



# BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are trending steady to firm in the East, steady to barely steady in the Midwest, and steady in the West. Final majority prices are 2 cents lower in the Midwest, 2 cents higher in the East and unchanged in the West when compared to last week prices. Offerings are light to moderate for current trade needs. Retail demand is light to good, mostly light to moderate best where ads are in progress. Food service demand is light to moderate following the weekend. Floor stocks cover the full range, mostly moderate. Market activity is moderate to active. In the parts structure, movement is mostly moderate for early week business. Prices are firm to higher for wings and bone-in breast, steady to firm for dark meat cuts and generally steady for remaining parts. Offerings of wings are light with good movement, bone-in breast are light to moderate and all other parts are moderate. Market activity is moderate to active. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

**FINAL BROILER FRYER** prices negotiated for trucklot sales of RTC broiler/fryers delivered to first receivers and FOB at major market areas (cents per lb) week of 16-Jan-2012

	Grade A		Loads	Composite	
	Majority	Wtd Avg		Wtd	Loads
<b>Delivered to First Receivers 1/:</b>					
Boston/New England	TFEWR		:	78.22	15
Ohio Cities	TFEWR		:	75.71	13
Denver	TFEWR		:	85.56	16
Detroit	TFEWR		:	75.74	21
Los Angeles	99.00	97.73	22 :	87.54	67
New York	78.00-81.00	79.95	21 :	80.17	39
Philadelphia	77.50-79.00	78.45	11 :	77.84	22
Pittsburgh	77.00-80.00	79.08	12 :	82.56	53
St. Louis	TFEWR		:	73.31	15
San Francisco	99.50	96.17	9 :	89.02	32

	Whole Body 2/:		Loads	Composite	
	Majority	Wtd Avg		Wtd	Loads
<b>Delivered to First Receivers 1/:</b>					
Chicago	70.00-74.00		:	72.62	42
<b>Composite Weighted Average 3/:</b>					
<b>Loads</b>	<b>01/16/12</b>	<b>Change Last Wk</b>	<b>01/09/12</b>	<b>01/17/11</b>	
335	80.84	-49	81.33	77.00	

<b>WOG broiler 4/:</b>	Majority	Wtd Avg	Loads
Eastern	80.00-82.00	80.91	28
Central	67.00-79.00	73.18	75
Western	79.00-86.00	81.48	39

<b>FOB Dock Equivalent 5/:</b>			
Mississippi	82.00-86.00	84.01	20

1/: Includes branded product. 2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging. 3/: Includes all whole birds shipped into listed cities including Chicago. 4/: Delivered first receiver, trucklot and less than trucklot volumes. 5/: Southeast area

## GEORGIA F.O.B. DOCK PRICES

Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 90.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
975	74.00-99.03	89.61

Georgia f.o.b. dock confirmed FINAL weighted average price on ice-packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	195.00	1,664
BREASTS - B/S	154.00	7,432
BREASTS - WHOLE	85.50	1,424
THIGH MEAT - B/S	119.50	1,147
THIGHS	72.00	1,098
DRUMSTICKS	71.50	1,277
LEG QUARTERS	53.50	9,485
WINGS	179.50	3,663

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**NORTHEAST REGION BROILER/FRYERS** Prices are trending steady to firm for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is moderate as dealers assess market conditions following the extended holiday weekend. Offerings of all sizes are light to moderate for current needs and clearing satisfactorily. Trade activity is moderate to active. In the parts complex, supplies of wings are light with good movement with premiums noted; breast items and dark meat cuts are light to moderate with bone-in breast noted in good balance and well cleared.

**SOUTHERN REGION BROILER/FRYER** Whole broiler/fryer prices are steady. Offerings are moderate to satisfy trade needs. Demand following the weekend is moderate with trading usually limited to regular commitments. Market activity is moderate. In the parts structure, movement is moderate for early week business. Prices are trending firm to higher for wings and whole breast, steady to firm for dark meat items and steady for the balance of parts. Offerings for wings are light, whole breast and dark meat items are light to moderate and all remaining parts are moderate. Market activity is moderate to active. In production areas, live supplies are moderate. Weights are mixed, but mostly desirable.

