



BROILER MARKET NEWS REPORT

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Market News & Analysis

NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are holding steady in the West, but considerably higher in the East and Midwest. Offerings of all sizes are light and moving well. Retail and food service demand is light to moderate, fast food is moderate to good. Floor stocks are balanced to tight. Market activity is mixed, but mostly moderate. In the parts structure, prices are trending steady to firm on leg items and bone-in breasts, steady to weak for wings, and steady for the remaining items. Offerings are moderate to heavy for jumbo wings, but light to moderate for smaller sizes. Tenders are moderate to heavy and all other parts are available. Market activity is slow to moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

PRELIMINARY REPORT Prices negotiated for trucklot sales of ready-to-cook broiler/fryers FOB and delivered to first receivers at major market areas (cents per lb) Week of 20-Feb-2012

	Majority	Range	Wtd Avg	Loads
Delivered to First Receivers:				
US Grade A 1/				
New York	89.00-92.00			
Los Angeles	100.00			
Whole Body 2/				
Chicago	90.00-94.00	84.00-99.00	90.41	36
FOB Dock Equivalent 3/:				
Mississippi	83.00-87.00	81.00-91.25	84.86	19

1/: Includes branded product. 2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging. 3/: Southeast area

GEORGIA FOB DOCK PRICES The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is **91.25** cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

PRELIMINARY F.O.B. DOCK OR EQUIVALENT

LOADS	RANGE	PRELIM. WTD AVG
713	85.59-99.08	90.66

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	190.50	1,009
BREASTS - B/S	147.50	4,492
BREASTS - WHOLE	91.50	975
THIGH MEAT - B/S	118.00	877
THIGHS	72.00	762
DRUMSTICKS	70.00	767
LEG QUARTERS	53.50	5,397
WINGS	183.00	2,270

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

SOUTHERN REGION Whole broiler/fryer prices are higher. Offerings of all sizes are light to sufficient for trade needs. Demand into all channels is moderate to good entering the weekend. Market activity is moderate to active. In the parts structure, movement is light to moderate. Prices are lower for jumbo wings, but steady for small sizes, and also holding steady for the remaining parts. Offerings of wings are moderate to heavy, breast items and dark meat cuts are light to readily available. In production areas, live supplies are moderate at mostly desirable weights.

NORTHEAST REGION Prices are trending firm to higher for most sizes. Trucklot buying activity for ready-to-cook whole broiler fryers is good entering the weekend. Offerings of all sizes are light and clearing well with premiums noted. Trade activity is moderate to active. In the parts complex, offerings of bone-in breast are light to moderate; boneless skinless breast are sufficient for current needs. Tenders and wings are moderate to heavy with jumbo sized wings readily available and competitively priced.

WESTERN REGION The Los Angeles preliminary majority is 100 cents, unchanged from last Monday's final. The market on whole fryers is steady to firm, mostly steady. The WOG market is firm with prices higher for next week's shipments. Offerings light. Retail demand light to moderate. Foodservice demand moderate to good, mostly moderate. Some buyer resistance is found on WOGs at the higher trending prices. Floor stocks moderate. Weights desirable. The market on tenderloins and wings is steady to weak with jumbo sizes weakest and prices are unchanged to lower; boneless skinless breasts steady to instances firm with prices unchanged to higher, mostly unchanged; bone-in breasts steady with some sellers increased confidence meeting buyer resistance. The market on dark items is mostly steady, except for leg meat prices which are higher for next week's shipments. Demand light to moderate. Offerings of boneless skinless breasts and bone-in breasts moderate; tenderloins, wings and cut wings moderate except for jumbo sizes which are sometimes heavy. Offerings of dark items light to moderate. Movement light to good, mostly moderate.

MIDWEST REGION Preliminary majority into Chicago are 10 cents higher than last Monday's. Whole bird prices are firm with offers very light. Retail and food service demand is light to instances moderate, fast food interest is good and continues to drive the market. Floor stocks are closely balanced. Sizes are desirable to heavy. Whole bird market activity is light to moderate. Supplies of small wings are balanced to tight, jumbo wings more available while boneless breast are light to moderate while dark meat items mixed. Prices trended barely steady to weak on wings, steady on boneless breasts and bone in breast and steady to instances firm on leg items. Parts market activity is light to moderate with wings interest slowing.

DELMARVA Less-than-trucklot asking prices are 1 cent higher at 92 to 97 cents with a firm to higher trending undertone. Movement of ready-to-cook whole birds is good entering the weekend. Offerings of all sizes are light and moving well under normal premiums. Live supplies are moderate; weights are mostly desirable. Processing schedules are moderate. Market activity is moderate to active. In the parts complex, breast items ranged light to moderate. Dark meat cuts are sufficient and tenders and wings are moderate to heavy.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FORM DELMARVA

BRANDED U.S. GRADE A

RANGE	74-107
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	02/13/12-02/17/12 (A)
	02/14/11-02/18/11 (A)
NO. OF BOXES	02/13/12-02/17/12 (A)
	02/14/11-02/18/11 (A)

(A) Not reported to avoid disclosing individual operations.

