



# BROILER MARKET NEWS REPORT

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Poultry Programs

Market News and Analysis

## NATIONAL BROILER MARKET AT-A-GLANCE

Whole broiler/fryers prices are trending steady to weak in the East, steady to lower in the Midwest and steady in the West. Preliminary majority prices were unchanged overall when compared to early week prices. Offerings range light to heavy but are noted as mostly moderate to heavy for current trade needs. Retail and food service demand is light to good, mostly moderate as hot and humid weather conditions enter the Northeast area. Floor stocks are closely balanced. Market activity is slow. In the parts structure, movement is light to moderate as the 4th of July holiday approaches. Prices are trending steady to weak for dark meat items, firm to higher for wings, and steady to higher for breast items. Offerings of breast items are moderate, dark meat items are available with legs and leg quarters in the weakest position and slow to clear. Wings are light with good movement. Market activity is slow to moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.



### Preliminary Report

Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 02-July-2012 (cents per lb)

AREAS	US GRADE A MAJORITY	RANGE	AVG	WTD LOADS
Delivered to First Receivers				
New York	80.00-83.00			
Los Angeles	104.00			
Whole Body 2/ Chicago	65.00-79.00	60.00-92.00	74.05	38
FOB Dock Equivalent 3/:				
Mississippi	80.00-85.00	72.00-88.00	81.39	18

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

### GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 94.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

PRELIMINARY FOB DOCK OR EQUIVALENT  
PRELIM. WTD. AVG  
94.34

LOADS	RANGE
732	87.14-99.91

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER LB)	VOL (000 LBS)
LINE RUN TENDERS	202.00	959
BREASTS - B/S	158.50	4,177
BREASTS - WHOLE	100.00	863
THIGH MEAT - B/S	131.00	728
THIGHS	72.50	959
DRUMSTICKS	63.50	703
LEG QUARTERS	52.50	5,128
WINGS	184.00	2,202

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**MIDWEST BROILER/FRYER** Preliminary majority prices for next week's delivery are unchanged from Monday's final majority. Whole bird prices are steady to lower. Offers are moderate to instances heavy with limited buyer interest. Retail and food service demand is light to moderate. Fast food demand is moderate to at times fairly good. Floor stocks are closely balanced. Sizes are in a desirable to light range. Whole bird market activity is light. Supplies of breast cuts are tight, wings are reported in a full range of tight to available, and the balance of the parts are moderate to heavy. Prices are steady to higher on breast cuts, steady on wings, and mostly steady on the balance of the parts items. Market activity on parts is active on breast items and light to moderate for the balance.

**NORTHEAST BROILER/FRYER** Prices are trending steady to weak for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light entering the weekend as hot and humid weather conditions enter the area. Offerings of all sizes are moderate to heavy for current needs. Market activity is slow. In the parts complex, supplies of wings are light to moderate and clearing satisfactorily; breast cuts are light to moderate and most dark meat items are moderate to heavy with drums and leg quarters noted as available and slow to clear.

**SOUTHERN BROILER/FRYER** Prices for whole broiler/fryers are mostly steady. Offerings are moderate. Demand entering the weekend is moderate with trading usually limited to regular commitments. Market activity is moderate. In the parts structure, movement is light to moderate for late week business. Prices are trending steady to weak for dark meat items, steady to firm for breast items, and firm to higher for wings. Offerings of breast items are moderate, wings are light and moving well and dark meat items are moderate to heavy with leg meat in the weakest position. Market activity is slow to moderate. In production areas, live supplies are moderate at mostly desirable weights.

**WESTERN BROILER/FRYER** The Los Angeles preliminary majority is 104 cents, unchanged from last Monday's final. The market on whole broilers is steady. The market on WOGs is steady to weak, mostly steady. Offerings light to moderate. Retail demand light to good, mostly moderate. Food service demand moderate to good, mostly moderate. Weights desirable. Floor stocks moderate. The market on wings is firm with prices higher, boneless skinless breast steady firm with prices unchanged to higher, balance of white items mostly steady for next week's shipments. The market on dark items is steady to weak with prices unchanged to lower for next week's shipments. Parts demand light to good, mostly moderate. Offerings of wings light, balance of white items light to moderate. Offerings of dark items moderate to moderately heavy. Movement mostly light to good, mostly moderate.