**WESTERN REGION BROILER/FRYERS** Final majorities are unchanged from last Monday. The market is mostly steady with under 3 lb. sizes strongest. Offers light. Retail and foodservice demand light to moderate with retail ad items moderate to good. Floor stocks light to moderate. Sizes moderate. Parts supplies very light to moderate. The Los Angeles negotiated WOG weighted average is 79.19 cents, down 2.27 cents on 27 loads. Trading: boneless skinless breasts 126-139, tenders 162-170, bone-in breasts 88-105, legs 70-82, leg meat 111-123, leg quarters bulk 52-61, 4-10 leg quarters 54-66, drums 58-70, thighs 62-86, thigh meat 122-129, wings 164-187 cents delivered.

**MIDWEST REGION BROILER/FRYERS** - Final majority prices were 2 cents lower into the Chicago market; Ohio cities, Detroit and St. Louis were TFEWR. Whole broiler fryer prices trended barely steady with offerings light to moderate. Retail and food service demand was light to moderate; fast food normal. Floor stocks were balanced to instances long. Sizes were in a full range. Whole bird market activity was light to moderate. Supplies of wings were close with the balance parts light to moderate. Prices trended firm on wings and bone in breast, steady on the balance of parts. Market activity for parts was light with most interest on wings and boneless breasts.

**DELMARVA BROILER/FRYERS** Less-than-trucklot asking prices are 1 cent higher at 82 to 88 cents with a steady to fully steady trending undertone. Movement of ready-to-cook whole birds is light to moderate following the holiday weekend as dealers assess current market conditions. Offerings are sufficient for present trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processor schedules are moderate. Market activity is moderate. In the parts complex, offerings of wings are light. The balance of parts ranged light to moderate.

	BRANDED U.S. GRADE A	BRANDED (01/16) U.S. GRADE A
RANGE	65-93	71-97
WEIGHTED AVERAGE	(A)	(A)
NO. OF BOXES	(A)	(A)

(A) Not reported to avoid disclosing individual operations.

**Northeast Broiler/Fryer Parts** Prices continue to trend firm to higher for wings and bone-in breasts; steady to firm for dark meat cuts and generally steady for the balance of items. Trucklot buying activity is moderate following the extended holiday weekend. Offerings of wings are in close balance to short of current needs; other items are light to moderate and clearing satisfactorily. Movement is moderate to active.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents per pound

Item	Current Negotiated	Wtd Avg**	Volume /lbs.
Breast - B/S	150-155	128.59	523,440
Tenderloins	155-160	160.30	77,960
Breast - With Ribs	84-85	95.00	46,434
Breast - Line Run	84	87.28	95,701
Legs	71-72	69.85	113,680
Leg Quarters (Bulk)	57-58	52.17	176,520
Drumsticks	58-59	69.64	30,800
Thighs	71-72	80.17	32,360
B/S Thighs	124-125	127.20	40,880
Wings (Whole)	179-180	180.00	110,080
Backs And Necks (Stripped)	16-18	18.00	4,960
Livers (5 Pound Tubs)	50-55	52.68	9,450
Gizzards (Hearts)	70-75	75.00	17,640

New York City Metropolitan Area, northern NJ, MA, CT, RI, & PA (northeast of Harrisburg).

\* Today's negotiated sales as of 11:30 a.m.

\*\* Weighted average price of all grades and brands of product shipped, or to be shipped as of 1:30 p.m.

**Estimated Slaughter of Broiler/Fryers**

	Estimate (1,000)	Actual (1,000)	Avg Wts	Actual (1,000)	Avg Wts
	01/17	01/13	01/13	01/10	01/06
Alabama	3,838	3,311	5.80	3,737	5.35
Arkansas	4,816	3,714	5.36	4,820	5.30
Delmarva	2,060	2,658	6.34	2,038	6.17
KY-LA-TN	2,427	2,612	5.28	2,575	5.22
Mississippi	2,904	3,184	6.30	2,743	6.02
North Carolina	2,678	3,362	6.81	2,508	7.12
Texas	2,439	2,703	5.88	2,230	5.91
Total	21,162	21,544	5.97	20,651	5.83
Mon-Tue	36,718(A)			41,313(A)	

