



# INTERNATIONAL EGG AND POULTRY REVIEW



## Colombia

The United States (U.S.) and Colombia approved a Trade Promotion Agreement on October 12, 2011, which took effect on May 15, 2012. Since then Colombia negotiated and signed a trade agreement with the European Union (EU) and Peru in June 2012. This trade agreement took effect on August 1, 2013. Until all the EU members have ratified the agreement, the trade agreement will only be formally applied provisionally. It is estimated the agreement will save EU and Colombian exporters about U.S. \$676 million.

A primary aim of the agreement between the EU, Colombia and Peru is to foster regional integration among Andean countries. The trade agreement is also open for Ecuador and Bolivia to enter into.

Meanwhile, the Customs Union consisting of Russia, Belarus and Kazakhstan, announced in September, 2013 that it has resolved to allow poultry and beef imports from Colombia. Colombia started the process in 2012 with the launch of a meat quality plan.

From 2001 to 2011 Colombia exported chicken meat primarily to Hong Kong, Vietnam, China and Thailand. During this same time frame Venezuela, followed by Ecuador, were primary destinations for Colombia's shell egg and egg product exports.

A majority of Colombia's shell egg and egg product imports from 2001-2011 came from North and South America. Even though no country totally dominated Colombia's shell egg and egg product imports, the U.S. was the most consistent supplier of product for the time frame.

From 2001-2011 the top suppliers of turkey meat to Colombia was Peru with the U.S. and Chile distant seconds. The top suppliers of chicken meat for the same time frame were Ecuador and the U.S.

Colombia's total broiler meat consumption for 2013 is estimated to be up 71% since 2003 while total broiler meat production is estimated to be up 65% for the same time frame. U.S. January-July cumulative total broiler meat exports to Colombia have increased 56% from 2003-2013. Meanwhile, from 2003-2013 U.S. other poultry meat January-July cumulative total exports have increased 248%.

U.S. January-July 2013 cumulative total turkey meat exports to Colombia are 94% higher than 2003 for the same time frame. Colombia 2013 egg and egg product cumulative total imports from the U.S. for January-July time frame 16% higher than 2003 for the same period.

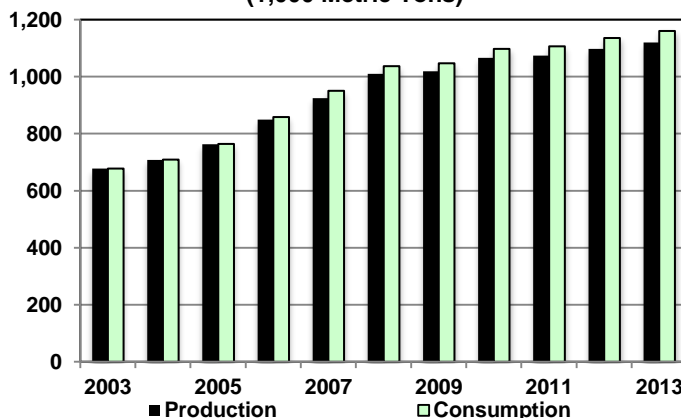
Sources: FAOSTAT, FAO Statistics Division 2013, 21 September 2013; The Poultry Site; May 1, 2012, USDA, Livestock, Poultry & Grain, International Egg & Poultry Review; USDA, Foreign Agricultural Service Official USDA PSD Online Estimates; Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics/USDA, Foreign Agricultural Service

### Colombia Chicken Meat Exports (Metric Tons)

	2007	2008	2009	2010	2011
China-Mainland	0	156	23	27	155
Hong Kong	104	883	2,027	3,832	2,266
Thailand	0	0	0	287	472
Vietnam	0	54	78	535	1,376
Other	25	3,168	0	0	0
<b>Total</b>	<b>129</b>	<b>4,261</b>	<b>2,128</b>	<b>4,681</b>	<b>4,269</b>

