



BROILER MARKET NEWS REPORT

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NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryers prices are trending steady overall. Final majority prices are unchanged in the West and Midwest when compared to last week prices. Offerings range light to at times heavy, mostly moderate for current trade needs. Retail and food service demand is light to instances good as hot and humid weather conditions hampers most of the Northeast area. Floor stocks are balanced to instances short. Processing schedules are moderate with some plants operating on Saturday and down for the holiday this week. Market activity is slow to moderate. In the parts structure, movement is light to moderate as the 4th of July holiday approaches. Prices are trending steady to weak for dark meat items, firm to higher for wings, and steady to higher for breast items. Offerings of breast items and wings are light to moderate, dark meat items are moderate to heavy with leg quarters in the weakest position and slow to clear. Market activity is slow to moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

FINAL Prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers and FOB Dock at major market areas (cents per lb) Week of 02-JUL-2012

Grade A		Composite	
Majority	Wtd Avg	Load	Wtd Avg Loads
Delivered to First Receivers 1/:			
Boston/New England	TFEWR	:	74.33 12
Ohio Cities	TFEWR	:	72.73 12
Denver	TFEWR	:	94.56 9
Detroit	TFEWR	:	74.94 24
Los Angeles	104.00	102.96 26	88.98 63
New York	80.00-83.00	81.29 21	82.22 39
Philadelphia	79.50-81.00	79.91 11	80.19 21
Pittsburgh	79.00-82.00	80.36 11	85.50 52
St. Louis	TFEWR	:	72.28 16
San Francisco	104.50	104.39 9	91.43 20

Delivered to First Receivers 1/:		Whole Body 2/:		Composite	
Majority	Wtd Avg	Loads	Wtd Avg	Loads	
Chicago	65.00-79.00	:	74.85	54	

Composite Weighted Average 3/:				
Loads	07/02/12	Change Last Wk	06/25/12	07/04/11
322	82.47	-.59	83.06	80.06

WOG Broilers 4/:	Majority	Wtd Avg	Loads
Eastern	82.00-84.00	83.02	28
Central	68.00-76.00	72.80	82
Western	76.00-81.00	80.52	50

FOB Dock Equivalent 5/:			
Mississippi	80.00-85.00	81.39	18

- 1/: Includes branded product.
- 2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.
- 3/: Includes all whole birds shipped into listed cities including Chicago.
- 4/: Delivered first receiver, trucklot and less than trucklot volumes.
- 5/: Southeast area.

GEORGIA FOB DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 94.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
902	77.00-99.91	93.81

Georgia f.o.b. Dock confirmed FINAL weighted average price
On ice-packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	203.50	1,689
BREASTS - B/S	159.00	7,342
BREASTS - WHOLE	100.50	1,424
THIGH MEAT - B/S	131.00	1,159
THIGHS	73.00	1,417
DRUMSTICKS	68.00	1,417
LEG QUARTERS	52.50	9,414
WINGS	184.50	3,798

This information is supplied by the Georgia Department of Agriculture, Poultry Market News Service.

NORTHEAST Prices are trending steady for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light to moderate as hot and humid weather conditions hampers most of the area. Offerings of all sizes are at least sufficient for current needs. Trade activity is slow to moderate. In the parts complex, supplies of wings and boneless skinless breast are light to moderate and clearing well; other breast cuts are sufficient for current needs. Dark meat items are moderate to heavy and slow to clear with leg quarters noted as slightly more available.

SOUTHERN Prices for whole broiler/fryers are steady. Offerings are moderate for current trade needs. Demand entering the holiday week is moderate with trading usually limited to regular commitments. Market activity is moderate. In the parts structure, movement is light to moderate as hot and humid weather remains in the area. Prices are trending steady to weak for dark meat items, steady to firm for breast items, and firm for wings. Offerings of breast items are moderate with boneless skinless in the best position, wings are light and moving well and dark meat items are moderate to heavy. Market activity is slow to moderate. In production areas, live supplies are moderate at mostly desirable weights.

WESTERN Final majorities are unchanged from last Monday's prices. The market on whole fryers is steady. The WOG market is steady to instances firm. Offers light to moderate. Retail demand light to mostly moderate with weekend fill-in demand not up to expectations for some. Foodservice demand moderate to good, mostly moderate. Floor stocks moderate. Parts demand light to good, mostly moderate. Offerings light to moderate. Sizes are desirable. The Los Angeles negotiated WOG weighted average is 78.94 cents, up 1.67 cents on 36 loads.

