



BROILER MARKET NEWS REPORT

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NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are trending steady to firm in the West, steady elsewhere. Final majority prices are unchanged in all areas when compared to last week prices. Offerings of all sizes are light to instances heavy with heavier sizes noted as slightly more available. Retail demand is light to good, mostly light to moderate. Food service demand is light to moderate following the holiday weekend. Floor stocks are balanced to instances long. Market activity is moderate. In the parts structure, movement is light to moderate for first of the month business. Prices for wings are trending firm to higher; steady to firm for tenders and boneless skinless breast with good movement. Other items are at least steady. Supplies of wings are light and clearing well; all other parts are light to moderate. Market activity is moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

FINAL BROILER FRYER prices negotiated for trucklot sales of RTC broiler/fryers delivered to first receivers and FOB at major market areas (cents per lb) week of 02-Jan-2012

	Grade A		Loads	Composite	
	Majority	Wtd Avg		Wtd Avg	Loads
Delivered to First Receivers 1/:					
Boston/New England	TFEWR		:	77.83	18
Ohio Cities	TFEWR		:	80.13	11
Denver	TFEWR		:	83.07	14
Detroit	TFEWR		:	78.11	19
Los Angeles	99.00	97.54	24 :	89.49	77
New York	76.00-79.00	77.95	21 :	79.30	43
Philadelphia	75.50-77.00	76.25	12 :	76.72	23
Pittsburgh	75.00-78.00	76.90	10 :	82.20	51
St. Louis	TFEWR		:	76.47	16
San Francisco	99.50	97.44	8 :	90.89	23

	Whole Body 2/:		Loads	Composite	
	Majority	Wtd Avg		Wtd Avg	Loads
Chicago	72.00-76.00		:	74.69	36

Composite Weighted Average 3/:					
Loads	01/02/12	Change Last Wk	12/26/11	01/03/11	
331	81.70	.85	80.85	77.26	

WOG broiler 4/:			
	Majority	Wtd Avg	Loads
Eastern	80.00-82.00	80.60	29
Central	71.00-79.00	75.99	65
Western	79.00-87.00	83.76	37

FOB Dock Equivalent 5/:			
	Majority	Wtd Avg	Loads
Mississippi	82.00-86.00	83.95	20

1/: Includes branded product. 2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging. 3/: Includes all whole birds shipped into listed cities including Chicago. 4/: Delivered first receiver, trucklot and less than trucklot volumes. 5/: Southeast area

GEORGIA F.O.B. DOCK PRICES

Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 90.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
963	74.00-99.01	89.50

Georgia f.o.b. dock confirmed FINAL weighted average price on ice-packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	192.00	1,576
BREASTS - B/S	147.50	6,432
BREASTS - WHOLE	83.50	1,443
THIGH MEAT - B/S	119.50	1,152
THIGHS	71.50	1,040
DRUMSTICKS	72.00	985
LEG QUARTERS	53.00	9,121
WINGS	160.00	3,298

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

NORTHEAST REGION BROILER/FRYERS Prices are trending steady for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light to moderate as dealers assess market conditions following the New Years Day holiday weekend. Offerings of three pound and heavier sizes are moderate to heavy; smaller sizes are light to moderate for current needs. Trade activity is moderate. In the parts complex, supplies of wings are light with good movement; tenders and boneless skinless breast are light to moderate and dark meat cuts are generally sufficient for current needs.

SOUTHERN REGION BROILER/FRYER Whole broiler/fryer prices are holding steady. Offerings are moderate to satisfy trade needs. Demand following the holiday weekend is moderate. Market activity is moderate. In the parts structure, movement is light to moderate entering the new year. Prices for wings continue to trend firm to higher with good movement. Tenders are firm, breast items are steady to firm and dark meat cuts are steady. Supplies of wings are light, tenders and boneless skinless breast are light to moderate and dark meat items are moderate. Market activity is moderate. In production areas, live supplies are moderate. Weights are mixed, but mostly desirable.

