



# EGG & POULTRY NATIONAL WEEKLY REVIEW

ISSN 1520-6114

THURSDAY  
AUGUST 09, 2012  
VOL. 63 NO. 32

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News & Analysis

## NATIONAL EGG REVIEW



This week, New York prices are lower for all egg sizes. Earlier in the week, regional prices were steady for Jumbo, steady to higher for Extra Large, higher for Large, and lower for Mediums. Next week's asking prices are trending lower for both the heavier and lighter weight eggs. The undertone is weak. Retail demand is light to moderate, while food service demand is moderate. Offerings and supplies are moderate to heavy. Market activity is slow to moderate. Breaking stock prices are steady with a weaker undertone. Demand is light. Offerings are moderate. Supplies are light to moderate. Market activity is slow to moderate. National light type hen removal costs are steady. Demand is light and generally unaggressive. Offerings are moderate. Processing schedules are full-time to slightly reduced. Market activity is slow to moderate.

**REGIONAL PRICES** – To retailers, sales to volume buyers, USDA Grade A & Grade A, white egg in cartons, delivered to warehouse, cents per dozen.

| REGIONS       | LARGE     |         | MEDIUM      |         |
|---------------|-----------|---------|-------------|---------|
|               | RANGE     | MOSTLY  | RANGE       | MOSTLY  |
| Northeast     | 144-158   | 149-153 | 98-111      | 103-105 |
| Southeast     | 151-164   | 158-161 | 99.5-107.26 | 100-104 |
| Midwest       | 145-154   | 147-150 | 97-106      | 99-102  |
| South Central | 157.5-166 | 159-162 | 102.5-111   | 104-107 |

**PRICES PAID TO PRODUCERS** – Loose eggs at farm, cases exchanged, grade yield basis, cents per dozen.

|          | 08/07/12 | 07/31/12 | 08/09/11 |
|----------|----------|----------|----------|
| IA-MN-WI |          |          |          |
| Large    | 127-137  | 121-131  | 85-95    |
| Medium   | 79-83    | 82-86    | 50-54    |

## WEEKLY COMBINED REGIONAL

Average prices on sales to volume buyers, USDA Grade A and Grade A, white eggs in cartons, delivered warehouse, cents per dozen.

| REGIONS           | EX LARGE | LARGE  | MEDIUM |
|-------------------|----------|--------|--------|
| NORTHEAST         | 155.50   | 147.00 | 107.00 |
| SOUTHEAST         | 152.50   | 150.50 | 105.00 |
| MIDWEST           | 144.50   | 142.50 | 103.50 |
| SOUTH CENTRAL     | 164.50   | 153.50 | 108.50 |
| COMBINED REGIONAL | 154.77   | 148.60 | 106.11 |

Computed from simple weekly averages weighted by regional area populations.

## WEEKLY SHELL EGG INVENTORY: Stocks on Hand Available for Marketing (30-dozen cases in thousands) <sup>1/</sup>(Includes Conventional and Specialty)

