



BROILER MARKET NEWS REPORT

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Poultry Programs

Market News and Analysis

NATIONAL BROILER MARKET AT-A-GLANCE



Prices for whole broilers/fryers are trending weak to lower in the East, steady to weak in the Midwest, and steady at best in the West. Preliminary major prices are unchanged to lower in the Midwest and unchanged in the West when compared to early week prices. Offerings are moderate to heavy for current trade needs with slight improvement noted. Retail and food service demand is light to moderate entering the weekend as dealers limit orders to regular commitments. Floor stocks are closely balance to long. Market activity is mostly slow. In the parts structure, demand is light to moderate. Prices are steady to firm for wings and tenders, steady to weak for breast items and dark meat items. Supplies are light to moderate for wings and tenders, moderate to heavy for boneless skinless breasts and some dark meat items, sufficient for all other parts. Market activity for parts is slow to moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

Preliminary Report

Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 30-July-2012 (cents per lb)

AREAS	US GRADE A MAJORITY	RANGE	AVG	WTD LOADS
Delivered to First Receivers				
New York	77.00-80.00			
Los Angeles	104.00			
Whole Body 2/ Chicago	64.00-82.00	59.00-92.00	73.10	32
FOB Dock Equivalent 3/:				
Mississippi	82.00-85.00	70.00-89.00	83.18	22

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 94.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	PRELIM. WTD. AVG
797	87.23-99.96	94.27

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER LB)	VOL (000 LBS)
LINE RUN TENDERS	200.00	1,162
BREASTS - B/S	158.50	4,284
BREASTS - WHOLE	100.50	921
THIGH MEAT - B/S	130.00	873
THIGHS	74.50	959
DRUMSTICKS	74.00	818
LEG QUARTERS	51.00	5,222
WINGS	187.50	2,295

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

MIDWEST BROILER/FRYER Preliminary majority prices into Chicago are unchanged to lower from Monday's final. Whole bird prices are steady to weak with offers moderate to heavy. Retail and food service demand is light to moderate; best movement on eight piece cut-ups and into local fairs, picnics, and festivals. Fast food is light to moderate with slight improvements noted for weekend orders. Floor stocks are closely balanced to long. Sizes are light to heavy. Whole bird market activity is light. Supplies of wings and tenders are light; bone in breasts and dark meat items light to moderate; and boneless skinless breasts moderate to heavy. Prices are steady to firm on wings and tenders; steady on dark meat items and bone-in breasts; and weak on boneless skinless breasts. Market activity on parts is light.

NORTHEAST BROILER/FRYER Prices are trending weak to lower for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light and unaggressive as dealers saw no need to extend floor stocks beyond regular commitments. Offerings of all sizes are available and discounted where product was in excess. Market activity is slow. In the parts complex, supplies of tenders and wings are light to moderate and clearing well; boneless skinless breast and most dark meat cut are moderate to heavy with drums noted as slightly more available.

SOUTHERN BROILER/FRYER Prices for whole broiler/fryers are weak. Offerings of all sizes are moderate to heavy for limited trade needs. Demand into all channels is light to moderate entering the weekend. Market activity is mostly slow. In the parts structure, movement is light to moderate for late week business. Prices are trending steady to firm for wings and tenders, steady to weak for breast items, and dark meat items. Offerings are light to moderate for wings and tenders, moderate to heavy for dark meat and breast items with boneless skinless in the weakest position. Market activity for parts is slow to moderate. In production areas, live supplies are moderate; weights are mixed, but noted as mostly desirable.

WESTERN BROILER/FRYER The Los Angeles preliminary majority is 104 cents, unchanged from last week. The market on whole broilers is steady at best. The WOG market is weak with offering prices trending lower for next week's shipments, however, some are finding an improving undertone at the end of the week. Offerings moderate to moderately heavy on WOGs. Retail demand light to instances good, mostly light to moderate. Food service demand light to moderate. Weights adequate. Floor stocks moderate. The market on wings is firm with prices higher, tenderloins steady with a steady to firm undertone, bone-in breasts steady, boneless skinless breasts weak with prices lower with a steady to weak undertone. The market on dark items is steady on leg quarters, drums steady to weak with prices unchanged to lower, legs steady with a steady to weak undertone, balance steady. Domestic parts demand is light to moderate. Offerings of boneless skinless breasts moderate to moderately heavy, balance of white items light to moderate. Offerings of dark items light to moderate on leg quarters, mixed on drums ranging light to moderately heavy, legs moderate to instances moderately heavy, balance moderate. Movement light to good, mostly light to moderate.

