



# BROILER MARKET NEWS REPORT

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Market News and Analysis

## NATIONAL BROILER MARKET-AT-A-GLANCE



Whole bird prices are steady to instances firm in the East, firm to higher in the Midwest and steady to firm in the West. Offerings are light to moderate for mid-week business. Retail and food service demand is light to good, mostly light to moderate as dealers look to first of the month business to stimulate additional interest. Floor stocks are mixed. Market activity is slow to mostly moderate. In the parts structure, movement is light to moderate for current trade needs. Prices are trending firm to higher for tenders and boneless skinless breast, weak to lower for wings, steady to weak for dark meat items, and steady for the balance of parts. Offerings are light for tenders and boneless skinless breast with good movement. Dark meat items are moderate to heavy with legs in the weakest position. Wings are available and slow to clear. Market activity for parts is moderate. In production areas, live supplies are moderate. Weights are mixed, but noted as desirable.

**GEORGIA F.O.B. DOCK PRICES** The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading advanced .25 cents to 93.50 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 86.50 cents last year on May 04, 2011.

Georgia f.o.b. dock quoted prices on ice-packed parts for next week's trading:

### **DOCK PRICE (CENTS PER POUND)**

ITEM	DOCK PRICE (CENTS PER POUND)
LINE RUN TENDERS	207.50
BREASTS - B/S	160.00
BREASTS - WHOLE	102.00
THIGH MEAT - B/S	136.50
THIGHS	75.00
DRUMSTICKS	68.50
LEG QUARTERS	54.50
WINGS	183.00

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**SOUTHERN REGION** Whole broiler/fryer prices are trending steady. Offerings of all sizes are sufficient to handle trade needs. Demand into all channels is adequate. Market activity is moderate. In the parts structure, movement is light to moderate for mid-week business. Prices are trending steady to firm for tenders, steady to weak for wings, steady for breast items and dark meat items. Offerings are light to moderate for tender, dark meat and boneless skinless breast with good movement. Wings are moderate to heavy and slow to clear. Market activity is moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

**MIDWEST REGION** Whole bird prices are firm to higher. Additional offerings are light. Demand into retail and food service channels is light to moderate with anticipation of increased interest going into the weekend and the upcoming Mother's Day holiday. Fast food demand is normal to good. Floor stocks are mixed. Weights are desirable. Whole bird market activity is light to moderate. Parts supplies are moderate to heavy on wings, bone-in breasts, legs, and leg meat; boneless skinless breasts and tenders light; and light to moderate on the balance of parts. Prices trended firm on tenders and boneless skinless breasts; steady to weak on wings, bone-in breasts, legs, and leg meat; and steady on the remainder of parts. Parts market activity is light to moderate.

**WESTERN REGION** The Los Angeles delivered quote is 103 cents, up 1 cent from last week. The market on whole broilers and WOGs is steady to firm with offering prices unchanged to higher. Offerings light. Some fill-in trading was reported on 3 lb. and heavier WOGs at 81 cents delivered. Retail demand moderate to good for first of the month. Foodservice demand moderate to good with increased demand due in part to upcoming Cinco de Mayo this weekend. Floor stocks very light to moderate. Weights desirable. The market on boneless skinless breasts is steady to firm with offering prices unchanged to higher, tenderloins steady with a steady to firm undertone, bone-in breasts steady, wings steady with a steady to weak undertone. The market on legs and leg meat is steady at best, drums steady to firm with offering prices unchanged to higher, balance of dark items steady. Some fill-in trading was reported on fresh boneless skinless breasts at 132 delivered and fresh leg meat 117 delivered. Demand moderate to good. Offerings light to moderate on wings, moderate on jumbo legs and leg meat, drums light to sometimes short, balance light to moderate. Movement moderate to good.

**NORTHEAST REGION** Prices are trending steady to instances firm for most sizes. Trucklot buying activity for ready-to-cook whole broiler fryers is moderate during mid-week trading as dealers look to first of-the month business to promote additional buyer interest. Offerings of all sizes are sufficient for current needs. Trade activity is moderate. In the parts complex, offerings of boneless skinless breasts are light and clearing well. Tenders are light to moderate and wings are available and slow to clear.

