



# BROILER MARKET NEWS REPORT

ISSN 1522-0567

FRIDAY  
SEPT 07, 2012  
VOL. 59 NO. 108

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News and Analysis

## NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are steady to weak in the East, steady to at times weak in the Midwest and steady in the West. Preliminary majority prices are unchanged to slightly higher in the Midwest, unchanged in the East and West when compared to early week prices. Offerings are moderate to heavy for present trade needs. Retail demand is light to good, mostly light to moderate. Food service demand is light to moderate with slight improvement noted entering the weekend. Floor stocks mixed. Market activity is slow to moderate. In the parts structure, movement is light to moderate. Prices are steady for tenders, weak for b/s breast, steady to weak for wings and steady for dark meat items. Offerings of tenders are light with good movement. Breast items, dark meat and wings are moderate to heavy with jumbo wings in the best position and b/s breast in the weakest position. Market activity for parts is slow to moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

### Preliminary Report

Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 10-Sept-2012 (cents per lb)

AREAS	US GRADE A MAJORITY	RANGE	AVG	WTD LOADS
Delivered to First Receivers				
New York	80.00-83.00			
Los Angeles	105.00			
Whole Body 2/ Chicago	66.00-78.00	62.00-93.00	76.73	25
FOB Dock Equivalent 3/:				
Mississippi	82.00-87.00	77.00-89.00	84.68	19

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

### GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 95.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

#### PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	PRELIM. WTD. AVG
779	89.45 - 100.01	95.33

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER LB)	VOL (000 LBS)
LINE RUN TENDERS	208.00	1,137
BREASTS - B/S	174.00	4,492
BREASTS - WHOLE	102.50	1,008
THIGH MEAT - B/S	130.00	948
THIGHS	74.50	1,043
DRUMSTICKS	73.00	886
LEG QUARTERS	52.00	7,120
WINGS	183.00	2,916

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**MIDWEST BROILER/FRYER** The preliminary majority price in to Chicago for next week is unchanged to slightly higher. Whole bird prices are steady. Offers are moderate to at times heavy. Demand into retail and food service channels is light to moderate with slight improvements in demand going into the weekend. Floor stocks are light to heavy. Sizes are desirable to light. Whole bird market activity is slow to moderate. Supplies of boneless skinless breasts and small wings are moderate to heavy, light to moderate on tenders and jumbo wings, and moderate on the balance of parts. Parts prices trended firm on tenders and jumbo wings, steady on dark meat items, and steady to weak on boneless skinless breasts and small wings. Market activity on parts is slow to moderate.

**NORTHEAST BROILER/FRYER** Prices are trending steady to weak for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light entering the weekend as dealers were content to limit orders to regular commitments. Offerings of all sizes are moderate to heavy for current needs. Market activity is slow. In the parts complex, tenders are light to moderate and clearing well. Boneless skinless breast are available and wings and most dark meat items are moderate to heavy for current needs.

**SOUTHERN BROILER/FRYER** Whole broiler/fryers prices are steady. Offerings are sufficient for current trade needs. Demand is moderate entering the weekend. Market activity is moderate. In the parts structure, movement is light to at times moderate for late week business. Prices are steady for tenders, whole breast, and dark meat items, weak for b/s breast and steady to weak for wings. Offerings of tenders are light to moderate and moving well. Breast items, dark meat items and wings are moderate to heavy with jumbo wings in the best position and b/s breast in the weakest position. Market activity for parts is slow. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

**WESTERN BROILER/FRYER** The L.A. preliminary majority price is 105, unchanged from last Monday's final majority. Whole bird prices are steady to at times weak, mostly steady. Offerings are moderate. Retail demand is light to good, mostly light to moderate. Foodservice demand is light to moderate. Weights are desirable. Floor stocks are moderate. Whole bird market activity is low to moderate. Prices for boneless skinless breasts are steady to weak, tenderloins and bone-in breasts are steady, and wings are mostly steady for next week's shipments. The prices for dark items are mostly steady. Parts demand is light to moderate. Offerings of boneless skinless breasts are moderate to moderately heavy, the balance of the parts items are light to moderate. Market activity for parts is light to moderate.

