



# TURKEY MARKET NEWS REPORT

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Poultry Programs

Market News and Analysis

## NATIONAL TURKEY MARKET-AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS

The market on hens and 16-24 lb. toms is steady. Demand very light to light for current shipments. Offerings are generally moderate on hens and light to moderate on 16-24 lb. toms. Frozen Grade A basted equivalent offering prices on a national basis for hens 102.00-110.00 cents fob and 16-24 lb. toms 103.00-110.00 cents fob for current deliveries. No-truck lot trading reported.



The market on market on white meat is steady at best. Demand mostly light. Offerings uneven ranging to light to instances heavy, mostly moderate with some spot fresh tom breast meat seller load cancellations reported due in part to the continuing heat wave in parts of the country. In response to the continuing heat wave some processors are finding increased further processed demand allowing them move excess inventories built from earlier in the year into better balance. The market on tom bulk parts is steady. Demand and offerings light to moderate. The market on thigh meat and mechanically separated turkeys is steady for the light to moderate demand. Offerings light to moderate. Trading light.

### EXPORT MARKET HIGHLIGHTS

Trading heavy on tom drums, balance light to moderate. The market is mostly steady. Demand is light to moderate, instances good with some finding more activity on tom bulk parts at the lower price levels. Offerings range light to heavy, mostly moderate.

### LIVE TURKEYS SLAUGHTERED W/E 30-Jun-12 (Preliminary)

	Young		Young Breeders	Old Turkeys	Total
	Hens	Toms			
Head	1,927	2,738	29	0	4,694
Avg Wt	17.02	39.54	26.14	0.00	30.21
Last week	1,916	2,764	8	6	4,694
Same wk yr ago	2,027	2,741	7	1	4,776
Avg Wt	16.59	38.88	27.09	51.45	29.40
To-date/2012*	47,117	65,909	533	188	113,747
To-date/2011*	46,485	66,845	546	180	114,056
% Change YTD	1%	-1%	-2%	4%	0%

### Ready-to-Cook Weight and Dressing Percentage

	Young Hens	Young Toms	Young Breeders	Old Turkeys	Total
Current week	26,240	86,609	572	0	113,421
Last week	25,724	89,668	171	125	115,688
Same wk yr ago	26,734	84,723	147	40	111,644
To-date/2012*	636,612	2,150,937	10,681	4,866	2,803,096
To-date/2011*	637,636	2,094,839	13,028	4,476	2,749,979
% Change YTD	0%	3%	-18%	9%	2%
Dressing %	80.0%	80.0%	75.5%	75.5%	

\*Note: Year to-date totals reflect comparable time periods.

### NUMBER OF TURKEYS SLAUGHTERED IN FEDERALLY INSPECTED PLANTS

	-----Young turkeys-----			Old Breeders -Thousand head-	Total Turkeys	
	Thousand Head	Pct chg PW	Avg Live wt		Breeders -Thousand head-	Avg Live wt
North East	555	-13	26.90	(A)	555	26.90
South Atlantic	823	19	35.52	(A)	823	35.52
North Central	2,279	-2	33.33	(A)	2,279	33.33
South Central	755	-5	18.16	(A)	755	18.16
West	281	14	28.28	(A)	281	28.28
U.S. total	4,693 (B)		0	30.21	0	4,693
To-date 2012*	113,558 (B)			188	113,746	
To-date 2011*	113,876 (B)			180	114,056	

(A) Not published to avoid disclosing individual operations.  
(B) Number of young banded breeder turkeys included: this week 29,000; for the current year to date\* 533,000; for last year to date\* 546,000.

\*Note: Year to-date totals reflect comparable time periods.

