



BROILER MARKET NEWS REPORT

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NATIONAL BROILER MARKET AT-A-GLANCE

Preliminary majority prices are trending unchanged in the West, but higher in the East and Midwest. Whole broiler/fryer prices are steady to fully steady in the West, and firm in the East and Midwest. Offerings are light to moderate with larger sizes in the tightest balance. Demand into all channels is moderate to good. Floor stocks are closely balanced to short. Market activity is moderate to active. In the parts structure, movement is moderate to good entering the weekend. Prices are firm for boneless skinless breasts and tenders, and steady to firm for all other parts. Offerings of boneless skinless breasts and tenders are light, and the remaining items are light to moderate. Market activity for parts is moderate to active. In production areas, live supplies are moderate at mixed, but mostly desirable weights.



Preliminary Report

Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 20-August-2012 (cents per lb)

AREAS	US GRADE A MAJORITY	RANGE	AVG	WTD LOADS
Delivered to First Receivers				
New York	83.00-86.00			
Los Angeles	104.00			
Whole Body 2/ Chicago	76.00-85.00	73.00-92.00	80.74	34
FOB Dock Equivalent 3/:				
Mississippi	83.00-87.00	75.00-89.00	84.44	18

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 95.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	PRELIM. WTD. AVG
810	87.23 - 99.98	94.42

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER LB)	VOL (000 LBS)
LINE RUN TENDERS	207.50	1,137
BREASTS - B/S	170.00	4,492
BREASTS - WHOLE	103.00	1,008
THIGH MEAT - B/S	130.00	948
THIGHS	73.50	1,043
DRUMSTICKS	63.50	886
LEG QUARTERS	51.00	5,311
WINGS	189.00	2,428

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

MIDWEST BROILER/FRYER Preliminary majority prices into Chicago were higher than last Monday's final majority. Whole bird prices are firm. Additional offerings are light with the larger sizes in the tightest position and most sought after. Demand into retail and food service channels is mostly moderate with many anticipating interest to wane some with the end of the month. Best movement on leg quarters, breast cuts, and eight piece cut-ups. Fast food is moderate to instances good. Floor stocks are closely balanced to short. Sizes are in a desirable range. Whole bird market activity is moderate to active. Parts supplies are light to moderate. Prices are steady to firm on all parts. Market activity on parts is moderate.

NORTHEAST BROILER/FRYER Prices are trending firm for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is moderate to good entering the weekend. Offerings of all sizes are light and clearing well. Market activity is moderate to active. In the parts complex, supplies of boneless skinless breasts and tenders are light with good movement; wings, bone-in breast and most dark meat items are light to moderate.

SOUTHERN BROILER/FRYER Prices for whole broiler/fryers are firm to higher. Offerings are light for current trade need. Demand into all channels is moderate to good entering the weekend. Market activity is moderate to active. In the parts structure, movement is moderate to good. Prices are steady to firm for boneless skinless breasts, tenders, and most dark meat cuts. All other items are holding steady. Offerings of all parts are light to no more than moderate and moving well. Market activity for parts is moderate to active. In production areas, live supplies are moderate at mixed but mostly desirable weights.

WESTERN BROILER/FRYER The preliminary Los Angeles majority price is unchanged from last Monday's final majority. Whole broilers prices are steady to fully steady. Offerings are light. Retail demand is moderate to good. Foodservice demand is moderate. Weights are desirable. Floor stocks are moderate. The market activity for whole birds and wogs is moderate to active. Prices on breast items are steady to firm. Prices on the balance of the parts are steady to fully steady. Parts demand is light to instances good, mostly light to moderate. Offerings of boneless skinless breasts and tenderloins are very light with the balance of the white items light to moderate. Offerings of leg meat and thigh meat are very light with balance of dark items light to moderate at best. The market activity on breast items is active with the balance of the parts moderate to fairly good.

DELMARVA BROILER/FRYERS Less-than-trucklot asking prices are unchanged at 86 to 94 cents with a steady to firm trending undertone. Movement of ready-to-cook whole birds is moderate to good entering the weekend. Offerings of all sizes are closely balanced and clearing well. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processing schedules are moderate. Market activity is moderate to active. In the parts complex, tenders and b/s breasts are light and clearing well. The balance of parts ranged light to moderate.

*Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

BRANDED U.S. GRADE A

RANGE	69-102
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	08/13/12 - 08/17/12 (A)
	08/15/11 - 08/19/11 (A)
NO. OF BOXES	08/13/12 - 08/17/12 (A)
	08/15/11 - 08/19/11 (A)

(A) Not reported to avoid disclosing individual operations.

