



# BROILER MARKET NEWS REPORT

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Market News and Analysis

## NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are steady in the East, steady to barely steady elsewhere. Preliminary majority prices are 4 cents lower in the Midwest, 1 cent higher in the East, and unchanged in the West when compared to early week prices. Offerings are sufficient for the lighter sizes, but moderate to heavy for the heavier sizes. Retail and food service demand is light to at times good. Floor stocks are mostly balanced. The market activity is mostly moderate. In the parts structure, movement is moderate to good entering the weekend. Prices are trending firm to higher for wings, legs, and breast items. All other parts are steady to firm. Supplies of wings, legs, and breast items are light and moving well. Dark meat cuts are light to moderate and clearing satisfactorily. Market activity for parts is moderate to active. In production areas, live supplies are moderate. Weights are mixed, ranging desirable to light.

### Preliminary Report

Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 22-Aug-2011 (cents per lb)

AREAS	US GRADE A MAJORITY	RANGE	AVG	WTD LOADS
Delivered to First Receivers				
New York	75.00-78.00			
Los Angeles	97.00			
Whole Body 2/ Chicago	74.00-80.00	65.00-91.00	75.92	40
FOB Dock Equivalent 3/:				
Mississippi	82.00-87.00	73.00-89.00	84.50	23

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

### GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 88.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT FRIDAY PRELIM. WTD. AVG

LOADS	RANGE	WTD AVG
730	84.02 - 97.77	87.72

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER LB)	VOL (000 LBS)
LINE RUN TENDERS	180.00	1,060
BREASTS - B/S	148.00	4,890
BREASTS - WHOLE	85.00	998
THIGH MEAT - B/S	126.50	860
THIGHS	70.00	785
DRUMSTICKS	68.00	790
LEG QUARTERS	51.00	6,000
WINGS	84.00	2,412

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**MIDWEST BROILER/FRYER** Preliminary majority into Chicago was 4 cents lower and TFEWR elsewhere. Whole bird prices are trending steady to barely steady. Additional offers were mostly moderate for the light buyer interest. Demand into retail and food service channels was light to moderate, instances good. Floor stocks were light to moderate. Weights were desirable to light. Whole bird market activity was fair. Supplies of breast cuts and wings were light and dark meat items were light to moderate. Prices were trending fully steady to higher on all parts items. Market activity on parts was moderate to good.

**NORTHEAST BROILER/FRYER** Prices are trending steady on most sizes. Trucklot buying activity for ready-to-cook whole broiler fryers is light to moderate entering the weekend. Offerings of three pound and smaller sizes are sufficient for current needs; larger sizes are moderate to heavy. Trade activity is moderate. In the parts complex, supplies of breast items, tenders, wings and thigh meat are light and clearing well. Other items are light to moderate.

**WESTERN BROILER/FRYER** Whole broiler fryer prices trended steady to barely steady. Offers were light to moderate for the limited interest. Retail and food service demand was light to moderate. Best interest on leg quarters, thigh meat, boneless skinless breasts, and tenders. Floor stocks were balanced to short. Weights were desirable to heavy. Parts supplies were light to moderate. Parts prices were fully steady to firm. Market activity was light.

**SOUTHERN BROILER/FRYER** Prices for whole broiler/fryers are steady. Offerings are moderate for current trade needs. Retail and food service demand is moderate entering the weekend. The market activity is mostly moderate. In the parts structure, movement is moderate to good for late week business. Prices are trending firm to higher for breast items and wings. Dark meat items are trending steady to firm but legs are trending higher. Supplies are light to moderate for dark meat items with legs in the best position. Breast items and wings are light with good movement. Market activity for parts is moderate to active. In production areas, live supplies are moderate and noted as light.

**DELMARVA BROILER/FRYERS** Less-than-trucklot asking prices are unchanged at 79 to 88 cents, with a steady trending undertone. Movement of ready-to-cook whole birds is moderate entering the weekend. Offerings are sufficient for the lighter sizes, but moderate to heavy for the heavier sizes. Live supplies are moderate; weights are mixed, but noted as desirable. Processing schedules are moderate. Market activity is moderate. In the parts complex, supplies ranged light to moderate. Tenders, wings, and breast cuts are in the best position.

Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

BRANDED U.S.GRADE A	
RANGE	67-98
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	08/15/11 - 08/19/11 (A)
	08/16/10 - 08/20/10 (A)
NO. OF BOXES	08/15/11 - 08/19/11 (A)
	08/16/10 - 08/20/10 (A)

(A) Not reported to avoid disclosing individual operations.

**Southern States Broiler Parts** f.o.b. dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

August 18, 2011

Item	Pounds (000)	Range	Maj	Wtd Avg
Breast - B/S		Too Few To Report		
Tenderloins		Too Few To Report		
Breast - Line Run		Too Few To Report		
Front Halves		Too Few To Report		
Legs		Too Few To Report		
Leg Quarters (Bulk)	306	48.00-50.00	-	48.76
Leg Quarters (4/10)	812	49.00-52.00	-	50.69
Wings (Whole)		Too Few To Report		
Wings (Cut)		Too Few To Report		
Drumsticks		Too Few To Report		
Thighs		Too Few To Report		
B/S Thighs		Too Few To Report		

\*\*\*\*\*  
 Whole Body Index Based on Southern States Parts Trading for August 18, 2011 -- f.o.b. dock.

Range	Today's Average
55.00 - 58.00	55.78

August 19, 2011

Item	Pounds (000)	Range	Maj	Wtd Avg	Pounds (000)	Range	Maj	Wtd Avg	Weekly Pounds (000)	Weekly Wtd Avg
Breast - B/S		Too Few To Report				Too Few To Report			700	125.20
Tenderloins		Too Few To Report				Too Few To Report			530	126.23
Breast - Line Run		Too Few To Report				Too Few To Report			360	80.86
Front Halves		Too Few To Report				Too Few To Report			220	62.36
Legs		Too Few To Report				Too Few To Report			TFEWR	
Leg Quarters (Bulk)	414	48.00-50.00	-	48.55	2,138	48.00-50.00	-	48.55	2,138	48.39
Leg Quarters (4/10)	772	49.00-52.00	-	50.72	3,640	49.00-52.00	-	50.72	3,640	50.50
Wings (Whole)		Too Few To Report				Too Few To Report			450	83.44
Wings (Cut)		Too Few To Report				Too Few To Report			125	105.00
Drumsticks		Too Few To Report				Too Few To Report			TFEWR	
Thighs		Too Few To Report				Too Few To Report			TFEWR	
B/S Thighs		Too Few To Report				Too Few To Report			240	125.00

\*\*\*\*\*  
 Whole Body Index Based on Southern States Parts Trading for August 19, 2011 -- f.o.b. dock.

Range	Today's Average	5-Day Average
55.00 - 58.00	55.68	55.35

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**Northeast Broiler Parts** Prices are trending firm to higher for wings, breast items and legs; steady to firm for other dark meat cuts. Trucklot buying activity is moderate to good entering the weekend. Supplies of most items are light to moderate and clearing well. Movement is moderate to active.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents per pound.

August 18, 2011

Item	Current Neg Trading*	Wtd Avg**	Vol /lbs.
Breast - B/S	145-150	128.64	661,000
Tenderloins	130-135	132.34	155,200
Breast - With Ribs	81-82	92.13	49,261
Breast - Line Run	81	83.46	71,641
Legs	67-68	73.10	61,240
Leg Quarters (Bulk)	48-49	52.83	289,160
Drumsticks	59-60	69.38	87,480
Thighs	71-72	72.46	88,640
B/S Thighs	132-133	130.55	99,280
Wings (Whole)	89-90	96.12	262,040
Backs and Necks (Stripped)	13-15	15.00	12,125
Livers (5 Pound Tubs)	45-50	47.11	11,100
Gizzards (Hearts)	60-65	64.40	18,440