**DELMARVA BROILER/FRYERS** Less-than-trucklot asking prices are unchanged at 83 to 91 cents with a steady to weak trending undertone. Movement of ready-to-cook whole birds is light to at times moderate entering the weekend as the area prepares for hot weather. Offerings are moderate to heavy for current trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processing schedules are heavy with some plants operating on Saturday and down for the 4th of July holiday next week. Market activity is slow. In the parts complex, wings and breast cuts are light to moderate and moving well. The balance of parts ranged moderate to heavy.

\*Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

BRANDED U.S.GRADE A	
RANGE	60-103
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	06/25/12-06/29/12 (A)
	06/27/11-07/01/11 (A)
NO. OF BOXES	06/25/12-06/29/12 (A)
	06/27/11-07/01/11 (A)

(A) Not reported to avoid disclosing individual operations.

**SOUTHERN STATES BROILER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

Jun 28, 2012

Jun 29, 2012

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	328	40.00-49.00	-	42.81
LEG QUARTERS (4/10)	314	48.00-51.00	-	48.95
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG	WEEKLY POUNDS (000)	WEEKLY WTD AVG
BREAST - B/S		TOO FEW TO REPORT			1,675	132.96
TENDERLOINS		TOO FEW TO REPORT			596	138.54
BREAST - LINE RUN		TOO FEW TO REPORT			120	88.04
FRONT HALVES		TOO FEW TO REPORT			335	82.42
LEGS		TOO FEW TO REPORT			TFEWR	
LEG QUARTERS (BULK)	193	42.00-48.00	-	43.66	1,299	45.27
LEG QUARTERS (4/10)	269	44.00-50.00	-	46.51	1,634	49.47
WINGS (WHOLE)		TOO FEW TO REPORT			TFEWR	
WINGS (CUT)		TOO FEW TO REPORT			337	176.69
DRUMSTICKS		TOO FEW TO REPORT			165	46.06
THIGHS		TOO FEW TO REPORT			TFEWR	
B/S THIGHS		TOO FEW TO REPORT			100	118.00

\*\*\*\*\*  
 Whole Body Index Based on Southern States Parts Trading for Jun 28, 2012 -- f.o.b. dock.

\*\*\*\*\*  
 Whole Body Index Based on Southern States Parts Trading for Jun 29, 2012 -- f.o.b. dock.

RANGE	TODAY'S AVERAGE
61.00 - 66.50	62.81

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
62.00 - 66.00	63.17	63.81

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER PARTS** Prices are trending firm to higher for boneless skinless breast; steady to firm for wings and bone-in breast, weak to lower for leg quarters and steady to weak for other dark meat cuts. Trucklot buying activity is light to moderate as dealers assess market conditions as the hot and humid weather conditions hampers much of the area. Offerings of leg quarters and drums are heavy and slow to clear; breast cuts and wings are light to moderate with fairly good movement. Movement is slow to moderate as the 4th of July holiday approaches.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

Jun 28, 2012

Jun 29, 2012

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.
BREAST - B/S	150	135.71	833,600
TENDERLOINS	145	144.19	196,640
BREAST - WITH RIBS	95-96	107.44	63,749
BREAST - LINE RUN	95	95.66	68,495
LEGS	68-69	64.55	144,680
LEG QUARTERS (BULK)	47-48	50.48	330,280
DRUMSTICKS	67-68	76.49	104,360
THIGHS	72-73	71.38	107,280
B/S THIGHS	125-126	128.95	109,400
WINGS (WHOLE)	182-183	182.75	260,600
BACKS AND NECKS (STRIPPED)	16-18	18.00	3,080
LIVERS (5 POUND TUBS)	50-55	54.21	7,840
GIZZARDS (HEARTS)	70-75	75.85	15,280

