



# BROILER MARKET NEWS REPORT

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Market News and Analysis

## NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are weak to lower in the East, steady to barely steady in the Midwest, and steady to instances weak in the West. Preliminary majority prices are 3 cents lower in the Midwest, and unchanged in the West when compared to early week prices. Offerings cover the full range, mostly moderate to heavy for current trade needs. Retail and food service demand is light to good for the holiday weekend with some finding improved activity. Floor stocks are moderate to heavier than desired. The market activity is slow to moderate. In the parts structure, movement is light to moderate for first-of-the-month business. Prices are trending steady to weak for breast items with b/s breast in the weakest position. Wings are steady to firm and dark meat items are mostly steady. Supplies of b/s breast are moderate to heavy and slow to clear. Wings, tenders and dark meat items are mostly moderate for current need. Market activity for parts is slow to moderate. In production areas, live supplies are moderate. Weights are mixed, but reported as mostly desirable.

### Preliminary Report

Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 05-Sept-2011 (cents per lb)

AREAS	US GRADE A MAJORITY	RANGE	AVG	WTD LOADS
Delivered to First Receivers				
New York	69.00-72.00			
Los Angeles	98.00			
Whole Body 2/ Chicago	66.00-72.00	54.00-90.00	69.71	39
FOB Dock Equivalent 3/:				
Mississippi	83.00-87.00	70.00-89.00	84.62	25

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

### GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 88.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT FRIDAY PRELIM. WTD. AVG

LOADS	RANGE	WTD AVG
743	85.24 - 98.43	87.90

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER LB)	VOL (000 LBS)
LINE RUN TENDERS	187.50	1,096
BREASTS - B/S	149.00	4,926
BREASTS - WHOLE	85.00	1,034
THIGH MEAT - B/S	127.50	896
THIGHS	71.00	821
DRUMSTICKS	69.00	826
LEG QUARTERS	53.00	6,036
WINGS	88.00	2,448

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

### MIDWEST BROILER/FRYER

Preliminary majority prices were 3 cents lower into Chicago and TFEWR elsewhere. Whole bird prices are barely steady to steady. Additional offers were mostly moderate for the light to moderate buyer interest. Demand into retail and food service channels was light to moderate, instances good for the holiday weekend. Floor stocks were light to mostly moderate. Weights were desirable to heavy. Whole bird market activity was light to moderate at best. Supplies of boneless breasts were available and wings were light and dark meat items were balanced. Parts prices were trending steady while wings were firm. Market activity on parts was light to moderate.

### NORTHEAST BROILER/FRYER

Prices are trending weak to lower for all sizes. Trucklot buying activity for ready-to-cook whole broiler fryers is light entering the holiday weekend as dealers were content to limit orders to regular commitments. Offerings of all sizes are readily available with discounting noted. Trade activity is slow. In the parts complex, supplies of wings are light to moderate; other items are mostly moderate for current needs.

### SOUTHERN BROILER/FRYER

Whole broiler/fryers prices are weak to lower. Offerings are moderate to heavy for current trade needs. Retail and food service demand is light to moderate. The market activity is slow to moderate entering the Labor Day holiday weekend. In the parts structure, movement is light to moderate for late week business. Prices are steady to at times firm for wings, steady for remaining parts. Supplies of dark meat items are moderate, wings and tenders are light to moderate, and breast items are moderate to instances heavy. Market activity is slow to moderate. In production areas, live supplies are moderate weights are mixed, but noted as mostly desirable.

### WESTERN BROILER/FRYER

The Los Angeles preliminary majority is 98 cents, unchanged from last Monday's final. The market on whole fryers is steady to instances weak. The market on WOGs is steady to weak with prices unchanged to lower for next week with 3 lb. and heavier sizes weakest. Offerings light to moderate. Retail demand light to good, mostly light to moderate. Foodservice demand light to good, mostly light to moderate. Erratic demand for the holiday weekend is being reported into both retail and foodservice channels with some finding improved orders while others are disappointed. Floor stocks adequate to longer than desired. Weights desirable. The market on wings is firm with prices higher for next week, tenderloins steady to firm with some spot unsettledness reported, boneless skinless breasts weak with prices trending lower for next week, bone-in breasts steady. The market on dark items is steady to weak with prices unchanged to lower for next week. Demand light to good, mostly light to moderate. Offerings of boneless skinless breasts moderate to heavy, bone-in breasts light to moderate, wings light, and tenderloins light to instances moderate. Offerings of dark items light to moderate. Movement light to good, mostly moderate.

