



BROILER MARKET NEWS REPORT

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NATIONAL BROILER MARKET AT-A-GLANCE



Final majority prices are trending unchanged in the West, but higher in the East and Midwest. Whole broiler/fryer prices are steady to fully steady in the West, and firm in the East and Midwest. Offerings are light to moderate with larger sizes in the tightest balance. Demand into all channels is moderate to good. Floor stocks are closely balanced to short. Market activity is moderate to active. In the parts structure, movement is moderate to good following the weekend. Prices are firm to higher for boneless skinless breasts and tenders, and steady to firm for all other parts. Offerings of boneless skinless breasts and tenders are light, and the remaining items are light to moderate. Market activity for parts is moderate to active. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

FINAL Prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers and FOB Dock at major market areas (cents per lb) Week of 20-AUG-2012

	Grade A		Composite	
	Majority	Wtd Avg	Load	Wtd Avg Loads
Delivered to First Receivers 1/:				
Boston/New England	TFEWR			80.17 12
Ohio Cities	TFEWR			80.23 11
Denver	TFEWR			93.18 11
Detroit	TFEWR			79.79 24
Los Angeles	104.00	98.29	21	89.90 51
New York	83.00-86.00	84.80	20	85.02 40
Philadelphia	82.50-84.00	83.33	12	83.28 23
Pittsburgh	82.00-85.00	84.64	11	87.63 50
St. Louis	TFEWR			79.48 15
San Francisco	104.50	102.13	8	93.44 16

Delivered to First Receivers 1/:

Chicago	Whole Body 2/:		Composite	
	Majority	Wtd Avg Loads	Wtd Avg	Loads
	76.00-85.00			80.09 65

Composite Weighted Average 3/:

Loads	08/20/12	Change Last Wk	08/13/12	08/21/11
318	85.55	2.38	83.17	81.22

WOG Broilers 4/:	Majority	Wtd Avg	Loads
Eastern	86.00-88.00	87.29	29
Central	74.00-81.00	78.90	80
Western	83.00-88.00	84.88	42

FOB Dock Equivalent 5/:

Mississippi	83.00-87.00	84.44	18

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Includes all whole birds shipped into listed cities including Chicago.

4/: Delivered first receiver, trucklot and less than trucklot volumes.

5/: Southeast area.

GEORGIA FOB DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 95.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
934	80.00-99.98	94.26

Georgia f.o.b. Dock confirmed FINAL weighted average price
On ice-packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	208.00	1,773
BREASTS - B/S	170.50	7,414
BREASTS - WHOLE	103.50	1,496
THIGH MEAT - B/S	129.00	1,231
THIGHS	73.50	1,417
DRUMSTICKS	68.50	1,417
LEG QUARTERS	51.50	9,414
WINGS	189.00	3,870

This information is supplied by the Georgia Department of Agriculture, Poultry Market News Service.

NORTHEAST Prices are trending firm for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is moderate to good as dealers assess market conditions entering the week. Offerings of all sizes are in good balance and clearing well. Trade activity is moderate to active. In the parts complex, supplies of tenders and boneless skinless breast are light with good movement; wings, bone-in breast and most dark meat cuts are light to moderate.

SOUTHERN Prices for whole broiler/fryers are firm. Offerings are light for current trade need. Demand into all channels is moderate to good following the weekend. Market activity is moderate to active. In the parts structure, movement is moderate to good. Prices are firm to higher for boneless skinless breasts and tenders, steady to firm for dark meat cuts and wings. Offerings of all parts are light to no more than moderate and moving well. Market activity for parts is moderate to active. In production areas, live supplies are moderate at mixed but mostly desirable weights.

WESTERN Final majorities are unchanged from last Monday's prices. The market on whole broilers is steady and WOGs steady to firm. Retail demand is mostly light to moderate. Food service demand is light to moderate, instances good with best interest on wings. Sizes are desirable. Floor stocks are light to moderate. Parts demand light to moderate, instances good. The Los Angeles negotiated WOG weighted average is 84.03 cents, up 3.97 cents on 30 loads.

MIDWEST Final majority prices are higher. Whole bird prices are firm. Offers are light with the larger sizes in the tightest position and most sought after. Retail and food service demand is light to moderate; fast food moderate. Buyers are keeping floor stocks closely balanced to short. Sizes are mixed. Whole bird market activity is slow to moderate. Parts supplies are light to moderate. Parts prices trended steady to firm on all items. Market activity for parts is slow to moderate.