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.	WEEKLY WTD AVG	WEEKLY VOL/LBS.
BREAST - B/S	155	136.74	727,280	136.08	3,918,360
TENDERLOINS	145	141.62	201,000	142.10	956,320
BREAST - WITH RIBS	95-96	110.39	42,088	109.43	250,739
BREAST - LINE RUN	95	95.81	65,941	95.31	333,494
LEGS	68-69	66.98	84,160	69.43	577,120
LEG QUARTERS (BULK)	46-47	49.54	263,160	51.12	1,413,020
DRUMSTICKS	67-68	70.46	152,488	72.68	447,368
THIGHS	72-73	74.44	92,720	72.98	460,560
B/S THIGHS	125-126	127.96	84,000	128.01	461,320
WINGS (WHOLE)	182-183	181.05	180,240	182.62	1,152,520
BACKS AND NECKS (STRIPPED)	16-18	18.00	3,456	18.00	16,527
LIVERS (5 POUND TUBS)	50-55	51.05	13,320	52.41	46,420
GIZZARDS (HEARTS)	70-75	74.59	21,040	75.05	87,960

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

\*TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS**

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WTS		ACTUAL (1,000)		AVG WTS	
	06/29	06/28	06/27	06/26	06/26	06/27	06/26	06/22	06/20	06/20
Alabama	3,955	3,805	3,603	3,700	5.76	5.61	4,038	5.73		
Arkansas	3,770	4,344	4,728	4,827	5.58	5.60	4,405	5.56		
Delmarva	2,585	2,069	2,072	2,124	6.19	6.18	2,407	6.38		
Ky-LA-TN	2,763	2,500	2,525	2,485	5.30	5.38	2,713	5.41		
Mississippi	3,561	2,934	2,887	2,924	6.06	6.14	3,283	6.06		
North Carolina	3,499	2,690	2,705	2,717	7.15	7.17	3,016	7.19		
Texas	2,452	2,374	2,424	2,396	5.92	6.08	2,762	6.07		
Total	22,585	20,716	20,944	21,173	5.95	5.96	22,624	5.99		
Mon-Friday	105,967 (A)						105,980 (A)			
Saturday	3,802 (included in total for date shown)						2,683			

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for slaughter under federal inspection for 29-Jun-12 and 30-Jun-12 is estimated to be 33,790,000 head down 0.47 percent from a week ago and down 11.47 percent from a year ago. (Last week 31,609,000, last year 38,166,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 30-Jun-12 is estimated to be 158,538,000 head up 2.91 percent from a week ago, and down 6.99 percent from a year ago. (Last week 154,051,000, last year 170,455,000)

**CALIFORNIA PROCESSED POULTRY** (cents per pound)

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)			RANGE
FRESH FRYERS			108-123
ROASTERS 4# & UP			128-140
DUCKS			
RABBITS-WHOLE			
RABBITS-CUT UP			
DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO			RANGE
FRESH FRYERS	DRY PACK		138-188
	ICE PACK		
ROASTERS 4# & UP	DRY PACK		126
	ICE PACK		
DUCKS			217-295

**YOUNG CHICKENS SLAUGHTERED UNDER FEDERAL INSPECTION**

Week ending 23-Jun-2012

(Preliminary)	Thousands				
	(A) 4.25 lbs. & down	(B) 4.26 - 6.25 lbs.	(C) 6.26 - 7.75 lbs.	(D) 7.76 lbs. & up	Total
Head	37,687	59,909	30,817	25,638	154,051
Avg Live Wgt	3.78	5.39	6.79	8.59	5.81
% of total /1	24%	39%	20%	17%	100%
Comparisons					
Last week	36,608	63,171	33,270	21,045	154,094
Avg Live Wgt	3.74	5.25	6.70	8.53	5.65
% of total /1	24%	41%	21%	14%	100%
Year Ago 2/	35,873	64,899	38,180	26,516	165,468
Avg Live Wgt	3.94	5.31	6.60	8.36	5.78
% of total /1	22%	39%	23%	16%	100%
To date/2012*	914,679	1,603,337	694,937	572,376	3,785,329
To date/2011*	912,862	1,746,990	722,452	610,418	3,992,722

1/ May not total to 100% due to rounding. 2/ Comparable week.

\*Note: Year to-date totals reflect comparable time periods.