**DELMARVA BROILER/FRYERS** Less-than-trucklot asking prices are unchanged at 83 to 92 cents with a steady to weak trending undertone. Movement of ready-to-cook whole birds is light to at times moderate entering the weekend. Offerings are moderate to heavy for present trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processing schedules are moderate. Market activity is slow to moderate. In the parts complex, supplies of tenders are light to moderate. The balance of items ranged moderate to heavy.

\*Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

BRANDED U.S.GRADE A	
RANGE	69-102
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	09/03/12 - 09/07/12 (A)
	09/05/11 - 09/09/11 (A)
NO. OF BOXES	09/03/12 - 09/07/12 (A)
	09/05/11 - 09/09/11 (A)

(A) Not reported to avoid disclosing individual operations.

**SOUTHERN STATES BROILER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

Sep 06, 2012

Sep 07, 2012

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	275	45.00-49.00	-	46.93
LEG QUARTERS (4/10)	284	47.00-51.00	-	48.54
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG	WEEKLY POUNDS (000)	WEEKLY WTD AVG
BREAST - B/S		TOO FEW TO REPORT			324	148.25
TENDERLOINS		TOO FEW TO REPORT			196	157.22
BREAST - LINE RUN		TOO FEW TO REPORT			64	87.43
FRONT HALVES		TOO FEW TO REPORT			187	82.15
LEGS		TOO FEW TO REPORT			TFEWR	
LEG QUARTERS (BULK)	315	44.00-49.00	-	46.44	1,200	46.70
LEG QUARTERS (4/10)	357	48.00-51.00	-	48.82	1,167	48.87
WINGS (WHOLE)		TOO FEW TO REPORT			TFEWR	
WINGS (CUT)		TOO FEW TO REPORT			TFEWR	
DRUMSTICKS		TOO FEW TO REPORT			TFEWR	
THIGHS		TOO FEW TO REPORT			TFEWR	
B/S THIGHS		TOO FEW TO REPORT			60	120.00

\*\*\*\*\*  
Whole Body Index Based on Southern States Parts Trading for Sep 06, 2012 -- f.o.b. dock.

\*\*\*\*\*  
Whole Body Index Based on Southern States Parts Trading for Sep 07, 2012 -- f.o.b. dock.

RANGE	TODAY'S AVERAGE
62.50 - 66.50	64.61

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
62.00 - 66.00	64.06	64.40

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER PARTS** Prices are trending steady for tenders; steady to weak for wings and weak for boneless skinless breast. Bone-in breast and most dark meat cuts are steady. Trucklot buying activity improved slightly under normal weekend demand but is still noted as light overall. Offerings of tenders are sufficient and clearing satisfactorily; wings are moderate to heavy with the smaller wings noted as slightly more available. Dark meat cuts and bone-in breasts are moderate to heavy for current needs. Movement is slow.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

Sep 06, 2012

Sep 07, 2012

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.
BREAST - B/S	160	148.91	787,560
TENDERLOINS	180	172.92	208,040
BREAST - WITH RIBS	96-97	108.12	56,083
BREAST - LINE RUN	96	99.50	71,713
LEGS	68-69	71.99	136,840
LEG QUARTERS (BULK)	47-48	51.12	237,560
DRUMSTICKS	64-65	73.07	77,400
THIGHS	73-74	80.17	55,440
B/S THIGHS	125-126	130.39	91,320
WINGS (WHOLE)	185-186	187.12	220,320
BACKS AND NECKS (STRIPPED)	16-18	18.00	5,387
LIVERS (5 POUND TUBS)	50-55	51.62	12,310
GIZZARDS (HEARTS)	70-75	75.03	23,240

