



BROILER MARKET NEWS REPORT

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Poultry Programs

Market News and Analysis

NATIONAL BROILER MARKET AT-A-GLANCE

Whole broiler/fryer prices are trending steady in all areas. Preliminary majority prices are unchanged to higher in the Midwest, unchanged in the West when compared to early week prices. Offerings are light to moderate for current trade needs. Retail and food service demand is light to moderate, instance good for retail with slight improvement noted for first of the month business. Floor stocks are closely balance to long. Market activity is slow to moderate. In the parts structure, demand is light to moderate entering the weekend. Prices are steady to firm for tenders, steady for wings and no better than steady for breast items and dark meat items. Offerings are light to moderate for tender, moderate to heavy for wings, breast, and dark meat items. Market activity for parts is slow to moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.



Preliminary Report

Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 06-August-2012 (cents per lb)

AREAS	US GRADE A MAJORITY	RANGE	AVG	WTD LOADS
Delivered to First Receivers				
New York	77.00-80.00			
Los Angeles	104.00			
Whole Body 2/ Chicago	69.00-80.00	66.00-92.00	74.47	32
FOB Dock Equivalent 3/:				
Mississippi	82.00-86.00	75.00-89.00	83.42	19

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 94.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	PRELIM. WTD. AVG
806	87.27-99.98	94.33

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER LB)	VOL (000 LBS)
LINE RUN TENDERS	196.50	1,080
BREASTS - B/S	155.00	4,335
BREASTS - WHOLE	100.00	920
THIGH MEAT - B/S	129.00	886
THIGHS	74.00	1,019
DRUMSTICKS	73.00	858
LEG QUARTERS	50.50	5,297
WINGS	187.50	2,353

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

MIDWEST BROILER/FRYER Preliminary majority prices into Chicago are unchanged to higher than Monday's final. Whole bird prices are steady with offers light to moderate. Retail and food service demand is light to moderate going into the weekend and first of the month. Best movement on eight piece cut-ups, rotisserie, and grill items for delis, local picnics, fairs, and festivals. Fast food is moderate to good, especially on promotional items. Floor stocks are closely balanced to long. Sizes are mixed. Whole bird market activity is light. Supplies of tenders are light; wings light to moderate; breast cuts and dark meat items moderate to at times heavy. Prices are steady to firm on tenders and steady to weak on the balance of parts. Market activity on parts is light.

NORTHEAST BROILER/FRYER Prices are trending steady for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers improved slightly under normal weekend demand and first-of-the-month activity and is noted light to moderate overall. Offerings of all sizes are sufficient for current needs. Market activity is slow to moderate. In the parts complex, supplies of tenders are light to moderate and moving well; wings are moderate and breast cuts and most dark meat items are moderate to heavy for current needs.

SOUTHERN BROILER/FRYER Prices for whole broiler/fryers are steady. Offerings are moderate for current trade need. Retail and distributive demand is moderate entering the weekend. Market activity is mostly moderate. In the parts structure, movement is light to moderate for first of the month business. Prices are holding steady to firm for tenders, steady for wings and steady to at times weak for dark meat and breast items. Offerings of tenders are light to moderate and moving well. Breast items, wings and dark meat items are moderate to heavy. Market activity for parts is slow to moderate. In production areas, live supplies are moderate at mixed but mostly desirable weights.

WESTERN BROILER/FRYER The Los Angeles preliminary majority is 104 cents, unchanged from last week. The market on whole broilers is steady. The WOG market is barely steady to firm, mostly steady to firm with prices lower to higher, mostly unchanged to higher for next week's shipments. Offerings light to moderate. Retail demand light to moderate, instances good for the weekend and first of the month. Food service demand light to moderate. Weights adequate. Floor stocks moderate. The market on white items is mostly steady with tenderloins having a firm undertone and boneless skinless breasts trading at steady to higher, mostly steady prices for next week shipments. The market on thigh meat is steady to firm, mostly steady with prices at unchanged to higher, mostly unchanged level and the balance of dark items are steady for next week's shipments. Domestic parts demand is light to moderate, instances good on fresh thigh meat. Offerings of boneless skinless breasts light to moderate, tenderloins very light to light, and balance of white items light to moderate. Offerings of thigh meat very light to moderate, balance of dark items light to moderate. Movement light to moderate.

DELMARVA BROILER/FRYERS Less-than-trucklot asking prices continued unchanged at 80 to 88 cents with a steady trending undertone. Movement of ready-to-cook whole birds is light to moderate entering the weekend. Offerings are moderate for current trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processing schedules are moderate. Market activity is slow to moderate. In the parts complex, supplies of tenders and wings are light to moderate and clearing well. Breast items and most dark meat cuts ranged moderate to at times heavy for trade needs.

*Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

BRANDED U.S.GRADE A	
RANGE	69-98
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	(A)
	07/30/12 - 08/03/12
	08/01/11 - 08/05/11
NO. OF BOXES	(A)
	07/30/12 - 08/03/12
	08/01/11 - 08/05/11
	(A)

(A) Not reported to avoid disclosing individual operations.

SOUTHERN STATES BROILER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

Aug 02, 2012

Aug 03, 2012

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK) 200		45.00-48.00	-	46.30
LEG QUARTERS (4/10) 269		47.00-50.00	-	48.46
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG	WEEKLY POUNDS (000)	WEEKLY WTD AVG
BREAST - B/S		TOO FEW TO REPORT			280	137.86
TENDERLOINS		TOO FEW TO REPORT			TFEWR	
BREAST - LINE RUN		TOO FEW TO REPORT			220	90.91
FRONT HALVES		TOO FEW TO REPORT			355	81.92
LEGS		TOO FEW TO REPORT			TFEWR	
LEG QUARTERS (BULK) 260		44.00-48.00	-	46.15	1,005	45.33
LEG QUARTERS (4/10) 342		47.00-50.00	-	48.17	1,558	47.89
WINGS (WHOLE)		TOO FEW TO REPORT			95	157.58
WINGS (CUT)		TOO FEW TO REPORT			160	183.81
DRUMSTICKS		TOO FEW TO REPORT			145	47.59
THIGHS		TOO FEW TO REPORT			TFEWR	
B/S THIGHS		TOO FEW TO REPORT			115	117.70

 Whole Body Index Based on Southern States Parts Trading for Aug 02, 2012 -- f.o.b. dock.

 Whole Body Index Based on Southern States Parts Trading for Aug 03, 2012 -- f.o.b. dock.

RANGE	TODAY'S AVERAGE
63.50 - 66.00	64.60

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
60.50 - 66.00	63.28	63.61

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER PARTS Prices are trending steady to firm for tenders; steady for wings and no better than steady for most dark meat cuts. Trucklot buying activity improved slight under normal weekend demand and first-of-the-month activity and is noted as light to moderate overall. Offerings of tenders are light to moderate and clearing satisfactorily. Wings, breast cuts and most dark meat items are moderate to heavy with the smaller sized wings in the better balance. Movement is slow to moderate.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

Aug 02, 2012

Aug 03, 2012

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.
BREAST - B/S	150-155	134.08	914,600
TENDERLOINS	155	153.79	236,280
BREAST - WITH RIBS	94-95	109.58	59,205
BREAST - LINE RUN	94	95.51	70,982
LEGS	68-69	67.71	88,120
LEG QUARTERS (BULK)	46-47	48.65	309,120
DRUMSTICKS	64-65	74.42	64,480
THIGHS	72-73	80.72	78,880
B/S THIGHS	125-126	129.08	93,760
WINGS (WHOLE)	186-187	182.94	249,760
BACKS AND NECKS (STRIPPED)	16-18	18.00	6,400
LIVERS (5 POUND TUBS)	50-55	55.00	2,600
GIZZARDS (HEARTS)	70-75	75.00	22,320

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.	WEEKLY WTD AVG	WEEKLY VOL/LBS.
BREAST - B/S	150-155	136.93	662,400	135.46	4,024,600
TENDERLOINS	155	152.13	136,880	152.43	1,022,760
BREAST - WITH RIBS	94-95	101.78	64,536	106.14	274,777
BREAST - LINE RUN	94	94.71	63,000	95.62	331,019
LEGS	68-69	67.49	79,640	65.88	594,200
LEG QUARTERS (BULK)	46-47	47.74	254,480	48.62	1,370,659
DRUMSTICKS	64-65	66.42	151,440	71.87	407,840
THIGHS	72-73	77.72	57,280	81.65	281,960
B/S THIGHS	125-126	129.60	64,120	128.89	409,040
WINGS (WHOLE)	186-187	183.96	215,720	185.81	1,172,040
BACKS AND NECKS (STRIPPED)	16-18	18.00	6,100	18.00	33,140
LIVERS (5 POUND TUBS)	50-55	51.50	14,000	51.79	47,990
GIZZARDS (HEARTS)	70-75	74.17	24,280	74.53	101,200