Weight Class Description: (A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

**WEEKLY POULTRY SLAUGHTERED UNDER FEDERAL INSPECTION**

(Preliminary) Week ending 23-Jun -2012

	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
	Thousands				
Head	154,051	1,662	1,653	3,315	409
Avg Wt	5.81	3.28	7.87	5.57	6.77
Last week	154,094	1,498	1,841	3,339	394
Same wk yr ago	165,468	1,249	1,934	3,183	436
Avg Wt	5.78	3.26	8.12	6.21	6.75
To-date/2012*	3,785,329	41,290	38,192	79,482	10,458
To-date/2011*	3,992,722	35,369	37,596	72,965	10,855
% Change YTD	-5%	17%	2%	9%	-4%
Ready-to-Cook Weight and Dressing Percentage					
Current week	675,752	2,862	8,911	11,773	2,007
Last week	657,326	2,587	9,559	12,146	1,974
Same wk yr ago	712,522	2,199	10,208	12,407	2,119
To-date/2012*	16,325,431	69,443	201,271	270,714	50,970
To-date/2011*	17,055,315	60,464	197,465	257,929	53,343
% Change YTD	-4%	15%	2%	5%	-4%
Dressing %	75.5%	52.5%	68.5%		72.5%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 156.8 million head. Estimated U.S. slaughter for this period was 155.9 million head, or 0.9 million less than estimated available. (B) Dressing % adjustments reflect quarterly update.

\*Note: Year to-date totals reflect comparable time periods.

**EST. U.S. FRYER SLAUGHTER/FRYER AVAILABILITY COMPARISON**

Week Ending	Million Head Slaughtered	Million Head Available*	Pct	Avg Wt
May 19	159.9	155.7	103%	5.69
26	160.7	155.3	103%	5.66
Jun 2	144.1	155.8	92%	5.60
9	158.4	156.8	101%	5.78
16	156.0	156.8	99%	5.65
23	155.9	156.8	99%	5.81
Year to date	3831.4	3832.3	100%	
Jun 30		156.5		
Jul 7		156.5		

\*Based on chick placements 6 to 7 weeks earlier.

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

Under Federal Inspection (in thousands)

WE	06/30/12	06/23/12	%chg	07/01/11	%chg
<b>Broilers</b>	158,538	154,051 <sup>1</sup>	+2.91	170,455 <sup>1</sup>	-6.99
<b>Cattle</b>	653	649	+01	670 <sup>2</sup>	-03
<b>Hogs</b>	1,999	1,954	+02	1,960 <sup>2</sup>	+02

<sup>1</sup> Actual data incorporated when available.

<sup>2</sup> Totals adjusted to reflect USDA, NASS revisions.

**EASTERN REGION MISC. POULTRY** For delivery the week of Jun 25, 2012

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 LBS, DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, CENTS/LB

ORIGIN	FROZEN	FRESH	ORIGIN	FROZEN	FRESH
LONG ISLAND	221-225	226-232	MIDWEST	195-212	200-216

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 LBS & UP, DELIVERED, CENTS/LB

**ICE PACKED (12/BOX) RANGE:** 76.00-87.00 **MOSTLY:** 81.00-86.00  
**VACUUM PACKED (6-9/ BOX)** 82.00-90.00 84.00-89.00

**SQUABS:** NY AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS/DOZ, 1-10 BOXES

	11 oz.	13 oz.	15 oz.
	74.88-99.79	82.80-114.54	90.00-120.34

EASTERN REGION: CT,DE FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT& WV

**CENTRAL REGION DUCKLINGS** WEEK OF 25-JUN-2012

Prices are steady. Demand ranges light to moderate, while supplies are moderate for present needs. Market activity continues slow to moderate. Processing schedules are full-time in preparation for the Fourth of July holiday. Prices paid, first receivers for 10-18 oz. boneless breast at \$7.70-8.80, bone in legs at \$3.05-3.55, gizzards at \$1.20-1.75, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, 4-5 LBS, CENTS/LB.