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. Dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

Aug 16					Aug 17					
ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG	POUNDS (000)	RANGE	MAJORITY	WTD AVG	WEEKLY (000)	WEEKLY WTD AVG
BREAST - B/S		TOO FEW TO REPORT				TOO FEW TO REPORT			493	148.07
TENDERLOINS		TOO FEW TO REPORT				TOO FEW TO REPORT			516	157.79
BREAST - LINE RUN		TOO FEW TO REPORT				TOO FEW TO REPORT			209	95.24
FRONT HALVES		TOO FEW TO REPORT				TOO FEW TO REPORT			325	83.26
LEGS		TOO FEW TO REPORT				TOO FEW TO REPORT			TFEWR	
LEG QUARTERS (BULK)	250	46.00-48.00	-	46.92	255	46.00-49.00	-	47.02	1,075	47.34
LEG QUARTERS (4/10)	244	47.00-50.00	-	47.97	246	47.00-50.00	-	48.03	1,437	48.70
WINGS (WHOLE)		TOO FEW TO REPORT				TOO FEW TO REPORT			TFEWR	
WINGS (CUT)		TOO FEW TO REPORT				TOO FEW TO REPORT			160	184.25
DRUMSTICKS		TOO FEW TO REPORT				TOO FEW TO REPORT			TFEWR	
THIGHS		TOO FEW TO REPORT				TOO FEW TO REPORT			TFEWR	
B/S THIGHS		TOO FEW TO REPORT				TOO FEW TO REPORT			106	122.88

Whole Body Index Based on Southern States Parts Trading for - F.O.B. DOCK

Whole Body Index Based on Southern States Parts Trading for - F.O.B. DOCK

RANGE	TODAY'S AVERAGE
64.00 - 66.00	64.96

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
64.00 - 66.50	65.01	65.40

The index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS - Prices are trending firm for boneless skinless breast and tenders; steady to firm for wings and most dark meat cuts. Trucklot buying activity improved slightly under normal weekend demand and is noted as moderate to good overall. Offerings of tenders and boneless skinless breasts are light with good movement. Bone-in breast, wings and dark meat cuts are light to moderate for current needs. Movement is moderate to active.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents per pound.

Aug 16				Aug 17				
ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS	WEEKLY WTD AVG	WEEKLY VOL/LBS
BREAST - B/S	170	143.78	936,960	170	145.32	769,760	143.48	3,944,280
TENDERLOINS	165	160.91	215,160	165	161.55	196,720	159.02	981,240
BREAST - WITH RIBS	96-97	108.47	291,574	96-97	109.72	41,017	109.58	472,512
BREAST - LINE RUN	96	99.56	65,470	96	99.61	67,454	99.66	336,237
LEGS	68-69	68.37	141,560	68-69	69.17	91,400	68.48	531,040
LEG QUARTERS (BULK)	47-48	49.83	232,800	47-48	49.44	201,000	49.21	1,232,320
DRUMSTICKS	64-65	71.28	75,960	64-65	74.4	61,400	72.7	338,360
THIGHS	72-73	77.74	36,640	73-74	81.86	47,200	78.96	256,920
B/S THIGHS	125-126	126.89	105,680	125-126	128.36	65,760	127.92	446,960
WINGS (WHOLE)	186-187	183.77	234,920	186-187	187.98	180,440	185.88	1,100,040
BACKS AND NECKS (STRIPPED)	16-18	18.00	4,579	16-18	18	5,780	18	26,045
LIVERS (5 POUND TUBS)	50-55	50.28	15,030	50-55	52.07	6,520	51.67	46,660
GIZZARDS (HEARTS)	70-75	75.10	25,840	70-75	73.7	22,360	74.53	107,840

Includes New York City metropolitan area, Northern NJ, MA, CT, RI, & PA (Northeast of Harrisburg).

* Today's negotiated sales as of 11:30 A.M.

** Weighted Average price of all grades and brands of product shipped, or to be shipped as of 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WTS		ACTUAL (1,000)	AVG WTS
	08/17	08/16	08/15	08/14	08/15	08/14	08/10	08/08
Alabama	3,617	3,710	3,482	3,756	5.83	5.78	3,805	5.53
Arkansas	4,443	4,824	4,665	4,495	5.65	5.89	4,251	5.58
Delmarva	2,114	2,118	2,105	2,080	6.06	6.09	2,016	6.12
Ky-LA-TN	2,502	2,513	2,373	2,492	5.25	5.28	2,592	5.22
Mississippi	3,208	2,848	2,848	2,839	5.92	5.95	2,739	5.93
North Carolina	2,991	2,686	2,646	2,571	7.22	7.20	3,051	7.23
Texas	2,546	2,385	2,371	2,394	5.89	5.88	2,400	6.06
Total	21,421	21,084	20,490	20,627	5.94	5.99	20,854	5.89
Mon-Friday	105,399(A)						104,441(A)	
Saturday	1,640	(included in total for date shown)					304	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 17-Aug-12 and 18-Aug-12 is estimated to be 32,048,000 head up 2.41 percent from a week ago and up 4.37 percent from a year ago.