|                 |           | Northeast | Southeast | Midwest | South Central | Southwest | Northwest | 6-Area Total |
|-----------------|-----------|-----------|-----------|---------|---------------|-----------|-----------|--------------|
| Jumbo           | This Week | 8.9       | 8.6       | 16.3    | 7.4           | 8.8       | 3.8       | 53.7         |
|                 | % Change  | 17.6%     | 8.1%      | 15.4%   | 23.8%         | -9.1%     | -2.6%     | 9.3%         |
| Extra Large     | This Week | 22.8      | 18.8      | 33.4    | 14.1          | 40.7      | 5.0       | 134.8        |
|                 | % Change  | 29.1%     | 20.7%     | 11.9%   | 27.2%         | 7.8%      | -10.4%    | 14.7%        |
| Large           | This Week | 46.8      | 92.5      | 106.6   | 63.9          | 81.5      | 42.1      | 433.3        |
|                 | % Change  | 18.4%     | 1.5%      | 23.3%   | -2.7%         | 7.7%      | 16.6%     | 9.8%         |
| Medium          | This Week | 13.9      | 24.2      | 60.9    | 34.2          | 28.4      | 10.0      | 171.5        |
|                 | % Change  | -11.3%    | 31.4%     | 4.6%    | 9.4%          | -0.2%     | -5.7%     | 5.5%         |
| Small           | This Week | 3.3       | 7.8       | 9.9     | 1.3           | 0.7       | 1.3       | 24.3         |
|                 | % Change  | 31.1%     | 30.7%     | 9.1%    | 7.7%          | -15.7%    | -60.7%    | 5.8%         |
| Miscellaneous   | This Week | 2.8       | 11.5      | 26.8    | 10.1          | 5.5       | 1.5       | 58.2         |
|                 | % Change  | -10.5%    | -19.2%    | -12.4%  | -5.3%         | 2.2%      | 40.4%     | -10.6%       |
| Ungraded        | This Week | 9.7       | 11.3      | 44.4    | 29.2          | 25.2      | 8.5       | 128.4        |
|                 | % Change  | 27.0%     | -16.3%    | -23.4%  | 23.4%         | -11.1%    | -8.7%     | -8.6%        |
| Total Shell Egg | This Week | 108.2     | 174.6     | 298.3   | 160.2         | 190.7     | 72.3      | 1,004.3      |
|                 | % Change  | 15.5%     | 4.8%      | 4.2%    | 7.2%          | 2.5%      | 3.3%      | 5.5%         |

| Totals          | Cases   | Percent Change |
|-----------------|---------|----------------|
| Shell Egg       | 1,004.3 | 5.5%           |
| Breaking Stock  | 253.4   | 3.3%           |
| Total Shell Egg | 1,257.7 | 5.0%           |

## Specialty Shell Egg Inventory<sup>2/</sup>

Stocks on Hand to be Marketed as Specialty (30-dozen cases in thousands)

|                 |           | Northeast | Southeast | Midwest | South Central | Southwest | Northwest | 6-Area Total |
|-----------------|-----------|-----------|-----------|---------|---------------|-----------|-----------|--------------|
| Large           | This Week | 7.3       | 10.4      | 2.8     | 3.6           | 3.6       | 1.5       | 29.3         |
|                 | % Change  | 7.7%      | -11.8%    | -4.1%   | 4.6%          | -9.1%     | -5.0%     | -4.2%        |
| Ungraded        | This Week | 0.0       | 0.0       | 22.7    | 16.7          | 14.5      | 2.8       | 56.7         |
|                 | % Change  | 0.0%      | 0.0%      | 2.0%    | 21.3%         | -5.2%     | 0.0%      | 4.7%         |
| Total Specialty | This Week | 7.3       | 10.4      | 25.5    | 20.3          | 18.1      | 4.3       | 86.0         |
|                 | % Change  | 7.7%      | -11.8%    | 1.3%    | 17.9%         | -6.0%     | -1.8%     | 1.5%         |

Percentage of Specialty Shell Egg Inventory Comprised of USDA Certified Organic:

|           |       |
|-----------|-------|
| Large:    | 32.2% |
| Ungraded: | 67.0% |
| Total:    | 55.1% |

<sup>1/</sup> Cooperators normally have stocks on hand each Monday A.M. and must report in both the current and previous week. This is a representative sample of the U.S. inventory and includes eggs packed for export when in cooperator's coolers.

<sup>2/</sup> Specialty eggs include certified organic, nutritionally enhanced, cage-free, and vegetarian-fed types.

