



BROILER MARKET NEWS REPORT

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Market News and Analysis

NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are steady to weak in the East, steady to lower in the Midwest and steady in the West. Preliminary majority price is 3 cents lower in the East, lower in the Midwest and unchanged in the West when compared to early week prices. Offerings are moderate to heavy for late week business. Retail demand is light to good, mostly moderate with some finding improvement for the weekend. Food service demand is light to instance good entering the holiday weekend. Most plants are closed Monday for Labor Day. Floor stocks are mixed. Market activity is mostly slow to moderate. In the parts structure, movement is light to moderate as dealers center on the tropical storm and its effects on the availability of product. Prices are steady to firm for tenders, steady to weak for wings and breast items. Dark meat items are steady. Offerings of tenders are light with good movement. Beast items, dark meat and wings are moderate to heavy with small wings noted as available. Market activity for parts is mostly slow. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

Preliminary Report

Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 03-Sept-2012 (cents per lb)

AREAS	US GRADE A MAJORITY	RANGE	AVG	WTD LOADS
Delivered to First Receivers				
New York	80.00-83.00			
Los Angeles	105.00			
Whole Body 2/ Chicago	72.00-74.00	62.00-93.00	72.23	35
FOB Dock Equivalent 3/:				
Mississippi	82.00-87.00	77.00-89.00	84.61	18

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 95.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	PRELIM. WTD. AVG
769	89.41 - 99.98	95.29

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER LB)	VOL (000 LBS)
Line Run Tenders	208.50	1,072
Breasts - B/S	176.00	4,428
Breasts - Whole	102.50	943
Thigh Meat - B/S	131.50	883
Thighs	73.00	1,043
Drumsticks	73.50	886
Leg Quarters	52.00	7,055
Wings	185.50	2,852

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

MIDWEST BROILER/FRYER Preliminary majority prices into Chicago are steady to lower than Monday's final majority. Whole bird prices are lower. Additional offerings are moderate to at times heavy. Demand into retail and food service channels is light to moderate at best going into the holiday weekend. A slight improvement was noted late in the trading period. Fast food demand is light to moderate. Floor stocks are mixed. Sizes are desirable to at times heavy. Whole bird market activity is slow to moderate. Supplies of boneless skinless breasts and small wings are moderate to heavy, light on tenders, and moderate on the balance of parts. Parts prices trended firm on tenders and jumbo wings, steady on dark meat items, and weak to lower on boneless skinless breasts and small wings. Market activity on parts is slow to moderate.

NORTHEAST BROILER/FRYER Prices are trending steady weak for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light to moderate entering the holiday weekend as dealers center on the tropical storm and its effect on the availability of product. Offerings of all sizes are heavy for current needs. Market activity is slow to moderate. In the parts complex, tenders are light to moderate with good movement. Boneless skinless breast are available and wings and most dark meat items are moderate to heavy with the heavier sized wings in the better balance.

SOUTHERN BROILER/FRYER Whole broiler/fryers are trending steady to weak. Offerings are moderate to heavy for current trade needs. Demand is light to moderate entering the weekend with some plant close Monday in observance of the holiday. Market activity is slow. In the parts structure, movement is light for end of the month business. Prices are steady to firm for tenders, steady to weak for wings and b/s breasts, and steady for the balance of parts. Offerings of tenders are light to moderate with discounts noted to help clear b/s breasts. Dark meat items are moderate. Market activity for parts is mostly slow. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

WESTERN BROILER/FRYER The Los Angeles preliminary majority is 105 cents, 1 cent higher than last Monday's final. The market on whole broilers is steady to firm. The WOG market on 3 lb. and heavier WOGs is mostly steady to weak while under 3 lb. sizes is mixed with prices both lower and higher for next week's shipments. Offerings moderate. Retail demand and foodservice demand moderate to good, mostly moderate for the holiday weekend with foodservice best into resort areas. Weights adequate. Floor stocks moderate to sometimes longer than desired. The market on boneless skinless breasts is weak with prices lower, jumbo wings and tenderloins steady to firm with prices mostly unchanged to higher, and bone-in breast steady. The market on dark items is mostly steady with some spot strength reported on fresh leg meat at week's end for next week's shipments. Parts demand is light to good, mostly moderate. Offerings of boneless skinless breasts are moderate to heavy, balance of white items light to moderate. Offerings of dark items light to mostly moderate. Movement light to good, generally moderate.