### DELMARVA BROILER/FRYERS

Less-than-trucklot asking prices are 1 cent lower at 73 to 82 cents, with a weak to lower trending undertone. Movement of ready-to-cook whole birds is light entering the holiday weekend. Offerings are moderate to mostly heavy. Live supplies are moderate; weights are mixed, but noted as desirable. Processing schedules are heavy when combined with plants operating on Saturday. Most plants are closed Monday in observance of Labor Day. Market activity is slow. In the parts complex, tenders and wings ranged light to moderate. B/S breasts are moderate to heavy.

Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

### BRANDED U.S.GRADE A

RANGE	62-94
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	08/29/11 - 09/02/11 (A)
	08/30/10 - 09/03/10 (A)
NO. OF BOXES	08/29/11 - 09/02/11 (A)
	08/30/10 - 09/03/10 (A)

(A) Not reported to avoid disclosing individual operations.

SEP 01					SEP 02						
ITEM	POUNDS		MAJORITY	WTD AVG	ITEM	POUNDS		MAJORITY	WTD AVG	WEEKLY (000)	WEEKLY WTD AVG
	(000)	RANGE				(000)	RANGE				
BREAST - B/S	410	120.00-176.00	-	127.49	TOO FEW TO REPORT					1,405	128.96
TENDERLOINS		TOO FEW TO REPORT			TOO FEW TO REPORT					761	132.56
BREAST - LINE RUN		TOO FEW TO REPORT			TOO FEW TO REPORT					425	78.85
FRONT HALVES		TOO FEW TO REPORT			TOO FEW TO REPORT					170	61.47
LEGS		TOO FEW TO REPORT			TOO FEW TO REPORT					TFEWR	
LEG QUARTERS (BULK)	391	45.00-50.00	-	47.98	431	45.00-50.00	-	48.32		1,925	48.27
LEG QUARTERS (4/10)	622	49.00-52.00	-	50.88	487	49.00-52.00	-	50.65		3,725	51.08
WINGS (WHOLE)		TOO FEW TO REPORT			TOO FEW TO REPORT					260	89.78
WINGS (CUT)		TOO FEW TO REPORT			TOO FEW TO REPORT					262	110.70
DRUMSTICKS		TOO FEW TO REPORT			TOO FEW TO REPORT					TFEWR	
THIGHS		TOO FEW TO REPORT			TOO FEW TO REPORT					TFEWR	
B/S THIGHS		TOO FEW TO REPORT			TOO FEW TO REPORT					355	126.92
Whole Body Index Based on Southern States Parts Trading for September 01, 2011 - F.O.B. DOCK.					Whole Body Index Based on Southern States Parts Trading for September 02, 2011 - F.O.B. DOCK.						
		<u>RANGE</u>		<u>TODAY'S AVERAGE</u>		<u>RANGE</u>		<u>TODAY'S AVERAGE</u>		<u>5-DAY AVERAGE</u>	
		51.25 - 56.00		53.87		52.00 - 56.00		54.41		54.14	

The index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** - Prices are trending steady to instances firm for wings and steady for the balance of items. Trucklot buying activity is light to moderate entering the Labor Day holiday weekend. Supplies of boneless skinless breast are moderate to heavy; wings and tenders are light to moderate. Other items are sufficient for current needs. Movement is slow to moderate.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

