



BROILER MARKET NEWS REPORT

ISSN 1522-0567

MONDAY
APRIL 16, 2012
VOL. 59 NO. 46

U.S. Department of Agriculture Agricultural Marketing Service Poultry Programs Market News and Analysis

NATIONAL BROILER MARKET AT-A-GLANCE



Final majority prices are trending 2 cents lower in the East, but unchanged in the West and Midwest. Whole bird prices are steady to weak in the East, but steady elsewhere. Offerings of all sizes are light to moderate and at times slow to clear. Demand into retail and food service channels is light to moderate entering the weekend. Floor stocks are mixed. Market activity is slow to moderate. In the parts structure, movement is light to moderate. Prices are firm for tenders and most dark meat cuts and holding steady for the remaining items. Supplies of tenders, drums, thighs, and leg quarters are light, and all other parts are moderate to heavy. Market activity for parts is light to moderate. In production areas, live supplies are moderate. Weights are desirable to heavy.

FINAL BROILER FRYER prices negotiated for trucklot sales of RTC broiler/fryers delivered to first receivers and FOB at major market areas (cents per lb) week of 16-Apr-2012

Grade A		Composite	
Majority	Wtd Avg	Loads	Wtd Avg
Delivered to First Receivers 1/:			
Boston/New England	TFEWR	:	79.73 15
Ohio Cities	TFEWR	:	78.96 10
Denver	TFEWR	:	92.90 10
Detroit	TFEWR	:	78.07 25
Los Angeles	102.00	101.82 30	89.20 122
New York	82.00-85.00	83.50 20	84.83 38
Philadelphia	81.50-83.00	82.00 11	82.61 22
Pittsburgh	81.00-84.00	82.50 12	87.08 53
St. Louis	TFEWR	:	76.49 13
San Francisco	102.50	102.42 12	94.20 35

Delivered to First Receivers 1/:

Whole Body 2/:		Composite	
Majority	Wtd Avg	Loads	Wtd Avg
Chicago	75.00-80.00	:	76.82 47

Composite Weighted Average 3/:

Loads	04/16/12	Change Last Wk	04/09/12	04/18/11
390	84.41	-.16	84.56	83.37

WOG broiler 4/:	Majority	Wtd Avg	Loads
Eastern	86.00-88.00	87.46	30
Central	71.00-81.00	76.98	79
Western	79.50-87.00	85.41	41

FOB Dock Equivalent 5/:

Mississippi	80.00-84.00	80.95	21
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1/: Includes branded product. 2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging. 3/: Includes all whole birds shipped into listed cities including Chicago. 4/: Delivered first receiver, trucklot and less than trucklot volumes. 5/: Southeast area

GEORGIA F.O.B. DOCK PRICES

Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 93.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
956	80.00-99.75	92.01

Georgia f.o.b. dock confirmed FINAL weighted average price on ice-packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	205.50	1,726
BREASTS - B/S	159.50	7,494
BREASTS - WHOLE	100.00	1,496
THIGH MEAT - B/S	131.00	1,221
THIGHS	73.00	1,107
DRUMSTICKS	73.00	1,277
LEG QUARTERS	54.00	9,474
WINGS	188.50	3,720

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

NORTHEAST REGION BROILER/FRYERS Prices are trending steady to weak for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light as dealers assess market conditions entering the week. Offerings of all sizes are available and competitively priced. Trade activity is slow. In the parts complex, supplies of tenders and drums are light and clearing well; wings, breast items and other dark meat cuts are at least sufficient for current needs.

SOUTHERN REGION BROILER/FRYER Prices for whole broiler/fryers are holding steady with an about steady undertone. Offerings of all sizes are moderate to satisfy current trade requirements. Demand into all channels is light to moderate following the weekend. Market activity is moderate at best. In the parts structure, movement is light to moderate entering the weekend. Prices are firm for tenders and dark meat items, steady to weak for wings, and steady for breast items. Supplies are light for tenders and dark meat, and available for breast cuts. Wings are in good balance for smaller sizes, but moderate to heavy for larger sizes. Market activity is slow to moderate. In production areas, live supplies are moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS Final majorities are unchanged from last Monday's. The market is generally steady on whole fryers and WOGs with WOGs indicating signs of increasing strength. Offers light. Retail demand light to moderate, instances good. Foodservice demand light to moderate. Floor stocks moderate to sometimes longer than desired. Parts demand is light to moderate. Offerings of boneless skinless breasts moderate to instances moderately heavy, balance light to moderate. Sizes desirable. The Los Angeles negotiated WOG weighted average is 83.08 cents, up 2.30 cents on 30 loads.

