



BROILER MARKET NEWS REPORT

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Market News and Analysis

NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are steady in the East and West, steady to fully steady in the Midwest. Preliminary majority prices are unchanged overall when compared to early week prices. Offerings are moderate for current trade needs. Retail and food service demand is light to moderate with increased interest noted entering the weekend. Floor stocks are closely balanced to light. Market activity is slow to moderate. In the parts structure, movement is light to at times moderate. Prices are steady to firm for jumbo wings, steady to weak for whole breast and weak to lower for tenders and b/s breast. Dark meat items are mostly steady. Offerings of tenders and b/s breast are readily available and slow to clear. Dark meat items are moderate. Jumbo wings are light and moving well. Market activity for parts is slow to moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

Preliminary Report

Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 17-Sept-2012 (cents per lb)

AREAS	US GRADE A MAJORITY	RANGE	AVG	WTD LOADS
Delivered to First Receivers				
New York	80.00-83.00			
Los Angeles	105.00			
Whole Body 2/ Chicago	66.00-78.00	64.00-96.00	75.67	33
FOB Dock Equivalent 3/:				
Mississippi	84.00-87.00	77.00-89.00	84.60	20

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 95.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	PRELIM. WTD. AVG
790	89.45 - 100.01	95.50

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER LB)	VOL (000 LBS)
LINE RUN TENDERS	208.00	1,105
BREASTS - B/S	173.00	4,460
BREASTS - WHOLE	102.50	1,160
THIGH MEAT - B/S	130.00	948
THIGHS	74.00	1,043
DRUMSTICKS	73.50	886
LEG QUARTERS	52.00	7,120
WINGS	182.50	2,916

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

MIDWEST BROILER/FRYER The preliminary majority price into the Chicago area for next week is unchanged from Monday's majority price. Whole bird prices are steady to fully steady. Additional offerings are moderate. Demand into retail and food service channels is moderate with good weekend interest and movement. Fast food is moderate. Floor stocks are mixed. Sizes are in a desirable range. Whole bird market activity is slow to moderate. Supplies of jumbo wings are light, breast cuts moderate to heavy, and on the balance of parts moderate. Parts prices trended steady to firm on jumbo wings, weak to lower on breast cuts, and generally steady on the remainder of parts. Market activity on parts is slow. Trucking issues pertaining to availability continue for some.

NORTHEAST BROILER/FRYER Prices are trending steady for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light to moderate entering the weekend. Offerings of all sizes are sufficient for current needs. Market activity is slow to moderate. In the parts complex, breast items and tenders are available and slow to clear. Wings and most dark meat cuts are moderate to heavy for current needs.

SOUTHERN BROILER/FRYER Whole broiler/fryers prices are holding steady. Offerings are sufficient for current trade needs. Demand is moderate approaching the weekend. Market activity is moderate. In the parts structure, movement is light to at times moderate for late week business. Prices are weak to lower for tenders and boneless skinless breast. Wings are steady to weak with jumbo wings in the best position. Whole breast prices are trending weak and dark meat items are mostly steady. Offerings of tenders and boneless skinless breast are heavy and slow to clear. Dark meat items are moderate. All remaining parts are moderate to heavy. Market activity for parts is slow. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

WESTERN BROILER/FRYER The Los Angeles preliminary majority price is unchanged from last Monday's price. Whole bird prices are steady. Offerings and supplies are moderate. Demand for both the retail and food service sectors is light to moderate. Weights are desirable. The whole bird market activity is slow to moderate. Prices for boneless skinless breasts are weak, jumbo wing prices are firm and the balance of the parts are steady. Parts demand is light to moderate. Offerings of boneless skinless breasts are heavy, jumbo wings are tight and the balance of the parts items are light to moderate. Market activity for parts is slow for boneless skinless breasts and moderate for the balance.

DELMARVA BROILER/FRYERS Less-than-trucklot asking prices are unchanged at 83 to 92 cents with a steady trending undertone. Movement of ready-to-cook whole birds is light to moderate entering the weekend. Offerings are sufficient for present trade needs. Live supplies are moderate; weights are mixed, but reported as mostly desirable. Processing schedules are moderate. Market activity is slow to moderate. In the parts complex, supplies ranged moderate to heavy.

*Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

BRANDED U.S. GRADE A	
RANGE	72-102
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	09/10/12 - 09/14/12 (A)
	09/12/11 - 09/16/11 (A)
NO. OF BOXES	09/10/12 - 09/14/12 (A)
	09/12/11 - 09/16/11 (A)

(A) Not reported to avoid disclosing individual operations.