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.	WEEKLY WTD AVG	WEEKLY VOL/LBS.
BREAST - B/S	160	146.54	842,900	148.77	2,880,580
TENDERLOINS	180	178.00	190,240	174.70	593,720
BREAST - WITH RIBS	96-97	108.62	51,277	109.17	212,579
BREAST - LINE RUN	96	98.99	66,653	99.44	271,359
LEGS	68-69	75.69	25,280	74.54	343,320
LEG QUARTERS (BULK)	47-48	51.59	296,079	51.48	1,075,359
DRUMSTICKS	64-65	70.85	72,560	72.82	298,760
THIGHS	73-74	78.01	52,980	81.64	206,780
B/S THIGHS	125-126	128.72	86,520	129.68	281,800
WINGS (WHOLE)	185-186	182.70	220,480	185.07	968,200
BACKS AND NECKS (STRIPPED)	16-18	18.00	5,693	18.00	18,809
LIVERS (5 POUND TUBS)	50-55	50.33	12,880	51.52	36,700
GIZZARDS (HEARTS)	70-75	74.20	26,680	74.90	72,760

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

\*TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS**

	ESTIMATED		ACTUAL		AVG WT		ACTUAL		AVG	
	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)
	09/07	09/06	09/05	09/04	09/05	09/04	08/31	08/29		
Alabama	3,746	3,877	3,739	3,804	5.70	5.73	4,175	5.90		
Arkansas	4,907	4,493	4,704	4,673	5.59	5.64	3,495	5.69		
Delmarva	2,106	2,110	2,116	2,112	6.25	6.25	3,109	6.13		
Ky-LA-TN	2,960	2,331	2,505	2,430	5.31	5.33	2,941	5.18		
Mississippi	3,099	2,901	2,923	2,885	6.00	6.08	3,725	5.60		
North Carolina	3,088	2,609	2,636	2,613	7.25	7.25	2,803	7.17		
Texas	2,880	2,400	2,434	2,448	6.03	6.10	2,879	5.71		
Total	22,786	20,721	21,057	20,965	5.96	6.00	23,127	5.90		
Mon-Friday	93,114	(A)					104,018	(A)		
Saturday	2,409	(included in total for date shown)					4,095			

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 07-Sep-12 and 08-Sep-12 is estimated to be 34,090,000 head down 1.77 percent from a week ago and down 3.16 percent from a year ago. (Last week 30,566,000, last year 35,203,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 08-Sep-12 is estimated to be 139,309,000 head down 11.14 percent from a week ago, and down 1.54 percent from a year ago. (Last week 156,776,000, last year 141,495,000)

Actual data incorporated when available.

**CALIFORNIA PROCESSED POULTRY** (cents per pound)

**DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)**

	RANGE
FRESH FRYERS	108-123
ROASTERS 4# & UP	128-140
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

**DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO**

	RANGE
FRESH FRYERS	DRY PACK 126-190
	ICE PACK
ROASTERS 4# & UP	DRY PACK 126
	ICE PACK
DUCKS	217-295

**YOUNG CHICKENS SLAUGHTERED UNDER FEDERAL INSPECTION**

(Preliminary)	Week ending 01-Sep-2012				Total
	(A) 4.25 lbs. & down	(B) 4.26 - 6.25 lbs.	(C) 6.26 - 7.75 lbs.	(D) 7.76 lbs. & up	
Head	40,931	64,619	26,600	24,626	156,776
Avg Live Wgt	3.97	5.44	6.81	8.24	5.73
% of total /1	26%	41%	17%	16%	100%
Comparisons					
Last week	41,157	54,714	34,469	27,460	157,800
Avg Live Wgt	3.82	5.43	6.72	8.31	5.79
% of total /1	26%	35%	22%	17%	100%
Year Ago 2/	41,794	70,018	29,108	20,494	161,414
Avg Live Wgt	3.88	5.50	6.72	8.22	5.64
% of total /1	26%	43%	18%	13%	100%
To date/2012*	1,309,443	2,255,672	973,397	805,934	5,344,446
To date/2011*	1,285,130	2,439,610	1,033,886	820,891	5,579,517
% Change YTD	2%	-8%	-6%	-2%	-4%

1/ May not total to 100% due to rounding. 2/ Comparable week.