WESTERN REGION BROILER/FRYERS Final majorities are unchanged from last Monday. The market is steady to firm. Offers light. Retail demand light to good, mostly light to moderate. Foodservice demand light to moderate. Floor stocks light to moderate. Sizes moderate. Parts supplies light to moderate with wings and tenderloins tightest. The Los Angeles negotiated WOG weighted average is 82.60 cents, up .88 cents on 25 loads. Trading: boneless skinless breasts 121-130, tenders 163-170, bone-in breasts 83-101, legs 73-82, leg meat 110-122, leg quarters bulk 52-61, 4-10 leg quarters 54-58, drums 57-70, thighs 63-85, thigh meat 122-129, wings 156-184 cents delivered.

MIDWEST REGION BROILER/FRYERS - Final majority prices were unchanged into the Chicago market; Ohio cities, Detroit and St. Louis were TFEWR. Whole broiler fryer prices trended steady with offerings light. Retail and food service demand was light to moderate following the holiday; fast food normal. Floor stocks were balanced to instances long. Sizes were in a full range. Whole bird market activity was light. Supplies of wings were tight with the balance parts light to moderate. Prices trended firm on wings, steady to firm on tenders and dark meat items, and steady on the balance of parts. Market activity for parts was light with most interest on wings.

DELMARVA BROILER/FRYERS Less-than-trucklot asking prices are unchanged at 79 to 85 cents with a steady trending undertone. Movement of ready-to-cook whole birds is light to moderate as dealers assess current market conditions entering the new year. Offerings are moderate for trade needs. Live supplies are moderate; weights are mixed, but reported as mostly desirable. Processing schedules are moderate. Market activity is moderate. In the parts complex, wings are tight and wanted. The balance of supplies ranged light to moderate.

	BRANDED U.S. GRADE A	BRANDED (01/02) U.S. GRADE A
RANGE	64-93	70-95
WEIGHTED AVERAGE	(A)	(A)
NO. OF BOXES	(A)	(A)

(A) Not reported to avoid disclosing individual operations.

Northeast Broiler/Fryer Parts Prices are trending firm to higher for wings; steady to firm for tenders and boneless skinless breast. Other items are at least steady. Trucklot buying activity is light to moderate as dealers assess market conditions following the extended holiday weekend. Offerings of wings are short of full needs; other items are light to moderate and moving satisfactorily. Movement is moderate.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents per pound

Item	Current Negotiated Trading*	Wtd Avg**	Volume /lbs.
Breast - B/S	140-145	128.56	746,560
Tenderloins	155-160	155.02	218,400
Breast - With Ribs	79-80	91.95	65,667
Breast - Line Run	79	76.34	113,022
Legs	70-71	71.12	162,000
Leg Quarters (Bulk)	48-49	52.87	246,840
Drumsticks	56-57	67.34	72,200
Thighs	70-71	76.66	76,480
B/S Thighs	124-125	128.20	67,880
Wings (Whole)	164-165	165.81	290,720
Backs And Necks (Stripped)	16-18	17.02	8,990
Livers (5 Pound Tubs)	50-55	52.82	13,800
Gizzards (Hearts)	70-75	75.02	26,600

New York City Metropolitan Area, northern NJ, MA, CT, RI, & PA (northeast of Harrisburg).

* Today's negotiated sales as of 11:30 a.m.

** Weighted average price of all grades and brands of product shipped, or to be shipped as of 1:30 p.m.

Estimated Slaughter of Broiler/Fryers

	Estimate (1,000)	Actual (1,000)	Avg Wts	Actual (1,000)	Avg Wts
	01/03	12/30	12/30	12/27	12/23
Alabama	3,811	3,498	5.64	3,738	5.29
Arkansas	4,839	3,806	5.01	4,798	4.89
Delmarva	2,075	2,109	6.17	2,107	6.12
KY-LA-TN	2,464	2,532	5.02	2,468	4.91
Mississippi	2,941	2,612	5.55	2,786	5.76
North Carolina	2,652	2,606	7.01	2,533	7.13
Texas	2,475	2,793	5.84	2,399	5.61
Total	21,257	19,956	5.69	20,829	5.66
Mon-Tue	27,165(A)			24,144(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 03-Jan 2012 is estimated to be 31,803,000 up 1.75 percent from a week ago, and down 3.9 percent from a year ago. (last week 31,256,000 last year 33,094,000)