SEP 01				SEP 02				
ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS	WEEKLY WTD AVG	WEEKLY VOL/LBS
TENDERLOINS	135-140	139.60	145,920	135-140	138.91	124,600	139.52	700,560
BREAST - WITH RIBS	81-82	95.78	73,970	81-82	92.9	52,942	95.37	336,320
BREAST - LINE RUN	81	83.19	73,664	81	82.88	72,491	82.99	356,065
LEGS	68-69	71.33	97,680	68-69	70.91	147,440	70.26	693,920
LEG QUARTERS (BULK)	48-49	52.92	235,480	48-49	52.39	124,440	53.04	1,029,560
DRUMSTICKS	59-60	70.15	105,160	59-60	73.06	80,720	70.90	512,200
THIGHS	71-72	79.64	93,160	71-72	78.15	75,840	78.78	480,280
B/S THIGHS	134-135	131.67	86,960	134-135	131.6	54,080	132.54	321,600
WINGS (WHOLE)	92-93	101.89	212,840	92-93	101.99	112,400	101.05	966,560
BACKS AND NECKS (STRIPPED)	13-15	15.00	9,211	13-15	15	10,194	15.00	54,201
LIVERS (5 POUND TUBS)	45-50	47.37	10,380	45-50	47.92	10,170	47.10	44,520
GIZZARDS (HEARTS)	60-65	65.14	17,600	60-65	62.97	25,320	64.10	103,120

Includes New York City metropolitan area, Northern NJ, MA, CT, RI, & PA (Northeast of Harrisburg).

\* Today's negotiated sales as of 11:30 A.M.

\*\* Weighted Average price of all grades and brands of product shipped, or to be shipped as of 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS**

	ESTIMATED		ACTUAL		AVG WTS		ACTUAL		AVG WTS	
	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	
Alabama	09/02 3,847	09/01 3,853	08/31 3,860	08/30 3,757	08/31 5.68	08/30 5.70	08/26 4,193	08/24 5.65		
Arkansas	3,971	4,823	4,584	4,966	5.64	5.58	3,264	5.47		
Delmarva	2,526	2,066	2,075	2,083	6.28	6.21	2,019	6.29		
KY-LA-TN	2,382	2,428	2,510	2,500	5.17	5.26	2,452	5.21		
Mississippi	3,756	2,977	2,941	2,928	5.94	5.94	2,646	5.88		
North Carolina	3,068	2,705	2,566	2,626	7.15	7.14	2,820	6.96		
Texas	2,619	2,673	2,567	2,668	5.73	5.77	2,475	5.67		
Total	22,169	21,525	21,103	21,528	5.89	5.89	19,869	5.81		
Mon-Fri	107,665 (A)				104,351 (A)					
Saturday	2,764 (included in total for date shown)				798					

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 02-Sep-11 and 03-Sep-11 is estimated to be 33,167,000 head up 11.24 percent from a week ago and down -15.21 percent from a year ago. (Last week 29,815,000, last year 39,115,000)

Weekly broiler-fryer slaughter under federal inspection for the weekending 03-Sep-11 is estimated to be 161,286,000 head up 2.58 percent from a week ago, and down 6.28 percent from a year ago. (Last week 157,223,000, last year 172,096,000) Actual data incorporated when available.

**SOUTHERN CALIFORNIA PROCESSED POULTRY**

(Los Angeles area) - delivered to retailers		RANGE
FRESH FRYERS		109-122
ROASTERS 4# & UP		129-139
DUCKS		
RABBITS-WHOLE		
RABBITS-CUT UP		
SAN FRANCISCO PROCESSED POULTRY		RANGE
(delivered to restaurants & institutions)		
FRESH/FRYERS	DRY PACK	129-188
	ICE PACK	
ROASTERS 4# & UP	DRY PACK	124
	ICE PACK	
HENS OVER 5#	DRY PACK	
	ICE PACK	
DUCKS		235-279

**YOUNG CHICKENS SLAUGHTERED**

W/E 27-Aug-2011 Under Federal Inspection (Preliminary) (In Thousands)