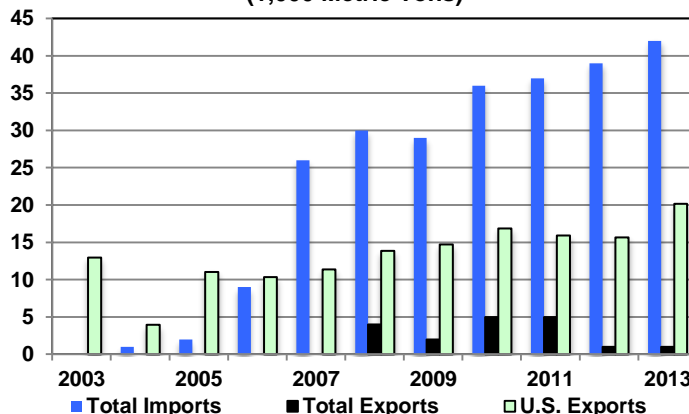
Source: FAOSTAT, FAO Statistics Division 2013, 21 September 2013

### Columbia Total Broiler Meat Production & Consumption Comparisons (1,000 Metric Tons)



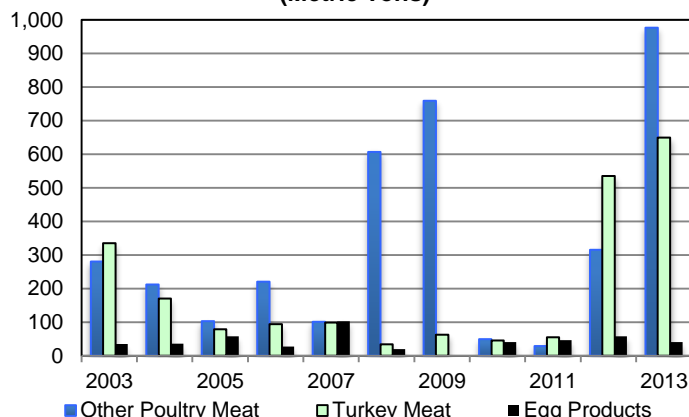
Source: USDA, Foreign Agricultural Service Official USDA PSD Online Estimates

### Columbia Broiler Meat Total Imports, Total Exports & U.S. January-July Total Broiler Meat Export Comparisons (1,000 Metric Tons)



Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics/USDA, Foreign Agricultural Service; USDA, Foreign Agricultural Service Official USDA PSD Online Estimates

### U.S. Egg Product, Other Poultry Meat & Turkey Meat January-July Total Exports to Colombia (Metric Tons)



Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics/USDA, Foreign Agricultural Service

**INSPECTED EGG PRODUCTS-U.S. & CANADA IMPORT/EXPORT TRADE**

**U.S. Exports to Canada, in Pounds (000) (Preliminary)**

Type	Year-To-Date*			2012
	2013	2012 /1	2013 /2	
Liquid	0	192	3,070	1,356
Frozen	0	0	40	0
Dried	0	0	246	179
Total	0	192	3,356	1,535

**U.S. Imports From Canada, in Pounds (000) (Preliminary)**

Type	Year-To-Date*			2012
	2013	2012 /1	2013 /2	
Liquid	94	109	8,643	10,481
Frozen	0	15	1,255	1,013
Dried	0	0	50	0
Total	94	124	9,948	11,494

**INSPECTED SHELL EGGS**

**U.S Exports to Canada, In 30-Dozen Cases (Preliminary)**

	Year-To-Date*			2012
	2013	2012 /1	2013 /2	
Jumbo	0	0	0	0
Extra Large	2,250	4,121	109,657	81,372
Large	8,430	5,430	262,791	173,076
Medium	0	750	23,054	26,070
Ungraded	15,608	16,440	332,621	168,434
Misc	0	0	0	1,620
Total	26,288	26,741	728,123	450,572

/1 Comparable Week, to-date figures may not total due to rounding.

/2 Includes revisions to previous week(s)

\*Note: Year to-date totals reflect comparable time periods.

