



U.S. Department of Agriculture	Agricultural Marketing Service	Poultry Programs	Market News and Analysis Branch
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Guatemala

Guatemala has Central America's largest economy, accounting for almost one-third of the region's gross domestic product (GDP). In 2008, according to the Central Bank (BANGUAT), Guatemala's GDP, was estimated at US\$38.9 billion a 4.0 increase from previous year. The inflation rate reached 9.4 percent. For 2009, Guatemala's GDP is expected to grow 1-2 percent and the inflation rate is forecast at 4.5 a 6.5 percent. Agriculture is the principal contributor to the production of goods, although wholesale and retail sales are the largest single sector in GDP calculations.

Guatemala Broiler Meat Situation

	2007	2008	2009	2010
Production (1000 MT)	160	160	160	160
Total Imports (1000 MT)	61	55	60	65
Total Exports (1000 MT)	4	5	5	5
Total Dom. Consumption (1000 MT)	217	210	215	220
Per Capita Consumption (KG)	17.05	16.15	16.19	16.24

Guatemala's population is estimated at 13.8 million. Almost 54% of the population lives in rural areas and about 46% live in urban areas.

According to the World Bank, Guatemala has one of the most unequal income distributions in the Western Hemisphere. Per capita income was roughly US\$2,845 in 2008, but income distribution is highly skewed. The wealthiest 10 percent of the population receives almost one-half of all income and the top 20 percent receives two-thirds of all income. As a result, about 32 percent of the population lives on less than US\$2 a day and 13.5 percent on less than US\$1 a day. The exchange rate has fluctuated significantly over the last twelve months and presently it is US\$1.00 per Q8.36 (Q=quetzal).

Guatemala ratified the U.S.-Central America-Dominican Republic Free Trade Agreement (CAFTA-DR) on March 10, 2005 and the agreement entered into force on July 1, 2006. CAFTA-DR has had a positive effect on bilateral trade and it is expected to add between 0.5 to 0.6 percentage points per year to Guatemala's GDP. Besides CAFTA-DR, Guatemala has a free trade agreement with Mexico, the Dominican Republic, Taiwan, Colombia and Chile. In addition, it has partial free trade agreements with Cuba, Panama, and Venezuela, and is negotiating one with Belize and Canada.

One of the major benefits for U.S. exporters are legal changes that improve Guatemala's transparency in customs dealings, anti-corruption measures in GOG contracting and procurement, and legal protection for U.S. investors.

Guatemala Poultry Meat Imports in Million US\$

	2006	2007	2008
Imports from the World	33	42	39
Imports from the U.S.	27	38	31
U.S. market share	83%	91%	80%

The U.S. Census Bureau reported that in 2008 the U.S. agricultural products exported to Guatemala were US\$845 million representing a 23 percent increase from previous year. Products imported into Guatemala included: Bulk agricultural products US\$399.5 million (28 percent increase); intermediate agricultural products US\$250.3 (22 percent increase); consumer-oriented agricultural products US\$184.9 million (15 percent increase). U.S. poultry meat exports to Guatemala totaled (US\$59.5 million) in 2008.

Source: USDA/FAS GAIN Report

U.S. Broiler Exports in thousand pounds

	2007	2008	Jan-Aug 08	Jan-Aug 09
Russia	1,886,734	1,814,991	1,354,422	1,084,240
Mexico	533,943	679,866	413,171	539,082
China (Mainland)	654,436	733,832	513,194	500,822
Canada	251,112	265,984	171,368	164,051
Ukraine	198,453	390,726	223,722	138,274
Cuba	210,551	316,715	220,359	232,216
Lithuania	236,798	198,022	99,838	141,205
Turkey	132,938	148,287	110,721	86,917
Angola	175,579	221,828	120,889	115,758
Hong Kong	74,168	131,198	73,448	107,752
Other countries	1,549,285	2,059,312	1,286,317	1,437,096
Total	5,903,997	6,960,761	4,587,451	4,547,411

U.S. Turkey Exports in thousand pounds

	2007	2008	Jan-Aug 08	Jan-Aug 09
Mexico	301,541	358,311	227,198	172,375
China (Mainland)	48,214	85,623	54,350	41,110
Russia	30,714	26,056	21,386	10,878
Canada	23,710	22,271	13,355	10,235
China (Taiwan)	11,878	18,030	14,889	8,869
Hong Kong	14,550	19,372	12,704	13,198
Panama	11,776	9,183	4,939	4,816
Dominican Republic	7,494	13,625	8,021	10,360
Other countries	96,645	123,753	74,029	69,175
Total	546,522	676,222	430,872	341,017

U.S. Egg Product Exports, (shell-egg equivalent, 1,000 dozen)

	2007	2008	Jan-Aug 08	Jan-Aug 09
Japan	35,409	29,637	22,551	14,012
Canada	14,257	9,353	5,695	15,256
Mexico	13,885	7,756	4,814	5,159
Germany	10,613	9,195	5,874	8,788
South Korea	4,381	2,311	1,976	1,326
United Kingdom	3,893	4,424	3,344	2,508
China (Mainland)	2,240	4,255	3,836	283
Other countries	27,264	26,314	19,410	19,682
Total	111,941	93,245	67,498	67,014

Source: ERS calculations using data from U.S. Department of Commerce, Bureau of the Census.

