



# BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are steady to barely in the Midwest, steady elsewhere. Final majority prices are 4 cents lower in the Midwest, 1 cent higher in the East, and unchanged in the West when compared to last week prices. Offerings cover the full range, mostly moderate for current trade needs. Retail and food service demand is light to moderate with some improvement noted into retail channels. Floor stocks are light to moderate. The market activity is slow to moderate. In the parts structure, movement is moderate to good following the weekend. Prices are trending firm to higher for wings and breast items. All other parts are steady to firm. Supplies of wings and breast items are light and moving well. Dark meat cuts are light to moderate and clearing satisfactorily. Market activity for parts is moderate to active. In production areas, live supplies are moderate. Weights are mixed, ranging desirable to light.

**FINAL BROILER FRYER** prices negotiated for trucklot sales of RTC broiler/fryers delivered to first receivers and FOB at major market areas (cents per lb) week of 22-Aug-2011

	Grade A		Loads	Composite	
	Majority	Wtd Avg		Wtd Avg	Loads
<b>Delivered to First Receivers 1/:</b>					
Boston/New England	TFEWR		:	77.45	14
Ohio Cities	TFEWR		:	78.52	14
Denver	TFEWR		:	90.80	9
Detroit	TFEWR		:	76.47	25
Los Angeles	97.00	95.76	21 :	84.64	88
New York	75.00-78.00	77.10	20 :	79.52	41
Philadelphia	74.50-76.00	75.18	11 :	78.41	23
Pittsburgh	74.00-77.00	75.90	10 :	83.49	51
St. Louis	TFEWR		:	76.45	18
San Francisco	97.50	95.56	9 :	87.29	55

Delivered to First Receivers 1/:

	Whole Body 2/:		Loads	Composite	
	Majority	Wtd Avg		Wtd Avg	Loads
Chicago	74.00-80.00		:	76.78	45

Composite Weighted Average 3/:

Loads	08/22/11	Change Last Wk	08/15/11	08/23/10
383	81.22	-1.85	83.07	84.73

**WOG broiler 4/:**

	Majority	Wtd Avg	Loads
Eastern	83.00-85.00	83.82	29
Central	70.00-81.00	77.02	85
Western	82.00-91.00	84.95	43

FOB Dock Equivalent 5/:

Mississippi	82.00-87.00	84.50	23
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1/: Includes branded product. 2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging. 3/: Includes all whole birds shipped into listed cities including Chicago. 4/: Delivered first receiver, trucklot and less than trucklot volumes. 5/: Southeast area

## GEORGIA F.O.B. DOCK PRICES

Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 88.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
997	78.00-97.77	87.05

Georgia f.o.b. dock confirmed FINAL weighted average price on ice-packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	181.00	1,735
BREASTS - B/S	149.50	7,559
BREASTS - WHOLE	85.50	1,480
THIGH MEAT - B/S	127.00	1,196
THIGHS	70.00	1,130
DRUMSTICKS	69.50	1,175
LEG QUARTERS	51.00	10,262
WINGS	84.50	3,687

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**NORTHEAST REGION BROILER/FRYERS** Prices are trending no better than steady on all sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light to moderate as dealers assess market conditions entering the week. Offerings of all sizes are available and slow in clearing. Trade activity is slow to moderate. In the parts complex, supplies of most items are light to moderate and clearing satisfactorily.

**SOUTHERN REGION BROILER/FRYER** Prices for whole broiler/fryers are steady. Offerings are moderate for current trade needs. Retail and food service demand is moderate following the weekend. The market activity is mostly moderate. In the parts structure, movement is moderate to good for early week business. Prices are trending firm to higher for breast items and wings. Dark meat items are trending steady to firm. Supplies are light to moderate for dark meat items. Breast items and wings are light with good movement. Market activity for parts is moderate to active. In production areas, live supplies are moderate and noted as light.

