



# TURKEY MARKET NEWS REPORT

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Market News & Analysis

## NATIONAL TURKEY MARKET AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS

The market on hens is steady. The market on 16-24 lb. toms is steady to instances weak with some isolated lower offering prices reported. Demand is light at best for current shipments. Offerings are moderate on hens and light to moderate on 16-24 lb. toms with 16-24 lb. toms slightly more available. Frozen Grade A basted equivalent offering prices on a national basis for hens 103.00-110.00 cents fob and 16-24 lb. toms 103.00-110.00 cents fob for current deliveries. No trading was reported.



The market on fresh tom breast is steady at best, frozen tom breast meat steady with a weak undertone, balance of white meat steady to weak with offering prices unchanged to lower. Demand light to moderate, mostly light. Offerings range light to heavy, mostly moderate to heavy. The market on tom bulk parts is steady with steady to weak undertones. Demand is light to moderate. Offerings are moderate to heavy. The market on thigh meat is steady with steady to weak undertones. Demand and offerings are light to moderate. The market on mechanically separated turkey is steady. Demand and offerings light to moderate. Trading light.

### EXPORT MARKET HIGHLIGHTS

Trading light. The market is steady with steady to weak undertones. Demand is light to moderate. Offerings range light to heavy, mostly moderate.

## CALIFORNIA PROCESSED TURKEY – cents per pound

### SAN FRANCISCO

### SOUTHERN (LOS ANGELES AREA)

#### DELIVERED TO RESTAURANTS & INSTITUTIONS

#### DELIVERED TO RETAILERS

|                              | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS               | 150-185      |
| TURKEYS Y TOMS UNDER 22#     | 149-185      |
| TURKEYS Y TOMS 22-24#        | 149-185      |
| TURKEYS Y TOMS 24-26#        | 149-185      |
| TURKEYS Y TOMS 26 LBS & OVER | 150-185      |

|                              | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16#   | 117-136      |
| FRESH TURKEYS Y TOMS 14-24#  |              |
| FROZEN TURKEYS Y HENS 8-16#  | 110-116      |
| FROZEN TURKEYS Y TOMS 14-24# | 111-126      |
| FROZEN TURKEYS Y TOMS 24-28# | 114-130      |

## USDA, AMS, POULTRY PROGRAMS, POULTRY MARKET NEWS & ANALYSIS

Atlanta, GA - Annie Terry, Officer-in-Charge

Voice..... (404) 562-5850  
Fax ..... (404) 562-5875

Des Moines, IA - Jason Karwal, Officer-in-Charge

Voice..... (515) 284-4471  
Fax..... (515) 284-4468

Jackson, MS - Gary Brown, Southern States Area Supervisor

Voice..... (601) 965-4662  
Fax..... (601) 359-1175

Washington, DC - Michael Sheats, Director

Voice..... (202) 720-6911  
Fax..... (202) 720-2403

**NATIONAL YOUNG TURKEY PARTS**

INCLUDING BULK MEAT AND FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 26 JUNE 2012.

The market on bulk parts was steady to weak. Demand is light to moderate. Offerings moderate to heavy. The white meat market is steady to weak. Demand is light. Offerings range light to heavy, mostly moderate to heavy. The market on thigh meat is steady to weak. Demand and offerings are light to moderate. The mechanically separated turkey market is steady. Demand is light to moderate. Offerings was light to moderate. For domestic: Plant grade breast non basted 20-22 lbs. 165 cents. For export: fresh tom drums 55 cents delivered to border.

| DOMESTIC TRADING                   | PRICE RANGE   | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|------------------------------------|---------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/        |               |                |               |              |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ |               | F              | 171.40        | 25           |
| BREASTS, 4-8 LBS PLANT GRADE 2/    |               | R              | 125.00        | 40           |
| DRUMSTICKS, TOM                    |               | F              | 57.36         | 78           |
| DRUMSTICKS, TOM--FRESH             | 53.00-54.00   |                | 53.40         | 200          |
| DRUMSTICKS, HEN                    | 62.00         |                | 62.00         | 22           |
| WINGS, FULL-CUT, TOM               | 45.00         |                | 45.00         | 40           |
| WINGS, FULL-CUT, HEN               | 50.00         |                | 50.00         | 32           |
| WINGS, V-TYPE, TOM                 | 89.00         |                | 89.00         | 40           |
| WINGS, V-TYPE, HEN                 |               | R              | 123.00        | 64           |
| NECKS, TOM                         | 37.00         |                | 37.00         | 40           |
| NECKS, HEN                         |               | F              | 38.00         | 2            |
| BREASTS, B/S, TOM 3/               |               |                |               |              |
| BREASTS, B/S, TOM--FRESH 3/        | 176.00-182.00 |                | 178.00        | 60           |
| THIGH MEAT                         |               | M              | 84.00         | 20           |
| THIGH MEAT--FRESH                  |               | M              | 86.00         | 80           |
| BREAST TRIM MEAT                   |               | F              | 71.05         | 42           |
| SCAPULA MEAT                       |               | F              | 96.00         | 4            |
| WING MEAT WITH SKIN                |               |                |               |              |
| TENDERLOINS                        |               |                |               |              |
| DESTRAPPED TENDERS                 | 180.00        |                | 180.00        | 120          |
| DESTRAPPED TENDERS--FRESH          |               | F              | 185.00        | 2            |
| MECHANICALLY SEPARATED 4/          |               | F              | 35.00         | 30           |
| MECHANICALLY SEPARATED--FRESH 4/   |               | M              | 37.00         | 40           |
| EXPORT TRADING                     |               |                |               |              |
| DRUMSTICKS, TOMS                   | 51.00-54.00   |                | 52.50         | 108          |
| WINGS FULL-CUT - TOMS              |               |                |               |              |
| WINGS, V-TYPE, TOM                 |               |                |               |              |
| TAILS                              |               | F              | 50.00         | 80           |
| MECHANICALLY SEPARATED 4/          |               |                |               |              |
| THIGH MEAT - FROZEN                | 82.00-84.00   |                | 82.85         | 94           |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=Monday T=Tuesday W=Wednesday R=Thursday F=Friday