### SAN FRANCISCO PROCESSED TURKEY DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
TURKEYS Y HENS	150-185
TURKEYS Y TOMS UNDER 22#	149-185
TURKEYS Y TOMS 22-24#	149-185
TURKEYS Y TOMS 24-26#	149-185
TURKEYS Y TOMS 26 LBS & OVER	150-185

### SOUTHERN CALIFORNIA (L. A. AREA) PROCESSED TURKEY DELIVERED TO RETAILERS

	RANGE
FRESH TURKEYS Y HENS 8-16#	117-136
FRESH TURKEYS Y TOMS 14-24#	
FROZEN TURKEYS Y HENS 8-16#	110-116
FROZEN TURKEYS Y TOMS 14-24#	111-126
FROZEN TURKEYS Y TOMS 24-28#	114-130

**Weekly National Fresh and Frozen Whole Young Turkeys**

**USDA, Agricultural Marketing Service, Poultry Market News & Analysis**

Weighted Average Prices, cents per pound, F.O.B. Shipper Dock Basis - Week Ending July 06, 2012

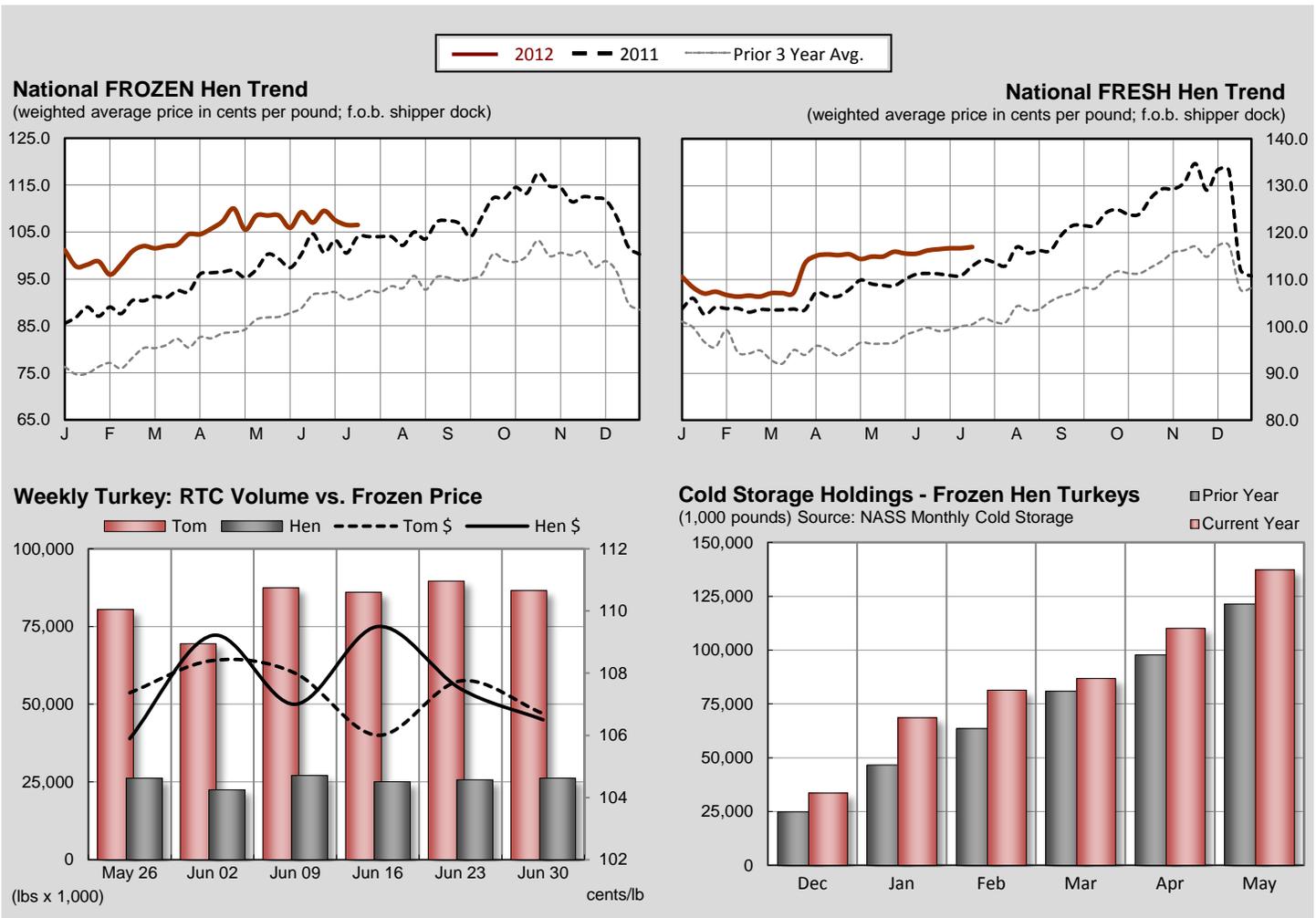
**FROZEN Whole Body Turkeys** - commodity pack or equivalent; minimum 10,000 lb lots; current negotiation for delivery within two weeks.