Regional Definitions: **Northeast** = CT, DE, MA, MD, ME, NH, NJ, NY, PA, RI, and VT; **Southeast** = AL, FL, GA, MS, NC, SC, TN, VA, and WV;

**Midwest** = IA, IL, IN, KY, MI, MN, ND, NE, OH, SD, and WI; **South Central** = AR, AZ, CO, KS, LA, MO, NM, OK, TX, and UT;

**Southwest** = CA and NV; **Northwest** = ID, MT, OR, WA, and WY.

**EGGS PROCESSED UNDER FEDERAL INSPECTION**

| W/E 04-Aug-2012                 |            | (Lbs In Thousands) |                 | (Excludes Ingredients) |        |          |
|---------------------------------|------------|--------------------|-----------------|------------------------|--------|----------|
| Total                           | Cases      | Liquid             | Liquid          | Liquid                 |        |          |
|                                 | Broken     | Whole              | White           | Yolk                   | Dried  | Inedible |
| CW                              | 1,356,612  | 32,530             | 13,468          | 6,550                  | 2,817  | 4,019    |
| PW                              | 1,377,553  | 33,395             | 12,727          | 6,289                  | 3,180  | 4,102    |
| LY                              | 1,419,217  | 32,771             | 13,878          | 6,880                  | 2,637  | 4,829    |
| % PW                            | -2%        | -3%                | 6%              | 4%                     | -11%   | -2%      |
| % LY                            | -4%        | -1%                | -3%             | -5%                    | 7%     | -17%     |
| 2012*                           | 41,663,432 | 978,348            | 426,723         | 217,164                | 91,915 | 139,626  |
| 2011*                           | 41,664,848 | 972,776            | 430,823         | 218,295                | 93,848 | 139,060  |
| % YTD                           | 0%         | 1%                 | -1%             | -1%                    | -2%    | 0%       |
| <b>Average Yield Per Case -</b> |            | <b>Current</b>     | <b>Previous</b> | <b>Last</b>            |        |          |
|                                 |            | <b>Week</b>        | <b>Week</b>     | <b>Year</b>            |        |          |
| (Inedible Included)             |            | 41.70              | 41.02           | 41.12                  |        |          |
| (Inedible Excluded)             |            | 38.73              | 38.05           | 37.72                  |        |          |

In-Line Production (of total production; lbs. in thousands; may include limited amount of off-line source material)

|               | Cases Broken |            | Liquid Whole |            |
|---------------|--------------|------------|--------------|------------|
|               | Cases        | % of Total | Lbs.         | % of Total |
| CURRENT WEEK  | 779,424      | 57.5%      | 20,265       | 62.3%      |
| PREVIOUS WEEK | 774,839      | 56.2%      | 20,168       | 60.4%      |
| LAST YEAR     | 737,705      | 52.0%      | 18,121       | 55.3%      |

**BROILER HATCHERY**

| 19 Selected States                       | Broiler Eggs Set |         | Broiler Chicks Placed |         |
|--|------------------|---------|-----------------------|---------|
|  | Jul 28           | Aug 04  | Jul 28                | Aug 04  |
| STATE                                    | Thousand         |         |                       |         |
| Alabama                                  | 28,149           | 27,630  | 19,417                | 19,765  |
| Arkansas                                 | 20,915           | 21,130  | 19,313                | 17,406  |
| Delaware                                 | 3,501            | 3,497   | 3,153                 | 3,361   |
| Florida                                  | 1,352            | 1,353   | 1,211                 | 1,138   |
| Georgia                                  | 31,573           | 31,739  | 28,246                | 27,968  |
| Kentucky                                 | 7,811            | 7,644   | 5,925                 | 6,466   |
| Louisiana                                | 3,167            | 3,227   | 2,935                 | 3,067   |
| Maryland                                 | 7,600            | 7,595   | 6,093                 | 6,452   |
| Mississippi                              | 17,838           | 17,667  | 14,933                | 15,326  |
| Missouri                                 | 7,835            | 7,863   | 5,159                 | 6,071   |
| North Carolina                           | 19,638           | 19,510  | 15,898                | 16,407  |
| Oklahoma                                 | 6,714            | 6,476   | 4,151                 | 4,914   |
| Pennsylvania                             | 3,535            | 3,463   | 3,006                 | 3,168   |
| South Carolina                           | 5,603            | 5,313   | 4,273                 | 4,033   |
| Texas                                    | 14,254           | 14,394  | 11,905                | 12,169  |
| Virginia                                 | 6,182            | 6,089   | 5,383                 | 5,327   |
| California, Tennessee, and West Virginia | 10,675           | 10,754  | 10,259                | 10,582  |
| 19 State total                           | 196,342          | 195,344 | 161,260               | 163,620 |
| Previous year total                      | 194,434          | 195,036 | 162,898               | 164,050 |
| Percent of previous year                 | 101              | 100     | 99                    | 100     |