SOUTHERN STATES BROILER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

Sep 13, 2012

Sep 14, 2012

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	178	46.00-49.00	-	47.99
LEG QUARTERS (4/10)	329	48.00-51.00	-	49.15
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG	WEEKLY POUNDS (000)	WEEKLY WTD AVG
BREAST - B/S		TOO FEW TO REPORT			477	138.58
TENDERLOINS		TOO FEW TO REPORT			365	164.19
BREAST - LINE RUN		TOO FEW TO REPORT			116	85.49
FRONT HALVES		TOO FEW TO REPORT			285	80.53
LEGS		TOO FEW TO REPORT			TFEWR	
LEG QUARTERS (BULK)	285	46.00-49.00	-	47.65	1,118	47.60
LEG QUARTERS (4/10)	254	48.00-51.00	-	48.87	1,293	48.72
WINGS (WHOLE)		TOO FEW TO REPORT			62	156.71
WINGS (CUT)		TOO FEW TO REPORT			98	178.00
DRUMSTICKS		TOO FEW TO REPORT			52	51.81
THIGHS		TOO FEW TO REPORT			TFEWR	
B/S THIGHS		TOO FEW TO REPORT			61	114.16

 Whole Body Index Based on Southern States Parts Trading for Sep 13, 2012 -- f.o.b. dock.

 Whole Body Index Based on Southern States Parts Trading for Sep 14, 2012 -- f.o.b. dock.

RANGE	TODAY'S AVERAGE
61.50 - 65.50	63.83

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
63.00 - 65.50	64.27	64.11

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER PARTS Prices are trending steady for wings and most dark meat cuts; weak to lower for tenders, boneless skinless breasts and bone-in breast. Trucklot buying activity is light approaching the weekend as dealers saw no need to extend floor stocks beyond normal commitments. Offerings are readily available for breast items and tenders; moderate to heavy for wings and most dark meat cuts. Movement is slow.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

Sep 13, 2012

Sep 14, 2012

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.
BREAST - B/S	155	142.76	818,880
TENDERLOINS	175	177.49	166,400
BREAST - WITH RIBS	96-97	108.88	62,447
BREAST - LINE RUN	96	98.31	65,238
LEGS	68-69	72.53	134,680
LEG QUARTERS (BULK)	47-48	52.01	295,641
DRUMSTICKS	63-64	73.50	61,280
THIGHS	73-74	77.72	65,560
B/S THIGHS	127-128	128.76	97,600
WINGS (WHOLE)	185-186	189.84	291,880
BACKS AND NECKS (STRIPPED)	16-18	18.00	5,492
LIVERS (5 POUND TUBS)	50-55	53.94	16,390
GIZZARDS (HEARTS)	70-75	75.00	22,160

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.	WEEKLY WTD AVG	WEEKLY VOL/LBS.
BREAST - B/S	150-155	142.36	810,280	143.94	3,844,420
TENDERLOINS	170-175	174.92	172,080	176.74	837,640
BREAST - WITH RIBS	95-96	108.55	52,600	110.67	268,281
BREAST - LINE RUN	95	96.83	54,000	98.46	319,966
LEGS	68-69	70.49	122,960	75.23	534,720
LEG QUARTERS (BULK)	47-48	51.83	199,980	51.93	1,091,334
DRUMSTICKS	63-64	70.01	83,560	72.59	356,620
THIGHS	73-74	81.65	54,960	79.65	279,780
B/S THIGHS	127-128	128.67	77,640	129.12	437,360
WINGS (WHOLE)	185-186	190.26	252,640	188.22	1,249,520
BACKS AND NECKS (STRIPPED)	16-18	18.00	4,800	18.00	26,671
LIVERS (5 POUND TUBS)	50-55	50.34	20,260	52.15	50,720
GIZZARDS (HEARTS)	70-75	74.14	28,320	74.63	117,710

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

*TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WT		ACTUAL (1,000)		AVG WT
	09/14	09/13	09/12	09/11	09/12	09/11	09/07	09/05	
Alabama	3,673	3,818	3,826	3,799	5.69	5.53	4,139	5.70	
Arkansas	3,261	4,801	4,794	4,591	5.55	5.61	4,230	5.59	
Delmarva	2,074	2,105	1,983	2,126	6.32	6.33	2,731	6.25	
Ky-LA-TN	2,499	2,517	2,471	2,531	5.42	5.36	2,903	5.31	
Mississippi	3,203	2,899	2,876	2,827	6.06	5.76	3,004	6.00	
North Carolina	2,666	2,643	2,587	2,592	7.24	7.20	3,140	7.25	
Texas	2,392	2,402	2,290	2,397	5.92	6.18	2,945	6.03	
Total	19,768	21,185	20,827	20,863	5.95	5.92	23,092	5.96	
Mon-Friday	103,283 (A)						94,485 (A)		
Saturday	881 (included in total for date shown)						2,583		