August 19, 2011

Item	Current Neg Trading*	Wtd Avg**	Vol /lbs.	Weekly Wtd Avg	Weekly Vol/lbs.
Breast - B/S	150	131.85	549,400	128.81	2,910,120
Tenderloins	135	132.46	134,720	131.22	692,560
Breast - With Ribs	81-82	90.17	52,471	92.57	260,991
Breast - Line Run	81	83.58	79,472	83.25	365,213
Legs	68-69	70.47	99,640	68.59	555,760
Leg Quarters (Bulk)	48-49	52.57	153,600	51.33	1,221,400
Drumsticks	59-60	71.51	83,960	69.07	370,000
Thighs	71-72	76.39	65,320	72.87	344,040
B/S Thighs	132-133	130.68	62,800	129.97	362,720
Wings (Whole)	90-91	99.50	165,040	96.66	958,600
Backs and Necks (Stripped)	13-15	15.00	9,795	15.00	52,311
Livers (5 Pound Tubs)	45-50	47.00	9,690	47.17	48,660
Gizzards (Hearts)	60-65	63.47	24,120	64.14	102,320

Includes: New York City metropolitan area, northern NJ, MA, CT, RI, and PA (northeast of Harrisburg).

\*Today's negotiated sales as of 11:30 a.m.

\*\* Weighted average price of all grades and brands of product shipped, or to be shipped as of 1:30 p.m.

**Estimated Slaughter of Broiler-Fryers**

	Estimated (1,000)		Actual (1,000)		Avg Wts		Actual (1,000)		Avg Wts	
	08/19	08/18	08/17	08/16	08/17	08/16	08/12	08/11	08/10	08/09
Alabama	4,003	3,851	3,821	3,855	5.58	5.67	4,133	5.60		
Arkansas	3,989	4,853	4,824	4,593	5.41	5.66	3,676	5.58		
Delmarva	2,109	2,089	2,085	2,071	6.31	6.38	2,105	6.30		
KY-LA-TN	2,524	2,494	2,461	2,448	5.12	5.29	2,436	5.12		
Mississippi	2,854	2,944	2,946	2,976	5.90	5.88	2,561	5.74		
North Carolina	2,901	2,806	2,557	2,729	7.20	7.08	3,489	7.08		
Texas	2,551	2,620	2,640	2,555	5.57	5.79	2,034	5.42		
Total	20,931	21,657	21,334	21,227	5.80	5.92	20,434	5.79		
Mon-Fri	106,602 (A)						104,851 (A)			
Saturday	870 (included in total for date shown)						1,410			

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 19-Aug-11 and 20-Aug-11 is estimated to be 31,315,000 head up 2.13 percent from a week ago and down -5.06 percent from a year ago. (Last week 30,663,000, last year 32,984,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 20-Aug-11 is estimated to be 159,522,000 head up 2.24 percent from a week ago, and down 2.88 percent from a year ago. (Last week 156,032,000, last year 164,259,000)

Actual data incorporated when available.

**California Processed Poultry - cents per pound**

Southern (Los Angeles area) - delivered to retailers		Range
Fresh Fryers		109-122
Roasters 4# & Up		129-139
Ducks		
Rabbits-Whole		
Rabbits-Cut Up		
San Francisco - delivered to restaurants & institutions		Range
Fresh Fryers	Dry Pack	128-188
	Ice Pack	
Roasters 4# & Up	Dry Pack	124
	Ice Pack	
Ducks		235-279

**Young Chickens Slaughtered** Under Federal Inspection  
W/E 13-Aug-2011 (Preliminary) (in thousands)

	(A) 4.25 lbs. & down	(B) 4.26 - 6.25 lbs.	(C) 6.26 - 7.75 lbs.	(D) 7.76 lbs. & up	Total
Head	35,399	70,851	30,915	18,867	156,032
Avg Live Wgt	3.76	5.42	6.81	8.02	5.63
% of total /1	23%	45%	20%	12%	100%
<b>Comparisons</b>					
Last week	36,916	68,883	34,161	18,717	158,677
Avg Live Wgt	3.88	5.29	6.84	8.09	5.62
% of total /1	23%	43%	22%	12%	100%
Year Ago 2/	45,784	80,849	29,878	10,199	166,710
Avg Live Wgt	3.61	5.45	6.91	8.16	5.47
% of total /1	27%	49%	18%	6%	100%
To date/2011*	1,165,734	2,232,989	941,469	761,938	5,102,130
To date/2010*	1,277,681	2,494,136	770,259	598,863	5,140,939