Southern States Broiler/Fryer Parts F.O.B. Dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

Item	Pounds (000)	Range	Maj	Wtd Avg
Breast - B/S		Too Few to Report		
Tenderloins		Too Few to Report		
Breast - Line Run		Too Few to Report		
Front Halves		Too Few to Report		
Legs		Too Few to Report		
Leg Quarters (Bulk)561	48.00-50.00	-	48.72	
Leg Quarters (4/10)922	49.00-52.00	-	51.22	
Wings (Whole)		Too Few to Report		
Wings (Cut)		Too Few to Report		
Drumsticks		Too Few to Report		
Thighs		Too Few to Report		
B/S Thighs		Too Few to Report		

Whole Body Index Based on Southern States Parts Trading for January 03, 2012 -- f.o.b. dock

Range	Today's Average
55.00 - 57.00	55.86

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

Midwest Region Broiler/Fryer Parts

Ice-Packed Pool Trucklot and Trucklot Quantities
Delivered To: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, & WI
Week of 02-Jan-2012 to 06-Jan-2012, Cents per Pound

	Price per Lb.	Mostly
Breast - B/S	114.00 - 138.00	119.00 - 127.00
Tenderloins	155.00 - 179.00	155.00 - 163.00
Breast - Line Run	79.00 - 102.00	79.00 - 85.00
Legs	65.00 - 71.00	-
Leg Quarters (Bulk)	47.00 - 56.00	49.00 - 52.00
Leg Quarters (4/10)	51.00 - 59.00	52.00 - 56.00
Drumsticks	50.00 - 69.00	-
Thighs	61.00 - 78.00	-
B/S Thighs	115.00 - 131.00	-
Wings (Whole)	155.00 - 174.00	158.00 - 168.00
Backs and Necks (Stripped)	17.00 - 40.00	-
Livers	32.00 - 49.00	-
Gizzards (Hearts)	40.00 - 59.00	-

California Processed Poultry – cents per pound

Southern (L.A. Area)

Delivered to Restaurants and Institutions

	Range
WOGS 2# & Up - Whole	102-120
WOGS 2# & Up - Cut Up 8 & 9 Pieces	106-121
Frozen Ducks	
Frozen Squabs	

Delivered To Retailers

	Range
Fresh Fryers	109-122
Roasters 4# & Up	129-139
Ducks	
Rabbits-Whole	
Rabbits-Cut Up	

San Francisco

Delivered to Restaurants and Institutions

	Range
Fresh Fryers	113-185
Roasters 4# & Up	124
Ducks	217-285

National Mechanically Separated Chicken

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

Prices for all MSC fat contents trended steady to firm going into the New Year's Eve holiday. Supplies were light to moderate. Schedules were seasonally reduced. Domestic demand was moderate. Export demand was moderate to good. The spot marketplace was a typical mix of activity and pricing during the holiday season with companies taking various positions in light of erratic production schedules. This was the last week for buyers to build inventories and take advantage of cheaper 2011 contract pricing before next week's prices jump up for 2012. Companies have also spent most of this week making necessary preparations for a smooth transition into new contracts starting next week. Industry now waits patiently, cautiously, and vigilantly to see how the marketplace will unfold in 2012. MSC contracts for 2012 finalized on both a formula basis and at much higher levels than preceding years. Frame contracts also closed at much higher levels for 2012. Market activity was moderate to active. Supplies of raw materials were light. Spot frame trading for this week was between 13.5-16 cents FOB.