MIDWEST REGION BROILER/FRYERS - Final majority prices are unchanged into the Chicago market; Ohio cities, Detroit and St. Louis are TFEWR. Whole broiler fryer prices are steady with light offers. Retail and food service demand is light to moderate at best; fast food moderate. Floor stocks are mixed. Sizes desirable to heavy. Whole bird market activity is light. Parts supplies are light to moderate. Prices trended firm on tenders, drums, thighs, and thigh meat with the balance of the parts steady. Market activity for parts is light.

DELMARVA BROILER/FRYERS Less-than-trucklot asking prices are unchanged at 85 to 90 cents with an about steady to steady trending undertone. Movement of ready-to-cook whole birds is light entering the week as dealers assess current market conditions. Offerings of all sizes are available with discounting noted. Live supplies are moderate; weights are mixed, but reported as mostly desirable. Processing schedules are moderate. Market activity is slow to moderate. In the parts complex, tenders and drums are light and moving well. The balance of parts are moderate.

BRANDED U.S. GRADE A	
RANGE	71-101
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)

(A) Not reported to avoid disclosing individual operations.

NORTHEAST BROILER/FRYER PARTS Prices are trending firm tenders and drums; steady to firm for legs and leg quarters and generally steady for the balance of items. Trucklot buying activity is light to moderate as dealers assess market conditions entering the week. Offerings of drums and tenders are light and clearing well; breast items, wings and other dark meat cuts are generally sufficient for current needs. Movement is moderate.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	NEGOTIATED	CURRENT TRADING*	WTD AVG**	VOLUME /LBS.
BREAST - B/S		150-155	135.64	555,160
TENDERLOINS		175	174.25	162,720
BREAST - WITH RIBS		96-97	108.32	64,657
BREAST - LINE RUN		96	98.46	65,904
LEGS		73-74	74.34	86,240
LEG QUARTERS (BULK)		49-50	53.48	212,560
DRUMSTICKS		58-59	71.85	49,440
THIGHS		74-75	81.51	76,440
B/S THIGHS		135-136	137.22	48,000
WINGS (WHOLE)		185-186	180.24	220,720
BACKS & NECKS (STRIPPED)		16-18	18.00	5,440
LIVERS (5 POUND TUBS)		50-55	55.00	1,430
GIZZARDS (HEARTS)		70-75	74.67	12,080

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER/FRYERS

	Estimate (1,000)	Actual (1,000)	Avg Wts	Actual (1,000)	Avg Wts
	04/16	04/12	04/12	04/09	04/05
Alabama	3,874	3,791	5.46	3,629	5.58
Arkansas	4,661	4,602	5.50	4,660	5.59
Delmarva	2,055	2,076	6.28	1,113	6.12
Ky-LA-TN	2,509	2,440	5.15	2,214	5.33
Mississippi	2,879	2,756	6.06	2,812	5.78
North Carolina	2,689	2,755	7.17	2,090	7.16
Texas	2,356	2,410	5.94	2,403	5.89
Total	21,023	20,830	5.88	18,921	5.86
Mon	21,023(A)			18,921(A)	

(A) Not published to avoid disclosing individual operations

(B) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 16-Apr 2011 is estimated to be 31,453,000 up 10.78 percent from a week ago. and up 1.4 percent from a year ago. (last week 28,393,000 last year 31,034,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S	300	120.00-142.00	-	125.28
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	365	48.00-51.00	-	49.21
LEG QUARTERS (4/10)	285	50.00-53.00	-	51.62
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR APRIL 16, 2012 -- F.O.B. DOCK

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
61.00 - 65.00	62.72	63.73

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER PARTS

ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, & WI WEEK OF 16-APR-2012 TO 20-APR-2012, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	124.00 - 142.00	127.00 - 132.00
TENDERLOINS	169.00 - 188.00	171.00 - 180.00
BREAST - LINE RUN	90.00 - 117.00	96.00 - 105.00
LEGS	71.00 - 77.00	-
LEG QUARTERS (BULK)	46.00 - 62.00	51.00 - 54.00
LEG QUARTERS (4/10)	50.00 - 58.00	53.00 - 57.00
DRUMSTICKS	48.00 - 63.00	-
THIGHS	61.00 - 82.00	-
B/S THIGHS	126.00 - 146.00	-
WINGS (WHOLE)	163.00 - 195.00	-
BACKS & NECKS (STRIPPED)	17.00 - 40.00	-
LIVERS	32.00 - 50.00	-
GIZZARDS (HEARTS)	40.00 - 65.00	-

CALIFORNIA PROCESSED POULTRY – cents per pound

DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SOUTHERN CALIFORNIA (L.A. AREA)

	RANGE
WOGS 2# & UP - WHOLE	104-127
WOGS 2# & UP - CUT UP 8&9 PIECES	110-129
FROZEN DUCKS	
FROZEN SQUABS	

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

	RANGE
FRESH FRYERS	108-123
ROASTERS 4# & UP	128-140
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO

	RANGE
FRESH FRYERS	DRY PACK 118-175
	ICE PACK
ROASTERS 4# & UP	DRY PACK 124
	ICE PACK
DUCKS	217-285

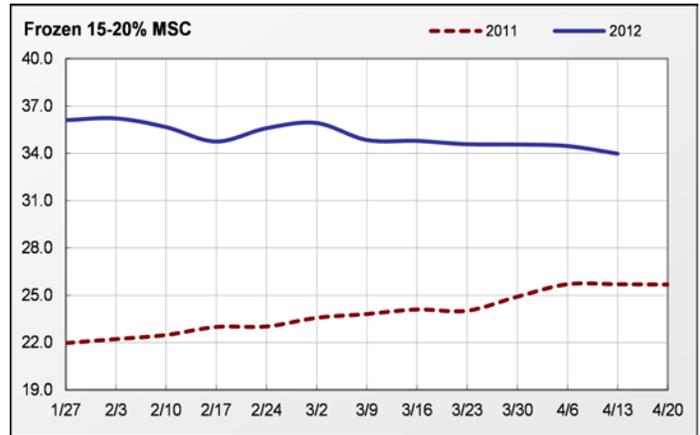
National Mechanically Separated Chicken

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

Prices trended steady to weak on MSC. Supplies are moderate to heavy. Schedules are normal to reduced. Domestic and export demand is light to moderate at best. The spot marketplace was slow as expected following the Easter holiday. Despite this, many in industry anticipate interest and buying to pick up in the coming weeks as buyers begin to build inventories of finished goods for the summer season. Meanwhile, producers continue to utilize all options available to stay ahead on spot sales of MSC and retain a cautious and conservative outlook of the future marketplace. Market activity is light to moderate. Raw material supplies are moderate to heavy. Spot frame trading is between 11-15 cents FOB, mostly 12-14 FOB.

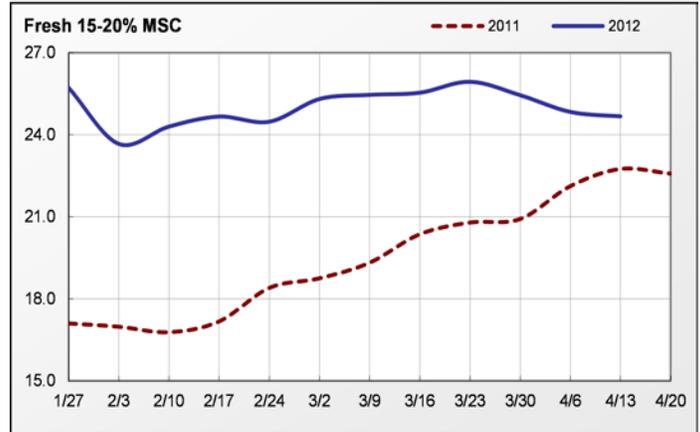
Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

Fat Content	Frozen			Fresh		
	13-Apr-12	Last Week	Last Year	13-Apr-12	Last Week	Last Year
15% or Less						
Price Range			-	24.00 - 25.00	27.00	24.00
Wtd Avg Price			-	24.80	27.00	24.00
Volume Traded	-	-	-	204	82	82
Volume Exported	-	-	-	-	-	-
15-20%						
Price Range	31.00 - 37.00	31.00 - 38.00	24.00-27.00	22.00 - 28.00	20.00 - 29.00	21.50-25.00
Wtd Avg Price	33.98	34.46	25.70	24.68	24.84	22.75
Volume Traded	1,466	1,650	1,978	3,231	3,702	3,457
Volume Exported	1,306	1,450	1,838	571	530	-
20% or More						
Price Range	-	-	-	22.50	22.50	18.00-20.00
Wtd Avg Price	-	-	-	22.50	22.50	19.00
Volume Traded	-	-	-	41	82	82
Volume Exported	-	-	-	-	-	-



Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

Fat Content	Frozen			Fresh		
	Mar 2012	Feb 2012	Mar 2011	Mar 2012	Feb 2012	Mar 2011
15% or Less						
Wtd Avg Price	-	-	-	26.92	27.56	20.83
Volume Traded	-	-	-	775	653	245
Volume Exported	-	-	-	-	-	-
15-20%						
Wtd Avg Price	34.92	35.46	23.86	25.56	24.33	19.80
Volume Traded	9,964	7,800	6,170	19,562	15,773	13,826
Volume Exported	8,629	6,839	5,930	4,264	2,693	1,183
20% or More						
Wtd Avg Price	-	-	-	22.30	22.38	18.91
Volume Traded	-	-	-	408	163	449
Volume Exported	-	-	-	-	-	-



Note: Volume exported refers to that portion of the total volume that is destined for export markets.

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