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS**

INCLUDING BULK MEAT AND FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 27 JUNE 2012.

The market on bulk parts was steady to weak. Demand is light to moderate. Offerings moderate to heavy. The white meat market is steady to weak. Demand is light. Offerings range light to heavy. The market on thigh meat is steady to weak. Demand and offerings are light to moderate. The mechanically separated turkey market is steady. Demand is light to moderate. Offerings was light to moderate. For domestic: grade A breast non basted 8-10 lbs. 160 cents, 10-12 and 12-14 lbs. 165 cents, 18-20 lbs. 160 cents, fresh breast trim 70-73 cents and mixed hen and tom hand defatted gizzards 87 cents delivered.

| DOMESTIC TRADING                   | PRICE RANGE  | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|------------------------------------|--------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/        |              |                |               |              |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ |              | F              | 171.40        | 25           |
| BREASTS, 4-8 LBS PLANT GRADE 2/    |              | R              | 125.00        | 40           |
| DRUMSTICKS, TOM                    | 58.00        |                | 58.00         | 4            |
| DRUMSTICKS, TOM--FRESH             | 53.00-54.00  |                | 53.75         | 160          |
| DRUMSTICKS, HEN                    | 62.00        |                | 62.00         | 8            |
| WINGS, FULL-CUT, TOM               | 43.00-45.00  |                | 43.10         | 42           |
| WINGS, FULL-CUT, HEN               | 49.00-50.00  |                | 49.83         | 12           |
| WINGS, V-TYPE, TOM                 | 89.00        |                | 89.00         | 19           |
| WINGS, V-TYPE, HEN                 | 120.00       |                | 120.00        | 2            |
| NECKS, TOM                         | 35.00-38.00  |                | 36.22         | 77           |
| NECKS, HEN                         | 38.00        |                | 38.00         | 10           |
| BREASTS, B/S, TOM 3/               |              |                |               |              |
| BREASTS, B/S, TOM--FRESH 3/        | 176.00       |                | 176.00        | 80           |
| THIGH MEAT                         |              | M              | 84.00         | 20           |
| THIGH MEAT--FRESH                  |              | M              | 86.00         | 80           |
| BREAST TRIM MEAT                   | 69.00-72.00  |                | 71.00         | 60           |
| SCAPULA MEAT                       | 95.00-100.00 |                | 98.33         | 12           |
| WING MEAT WITH SKIN                |              |                |               |              |
| TENDERLOINS                        |              |                |               |              |
| DESTRAPPED TENDERS                 | 183.00       |                | 183.00        | 40           |
| DESTRAPPED TENDERS--FRESH          |              | F              | 185.00        | 2            |
| MECHANICALLY SEPARATED 4/          |              | F              | 35.00         | 30           |
| MECHANICALLY SEPARATED--FRESH 4/   | 40.00        |                | 40.00         | 20           |
| EXPORT TRADING                     |              |                |               |              |
| DRUMSTICKS, TOMS                   | 51.00        |                | 51.00         | 54           |
| WINGS FULL-CUT - TOMS              |              |                |               |              |
| WINGS, V-TYPE, TOM                 |              |                |               |              |
| TAILS                              |              | F              | 50.00         | 80           |
| MECHANICALLY SEPARATED 4/          | 37.00        |                | 37.00         | 40           |
| THIGH MEAT - FROZEN                |              | T              | 82.85         | 94           |

1/ Codes for last significant trade (L.S.T.):

M=Monday T=Tuesday W=Wednesday R=Thursday F=Friday

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.