



# BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are trending steady to firm in the West, steady elsewhere. Final majority prices are 1 cent high in the East and West, unchanged in the Midwest when compared to last week prices. Offerings are light to moderate for current trade needs. Retail and food service demand is light to moderate entering the week. Floor stocks are balanced to instances long. Market activity is slow to moderate. In the parts structure, movement is light to moderate for early week business. Prices for wings and whole breast are trending firm to higher and moving satisfactorily. Dark meat items are trending steady to firm, and all other parts are mostly steady. Offerings of wings are in close balance to short of current needs. Bone-in breast and dark meat items are light to moderate. Remaining parts are moderate. Market activity is slow to mostly moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

**FINAL BROILER FRYER** prices negotiated for trucklot sales of RTC broiler/fryers delivered to first receivers and FOB at major market areas (cents per lb) week of 23-Jan-2012

	Grade A		Loads	Composite	
	Majority	Wtd Avg		Wtd Avg	Loads
<b>Delivered to First Receivers 1/:</b>					
Boston/New England	TFEWR		:	77.38	13
Ohio Cities	TFEWR		:	78.97	12
Denver	TFEWR		:	90.36	11
Detroit	TFEWR		:	75.29	17
Los Angeles	100.00	97.43	23 :	94.77	88
New York	79.00-82.00	80.90	21 :	81.11	45
Philadelphia	78.50-80.00	79.14	11 :	78.18	22
Pittsburgh	78.00-81.00	80.18	11 :	82.93	52
St. Louis	TFEWR		:	74.14	16
San Francisco	100.50	98.44	8 :	91.99	36

	Whole Body 2/:		Loads	Composite	
	Majority	Wtd Avg		Wtd Avg	Loads
Chicago	70.00-74.00		:	73.08	46

Composite Weighted Average 3/:				
Loads	01/23/12	Change Last Wk	01/16/12	01/24/11
358	83.04	2.20	80.84	74.26

<b>WOG broiler 4/:</b>			
	Majority	Wtd Avg	Loads
Eastern	80.00-82.00	80.87	29
Central	68.00-79.00	73.77	72
Western	79.00-87.00	81.10	42

<b>FOB Dock Equivalent 5/:</b>			
	Majority	Wtd Avg	Loads
Mississippi	82.00-86.00	83.57	22

1/: Includes branded product. 2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging. 3/: Includes all whole birds shipped into listed cities including Chicago. 4/: Delivered first receiver, trucklot and less than trucklot volumes. 5/: Southeast area

## GEORGIA F.O.B. DOCK PRICES

Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 90.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
975	74.00-99.04	89.78

Georgia f.o.b. dock confirmed FINAL weighted average price on ice-packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	193.00	1,736
BREASTS - B/S	154.00	7,504
BREASTS - WHOLE	88.00	1,496
THIGH MEAT - B/S	119.50	1,219
THIGHS	72.00	1,098
DRUMSTICKS	72.00	1,277
LEG QUARTERS	54.00	9,557
WINGS	182.50	3,735

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**NORTHEAST REGION BROILER/FRYERS** Prices are trending steady for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light to moderate as dealers assess market conditions entering the week. Offerings of all sizes are moderate for current needs. Trade activity is slow to moderate. In the parts complex, supplies of wings and bone-in breast are light with good movement; boneless skinless breast and tenders are moderate to heavy. Dark meat cuts are sufficient.

**SOUTHERN REGION BROILER/FRYER** Whole broiler/fryer prices are holding steady. Offerings are moderate to satisfy trade needs. Demand following the weekend is moderate with trading usually limited to regular commitments. Market activity is moderate. In the parts structure, movement is moderate for early week business. Prices are trending firm to higher for wings, steady to firm for whole breast and dark meat, steady on balance of parts. Offerings for wings are light, whole breast and dark meat items are light to moderate and all remaining parts are moderate. Market activity is moderate to active. In production areas, live supplies are moderate. Weights are mixed, but mostly desirable.