DELMARVA Less-than-trucklot asking prices are unchanged at 86 to 94 cents with a steady to firm trending undertone. Movement of ready-to-cook whole birds is moderate to good entering the week as dealers assess market conditions. Offerings are closely balanced for current trade needs. Live supplies are moderate; weights are mixed, but noted as desirable. Processor schedules are mostly moderate. Market activity is moderate to active. In the parts complex, offerings of tenders and b/s breasts are light and clearing well. Wings, bone-in breasts, and dark meat items ranged light to moderate.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

	BRANDED U.S. GRADE A
RANGE	72-104
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)

(A) Not reported to avoid disclosing individual operations.

NORTHEAST BROILER/FRYER PARTS Prices are trending firm to higher for boneless skinless breast and tenders; steady to firm for wings and most dark meat cuts. Trucklot buying activity is moderate to good as dealers assess market conditions entering the week. Offerings of tenders and boneless skinless breasts are light and clearing well under normal premiums. Bone-in breast, wings and dark meat cuts are light to moderate for current needs. Movement is moderate to active.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	CURRENT NEGOTIATED TRADING*	WTD AVG**	VOLUME /LBS.
BREAST - B/S	170-175	148.85	692,040
TENDERLOINS	165-170	163.93	122,120
BREAST - WITH RIBS	96-97	108.54	62,042
BREAST - LINE RUN	96	99.12	64,078
LEGS	68-69	67.06	88,400
LEG QUARTERS (BULK)	47-48	50.28	252,240
DRUMSTICKS	64-65	73.00	63,240
THIGHS	73-74	81.82	34,320
B/S THIGHS	125-126	127.20	70,960
WINGS (WHOLE)	186-187	188.77	168,440
BACKS & NECKS (STRIPPED)	16-18	18.00	7,640
LIVERS (5 POUND TUBS)	50-55	54.25	4,880
GIZZARDS (HEARTS)	70-75	76.00	14,960

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER/FRYERS

	Estimate (1,000)	Actual (1,000)	Avg Wts	Actual (1,000)	Avg Wts
	08/20	08/16	08/16	08/13	08/09
Alabama	3,688	3,591	5.64	3,591	5.57
Arkansas	4,968	4,774	5.61	4,869	5.48
Delmarva	1,891	1,952	6.11	1,879	5.99
Ky-LA-TN	2,509	2,526	5.19	2,511	5.14
Mississippi	2,831	2,873	5.86	2,872	5.81
North Carolina	2,652	2,635	7.16	2,577	7.22
Texas	2,393	2,376	5.91	2,364	5.85
Total	20,932	20,727	5.88	20,663	5.81
Mon	20,932 (A)			20,663(A)	

(A) Weekly cumulative for states listed above.

Broiler- fryer slaughter under federal inspection for 20-Aug 2011 is estimated to be 31,317,000 up 1.00 percent from a week ago. and down 0.8 percent from a year ago. (last week 31,007,000 last year 31,565,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	240	47.00-49.00	-	47.96
LEG QUARTERS (4/10)	207	49.00-51.00	-	49.99
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR AUG 20, 2012 -- F.O.B. DOCK

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
63.50 - 66.50	65.21	65.24

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER PARTS

ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, & WI WEEK OF 20-AUG-2012 TO 24-AUG-2012, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	142.00 - 175.00	154.00 - 165.00
TENDERLOINS	158.00 - 173.00	158.00 - 168.00
BREAST - LINE RUN	95.00 - 114.00	99.00 - 107.00
LEGS	63.00 - 68.00	-
LEG QUARTERS (BULK)	46.00 - 59.00	48.00 - 51.00
LEG QUARTERS (4/10)	48.00 - 56.00	51.00 - 54.00
DRUMSTICKS	46.00 - 77.00	-
THIGHS	61.00 - 83.00	-
B/S THIGHS	114.00 - 132.00	-
WINGS (WHOLE)	160.00 - 195.00	-
BACKS & NECKS (STRIPPED)	17.00 - 45.00	-
LIVERS	32.00 - 50.00	-
GIZZARDS (HEARTS)	42.00 - 59.00	-

CALIFORNIA PROCESSED POULTRY – cents per pound

IN SOUTHERN CALIFORNIA (L.A. AREA) DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
WOGS 2# & UP - WHOLE	106 -129
WOGS 2# & UP - CUT UP 8&9 PIECES	112 -130
FROZEN DUCKS	
FROZEN SQUABS	

DELIVERED TO RETAILERS

	RANGE
FRESH FRYERS	108-123
ROASTERS 4# & UP	128-140
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

IN SAN FRANCISCO DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
FRESH FRYERS	DRY PACK 126-190
	ICE PACK
ROASTERS 4# & UP	DRY PACK 126
	ICE PACK
DUCKS	217-295