Source: NASS, USDA

**WEEKLY FRYERS AVAILABLE FOR MARKETING**

Based on the preliminary chick placements, the number of fryers available for marketing during the week ending 15-Sep-12 is estimated at 149.6 million head. This compares to 149.7 million head the previous week and to 153.8 million head the same week a year ago, when the slaughter was 143.2 million head and the composite weighted average price was 76.00 cents per pound.

**TRAILER LOAD EGG SALES** - Weekly wtd/avg prices (cents/dozen)

| National trading for 08/02/12 - 08/08/12 |        | Current Lds |        | Future Lds |        | Total Lds |       |
|--|--------|-------------|--------|------------|--------|-----------|-------|
| CLASS                                    | ORG    | SE          | DST    | ORG        | DST    | ORG       | DST   |
| GNR W 1                                  | 122.00 | 137.82      | 124.67 | 126.00     | --     | 126.00    | 29.00 |
| GNR W 3                                  | --     | --          | --     | --         | --     | 75.00     | 1.00  |
| GL W J                                   | --     | --          | 144.00 | 146.00     | 103.79 | --        | 2.75  |
| GL W XL                                  | --     | 127.75      | 134.00 | 132.43     | 107.67 | 121.50    | 18.75 |
| GL W LG                                  | --     | 147.29      | 130.50 | 129.67     | 113.18 | 108.50    | 33.50 |
| GL W MD                                  | --     | --          | 68.83  | 71.50      | 61.08  | 60.00     | 26.50 |
| GL W SM                                  | 55.67  | --          | --     | --         | 51.27  | 54.73     | 6.75  |
| GL BR MD                                 | 59.00  | --          | 58.00  | 60.00      | --     | --        | 2.00  |
| NRBS - 48                                | --     | 73.00       | --     | --         | 68.00  | --        | 1.00  |
| NRBS - 42                                | --     | --          | --     | --         | --     | 80.00     | 1.00  |
| NRBS - 39                                | --     | 63.59       | 58.38  | 78.00      | 60.00  | 82.00     | 15.25 |
| NRBS - 36                                | --     | 47.50       | 44.00  | --         | --     | --        | .50   |

**MOVEMENT OF EGGS INTO RETAIL CHANNELS** W/E 04-Aug-12

| Selected Consuming Centers | CW    |              | PW  |     | % CHANGE |  |
|----------------------------|-------|--------------|-----|-----|----------|--|
|                            | Cases | in thousands | LW  | LY  |          |  |
| Atlanta                    | 19.8  | 18.6         | 6   | -6  |          |  |
| Boston                     | 2.6   | 2.6          | 0   | -13 |          |  |
| Chicago                    | 56.4  | 59.6         | -5  | 6   |          |  |
| Los Angeles                | 52.1  | 55.0         | -5  | -16 |          |  |
| New Orleans                | 6.9   | 6.1          | 13  | 10  |          |  |
| New York                   | 32.3  | 32.4         | 0   | -7  |          |  |
| St. Louis                  | 83.1  | 82.8         | 0   | 5   |          |  |
| San Francisco              | 13.9  | 19.5         | -29 | -19 |          |  |
| Total                      | 267.1 | 276.6        | -3  | -4  |          |  |
| 4 Week Moving Avg.         | 276.6 |              |     |     |          |  |