**WESTERN REGION BROILER/FRYERS** Final majorities are 1 cent higher than last Monday's. The market is steady to firm on whole fryers and WOGs steady. Offers light. Retail and foodservice demand light to moderate. Floor stocks moderate. Sizes desirable. Parts supplies very light to moderate. The Los Angeles negotiated WOG weighted average is 79.07 cents, down 0.12 cents on 29 loads. Trading: boneless skinless breasts 126-139, tenders 161-171, bone-in breasts 90-111, legs 68-85, leg meat 111-123, leg quarters bulk 52-61, 4-10 leg quarters 54-62, drums 58-70, thighs 62-86, thigh meat 122-129, wings 180-193 cents delivered.

**MIDWEST REGION BROILER/FRYERS** - Final majority prices are unchanged into the Chicago market; Ohio cities, Detroit and St. Louis are TFEWR. Whole broiler fryer prices trended steady with offerings light to moderate. Retail and food service demand is light to moderate; fast food normal. Floor stocks are balanced to instances long. Sizes in a full range. Whole bird market activity is light to moderate. Supplies of wings are balanced with the other parts light to moderate. Prices trended fully steady to firm on wings and bone in breast, steady on the balance of parts. Market activity for parts is light with most interest on wings and boneless breasts.

**DELMARVA BROILER/FRYERS** Less-than-trucklot asking prices are unchanged at 82 to 88 cents with a steady trending undertone. Movement of ready-to-cook whole birds is light to moderate as dealers assess current market conditions entering the week. Offerings are sufficient for trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processing schedules are moderate. Market activity is slow to moderate. In the parts complex, offerings of wings are tight. The balance of parts are light to moderate.

<b>BRANDED U.S. GRADE A</b>	
RANGE	68-98
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)

(A) Not reported to avoid disclosing individual operations.

**NORTHEAST BROILER/FRYER PARTS** Prices continue to trend firm to higher for wings and bone-in breasts and no better than steady for tenders and boneless skinless breast. Trucklot buying activity is light to moderate as dealers assess market entering the week. Offerings of wings are in close balance to tight; bone-in breasts are light and clearing well. Dark meat cuts are generally sufficient for current needs. Movement is slow to moderate.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents per pound

ITEM	CURRENT NEGOTIATED TRADING*	WTD AVG**	VOLUME /LBS.
BREAST - B/S	150-155	130.19	699,560
TENDERLOINS	155-160	157.97	121,200
BREAST - WITH RIBS	89-90	99.61	75,750
BREAST - LINE RUN	89	92.05	68,400
LEGS	72-73	76.01	103,678
LEG QUARTERS (BULK)	48-49	52.78	170,360
DRUMSTICKS	58-59	66.05	71,800
THIGHS	71-72	79.68	43,280
B/S THIGHS	124-125	121.38	98,680
WINGS (WHOLE)	184-185	192.12	164,120
BACKS AND NECKS (STRIPPED)	16-18	18.00	8,160
LIVERS (5 POUND TUBS)	50-55	52.84	7,300
GIZZARDS (HEARTS)	70-75	75.00	15,200

New York City Metropolitan Area, northern NJ, MA, CT, RI, & PA (northeast of Harrisburg).

\* Today's negotiated sales as of 11:30 a.m.

\*\* Weighted average price of all grades and brands of product shipped, or to be shipped as of 1:30 p.m.