**WESTERN REGION BROILER/FRYERS** Final majority prices are unchanged from last Monday. The market is steady on whole broilers and steady to weak on WOGs. Offerings light. Retail and food service demand light to moderate, best into retail. Floor stocks moderate. Weights desirable. Parts supplies very light to moderate. The Los Angeles negotiated WOG weighted average is 83.67 cents, down 3.51 cents on 33 loads. Trading: boneless skinless breasts 118-163; tenderloins 137-142; bone-in breasts 80-104, legs 68-76; leg quarters bulk 52-61; 4-10 leg quarters 54-58; drums 60-72; thighs 70-81; thigh meat 132-135; leg meat 120-121; and wings 91-100 cents delivered.

**MIDWEST REGION BROILER/FRYERS** - Final majority prices were lower into the Chicago market; Ohio cities, Detroit and St. Louis were TFEWR. Whole broiler fryer prices were steady to barely steady; offers light to moderate. Retail and food service demand was light to moderate at best. Floor stocks light to moderate; weights mixed. Whole bird market activity was fairly light. Parts supplies were light to moderate. Prices were steady for dark meat items and steady to fully steady on the balance of parts. Market activity was light to moderate for all parts.

**DELMARVA BROILER/FRYERS** Less-than-trucklot asking prices are unchanged at 79 to 88 cents, with a steady trending undertone. Movement of ready-to-cook whole birds is light to moderate entering the week as dealers assess current market conditions. Offerings are sufficient for the smaller sizes, but moderate to heavy for the heavier sizes. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processing schedules are moderate. Market activity is moderate. In the parts complex, supplies ranged light to moderate and moving satisfactorily.

	BRANDED U.S. GRADE A
RANGE	69-98
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)

(A) Not reported to avoid disclosing individual operations.

**NORTHEAST BROILER/FRYER PARTS** Prices are trending firm to higher for wings, breast items and thigh meat; steady to firm for most dark meat cuts. Trucklot buying activity is moderate to good as dealers assess market conditions entering the week. Supplies of most items are light to moderate and clearing satisfactorily. Movement is moderate to active.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents per pound.

ITEM	NEGOTIATED	CURRENT TRADING*	WTD AVG**	VOLUME /LBS
BREAST - B/S		150	131.90	498,360
TENDERLOINS		135	133.41	99,680
BREAST - WITH RIBS	81-82	92.07	52,134	
BREAST - LINE RUN	81	83.52	70,322	
LEGS	68-69	69.35	141,240	
LEG QUARTERS (BULK)	48-49	53.95	173,040	
DRUMSTICKS	59-60	72.58	59,080	
THIGHS	71-72	78.22	52,840	
B/S THIGHS	133-134	133.13	52,680	
WINGS (WHOLE)	91-92	98.35	190,640	
BACKS AND NECKS (STRIPPED)	13-15	15.00	10,579	
LIVERS (5 POUND TUBS)	45-50	47.22	7,410	
GIZZARDS (HEARTS)	60-65	63.90	13,440	

Includes New York City Metropolitan Area, Northern NJ, MA, CT, RI, & PA (Northeast of Harrisburg).

\* Today's negotiated sales as of 11:30 a.m.

\*\* Weighted average price of all grades and brands of product shipped, or to be shipped as of 1:30 pm.

#### ESTIMATED SLAUGHTER OF BROILER/FRYERS (In Thousands)

	Estimate	Actual	Avg Wts	Actual	Avg Wts
	08/22	08/18	08/18	08/15	08/11
Alabama	3,892	3,814	5.60	3,888	5.61
Arkansas	4,868	4,822	5.37	4,876	5.24
Delmarva	1,785	2,062	6.21	1,951	6.12
KY-LA-TN	2,452	2,457	5.15	2,483	5.05
Mississippi	2,941	2,920	5.86	2,910	5.72
North Carolina	2,545	2,633	7.08	2,554	7.04
Texas	2,636	2,631	5.55	2,557	5.53
Total	21,119	21,339	5.77	21,219	5.70
Mon	21,119 (A)			21,219 (A)	