(Last week 31,673,000, last year 30,707,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 18-Aug-12 is estimated to be 157,689,000 head up 1.11 percent from a week ago, and down 0.67 percent from a year ago.

(Last week 155,961,000, last year 158,750,000) Actual data incorporated when available.

SOUTHERN CALIFORNIA PROCESSED POULTRY

(Los Angeles area) - delivered to retailers		RANGE
FRESH FRYERS		108-123
ROASTERS 4# & UP		128-140
DUCKS		
RABBITS-WHOLE		
RABBITS-CUT UP		
SAN FRANCISCO PROCESSED POULTRY		
delivered to restaurants & institutions		
FRESH/FRYERS	DRY PACK	126-190
	ICE PACK	
ROASTERS 4# & UP	DRY PACK	126
	ICE PACK	
DUCKS		217-295

YOUNG CHICKENS SLAUGHTERED

W/E 11-Aug-2012	Under Federal Inspection (Preliminary) (In Thousands)				Total
	(A) 4.25 lbs & down	(B) 4.26 - 6.25 lbs	(C) 6.26 - 7.75 lbs	(D) 7.76 lbs & up	
Head	35,051	73,383	25,128	22,518	156,080
Avg Live Wgt	3.65	5.27	6.80	8.66	5.64
% of total /1	22%	47%	16%	15%	100%
Comparisons					
Last week	36,353	69,070	27,451	22,037	154,911
Avg Live Wgt	3.88	5.47	6.80	8.40	5.75
% of total /1	23%	45%	18%	14%	100%
Year Ago 2/	35,399	70,851	30,915	18,867	156,032
Avg Live Wgt	3.76	5.42	6.81	8.02	5.63
% of total /1	23%	45%	20%	12%	100%
To date/2012*	1,188,200	2,069,904	881,497	732,397	4,871,998
To date/2011*	1,165,734	2,232,989	941,469	761,938	5,102,130
% Change YTD	2%	-7%	-6%	-4%	-5%

/1 May not total to 100% due to rounding. /2 Comparable week.

*Note: Year to-date totals reflect comparable time periods. Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION

W/E 11-Aug-2012	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
Head	156,080	1,021	1,922	2,943	405
Avg Wt	5.64	3.12	7.49	5.97	6.40
Last week	154,911	1,034	1,793	2,827	409
Same wk yr ago	156,032	1,407	1,657	3,064	436
Avg Wt	5.63	3.21	7.81	5.70	6.58
To-date/2012*	4,871,998	49,183	50,537	99,720	13,302
To-date/2011*	5,102,130	43,957	49,550	93,507	13,878
% Change YTD	-5%	12%	2%	7%	-4%
Ready-to-Cook Weight and Dressing Percentage					
Current week	664,620	1,720	9,861	11,581	1,879
Last week	672,507	1,692	9,666	11,358	1,898
Same wk yr ago	654,453	2,394	8,282	10,676	2,066
To-date/2012*	20,969,392	82,769	267,250	350,019	64,154
To-date/2011*	21,757,951	75,142	258,231	333,373	67,439
% Change YTD	-4%	10%	3%	5%	-5%
Dressing %	75.5%	54.0%	68.5%		72.5%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 157.0 million head. Estimated U.S. slaughter for this period was 158.0 million head, or 1.0 million more than estimated available. (B) Dressing % adjustments reflect quarterly update.

*Note: Year to-date totals reflect comparable time periods.

EST. U.S. FRYER SLAUGHTER - AVAILABLE COMPARISON

Week Ending	Slaughtered	Available*	Pct	Avg Wt
Jul 7	144.4	156.5	92%	5.65
14	158.2	157.1	101%	5.56
21	160.6	157.1	102%	5.67
28	159.1	157.5	101%	5.60
Aug 4	156.8	157.8	99%	5.75
11	158.0	157.0	101%	5.64
Year to date	4,931.3	4,931.8	100%	
Aug 18		155.0		
25		153.8		

*Based on chick placements 6 to 7 weeks earlier.

EASTERN REGION MISC POULTRY

Delivery week of 13-Aug-12
DUCKLINGS: Prices Negotiated by First Receivers, US Grade A, 4-5 lbs. Delivered in Trucklot and Pool Trucklot Quantities, Cents/lb.

ORIGIN	FROZEN	FRESH
LONG ISLAND	221-225	226-232
MIDWEST	195-212	200-216

ROASTERS: Prices Negotiated By First Receivers, US Grade A & Plant Grade, 5 Lbs & Up, Delivered, Cents/lb.

