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Market News and Analysis

NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are steady to barely steady in the Midwest, steady at best in the West, and steady to lower in the East. Preliminary majority prices are 2 cents lower in the East and unchanged elsewhere when compared to early week prices. Offerings of all sizes are in a full range, but mostly moderate for first of the month business. Retail and food service demand is light to moderate with best interest on retail promotions. Floor stocks are light to moderate. Market activity is slow to moderate. In the parts structure, movement is light to moderate for late week business. Prices are steady to firm for wings, barely steady to weak for boneless skinless breasts and tenders, weak to lower for bone-in breast, and steady for dark meat cuts. Offerings for breast items are available and competitively prices. Wings are light with good movement. Other items are moderate for current needs. Market activity is slow to moderate. In production areas, live supplies are moderate. Weights are mixed, but mostly desirable.

Preliminary Report

Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 03-Oct-2011 (cents per lb)

AREAS	US GRADE A MAJORITY	RANGE	AVG	WTD LOADS
Delivered to First Receivers				
New York	61.00-64.00			
Los Angeles	98.00			
Whole Body 2/ Chicago	55.00-61.00	50.00-69.00	59.85	35
FOB Dock Equivalent 3/:				
Mississippi	80.00-85.00	65.00-87.00	81.50	24

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 89.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

PRELIMINARY FOB DOCK OR EQUIVALENT FRIDAY PRELIM. WTD. AVG

LOADS	RANGE	WTD AVG
740	85.35 - 98.67	88.05

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER LB)	VOL (000 LBS)
LINE RUN TENDERS	183.50	1,060
BREASTS - B/S	143.00	4,890
BREASTS - WHOLE	83.00	998
THIGH MEAT - B/S	132.00	860
THIGHS	72.50	785
DRUMSTICKS	70.50	790
LEG QUARTERS	53.00	6,000
WINGS	109.00	2,412

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

MIDWEST BROILER/FRYER Whole bird prices were steady to barely steady with offerings light to moderate for the limited interest. Retail and food service demand was light to moderate going into the weekend. Floor stocks were light to moderate. Weights were light to heavy. Market activity for whole birds was light. Supplies of breast cuts were moderate to instances heavy, dark meat items light to moderate, and wings light but showing up. Parts prices were steady to weak on breast cuts, steady on dark meat items, and fully steady on wings. Parts market activity was light to moderate.

NORTHEAST BROILER/FRYER Prices are trending weak to lower for most sizes. Trucklot buying activity for ready-to-cook whole broiler fryers is light entering the weekend as dealers remained cautious and had no problem securing product for the weekend. Offerings of all sizes are moderate to mostly heavy for current needs. Trade activity is slow. In the parts complex, offerings of wings are light to moderate and noted as slightly more available than a week earlier; breast items and tenders are moderate to heavy with bone-in breast in the longest position. Dark meat cuts are at least sufficient for current needs.

SOUTHERN BROILER/FRYER Whole broiler/fryer prices are holding steady but with a barely steady undertone. Supplies of all sizes are moderate to available for trade needs. Demand into retail and food service channels is light to moderate entering the weekend. Market activity is slow to moderate. In the parts structure, prices for wings are firm, dark meat items are steady, and breast items are steady to weak with bone-in breast in the weakest position. Supplies of wings are light, breast items are adequate to fully sufficient, and dark meat is moderate. In production areas, live supplies are moderate. Weights are mixed, but mostly desirable.

WESTERN BROILER/FRYER The Los Angeles delivered majority is 98 cents, unchanged from last Monday's final. The market on whole fryers is steady at best. The market on WOGs is steady to weak with prices unchanged to lower for next week's shipments. Offerings light to moderate. Retail and foodservice demand light to moderate. Floor stocks mostly adequate. Weights desirable. The market on boneless skinless breasts is at least steady with prices ranging from instances lower to higher, tenderloin and bone-in breast prices are unchanged to lower and wing prices higher for next week's shipments. The market on dark items is steady to instances weak on both bone-in and boneless product with prices unchanged to sometimes lower for next week's deliveries. Demand light to moderate. Offerings of fresh boneless skinless breasts and tenderloins moderate with boneless skinless breasts held for higher trending prices as the week progressed, bone-in breasts at least moderate and wings light at best. Offerings of bone-in and boneless dark items at least moderate on both commodity and tray pack product. Some industry members ponder if the increased availability of dark items is the result of lackluster month end business or slowing exports. Movement light to moderate.