U.S. Grade A - FROZEN	Current Week		Last Week		Last Year		June Averages		
	wtd avg (cents/lb)	volume (000 lbs.)	wtd avg (cents/lb)	volume (000 lbs.)	wtd avg (cents/lb)	volume (000 lbs.)	This Month	Last Month	Last Year
8-16 lb. (Hens)	106.50	140	106.50 <sup>1</sup>		104.00 <sup>1</sup>		106.00	107.77	103.14
16-24 lb. (Toms)	108.00	82	106.70 <sup>1</sup>		103.17 <sup>1</sup>		106.51	108.86	105.06

<sup>1</sup> based on offers.

**FRESH Whole Body Turkeys** - with timers; for delivery within the next seven days.

U.S. Grade A - FRESH	Current Week		Last Week		Last Year		June Averages		
	wtd avg (cents/lb)	volume (000 lbs.)	wtd avg (cents/lb)	volume (000 lbs.)	wtd avg (cents/lb)	volume (000 lbs.)	This Month	Last Month	Last Year
<b>Priced At Time Of Sale:</b>									
8-16 lb. (Hens)	116.95	111.0	116.69	125.0	112.85	87.0	116.52	115.38	111.08
16-24 lb. (Toms)	115.36	55.0	115.36	55.0	108.95	50.0	115.29	114.30	108.97
<b>Price To Be Determined:</b>									
8-16 lb. (Hens)	--	2.5	--	2.5	--	2.5	--	--	--
16-24 lb. (Toms)	--	2.5	--	2.5	--	2.5	--	--	--



Source: USDA AMS Poultry Market News & Analysis  
website: <http://www.ams.usda.gov/pymarketnews.htm>

**NATIONAL YOUNG TURKEY PARTS**

INCLUDING BULK MEAT AND FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 05 JULY 2012.

The market on bulk parts was steady. Demand and offerings was light to moderate. The white meat market is steady to weak. Demand was light. Offerings moderate to heavy with frozen the most available. Thigh meat market is steady. Demand and offerings light to moderate. The heat wave in parts of the country continues to be a major topic of conversation. For domestic: fresh breast trim 73 cents, Grade A breast non-basted 12-14 lbs. 164 cents and 16-18 lbs. 164 cents delivered.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/	133.00		133.00	120
BREASTS, 4-8 LBS GRADE A--FRESH 2/		R	166.00	30
BREASTS, 4-8 LBS PLANT GRADE 2/	122.00		122.00	39
DRUMSTICKS, TOM		T	58.00	18
DRUMSTICKS, TOM--FRESH	53.00-54.00		53.50	80
DRUMSTICKS, HEN				
WINGS, FULL-CUT, TOM		T	46.00	14
WINGS, FULL-CUT, HEN				
WINGS, V-TYPE, TOM		F	89.63	16
WINGS, V-TYPE, HEN				
NECKS, TOM	33.00-40.00		33.33	42
NECKS, HEN				
BREASTS, B/S, TOM 3/				
BREASTS, B/S, TOM--FRESH 3/	176.00-180.00		178.00	80
THIGH MEAT	77.00-83.00		80.00	80
THIGH MEAT--FRESH	82.00		82.00	20
BREAST TRIM MEAT	68.00-71.00		69.50	80
SCAPULA MEAT	93.00-94.00		93.50	80
WING MEAT WITH SKIN				
TENDERLOINS				
DESTRAPPED TENDERS				
DESTRAPPED TENDERS--FRESH				
MECHANICALLY SEPARATED 4/		M	39.00	40
MECHANICALLY SEPARATED--FRESH 4/	39.00		39.00	80
EXPORT TRADING				
DRUMSTICKS, TOMS		M	53.63	216
WINGS FULL-CUT - TOMS	43.00		43.00	400
WINGS, V-TYPE, TOM		F	77.50	162
TAILS				
MECHANICALLY SEPARATED 4/				
THIGH MEAT - FROZEN	79.00		79.00	40