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 22-Aug 2011 is estimated to be 31,596,000 down 0.77 percent from a week ago, and up 0.6 percent from a year ago. (last week 31,841,000 last year 31,413,000)

#### SOUTHERN STATES BROILER/FRYER PARTS

F.O.B. Dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S		TOO FEW TO REPORT		
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	471	47.50-50.00	-	48.38
LEG QUARTERS (4/10)	562	50.00-52.00	-	51.72
WINGS (WHOLE)		TOO FEW TO REPORT		
WINGS (CUT)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

Whole Body Index Based on Southern States Parts Trading for August 22, 2011 - F.O.B. Dock.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
54.75 - 57.50	55.77	55.52

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

#### MIDWEST REGION BROILER/FRYER PARTS

Ice-Packed Pool Trucklot and Trucklot Quantities

Delivered to: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI

Week of 15-Aug-2011 TO 19-Aug-2011, Cents per Pound

	Price Per Lb.	Mostly
BREAST - B/S	120.00 - 138.00	125.00 - 133.00
TENDERLOINS	121.00 - 146.00	136.00 - 144.00
BREAST - LINE RUN	81.00 - 100.00	81.00 - 91.00
LEGS	65.00 - 69.00	-
LEG QUARTERS (BULK)	46.00 - 58.00	49.00 - 52.00
LEG QUARTERS (4/10)	51.00 - 59.00	52.00 - 55.00
DRUMSTICKS	56.00 - 62.00	-
THIGHS	70.00 - 78.00	-
B/S THIGHS	125.00 - 136.00	-
WINGS (WHOLE)	74.00 - 93.00	-
BACKS AND NECKS (STRIPPED)	17.00 - 40.00	-
LIVERS	32.00 - 49.00	-
GIZZARDS (HEARTS)	40.00 - 59.00	-

#### CALIFORNIA PROCESSED POULTRY

(cents per pound)

##### SOUTHERN (L.A. AREA)

Delivered to Restaurants and Institutions

	RANGE
WOGS 2# & UP - WHOLE	100-118
WOGS 2# & UP - CUT UP 8&9 PIECES	104 -119
FROZEN HENS 5# & UP	
FROZEN DUCKS	
FROZEN SQUABS	

##### Delivered to Retailers

	R4NGE
FRESH FRYERS	109-122
ROASTERS 4# & UP	129-139
HENS UNDER 5#	
HENS OVER 5#	
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

##### SAN FRANCISCO

Delivered to Restaurants and Institutions

	RANGE
FRESH FRYERS	128-188
ROASTERS 4# & UP	124
DUCKS	235-279

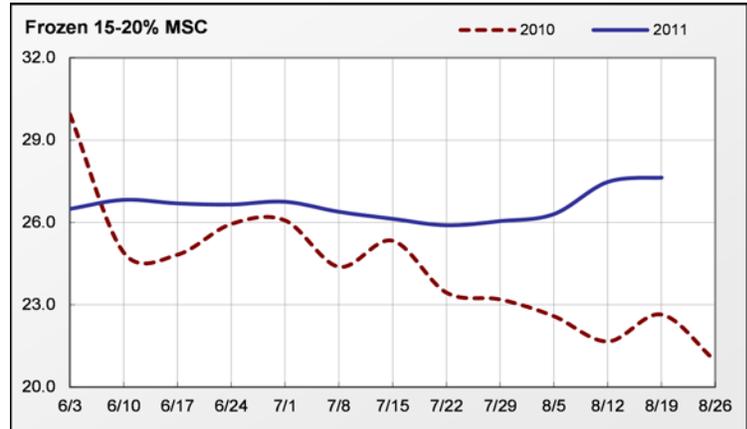
**National Mechanically Separated Chicken**

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

Prices trended fully steady to higher on all fat contents. MSC supplies were light to moderate at best. Schedules were normal. Demand into both domestic and export channels was moderate to mostly good. A variety of factors continue to influence the spot marketplace ranging such as continuous high temps, effects of drought conditions throughout the South, lighter bird weights, higher bird mortality rates, production cutbacks, high grain costs, strong finished product sales domestically, production preparations for the coming hurricane season, improved export interest, and others. Many in industry on both sides have begun to strategize internally for 2012 to prepare for the fast approaching contract season. However discussions won't begin until late September or October at earliest and many are anticipating a challenging season. Market activity was active with most buyer interest and movement on fresh 15-20%, especially into Mexico. Supplies of raw materials were tight and heavily sought after. Frame values continue to trade mostly between 13-15 cents FOB.