**ORIGIN:** MIDWEST & OTHERS **FROZEN:** 192-218 **FRESH:** 194-223

**GRAYSTONE SMALL ANIMAL AUCTION**

\*\*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*\*

DATE OF AUCTION: 06-26-12 - PRICES PAID PER LB., EXCEPT AS NOTED

	RANGE
Banty Hens	2.50 - 3.00 ea.
White Pigeons	4.00 - 4.10 ea.
Broilers	1.00 - 1.05 lbs.
Bunnies	.50 - 3.00 ea.
Call Ducks	7.00 - 8.00 ea.
Canaries	- 25.00 ea.
Chicks	.15 - 1.10 ea.
Chukars	3.00 - 4.25 ea.
Crossbred Fowl 5-9 LBS	.30 - .35 lbs.
Crossbred Roosters 7-11 LBS	.70 - .80 lbs.
Crossbred Roosters 4-6 LBS	1.30 - 1.40 lbs.
Doves	3.00 - 5.00 ea.
Ducklings	.60 - .70 ea.
Geese 9-14 LBS	2.20 - 2.30 lbs.
Goats	- 125.00 ea.
Guinea Fowl	3.00 - 3.50 lbs.
Guinea Keets	1.75 - 2.50 ea.
Guinea Pigs	.05 - 2.00 ea.
Kid Goats	50.00 - 120.00 ea.
Leghorn Hens	1.50 - 1.75 ea.
Leghorn Roosters	1.00 - 2.00 ea.
Love Birds	14.00 - 18.00 ea.
Muscovy Ducks - Drakes	1.50 - 1.70 lbs.
Muscovy Ducks - Hens	1.80 - 2.00 lbs.
Peacocks	- 40.00 ea.
Pekin Ducks	3.00 - 6.00 ea.
Pheasants	10.00 - 17.00 ea.
Pigeons	2.75 - 3.40 ea.
Pullets 4-6 LBS	- 1.05 lbs.
Quail	.50 - 1.50 ea.
Rabbits 6-9 LBS	1.80 - 2.20 lbs.
Rabbits 4-6 LBS	1.50 - 2.00 lbs.
Red Fowl 5-6 LBS	.30 - .35 lbs.
Red Fowl 4-5 LBS	.20 - .30 lbs.
Silkies	3.00 - 4.75 ea.
Turkeys	15.00 - 16.00 ea.
Banty Roosters	4.00 - 4.75 ea.
Turkey Poults	1.50 - 2.75 ea.
Parakeets	7.00 - 11.00 ea.
Diamond Doves	3.00 - 5.00 ea.
Parrots	- 75.00 ea.
Fancy Bantams	8.00 - 10.00 ea.
Rats	- .25 ea.
Fancy Pigeons	8.00 - 11.00 ea.
Hamsters	- .25 ea.
Total Coops Sold	8160

**NATIONAL FOWL MARKETS****LIVE SPENT HEAVY FOWL**

Prices are trending steady to firm. Supplies are adequate for the mostly moderate demand. Processing schedules are normal. Retail feature activity is very light entering the weekend. Finished product supplies are at least sufficient. Market activity is moderate.

**Final prices at Farm Buyer Loading:**

Price Range	Wtd Avg
9.5 – 20.5	13.60

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

**LIVE SPENT LIGHT FOWL**

Prices are trending no better than steady for the light to moderate demand. Offerings of light type hens are sufficient for current needs. Processing schedules are normal. Market activity is light to moderate. The majority price for removal costs remains unchanged at 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.)

Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV; North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI; South Central = AR, CO, KS, LA, MO, NM, OK, TX.

**USDA, AMS, POULTRY PROGRAMS POULTRY MARKET NEWS AND ANALYSIS OFFICES**

Washington, DC	Voice (202) 720-6911	Michael Sheats,	Des Moines, IA	Voice (515) 284-4471	Jason Karwal,
	Fax (202) 720-2403	(Director)		Fax (515) 284-4468	(Officer-in-Charge)
Atlanta, GA	Voice (404) 562-5850	Annie Terry,	Jackson, MS	Voice (601) 965-4662	Gary Brown,
	Fax (404) 562-5875	(Officer-In-Charge)		Fax (601) 359-1175	(Southern States Area Supervisor)