**LIVE TURKEYS SLAUGHTERED** W/E 04-Aug-12 (Preliminary)

| Young  | Young   |           | Old    | Total |           |
|--|---------|-----------|--------|-------|-----------|
|  | Hens    | Toms      |        |       | Breeders  |
| Head   | 1,878   | 2,729     | 43     | 20    | 4,670     |
| Avg Wt                                       | 16.30   | 37.42     | 26.43  | 32.31 | 28.80     |
| Last week                                    | 1,752   | 2,629     | 26     | 11    | 4,418     |
| Same wk yr ago                               | 1,767   | 2,693     | 15     | 12    | 4,487     |
| Avg Wt                                       | 16.58   | 36.91     | 25.75  | 25.49 | 28.84     |
| To-date/2012*                                | 55,892  | 78,921    | 700    | 229   | 135,742   |
| To-date/2011*                                | 55,519  | 79,688    | 644    | 223   | 136,074   |
| % Change YTD                                 | 1%      | -1%       | 9%     | 3%    | 0%        |
| Ready-to-Cook Weight and Dressing Percentage |         |           |        |       |           |
| Current week                                 | 24,487  | 81,696    | 858    | 488   | 107,529   |
| Last week                                    | 23,212  | 80,927    | 552    | 254   | 104,945   |
| Same wk yr ago                               | 23,437  | 79,519    | 297    | 236   | 103,489   |
| To-date/2012*                                | 751,848 | 2,550,222 | 14,035 | 5,869 | 3,321,974 |
| To-date/2011*                                | 756,886 | 2,484,686 | 15,014 | 5,335 | 3,261,921 |
| % Change YTD                                 | -1%     | 3%        | -7%    | 10%   | 2%        |
| Dressing %                                   | 80.0%   | 80.0%     | 75.5%  | 75.5% |           |

\*Note: Year to-date totals reflect comparable time periods.

**NUMBER OF TURKEYS SLAUGHTERED IN FEDERALLY INSPECTED PLANTS**

| W/E 04-Aug-12 (Preliminary) | -----Young turkeys----- |         |         | Old             | Total   | Turkeys |
|-----------------------------|-------------------------|---------|---------|-----------------|---------|---------|
|                             | Thousand                | Pct chg | Avg     |                 |         |         |
|                             | Head                    | PW      | Live wt | -Thousand head- |         | Avg     |
| North East                  | 637                     | 18      | 26.04   | (A)             | 641     | 26.04   |
| South Atlantic              | 690                     | 9       | 35.82   | (A)             | 694     | 35.82   |
| North Central               | 2,345                   | 4       | 30.79   | (A)             | 2,349   | 30.79   |
| South Central               | 753                     | -3      | 17.53   | (A)             | 757     | 17.53   |
| West                        | 225                     | 8       | 31.84   | (A)             | 229     | 31.84   |
| U.S. total                  | 4,650 (B)               | 6       | 28.80   | 20              | 4,670   | 28.80   |
| To-date                     |                         |         |         |                 |         |         |
| 2012*                       | 135,513 (B)             |         |         | 229             | 135,742 |         |
| To-date                     |                         |         |         |                 |         |         |
| 2011*                       | 135,851 (B)             |         |         | 223             | 136,074 |         |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turkeys included: this week 43,000; for the current year to date\* 700,000; for last year to date\* 644,000.

