)	16-18	16.00	134,580	16.22	151,029
LIVERS (5 POUND TUBS)	50-55	54.83	10,600	52.98	66,730
GIZZARDS (HEARTS)	70-75	75.00	13,600	74.90	107,560

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

*TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WT		ACTUAL (1,000)		AVG WT
	09/21	09/20	09/19	09/18	09/19	09/18	09/14	09/12	
Alabama	3,540	3,871	3,696	3,655	5.76	5.69	3,924	5.69	
Arkansas	3,310	4,716	4,592	4,946	5.41	5.55	3,424	5.55	
Delmarva	2,112	1,925	1,920	2,098	6.48	6.24	2,225	6.32	
Ky-LA-TN	2,578	2,502	2,533	2,392	5.36	5.49	2,568	5.42	
Mississippi	3,016	2,870	2,854	2,906	6.07	6.07	3,207	6.06	
North Carolina	2,861	2,576	2,600	2,596	7.36	7.39	2,598	7.24	
Texas	2,889	2,395	2,434	2,351	6.15	6.07	2,598	5.92	
Total	20,306	20,855	20,629	20,944	5.99	6.00	20,544	5.95	
Mon-Friday	103,494 (A)						104,155 (A)		
Saturday	1,012 (included in total for date shown)						1,595		

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 21-Sep-12 and 22-Sep-12 is estimated to be 30,380,000 head down 1.45 percent from a week ago and down 2.18 percent from a year ago. (Last week 31,825,000, last year 31,057,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 22-Sep-12 is estimated to be 154,839,000 head down 0.03 percent from a week ago, and down 3.34 percent from a year ago. (Last week 154,885,000, last year 160,196,000)

Actual data incorporated when available.

CALIFORNIA PROCESSED POULTRY (cents per pound)

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

	RANGE
FRESH FRYERS	108-123
ROASTERS 4# & UP	128-140
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO

	RANGE
FRESH FRYERS	DRY PACK 126-190
	ICE PACK
ROASTERS 4# & UP	DRY PACK 126
	ICE PACK
DUCKS	217-295

YOUNG CHICKENS SLAUGHTERED UNDER FEDERAL INSPECTION

Week ending 15-Sep-2012
(Preliminary) -----Thousands-----

	(A) 4.25 lbs. & down	(B) 4.26 - 6.25 lbs.	(C) 6.26 - 7.75 lbs.	(D) 7.76 lbs. & up	Total
Head	37,174	61,852	35,886	19,973	154,885
Avg Live Wgt	3.86	5.56	6.74	8.42	5.79
% of total /1	24%	40%	23%	13%	100%
Comparisons					
Last week	32,728	61,903	25,605	18,960	139,196
Avg Live Wgt	3.84	5.49	6.86	8.31	5.74
% of total /1	24%	44%	18%	14%	100%
Year Ago 2/	39,295	59,179	35,251	25,793	159,518
Avg Live Wgt	3.97	5.53	6.71	8.39	5.87
% of total /1	25%	37%	22%	16%	100%
To date/2012*	1,379,345	2,379,427	1,034,888	844,867	5,638,527
To date/2011*	1,356,227	2,559,698	1,098,837	865,768	5,880,530
% Change YTD	2%	-7%	-6%	-2%	-4%

1/ May not total to 100% due to rounding. 2/ Comparable week.
*Note: Year to-date totals reflect comparable time periods.

Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

WEEKLY POULTRY SLAUGHTERED UNDER FEDERAL INSPECTION

(Preliminary) Week ending 15-Sep -2012

	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
	-----Thousands-----				
Head	154,885	1,227	1,758	2,985	395
Avg Wt	5.79	3.04	8.02	5.97	6.84
Last week	139,196	1,496	1,754	3,250	390
Same wk yr ago	159,518	1,585	1,602	3,187	443
Avg Wt	5.87	3.21	7.94	5.59	6.73
To-date/2012*	5,638,527	56,778	59,771	116,549	15,329
To-date/2011*	5,880,530	50,683	57,038	107,721	16,009
% Change YTD	-4%	12%	5%	8%	-4%
Ready-to-Cook Weight and Dressing Percentage					
Current week	677,072	2,014	9,658	11,672	1,959
Last week	603,234	2,472	9,660	12,132	1,892
Same wk yr ago	697,596	2,697	8,141	10,838	2,147
To-date/2012*	24,288,808	95,662	317,156	412,818	73,977
To-date/2011*	25,067,829	86,712	295,915	382,627	77,831
% Change YTD	-3%	10%	7%	8%	-5%
Dressing %	75.5%	54.0%	68.5%	72.5%	

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 152.9 million head. Estimated U.S. slaughter for this period was 156.8 million head, or 3.9 million more than estimated available.

(B) Dressing % adjustments reflect quarterly update.

*Note: Year to-date totals reflect comparable time periods.