MIDWEST Final majority prices are unchanged into Chicago and continue in a large range; Ohio cities, Detroit and St. Louis are TFEWR. Whole broiler fryer prices are steady. Offers light to moderate. Retail and food service demand is light to instances good; fast food demand is moderate to at times fairly good. Floor stocks are balanced to short. Sizes are desirable to light. Whole bird market activity is light. Supplies of wings light, breast cuts light to moderate, and dark meat items moderate to heavy. Parts prices trended firm on wings, steady on breast cuts, and steady to weak on dark meat items. Market activity for parts is light.

DELMARVA Less-than-trucklot asking prices are unchanged at 83 to 91 cents with a generally steady trending undertone. Movement of ready-to-cook whole birds is light to instances moderate as dealers assess current market conditions after dealing with the heat over the weekend. Offerings are moderate to at times heavy for immediate trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processing schedules are moderate. Market activity is slow. In the parts complex, wings and breast cuts are light to moderate and clearing well. The balance of parts ranged moderate to heavy with drums and leg quarters in the longest position.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

BRANDED U.S. GRADE A	
RANGE	60-101
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)

(A) Not reported to avoid disclosing individual operations.

NORTHEAST BROILER/FRYER PARTS Prices are trending firm to higher for boneless skinless breast; steady to firm for wings and steady to weak for other dark meat cuts. Trucklot buying activity is light to moderate as dealers assess market conditions as hot and humid weather and summer storms hampered much of the area over the weekend. Offerings of leg quarters and drums are heavy and slow to clear; breast cuts and wings are light to moderate with good movement. Movement is slow to instances moderate as the Fourth of July holiday approaches.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	CURRENT NEGOTIATED TRADING*	WTD AVG**	VOLUME /LBS.
BREAST - B/S	155-160	135.63	715,569
TENDERLOINS	145	146.68	109,200
BREAST - WITH RIBS	95-96	110.46	57,161
BREAST - LINE RUN	95	95.56	65,896
LEGS	68-69	65.58	88,979
LEG QUARTERS (BULK)	46-47	48.27	363,306
DRUMSTICKS	67-68	73.75	101,100
THIGHS	72-73	75.92	87,370
B/S THIGHS	125-126	129.37	58,320
WINGS (WHOLE)	182-183	184.23	209,706
BACKS & NECKS (STRIPPED)	16-18	18.00	5,640
LIVERS (5 POUND TUBS)	50-55	52.42	7,440
GIZZARDS (HEARTS)	70-75	75.01	11,140

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER/FRYERS

	Estimate (1,000)	Actual (1,000)	Avg Wts	Actual (1,000)	Avg Wts
	07/02	06/28	06/28	06/25	06/21
Alabama	3,715	3,579	5.56	3,639	5.65
Arkansas	4,833	4,627	5.61	4,725	5.73
Delmarva	2,096	2,072	6.26	2,026	6.11
Ky-LA-TN	2,553	2,174	5.05	2,487	5.25
Mississippi	2,890	2,939	5.97	2,852	5.99
North Carolina	2,560	2,690	7.07	2,729	7.15
Texas	2,437	2,369	5.69	2,426	6.08
Total	21,084	20,450	5.86	20,884	5.96
Mon	21,084(A)			20,884(A)	

(A) Weekly cumulative for states listed above.

Broiler- fryer slaughter under federal inspection for 02-Jul 2011 is estimated to be 31,544,000 up 0.65 percent from a week ago. and up from a year ago which was the 4th of July holiday. (last week 31,339,000 last year 7,873,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	240	42.00-48.00	-	44.50
LEG QUARTERS (4/10)	299	47.00-50.00	-	48.24
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JUL 02, 2012 -- F.O.B. DOCK

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
62.00 - 66.00	63.75	63.63

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER PARTS

ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, & WI WEEK OF 02-JUL-2012 TO 06-JUL-2012, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	129.00 - 161.00	132.00 - 139.00
TENDERLOINS	145.00 - 209.00	147.00 - 153.00
BREAST - LINE RUN	89.00 - 110.00	95.00 - 106.00
LEGS	58.00 - 68.00	-
LEG QUARTERS (BULK)	45.00 - 64.00	46.00 - 50.00
LEG QUARTERS (4/10)	47.00 - 61.00	49.00 - 53.00
DRUMSTICKS	51.00 - 77.00	-
THIGHS	65.00 - 85.00	-
B/S THIGHS	117.00 - 134.00	-
WINGS (WHOLE)	179.00 - 190.00	-
BACKS & NECKS (STRIPPED)	17.00 - 45.00	-
LIVERS	32.00 - 50.00	-
GIZZARDS (HEARTS)	38.00 - 59.00	-

CALIFORNIA PROCESSED POULTRY – cents per pound

IN SOUTHERN CALIFORNIA (L.A. AREA) DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
WOGS 2# & UP - WHOLE	106 -128
WOGS 2# & UP - CUT UP 8&9 PIECES	112 -130
FROZEN DUCKS	
FROZEN SQUABS	