## BROILER-TYPE EGGS SET

### DOWN 5 PERCENT

Commercial hatcheries in the 19 State weekly program set 197 million eggs in incubators during the week ending April 28, 2012. This was down 5 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 85 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

## BROILER CHICKS PLACED

### DOWN 3 PERCENT

Broiler growers in the 19 State weekly program placed 167 million chicks for meat production during the week ending April 28, 2012. Placements were down 3 percent from the comparable week a year earlier. Cumulative placements from January 1, 2012 through April 28, 2012 were 2.77 billion, down 4 percent from the same period a year earlier.

## BROILER-TYPE EGGS SET AND BROILER CHICKS PLACED TOTAL 19 SELECTED STATES

WEEK ENDING 04/28/12	PERCENT CHANGE	
	2012	2011 PREVIOUS YEAR
	<i>Thousand</i>	
EGGS SET	196,906	207,087
CHICKS PLACED	166,971	172,624
		-5
		-3

## WEEKLY FRYERS AVAILABLE FOR MARKETING

Based on the preliminary chick placements, the number of fryers available for marketing during the week ending 09-Jun-12 is estimated at 153.4 million head. This compares to 152.5 million head the previous week and to 163.1 million head the same week a year ago, when the slaughter was 148.4 million head and the composite weighted average price was 83.46 cents per pound.

MAY 01

SOUTHERN STATES BROILER/FRYER PARTS

MAY 02

F.O.B. Dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG	ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S		TOO FEW TO REPORT			BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT			TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT			BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT			FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT			LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	277	49.00-51.00	-	49.73	LEG QUARTERS (BULK)	275	49.00-51.00	-	49.72
LEG QUARTERS (4/10)	444	50.00-54.00	-	52.86	LEG QUARTERS (4/10)	564	51.00-54.00	-	52.54
WINGS (WHOLE)		TOO FEW TO REPORT			WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT			WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT			DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT			THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT			B/S THIGHS		TOO FEW TO REPORT		

Whole Body Index Based on Southern States Parts Trading for F.O.B. Dock

RANGE	TODAY'S AVERAGE	RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
64.50 - 65.50	64.87	64.50 - 65.50	64.86	64.75

The index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** - Prices are trending firm to higher for boneless skinless breast; steady to firm for tenders. Bone-in breasts are steady and wings are weak to lower. Trucklot buying activity is light to moderate for mid-week trading as dealers continue to look for first-of-the-month business to stimulate additional buyer interest. Offerings of boneless skinless breasts are light and clearing well; light to moderate for tenders and most dark meat cuts. Bone-in breast are moderate to heavy and wings are available and slow to clear. Movement is moderate.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents per pound.

MAY 01 ITEM	CURRENT NEG TRADING*	WTD AVG	VOL/LBS	MAY 02 ITEM	CURRENT NEG TRADING*	WTD AVG	VOL/LBS
BREAST - B/S	155	135.47	872,556	BREAST - B/S	155-160	136.37	737,040
TENDERLOINS	180	180.94	191,500	TENDERLOINS	180	177.60	139,440
BREAST - WITH RIBS	97-98	111.14	60,219	BREAST - WITH RIBS	97-98	112.97	47,399
BREAST - LINE RUN	97	98.24	91,605	BREAST - LINE RUN	97	99.12	67,023
LEGS	71-72	76.37	127,160	LEGS	71-72	72.97	102,640
LEG QUARTERS (BULK)	49-50	53.31	337,160	LEG QUARTERS (BULK)	49-50	53.34	189,680
DRUMSTICKS	66-67	73.57	71,320	DRUMSTICKS	66-67	77.67	68,600
THIGHS	76-77	81.63	75,200	THIGHS	76-77	82.20	61,080
B/S THIGHS	139-140	137.90	126,720	B/S THIGHS	139-140	137.96	64,880
WINGS (WHOLE)	178-179	168.01	254,360	WINGS (WHOLE)	177-178	167.90	181,440
BACKS AND NECKS (STRIPPED)	16-18	18.00	5,100	BACKS AND NECKS (STRIPPED)	16-18	18.00	4,563
LIVERS (5 POUND TUBS)	50-55	52.11	10,810	LIVERS (5 POUND TUBS)	50-55	52.00	1,020
GIZZARDS (HEARTS)	70-75	74.67	26,160	GIZZARDS (HEARTS)	70-75	73.66	25,200

Includes New York City Metropolitan Area, Northern NJ, MA, CT, RI, & PA (Northeast of Harrisburg).