(A) Not published to avoid disclosing individual operations

(B) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 17-Jan 2012 is estimated to be 31,661,000 up 2.17 percent from a week ago. and down 6.2 percent from a year ago. (last week 30,989,000 last year 33,765,000)

**Southern States Broiler/Fryer Parts** F.O.B. Dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

Item	Pounds (000)	Range	Maj	Wtd Avg
Breast - B/S		Too Few to Report		
Tenderloins		Too Few to Report		
Breast - Line Run		Too Few to Report		
Front Halves		Too Few to Report		
Legs		Too Few to Report		
Leg Quarters (Bulk)	591	48.00-50.00	-	49.75
Leg Quarters (4/10)	522	49.00-52.00	-	51.39
Wings (Whole)		Too Few to Report		
Wings (Cut)		Too Few to Report		
Drumsticks		Too Few to Report		
Thighs		Too Few to Report		
B/S Thighs		Too Few to Report		

Whole Body Index Based on Southern States Parts Trading for January 17, 2012 -- f.o.b. dock

Range	Today's Average
55.50 - 57.50	57.04

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**Midwest Region Broiler/Fryer Parts**

Ice-Packed Pool Trucklot and Trucklot Quantities  
Delivered to: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, & WI  
Week of 16-Jan-2012 to 20-Jan-2012, Cents per Pound

	Price per Lb.	Mostly
Breast - B/S	120.00 - 144.00	125.00 - 133.00
Tenderloins	149.00 - 163.00	153.00 - 163.00
Breast - Line Run	83.00 - 107.00	83.00 - 90.00
Legs	65.00 - 73.00	-
Leg Quarters (Bulk)	47.00 - 56.00	49.00 - 52.00
Leg Quarters (4/10)	51.00 - 59.00	52.00 - 56.00
Drumsticks	52.00 - 63.00	-
Thighs	60.00 - 78.00	-
B/S Thighs	119.00 - 131.00	-
Wings (Whole)	175.00 - 196.00	175.00 - 185.00
Backs and Necks (Stripped)	17.00 - 40.00	-
Livers	32.00 - 49.00	-
Gizzards (Hearts)	40.00 - 59.00	-

**California Processed Poultry – cents per pound**

**Southern (L.A. Area)**

Delivered to Restaurants and Institutions

	Range
WOGS 2# & Up - Whole	102-120
WOGS 2# & Up - Cut Up 8 & 9 Pieces	106-122
Frozen Ducks	
Frozen Squabs	

Delivered To Retailers

Fresh Fryers	109-122
Roasters 4# & Up	129-139
Ducks	
Rabbits-Whole	
Rabbits-Cut Up	

**San Francisco**

Delivered to Restaurants and Institutions

	Range
Fresh Fryers	113-185
Roasters 4# & Up	124
Ducks	217-285

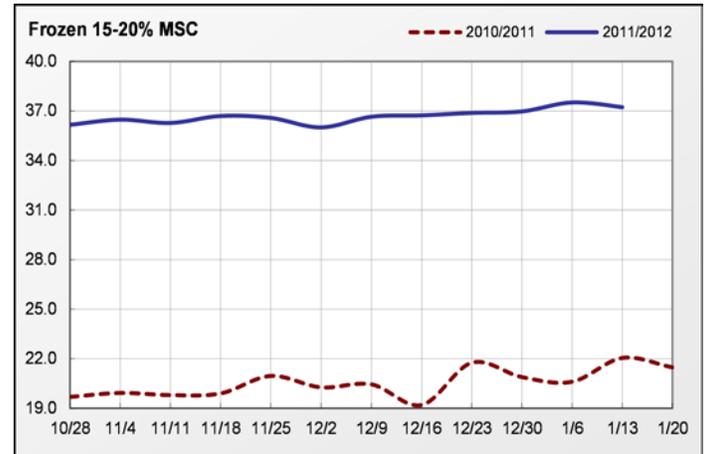
**National Mechanically Separated Chicken**

