



# BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are trending steady in the West, steady to firm elsewhere. Final majority prices are unchanged in all areas when compared to last week prices. Offerings are light to moderate for current trade needs. Retail and food service demand is light to moderate following the Super Bowl weekend with fast food demand normal to good. Floor stocks are balanced. Market activity is moderate to instances active. In the parts structure, movement is light to moderate for early week business. Prices are trending steady to weak for wings, steady for most dark meat items and bone-in breast. Tenders are trending weak and slow to clear. Offerings for parts cover the full range. Market activity is slow to moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

**FINAL** Prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers and FOB Dock at major market areas (cents per lb) Week of 06-FEB-2012

Grade A		Composite	
Majority	Wtd Avg	Load	Wtd Avg Loads
<b>Delivered to First Receivers 1/:</b>			
Boston/New England	TFEWR	:	79.77 12
Ohio Cities	TFEWR	:	79.26 10
Denver	TFEWR	:	86.71 14
Detroit	TFEWR	:	76.97 17
Los Angeles	100.00	98.62 21	: 89.03 74
New York	79.00-82.00	80.71 21	: 81.29 39
Philadelphia	78.50-80.00	79.50 12	: 78.65 24
Pittsburgh	78.00-81.00	79.91 11	: 82.99 53
St. Louis	TFEWR	:	74.23 15
San Francisco	100.50	98.81 8	: 89.91 55

Delivered to First Receivers 1/:		Whole Body 2/:		Composite	
Majority	Wtd Avg	Loads	Wtd Avg	Loads	
<b>Chicago</b>	70.00-74.00	:	73.81	43	

<b>Composite Weighted Average 3/:</b>			
Loads	02/06/12	Change Last Wk	01/30/12
356	81.99	.10	81.89
			02/07/11
			74.17

WOG Broilers 4/:	Majority	Wtd Avg	Loads
Eastern	81.00-84.00	83.24	30
Central	70.00-80.00	74.54	68
Western	79.00-87.00	82.10	39

<b>FOB Dock Equivalent 5/:</b>			
Mississippi	82.00-86.00	83.62	19

- 1/: Includes branded product.
- 2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.
- 3/: Includes all whole birds shipped into listed cities including Chicago.
- 4/: Delivered first receiver, trucklot and less than trucklot volumes.
- 5/: Southeast area.

**GEORGIA FOB DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is **90.75** cents based on ice-packed USDA grade "A" sized 2 1/12 to 3 pound birds.

MONDAY FINAL WTD AVG		
LOADS	RANGE	FOB DOCK OR EQUIVALENT
964	75.00-99.04	89.90

Georgia f.o.b. Dock confirmed FINAL weighted average price  
On ice-packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	195.00	1,664
BREASTS - B/S	150.00	7,432
BREASTS - WHOLE	88.50	1,424
THIGH MEAT - B/S	119.00	1,149
THIGHS	71.50	1,100
DRUMSTICKS	72.00	1,276
LEG QUARTERS	53.50	9,484
WINGS	184.00	3,663

This information is supplied by the Georgia Department of Agriculture, Poultry Market News Service.

**NORTHEAST** Prices are trending steady to firm for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is moderate as dealers assess market conditions entering the week. Offerings of all sizes are light and clearing well. Trade activity is moderate to active. In the parts complex, supplies of bone-in breast are light to moderate with good movement; boneless skinless breast and tenders are available and slow to clear. Wings and most dark meat cuts are sufficient for current needs.

**SOUTHERN** Whole broiler/fryer prices are steady. Offerings are moderate for current trade needs. Demand is moderate following post Super bowl weekend. Market activity is moderate. In the parts structure, movement is light to moderate for early week business. Prices are trending steady with the exception of tenders and b/s breast which are steady to weak. Offerings of boneless skinless breast and tenders are moderate to at times heavy. All remaining parts are mostly moderate. Market activity is slow to moderate. In production areas, live supplies are moderate. Weights are mixed, but mostly desirable.

**WESTERN** Final majorities are unchanged from last Monday's. The market is steady on whole fryers and WOGs. Offers light. Retail and foodservice demand light to moderate. Floor stocks moderate to heavy, mostly moderate. Sizes desirable. Parts supplies very light to mostly moderate. The Los Angeles negotiated WOG weighted average is 80.44 cents, down 0.56 cents on 27 loads. Trading: boneless skinless breasts 110-125, tenders 154-161, bone-in breasts 87-110, legs 68-85, leg meat 110-115, leg quarters bulk 52-61, 4-10 leg quarters 55-62, drums 55-70, thighs 66-86, thigh meat 122-132, wings 181-196 cents delivered.

