



# BROILER MARKET NEWS REPORT

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## National Broiler Market At-A-Glance

Whole broiler/fryer prices are trending steady to firm in the West, steady elsewhere. Preliminary majority prices are 1 cent high in the East and West, unchanged in the Midwest. Offerings are light to moderate for current trade needs. Part of upper Midwest is expecting major snow storms entering the weekend. Retail and food service demand is light to moderate. Floor stocks are balanced to long. In the parts structure, movement is light to moderate for late week business. Prices for wings and whole breast are trending firm to higher and moving satisfactorily. Dark meat items are trending steady to firm, and all other parts are mostly steady. Offerings of wings are in close balance to short of current needs. Bone-in breast and dark meat items are light to moderate. Remaining parts are moderate. Market activity is mostly moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

**Preliminary Report** Prices negotiated for trucklot sales of ready-to-cook broiler/fryers FOB and delivered to first receivers at major market areas (cents per lb.) Week of 23-Jan-2012

	Majority	Range	Wtd Avg	Loads
<b>Delivered to First Receivers:</b>				
<b>US Grade A 1/</b>				
New York	79.00-82.00			
Los Angeles	100.00			
<b>Whole Body 2/</b>				
Chicago	70.00-74.00	67.00-85.00	72.88	36
<b>FOB Dock Equivalent 3/:</b>				
Mississippi	82.00-86.00	75.00-90.50	83.57	22

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

**Georgia Fob Dock Prices** The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is **90.50** cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

Loads	Range	Prelim. Wtd Avg
710	85.51-99.04	90.19

Georgia f.o.b. dock confirmed Prelimin. WTD AVAG price on ice-packed parts:

Item	Wtd Avg (Cents per Pound)	Volume (000 Pounds)
Line Run Tenderloins	192.00	1,041
Breasts - B/S	153.00	4,524
Breasts - Whole	88.00	1,008
Thigh Meat - B/S	118.00	872
Thighs	72.00	757
Drumsticks	70.50	757
Leg Quarters	54.00	5,393
Wings	184.00	2,268

This info is supplied by the GA Dept. of Ag/Poultry Market News Service.

**Western Region** The Los Angeles preliminary majority is 100 cents, up 1 cent from last Monday's final. The market on whole fryers is steady to firm and WOGs are steady. Offerings light. Retail demand light to good, mostly light to moderate. Foodservice demand light to moderate. Floor stocks moderate. Weights desirable. The market on wings and bone-in breasts is firm with prices higher, boneless skinless breasts steady to instances firm with prices unchanged to sometimes higher and tenderloins steady for next week's shipments. The market on dark items is steady to firm with prices unchanged to higher except for legs where prices are mixed for next week's shipments. Domestic demand on wings and bone-in breasts moderate to good, balance of items light to moderate for domestic and export. Some industry members are finding less aggressive buyer interest into Asian markets for the up-coming Chinese New Year as buyers start looking for post new year needs. Offerings of wings very light to light, bone-in breasts light at best, balance of white items light to moderate. Offerings of dark items very light to moderately heavy, mostly light to moderate.

**Midwest Region** Preliminary majority was unchanged in Chicago and TFEWR elsewhere. Whole bird prices were steady with additional offers light to moderate. Retail and food service demand was light to moderate. Floor stocks were balanced to instances long. Sizes were mixed. Whole bird market activity was light to moderate. The upper Midwest is expecting a major snow storm today and tomorrow. Supplies of wings were tight with breast cuts and dark meat items light to moderate. Prices trended firm on wings, steady to fully steady on bone in breast and steady on the balance of parts. Parts market activity was light to moderate with wings still receiving good buyer interest.

**Northeast Region** Prices are trending steady for most sizes. Trucklot buying activity for ready-to-cook whole broiler fryers is light to moderate entering the weekend. Offerings of all sizes are at least sufficient for current needs. Trade activity is slow to moderate. In the parts complex, offerings of wings are in close balance to short of full needs; bone-in-breasts are light and clearing well. Dark meat cuts are moderate with drumsticks noted as slightly more available.