Data Source: Agriculture and Agri-Food Canada, AISD, AID, Poultry Section

**U.S./CANADIAN LIVE POULTRY SLAUGHTERED UNDER INSPECTION**

Week Ending Oct 12, 2013 (Preliminary)

	U.S. Fowl Slaughtered Domestically		Total Hens
	Light Hens	Heavy Hens	
	-----Thousands-----		
Head	1,196	1,455	2,651
Last Week	1,215	1,485	2,700
Same week yr ago	1,280	1,545	2,825
To-date/2013*	62,133	61,244	123,377
To-date/2012*	62,794	66,788	129,582

**U.S. Fowl Slaughtered in Canada**

	U.S. Fowl Slaughtered in Canada		Total Hens
	Light Hens	Heavy Hens	
	-----Thousands-----		
Head	226	0	226
Last Week	376	0	376
Same week yr ago	291	0	291
To-date/2013*	14,216	0	14,216
To-date/2012*	11,021	36	11,057

Data Source: Agriculture and Agri-Food Canada, AISD, AID, Poultry Section

**Total U.S. Fowl Slaughtered in the U.S. and Canada**

	Total U.S. Fowl Slaughtered in the U.S. and Canada		Total Hens
	Light Hens	Heavy Hens	
	-----Thousands-----		
Head	1,422	1,455	2,877
Last Week	1,591	1,485	3,076
Same week yr ago	1,571	1,545	3,116
To-date/2013*	76,349	61,244	137,593
To-date/2012*	73,815	66,824	140,639

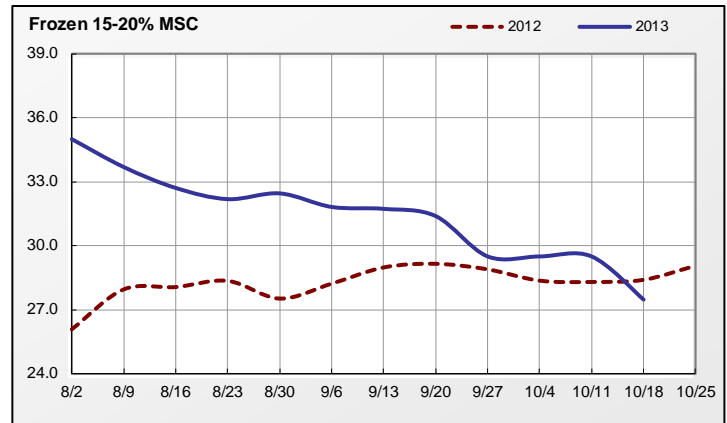
\*Note: Year to-date totals reflect comparable time periods.

**NATIONAL MECHANICALLY SEPARATED CHICKEN** (F.O.B. Shipper Dock or equivalent; negotiated prices in trucklot and less-than-trucklot volumes reported in thousand pound quantities, cents/pound; delivery within 2 weeks.)

Prices are trending weak on all fat contents. Demand is light to moderate into both domestic and export channels; Mexico is light. Supplies are moderate to mostly heavy. Schedules are normal. Contract negotiations are in full swing, however it's all talk and no action at present. All of industry is watching each and every development on the spot marketplace looking for future market direction to aid companies' in strategizing and positioning. Market activity is slow to moderate. Supplies of raw materials are moderate to heavy. Frame prices are steady to weak with trading levels between 10-15.75 cents FOB, mostly 10-13 cents FOB.