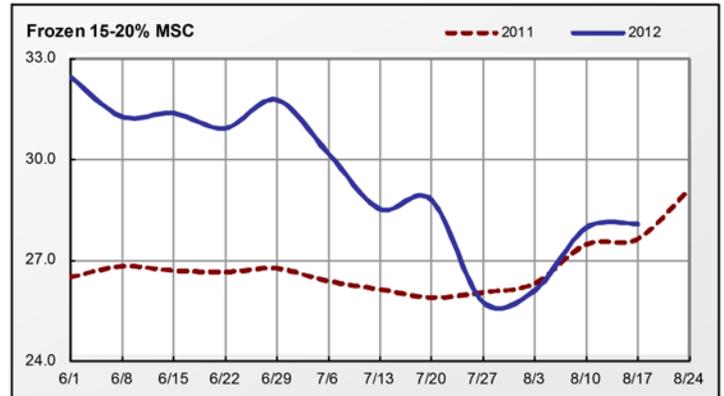
NATIONAL MECHANICALLY SEPARATED CHICKEN

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

MSC prices are trending steady on all fat contents. Supplies are moderate to at times heavy. Schedules are normal. Demand into export and domestic channels is light to moderate. Producers continue to stay out front on spot sales of MSC and frames, while buyers make last minute preparations for the fast approaching Labor Day holiday. Industry maintains a close eye on the marketplace, especially in regard to the grain markets, in order to strategize possible company positions. However many will wait to see how market factors play out before entering contract negotiations for 2013. Market activity is slow to moderate. Supplies of raw materials are moderate to heavy. Spot frames traded between 11-15 cents FOB, mostly 11-12 FOB.

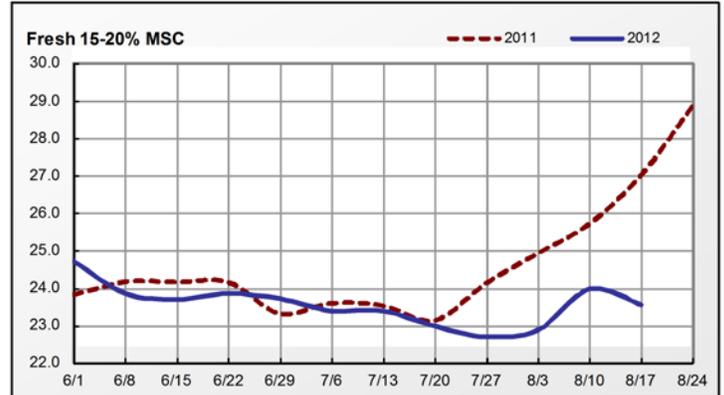
Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

Fat Content	Frozen			Fresh		
	17-Aug-12	Last Week	Last Year	17-Aug-12	Last Week	Last Year
15% or Less						
Price Range	30.00	-	-	25.00 - 26.00	25.00 - 26.00	26.00-27.00
Wtd Avg Price	30.00	-	-	25.75	25.83	26.80
Volume Traded	40	-	-	163	245	204
Volume Exported	-	-	-	-	-	-
15-20%						
Price Range	26.00 - 31.00	26.00 - 30.00	26.00-32.00	20.00 - 26.00	22.00 - 26.00	24.00-30.00
Wtd Avg Price	28.07	27.96	27.63	23.55	23.98	27.02
Volume Traded	1,275	2,123	1,630	3,794	3,917	3,876
Volume Exported	1,155	1,963	1,590	408	82	612
20% or More						
Price Range	-	-	-	22.50	22.00	21.00
Wtd Avg Price	-	-	-	22.50	22.00	21.00
Volume Traded	-	-	-	82	82	41
Volume Exported	-	-	-	-	-	-

**Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	Jul 2012	Jun 2012	Jul 2011	Jul 2012	Jun 2012	Jul 2011
15% or Less						
Wtd Avg Price	-	32.00	-	25.76	25.24	24.43
Volume Traded	-	160	-	510	653	571
Volume Exported	-	-	-	-	-	-
15-20%						
Wtd Avg Price	27.83	31.55	26.21	23.15	23.93	23.56
Volume Traded	7,907	7,367	8,116	18,068	22,914	22,513
Volume Exported	6,091	6,987	7,486	1,591	1,591	2,122
20% or More						
Wtd Avg Price	-	-	-	22.20	22.33	20.00
Volume Traded	-	-	-	204	367	408
Volume Exported	-	-	-	-	-	-

Note: Volume exported refers to that portion of the total volume that is destined for export markets.



Source: USDA AMS Poultry Market News & Analysis (www.ams.usda.gov/pymarketnews.htm)

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