/1 May not total to 100% due to rounding. /2 Comparable week.  
\*Note: Year to-date totals reflect comparable time periods.  
Weight Class Description: (A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

**Live Poultry Slaughtered Under Federal Inspection**  
(Preliminary)  
W/E 13-Aug-2011

	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
-----Thousands-----					
Head	156,032	1,407	1,657	3,064	436
Avg Wt	5.63	3.21	7.81	5.70	6.58
Last week	158,677	1,135	1,872	3,007	406
Same wk yr ago	166,710	1,038	1,621	2,659	405
Avg Wt	5.47	3.19	8.04	6.15	6.76
To-date/2011*	5,102,130	43,957	49,550	93,507	13,878
To-date/2010*	5,140,939	45,391	44,822	90,213	13,321
% Change YTD	-1%	-3%	11%	4%	4%
<b>Ready-to-Cook Weight and Dressing Percentage</b>					
Current week	654,453	2,394	8,282	10,676	2,066
Last week	664,365	1,859	9,669	11,528	1,941
Same wk yr ago	679,368	1,755	8,667	10,422	1,971
To-date/2011*	21,757,951	75,140	257,949	333,089	67,748
To-date/2010*	21,300,798	78,094	234,499	312,593	65,795
% Change YTD	2%	-4%	10%	7%	3%
Dressing %	74.5%	53.0%	64.0%		72.0%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 159.5 million head. Estimated U.S. slaughter for this period was 157.9 million head, or 1.6 million less than estimated available. (B) Dressing % adjustments reflect quarterly update. \*Note: Year to-date totals reflect comparable time periods.

**Estimated U.S. Fryer Slaughter/Fryer Availability Comparison**

Week Ending	Million Head Slaughtered	Million Head Available*	Pct	Avg Wt
July 9	146.8	163.3	90%	5.66
16	161.6	162.7	99%	5.78
23	162.4	161.4	101%	5.66
30	161.0	160.2	100%	5.72
Aug 6	160.6	159.5	101%	5.62
13	157.9	159.5	99%	5.63
Year to date	5164.0	5124.7	101%	
Aug 20		158.1		
27		156.0		

\*Based on chick placements 6 to 7 weeks earlier.

**Broiler/Cattle/Hog Weekly Estimated Slaughter**  
Under Federal Inspection (in thousands)

W/E	08/20/11	08/13/11	%chg	08/21/10	%chg
<b>Broilers</b>	159,522	156,032 <sup>1</sup>	+2.24	164,259 <sup>1</sup>	-2.88
<b>Cattle</b>	657	661	-01	671 <sup>2</sup>	-02
<b>Hogs</b>	2,046	2,034	+01	2,076 <sup>2</sup>	-01

<sup>1</sup> Actual data incorporated when available.  
<sup>2</sup> Totals adjusted to reflect USDA, NASS revisions.

**Eastern Region Misc. Poultry** Delivery Week of 15-Aug-11

**Ducklings:** Prices Negotiated by First Receivers, US Grade A, 4-5 lbs. Delivered in Trucklot and Pool Trucklot Quantities, Cents/lb.

Origin	Frozen	Fresh
Long Island	211-215	216-222
Midwest	191-206	196-210

**Roasters:** Prices Negotiated by First Receivers, US Grade A & Plant Grade, 5 Lbs & Up, Delivered, Cents/lb.

	Range	Mostly
Ice Packed (12 per box)	76.00-79.00	77.00-78.00
Vacuum Packed (6-9 per box)	75.00-78.00	76.00-77.00

**Squabs:** New York Area Wholesale Prices, Frozen, Plant Grade, Dollars/Dozen, 1 to 10 Boxes

11 oz.	72.00-90.72
13 oz.	80.64-104.64
15 oz.	87.84-109.63

Eastern Region: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT & WV

**Central Region Ducklings** All reported prices are steady. The undertone continues steady. Demand is moderate to fairly good with supplies light to moderate. Last month's extremely high temperatures continue to affect some aspects of production in certain areas. Market activity is moderate. Schedules are full-time. Prices paid, first receivers for 10-18 oz. boneless breast at \$7.70-8.70, bone in legs at \$2.75-3.10, gizzards at \$1.20-1.50, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