\*Note: Year to-date totals reflect comparable time periods.

Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

**WEEKLY POULTRY SLAUGHTERED UNDER FEDERAL INSPECTION**

(Preliminary)	Week ending 01-Sep -2012				
	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
Head	156,776	1,720	1,770	3,490	406
Avg Wt	5.73	3.19	8.15	5.71	6.76
Last week	157,800	1,917	1,945	3,862	435
Same wk yr ago	161,414	1,387	1,379	2,766	441
Avg Wt	5.64	3.34	7.41	5.37	6.77
To-date/2012*	5,344,446	54,055	56,259	110,314	14,544
To-date/2011*	5,579,517	47,805	53,857	101,662	15,169
% Change YTD	-4%	13%	4%	9%	-4%
Ready-to-Cook Weight and Dressing Percentage					
Current week	678,236	2,963	9,881	12,844	1,990
Last week	689,815	3,230	10,286	13,516	2,072
Same wk yr ago	678,229	2,455	6,540	8,995	2,150
To-date/2012*	23,008,502	91,176	297,838	389,014	70,126
To-date/2011*	23,766,212	81,843	279,811	361,654	73,766
% Change YTD	-3%	11%	6%	8%	-5%
Dressing %	75.5%	54.0%	68.5%	72.5%	

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 153.9 million head. Estimated U.S. slaughter for this period was 158.7 million head, or 4.8 million more than estimated available.

(B) Dressing % adjustments reflect quarterly update. \*Note: Year to-date totals reflect comparable time periods.

**EST. U.S. FRYER SLAUGHTER/FRYER AVAILABILITY COMPARISON**

	Week Ending	Million Head Slaughtered	Million Head Available*	Pct	Avg Wt
Jul	28	159.1	157.5	101%	5.60
Aug	4	156.8	157.8	99%	5.75
	11	158.0	157.0	101%	5.64
	18	159.8	155.0	103%	5.63
	25	159.7	153.8	104%	5.79
Sep	1	158.7	153.9	103%	5.73
Year to date		5409.5	5394.5	100%	
Sep	8		153.0		
	15		152.9		

\*Based on chick placements 6 to 7 weeks earlier.

**EASTERN REGION MISC. POULTRY**

For delivery the week of SEPTEMBER 03, 2012

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 LBS, DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, CENTS/LB

ORIGIN	FROZEN	FRESH
LONG ISLAND	221-225	226-232
MIDWEST	195-212	200-216

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 LBS & UP, DELIVERED, CENTS/LB

	RANGE	MOSTLY
ICE PACKED (12/BOX)	77.00-90.00	79.00-84.00
VACUUM PACKED (6-9/ BOX)	82.00-91.00	82.00-86.00

**SQUABS:** NY AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS/DOZ, 1-10 BOXES

	11 oz.	13 oz.	15 oz.
	74.88-99.79	82.80-114.54	90.00-120.34

EASTERN REGION: CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT& WV

**CENTRAL REGION DUCKLINGS**

Prices remain steady with a steady undertone. Demand is mostly moderate. Supplies are noted as moderate for present requirements. Market activity is moderate. Processing schedules are reduced due to the extended Holiday weekend. Prices paid, first receivers for 10-18 oz boneless breast at \$7.70-8.80, bone in legs at \$3.05-3.55, gizzards at \$1.20-1.75, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, 4-5 LBS, CENTS/LB.