DELMARVA BROILER/FRYERS Less-than-trucklot asking prices are 1 cent lower at 65 to 74 cents, with a steady to weak trending undertone. Movement of ready-to-cook whole birds is light closing out September for the limited buyer interest. Offerings are moderate to mostly heavy with discounting noted. Live supplies are moderate; weights are mixed, but reported as mostly desirable. Processing schedules are moderate. Market activity is slow. In the parts complex, offerings of b/s breasts and tenders are available. Wings ranged light to moderate. The balance of parts are moderate.

Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

BRANDED U.S. GRADE A	
RANGE	59-85
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	(A)
	09/26/11 - 09/30/11
	09/27/10 - 10/01/10
NO. OF BOXES	(A)
	09/26/11 - 09/30/11
	09/27/10 - 10/01/10
	(A)

(A) Not reported to avoid disclosing individual operations.

Southern States Broiler Parts f.o.b. dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.
September 29, 2011

Item	Pounds (000)	Range	Maj	Wtd Avg
Breast - B/S		Too Few to Report		
Tenderloins		Too Few to Report		
Breast - Line Run		Too Few to Report		
Front Halves		Too Few to Report		
Legs		Too Few to Report		
Leg Quarters (Bulk)	404	43.00-59.00	-	47.09
Leg Quarters (4/10)	824	49.00-52.00	-	50.35
Wings (Whole)		Too Few to Report		
Wings (Cut)		Too Few to Report		
Drumsticks		Too Few to Report		
Thighs		Too Few to Report		
B/S Thighs		Too Few to Report		

Whole Body Index Based on Southern States Parts Trading for September 29, 2011 -- f.o.b. dock.

Range	Today's Average
50.00 - 59.50	52.71

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

September 30, 2011

Item	Pounds (000)	Range	Maj	Wtd Avg	Pounds (000)	Range	Maj	Wtd Avg	Weekly Pounds (000)	Weekly Wtd Avg
Breast - B/S		Too Few to Report				Too Few to Report			1,769	112.79
Tenderloins		Too Few to Report				Too Few to Report			876	117.24
Breast - Line Run		Too Few to Report				Too Few to Report			412	74.82
Front Halves		Too Few to Report				Too Few to Report			310	59.40
Legs		Too Few to Report				Too Few to Report			TFEWR	
Leg Quarters (Bulk)	471	43.00-50.00	-	45.83	2,282	46.53				
Leg Quarters (4/10)	662	49.00-52.00	-	50.76	3,945	50.82				
Wings (Whole)		Too Few to Report				Too Few to Report			285	99.12
Wings (Cut)		Too Few to Report				Too Few to Report			TFEWR	
Drumsticks		Too Few to Report				Too Few to Report			107	58.62
Thighs		Too Few to Report				Too Few to Report			TFEWR	
B/S Thighs		Too Few to Report				Too Few to Report			320	120.56

Whole Body Index Based on Southern States Parts Trading for September 30, 2011 -- f.o.b. dock.

Range	Today's Average	5-Day Average
51.50 - 56.00	53.12	52.94

Northeast Broiler Parts Prices are trending steady to firm for wings, steady to weak for boneless skinless breasts and tenders and weak to lower for bone-in breasts. Other items are steady to about steady. Trucklot buying activity increased slightly entering the weekend, however dealers remained cautious and selective while keeping floor stocks in close balance. Supplies of breast items are available and competitively priced. Wings are light to moderate and noted as slightly more available than earlier in the week. Other items are at least sufficient for current needs. Movement is slow to moderate.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents per pound.