**Southern Region** Whole broiler/fryer prices are holding steady. Offerings are moderate to satisfy trade needs. Demand entering the weekend is moderate. Market activity is moderate. In the parts structure, movement is moderate for late week business. Prices are trending firm to higher for wings and whole breast, firm for dark meat items and steady for the balance of parts. Offerings for wings are light, whole breast and dark meat items are light to moderate and all remaining parts are moderate. Market activity is moderate to active. In production areas, live supplies are moderate. Weights are mixed, but mostly desirable.

**Delmarva** Less-than-trucklot asking prices are unchanged at 82 to 88 cents with a steady trending undertone. Movement of ready-to-cook whole birds is light to moderate entering the weekend. Offerings are sufficient for current trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processing schedules are moderately heavy. Market activity is slow to moderate to active. In the parts complex, offerings of wings are in close balance to tight. Bone-in breasts are light and the balance of parts are moderate.

\*Broiler/fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva

	Branded U.S. Grade A	
Range	68-98	
Weighted Average	(A)	
No. Of Boxes	(A)	
Cumulative	01/16/12-01/20/12	(A)
	01/17/11-01/21/11	(A)
No. Of Boxes	01/16/12-01/20/12	(A)
	01/17/11-01/21/11	(A)

(A) Not reported to avoid disclosing individual operations.

**Southern States Broiler Parts** f.o.b. dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

January 19, 2012

Item	Pounds (000)	Range	Maj	Wtd Avg
Breast - B/S		Too Few to Report		
Tenderloins		Too Few to Report		
Breast - Line Run		Too Few to Report		
Front Halves		Too Few to Report		
Legs		Too Few to Report		
Leg Quarters (Bulk)	591	49.00-50.00	-	49.78
Leg Quarters (4/10)	744	49.00-52.00	-	51.35
Wings (Whole)		Too Few to Report		
Wings (Cut)		Too Few to Report		
Drumsticks		Too Few to Report		
Thighs		Too Few to Report		
B/S Thighs		Too Few to Report		

\*\*\*\*\*  
 Whole Body Index Based on Southern States Parts Trading for January 19, 2012 -- f.o.b. dock.

Range	Today's Average
55.50 - 58.00	57.39

January 20, 2012

Item	Pounds (000)	Range	Maj	Wtd Avg	Pounds (000)	Range	Maj	Wtd Avg	Weekly Pounds (000)	Weekly Wtd Avg
Breast - B/S		Too Few to Report				Too Few to Report			1,378	126.68
Tenderloins		Too Few to Report				Too Few to Report			540	148.22
Breast - Line Run		Too Few to Report				Too Few to Report			145	81.03
Front Halves		Too Few to Report				Too Few to Report			210	64.52
Legs		Too Few to Report				Too Few to Report			TFEWR	
Leg Quarters (Bulk)	641	48.00-50.00	-	49.67	2,414	48.00-50.00	-	49.67	2,414	49.74
Leg Quarters (4/10)	867	49.00-52.00	-	51.04	2,822	49.00-52.00	-	51.04	2,822	51.25
Wings (Whole)		Too Few to Report				Too Few to Report			191	176.49
Wings (Cut)		Too Few to Report				Too Few to Report			TFEWR	
Drumsticks		Too Few to Report				Too Few to Report			TFEWR	
Thighs		Too Few to Report				Too Few to Report			TFEWR	
B/S Thighs		Too Few to Report				Too Few to Report			100	120.50

\*\*\*\*\*  
 Whole Body Index Based on Southern States Parts Trading for January 20, 2012 -- f.o.b. dock.

Range	Today's Average	5-Day Average
56.00 - 58.00	57.34	57.16

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**Northeast Broiler Parts** Prices continue to trend firm to higher for wings; firm for bone-in breasts and steady to instances weak for tenders and boneless skinless breast. Trucklot buying activity is light to moderate entering the weekend. Offerings of wings are in close balance to tight; bone-in breasts are light and clearing well. Dark meat cuts are at least sufficient for current needs. Movement is slow to moderate.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents per pound.