\*Note: Year to-date totals reflect comparable time periods.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION**

| (Preliminary)                                | Young      | Light  | Heavy   | Total   |        |
|--|------------|--------|---------|---------|--------|
| W/E 04-Aug-2012                              | Chickens   | Hens   | Hens    | Hens    | Ducks  |
| -----Thousands-----                          |            |        |         |         |        |
| Head   | 154,911    | 1,034  | 1,793   | 2,827   | 409    |
| Avg Wt                                       | 5.75       | 3.03   | 7.87    | 6.10    | 6.40   |
| Last week                                    | 157,180    | 703    | 1,721   | 2,424   | 405    |
| Same wk yr ago                               | 158,677    | 1,135  | 1,872   | 3,007   | 406    |
| Avg Wt                                       | 5.62       | 3.09   | 8.07    | 6.19    | 6.64   |
| To-date/2012*                                | 4,715,918  | 48,162 | 48,615  | 96,777  | 12,897 |
| To-date/2011*                                | 4,946,098  | 42,550 | 47,893  | 90,443  | 13,442 |
| % Change YTD                                 | -5%        | 13%    | 2%      | 7%      | -4%    |
| Ready-to-Cook Weight and Dressing Percentage |            |        |         |         |        |
| Current week                                 | 672,507    | 1,692  | 9,666   | 11,358  | 1,898  |
| Last week                                    | 664,557    | 1,135  | 9,266   | 10,401  | 1,911  |
| Same wk yr ago                               | 664,365    | 1,859  | 9,669   | 11,528  | 1,941  |
| To-date/2012*                                | 20,304,772 | 81,049 | 257,389 | 338,438 | 62,275 |
| To-date/2011*                                | 21,103,498 | 72,748 | 249,949 | 322,697 | 65,373 |
| % Change YTD                                 | -4%        | 11%    | 3%      | 5%      | -5%    |
| Dressing %                                   | 75.5%      | 54.0%  | 68.5%   |         | 72.5%  |

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 157.8 million head. Estimated U.S. slaughter for this period was 156.8 million head, or 1.0 million less than estimated available.

\*Note: Year to-date totals reflect comparable time periods.

**EST. U.S. FRYER SLAUGHTER - AVAILABLE COMPARISON**

|              |             | Million Head |      |        |  |
|--------------|-------------|--------------|------|--------|--|
| Week Ending  | Slaughtered | Available*   | Pct  | Avg Wt |  |
| Jun 30       | 162.8       | 156.5        | 104% | 5.75   |  |
| Jul 7        | 144.4       | 156.5        | 92%  | 5.65   |  |
| 14           | 158.2       | 157.1        | 101% | 5.56   |  |
| 21           | 160.6       | 157.1        | 102% | 5.67   |  |
| 28           | 159.1       | 157.5        | 101% | 5.60   |  |
| Aug 4        | 156.8       | 157.8        | 99%  | 5.75   |  |
| Year to date | 4,773.3     | 4,774.8      | 100% |        |  |
| Aug 11       |             | 157.0        |      |        |  |
| 18           |             | 155.0        |      |        |  |

\*Based on chick placements 6 to 7 weeks earlier.

**ESTIMATED SLAUGHTER OF U.S. BROILER/FRYERS AND FOWL**

Under Federal Inspection for Week Ending 10-Aug-12

| Class         | CURRENT WEEK | PREVIOUS WEEK |
|---------------|--------------|---------------|
|               | 08/11/12 (1) | 08/04/12      |
| Broiler/fryer | 158,634 (2)  | 159,099       |
| Light hens    | 1,125        | 1,121         |
| Heavy hens    | 2,009        | 1,802         |
| Total         | 161,768      | 162,022       |

(1) ESTIMATED

(2) The estimated number of broiler-fryers available for slaughter the week ending 11-Aug-12 is 157.0 million head compared to 157.9 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 159.0 million head or 2.0 million more than estimated available. For the week of 18-Aug-12 the estimated available is 155.0 million head.