September 29, 2011

Item	Current Neg Trading*	Wtd Avg**	Vol /lbs.
Breast - B/S	135	121.41	699,240
Tenderloins	125	129.63	165,320
Breast - With Ribs	77-78	91.88	50,568
Breast - Line Run	78	77.55	74,434
Legs	68-69	67.95	176,640
Leg Quarters (Bulk)	48-49	53.31	332,813
Drumsticks	60-61	72.61	69,640
Thighs	72-73	70.90	80,360
B/S Thighs	134-135	135.73	77,280
Wings (Whole)	108-109	116.02	240,400
Backs and Necks (Stripped)	16-18	17.45	22,671
Livers (5 Pound Tubs)	50-55	52.17	18,240
Gizzards (Hearts)	65-70	67.53	22,360

Includes: New York City metropolitan area, northern NJ, MA, CT, RI, and PA (northeast of Harrisburg).

*Today's negotiated sales as of 11:30 a.m.

** Weighted average price of all grades and brands of product shipped, or to be shipped as of 1:30 p.m.

September 30, 2011

Item	Current Neg Trading*	Wtd Avg**	Vol /lbs.	Weekly Wtd Avg	Weekly Vol/lbs.
Breast - B/S	135	121.45	719,960	122.03	3,096,207
Tenderloins	125	124.73	130,640	126.24	628,480
Breast - With Ribs	76-77	92.31	41,230	93.68	262,126
Breast - Line Run	76	75.62	69,660	79.41	355,459
Legs	68-69	73.21	42,120	70.44	502,860
Leg Quarters (Bulk)	48-49	53.83	208,166	53.52	1,320,263
Drumsticks	60-61	70.63	79,680	71.33	437,243
Thighs	70-71	74.16	76,560	72.69	380,320
B/S Thighs	134-135	134.91	79,320	132.76	420,060
Wings (Whole)	108-109	119.71	115,000	116.01	941,340
Backs and Necks (Stripped)	16-18	18.00	15,680	16.37	75,133
Livers (5 Pound Tubs)	50-55	52.09	14,940	51.26	66,650
Gizzards (Hearts)	65-70	70.16	19,040	68.86	78,720

Estimated Slaughter of Broiler-Fryers

	Estimated (1,000)		Actual (1,000)		Avg Wts		Actual (1,000)		Avg Wts	
	09/30	09/29	09/28	09/27	09/28	09/27	09/23	09/21	09/23	09/21
Alabama	3,533	3,599	3,577	3,832	5.77	5.83	3,725	5.76		
Arkansas	3,460	4,840	4,755	4,788	5.69	5.69	3,677	5.64		
Delmarva	2,059	2,104	1,957	2,045	6.27	6.40	2,258	6.30		
KY-LA-TN	2,367	2,443	2,426	2,415	5.19	5.32	2,636	5.25		
Mississippi	3,448	2,888	2,699	2,933	6.02	6.06	2,728	5.95		
North Carolina	2,645	2,797	2,622	2,836	7.27	6.91	2,775	7.22		
Texas	2,209	2,665	2,524	2,571	5.86	5.80	2,752	5.91		
Total	19,721	21,336	20,560	21,420	5.97	5.97	20,551	5.96		
Mon-Fri	104,606 (A)						106,006 (A)			
Saturday	1,253	(included in total for date shown)					502			

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 30-Sep-11 and 01-Oct-11 is estimated to be 29,505,000 head down 4.33 percent from a week ago and down -12.53 percent from a year ago. (Last week 30,839,000, last year 33,732,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 01-Oct-11 is estimated to be 156,982,000 head down 2.01 percent from a week ago, and down 6.38 percent from a year ago. (Last week 160,196,000, last year 167,672,000)

Actual data incorporated when available.