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

*TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WT		ACTUAL (1,000)		AVG WT	
	3-Aug	2-Aug	1-Aug	31-Jul	1-Aug	31-Jul	27-Jul	25-Jul		
Alabama	3,633	3,880	3,669	3,595	5.65	5.62	4,136	5.73		
Arkansas	4,371	4,500	4,678	4,661	5.57	5.56	4,960	5.69		
Delmarva	1,987	2,098	2,136	2,107	6.00	6.24	2,269	6.18		
Ky-LA-TN	2,493	2,472	2,353	2,490	5.51	5.24	2,462	5.24		
Mississippi	2,925	2,824	2,835	2,889	5.79	5.91	2,847	5.91		
North Carolina	2,568	2,591	2,611	2,584	7.24	7.16	2,392	7.15		
Texas	2,331	2,360	2,407	2,365	5.88	5.95	2,828	6.00		
Total	20,308	20,725	20,689	20,691	5.90	5.89	21,894	5.95		
Mon-Friday	103,452 (A)						104,720 (A)			
Saturday	739 (included in total for date shown)						2,419			

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 03-Aug-12 and 04-Aug-12 is estimated to be 30,383,000 head down 7.52 percent from a week ago and down 5.42 percent from a year ago. (Last week 31,441,000, last year 32,123,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 04-Aug-12 is estimated to be 154,776,000 head down 1.53 percent from a week ago, and down 2.46 percent from a year ago. (Last week 157,180,000, last year 158,677,000)

Actual data incorporated when available.

CALIFORNIA PROCESSED POULTRY (cents per pound)

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

	RANGE
FRESH FRYERS	108-123
ROASTERS 4# & UP	128-140
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO

	RANGE
FRESH FRYERS	DRY PACK 138-188
	ICE PACK
ROASTERS 4# & UP	DRY PACK 126
	ICE PACK
DUCKS	217-295

YOUNG CHICKENS SLAUGHTERED UNDER FEDERAL INSPECTION

	Week ending 28-Jul-2012				
	(A) 4.25 lbs. & down	(B) 4.26 - 6.25 lbs.	(C) 6.26 - 7.75 lbs.	(D) 7.76 lbs. & up	Total
(Preliminary)	-----Thousands-----				
Head	39,809	66,084	30,947	20,340	157,180
Avg Live Wgt	3.83	5.34	6.68	8.29	5.60
% of total /1	25%	42%	20%	13%	100%
Comparisons					
Last week	38,856	65,866	30,507	23,424	158,653
Avg Live Wgt	3.80	5.30	6.75	8.42	5.67
% of total /1	24%	42%	19%	15%	100%
Year Ago 2/	33,921	73,846	30,153	21,127	159,047
Avg Live Wgt	3.92	5.42	6.78	8.16	5.72
% of total /1	21%	47%	19%	13%	100%
To date/2012*	1,116,796	1,927,451	828,918	687,842	4,561,007
To date/2011*	1,093,419	2,093,255	876,393	724,354	4,787,421

1/ May not total to 100% due to rounding. 2/ Comparable week.

*Note: Year to-date totals reflect comparable time periods.

Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

WEEKLY POULTRY SLAUGHTERED UNDER FEDERAL INSPECTION

	Week ending 28-Jul -2012				
	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
(Preliminary)	-----Thousands-----				
Head	157,180	703	1,721	2,424	405
Avg Wt	5.60	2.99	7.86	6.45	6.51
Last week	158,653	1,295	1,756	3,051	401
Same wk yr ago	159,047	1,056	1,781	2,837	431
Avg Wt	5.72	3.34	7.99	6.26	6.62
To-date/2012*	4,561,007	47,128	46,822	93,950	12,488
To-date/2011*	4,787,421	41,415	46,021	87,436	13,036
% Change YTD	-5%	14%	2%	7%	-4%
Ready-to-Cook Weight and Dressing Percentage					
Current week	664,557	1,135	9,266	10,401	1,911
Last week	679,170	2,021	9,563	11,584	1,991
Same wk yr ago	677,763	1,869	9,107	10,976	2,054
To-date/2012*	19,632,265	79,357	247,723	327,080	60,377
To-date/2011*	20,439,133	70,889	240,280	311,169	63,432
% Change YTD	-4%	12%	3%	5%	-5%

Dressing % 75.5% 54.0% 68.5% 72.5%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 157.5 million head. Estimated U.S. slaughter for this period was 159.1 million head, or 1.6 million more than estimated available. (B) Dressing % adjustments reflect quarterly update.

*Note: Year to-date totals reflect comparable time periods.

EST. U.S. FRYER SLAUGHTER/FRYER AVAILABILITY COMPARISON

	Week Ending	Million Head Slaughtered	Million Head Available*	Pct	Avg Wt
Jun	23	155.9	156.8	99%	5.81
	30	162.8	156.5	104%	5.75
Jul	7	144.4	156.5	92%	5.65
	14	158.2	157.1	101%	5.56
	21	160.6	157.1	102%	5.67
	28	159.1	157.5	101%	5.60
Year to date		4616.5	4617.0	100%	
Aug	4		157.8		
	11		157.0		

*Based on chick placements 6 to 7 weeks earlier.