DELMARVA BROILER/FRYERS Less-than-trucklot asking prices are 1 cent lower at 80 to 88 cents with a weak to lower trending undertone. Movement of ready-to-cook whole birds is light entering the weekend for the limited buyer interest. Offerings are moderate to heavy for current trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processing schedules are moderate. Market activity is slow. In the parts complex, wings and tenders are light to moderate and moving satisfactorily. Dark meat and breast items ranged moderate to heavy.

*Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

BRANDED U.S.GRADE A	
RANGE	69-99
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	07/23/12-07/27/12 (A)
	07/25/11-07/29/11 (A)
NO. OF BOXES	07/23/12-07/27/12 (A)
	07/25/11-07/29/11 (A)

(A) Not reported to avoid disclosing individual operations.

SOUTHERN STATES BROILER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

Jul 26, 2012

Jul 27, 2012

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	315	44.00-48.00	-	45.70
LEG QUARTERS (4/10)	339	47.00-50.00	-	48.04
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG	WEEKLY POUNDS (000)	WEEKLY WTD AVG
BREAST - B/S		TOO FEW TO REPORT			640	130.83
TENDERLOINS		TOO FEW TO REPORT			352	148.68
BREAST - LINE RUN		TOO FEW TO REPORT			137	85.10
FRONT HALVES		TOO FEW TO REPORT			310	82.74
LEGS		TOO FEW TO REPORT			TFEWR	
LEG QUARTERS (BULK)	185	42.00-48.00	-	46.38	1,330	45.84
LEG QUARTERS (4/10)	222	47.00-50.00	-	48.32	1,386	48.06
WINGS (WHOLE)		TOO FEW TO REPORT			78	162.48
WINGS (CUT)		TOO FEW TO REPORT			83	183.64
DRUMSTICKS		TOO FEW TO REPORT			95	50.37
THIGHS		TOO FEW TO REPORT			TFEWR	
B/S THIGHS		TOO FEW TO REPORT			95	117.63

 Whole Body Index Based on Southern States Parts Trading for Jul 26, 2012 -- f.o.b. dock.

 Whole Body Index Based on Southern States Parts Trading for Jul 27, 2012 -- f.o.b. dock.

RANGE	TODAY'S AVERAGE
63.00 - 66.00	64.69

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
61.50 - 66.00	64.52	64.37

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER PARTS Prices are trending steady to firm for tenders and wings; steady to weak for boneless skinless breast and weak to lower for drumsticks. Bone-in breasts and most dark meat cuts are steady. Trucklot buying activity is light to moderate entering the weekend. Offerings of tenders and wings are light to moderate with good movement. Boneless skinless breast and most dark meat cuts are moderate to heavy with drums noted as available and slow to clear. Movement is slow to moderate.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

Jul 26, 2012

Jul 27, 2012

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.
BREAST - B/S	150-155	136.20	894,040
TENDERLOINS	155	155.14	227,720
BREAST - WITH RIBS	95-96	104.68	73,267
BREAST - LINE RUN	95	96.26	67,706
LEGS	68-69	64.29	135,720
LEG QUARTERS (BULK)	46-47	48.72	271,620
DRUMSTICKS	67-68	74.39	72,800
THIGHS	72-73	80.48	54,520
B/S THIGHS	125-126	129.28	93,080
WINGS (WHOLE)	186-187	181.20	231,480
BACKS AND NECKS (STRIPPED)	16-18	18.00	3,466
LIVERS (5 POUND TUBS)	50-55	53.88	2,260
GIZZARDS (HEARTS)	70-75	75.00	15,800

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.	WEEKLY WTD AVG	WEEKLY VOL/LBS.
BREAST - B/S	150-155	136.11	846,000	138.04	3,948,420
TENDERLOINS	155	151.22	150,520	152.00	854,960
BREAST - WITH RIBS	95-96	102.23	62,698	107.03	282,348
BREAST - LINE RUN	95	96.83	67,672	96.74	340,958
LEGS	68-69	65.14	125,520	65.18	661,200
LEG QUARTERS (BULK)	46-47	49.10	187,000	48.91	1,251,405
DRUMSTICKS	65-66	73.39	66,360	73.96	315,440
THIGHS	72-73	81.26	55,600	81.08	245,280
B/S THIGHS	125-126	128.42	94,920	129.25	494,000
WINGS (WHOLE)	186-187	184.88	215,440	184.36	1,071,360
BACKS AND NECKS (STRIPPED)	16-18	18.00	3,360	18.00	21,943
LIVERS (5 POUND TUBS)	50-55	52.65	8,290	52.35	45,360
GIZZARDS (HEARTS)	70-75	73.35	19,400	74.07	89,440