\* Today's negotiated sales as of 11:30 a.m.

\*\* Weighted average price of all grades and brands of product shipped, or to be shipped as of 1:30 p.m.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS**

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WTS		ACTUAL (1,000)		AVG WTS
	05/02	05/01	04/30	04/27	04/30	04/27	04/25		
Alabama	3,726	3,882	3,645	3,530	5.72	5.49	3,354	5.80	
Arkansas	4,695	4,036	4,293	3,968	5.46	5.32	4,467	5.69	
Delmarva	2,062	2,054	2,058	1,979	6.47	6.19	2,042	6.41	
KY-LA-TN	2,507	2,428	2,445	2,825	5.36	5.07	2,459	5.36	
Mississippi	2,775	2,742	2,448	2,985	6.43	6.22	2,689	6.57	
North Carolina	2,634	2,710	2,495	2,954	7.28	7.28	2,644	7.58	
Texas	2,390	2,395	1,897	2,426	5.90	6.03	2,457	6.20	
Total	20,789	20,247	19,281	20,667	6.01	5.89	20,112	6.11	
Mon-Wed	60,507	(A)					60,217	(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 02-May-12 is estimated to be 31,103,000 head up 3.06 percent from a week ago and up 0.61 percent from a year ago.

(Last week 30,180,000, last year 30,914,000)

**PROCESSED POULTRY SOUTHERN CALIFORNIA (L.A. AREA)**

Delivered to Retailers		RANGE
FRESH FRYERS		108-123
ROASTERS 4# & UP		128-140
DUCKS		
RABBITS-WHOLE		
RABBITS-CUT UP		
SAN FRANCISCO Delivered to Restaurants and Institutions		RANGE
FRESH FRYERS	DRY PACK	118-175
	ICE PACK	
ROASTERS 4# & UP	DRY PACK	124
	ICE PACK	
DUCKS		217-285

**ESTIMATED U.S. LIVE POULTRY SLAUGHTER**

Under Federal Inspection for Week Ending 05-May-12

Class	CURRENT WEEK	PREVIOUS WEEK
	05/05/12 (1)	04/28/12
Broiler/fryer	153,733 (2)	152,091
Light hens	1,994	2,061
Heavy hens	1,518	1,439
Total	157,245	155,591

(1)ESTIMATED

(2)The estimated number of broiler-fryers available for slaughter the week ending 05-May-12 is 154.2 million head compared to 161.0 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 154.0 million head or 0.2 million less than estimated available. For the week of 12-May-12 the estimated available is 155.5 million head.

**WEEKLY COLD STORAGE HOLDINGS** - Selected Centers

(Including government stocks) (In thousands)

PROCESSED TURKEYS		PROCESSED POULTRY	
	LBS		LBS
AM 04/30/12	156,820		36,858
AM 04/01/12	134,992		37,773
CHG	21,828		-915
PCT CHG	16%		-2%

Based on the historical relationship of the preliminary U.S. Cold Storage holdings report of March 31, 2012 and the selected centers storage report, the expected U.S. holdings on May 1, 2012 are:

Frozen Eggs	36	MIL LBS PLUS OR MINUS	5%
Processed Turkeys	436	MIL LBS PLUS OR MINUS	5%
Processed Other Poultry	563	MIL LBS PLUS OR MINUS	5%

**COLD STORAGE MOVEMENT** (In Thousands)

	PROCESSED TURKEYS			PROCESSED POULTRY		
	04/30/12	04/23/12	05/02/11	04/30/12	04/23/12	05/02/11
<b>PACIFIC COAST LOS ANGELES</b>	219	236	337	993	903	6,646
	83	93	88	395	300	951