California Processed Poultry - cents per pound

Southern (Los Angeles area) - delivered to retailers		Range
Fresh Fryers		109-122
Roasters 4# & Up		129-139
Ducks		
Rabbits-Whole		
Rabbits-Cut Up		
San Francisco - delivered to restaurants & institutions		Range
Fresh Fryers	Dry Pack	129-188
	Ice Pack	
Roasters 4# & Up	Dry Pack	124
	Ice Pack	
Ducks		235-279

Young Chickens Slaughtered Under Federal Inspection

W/E 24-Sep-2011 (Preliminary) (in thousands)

	(A) 4.25 lbs. & down	(B) 4.26 - 6.25 lbs.	(C) 6.26 - 7.75 lbs.	(D) 7.76 lbs. & up	Total
Head	33,735	61,135	40,271	25,055	160,196
Avg Live Wgt	3.58	5.30	6.73	8.51	5.80
% of total /1	21%	38%	25%	16%	100%
Comparisons					
Last week	39,295	59,179	35,251	25,793	159,518
Avg Live Wgt	3.97	5.53	6.71	8.39	5.87
% of total /1	25%	37%	22%	16%	100%
Year Ago 2/	37,666	84,032	24,548	20,330	166,576
Avg Live Wgt	3.93	5.47	6.81	8.37	5.67
% of total /1	23%	50%	15%	12%	100%
To date/2011*	1,389,962	2,620,833	1,139,108	890,823	6,040,726
To date/2010*	1,507,407	2,996,363	920,215	703,334	6,127,319

/1 May not total to 100% due to rounding. /2 Comparable week.

*Note: Year to-date totals reflect comparable time periods.

Weight Class Description: (A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

Live Poultry Slaughtered Under Federal Inspection

(Preliminary)

W/E 24-Sep-2011	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
Head	160,196	1,187	1,685	2,872	414
Avg Wt	5.80	3.14	8.04	6.01	6.87
Last week	159,518	1,585	1,602	3,187	443
Same wk yr ago	166,576	1,564	1,485	3,049	465
Avg Wt	5.67	3.16	8.05	5.54	6.90
To-date/2011*	6,040,726	51,870	58,723	110,593	16,423
To-date/2010*	6,127,319	53,525	53,592	107,117	15,902
% Change YTD	-1%	-3%	10%	3%	3%
Ready-to-Cook Weight and Dressing Percentage					
Current week	692,207	1,975	8,670	10,645	2,048
Last week	697,596	2,697	8,141	10,838	2,147
Same wk yr ago	703,642	2,619	7,950	10,569	2,310
To-date/2011*	25,760,036	88,685	304,303	392,988	80,188
To-date/2010*	25,392,270	91,850	281,705	373,555	78,660
% Change YTD	1%	-3%	8%	5%	2%

Dressing % 74.5% 53.0% 64.0% 72.0%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 154.1 million head. Estimated U.S. slaughter for this period was 162.1 million head, or 8.0 million more than estimated available. (B) Dressing % adjustments reflect quarterly update.

*Note: Year to-date totals reflect comparable time periods.

Estimated U.S. Fryer Slaughter/Fryer Availability Comparison

Week Ending	Million Head Slaughtered	Million Head Available*	Pct	Avg Wt
Aug 20	160.7	158.1	102%	5.67
27	159.1	156.0	102%	5.63
Sep 3	163.4	154.6	106%	5.64
10	143.2	153.8	93%	5.73
17	161.5	154.3	105%	5.87
24	162.1	154.1	105%	5.80
Year to date	6114.0	6055.6	101%	
Oct 1		152.9		
8		153.2		

*Based on chick placements 6 to 7 weeks earlier.

Broiler/Cattle/Hog Weekly Estimated Slaughter

Under Federal Inspection (in thousands)

W/E	10/01/11	09/24/11	%chg	10/02/10	%chg
Broilers	156,982	160,196 ¹	-2.01	167,672 ¹	-6.38
Cattle	677	663	+02	657 ²	+03
Hogs	2,250	2,289	-02	2,150 ²	+05

¹ Actual data incorporated when available.² Totals adjusted to reflect USDA, NASS revisions.**Eastern Region Misc. Poultry** Delivery Week of 26-Sep-11

Ducklings: Prices Negotiated by First Receivers, US Grade A, 4-5 lbs. Delivered in Trucklot and Pool Trucklot Quantities, Cents/lb.