DELIVERED TO RETAILERS

	RANGE
FRESH FRYERS	108-123
ROASTERS 4# & UP	128-140
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

IN SAN FRANCISCO DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
FRESH FRYERS	DRY PACK 138-188
	ICE PACK
ROASTERS 4# & UP	DRY PACK 126
	ICE PACK
DUCKS	217-295

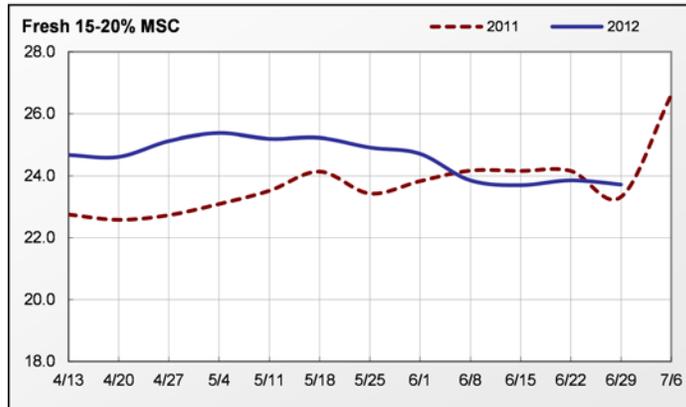
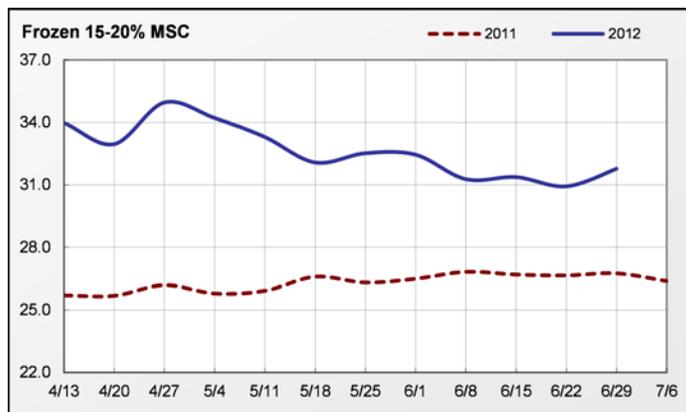
National Mechanically Separated Chicken

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

Prices for MSC are trending steady to weak on all fat contents. Domestic and export demand is light to moderate. Supplies are moderate to mostly heavy. Schedules are normal. Interest and movement of MSC are light and disappointing as the Fourth of July approaches. Industry maintains a close eye on any developments in the spot markets in order to readily react. Trucking availability remains a problem as the poultry industry endures fierce competition from other commodities. Market activity is light to moderate. Raw material supplies are moderate to heavy. Spot frames traded between 10-15 cents FOB, mostly 11-13 FOB.

Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

Fat Content	Frozen			Fresh		
	29-Jun-12	Last Week	Last Year	29-Jun-12	Last Week	Last Year
15% or Less						
Price Range	28.00 - 34.00	-	-	23.25 - 25.25	25.00	25.00
Wtd Avg Price	32.00	-	-	24.60	25.71	25.00
Volume Traded	120	-	-	265	143	122
Volume Exported	-	-	-	-	-	-
15-20%						
Price Range	27.00 - 34.00	27.00 - 34.00	24.00-28.00	20.00 - 28.00	20.00 - 26.00	20.00-26.00
Wtd Avg Price	31.77	30.93	26.75	23.72	23.86	23.32
Volume Traded	925	1,390	1,433	4,880	4,754	3,937
Volume Exported	865	1,230	1,343	408	245	286
20% or More						
Price Range	-	-	-	22.00	22.50	20.00
Wtd Avg Price	-	-	-	22.00	22.50	20.00
Volume Traded	-	-	-	41	82	82
Volume Exported	-	-	-	-	-	-

**Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	May 2012	Apr 2012	May 2011	May 2012	Apr 2012	May 2011
15% or Less						
Wtd Avg Price	28.60	-	-	26.00	25.39	24.88
Volume Traded	200	-	-	612	367	673
Volume Exported	-	-	-	-	-	-
15-20%						
Wtd Avg Price	32.87	33.93	26.13	25.17	24.83	23.54
Volume Traded	6,879	6,532	7,008	14,723	14,195	14,807
Volume Exported	5,879	5,292	6,186	1,795	1,997	938
20% or More						
Wtd Avg Price	-	-	-	22.30	22.50	19.78
Volume Traded	-	-	-	204	245	367
Volume Exported	-	-	-	-	-	-

Note: Volume exported refers to that portion of the total volume that is destined for export markets.

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