DELMARVA BROILER/FRYERS Less-than-trucklot asking prices are unchanged at 83 to 92 cents with a steady to weak trending undertone. Movement of ready-to-cook whole birds is light to moderate entering the holiday weekend. Offerings are moderate to heavy for current trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processing schedules are very heavy when combined with plants operating on Saturday. Most plants are closed Monday for Labor Day. Market activity is slow to moderate. In the parts complex, offerings of tenders are light to moderate. The balance of parts ranged moderate to heavy.

*Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

BRANDED U.S.GRADE A	
RANGE	69-102
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	08/27/12 - 08/31/12 (A)
	08/29/11 - 09/02/11 (A)
NO. OF BOXES	08/27/12 - 08/31/12 (A)
	08/29/11 - 09/02/11 (A)

(A) Not reported to avoid disclosing individual operations.

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. Dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

ITEM	Aug 30			WTD AVG	Aug 31			WTD AVG	WEEKLY (000)	WEEKLY WTD AVG
	POUNDS (000)	RANGE	MAJORITY		POUNDS (000)	RANGE	MAJORITY			
BREAST - B/S									512	145.41
TENDERLOINS									380	175.79
BREAST - LINE RUN										
FRONT HALVES									173	82.78
LEGS										
LEG QUARTERS (BULK)	248	46.00-49.00	-	46.89	191	45.00-49.00	-	45.90	1,039	46.55
LEG QUARTERS (4/10)	297	48.00-51.00	-	49.11	219	48.00-51.00	-	49.11	1,294	48.93
WINGS (WHOLE)										
WINGS (CUT)										182.70
DRUMSTICKS										
THIGHS										
B/S THIGHS									95	116.58

Whole Body Index Based on Southern States Parts Trading for - F.O.B. DOCK
RANGE 64.00 – 66.50
TODAY'S AVERAGE 64.88

Whole Body Index Based on Southern States Parts Trading for - F.O.B. DOCK
RANGE 63.00 – 66.50
TODAY'S AVERAGE 64.29
5-DAY AVERAGE 64.69

The index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS - Prices are trending steady to firm for tenders; steady to weak for wings and weak for boneless skinless breast. Bone-in breast and dark meat cuts are generally steady. Trucklot buying activity is light to moderate as dealers assess market conditions entering the holiday weekend and continue to focus on the availability of product due to the now tropical depression Isaac in production areas. Offerings of tenders are light to moderate and clearing well; wings and most dark meat cuts are moderate to heavy with the smaller wings noted as available. Boneless skinless breasts are heavy and slow to clear. Movement is slow to moderate.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents per pound.

ITEM	Aug 30			Aug 31			WEEKLY WTD AVG	WEEKLY VOL/LBS
	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS		
BREAST - B/S	165	152.18	896,320	165	150.67	533,560	153.11	3,676,880
TENDERLOINS	180	176.61	179,520	180	173.47	194,320	173.9	848,840
BREAST - WITH RIBS	96-97	110.35	41,103	96-97	110.47	35,001	110.14	205,165
BREAST - LINE RUN	96	99.25	65,534	96	99.63	66,853	99.09	328,089
LEGS	68-69	79.85	40,400	68-69	81.11	28,440	77.66	237,680
LEG QUARTERS (BULK)	47-48	51.99	297,720	47-48	50.92	196,680	51.51	1,160,905
DRUMSTICKS	64-65	71.67	95,640	64-65	75.54	57,800	73.24	284,600
THIGHS	73-74	79.02	74,040	73-74	80.13	55,400	81.39	263,360
B/S THIGHS	125-126	128.78	109,080	125-126	127.09	63,520	128.46	417,240
WINGS (WHOLE)	185-186	187.39	274,120	185-186	182.36	193,240	188.03	1,125,280
BACKS AND NECKS (STRIPPED)	16-18	18.00	2,390	16-18	18	4,480	18	20,072
LIVERS (5 POUND TUBS)	50-55	52.56	12,280	50-55	51.29	8,010	52.22	39,490
GIZZARDS (HEARTS)	70-75	74.20	13,800	70-75	74.44	15,440	74.48	83,000

Includes New York City metropolitan area, Northern NJ, MA, CT, RI, & PA (Northeast of Harrisburg).

* Today's negotiated sales as of 11:30 A.M.