	(A) 4.25 lbs & down	(B) 4.26 - 6.25 lbs	(C) 6.26 - 7.75 lbs	(D) 7.76 lbs & up	Total
Head	40,756	65,632	32,533	18,302	157,223
Avg Live Wgt	3.80	5.51	6.75	8.16	5.63
% of total /1	26%	42%	21%	11%	100%
Comparisons					
Last week	36,846	70,971	30,776	20,157	158,750
Avg Live Wgt	3.72	5.46	6.82	8.19	5.67
% of total /1	23%	45%	19%	13%	100%
Year Ago 2/	42,331	83,080	30,236	10,093	165,740
Avg Live Wgt	3.81	5.47	7.00	8.33	5.49
% of total /1	26%	51%	17%	6%	100%
To date/2011*	1,243,336	2,369,592	1,004,778	800,397	5,418,103
To date/2010*	1,363,255	2,658,432	828,826	620,425	5,470,938

/1 May not total to 100% due to rounding. /2 Comparable week.  
 \*Note: Year to-date totals reflect comparable time periods.  
 Weight Class Description: (A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION**

(PRELIMINARY) YOUNG LIGHT HEAVY TOTAL  
 W/E 27-Aug-2011 CHICKENS HENS HENS HENS DUCKS

	THOUSANDS				
Head	157,223	1,231	1,438	2,669	412
Avg Wt	5.63	3.31	7.98	5.83	6.81
Last week	158,750	1,230	1,490	2,720	438
Same wk yr ago	165,740	1,436	1,558	2,994	437
Avg Wt	5.49	3.19	8.11	5.75	7.01
To-date/2011*	5,418,103	46,418	52,478	98,896	14,728
To-date/2010*	5,470,938	48,181	47,908	96,089	14,181
% Change YTD	-1%	-4%	10%	3%	4%

**Ready-to-Cook Weight and Dressing Percentage**

Current week	659,448	2,160	7,344	9,504	2,020
Last week	670,584	2,086	7,696	9,782	2,157
Same wk yr ago	677,885	2,428	8,403	10,831	2,206
To-date/2011*	23,087,983	79,386	272,989	352,375	71,925
To-date/2010*	22,649,287	82,761	251,133	333,894	70,096
% Change YTD	2%	-4%	9%	6%	3%
Dressing %	74.5%	53.0%	64.0%		72.0%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 156.0 million head. Estimated U.S. slaughter for this period was 159.1 million head, or 3.1 million more than estimated available.

(B) Dressing % adjustments reflect quarterly update.

\*Note: Year-to-date totals reflect comparable time periods.

**ESTIMATED U.S. FRYER SLAUGHTER - Fryer Availability Comparison**

MILLION HEAD

WEEK ENDING	SLAUGHTERED	AVAILABLE*	PCT	AVG WT	
July	23	162.4	161.4	101%	5.66
	30	161.0	160.2	100%	5.72
Aug	6	160.6	159.5	101%	5.62
	13	157.9	159.5	99%	5.63
	20	160.7	158.1	102%	5.67
	27	159.1	156.0	102%	5.63
Year to date	5,483.8	5,438.8	101%		
Sep	3	154.6			
	10	153.8			

\*Based on chick placements 6 to 7 weeks earlier.

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

Under Federal Inspection (in thousands)

W/E	09/03/11	08/27/11	%CHG	09/04/10	%CHG
Broilers	161,286	157,223 <sup>1</sup>	+03	172,096 <sup>1</sup>	-06
Cattle	661	672	-02	673 <sup>2</sup>	-02
Hogs	2,129	2,114	+01	2,121 <sup>2</sup>	0

<sup>1</sup> Actual data incorporated when available.

<sup>2</sup> Totals adjusted to reflect USDA, NASS revisions.

**EASTERN REGION MISC POULTRY** Delivery week of 29-Aug-11

**DUCKLINGS:** Prices Negotiated by First Receivers, US Grade A, 4-5 lbs. Delivered in Trucklot and Pool Trucklot Quantities, Cents/lb.