SOUTHERN STATES BROILER PARTS f.o.b. dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

February 16, 2012

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S	464	112.00-167.00	-	119.21
TENDERLOINS	220	131.00-192.00	-	142.09
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	591	48.00-50.00	-	48.68
LEG QUARTERS (4/10)	732	49.00-52.00	-	50.80
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

 Whole Body Index Based on Southern States Parts Trading for February 16, 2012 -- f.o.b. dock.

RANGE	TODAY'S AVERAGE
56.00 - 59.50	58.34

February 17, 2012

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG	WEEKLY POUNDS (000)	WEEKLY WTD AVG
BREAST - B/S		TOO FEW TO REPORT			2,202	119.31
TENDERLOINS		TOO FEW TO REPORT			710	145.92
BREAST - LINE RUN		TOO FEW TO REPORT			TFEWR	
FRONT HALVES		TOO FEW TO REPORT			275	67.33
LEGS		TOO FEW TO REPORT			TFEWR	
LEG QUARTERS (BULK)	551	48.00-50.00	-	48.78	2,837	48.89
LEG QUARTERS (4/10)	627	49.00-52.00	-	51.24	3,314	51.08
WINGS (WHOLE)		TOO FEW TO REPORT			TFEWR	
WINGS (CUT)		TOO FEW TO REPORT			298	179.01
DRUMSTICKS		TOO FEW TO REPORT			TFEWR	
THIGHS		TOO FEW TO REPORT			TFEWR	
B/S THIGHS		TOO FEW TO REPORT			146	113.23

 Whole Body Index Based on Southern States Parts Trading for February 17, 2012 -- f.o.b. dock.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
58.00 - 59.50	58.64	58.12

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER PARTS Prices are trending steady to instances firm for bone-in breast; steady for boneless skinless breast and most dark meat cuts; steady to weak for wings and tenders. Trucklot buying activity improved slightly under normal weekend demand and noted as moderate overall. Offerings of bone-in breasts are light to moderate; dark meat cuts are sufficient and wings are moderate to heavy with jumbo sized wings available and competitively priced. Tenders are moderate to mostly heavy and slow to clear. Movement is moderate.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

February 16, 2012

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.
BREAST - B/S	135-140	123.03	850,720
TENDERLOINS	140-145	147.87	242,640
BREAST - WITH RIBS	89-90	101.10	77,967
BREAST - LINE RUN	89	91.94	67,679
LEGS	72-73	73.43	92,160
LEG QUARTERS (BULK)	48-49	52.19	245,680
DRUMSTICKS	55-56	71.43	64,640
THIGHS	71-72	76.56	48,640
B/S THIGHS	125-126	123.07	112,680
WINGS (WHOLE)	181-182	182.35	253,080
BACKS AND NECKS (STRIPPED)	16-18	18.00	7,658
LIVERS (5 POUND TUBS)	50-55	53.28	8,430
GIZZARDS (HEARTS)	70-75	73.78	22,400

Includes: New York City metropolitan area, northern NJ, MA, CT, RI, and PA (northeast of Harrisburg).

*Today's negotiated sales as of 11:30 a.m.

** Weighted average price of all grades and brands of product shipped, or to be shipped as of 1:30 p.m.

February 17, 2012

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS.	WEEKLY WTD AVG	WEEKLY VOL/LBS.
BREAST - B/S	135-140	125.46	674,360	123.31	3,570,600
TENDERLOINS	140-145	145.18	117,160	146.14	820,680
BREAST - WITH RIBS	89-90	104.44	44,101	102.89	290,478
BREAST - LINE RUN	89	90.34	84,156	91.01	399,303
LEGS	72-73	73.81	87,840	72.65	488,600
LEG QUARTERS (BULK)	48-49	52.45	184,560	52.39	1,005,800
DRUMSTICKS	55-56	65.15	170,465	67.07	505,918
THIGHS	71-72	82.61	54,800	79.03	268,040
B/S THIGHS	125-126	123.99	97,120	124.27	460,360
WINGS (WHOLE)	181-182	183.03	155,240	184.26	1,043,840
BACKS AND NECKS (STRIPPED)	16-18	18.00	5,699	18.00	38,465
LIVERS (5 POUND TUBS)	50-55	51.66	7,710	51.52	59,130
GIZZARDS (HEARTS)	70-75	74.61	21,000	74.24	113,000