**INSPECTED EGG PRODUCTS-
U.S. & CANADA IMPORT/EXPORT TRADE**

U.S. Exports to Canada, in Pounds (000) (Preliminary)

Type	Year-To-Date			
	2009	2008 /1	2009 /2	2008
Liquid	425	100	9,737	931
Frozen	0	0	95	39
Dried	0	0	636	444
Total	425	100	10,468	1,414

U.S. Imports From Canada, in Pounds (000) (Preliminary)

Type	Year-To-Date			
	2009	2008 /1	2009 /2	2008
Liquid	315	398	13,906	15,594
Frozen	5	0	257	481
Dried	0	0	0	590
Total	320	398	14,163	16,665

Inspected Shell Eggs

U.S Exports to Canada, In 30-Dozen Cases (Preliminary)

	Year-To-Date			
	2009	2008 /1	2009 /2	2008
Jumbo	0	0	0	0
Extra Large	798	3,447	62,581	59,304
Large	6,312	5,214	136,259	76,360
Medium	450	699	42,397	38,781
Ungraded	15,078	19,007	321,475	357,366
Misc	0	0	9,770	5,974
Total	22,638	28,367	572,482	537,785

/1 Comparable Week, to-date figures may not total due to rounding.

/2 Includes revisions to previous week(s)

Note: Year to-date totals reflect comparable time periods.

Data Source: Agriculture and Agri-Food Canada, AISD, AID, Poultry Section

**U.S./CANADIAN LIVE POULTRY-
SLAUGHTERED UNDER INSPECTION**

Week Ending 17-Oct-09 (Preliminary)

U.S. fowl slaughtered domestically

	Thousands		
	Light Hens	Heavy Hens	Total Hens
Head	1,120	1,564	2,684
Last Week	1,365	1,617	2,982
Same week yr ago	1,281	1,803	3,084
To-date/2009*	52,859	61,965	114,824
To-date/2008*	56,481	67,588	124,069

U.S. fowl slaughtered in Canada

	Thousands		
	Light Hens	Heavy Hens	Total Hens
Head	188	0	188
Last Week	294	8	302
Same week yr ago	215	0	215
To-date/2009*	12,814	43	12,857
To-date/2008*	13,382	50	13,432

Data Source: Agriculture and Agri-Food Canada, AISD, AID, Poultry Section

Total U.S. fowl slaughtered in the U.S. and Canada

	Thousands		
	Light Hens	Heavy Hens	Total Hens
Head	1,308	1,564	2,872
Last Week	1,659	1,625	3,284
Same week yr ago	1,496	1,803	3,299
To-date/2009*	65,673	62,008	127,681
To-date/2008*	69,863	67,638	137,501

*Note: Year to-date totals reflect comparable time periods.

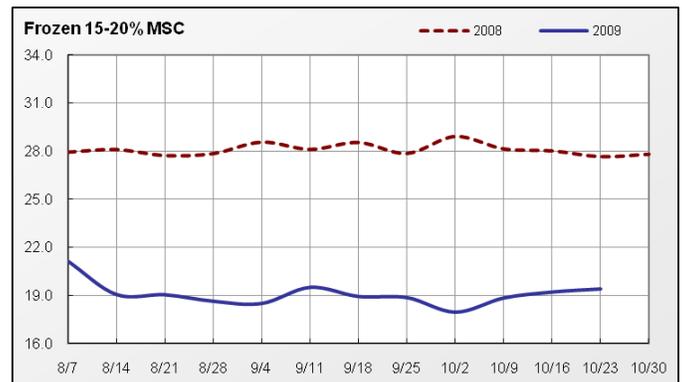
NATIONAL MECHANICALLY SEPARATED CHICKEN

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

The market tone was usually steady on all fat contents. Supplies of fresh and frozen 15-20% were adequate to fully adequate for trade requirements. The remainder of fat contents were at least sufficient. Industry closely watching market conditions as the contract season begins. Supplies of raw material were adequate to available. Export and domestic demand was light to moderate. Schedules were seasonally normal. Frame values were steady, mostly 7-9 cents FOB.

Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

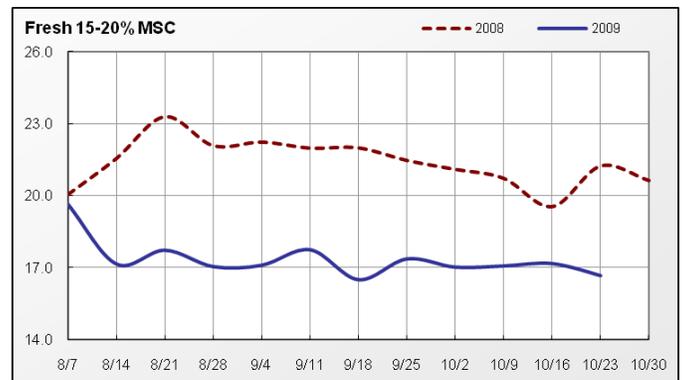
Fat Content	Frozen			Fresh		
	23-Oct-09	Last Week	Last Year	23-Oct-09	Last Week	Last Year
15% or Less						
Price Range			32.00	18.00 - 19.00	19.00 - 20.00	24.00-26.00
Wtd Avg Price			32.00	18.57	19.20	24.80
Volume Traded	-	-	40	282	202	201
Volume Exported	-	-	-	-	-	-
15-20%						
Price Range	17.00 - 22.50	17.00 - 22.50	24.00-32.00	15.00 - 19.00	16.00 - 20.00	18.00-24.00
Wtd Avg Price	19.39	19.20	27.65	16.66	17.16	21.24
Volume Traded	1,859	1,297	916	2,767	2,000	1,429
Volume Exported	1,618	1,297	676	857	122	110
20% or More						
Price Range	-	-	-	17.00	17.00	21.00
Wtd Avg Price	-	-	-	17.00	17.00	21.00
Volume Traded	-	-	-	41	82	82
Volume Exported	-	-	-	-	-	-



Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

Fat Content	Frozen			Fresh		
	Sep 2009	Aug 2009	Sep 2008	Sep 2009	Aug 2009	Sep 2008
15% or Less						
Wtd Avg Price	-	20.00	27.49	19.07	20.20	27.17
Volume Traded	-	216	316	1,170	981	1,148
Volume Exported	-	216	316	-	-	-
15-20%						
Wtd Avg Price	18.86	19.34	28.25	17.21	17.77	21.88
Volume Traded	6,748	6,748	6,260	13,286	12,115	12,855
Volume Exported	5,848	5,848	5,142	3,773	2,774	3,915
20% or More						
Wtd Avg Price	-	-	-	17.80	19.66	21.00
Volume Traded	-	-	-	204	246	322
Volume Exported	-	-	-	-	-	-

Note: Volume exported refers to that portion of the total volume that is destined for export markets.



NATIONAL YOUNG TURKEY PARTS, INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 23 OCTOBER 2009.

The market tone on tom bulk parts was steady to fully steady. Demand was light to moderate. Offerings ranged tight to adequate with full cut wings the tightest. The trade sentiment on white meat items was steady and not well tested. Trading was slow for the limited inquiry. Offerings were adequate, instances fully adequate. The market tone on thigh meat was steady to firm. Demand was moderate to good. Offerings short to barely adequate. Domestic: fresh full-cut wings 68-70, fresh tails 27-29, fresh tom necks 38-39, fresh mechanically separated turkey 14 cents for pet food, and ground necks 63 cents. Export: turkey frys 90-118, fresh thigh 96, fresh tom drums 52 cents delivered port.

EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME	WEEKLY	WEEKLY
FRIDAY, OCTOBER 23, 2009	RANGE	CODE 1/	PRICE	(000)	PRICE	(000)
DRUMSTICKS, TOMS	56.00		56.00	80	56.05	614
WINGS FULL-CUT - TOMS		R	73.00	54	73.00	54
WINGS, V-TYPE, TOM	64.00-70.00		66.00	360	67.38	468
TAILS	30.00-32.00		31.19	134	30.80	502
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	96.00	R	20.50 96.00	108 80	20.50 96.00	108 280

EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME
THURSDAY, OCTOBER 22, 2009	RANGE	CODE 1/	PRICE	(000)
DRUMSTICKS, TOMS	58.00		58.00	80
WINGS FULL-CUT - TOMS	73.00		73.00	54
WINGS, V-TYPE, TOM	72.00		72.00	108
TAILS	30.00-31.00		30.76	314
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	20.00-21.00 96.00		20.50 96.00	108 160

EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME
WEDNESDAY, OCTOBER 21, 2009	RANGE	CODE 1/	PRICE	(000)
DRUMSTICKS, TOMS	54.00-56.00		55.50	254
WINGS FULL-CUT - TOMS		R	70.00	54
WINGS, V-TYPE, TOM		F	76.00	162
TAILS		M	30.00	54
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN		M	96.00	40

EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME
TUESDAY, OCTOBER 20, 2009	RANGE	CODE 1/	PRICE	(000)
DRUMSTICKS, TOMS	56.00		56.00	160
WINGS FULL-CUT - TOMS		R	70.00	54
WINGS, V-TYPE, TOM		F	76.00	162
TAILS		M	30.00	54
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN		M	96.00	40

EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME
MONDAY, OCTOBER 19, 2009	RANGE	CODE 1/	PRICE	(000)
DRUMSTICKS, TOMS	56.00		56.00	40
WINGS FULL-CUT - TOMS		R	70.00	54
WINGS, V-TYPE, TOM		F	76.00	162
TAILS	30.00		30.00	54
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	96.00		96.00	40

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R-THURSDAY F=FRIDAY
2/ Product contains 15/20% fat with skin added.