ORIGIN	FROZEN	FRESH
LONG ISLAND	211-215	216-222
MIDWEST	191-206	196-210

**ROASTERS:** Prices Negotiated By First Receivers, US Grade A & Plant Grade, 5 Lbs & Up, Delivered, Cents/lb.

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	76.00-81.25	77.00-79.00
VACUUM PACKED (6-9 PER BOX)	75.00-78.00	76.00-77.00

**SQUABS:** New York Area Wholesale Prices, Frozen, Plant Grade, Dollars/Dozen, 1 to 10 Boxes

11 OZ.	72.00 - 90.72
13 OZ.	80.64 - 104.64
15 OZ.	87.84 - 109.63

Eastern Region: CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT,WV

**CENTRAL REGION DUCKLINGS** Reported prices are steady. The undertone is steady. Demand is moderate to fairly good with supplies moderate. Market activity is moderate. This week schedules are full-time in preparation for the upcoming extended holiday weekend. Prices paid, first receivers for 10-18 oz boneless breast at \$.770-8.70, bone in legs at \$.275-3.10, gizzards at \$.120-1.50, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

Prices Negotiated by First Receivers for US Grade A Delivered in Trucklot & Pool Trucklot Quantities, 4-5 lbs., Cents/lb., Week of 29-Aug-11

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	192-210	194-210

**GRAYSTONE SMALL ANIMAL AUCTION** Date of Auction: 08/30/11

\*\*\*AI PAPERS REQUIRED FOR ALL OUT OF STATE POULTRY\*\*\*

Prices paid per pound, except as noted.

	RANGE
Muscovy Ducks - Drakes	1.10 - 1.40 lbs.
Cockateals	19.00 - 20.00 ea.
Pekin Ducks	3.00 - 4.50 ea.
Pullets 4-6LBS	- 1.15 lbs.
Red Fowl 5-6LBS	.80 - 1.05 lbs.
Red Fowl 4-5LBS	.75 - .95 lbs.
Leghorn Roosters	- .25 ea.
Crossbred Roosters 7-11LBS	.60 - .70 lbs.
Crossbred Roosters 4-6LBS	1.30 - 1.40 lbs.
Crossbred Fowl 5-9LBS	.70 - .80 lbs.
Banty Roosters	3.50 - 4.00 ea.
Banty Hens	1.50 - 2.00 ea.
Guinea Pigs	.01 - 2.00 ea.
Guinea Fowl	1.30 - 1.40 lbs.
Kid Goats	40.00 - 45.00 ea.
Pigeons	1.10 - 1.40 ea.
White Pigeons	2.25 - 2.75 ea.
Rabbits 6-9LBS	1.50 - 1.60 lbs.
Rabbits 4-6LBS	2.05 - 3.00 lbs.
Leghorn Hens	- 1.40 ea.
Bunnies	1.00 - 4.00 ea.
Doves	6.00 - 6.50 ea.
Silkie	2.00 - 5.00 ea.
Goats	55.00 - 61.00 ea.
Guinea Keets	1.00 - 1.50 ea.
Chicks	.60 - .65 ea.
Quail	1.00 - 1.25 ea.
Love Birds	- 40.00 ea.
Parakeets	- 5.00 ea.
Muscovy Ducks - Hens	1.15 - 1.30 lbs.

Total Coops Sold 3,336

**NATIONAL FOWL MARKETS****LIVE SPENT HEAVY FOWL**

Prices are trending steady to firm when compared to the previous week. Offerings are sufficient for the moderate to instances good demand. Processing schedules are normal. Feature activity was moderate to good. Finished product supplies are moderate to heavy for current needs. Market activity is moderate to active.

<b>Final prices at Farm Buyer Loading:</b>	<b>Price Range</b>	<b>Wtd A</b>
Prices in cents per pound.	8.5 – 19.3	13.23

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

**LIVE SPENT LIGHT FOWL**

Prices continue to trend steady. Demand is light to moderate for the moderate offerings of light type hens. Processing schedules are normal as some operations assess conditions following the hurricane that hampered some of the areas. Market activity is slow to moderate. The majority of removal costs range 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.) Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV; North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI; South Central = AR, CO, KS, LA, MO, NM, OK, TX.

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