ESTIMATED SLAUGHTER OF BROILER-FRYERS

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WTS		ACTUAL (1,000)		AVG WTS	
	02/17	02/16	02/15	02/14	02/15	02/14	02/14	02/10	02/08	
Alabama	3,648	3,811	3,497	3,753	5.69	5.63	3,711	5.68		
Arkansas	3,706	4,431	4,703	4,661	5.50	5.62	3,615	5.61		
Delmarva	2,031	2,055	1,895	1,997	6.22	6.27	1,992	6.23		
KY-LA-TN	2,363	2,449	2,374	2,398	5.25	5.34	2,415	5.27		
Mississippi	2,995	2,854	2,873	2,813	6.07	6.11	2,798	6.10		
North Carolina	2,565	2,663	2,262	2,626	7.30	7.12	3,036	7.20		
Texas	2,351	2,344	1,977	2,449	5.92	5.90	2,004	5.93		
Total	19,659	20,607	19,581	20,697	5.91	5.94	19,571	5.96		
Mon-Fri	101,919						101,262 (A)			
Saturday	542	(included in total for date shown)						111		

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 17-Feb-12 and 18-Feb-12 is estimated to be 29,412,000 head up 0.15 percent from a week ago and down 8.78 percent from a year ago. (Last week 29,368,000, last year 32,243,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 18-Feb-12 is estimated to be 150,544,000 head up 0.48 percent from a week ago, and down 7.17 percent from a year ago. (Last week 149,825,000, last year 162,177,000)

Actual data incorporated when available.

CALIFORNIA PROCESSED POULTRY (cents per pound)

SOUTHERN (LOS ANGELES AREA)

	Range
delivered to retailers	
FRESH FRYERS	108-123
ROASTERS 4# & UP	128-140
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

SAN FRANCISCO

	Range
delivered to restaurants & institutions	
FRESH FRYERS	DRY PACK 113-185
	ICE PACK
ROASTERS 4# & UP	DRY PACK 124
	ICE PACK
DUCKS	217-285

YOUNG CHICKENS SLAUGHTERED UNDER FEDERAL INSPECTION

W/E 11-Feb-2012

(Preliminary)	-----Thousands-----				
	(A) 4.25 lbs. & down	(B) 4.26 - 6.25 lbs.	(C) 6.26 - 7.75 lbs.	(D) 7.76 lbs. & up	Total
Head	32,947	64,275	26,376	26,227	149,825
Avg Live Wgt	3.86	5.33	6.64	8.59	5.81
% of total /1	22%	43%	18%	17%	100%
Comparisons					
Last week	33,089	65,155	29,729	23,589	151,562
Avg Live Wgt	3.67	5.42	6.74	8.57	5.79
% of total /1	22%	43%	20%	15%	100%
Year Ago 2/	36,313	74,734	24,886	22,014	157,947
Avg Live Wgt	3.86	5.41	6.77	8.22	5.66
% of total /1	23%	47%	16%	14%	100%
To date/2012*	202,233	388,444	167,174	132,002	889,853
To date/2011*	224,316	431,679	157,349	144,366	957,710

1/ May not total to 100% due to rounding. 2/ Comparable week.

*Note: Year to-date totals reflect comparable time periods.

Weight Class Description: (A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

WEEKLY POULTRY SLAUGHTERED UNDER FEDERAL INSPECTION

(Preliminary) Week ending 11-Feb-2012

	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
	-----Thousands-----				
Head	149,825	1,465	1,601	3,066	432
Avg Wt	5.81	3.31	7.87	5.69	6.47
Last week	151,562	1,221	1,530	2,751	400
Same wk yr ago	157,947	1,418	1,557	2,975	433
Avg Wt	5.66	3.04	8.05	5.66	6.85
To-date/2012*	889,853	9,316	9,299	18,615	2,516
To-date/2011*	957,710	8,562	8,589	17,151	2,689
% Change YTD	-7%	9%	8%	9%	-6%
Ready-to-Cook Weight and Dressing Percentage					
Current week	652,862	2,522	8,505	11,027	2,012
Last week	658,158	2,000	7,952	9,952	1,889
Same wk yr ago	666,015	2,285	8,335	10,620	2,136
To-date/2012*	3,818,078	15,500	47,998	63,498	11,977
To-date/2011*	4,066,145	14,295	45,432	59,727	13,340
% Change YTD	-6%	8%	6%	6%	-10%
Dressing %	75.0%	52.0%	67.5%		72.0%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 153.0 million head. Estimated U.S. slaughter for this period was 151.6 million head, or 1.4 million less than estimated available. (B) Dressing % adjustments reflect quarterly update.

*Note: Year to-date totals reflect comparable time periods.