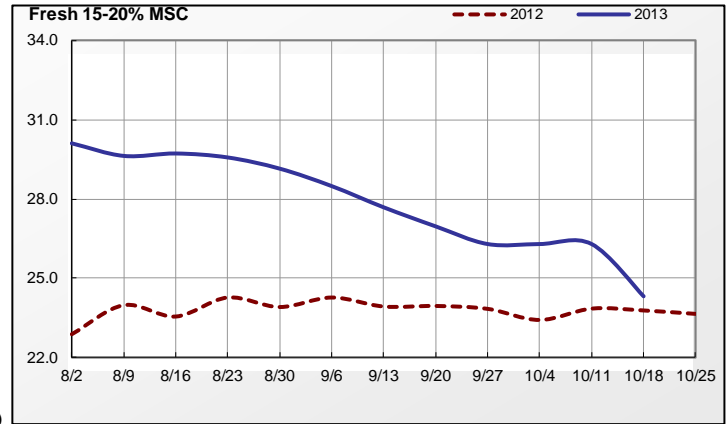
**Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	18-Oct-13	Last Week	Last Year	18-Oct-13	Last Week	Last Year
<b>15% or Less</b>						
Price Range	-	-	-	28.00 - 29.00	29.00 - 30.00	24.00-25.00
Wtd Avg Price	-	-	-	28.67	29.67	24.57
Volume Traded	-	-	-	122	122	143
Volume Exported	-	-	-	-	-	-
<b>15-20%</b>						
Price Range	25.50 - 31.00	27.00 - 33.00	27.00-31.00	20.00 - 28.00	23.00 - 31.00	18.00-26.00
Wtd Avg Price	27.48	29.51	28.37	24.32	26.30	23.42
Volume Traded	2,246	2,559	1,965	2,774	3,233	4,610
Volume Exported	1,926	2,359	1,325	449	571	326
<b>20% or More</b>						
Price Range	-	-	-	-	22.00	22.00
Wtd Avg Price	-	-	-	-	22.00	22.00
Volume Traded	-	-	-	-	82	82
Volume Exported	-	-	-	-	-	-



**Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

Fat Content	Frozen			Fresh		
	Sep 2013	Aug 2013	Sep 2012	Sep 2013	Aug 2013	Sep 2012
<b>15% or Less</b>						
Wtd Avg Price	33.00	33.00	30.00	30.59	31.80	25.50
Volume Traded	40	80	80	551	816	653
Volume Exported	-	-	-	-	-	-
<b>15-20%</b>						
Wtd Avg Price	30.93	33.04	28.84	27.38	29.62	24.00
Volume Traded	7,602	7,232	8,600	13,991	13,676	17,085
Volume Exported	6,202	6,036	8,080	3,223	1,877	2,203
<b>20% or More</b>						
Wtd Avg Price	-	-	-	22.00	22.00	22.29
Volume Traded	-	-	-	286	326	286
Volume Exported	-	-	-	-	-	-



Note: Volume exported refers to that portion of the total volume that is destined for export markets.

Source: USDA AMS Livestock, Poultry & Grain Market News ([www.ams.usda.gov/lpsmarketnewspage](http://www.ams.usda.gov/lpsmarketnewspage))

**NATIONAL YOUNG TURKEY PARTS**

INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 18 OCTOBER 2013.

The market on bulk parts was steady with wings barely steady to weak and necks steady to firm. Demand and offerings was light to moderate. The market on tom breast meat is steady, balance of white meat and trims steady, with destrapped tenders barely steady. Demand moderate to good. Offerings light to moderate. Thigh meat market was steady to firm. Demand moderate. Offerings light. Trading was slow to moderate. For domestic: frozen livers (pet food) 23 cents FOB, fresh tom full-cut wings 70, fresh tom necks 59-63, fresh scapula 136-137.75, fresh wing meat 102, body chopping skin 29 cents, frozen machine defatted tom gizzards 90 cents delivered. For export: frozen scapula 135 cents, fresh tom breast meat 202-205 cents and fresh thigh meat 138 cents delivered port or Border.

**EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
<b>FRIDAY, OCTOBER 18, 2013</b>						
DRUMSTICKS, TOMS						
WINGS FULL-CUT - TOMS						
WINGS, V-TYPE, TOM	71.50-76.00		74.10	348	74.10	348
TAILS	57.00-60.00		58.53	144	58.53	144
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	138.00		138.00	216	138.00	216
<b>THURSDAY, OCTOBER 17, 2013</b>						
DRUMSTICKS, TOMS						
WINGS FULL-CUT - TOMS						
WINGS, V-TYPE, TOM						
TAILS						
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN						

**Due to the Government Shutdown, Reports for the Following Days Were Not Released:**

**Monday, October 14, 2013  
Tuesday, October 15, 2013  
Wednesday, October 16, 2013**

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):  
M=MONDAY T=TUESDAY W=WEDNESDAY R-THURSDAY F=FRIDAY  
2/ 15-20% fat with skin added.