**HACKETTSTOWN POULTRY SALES**

All Papers Required To Sell All Out of State Poultry

	LOW HIGH AVG			FOR 05/01/12			
	LOW	HIGH	AVG	LOW	HIGH	AVG	
HEAVY FOWL lb.	-	-	-	HEAVY FOWL ea.	7.00	15.00	9.96
LIGHT FOWL lb.	-	-	-	LIGHT FOWL ea.	-	-	-
MIXED FOWL lb.	-	-	-	MIXED FOWL ea.	-	-	-
BANTAMS lb.	-	-	-	BANTAMS ea.	2.25	3.00	2.42
BROILERS lb.	-	-	-	BROILERS ea.	-	-	-
ROASTERS lb.	-	-	-	ROASTERS ea.	-	-	-
FRYERS lb.	-	-	-	FRYERS ea.	-	-	-
CHICKS lb.	-	-	-	CHICKS ea.	1.10	2.75	2.08
PULLETS lb.	-	-	-	PULLETS ea.	-	13.00	-
BUNNIES lb.	-	-	-	BUNNIES ea.	-	-	-
ROOSTERS lb.	-	-	-	ROOSTERS ea.	4.00	17.75	5.25
GEESE lb.	-	-	-	GEESE ea.	-	-	-
TURKEYS lb.	-	-	-	TURKEYS ea.	-	-	-
DUCKS lb.	-	-	-	DUCKS ea.	5.50	11.50	8.12
RABBITS lb.	1.00	5.00	3.56	RABBITS ea.	-	-	-
PIGEONS lb.	-	-	-	PIGEONS ea.	3.25	8.50	4.67
GUINEA FOWL lb.	-	-	-	GUINEA FOWL ea.	-	-	-
DUCKLINGS lb.	-	-	-	DUCKLINGS ea.	-	-	-
GUINEA KEETS ea.	-	-	-	CALL DUCKS ea.	-	-	-
SILKIES ea.	-	-	-	GOSLINGS ea.	-	-	-
GUINEA PIGS ea.	-	2.75	-	TURKEY POULTS ea.	-	-	-
CHUKARS ea.	-	-	-	PEACOCKS ea.	-	-	-
PARTRIDGES ea.	-	-	-	COCKATEALS ea.	-	-	-
DOVES ea.	-	-	-	PHEASANTS ea.	-	-	-
QUAIL ea.	-	-	-	FERRETS ea.	-	-	-
CHINCHILAS ea.	-	-	-	MICE ea.	-	-	-
PEAFOWL ea.	-	-	-				

TOTAL PIECES SOLD 164

**MAJOR WHOLESALE MARKETS-MEXICO CITY**

Cents per pound for the week ending April 27, 2012

	Whole Chickens		Legs	Necks, Backs & Wings	Livers/ Gizzards	Hens
	Breasts	W/Thighs				
<b>RAYON</b>						
Low	64.65	136.29	69.89	17.47	6.99	73.39
High	67.45	153.77	87.37	24.46	10.48	73.39
Mostly	66.40	146.78	80.38	20.97	6.99	73.39
<b>SAN JUAN</b>						
Low	63.60	132.80	69.89	17.47	6.99	73.39
High	66.40	150.27	83.87	24.46	10.48	73.39
Mostly	66.40	143.28	76.88	19.22	6.99	73.39
<b>NEW SAN JUAN</b>						
Low	65.00	139.79	73.39	17.47	10.48	76.88
High	66.40	157.26	90.86	27.96	13.98	76.88
Mostly	66.40	150.27	83.87	22.72	10.48	76.88
<b>BECERRA</b>						
Low	66.40	139.79	76.88	17.47	10.48	76.88
High	69.20	160.76	94.36	31.45	13.98	76.88
Mostly	66.40	153.77	90.86	26.21	10.48	76.88

**NATIONAL FOWL MARKET** April 27, 2012

**Ready-to-Cook**

**Midwest Region Negotiated Prices to first Receivers**

(cents/lb. delivered to first receivers; US Grade A and plant Grade)

	Price Range
Ice Packed (12/box):	80.0 - 86.0
Vacuum Packed (6-9/box):	85.0 - 90.0

Midwest region = IL, IN, MI, MO, OH, and WI

**DELMARVA** Less-than-trucklot asking prices are unchanged at 84 to 90 cents with a steady trending undertone. Movement of ready-to-cook whole birds is light to moderate for mid-week business. Offerings are moderate for trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processor schedules are moderate. Market activity is slow to moderate. In the parts complex, wings and bone-in breasts are moderate to heavy. The balance of parts are light to moderate with tenders in the best position.

\*Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

**BRANDED U.S. GRADE A**

RANGE	68-102
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)

(A) Not reported to avoid disclosing individual operations.

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