January 19, 2012

Item	Current Neg Trading*	Wtd Avg**	Vol /lbs.
Breast - B/S	150-155	131.58	714,160
Tenderloins	155-160	158.29	192,200
Breast - With Ribs	87-88	98.79	69,568
Breast - Line Run	87	90.12	73,806
Legs	72-73	75.68	100,320
Leg Quarters (Bulk)	48-49	53.92	240,560
Drumsticks	58-59	69.29	164,373
Thighs	71-72	79.19	68,800
B/S Thighs	124-125	125.84	92,040
Wings (Whole)	182-183	187.07	286,000
Backs and Necks (Stripped)	16-18	18.00	7,890
Livers (5 Pound Tubs)	50-55	52.79	8,940
Gizzards (Hearts)	70-75	74.97	19,800

Includes: New York City metropolitan area, northern NJ, MA, CT, RI, and PA (northeast of Harrisburg).

\*Today's negotiated sales as of 11:30 a.m.

\*\* Weighted average price of all grades and brands of product shipped, or to be shipped as of 1:30 p.m.

January 20, 2012

Item	Current Neg Trading*	Wtd Avg**	Vol /lbs.	Weekly Wtd Avg	Weekly Vol/lbs.
Breast - B/S	150-155	133.52	588,720	131.44	3,032,680
Tenderloins	155-160	157.55	165,280	156.95	697,320
Breast - With Ribs	87-88	100.89	41,839	98.51	245,338
Breast - Line Run	87	91.05	72,518	88.75	430,258
Legs	72-73	76.88	89,760	74.64	409,720
Leg Quarters (Bulk)	48-49	52.95	128,720	53.38	857,880
Drumsticks	58-59	70.28	62,640	69.32	466,813
Thighs	71-72	77.67	60,080	79.24	303,280
B/S Thighs	124-125	125.84	99,160	126.20	376,440
Wings (Whole)	183-184	193.27	173,800	186.83	1,016,800
Backs and Necks (Stripped)	16-18	18.00	6,080	18.00	32,821
Livers (5 Pound Tubs)	50-55	52.13	13,650	52.36	53,730
Gizzards (Hearts)	70-75	73.28	24,640	74.27	101,560

**Estimated Slaughter of Broiler-Fryers**

	Estimated		Actual		Avg Wts		Actual		Avg Wts	
	(1,000)	01/19	(1,000)	01/17	01/18	01/17	(1,000)	01/13	01/11	01/11
Alabama	3,540	3,745	3,423	3,763	5.86	5.74	3,311	5.73		
Arkansas	3,735	4,706	4,727	4,806	5.59	5.66	3,714	5.63		
Delmarva	2,410	2,036	2,075	2,078	6.17	6.21	2,658	6.37		
KY-LA-TN	2,335	2,449	2,381	2,394	5.27	5.31	2,612	5.31		
Mississippi	2,875	2,891	2,867	2,938	6.15	6.19	3,184	6.00		
North Carolina	2,912	2,706	2,551	2,540	7.08	7.14	3,362	7.12		
Texas	2,447	2,395	2,466	2,446	5.88	5.89	2,703	5.98		
Total	20,254	20,928	20,490	20,965	5.96	5.97	21,544	5.95		
Mon-Fri	98,410	(A)					103,344	(A)		
Saturday	841	(included in total for date shown)					1,399			

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 20-Jan-12 and 21-Jan-12 is estimated to be 30,302,000 head down 6.27 percent from a week ago and down 15.59 percent from a year ago. (Last week 32,329,000, last year 35,899,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 21-Jan-12 is estimated to be 147,058,000 head down 4.46 percent from a week ago, and down 10.10 percent from a year ago. (Last week 153,922,000, last year 163,577,000)

Actual data incorporated when available.