** Weighted Average price of all grades and brands of product shipped, or to be shipped as of 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS

	ESTIMATED		ACTUAL		AVG WTS		ACTUAL		AVG WTS
	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	
Alabama	3,788	3,818	3,489	3,730	5.90	5.77	4,221	5.65	
Arkansas	3,234	4,700	4,800	4,957	5.69	5.53	4,413	5.60	
Delmarva	3,034	2,072	2,125	2,090	6.13	6.23	2,052	6.36	
Ky-LA-TN	3,061	2,559	2,369	2,369	5.18	5.22	2,670	5.37	
Mississippi	4,132	2,729	1,824	2,249	5.60	5.67	3,324	6.02	
North Carolina	2,827	2,588	2,494	2,500	7.17	7.26	3,213	7.26	
Texas	2,677	2,392	2,394	2,304	5.71	6.09	2,937	6.04	
Total	22,753	20,858	19,495	20,199	5.90	5.90	22,830	5.97	
Mon-Friday	104,554 (A)				106,108 (A)				
Saturday	3,606 (included in total for date shown)				3,153				

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 31-Aug-12 and 01-Sep-12 is estimated to be 34,041,000 head down 0.64 percent from a week ago and down 0.69 percent from a year ago.

(Last week 31,793,000, last year 34,277,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 01-Sep-12 is estimated to be 156,424,000 head down 0.87 percent from a week ago, and down 3.09 percent from a year ago.

(Last week 157,800,000, last year 161,414,000) Actual data incorporated when available.

SOUTHERN CALIFORNIA PROCESSED POULTRY

(Los Angeles area) - delivered to retailers

	RANGE
FRESH FRYERS	108-123
ROASTERS 4# & UP	128-140
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

SAN FRANCISCO PROCESSED POULTRY

delivered to restaurants & institutions

	DRY PACK	ICE PACK	RANGE
FRESH/FRYERS			126-190
ROASTERS 4# & UP			126
DUCKS			217-295

YOUNG CHICKENS SLAUGHTERED

W/E 25-Aug-2012	Under Federal Inspection (Preliminary) (In Thousands)				Total
	(A) 4.25 lbs & down	(B) 4.26 - 6.25 lbs	(C) 6.26 - 7.75 lbs	(D) 7.76 lbs & up	
Head	41,157	54,714	34,469	27,460	157,800
Avg Live Wgt	3.82	5.43	6.72	8.31	5.79
% of total /1	26%	35%	22%	17%	100%
Comparisons					
Last week	39,155	66,435	30,831	21,451	157,872
Avg Live Wgt	3.84	5.25	6.89	8.28	5.63
% of total /1	25%	42%	19%	14%	100%
Year Ago 2/	40,756	65,632	32,533	18,302	157,223
Avg Live Wgt	3.80	5.51	6.75	8.16	5.63
% of total /1	26%	42%	21%	11%	100%
To date/2012*	1,268,512	2,191,053	946,797	781,308	5,187,670
To date/2011*	1,243,336	2,369,592	1,004,778	800,397	5,418,103
% Change YTD	2%	-8%	-6%	-2%	-4%

/1 May not total to 100% due to rounding. /2 Comparable week.

*Note: Year to-date totals reflect comparable time periods. Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION

(Preliminary) W/E 25-Aug-2012	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
Head	157,800	1,917	1,945	3,862	435
Avg Wt	5.79	3.12	7.72	5.44	6.57
Last week	157,872	1,235	2,007	3,242	401
Same wk yr ago	157,223	1,231	1,438	2,669	412
Avg Wt	5.63	3.31	7.98	5.83	6.81
To-date/2012*	5,187,670	52,335	54,489	106,824	14,138
To-date/2011*	5,418,103	46,418	52,478	98,896	14,728
% Change YTD	-4%	13%	4%	8%	-4%
Ready-to-Cook Weight and Dressing Percentage					
Current week	689,815	3,230	10,286	13,516	2,072
Last week	671,059	2,214	10,421	12,635	1,910
To-date/2012*	22,330,266	88,213	287,957	376,170	68,136
To-date/2011*	23,087,983	79,388	273,271	352,659	71,616
% Change YTD	-3%	11%	5%	7%	-5%
Dressing %	75.5%	54.0%	68.5%		72.5%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 153.8 million head. Estimated U.S. slaughter for this period was 159.7 million head, or 5.9 million more than estimated available. (B) Dressing % adjustments reflect quarterly update.

*Note: Year to-date totals reflect comparable time periods.

EST. U.S. FRYER SLAUGHTER - AVAILABLE COMPARISON

Week Ending	Slaughtered	Available*	Pct	Avg Wt
Jul 21	160.6	157.1	102%	5.67
28	159.1	157.5	101%	5.60
Aug 4	156.8	157.8	99%	5.75
11	158.0	157.0	101%	5.64
18	159.8	155.0	103%	5.63
25	159.7	153.8	104%	5.79
Year to date	5,250.8	5,240.6	100%	
Sep 1		153.9		
8		153.0		

*Based on chick placements 6 to 7 weeks earlier.