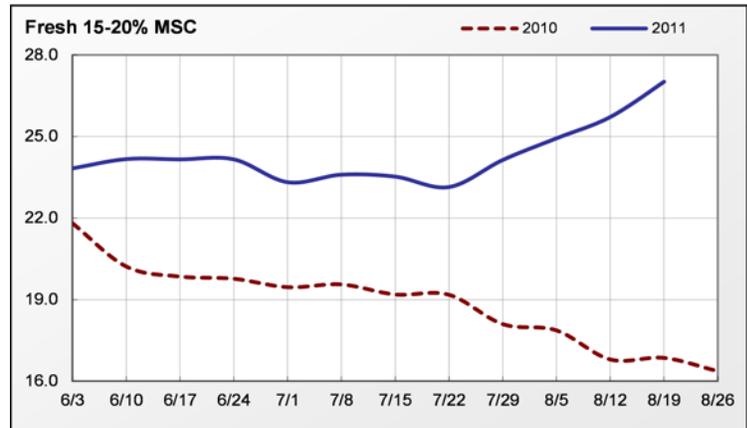
**Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	19-Aug-11	Last Week	Last Year	19-Aug-11	Last Week	Last Year
<b>15% or Less</b>						
Price Range			-	26.00 - 27.00	25.00	21.00
Wtd Avg Price			-	26.80	25.00	21.00
Volume Traded	-	-	-	204	82	122
Volume Exported	-	-	-	-	-	-
<b>15-20%</b>						
Price Range	26.00 - 32.00	25.00 - 32.00	20.00-26.00	24.00 - 30.00	22.00 - 28.25	13.00-23.00
Wtd Avg Price	27.63	27.47	22.64	27.02	25.72	16.86
Volume Traded	1,630	1,537	1,189	3,876	3,977	3,352
Volume Exported	1,590	1,297	1,069	612	694	938
<b>20% or More</b>						
Price Range	-	-	-	21.00	20.00 - 21.00	18.00
Wtd Avg Price	-	-	-	21.00	20.50	18.00
Volume Traded	-	-	-	41	82	41
Volume Exported	-	-	-	-	-	-

**Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	Jul 2011	Jun 2011	Jul 2010	Jul 2011	Jun 2011	Jul 2010
<b>15% or Less</b>						
Wtd Avg Price	-	-	24.00	24.43	25.65	25.25
Volume Traded	-	-	270	571	755	1,738
Volume Exported	-	-	270	-	-	912
<b>15-20%</b>						
Wtd Avg Price	26.21	26.66	24.61	23.56	24.09	19.06
Volume Traded	8,116	6,656	7,249	22,513	17,625	16,393
Volume Exported	7,486	5,816	6,629	2,122	898	1,775
<b>20% or More</b>						
Wtd Avg Price	-	-	-	20.00	20.00	21.33
Volume Traded	-	-	-	408	408	367
Volume Exported	-	-	-	-	-	-

Note: Volume exported refers to that portion of the total volume that is destined for export markets.

**NATIONAL FOWL MARKETS****NATIONAL FOWL MARKETS****LIVE SPENT HEAVY FOWL**

Prices are trending steady to instances firm when compared to the previous week. Offerings are light to moderate for the moderate to good demand. Processing schedules are noted as normal. Finished product supplies are at least sufficient for current needs. Market activity is moderate to active with feature activity noted as moderate to good.

**Final prices at Farm Buyer Loading: Price Range Wtd Avg**  
 Prices in cents per pound. 8.5 – 19.3 13.22

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

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