**California Processed Poultry - cents per pound**

Southern (Los Angeles area) - delivered to retailers		Range
Fresh Fryers		109-122
Roasters 4# & Up		129-139
Ducks		
Rabbits-Whole		
Rabbits-Cut Up		
San Francisco - delivered to restaurants & institutions		Range
Fresh Fryers	Dry Pack	113-185
	Ice Pack	
Roasters 4# & Up	Dry Pack	124
	Ice Pack	
Ducks		217-285

**Young Chickens Slaughtered** Under Federal Inspection

W/E 14-Jan-2012 (Preliminary) (in thousands)

	(A) 4.25 lbs. & down	(B) 4.26 - 6.25 lbs.	(C) 6.26 - 7.75 lbs.	(D) 7.76 lbs. & up	Total
Head	32,200	69,744	34,507	17,471	153,922
Avg Live Wgt	3.75	5.26	6.73	8.57	5.65
% of total /1	21%	45%	23%	11%	100%
Comparisons					
Last week	30,582	59,971	25,112	19,550	135,215
Avg Live Wgt	3.81	5.26	6.78	8.65	5.71
% of total /1	23%	44%	19%	14%	100%
Year Ago 2/	31,898	69,191	26,365	22,157	149,611
Avg Live Wgt	3.74	5.42	6.73	8.42	5.74
% of total /1	21%	46%	18%	15%	100%
To date/2012*	62,782	129,715	59,619	37,021	289,137
To date/2011*	63,129	146,931	60,949	46,381	317,390

1/ May not total to 100% due to rounding. 2/ Comparable week.

\*Note: Year to-date totals reflect comparable time periods.

Weight Class Description: (A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

**Live Poultry Slaughtered Under Federal Inspection**

(Preliminary)

W/E 14-Jan-2012	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
-----Thousands-----					
Head	153,922	1,818	1,558	3,376	409
Avg Wt	5.65	3.20	7.34	5.11	6.47
Last week	135,215	1,375	1,365	2,740	404
Same wk yr ago	149,611	1,610	1,369	2,979	409
Avg Wt	5.74	3.13	7.85	5.32	6.91
To-date/2012*	289,137	3,193	2,923	6,116	813
To-date/2011*	317,390	2,996	2,707	5,703	848
% Change YTD	-9%	7%	8%	7%	-4%
Ready-to-Cook Weight and Dressing Percentage					
Current week	652,244	3,025	7,719	10,744	1,905
Last week	579,058	2,252	7,141	9,393	1,882
Same wk yr ago	639,782	2,671	7,147	9,818	2,035
To-date/2012*	1,231,302	5,277	14,860	20,137	3,787
To-date/2011*	1,361,005	4,948	14,212	19,160	4,216
% Change YTD	-10%	7%	5%	5%	-10%

Dressing % 75.0% 52.0% 67.5% 72.0%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 150.3 million head. Estimated U.S. slaughter for this period was 155.8 million head, or 5.5 million more than estimated available. (B) Dressing % adjustments reflect quarterly update.

\*Note: Year to-date totals reflect comparable time periods.

**Estimated U.S. Fryer Slaughter/Fryer Availability Comparison**

Week Ending	Million Head Slaughtered	Million Head Available*	Pct	Avg Wt
Dec 10	153.8	142.9	108%	5.79
17	150.8	141.9	106%	5.65
24	138.2	141.3	98%	5.62
31	127.7	143.6	89%	5.72
Jan 7	136.9	146.6	93%	5.71
14	155.8	150.3	104%	5.65
Year to date	292.7	296.9	99%	
Jan 21		152.9		
28		153.3		

\*Based on chick placements 6 to 7 weeks earlier.

**Broiler/Cattle/Hog Weekly Estimated Slaughter**

Under Federal Inspection (in thousands)

W/E	01/21/12	01/14/12	%chg	01/22/11	%chg
<b>Broilers</b>	147,058	153,922 <sup>1</sup>	-4.46	163,577 <sup>1</sup>	-10.10
<b>Cattle</b>	628	653	-04	639 <sup>2</sup>	-02
<b>Hogs</b>	2,221	2,212	0	2,168 <sup>2</sup>	+02

<sup>1</sup> Actual data incorporated when available.<sup>2</sup> Totals adjusted to reflect USDA, NASS revisions.**Eastern Region Misc. Poultry** Delivery Week of 16-Jan-12

**Ducklings:** Prices Negotiated by First Receivers, US Grade A, 4-5 lbs. Delivered in Trucklot and Pool Trucklot Quantities, Cents/lb.