EASTERN REGION MISC POULTRY Delivery week of 27-Aug-12
DUCKLINGS: Prices Negotiated by First Receivers, US Grade A, 4-5 lbs. Delivered in Trucklot and Pool Trucklot Quantities, Cents/lb.

ORIGIN	FROZEN	FRESH
LONG ISLAND	221-225	226-232
MIDWEST	195-212	200-216

ROASTERS: Prices Negotiated By First Receivers, US Grade A & Plant Grade, 5 Lbs & Up, Delivered, Cents/lb.

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	77.00-90.00	79.00-84.00
VACUUM PACKED (6-9 PER BOX)	82.00-91.00	82.00-86.00

SQUABS: New York Area Wholesale Prices, Frozen, Plant Grade, Dollars/Dozen, 1 to 10 Boxes

11 OZ.	74.88 - 99.79
13 OZ.	82.80 - 114.54
15 OZ.	90.00 - 120.34

Eastern Region: CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT,VV

CENTRAL REGION DUCKLINGS All reported prices are steady. The undertone is steady. Demand ranges moderate to good. Supplies remain mostly moderate for current needs. Market activity is moderate. Processing schedules are full-time in preparation for the extended Labor Day weekend. Prices paid, first receivers for 10-18 oz. boneless breast at \$7.70-8.80, bone in legs at \$3.05-3.55, gizzards at \$1.20-1.75, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

Prices Negotiated by First Receivers for US Grade A Delivered in Trucklot & Pool Trucklot Quantities, 4-5 lbs., Cents/lb., Week of 27-Aug-12

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	192 - 218	194 - 223

BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

Under Federal Inspection (in thousands)

W/E	09/01/12	08/25/12	%CHG	09/03/11	%CHG
Broilers	156,424	157,800 ¹	-0.87	161,414 ¹	-3.09
Cattle	641	653	-0.98	663 ²	0.97
Hogs	2,282	2,265	+1.01	2,136 ²	+1.07

¹ Actual data incorporated when available.

² Totals adjusted to reflect USDA, NASS revisions.

GRAYSTONE SMALL ANIMAL AUCTION *AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY*****

Date of Auction: 08-28-12 - Prices Paid Per Lb., Except As Noted

	RANGE		RANGE		RANGE
Muscovy Ducks - Drakes	1.30 - 1.50 lbs.	Geese 9-14LBS	1.80 - 2.10 lbs.	Parakeets	4.00 - 9.00 ea.
Rats	.20 - .50 ea.	Pigeons	2.50 - 3.60 ea.	Broilers	.80 - .90 lbs.
Pekin Ducks	5.00 - 5.50 ea.	White Pigeons	3.10 - 4.00 ea.	Ducklings	1.75 - 2.20 ea.
Pullets 4-6LBS	- .85 lbs.	Rabbits 6-9LBS	1.25 - 1.60 lbs.	Finch	- 8.50 ea.
Red Fowl 5-6LBS	.45 - .50 lbs.	Rabbits 4-6LBS	1.35 - 1.70 lbs.	Pheasants	10.00 - 20.00 ea.
Red Fowl 4-5LBS	.30 - .40 lbs.	Leghorn Hens	4.00 - 4.75 ea.	Laying Pullets	- 4.00 ea.
Crossbred Roosters 7-11LBS	.70 - .80 lbs.	Bunnies	2.00 - 5.00 ea.	Fancy Bantams	- 7.00 ea.
Crossbred Roosters 4-6LBS	1.30 - 1.40 lbs.	Silgies	2.75 - 4.00 ea.	Fancy Pigeons	5.00 - 7.00 ea.
Crossbred Fowl 5-9LBS	.45 - .50 lbs.	Goats	120.00 -150.00 ea.	Diamond Doves	- 7.00 ea.
Banty Roosters	3.00 - 4.00 ea.	Turkeys	8.00 - 10.00 ea.	Muscovy Ducks - Hens	1.40 - 1.60 lbs.
Banty Hens	- 3.00 ea.	Guinea Keets	3.00 - 3.10 ea.		
Guinea Pigs	.50 - 5.00 ea.	Chicks	.40 - 1.20 ea.	Total Coops Sold	3,286
Guinea Fowl	3.00 - 3.20 lbs.	Quail	- 1.60 ea.		
Kid Goats	40.00 -50.00 ea.				