**ESTIMATED SLAUGHTER OF BROILER/FRYERS**

	Estimate (1,000)	Actual (1,000)	Avg Wts	Actual (1,000)	Avg Wts
	01/23	01/19	01/19	01/16	01/12
Alabama	3,610	3,746	5.63	2,823	5.60
Arkansas	4,838	4,612	5.47	4,797	5.63
Delmarva	2,044	2,047	6.20	(A)	6.16
KY-LA-TN	2,426	2,393	5.26	(A)	5.17
Mississippi	2,859	2,888	6.14	1,223	6.14
North Carolina	2,638	2,560	7.01	1,863	7.10
Texas	2,347	2,419	5.86	1,956	5.95
Total	20,762	20,665	5.88	15,423	5.91
Mon	20,762(B)			15,423(B)	

(A) Not published to avoid disclosing individual operations

(B) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 23-Jan 2012 is estimated to be 31,062,000 up 34.21 percent from a week ago, and down 3.7 percent from a year ago. (last week 23,144,000 last year 32,259,000)

**CALIFORNIA PROCESSED POULTRY** – cents per pound

**SOUTHERN (L.A. AREA)**

Delivered to Restaurants and Institutions

	RANGE
WOGS 2# & UP - WHOLE	103-120
WOGS 2# & UP - CUT UP 8&9 PIECES	106-122

FROZEN DUCKS  
FROZEN SQUABS

Delivered To Retailers

	RANGE
FRESH FRYERS	109-122
ROASTERS 4# & UP	129-139

DUCKS  
RABBITS-WHOLE  
RABBITS-CUT UP

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S	537	116.00-138.00	-	123.87
TENDERLOINS	199	138.00-150.00	-	144.88
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	524	48.00-50.00	-	49.79
LEG QUARTERS (4/10)	682	50.00-52.00	-	51.24
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

Whole Body Index Based On Southern States Parts Trading For January 23, 2012 -- F.O.B. Dock

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
56.50 - 59.00	58.06	57.34

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER PARTS**

Ice-Packed Pool Trucklot and Trucklot Quantities

Delivered To: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, & WI

Week of 23-Jan-2012 to 27-Jan-2012, Cents per Pound

	Price Per Lb.	Mostly
BREAST - B/S	120.00 - 138.00	125.00 - 133.00
TENDERLOINS	149.00 - 171.00	153.00 - 163.00
BREAST - LINE RUN	87.00 - 109.00	89.00 - 99.00
LEGS	65.00 - 73.00	-
LEG QUARTERS (BULK)	47.00 - 56.00	49.00 - 52.00
LEG QUARTERS (4/10)	51.00 - 59.00	52.00 - 56.00
DRUMSTICKS	54.00 - 64.00	-
THIGHS	61.00 - 80.00	-
B/S THIGHS	119.00 - 135.00	-
WINGS (WHOLE)	179.00 - 195.00	183.00 - 189.00
BACKS AND NECKS (STRIPPED)	17.00 - 40.00	-
LIVERS	32.00 - 49.00	-
GIZZARDS (HEARTS)	40.00 - 59.00	-

**SAN FRANCISCO**

Delivered to Restaurants and Institutions

	RANGE
FRESH FRYERS	113-185
ROASTERS 4# & UP	124
DUCKS	217-285

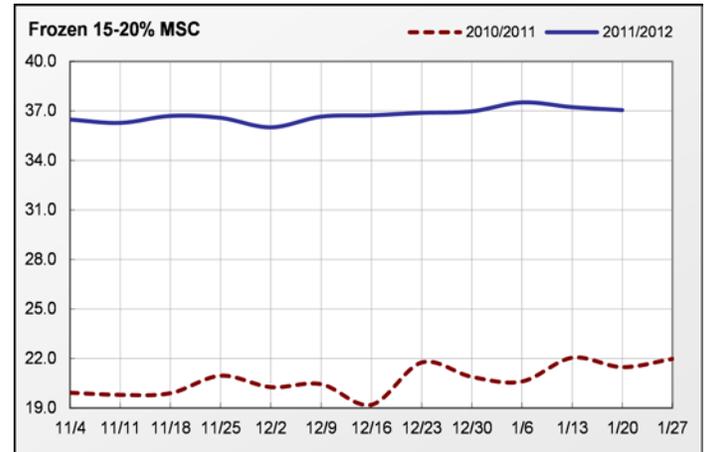
**National Mechanically Separated Chicken**