Origin	Frozen	Fresh
Long Island	221-225	226-232
Midwest	195-210	200-214

**Roasters:** Prices Negotiated by First Receivers, US Grade A & Plant Grade, 5 Lbs & Up, Delivered, Cents/lb.

	Range	Mostly
Ice Packed (12 per box)	73.00-80.00	75.00-78.00
Vacuum Packed (6-9 per box)	75.00-81.00	77.00-79.00

**Squabs:** New York Area Wholesale Prices, Frozen, Plant Grade, Dollars/Dozen, 1 to 10 Boxes

11 oz.	72.00-90.72
13 oz.	80.64-104.64
15 oz.	87.84-109.63

Eastern Region: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT &amp; WV

**Central Region Ducklings**

All reported prices are steady. Demand continues moderate to good due to the upcoming Chinese New Year. Supplies are moderate. Market activity is moderate to active. Processing schedules are full-time. Prices paid, first receivers for 10-18 oz boneless breast at \$7.70-8.70, bone in legs at \$2.75-3.10, gizzards at \$1.20-1.50, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

Prices Negotiated by First Receivers for US Grade A Delivered in Trucklot & Pool Trucklot Quantities, 4-5 lbs., cents/lb. Week of 16-Jan-12

Origin	Frozen	Fresh
Midwest and Others	192-210	194-210

**Graystone Small Animal Auction** Date of Auction: 01/17/12

\*\*\*All Papers Required to Sell All Out of State Poultry\*\*\*

Prices Paid per lb., Except as Noted

	Range
Banty Hens	2.00 - 3.00 ea.
White Pigeons	4.50 - 4.75 ea.
Bunnies	2.00 - 4.00 ea.
Crossbred Fowl 5-9LBS	0.90 - 1.10 lbs.
Crossbred Roosters 7-11LBS	0.90 - 1.00 lbs.
Crossbred Roosters 4-6LBS	1.20 - 1.40 lbs.
Doves	- 3.25 ea.
Geese 9-14LBS	- 1.90 lbs.
Goats	- 1.00 ea.
Guinea Fowl	1.90 - 2.00 lbs.
Guinea Pigs	0.10 - 0.70 ea.
Leghorn Hens	- 2.00 ea.
Muscovy Ducks - Drakes	1.60 - 2.00 lbs.
Muscovy Ducks - Hens	1.45 - 2.05 lbs.
Pekin Ducks	- 7.00 ea.
Pigeons	2.90 - 3.00 ea.
Pullets 4-6LBS	- 1.15 lbs.
Rabbits 6-9LBS	2.40 - 2.60 lbs.
Rabbits 4-6LBS	2.85 - 3.05 lbs.
Red Fowl 5-6LBS	0.85 - 1.15 lbs.
Red Fowl 4-5LBS	0.70 - 0.90 lbs.
Silkies	- 3.00 ea.
Banty Roosters	4.75 - 5.00 ea.
Fancy Bantams	7.00 - 12.00 ea.
Goose Eggs	- 4.70 ea.
Hamsters	0.80 - 1.10 ea.
Total Coops Sold	2240

**NATIONAL FOWL MARKETS****LIVE SPENT HEAVY FOWL**

Prices are trending steady when compared to the previous week. Supplies are at least sufficient for the mostly moderate demand. Processing schedules are less than normal due to some operations taking down time due to the MLK holiday. Retail feature activity is light to moderate. Finished product supplies are moderate to heavy. Market activity is moderate.

**Final prices at Farm Buyer Loading:**

Price Range	Wtd Avg
8.0-15.0	13.12

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

**LIVE SPENT LIGHT FOWL**

Prices are trending steady for the light to moderate demand. Offerings of light type hens are moderate to heavy. Processing schedules are less than normal as some operations were down due to the MLK holiday. Market activity is slow to moderate. The majority price for removal costs continues to be unchanged at 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.) Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV; North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI; South Central = AR, CO, KS, LA, MO, NM, OK, TX.

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