EST. U.S. FRYER SLAUGHTER/FRYER AVAILABILITY COMPARISON

Week Ending	Million Head Slaughtered	Million Head Available*	Pct	Avg Wt
Jan 7	136.9	146.6	93%	5.71
14	155.8	150.3	104%	5.65
21	148.9	152.9	97%	5.52
28	154.1	153.3	101%	5.84
Feb 4	153.4	153.3	100%	5.79
11	151.6	153.0	99%	5.81
Year to date		900.7	909.4	99%
Feb 18		152.4		
25		152.9		

*Based on chick placements 6 to 7 weeks earlier.

BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

Under Federal Inspection (in thousands)

W/E	02/18/12	02/11/12	%chg	02/19/11	%chg
Broilers	150,544	149,825 ¹	+0.48	162,177 ¹	-7.17
Cattle	616	602	+02	654 ²	-06
Hogs	2,149	2,130	+01	2,095 ²	+03

¹ Actual data incorporated when available.² Totals adjusted to reflect USDA, NASS revisions.**EASTERN REGION MISC. POULTRY**

For delivery the week of FEBRUARY 13, 2012

DUCKLINGS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, CENTS PER POUND

ORIGIN	FROZEN	FRESH
LONG ISLAND	221-225	226-232
MIDWEST	195-210	200-214

ROASTERS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED, CENTS PER POUND

RANGE	MOSTLY
ICE PACKED (12 PER BOX)	79.00-92.00 85.00-87.00
VACUUM PACKED (6-9 PER BOX)	82.00-94.00 86.00-89.00

SQUABS: NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

11 oz.	72.00-90.72
13 oz.	80.64-104.64
15 oz.	87.84-109.63

EASTERN REGION: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT & WV

CENTRAL REGION DUCKLINGS Prices are steady. Demand is light to moderate with supplies reported as moderate. Market activity is moderate. Processing schedules are full-time to reduced. Prices paid, first receivers for 10-18 oz boneless breast at \$7.70-8.80, bone in legs at \$3.05-3.55, gizzards at \$1.20-1.75, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, CENTS PER POUND, WEEK OF 13-FEB-2012

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	192-218	194-223

GRAYSTONE SMALL ANIMAL AUCTION

AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY

DATE OF AUCTION: FEBRUARY 14, 2012

PRICES PAID PER LB., EXCEPT AS NOTED

	RANGE
Banty Hens	3.00 - 4.50 ea.
White Pigeons	5.00 - 5.50 ea.
Broilers 5-6LBS	1.20 - 1.30 lbs.
Bunnies	2.00 - 8.50 ea.
Chicks	.60 - .70 ea.
Chukars	- 3.75 ea.
Crossbred Fowl 5-9LBS	.85 - 1.10 lbs.
Crossbred Roosters 7-11LBS	.85 - 1.00 lbs.
Crossbred Roosters 4-6LBS	1.25 - 1.40 lbs.
Doves	- 3.75 ea.
Geese 9-14LBS	1.80 - 2.00 lbs.
Goats	- 1.05 ea.
Guinea Fowl	1.70 - 2.20 lbs.
Guinea Pigs	.35 - 1.70 ea.
Leghorn Hens	1.60 - 1.70 ea.
Leghorn Roosters	- 4.00 ea.
Love Birds	- 12.00 ea.
Mandarin Ducks	65.00 - 70.00 ea.
Muscovy Ducks - Drakes	1.25 - 1.55 lbs.
Muscovy Ducks - Hens	1.40 - 2.00 lbs.
Pekin Ducks	8.00 - 9.00 ea.
Pheasants	7.00 - 9.00 ea.
Pigeons	3.50 - 3.80 ea.
Pullets 4-6LBS	- 1.20 lbs.
Quail	- 1.40 ea.
Rabbits 6-9LBS	2.20 - 2.30 lbs.
Rabbits 4-6LBS	2.75 - 3.00 lbs.
Red Fowl 5-6LBS	.95 - 1.05 lbs.
Red Fowl 4-5LBS	.65 - .90 lbs.
Silkie	3.00 - 4.00 ea.
Banty Roosters	4.50 - 7.00 ea.
Fancy Pigeons	21.00 - 26.00 ea.
Goose Eggs	4.90 - 5.00 ea.
Total Coops Sold	2177

NATIONAL FOWL MARKETS**LIVE SPENT HEAVY FOWL**

Prices are trending steady to instances firm when compared to the previous week. Supplies are sufficient for the mostly moderate demand. Processing schedules are noted as normal. Retail feature activity is light to moderate. Finished product supplies are moderate. Market activity is moderate to active.

Final Prices at Farm Buyer Loading:**Price Range****Wtd Avg**

Prices in cents per pound.

8.5-17.0

13.25

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

LIVE SPENT LIGHT FOWL

Prices are trending steady for the light to moderate demand. Offerings of light type hens are moderate. Processing schedules are noted as normal. Market activity is slow to moderate. The majority price for removal costs remains unchanged at 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.)

Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV;

North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI;

South Central = AR, CO, KS, LA, MO, NM, OK, TX.

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