EST. U.S. FRYER SLAUGHTER/FRYER AVAILABILITY COMPARISON

	Week Ending	Million Head Slaughtered	Million Head Available*	Pct	Avg Wt
Aug	11	158.0	157.0	101%	5.64
	18	159.8	155.0	103%	5.63
	25	159.7	153.8	104%	5.79
Sep	1	158.7	153.9	103%	5.73
	8	140.9	153.0	92%	5.74
	15	156.8	152.9	103%	5.79
Year to date		5707.2	5700.4	100%	
Sep	22		153.5		
	29		152.9		

*Based on chick placements 6 to 7 weeks earlier.

EASTERN REGION MISC. POULTRY

For delivery the week of SEPTEMBER 17, 2012

DUCKLINGS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 LBS, DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, CENTS/LB

ORIGIN	FROZEN	FRESH
LONG ISLAND	221-225	226-232
MIDWEST	195-212	200-216

ROASTERS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 LBS & UP, DELIVERED, CENTS/LB

	RANGE	MOSTLY
ICE PACKED (12/BOX)	77.00-88.25	79.00-84.00
VACUUM PACKED (6-9/ BOX)	82.00-90.00	82.00-86.00

SQUABS: NY AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS/DOZ, 1-10 BOXES

	11 oz.	13 oz.	15 oz.
	74.88-99.79	82.80-114.54	90.00-120.34

EASTERN REGION: CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT& WV

CENTRAL REGION DUCKLINGS

Prices are steady. The undertone remains steady. Supplies are moderate on mostly moderate demand. Market activity is noted as moderate. Processing schedules are full-time. Prices paid, first receivers for 10-18 oz boneless breast at \$7.70-8.80, bone in legs at \$3.05-3.55, gizzards at \$1.20-1.75, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, 4-5 LBS, CENTS/LB. WEEK OF 17-SEP-2012

ORIGIN	FROZEN	FRESH
MIDWEST & OTHERS	192-218	194-223

BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

Under Federal Inspection (in thousands)

W/E	09/08/12	09/01/12	%chg	09/10/11	%chg
Broilers	154,839	154,885 ¹	-0.03	160,196 ¹	-3.34
Cattle	623	647	-04	662 ²	-06
Hogs	2,406	2,428	-01	2,292 ²	+05

¹ Actual data incorporated when available.

² Totals adjusted to reflect USDA, NASS revisions.

GRAYSTONE SMALL ANIMAL AUCTION *AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY*****

DATE OF AUCTION: 09-18-12 - PRICES PAID PER LB., EXCEPT AS NOTED

	RANGE	RANGE	RANGE
Muscovy Ducks - Drakes	1.30 - 1.50 lbs.	Banty Roosters	3.00 - 3.25 ea.
Ducklings	- 1.50 ea.	Banty Hens	1.50 - 4.00 ea.
Pekin Ducks	5.50 - 6.00 ea.	Guinea Pigs	4.00 - 5.00 ea.
Pullets 4-6LBS	- 0.90 lbs.	Guinea Fowl	- 1.90 lbs.
Red Fowl 4-5LBS	.30 - 0.45 lbs.	Geese 9-14LBS	1.50 - 1.60 lbs.
Leghorn Roosters	4.00 - 4.50 ea.	Pigeons	3.60 - 4.00 ea.
Crossbred Roosters 7-11LBS	- 1.00 lbs.	White Pigeons	3.70 - 3.90 ea.
Crossbred Roosters 4-6LBS	1.30 - 1.40 lbs.	Rabbits 6-9LBS	1.50 - 1.90 lbs.
Crossbred Fowl 5-9LBS	.40 - 0.70 lbs.	Rabbits 4-6LBS	1.75 - 2.20 lbs.
		Leghorn Hens	1.00 - 1.15 ea.
		Bunnies	2.00 - 7.00 ea.
		Silkie	4.50 - 6.00 ea.
		Guinea Keets	- 2.50 ea.
		Chicks	.35 - 0.70 ea.
		Quail	2.20 - 3.00 ea.
		Broilers	.85 - 0.90 lbs.
		Muscovy Ducks - Hens	2.00 - 2.20 lbs.

Total Coops Sold 2283

NATIONAL FOWL MARKET**LIVE SPENT HEAVY FOWL**

Prices are trending at least steady. Supplies are sufficient for the moderate demand. Processing schedules are mostly normal. Retail feature activity is moderate to mostly good entering the weekend with majority of the interest being in the Northeast and Southeast regions. Finished product supplies are moving well. Market activity is moderate.

Final Prices at Farm Buyer Loading:

	Price Range	Wtd Avg
Prices in cents per pound.	9.5-21.0	13.72

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

LIVE SPENT LIGHT FOWL

Prices are trending mostly steady for the light to fair demand. Offerings of light type hens are sufficient for current needs. Processing schedules are normal to less than normal. Movement of finished product was fair. Market activity is light to moderate. The majority price for removal costs continues unchanged at 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.)

Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV;

North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI;

South Central = AR, CO, KS, LA, MO, NM, OK, TX.

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