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

MSC prices for all fat contents trended steady to instances weak. Supplies were moderate. Schedules were normal to reduced for the approaching MLK holiday. Domestic demand was light to moderate. Export demand was mostly moderate with good interest on frozen 15-20% into Central America and the Caribbean. The spot marketplace has slowed this week with extra product meeting resistance as many buyers built up inventories going into 2012. Industry continues to keep a close eye on the situation to see how the marketplace will fare in light of recent shifts. New contracts have transitioned smoothly for most despite criticism and resistance up the chain in regards to the new, higher pricing. Market activity was moderate. Supplies of raw materials were light. Spot frame trading for this week was noted at mostly 15-16 cents FOB.

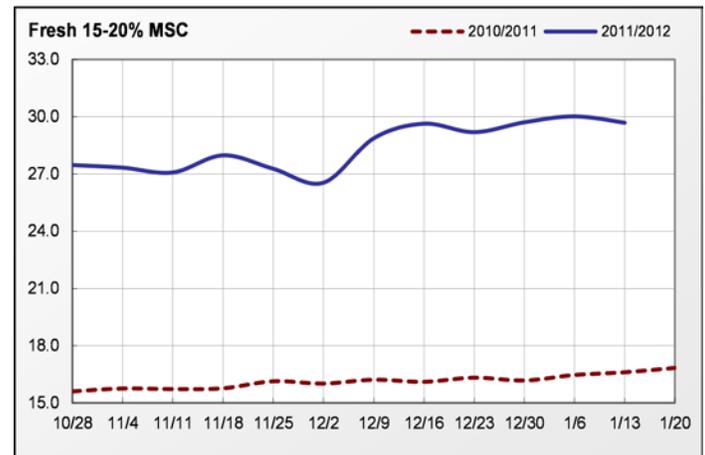
**Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	13-Jan-12	Last Week	Last Year	13-Jan-12	Last Week	Last Year
<b>15% or Less</b>						
Price Range			-	32.00 - 36.00	32.00	18.00-19.00
Wtd Avg Price			-	33.33	32.00	18.50
Volume Traded	-	-	-	245	184	163
Volume Exported	-	-	-	-	-	-
<b>15-20%</b>						
Price Range	34.00 - 39.00	35.50 - 40.00	18.00-24.00	23.00 - 35.00	27.00 - 34.00	14.00-20.50
Wtd Avg Price	37.23	37.51	22.04	29.68	30.02	16.61
Volume Traded	1,862	1,597	847	3,947	3,437	2,968
Volume Exported	1,622	1,517	787	367	530	245
<b>20% or More</b>						
Price Range	-	-	-	22.50	22.50	18.00-20.00
Wtd Avg Price	-	-	-	22.50	22.50	19.33
Volume Traded	-	-	-	41	82	122
Volume Exported	-	-	-	-	-	-

**Annual MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	2011	2010	2009	2011	2010	2009
<b>15% or Less</b>						
Wtd Avg Price	28.00	26.07	21.55	26.20	21.96	24.53
Volume Traded	80	590	336	7,490	10,213	15,232
Volume Exported	-	270	216	-	1,617	1,571
<b>15-20%</b>						
Wtd Avg Price	28.76	23.82	25.20	24.21	18.61	21.31
Volume Traded	84,242	86,375	85,079	197,033	187,000	157,963
Volume Exported	75,407	75,910	74,059	25,216	28,009	41,141
<b>20% or More</b>						
Wtd Avg Price	-	-	-	20.04	18.85	20.18
Volume Traded	-	-	-	4,529	3,834	3,875
Volume Exported	-	-	-	-	-	-

Note: Volume exported refers to that portion of the total volume that is destined for export markets.

**LIVE SPENT HEAVY FOWL**

Prices are trending steady when compared to the previous week. Supplies are moderate to instances heavy for the mostly moderate demand. Processing schedules are normal. Retail feature activity is light to moderate. Finished product supplies are moderate to heavy. Market activity is moderate.

**Final Prices at Farm Buyer Loading: Price Range Wtd Avg**

Prices in cents per pound. 8.0 - 16.0 13.14

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

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