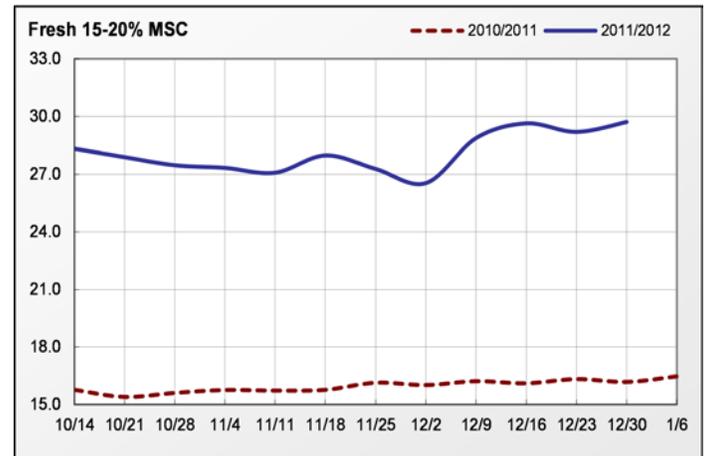
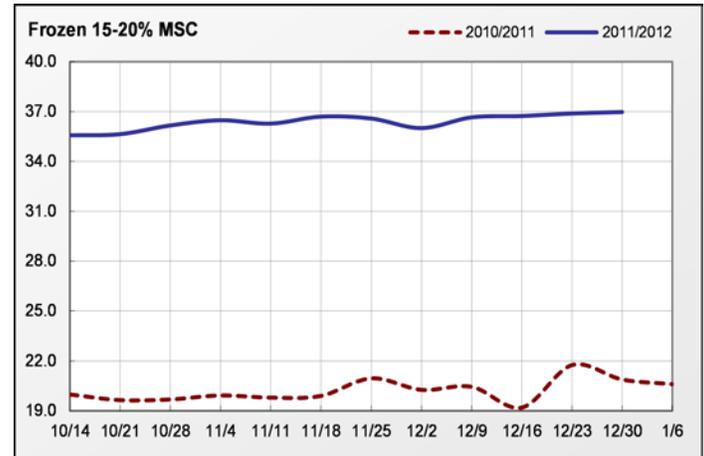
Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

Fat Content	Frozen			Fresh		
	30-Dec-11	Last Week	Last Year	30-Dec-11	Last Week	Last Year
15% or Less						
Price Range			-	32.00	32.00	18.00-19.00
Wtd Avg Price			-	32.00	32.00	18.50
Volume Traded			-	163	102	82
Volume Exported			-	-	-	-
15-20%						
Price Range	34.00 - 40.00	34.50 - 39.00	15.00-24.00	26.00 - 33.00	26.00 - 33.00	13.00-20.50
Wtd Avg Price	36.97	36.88	20.88	29.71	29.19	16.18
Volume Traded	1,157	977	1,146	4,330	3,631	2,978
Volume Exported	1,037	977	966	938	979	408
20% or More						
Price Range	-	-	-	22.50	22.50	18.00-20.00
Wtd Avg Price	-	-	-	22.50	22.50	19.00
Volume Traded	-	-	-	41	82	82
Volume Exported	-	-	-	-	-	-

Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

Fat Content	Frozen			Fresh		
	Nov 2011	Oct 2011	Nov 2010	Nov 2011	Oct 2011	Nov 2010
15% or Less						
Wtd Avg Price	-	-	-	31.74	30.86	18.50
Volume Traded	-	-	-	469	592	530
Volume Exported	-	-	-	-	-	-
15-20%						
Wtd Avg Price	36.48	35.47	20.04	27.39	28.01	15.85
Volume Traded	6,588	8,651	5,595	13,433	14,870	12,556
Volume Exported	5,465	7,811	4,755	2,285	3,182	2,856
20% or More						
Wtd Avg Price	-	-	-	22.55	-	19.38
Volume Traded	-	-	-	408	-	530
Volume Exported	-	-	-	-	-	-

Note: Volume exported refers to that portion of the total volume that is destined for export markets.

**LIVE SPENT HEAVY FOWL**

Prices are trending no better than steady when compared to the previous week. Supplies are moderate to heavy for the seasonally light to moderate demand. Processing schedules are reduced due to the Christmas holiday. Retail feature activity is moderate. Finished product supplies are moderate to heavy. Market activity is slow to moderate.

Final Prices at Farm Buyer Loading: Price Range Wtd Avg

Prices in cents per pound. 8.0 - 15.5 13.13

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

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