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 14-Sep-12 and 15-Sep-12 is estimated to be 29,575,000 head down 14.65 percent from a week ago and down 9.75 percent from a year ago. (Last week 31,158,000, last year 32,771,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 15-Sep-12 is estimated to be 154,523,000 head up 11.01 percent from a week ago, and down 3.13 percent from a year ago. (Last week 139,196,000, last year 159,518,000)

Actual data incorporated when available.

CALIFORNIA PROCESSED POULTRY (cents per pound)

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)			RANGE
FRESH FRYERS			108-123
ROASTERS 4# & UP			128-140
DUCKS			
RABBITS-WHOLE			
RABBITS-CUT UP			
DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO			RANGE
FRESH FRYERS	DRY PACK		126-190
	ICE PACK		
ROASTERS 4# & UP	DRY PACK		126
	ICE PACK		
DUCKS			217-295

YOUNG CHICKENS SLAUGHTERED UNDER FEDERAL INSPECTION

Week ending 08-Sep-2012

(Preliminary)	-----Thousands-----				
	(A) 4.25 lbs. & down	(B) 4.26 - 6.25 lbs.	(C) 6.26 - 7.75 lbs.	(D) 7.76 lbs. & up	Total
Head	32,728	61,903	25,605	18,960	139,196
Avg Live Wgt	3.84	5.49	6.86	8.31	5.74
% of total /1	24%	44%	18%	14%	100%
Comparisons					
Last week	40,931	64,619	26,600	24,626	156,776
Avg Live Wgt	3.97	5.44	6.81	8.24	5.73
% of total /1	26%	41%	17%	16%	100%
Year Ago 2/	31,802	60,909	29,700	19,084	141,495
Avg Live Wgt	3.85	5.43	6.67	8.36	5.73
% of total /1	22%	43%	21%	14%	100%
To date/2012*	1,342,171	2,317,575	999,002	824,894	5,483,642
To date/2011*	1,316,932	2,500,519	1,063,586	839,975	5,721,012
% Change YTD	2%	-7%	-6%	-2%	-4%

1/ May not total to 100% due to rounding. 2/ Comparable week.

*Note: Year to-date totals reflect comparable time periods.

Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

WEEKLY POULTRY SLAUGHTERED UNDER FEDERAL INSPECTION

(Preliminary) Week ending 08-Sep -2012

	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
	-----Thousands-----				
Head	139,196	1,496	1,754	3,250	390
Avg Wt	5.74	3.06	8.04	5.75	6.69
Last week	156,776	1,720	1,770	3,490	406
Same wk yr ago	141,495	1,293	1,579	2,872	397
Avg Wt	5.73	3.17	7.88	5.76	6.71
To-date/2012*	5,483,642	55,551	58,013	113,564	14,934
To-date/2011*	5,721,012	49,098	55,436	104,534	15,566
% Change YTD	-4%	13%	5%	9%	-4%
Ready-to-Cook Weight and Dressing Percentage					
Current week	603,234	2,472	9,660	12,132	1,892
Last week	678,236	2,963	9,881	12,844	1,990
Same wk yr ago	604,021	2,172	7,963	10,135	1,918
To-date/2012*	23,611,736	93,648	307,498	401,146	72,018
To-date/2011*	24,370,233	84,015	287,774	371,789	75,684
% Change YTD	-3%	11%	7%	8%	-5%

Dressing % 75.5% 54.0% 68.5% 72.5%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 153.0 million head. Estimated U.S. slaughter for this period was 140.9 million head, or 12.1 million less than estimated available. (B) Dressing % adjustments reflect quarterly update.

*Note: Year to-date totals reflect comparable time periods.

EST. U.S. FRYER SLAUGHTER/FRYER AVAILABILITY COMPARISON

	Week Ending	Million Head Slaughtered	Million Head Available*	Pct	Avg Wt
Aug	4	156.8	157.8	99%	5.75
	11	158.0	157.0	101%	5.64
	18	159.8	155.0	103%	5.63
	25	159.7	153.8	104%	5.79
Sep	1	158.7	153.9	103%	5.73
	8	140.9	153.0	92%	5.74
Year to date		5550.4	5547.5	100%	
Sep	15		152.9		
	22		153.5		

*Based on chick placements 6 to 7 weeks earlier.

