



BROILER MARKET NEWS REPORT

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Market News and Analysis

NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryers prices are trending steady in the West, steady to weak in the Midwest and East. Final majority prices are lower in the Midwest, unchanged in the West when compared to last week prices. Offerings cover the full range but are noted as mostly moderate to heavy. Retail and food service demand is light to good, mostly light to moderate following the Father's day weekend. Floor stocks are closely balanced. Market activity is slow to moderate. In the parts structure, movement is light. Prices are trending weak to lower on breast items and tenders, steady to weak for most dark meat items and steady to firm for wings. Offerings of tenders and breast items are moderate to heavy, wings are light to moderate. Market activity is mostly slow. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

FINAL BROILER FRYER prices negotiated for trucklot sales of RTC broiler/fryers delivered to first receivers and FOB at major market areas (cents per lb) week of 18-June-2012

	Grade A		Composite	
	Majority	Wtd Avg	Wtd Avg	Loads
Delivered to First Receivers 1/:				
Boston/New England	TFEWR		76.71	14
Ohio Cities	TFEWR		74.67	17
Denver	TFEWR		97.28	9
Detroit	TFEWR		75.78	20
Los Angeles	104.00	103.02	27	89.89
New York	84.00-87.00	85.38	21	86.78
Philadelphia	83.50-85.00	84.09	11	84.66
Pittsburgh	83.00-86.00	84.64	11	88.88
St. Louis	TFEWR		76.09	15
San Francisco	104.50	104.78	9	96.66

Delivered to First Receivers 1/:

	Whole Body 2/:		Composite	
	Majority	Wtd Avg	Wtd Avg	Loads
Chicago	65.00-82.00		74.94	54

Composite Weighted Average 3/:

Loads	06/18/12	Change Last Wk	06/11/12	06/20/11
323	84.86	-2.28	87.14	81.78

WOG broiler 4/:	Majority	Wtd Avg	Loads
Eastern	88.00-90.00	88.98	28
Central	65.00-75.00	72.95	82
Western	79.00-89.00	83.26	44

FOB Dock Equivalent 5/:

Mississippi	80.00-85.00	81.38	21
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1/: Includes branded product. 2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging. 3/: Includes all whole birds shipped into listed cities including Chicago. 4/: Delivered first receiver, trucklot and less than trucklot volumes. 5/: Southeast area

GEORGIA F.O.B. DOCK PRICES

Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 94.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	FRIDAY PRELIMINARY FOB DOCK OR EQUIVALENT PRELIM. WTD. AVG.
968	81.00-98.86	93.47

Georgia f.o.b. dock confirmed FINAL weighted average price on ice-packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	208.50	1,736
BREASTS - B/S	160.50	7,504
BREASTS - WHOLE	102.00	1,496
THIGH MEAT - B/S	132.00	1,231
THIGHS	74.50	1,112
DRUMSTICKS	75.50	1,282
LEG QUARTERS	54.00	9,541
WINGS	182.50	3,730

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

NORTHEAST REGION BROILER/FRYERS Prices are trending steady to weak for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light as dealers assess market conditions entering the week. Offerings of three pound and heavier sizes are at least adequate; smaller sizes are moderate to available for current needs. Trade activity is slow. In the parts complex, supplies of wings are light to moderate; breast items, tenders and most dark meat cuts are moderate to heavy and slow to clear.

SOUTHERN REGION BROILER/FRYER Prices for whole broiler/fryers are steady to weak. Offerings are moderate to heavy for currents trade needs. Demand is light to moderate for early week trading. Market activity is slow to moderate. In the parts structure, movement is light to moderate following the weekend. Prices are trending weak for tenders and breast items, steady to weak for dark meat and firm for wings. Offerings of tenders, breast items and some dark meat items are moderate to heavy. Wings are light to moderate and moving well. Market activity is mostly slow. In production areas, live supplies are moderate at mostly desirable to heavy weights.

WESTERN REGION BROILER/FRYERS Final majorities are unchanged from last Monday's prices. The market is generally steady on whole fryers and WOGs and steady to weak. Offers light to moderate. Retail demand light to good, mostly moderate. Foodservice demand moderate to good. Floor stocks moderate. Parts demand light to good, mostly light to moderate. Offerings light to moderately heavy, mostly light to moderate. Sizes desirable. The Los Angeles negotiated WOG weighted average is 79.06 cents, down 4.75 cents on 32 loads.

MIDWEST REGION BROILER/FRYERS - Final majority prices are lower into Chicago; Ohio cities, Detroit and St. Louis are TFEWR. Whole broiler fryer prices are steady to weak. Offerings light. Retail and food service demand is light to moderate. Fast food demand is moderate. Floor stocks are closely balanced. Sizes are desirable to heavy. Whole bird market activity is light. Supplies of wings light to moderate with breast cuts and dark meat items moderate to heavy. Parts prices trended steady to firm on wings; steady to weak on dark meat items and boneless skinless breasts; and weak to lower on remaining breast cuts. Market activity for parts is light.