**WEEKLY COLD STORAGE HOLDINGS**

| Selected Centers | (Including government stocks) |               | (In thousands) |
|------------------|-------------------------------|---------------|----------------|
|                  | Frozen Eggs                   | Proc. Turkeys | Proc. other    |
|                  | Lbs                           | Lbs           | Poultry lbs    |
| AM 08/06/12      | 3,173                         | 184,312       | 57,613         |
| AM 07/01/12      | 3,178                         | 185,455       | 48,696         |
| CHG              | -5                            | -1,143        | 8,917          |
| PCT CHG          | 0%                            | -1%           | 18%            |

Based on the historical relationship of the preliminary U.S. Cold Storage holdings report of June 30, 2012 and the selected centers storage report, the expected U.S. holdings on August 1, 2012 are:

|                         |     |                       |    |
|-------------------------|-----|-----------------------|----|
| Frozen Eggs             | 40  | MIL LBS PLUS OR MINUS | 5% |
| Processed Turkeys       | 543 | MIL LBS PLUS OR MINUS | 5% |
| Processed Other Poultry | 772 | MIL LBS PLUS OR MINUS | 5% |

**WHOLE YOUNG TURKEYS**

Frozen Grade A basted equivalent offering prices on a national basis for hens 106.00-110.00 cents fob and 16-24 lb. toms 106.00-111.00 cents fob for current shipments.

**NATIONAL FOWL MARKETS**

03-Aug-12

**Live Spent Heavy**

| Final Prices at Farm Buyer Loading | Price Range | Wtd Avg |
|------------------------------------|-------------|---------|
| Prices in cents per pound          | 9.5 - 21.0  | 13.67   |

(Southeast Region broiler breeder hens general for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

**Live Spent Light**

The majority price for removal costs remains unchanged at 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.)

Eastern region=AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV;

North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI;

South Central = AR, CO, KS, LA, MO, NM, OK, TX.

**COMMERCIAL EGG MOVEMENT**

(Receipts from producers)

W/E 04-Aug-12

| REGIONS            | Cases (In Thousands) | % Change From LW | LY  |
|--------------------|----------------------|------------------|-----|
| North Atlantic     | 188.1                | -1               | -6  |
| East North Central | 709.7                | 4                | 6   |
| West North Central | 298.5                | 1                | 15  |
| South Atlantic     | 126.6                | 1                | -7  |
| South Central      | 53.0                 | 1                | 8   |
| West               | 31.5                 | -1               | -14 |
| Total              | 1,407.4              | 2                | 4   |

Matched plants reporting

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Areas Covered:

North Atlantic (ME, VT, MA, RI, CT, NH, NY, PA, NJ, MD, DE)

East North Central (WI, IL, MI, OH, IN)

West North Central (IA, MN, MO, KS, SD)

South Atlantic (SC, NC, VA, GA, FL, KY)

South Central (TN, AL, AR, MS, OK)

West (CA, CO, WA, OR, UT)

**FINAL BROILER/FRYER REPORT**

Prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers and FOB Dock at major market areas (cents per lb) Week of 06-Aug-2012

|   | Grade A     |         | Lds : | Composite |     |
|---|-------------|---------|-------|-----------|-----|
|   | Maj         | Wtd Avg |       | Wtd Avg   | Lds |
| <b>Delivered to First Receivers 1/:</b> |             |         |       |           |     |
| Los Angeles                             | 104.00      | 98.54   | 24 :  | 85.53     | 68  |
| New York                                | 77.00-80.00 | 78.62   | 21 :  | 79.52     | 45  |
| <b>Delivered to First Receivers 1/:</b> |             |         |       |           |     |
| <b>Whole Body 2/:</b>                   |             |         |       |           |     |
|   | Maj         | Wtd Avg | Lds : | Wtd Avg   | Lds |
| Chicago                                 | 69.00-80.00 |         | :     | 74.22     | 61  |

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

**COMPOSITE WTD AVG PRICES RTC BROILER/FRYERS**

| Loads | 08/06/12 | Change Last Wk | 07/30/12 | 08/08/11 |
|-------|----------|----------------|----------|----------|
| 335   | 80.54    | .67            | 79.87    | 80.61    |