EASTERN REGION MISC. POULTRY

For delivery the week of SEPTEMBER 10, 2012

DUCKLINGS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, CENTS PER POUND

ORIGIN	FROZEN	FRESH
LONG ISLAND	221-225	226-232
MIDWEST	195-212	200-216

ROASTERS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED, CENTS PER POUND

	RANGE	MOSTLY
ICE PACKED (12/BOX)	77.00-90.00	79.00-84.00
VACUUM PACKED (6-9/ BOX)	82.00-91.00	82.00-86.00

SQUABS: NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

	11 oz.	13 oz.	15 oz.
	74.88-99.79	82.80-114.54	90.00-120.34

EASTERN REGION: CT,DE FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT& WV

CENTRAL REGION DUCKLINGS All reported prices are steady. The undertone is steady. Demand and supplies are moderate and reported as average for the season. Market activity is moderate. Processing schedules are full-time. Prices paid, first receivers for 10-18 oz boneless breast at \$7.70-8.80, bone in legs at \$3.05-3.55, gizzards at \$1.20-1.75, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, CENTS PER POUND, WEEK OF 10-SEP-2012

ORIGIN	FROZEN	FRESH
MIDWEST & OTHERS	192-218	194-223

BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

Under Federal Inspection (in thousands)

W/E	09/08/12	09/01/12	%chg	09/10/11	%chg
Broilers	154,523	139,196 ¹	+11.01	159,518 ¹	-3.13
Cattle	647	551	+17	659 ²	-02
Hogs	2,428	2,062	+18	2,291 ²	+06

¹ Actual data incorporated when available.² Totals adjusted to reflect USDA, NASS revisions.**GRAYSTONE SMALL ANIMAL AUCTION**

AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY

DATE OF AUCTION: 09-11-12 - PRICES PAID PER LB., EXCEPT AS NOTED

	RANGE	RANGE	RANGE
Muscovy Ducks - Drakes	1.30 - 1.60 lbs.	Kid Goats	35.00 - 50.00 ea.
Cockatiels	15.00 - 28.00 ea.	Geese 9-14LBS	1.20 - 1.30 lbs.
Pekin Ducks	4.50 - 5.00 ea.	Pigeons	3.00 - 3.70 ea.
Pullets 4-6LBS	- 0.95 lbs.	White Pigeons	3.50 - 3.60 ea.
Red Fowl 5-6LBS	.45 - 0.50 lbs.	Rabbits 6-9LBS	1.80 - 2.00 lbs.
Red Fowl 4-5LBS	.25 - 0.40 lbs.	Rabbits 4-6LBS	1.60 - 2.10 lbs.
Crossbred Roosters 7-11LBS	.85 - 0.90 lbs.	Bunnies	2.00 - 10.00 ea.
Crossbred Roosters 4-6LBS	1.30 - 1.35 lbs.	Doves	4.00 - 5.00 ea.
Crossbred Fowl 5-9LBS	.50 - 0.60 lbs.	Silkie	2.50 - 3.00 ea.
Banty Roosters	3.25 - 4.00 ea.	Goats	60.00 - 70.00 ea.
Guinea Pigs	.50 - 5.00 ea.	Call Ducks	4.50 - 7.00 ea.
Guinea Fowl	1.60 - 1.65 lbs.	Guinea Keets	- 1.00 ea.

Total Coops Sold 3108

NATIONAL FOWL MARKETS**LIVE SPENT HEAVY FOWL**

Prices are trending at least steady. Supplies are generally sufficient for the moderate demand. Processing schedules returned to normal following the Labor Day holiday. Retail feature activity is very good entering the weekend with bulk of the interest being in the Northeast and Southeast regions. Finished product supplies are moderate for current needs. Market activity is moderate.

Final prices at Farm Buyer Loading:

Price Range	Wtd Avg
9.5 – 21.0	13.71

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

LIVE SPENT LIGHT FOWL

Prices are trending no better than steady for the light to fair demand. Offerings of light type hens are at least sufficient for current needs. Processing schedules are normal. Market activity is light to moderate. The majority price for removal costs remains unchanged at 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.)

Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV; North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI; South Central = AR, CO, KS, LA, MO, NM, OK, TX.

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