DELMARVA BROILER/FRYERS Less-than-trucklot asking prices are unchanged at 87 to 94 cents with a steady to weak trending undertone. Movement of ready-to-cook whole birds is light entering the week as dealers assess current market conditions. Offerings are moderate to heavy for trade needs. Live supplies are moderate; weights are mixed from desirable to heavy. Processing schedules are moderate. Market activity is slow. In the parts complex, wings are light to moderate and moving well. Tendons, breast items, and dark meat cuts ranged moderate to heavy.

	BRANDED U.S. GRADE A
Range	66-102
Weighted Average	(A)
No. Of Boxes	(A)

(A) Not reported to avoid disclosing individual operations.

NORTHEAST BROILER/FRYER PARTS Prices are trending steady to firm for wings; steady for boneless skinless breast and steady to weak for most dark meat, tenders and bone-in breast. Trucklot buying activity is light entering the week. Offerings of tenders are heavy; dark meat items and other breast cuts are moderate to heavy with bone-in breast noted as in the longest position. Wings are light to moderate and clearing well. Movement is slow.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	NEGOTIATED	CURRENT TRADING*	WTD AVG**	VOLUME /LBS.
BREAST - B/S		150	133.36	784,410
TENDERLOINS		145	146.41	167,920
BREAST - WITH RIBS		95-96	110.78	37,842
BREAST - LINE RUN		95	94.49	68,967
LEGS		70-71	67.87	83,583
LEG QUARTERS (BULK)		49-50	51.64	336,345
DRUMSTICKS		67-68	79.22	66,140
THIGHS		73-74	73.52	42,609
B/S THIGHS		127-128	133.32	57,320
WINGS (WHOLE)		179-180	181.73	216,451
BACKS & NECKS (STRIPPED)		16-18	18.00	7,000
LIVERS (5 POUND TUBS)		50-55	52.73	8,050
GIZZARDS (HEARTS)		70-75	75.84	16,940

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER/FRYERS

	Estimate (1,000)	Actual (1,000)	Avg Wts	Actual (1,000)	Avg Wts
	06/18	06/14	06/14	06/11	06/07
Alabama	3,761	3,780	5.72	3,587	5.61
Arkansas	4,150	4,529	5.59	4,686	5.79
Delmarva	2,086	2,046	6.14	1,866	6.14
Ky-LA-TN	2,460	2,486	5.22	2,504	5.19
Mississippi	2,934	2,877	6.52	2,882	6.03
North Carolina	2,715	2,639	7.10	2,678	7.15
Texas	2,139	2,443	6.08	2,361	6.06
Total	20,245	20,800	6.00	20,564	5.96
Mon	20,245(A)			20,564(A)	

(A) Weekly cumulative for states listed above.

Broiler- fryer slaughter under federal inspection for 18-Jun 2011 is estimated to be 30,289,000 down 1.84 percent from a week ago, and down 3.9 percent from a year ago. (last week 30,858,000 last year 31,525,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	345	44.00-52.00	-	47.93
LEG QUARTERS (4/10)	508	46.00-54.00	-	49.91
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JUN 18, 2012 -- F.O.B. DOCK

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
62.00 - 68.00	65.20	65.68

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER PARTS

ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, & WI WEEK OF 18-JUN-2012 TO 22-JUN-2012, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	120.00 - 159.00	122.00 - 132.00
TENDERLOINS	119.00 - 198.00	139.00 - 154.00
BREAST - LINE RUN	80.00 - 117.00	95.00 - 108.00
LEGS	51.00 - 72.00	-
LEG QUARTERS (BULK)	45.00 - 64.00	49.00 - 52.00
LEG QUARTERS (4/10)	49.00 - 61.00	54.00 - 56.00
DRUMSTICKS	51.00 - 77.00	-
THIGHS	61.00 - 85.00	-
B/S THIGHS	118.00 - 138.00	-
WINGS (WHOLE)	165.00 - 188.00	-
BACKS & NECKS (STRIPPED)	17.00 - 45.00	-
LIVERS	32.00 - 49.00	-
GIZZARDS (HEARTS)	42.00 - 59.00	-

CALIFORNIA PROCESSED POULTRY – cents per pound

DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SOUTHERN CALIFORNIA (L.A. AREA)

	RANGE
WOGS 2# & UP - WHOLE	106 -128
WOGS 2# & UP - CUT UP 8&9 PIECES	112 -130
FROZEN DUCKS	
FROZEN SQUABS	

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

	RANGE
FRESH FRYERS	108-123
ROASTERS 4# & UP	128-140
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO

	RANGE
FRESH FRYERS	DRY PACK 138-188
ROASTERS 4# & UP	ICE PACK 126
DUCKS	DRY PACK 217-295
	ICE PACK

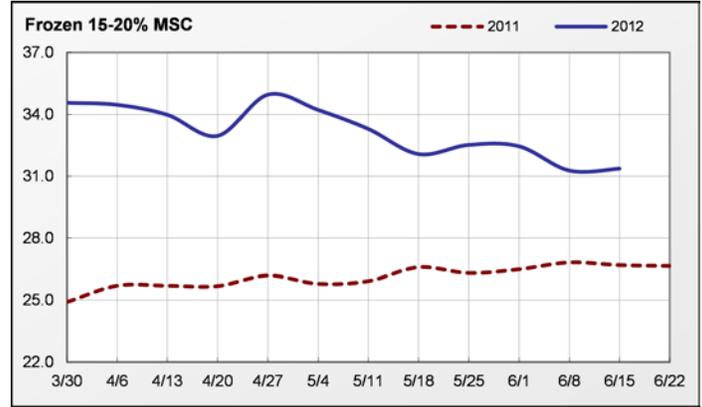
National Mechanically Separated Chicken

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

Prices for MSC are trending steady to weak on all fat contents. Domestic and export demand is light to moderate. Supplies are moderate to heavy. Schedules are normal. Overall, interest and movement have been flat and disappointing for many this summer as MSC progresses towards its traditional peak of the season. Despite this industry maintains a close eye on the spot marketplace ready to react. Sellers continue to sell frames and stay out front on spot MSC sales to keep inventories low and stay off the spot marketplace. Competition remains fierce between the poultry industry and other commodities for trucks. Market activity is light to moderate. Raw material supplies are moderate to heavy. Spot frames traded between 10-15 cents FOB, mostly 11-13 FOB.

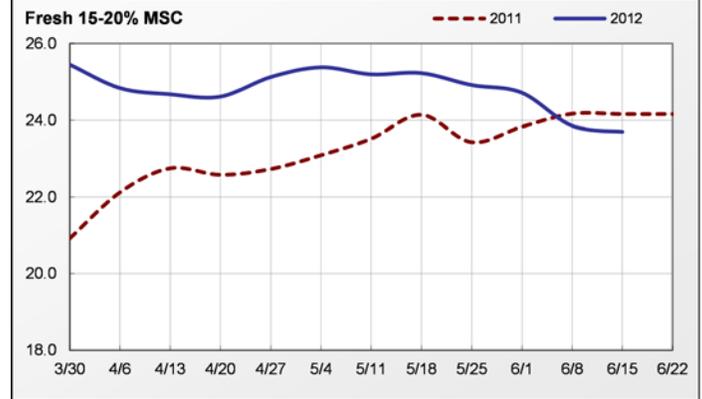
Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

Fat Content	Frozen			Fresh		
	15-Jun-12	Last Week	Last Year	15-Jun-12	Last Week	Last Year
15% or Less						
Price Range		32.00	-	26.00	26.00	23.00-25.00
Wtd Avg Price		32.00	-	26.00	26.00	24.33
Volume Traded	-	40	-	82	82	122
Volume Exported	-	-	-	-	-	-
15-20%						
Price Range	27.00 - 34.00	27.00 - 35.00	25.00-28.00	21.00 - 26.50	20.00 - 26.50	20.00-26.25
Wtd Avg Price	31.37	31.27	26.69	23.70	23.86	24.16
Volume Traded	1,470	1,970	1,556	5,447	4,182	4,549
Volume Exported	1,430	1,930	1,516	367	367	163
20% or More						
Price Range	-	-	-	22.00	22.50	20.00
Wtd Avg Price	-	-	-	22.00	22.50	20.00
Volume Traded	-	-	-	82	82	82
Volume Exported	-	-	-	-	-	-



Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

Fat Content	Frozen			Fresh		
	May 2012	Apr 2012	May 2011	May 2012	Apr 2012	May 2011
15% or Less						
Wtd Avg Price	28.60	-	-	26.00	25.39	24.88
Volume Traded	200	-	-	612	367	673
Volume Exported	-	-	-	-	-	-
15-20%						
Wtd Avg Price	32.87	33.93	26.13	25.17	24.83	23.54
Volume Traded	6,879	6,532	7,008	14,723	14,195	14,807
Volume Exported	5,879	5,292	6,186	1,795	1,997	938
20% or More						
Wtd Avg Price	-	-	-	22.30	22.50	19.78
Volume Traded	-	-	-	204	245	367
Volume Exported	-	-	-	-	-	-



Note: Volume exported refers to that portion of the total volume that is destined for export markets.

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