Origin	Frozen	Fresh
Long Island	211-215	216-222
Midwest	191-206	196-210

Roasters: Prices Negotiated by First Receivers, US Grade A & Plant Grade, 5 Lbs & Up, Delivered, Cents/lb.

	Range	Mostly
Ice Packed (12 per box)	69.00-73.25	71.00-73.00
Vacuum Packed (6-9 per box)	72.00-76.00	73.00-75.00

Squabs: New York Area Wholesale Prices, Frozen, Plant Grade, Dollars/Dozen, 1 to 10 Boxes

11 oz.	72.00-90.72
13 oz.	80.64-104.64
15 oz.	87.84-109.63

Eastern Region: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT & WV

Central Region Ducklings

Prices are steady. The undertone is steady. Demand is moderate to at times fairly good. Supplies are moderate and building in preparation for the upcoming seasonal demand. Market activity is moderate. Processing schedules remain full-time. Prices paid, first receivers for 10-18 oz boneless breast at \$7.70-8.70, bone in legs at \$2.75-3.10, gizzards at \$1.20-1.50, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

Prices Negotiated by First Receivers for US Grade A Delivered in Trucklot & Pool Trucklot Quantities, 4-5 lbs., cents/lb. Week of 26-Sep-11

Origin	Frozen	Fresh
Midwest and Others	192-210	194-210

Graystone Small Animal Auction Date of Auction: 09/27/11

All Papers Required to Sell All Out of State Poultry

Prices Paid per lb., Except as Noted

	Range
Banty Roosters	3.75 - 4.00 ea.
White Pigeons	3.40 - 3.50 ea.
Crossbred Fowl 5-9LBS	.60 - .75 lbs.
Crossbred Roosters 7-11LBS	.70 - .80 lbs.
Crossbred Roosters 4-6LBS	1.00 - 1.20 lbs.
Doves	3.75 - 4.00 ea.
Goats	75.00 - 90.00 ea.
Guinea Fowl	1.40 - 1.60 lbs.
Guinea Pigs	.10 - .50 ea.
Kid Goats	35.00 - 46.00 ea.
Leghorn Hens	- 1.75 ea.
Leghorn Roosters	- 2.00 ea.
Muscovy Ducks - Drakes	1.05 - 1.30 lbs.
Muscovy Ducks - Hens	1.00 - 1.10 lbs.
Parakeets	4.00 - 6.00 ea.
Pekin Ducks	4.75 - 5.50 ea.
Pigeons	3.00 - 3.30 ea.
Pullets 4-6LBS	- 1.20 ea.
Quail	1.50 - 2.00 ea.
Rabbits 6-9LBS	1.60 - 1.80 lbs.
Rabbits 4-6LBS	1.90 - 2.15 lbs.
Red Fowl 5-6LBS	.65 - .80 lbs.
Red Fowl 4-5LBS	.50 - .70 lbs.
Silkie	3.00 - 4.00 ea.
Bunnies	2.00 - 4.00 ea.

Total Coops Sold 2491

NATIONAL FOWL MARKETS**NATIONAL FOWL MARKETS****LIVE SPENT HEAVY FOWL**

Prices continue to trend steady to firm when compared to the previous week. Offerings are light to moderate for the mostly moderate demand. Processing schedules are noted as normal. Retail feature activity was noted as moderate to good. Finished product supplies are at least sufficient for current needs. Market activity is moderate to active.

Final prices at Farm Buyer Loading:	Price Range	Wtd Avg
	8.5 – 19.5	13.35

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

LIVE SPENT LIGHT FOWL

Prices are trending steady. Demand is light to moderate for the sufficient offerings of light type hens. Processing schedules are noted as normal. Market activity is slow to moderate. The majority for removal costs was unchanged at 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.) Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV; North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI; South Central = AR, CO, KS, LA, MO, NM, OK, TX.

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