EASTERN REGION MISC. POULTRY

For delivery the week of JULY 30, 2012

DUCKLINGS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 LBS, DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, CENTS/LB

ORIGIN	FROZEN	FRESH
LONG ISLAND	221-225	226-232
MIDWEST	195-212	200-216

ROASTERS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 LBS & UP, DELIVERED, CENTS/LB

	RANGE	MOSTLY
ICE PACKED (12/BOX)	74.00-82.00	79.00-82.00
VACUUM PACKED (6-9/ BOX)	80.00-86.00	81.00-84.00

SQUABS: NY AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS/DOZ, 1-10 BOXES

	11 oz.	13 oz.	15 oz.
	74.88-99.79	82.80-114.54	90.00-120.34

EASTERN REGION: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT & WV

CENTRAL REGION DUCKLINGS

Both whole body and parts prices remain steady. Demand is mostly moderate to instances fairly good. Supplies are light to moderate. Market activity is moderate. Processing schedules are full-time. Prices paid, first receivers for 10-18 oz. boneless breast at \$7.70-8.80, bone in legs at \$3.05-3.55, gizzards at \$1.20-1.75, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, 4-5 LBS, CENTS/LB. WEEK OF 30-JUL-2012

ORIGIN	FROZEN	FRESH
MIDWEST & OTHERS	192-218	194-223

BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

Under Federal Inspection (in thousands)

W/E	08/04/12	07/28/12	%chg	08/06/11	%chg
Broilers	154,776	157,180 ¹	-1.53	158,677 ¹	-2.46
Cattle	647	637	+02	660 ²	-02
Hogs	2,025	2,003	+01	1,968 ²	+03

¹ Actual data incorporated when available.

² Totals adjusted to reflect USDA, NASS revisions.

GRAYSTONE SMALL ANIMAL AUCTION *AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY*****

DATE OF AUCTION: 07-31-12 - PRICES PAID PER LB., EXCEPT AS NOTED

	RANGE		RANGE		RANGE
Muscovy Ducks - Drakes	1.90 - 2.20 lbs.	Guinea Fowl	3.00 - 4.00 lbs.	Chicks	.10 - 1.10 ea.
Turkey Poults	3.00 - 3.25 ea.	Kid Goats	40.00 - 50.00 ea.	Quail	1.00 - 1.20 ea.
Pekin Ducks	4.00 - 5.00 ea.	Pigeons	2.50 - 2.60 ea.	Love Birds	- 23.00 ea.
Pullets 4 - 6 LBS	- 1.00 lbs.	White Pigeons	4.00 - 4.10 ea.	Broilers	- 1.00 lbs.
Red Fowl 4 - 5 LBS	.35 - 0.45 lbs.	Rabbits 6 - 9 LBS	1.80 - 2.10 lbs.	Ducklings	5.00 - 5.50 ea.
Leghorn Roosters	3.50 - 4.25 ea.	Rabbits 4 - 6 LBS	1.70 - 1.90 lbs.	Finch	- 10.00 ea.
Crossbred Roosters 7 - 11 LBS	.55 - 0.65 lbs.	Leghorn Hens	- 4.00 ea.	Pheasants	8.00 - 12.00 ea.
Crossbred Roosters 4 - 6 LBS	1.20 - 1.70 lbs.	Bunnies	2.00 - 4.00 ea.	Cockatiels	- 42.00 ea.
Crossbred Fowl 5 - 9 LBS	.45 - 0.50 lbs.	Silgies	3.25 - 3.50 ea.	Laying Pullets	- 3.00 ea.
Banty Roosters	4.50 - 5.00 ea.	Goats	- 70.00 ea.	Fancy Bantams	- 8.00 ea.
Banty Hens	3.00 - 4.00 ea.	Turkeys	17.00 - 18.00 ea.	Fancy Pigeons	22.00 - 24.00 ea.
Guinea Pigs	.10 - 6.50 ea.	Guinea Keets	2.00 - 2.50 ea.	Muscovy Ducks - Hens	2.10 - 2.40 lbs.
				Total Coops Sold	5367

NATIONAL FOWL MARKETS**LIVE SPENT HEAVY FOWL**

Prices are trending at least steady. Supplies are sufficient for the moderate demand. Processing schedules are normal. Retail feature activity is good to very good entering the weekend with the bulk of the interest noted in the Northeast regions. Finished product supplies are adequate. Market activity is moderate.

Final prices at Farm Buyer Loading:

Price Range	Wtd Avg
9.5 – 21.0	13.67

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

LIVE SPENT LIGHT FOWL

Prices are trending steady for the mostly light and generally unaggressive demand. Offerings of light type hens are adequate to fully adequate for current needs. Processing schedules are normal. Market activity is light to moderate. The majority price for removal costs remains unchanged at 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.)

Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV; North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI; South Central = AR, CO, KS, LA, MO, NM, OK, TX.

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