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	74.00-84.00	79.00-81.00
VACUUM PACKED (6-9 PER BOX)	80.00-86.00	81.00-84.00

SQUABS: New York Area Wholesale Prices, Frozen, Plant Grade, Dollars/Dozen, 1 to 10 Boxes

11 OZ.	74.88 - 99.79
13 OZ.	82.80 - 114.54
15 OZ.	90.00 - 120.34

Eastern Region: CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT,WW

CENTRAL REGION DUCKLINGS

Both whole body and parts prices remain steady. The undertone is steady. Demand is moderate to at times fairly good. Supplies are moderate for present trade needs. Market activity is moderate. Processing schedules are full-time. Prices paid, first receivers for 10-18 oz boneless breast at \$7.70-8.80, bone in legs at \$3.05-3.55, gizzards at \$1.20-1.75, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

Prices Negotiated by First Receivers for US Grade A Delivered in Trucklot & Pool Trucklot Quantities, 4-5 lbs., Cents/lb., Week of 13-Aug-12

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	192 - 218	194 - 223

BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

Under Federal Inspection (in thousands)

W/E	08/18/12	08/11/12	%CHG	08/20/11	%CHG
Broilers	157,689	155,961 ¹	+1.11	158,750 ¹	-0.67
Cattle	643	642	0	669 ²	-0.96
Hogs	2,166	2,031	+1.07	2,050 ²	+1.06

¹ Actual data incorporated when available.

² Totals adjusted to reflect USDA, NASS revisions.

GRAYSTONE SMALL ANIMAL AUCTION *AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY*****

Date of Auction: 08-14-12 - Prices Paid Per Lb., Except As Noted

	RANGE		RANGE		RANGE
Muscovy Ducks - Drakes	1.70 - 1.80 lbs.	Geese 9-14LBS	1.70 - 2.00 lbs.	Love Birds	- 38.00 ea.
Cockatiels	20.00 -25.00 ea.	Pigeons	2.10 - 2.70 ea.	Parakeets	6.00 - 12.00 ea.
Pekin Ducks	5.00 - 5.50 ea.	White Pigeons	2.50 - 3.00 ea.	Broilers	.80 - 1.05 lbs.
Pullets 4-6LBS	.90 - 1.05 lbs.	Rabbits 6-9LBS	1.00 - 1.10 lbs.	Ducklings	- 2.50 ea.
Red Fowl 5-6LBS	.45 - .50 lbs.	Rabbits 4-6LBS	1.10 - 1.15 lbs.	Canaries	10.00 - 26.00 ea.
Red Fowl 4-5LBS	.40 - .45 lbs.	Leghorn Hens	- 1.75 ea.	Finch	6.50 - 8.00 ea.
Leghorn Roosters	1.75 - 2.00 ea.	Bunnies	1.00 - 3.00 ea.	Pheasants	12.00 - 19.00 ea.
Crossbred Roosters 7-11LBS	.90 - 1.00 lbs.	Doves	4.00 - 5.00 ea.	Laying Pullets	- 4.00 ea.
Crossbred Roosters 4-6LBS	1.20 - 1.40 lbs.	Silkie	3.25 - 5.00 ea.	Fancy Bantams	8.00 - 10.00 ea.
Crossbred Fowl 5-9LBS	.50 - .55 lbs.	Goats	60.00 - 70.00 ea.	Fancy Pigeons	5.00 - 6.00 ea.
Banty Roosters	4.00 - 5.00 ea.	Turkeys	15.00 - 20.00 ea.	Hamsters	- .75 ea.
Banty Hens	3.00 - 3.20 ea.	Call Ducks	5.00 - 10.00 ea.	Turkey Poults	1.70 - 2.50 ea.
Guinea Pigs	.50 - 1.00 ea.	Guinea Keets	.80 - 2.00 ea.	Muscovy Ducks - Hens	1.50 - 2.00 lbs.
Guinea Fowl	3.00 - 3.50 lbs.	Chicks	.40 - 1.10 ea.	Total Coops Sold	5,219
Kid Goats	40.00 -50.00 ea.	Quail	1.00 - 1.40 ea.		

NATIONAL FOWL MARKETS**LIVE SPENT HEAVY FOWL**

Prices are trending steady. Supplies are sufficient for the moderate demand. Processing schedules are normal. Retail feature activity is good entering the weekend with bulk of the interest being in the South Central, Northeast and Southeast regions. Finished product supplies are adequate. Market activity is moderate.

Final prices at Farm Buyer Loading:

Price Range	Wtd Avg
9.5 – 21.0	13.68

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

LIVE SPENT LIGHT FOWL

Prices are trending steady for the generally light demand. Offerings of light type hens are moderate to instances heavy for current needs. Processing schedules are normal. Market activity is light to moderate. The majority price for removal costs continues unchanged at 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.)

Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV; North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI; South Central = AR, CO, KS, LA, MO, NM, OK, TX.

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