Prices Negotiated by First Receivers for US Grade A Delivered in Trucklot & Pool Trucklot Quantities, 4-5 lbs., cents/lb. Week of 15-Aug-11

Origin	Frozen	Fresh
Midwest and Others	192-210	194-210

**Graystone Small Animal Auction** Date of Auction: 08/16/11  
\*\*\*All Papers Required to Sell All Out of State Poultry\*\*\*  
Prices Paid per lb., Except as Noted

	Range
Muscovy Ducks - Drakes	1.10 - 1.60 lbs.
Cockateals	- 18.00 ea.
Pekin Ducks	5.00 - 6.00 ea.
Pullets 4-6LBS	- 1.05 ea.
Red Fowl 5-6LBS	.60 - .85 lbs.
Red Fowl 4-5LBS	.40 - .60 lbs.
Leghorn Roosters	- 2.25 ea.
Crossbred Roosters 7-11LBS	.80 - .90 lbs.
Crossbred Roosters 4-6LBS	1.20 - 1.60 lbs.
Crossbred Fowl 5-9LBS	.70 - .80 lbs.
Banty Roosters	4.00 - 4.50 ea.
Banty Hens	3.00 - 3.25 ea.
Guinea Pigs	.15 - 2.00 ea.
Guinea Fowl	1.50 - 1.70 lbs.
Kid Goats	50.00 - 60.00 ea.
Geese 9-14LBS	1.50 - 1.60 lbs.
Pigeons	1.20 - 1.70 ea.
White Pigeons	2.75 - 3.10 ea.
Chukars	- 4.00 ea.
Rabbits 6-9LBS	1.60 - 1.70 lbs.
Rabbits 4-6LBS	1.80 - 2.10 lbs.
Leghorn Hens	- 1.75 ea.
Bunnies	2.00 - 6.00 ea.
Doves	2.75 - 3.50 ea.
Silkies	2.50 - 3.50 ea.
Goats	- 150.00 ea.
Guinea Keets	1.70 - 2.20 ea.
Chicks	.70 - .80 ea.
Quail	1.00 - 1.20 ea.
Love Birds	16.00 - 35.00 ea.
Parakeets	8.00 - 10.00 ea.
Ducklings	.60 - .70 ea.
Muscovy Ducks - Hens	1.20 - 1.40 lbs.
Turkey Poult	5.00 - 6.00 ea.
Call Ducks	4.50 - 8.00 ea.
Total Coops Sold	3100

**NATIONAL FOWL MARKETS****LIVE SPENT HEAVY FOWL**

Prices are trending steady to instances firm when compared to the previous week. Offerings are light to moderate for the moderate to good demand. Processing schedules are noted as normal. Finished product supplies are at least sufficient for current needs. Market activity is moderate to active with feature activity noted as moderate to good.

<b>Final prices at Farm Buyer Loading:</b>	<b>Price Range</b>	<b>Wtd Avg</b>
Prices in cents per pound.	8.5 – 19.3	13.22

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

**LIVE SPENT LIGHT FOWL**

Prices continue to trend steady. Demand is light to moderate for the generally sufficient offerings of light type hens. Processing schedules are mostly normal. Market activity is slow to moderate. The majority of removal costs range 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.) Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV; North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI; South Central = AR, CO, KS, LA, MO, NM, OK, TX.

**USDA, AMS, POULTRY PROGRAMS POULTRY MARKET NEWS AND ANALYSIS OFFICES**

Washington, DC	Voice (202)720-6911	Michael Sheats,	Des Moines, IA	Voice (515)284-4471	Jason Karwal,
	Fax (202)720-2403	Chief		Fax (515)284-4468	Officer-in-Charge
Atlanta, GA	Voice (404)562-5850	Annie Terry,	Jackson, MS	Voice (601)965-4662	Gary Brown,
	Fax (404)562-5875	Officer-In-Charge		Fax (601)3591175	Southern States Area Supervisor