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

*TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WT		ACTUAL (1,000)		AVG WT	
	07/27	07/26	07/25	07/24	07/25	07/24	07/20	07/18	07/20	07/18
Alabama	3,927	3,873	3,547	3,800	5.73	5.70	3,929	5.72	3,929	5.72
Arkansas	4,426	4,865	4,664	4,405	5.69	5.56	4,372	5.53	4,372	5.53
Delmarva	2,036	2,004	2,106	2,106	6.18	6.14	2,042	6.01	2,042	6.01
Ky-LA-TN	2,505	2,486	2,493	2,471	5.24	5.26	2,931	5.26	2,931	5.26
Mississippi	2,898	2,833	2,799	2,837	5.91	6.04	2,816	6.01	2,816	6.01
North Carolina	2,488	2,705	2,700	2,683	7.15	7.11	2,869	7.21	2,869	7.21
Texas	2,880	2,367	2,294	2,427	6.00	5.95	2,705	6.06	2,705	6.06
Total	21,160	21,133	20,603	20,729	5.95	5.92	21,664	5.92	21,664	5.92
Mon-Friday	104,723 (A)						104,918 (A)			
Saturday	799 (included in total for date shown)						1,404			

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 27-Jul-12 and 28-Jul-12 is estimated to be 31,658,000 head down 2.62 percent from a week ago and down 0.94 percent from a year ago. (Last week 31,558,000, last year 31,957,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 28-Jul-12 is estimated to be 156,677,000 head down 1.25 percent from a week ago, and down 1.49 percent from a year ago. (Last week 158,653,000, last year 159,047,000)

Actual data incorporated when available.

CALIFORNIA PROCESSED POULTRY (cents per pound)

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)	RANGE
FRESH FRYERS	108-123
ROASTERS 4# & UP	128-140
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO

	RANGE
FRESH FRYERS	DRY PACK 138-188
	ICE PACK
ROASTERS 4# & UP	DRY PACK 126
	ICE PACK
DUCKS	217-295

YOUNG CHICKENS SLAUGHTERED UNDER FEDERAL INSPECTION

(Preliminary)	Week ending 21-Jul-2012				
	-----Thousands-----				
	(A) 4.25 lbs. & down	(B) 4.26 - 6.25 lbs.	(C) 6.26 - 7.75 lbs.	(D) 7.76 lbs. & up	Total
Head	38,856	65,866	30,507	23,424	158,653
Avg Live Wgt	3.80	5.30	6.75	8.42	5.67
% of total /1	24%	42%	19%	15%	100%
Comparisons					
Last week	38,031	73,471	17,674	27,123	156,299
Avg Live Wgt	3.61	5.34	6.61	8.23	5.65
% of total /1	24%	47%	11%	18%	100%
Year Ago 2/	36,202	72,503	31,440	20,351	160,496
Avg Live Wgt	3.86	5.37	6.77	8.20	5.66
% of total /1	23%	45%	19%	13%	100%
To date/2012*	1,076,987	1,861,367	797,971	667,502	4,403,827
To date/2011*	1,059,498	2,019,409	846,240	703,227	4,628,374

1/ May not total to 100% due to rounding. 2/ Comparable week.

*Note: Year to-date totals reflect comparable time periods.

Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

WEEKLY POULTRY SLAUGHTERED UNDER FEDERAL INSPECTION

(Preliminary)	Week ending 21-Jul -2012				
	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
	-----Thousands-----				
Head	158,653	1,295	1,756	3,051	401
Avg Wt	5.67	2.89	7.95	5.80	6.85
Last week	156,299	1,396	1,853	3,249	472
Same wk yr ago	160,496	1,290	1,988	3,278	436
Avg Wt	5.66	3.27	8.03	6.16	6.65
To-date/2012*	4,403,827	46,425	45,101	91,526	12,083
To-date/2011*	4,628,374	40,359	44,240	84,599	12,605
% Change YTD	-5%	15%	2%	8%	-4%
Ready-to-Cook Weight and Dressing Percentage					
Current week	679,170	2,021	9,563	11,584	1,991
Last week	656,112	2,473	9,799	12,272	2,026
Same wk yr ago	676,763	2,236	10,217	12,453	2,088
To-date/2012*	18,967,708	78,222	238,457	316,679	58,466
To-date/2011*	19,761,370	69,020	231,173	300,193	61,378
% Change YTD	-4%	13%	3%	5%	-5%
Dressing %	75.5%	54.0%	68.5%	72.5%	

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 157.1 million head. Estimated U.S. slaughter for this period was 160.6 million head, or 3.5 million more than estimated available. (B) Dressing % adjustments reflect quarterly update.

*Note: Year to-date totals reflect comparable time periods.