**MIDWEST** Final majority prices are unchanged into the Chicago market; Ohio cities, Detroit and St. Louis are TFEWR. Whole broiler fryer prices trended steady to fully steady with offerings light. Retail and food service demand is light to moderate; fast food normal to good. Floor stocks are balanced. Sizes in a full range. Whole bird market activity is light to moderate. Supplies of wings and boneless breasts are balanced to instances long with the other parts light to moderate. Prices trended barely steady to weak on wings and boneless breast and steady on the balance of parts. Market activity for parts is light to moderate at best.

**DELMARVA** Less-than-trucklot asking prices are unchanged to one cent higher at 83 to 88 cents with a steady to instances firm trending undertone. Movement of ready-to-cook whole birds ranged light to moderate entering the week as dealers assess market conditions following the big game. Offerings are sufficient for current trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processor schedules are light. Market activity is slow to moderate. In the parts complex, bone-in breasts are light to moderate. Tenders and b/s breasts are available. Wings and dark meat cuts are moderate.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

BRANDED U.S. GRADE A	
RANGE	75-102
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)

(A) Not reported to avoid disclosing individual operations.

**NORTHEAST BROILER/FRYER PARTS** Prices are trending steady for bone-in breasts, wings and most dark meat cuts; weak for tenders and boneless skinless breast. Trucklot buying activity is light to moderate entering the week. Offerings of bone-in breast are light to moderate and moving well. Boneless skinless breast and tenders are available for the generally light and unaggressive buyer interest. Wings and most dark meat cuts are moderate for current needs. Movement is slow to moderate.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	CURRENT NEGOTIATED TRADING*	WTD AVG**	VOLUME /LBS.
BREAST - B/S	135-140	121.77	685,265
TENDERLOINS	145-150	149.33	115,600
BREAST - WITH RIBS	89-90	101.50	22,000
BREAST - LINE RUN	89	91.57	63,042
LEGS	72-73	70.35	126,160
LEG QUARTERS (BULK)	48-49	53.13	147,520
DRUMSTICKS	55-56	65.86	71,560
THIGHS	71-72	81.09	33,320
B/S THIGHS	125-126	124.73	54,120
WINGS (WHOLE)	182-183	196.09	119,760
BACKS & NECKS (STRIPPED)	16-18	18.00	4,840
LIVERS (5 POUND TUBS)	50-55	53.00	4,440
GIZZARDS (HEARTS)	70-75	74.82	14,360

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER/FRYERS**

	Estimate (1,000)	Actual (1,000)	Avg Wts	Actual (1,000)	Avg Wts
	02/06	02/02	02/02	01/30	01/26
Alabama	3,838	3,829	5.60	3,842	5.57
Arkansas	4,721	4,583	5.49	4,741	5.48
Delmarva	1,840	1,959	6.19	1,986	6.18
KY-LA-TN	2,381	2,427	5.22	2,385	5.11
Mississippi	2,809	2,820	6.14	2,801	6.11
North Carolina	2,686	2,519	7.19	2,282	7.07
Texas	2,422	2,429	5.85	2,430	5.84
Total	20,697	20,566	5.89	20,467	5.84
Mon	20,697(A)			20,467(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 06-Feb 2012 is estimated to be 30,965,000 up 0.82 percent from a week ago. and down 6.2 percent from a year ago. (last week 30,713,000 last year 33,019,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	591	48.00-50.00	-	49.27
LEG QUARTERS (4/10)	769	49.00-52.00	-	51.02
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR FEBRUARY 06, 2012 -- F.O.B. DOCK

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
56.00 - 59.00	58.09	58.07

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER PARTS**

ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, & WI WEEK OF 06-FEB-2012 TO 10-FEB-2012, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	105.00 - 126.00	108.00 - 119.00
TENDERLOINS	140.00 - 163.00	145.00 - 154.00
BREAST - LINE RUN	87.00 - 109.00	89.00 - 97.00
LEGS	65.00 - 73.00	-
LEG QUARTERS (BULK)	46.00 - 54.00	50.00 - 52.00
LEG QUARTERS (4/10)	51.00 - 59.00	52.00 - 56.00
DRUMSTICKS	50.00 - 60.00	-
THIGHS	61.00 - 80.00	-
B/S THIGHS	112.00 - 131.00	-
WINGS (WHOLE)	176.00 - 190.00	178.00 - 189.00
BACKS & NECKS (STRIPPED)	17.00 - 40.00	-
LIVERS	32.00 - 49.00	-
GIZZARDS (HEARTS)	40.00 - 60.00	-

**CALIFORNIA PROCESSED POULTRY** – cents per pound

**DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SOUTHERN CALIFORNIA (L.A. AREA)**

	RANGE
WOGS 2# & UP - WHOLE	103-121
WOGS 2# & UP - CUT UP 8&9 PIECES	103-122
FROZEN DUCKS	
FROZEN SQUABS	

**DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)**

	RANGE
FRESH FRYERS	109-122
ROASTERS 4# & UP	129-139
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

**DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO**

	RANGE
FRESH FRYERS	DRY PACK 113-185
	ICE PACK
ROASTERS 4# & UP	DRY PACK 124
	ICE PACK
DUCKS	217-285

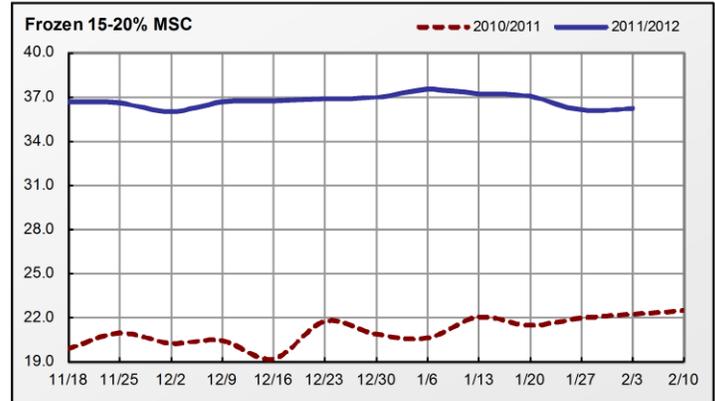
**NATIONAL MECHANICALLY SEPARATED CHICKEN**

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

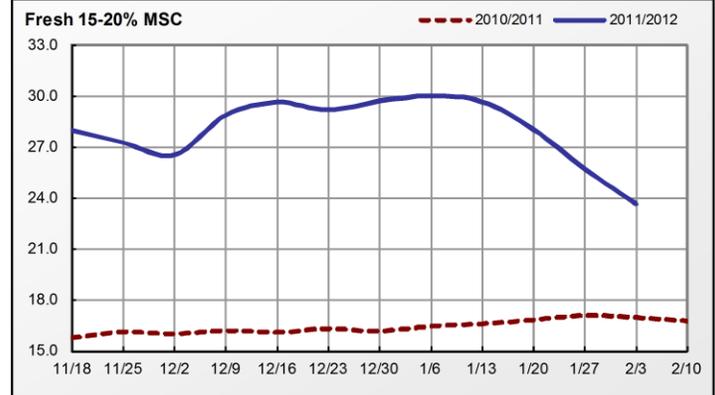
MSC prices for all fat contents trended steady to weak. Supplies were moderate to heavy. Schedules were normal. Domestic demand was light to moderate at best. Export demand was moderate to instances good, best on frozen 15-20% into the Caribbean, Central America, and South America. The spot marketplace has slowed due to retail resistance and pushback to the new higher priced finished goods. In turn, this has resulted in fewer orders for finished products, larger inventories of finished goods, reduced contractual supply needs, and more spot MSC and frame availability. Mexico has also slowed. Industry will continue to closely monitor the situation as the market tries to find direction and stability. Market activity was slow to moderate. Supplies of raw materials were moderate. Spot frames traded between 13-16 cents FOB.

**Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	3-Feb-12	Last Week	Last Year	3-Feb-12	Last Week	Last Year
<b>15% or Less</b>						
Price Range			-	27.00 - 28.00	29.00	18.00-20.00
Wtd Avg Price			-	27.67	29.00	19.14
Volume Traded	-	-	-	122	143	286
Volume Exported	-	-	-	-	-	-
<b>15-20%</b>						
Price Range	34.00 - 38.00	34.00 - 38.00	20.00-24.00	21.00 - 29.00	20.00 - 33.00	15.00-20.50
Wtd Avg Price	36.22	36.11	22.22	23.67	25.72	16.98
Volume Traded	1,762	1,504	1,326	3,019	2,864	3,764
Volume Exported	1,602	1,264	1,166	367	41	204
<b>20% or More</b>						
Price Range	-	-	-	22.00	22.00	18.00-20.00
Wtd Avg Price	-	-	-	22.00	22.00	19.00
Volume Traded	-	-	-	41	82	163
Volume Exported	-	-	-	-	-	-

**Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	Jan 2012	Dec 2011	Jan 2011	Jan 2012	Dec 2011	Jan 2011
<b>15% or Less</b>						
Wtd Avg Price	-	-	-	31.81	31.89	18.48
Volume Traded	-	-	-	734	714	632
Volume Exported	-	-	-	-	-	-
<b>15-20%</b>						
Wtd Avg Price	37.00	36.64	21.37	28.51	28.89	16.77
Volume Traded	6,795	6,422	4,805	14,390	19,182	14,210
Volume Exported	6,195	5,542	4,105	1,306	5,183	1,061
<b>20% or More</b>						
Wtd Avg Price	-	-	-	22.36	22.59	19.07
Volume Traded	-	-	-	286	449	612
Volume Exported	-	-	-	-	-	-



Note: Volume exported refers to that portion of the total volume that is destined for export markets.

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