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=Monday T=Tuesday W=Wednesday R=Thursday F=Friday

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS**

INCLUDING BULK MEAT AND FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 06 JULY 2012.

The market on bulk parts was steady. Demand and offerings was light to moderate. The white meat market is steady and not fully tested. Demand was light. Offerings moderate to heavy. Thigh meat market is steady. Demand and offerings light to moderate. The heat wave in parts of the country remains to be a major topic of conversation. For domestic: fresh breast trim 71 cents, fresh scapula 96.5, frozen livers for pet food 27 cents, fresh full cut wings 42 cents, fresh tom necks 35 cents, mature breeder hen breast meat 164 cents, fresh breast trim 70 cents, grade A breast non basted 8-10 lbs. 152-160 cents, 10-18 lbs. 165 cents delivered.

DOMESTIC TRADING	PRICE RANGE	L.S.T CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY	
					WTD AVG PRICE	WEEKLY VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		R	133.00	120	133.00	120
BREASTS, 4-8 LBS GRADE A--FRESH 2/	149.00-189.00		166.00	30	166.00	30
BREASTS, 4-8 LBS PLANT GRADE 2/		R	122.00	39	122.00	39
DRUMSTICKS, TOM	58.00		58.00	15	57.78	93
DRUMSTICKS, TOM--FRESH	52.00-54.00		52.40	400	52.59	680
DRUMSTICKS, HEN	62.00		62.00	14	62.00	14
WINGS, FULL-CUT, TOM	46.00		46.00	2	45.48	116
WINGS, FULL-CUT, HEN	50.00		50.00	10	50.00	10
WINGS, V-TYPE, TOM		F	89.63	16		
WINGS, V-TYPE, HEN						
NECKS, TOM	38.00		38.00	4	33.83	220
NECKS, HEN	38.00		38.00	4	38.00	4
BREASTS, B/S, TOM 3/	170.00		170.00	40	170.00	40
BREASTS, B/S, TOM--FRESH 3/	175.00-180.00		176.50	240	176.50	560
THIGH MEAT	81.00-82.00		81.06	47	80.39	127
THIGH MEAT--FRESH	82.00		82.00	16	82.36	56
BREAST TRIM MEAT	68.00-72.00		69.38	122	69.19	242
SCAPULA MEAT	94.00-95.00		94.09	44	93.71	124
WING MEAT WITH SKIN						
TENDERLOINS	183.00		183.00	2	183.00	2
DESTRAPPED TENDERS						
DESTRAPPED TENDERS--FRESH	183.00		183.00	40	183.00	40
MECHANICALLY SEPARATED 4/		M	39.00	40	39.00	40
MECHANICALLY SEPARATED--FRESH 4/	37.00-41.00		39.38	84	39.22	324
EXPORT TRADING						
DRUMSTICKS, TOMS	51.00-58.00		53.03	760	53.16	976
WINGS FULL-CUT - TOMS	40.00		40.00	40	42.73	440
WINGS, V-TYPE, TOM	87.00-95.00		91.00	324	91.00	324
TAILS	52.50		52.50	40	52.50	40
MECHANICALLY SEPARATED 4/						
THIGH MEAT - FROZEN	89.00		89.00	40	84.00	404

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

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3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

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