EST. U.S. FRYER SLAUGHTER/FRYER AVAILABILITY COMPARISON

	Week Ending	Million Head Slaughtered	Million Head Available*	Pct	Avg Wt
Jun	16	156.0	156.8	99%	5.65
	23	155.9	156.8	99%	5.81
	30	162.8	156.5	104%	5.75
Jul	7	144.4	156.5	92%	5.65
	14	158.2	157.1	101%	5.56
	21	160.6	157.1	102%	5.67
Year to date		4457.4	4459.5	100%	
Jul	28		157.5		
Aug	4		157.8		

*Based on chick placements 6 to 7 weeks earlier.

EASTERN REGION MISC. POULTRY

For delivery the week of JULY 23, 2012

DUCKLINGS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 LBS, DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, CENTS/LB

ORIGIN	FROZEN	FRESH
LONG ISLAND	221-225	226-232
MIDWEST	195-212	200-216

ROASTERS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 LBS & UP, DELIVERED, CENTS/LB

	RANGE	MOSTLY
ICE PACKED (12/BOX)	76.00-87.00	81.00-86.00
VACUUM PACKED (6-9/ BOX)	82.00-90.00	84.00-89.00

SQUABS: NY AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS/DOZ, 1-10 BOXES

	11 oz.	13 oz.	15 oz.
	74.88-99.79	82.80-114.54	90.00-120.34

EASTERN REGION: CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT&WV

CENTRAL REGION DUCKLINGS

All Prices are steady. Demand is seasonal and reported as light to moderate. Supplies are mostly moderate for current trade requirements. Market activity is slow to moderate. Processing schedules are normal. Prices paid, first receivers for 10-18 oz boneless breast at \$7.70-8.80, bone in legs at \$3.05-3.55, gizzards at \$1.20-1.75, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, 4-5 LBS, CENTS/LB. WEEK OF 23-JUL-2012

ORIGIN	FROZEN	FRESH
MIDWEST & OTHERS	192-218	194-223

BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

Under Federal Inspection (in thousands)

	W/E	07/28/12	07/21/12	%chg	07/30/11	%chg
Broilers	156,677	158,653 ¹	-1.25	159,047 ¹	-1.49	
Cattle	637	654	-03	665 ²	-04	
Hogs	2,003	1,961	+02	1,989 ²	+01	

¹ Actual data incorporated when available.

² Totals adjusted to reflect USDA, NASS revisions.

GRAYSTONE SMALL ANIMAL AUCTION *AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY*****

DATE OF AUCTION: 07-24-12 - PRICES PAID PER LB., EXCEPT AS NOTED

	RANGE		RANGE		RANGE
Muscovy Ducks - Drakes	2.10 - 2.30 lbs.	Kid Goats	35.00 - 45.00 ea.	Love Birds	25.00 - 46.00 ea.
Turkey Poults	7.50 - 9.00 ea.	Pigeons	3.20 - 3.30 ea.	Parakeets	4.50 - 9.00 ea.
Pekin Ducks	5.50 - 6.00 ea.	White Pigeons	4.25 - 4.75 ea.	Broilers	1.00 - 1.10 lbs.
Pullets 4-6LBS	1.05 - 1.10 lbs.	Rabbits 6-9LBS	1.10 - 1.25 lbs.	Peacocks	38.00 - 42.00 ea.
Red Fowl 5-6LBS	.45 - .50 lbs.	Rabbits 4-6LBS	1.30 - 1.45 lbs.	Ducklings	.75 - 2.00 ea.
Red Fowl 4-5LBS	.30 - .40 lbs.	Leghorn Hens	- 1.00 ea.	Canaries	23.00 - 28.00 ea.
Leghorn Roosters	3.00 - 3.25 ea.	Bunnies	1.00 - 3.00 ea.	Pheasants	15.00 - 35.00 ea.
Crossbred Roosters 4-6LBS	1.40 - 1.50 lbs.	Doves	4.00 - 6.00 ea.	Laying Pullets	- 4.00 ea.
Crossbred Fowl 5-9LBS	.40 - .50 lbs.	Silkie	3.00 - 4.00 ea.	Fancy Bantams	9.00 - 15.00 ea.
Banty Roosters	5.00 - 5.25 ea.	Goats	- 90.00 ea.	Fancy Pigeons	- 10.00 ea.
Banty Hens	- 4.75 ea.	Guinea Keets	2.00 - 2.50 ea.	Hamsters	- .50 ea.
Guinea Pigs	.10 - 2.00 ea.	Chicks	.15 - 1.10 ea.	Diamond Doves	- 12.50 ea.
Guinea Fowl	1.80 - 3.00 lbs.	Quail	1.30 - 1.75 ea.	Muscovy Ducks - Hens	- 2.50 lbs.
				Total Coops Sold	4503