WEEK OF 03-SEP-2012

ORIGIN	FROZEN	FRESH
MIDWEST & OTHERS	192-218	194-223

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

Under Federal Inspection (in thousands)

	W/E 09/08/12	09/01/12	%chg	09/10/11	%chg
Broilers	139,309	156,776 <sup>1</sup>	-11.14	141,495 <sup>1</sup>	-1.54
Cattle	551	641	-14	579 <sup>2</sup>	-05
Hogs	2,074	2,282	-08	2,020 <sup>2</sup>	+03

<sup>1</sup> Actual data incorporated when available.

<sup>2</sup> Totals adjusted to reflect USDA, NASS revisions.

**GRAYSTONE SMALL ANIMAL AUCTION**

\*\*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*\*

DATE OF AUCTION: 09-04-12 - PRICES PAID PER LB., EXCEPT AS NOTED

	RANGE	RANGE	RANGE
Muscovy Ducks - Drakes	1.90 - 2.10 lbs.	Kid Goats	40.00 - 50.00 ea.
Cockatiels	- 20.00 ea.	Geese 9-14LBS	1.80 - 2.20 lbs.
Pekin Ducks	4.75 - 5.50 ea.	Pigeons	3.40 - 3.80 ea.
Pullets 4-6LBS	- 0.95 lbs.	White Pigeons	4.00 - 4.10 ea.
Red Fowl 5-6LBS	.60 - 0.80 lbs.	Rabbits 6-9LBS	1.25 - 1.40 lbs.
Red Fowl 4-5LBS	.45 - 0.55 lbs.	Rabbits 4-6LBS	1.35 - 1.60 lbs.
Crossbred Roosters 7-11LBS	.65 - 0.85 lbs.	Leghorn Hens	- 1.75 ea.
Crossbred Roosters 4-6LBS	1.25 - 1.30 lbs.	Bunnies	1.50 - 4.00 ea.
Crossbred Fowl 5-9LBS	.65 - 0.75 lbs.	Doves	3.50 - 5.00 ea.
Banty Roosters	3.00 - 3.50 ea.	Silgies	3.00 - 4.00 ea.
Banty Hens	- 2.50 ea.	Goats	60.00 - 75.00 ea.
Guinea Pigs	.50 - 5.00 ea.	Call Ducks	5.00 - 10.00 ea.
Guinea Fowl	1.60 - 1.70 lbs.	Guinea Keets	.80 - 1.10 ea.
			Total Coops Sold 2473

**NATIONAL FOWL MARKETS****LIVE SPENT HEAVY FOWL**

Prices are trending at least steady. Supplies are sufficient for the moderate demand. Processing schedules are less than normal due to the Labor Day holiday. Retail feature activity is very good entering the weekend with majority of the interest being in the Northeast regions. Finished product supplies are mostly adequate for current needs. Market activity is moderate.

**Final prices at Farm Buyer Loading:**

Price Range	Wtd Avg
9.5 – 21.0	13.72

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

**LIVE SPENT LIGHT FOWL**

Prices are trending generally steady for the generally light to fair demand. Offerings of light type hens are at least adequate for current needs. Processing schedules are less than normal do to the Labor Day holiday. Market activity is light to moderate. The majority price for removal costs remains unchanged at 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.)

Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV; North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI; South Central = AR, CO, KS, LA, MO, NM, OK, TX.

**USDA, AMS, POULTRY PROGRAMS, POULTRY MARKET NEWS & ANALYSIS**

Washington, DC	Voice	(202) 720-6911	Michael Sheats,	Des Moines, IA	Voice	(515) 284-4471	Jason Karwal,
	Fax	(202) 720-2403	(Director)		Fax	(515) 284-4468	(Officer-in-Charge)
Atlanta, GA	Voice	(404) 562-5850	Annie Terry,	Jackson, MS	Voice	(601) 965-4662	Gary Brown,
	Fax	(404) 562-5875	(Officer-In-Charge)		Fax	(601) 359-1175	(Southern States Area Supervisor)