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

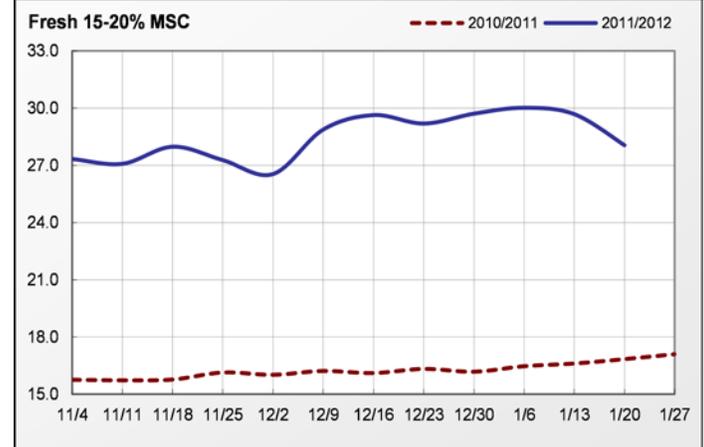
MSC prices for all fat contents trended steady to weak. Supplies were moderate to instances heavy. Schedules were mostly reduced for the MLK holiday. Domestic demand was light to moderate at best. Export demand was moderate with good interest on frozen 15-20% into the Caribbean, Central America, and South America. The spot marketplace slowed up in the past week. Resistance and pushback to new higher priced finished goods at the retail level resulted in a trickledown effect creating fewer orders for finished products, larger inventories of finished goods, reduced contractual supply needs, and more spot MSC and frame availability. Mexico has also slowed in its buying of MSC. Industry will closely monitor the marketplace to see how it will react in coming weeks and respond accordingly. Market activity was moderate. Supplies of raw materials were light to moderate. Spot frame trading noted at mostly 15-16 cents FOB this week.

**Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	20-Jan-12	Last Week	Last Year	20-Jan-12	Last Week	Last Year
<b>15% or Less</b>						
Price Range			-	31.00 - 32.00	32.00 - 36.00	18.00-19.00
Wtd Avg Price			-	31.75	33.33	18.33
Volume Traded	-	-	-	163	245	61
Volume Exported	-	-	-	-	-	-
<b>15-20%</b>						
Price Range	36.00 - 38.00	34.00 - 39.00	18.00-24.00	20.00 - 35.00	23.00 - 35.00	15.00-20.50
Wtd Avg Price	37.04	37.23	21.47	28.05	29.68	16.84
Volume Traded	1,832	1,862	1,146	4,141	3,947	3,600
Volume Exported	1,792	1,622	946	367	367	204
<b>20% or More</b>						
Price Range	-	-	-	22.50	22.50	18.00-20.00
Wtd Avg Price	-	-	-	22.50	22.50	19.00
Volume Traded	-	-	-	82	41	163
Volume Exported	-	-	-	-	-	-

**Record Monthly MSC Weighted Average Prices (cents/pound)**

Fat Content	Frozen		Fresh	
	Low Price	High Price	Low Price	High Price
<b>15% or Less</b>				
Wtd Avg Price	10.45	33.00	11.50	32.06
Year Recorded	1998	2009	2002	2011
<b>15-20%</b>				
Wtd Avg Price	10.04	36.64	9.93	30.69
Year Recorded	1998	2011	1999	2011
<b>20% or More</b>				
Wtd Avg Price	11.75	23.00	9.00	26.69
Year Recorded	1985	1997	2002	1991

**LIVE SPENT HEAVY FOWL**

Prices are trending steady when compared to the previous week. Supplies are at least sufficient for the mostly moderate demand. Processing schedules are less than normal due to some operations taking down time due to the MLK holiday. Retail feature activity is light to moderate. Finished product supplies are moderate to heavy. Market activity is moderate.

**Final Prices at Farm Buyer Loading: Price Range Wtd Avg**

Prices in cents per pound. 8.0 - 15.0 13.12

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

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