

# INTERNATIONAL EGG AND POULTRY REVIEW

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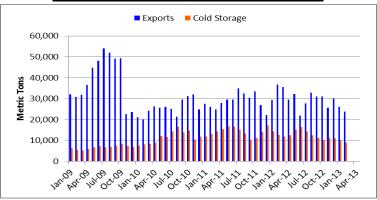
U.S. Department of Agriculture

**Agricultural Marketing Service** 

Livestock, Poultry and Seed Programs

Market News

## Comparison of US Paw and Feet Exports versus US Paw and Feet Cold Storage Holdings in Metric Tons (MT)



#### **US Chicken Paw and Feet Exports**

The US shipped 49,645 MT of paws and feet from January-February 2013, 25% lower than the same time a year ago (66,072 MT). Comparatively, US paw and feet exports from January-February 2013 are 7% lower than 2011 (53,422 MT), 21% higher than 2010 (41,140 MT), 21% lower than 2009 (62,893 MT), and 27% lower than 2008 (67,666 MT). Total US exports of paws and feet have been on the decline since 2008.

In February 2013, the US exported a total of 23,688 MT of paws and feet, 9% lower than January 2013 (25,957 MT) and 36% lower than February 2012 (36,786 MT). In comparison, February 2013 exports are 9% lower than February 2011 (26,094 MT), 18% higher than February 2010 (20,150 MT), 23% lower than February 2009 (30,934 MT), and 38% lower than 2008 (38,119 MT).

The top two leading markets for US paw and feet exports have been China and Hong Kong despite ongoing trade disputes. Combined China and Hong Kong accounted for nearly 75% of total US paw and feet exports from January-February in 2013 (49,645 MT) and 98% in 2012 (64,626 MT).

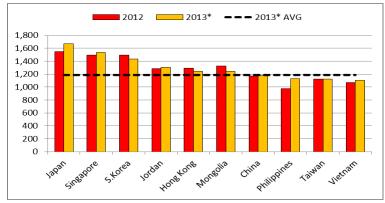
#### Top US Paw Export Destinations by Volume (MT) in 2013

<u>100</u>	100 03 Faw Export Destinations by Volume (WT) in 2013						
	2009	<u>2010</u>	<u>2011</u>	2012	2012*	2013*	<u>%</u>
China	377,805	48,219	28,483	145,007	8,024	28,491	255%
Taiwan	516	453	487	15,973	0	9,397	
HK	85,797	242,288	308,932	192,649	56,602	8,668	-85%
S.Korea	228	69	305	2,161	0	1,100	
Mongolia	0	0	0	863	0	710	
Vietnam	3,312	9,505	3,608	2,652	1,049	661	-37%
Phil.	3,902	4,115	2,629	1,420	213	319	49%
Japan	613	547	48	1,651	0	96	
Jordan	394	0	0	233	0	91	
Sing.	174	73	442	640	47	71	52%
Others	950	1,585	1,226	726	136	40	-71%
Total	473,691	306,853	346,160	363,974	66,072	49,645	-25%
Note: Data is January-December except 2012* and 2013*, which is							
January-February. % = Percentage Change from 2012 to 2013. HK =							
Hong Kong. S.Korea = South Korea. Phil. = Philippines. Sing. =							
Singapor	e.						

The US exported a total of 337,656 MT to both China and Hong Kong in 2012 accounting for 93% of total exports, 97% in 2011 (337,415 MT), 95% in 2010 (290,507 MT), 98% in 2009 (463,602 MT), and 97% in 2008 (494,903 MT).

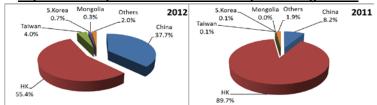
Source: Department of Commerce, US Census Bureau, Foreign Trade Statistics/USDA FAS

#### Top US Chicken Paw and Feet Prices in 2013\* (\$/MT)



Note: Data is for HS0207140045 from January-December with the exception of 2013\*, which is January-February. S.Korea = South Korea.

#### Top US Paw Exports 2012 versus 2011 by Percentage Value



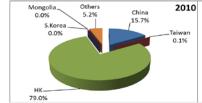
Note: Data is January-December. HS Code 0207140045. HK = Hong Kong. S.Korea = South Korea. Source: Department of Commerce, US Census Bureau, Foreign Trade Statistics/USDA FAS

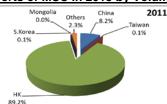
### Top US Paw Export Destinations by Value ('000 Dollars) in 2013

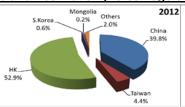
	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u> 2012"</u>	<u> 2013"</u>	<u>%</u>		
China	278,256	71,989	41,196	169,591	11,002	33,550	205%		
HK	72,708	369,634	450,346	249,262	73,647	10,820	-85%		
Taiwan	466	594	641	17,960	0	10,569			
S.Korea	131	82	406	3,231	0	1,577			
Mongolia	a 0	0	0	1,145	0	884			
Vietnam	2,876	13,548	4,469	2,845	1,170	731	-38%		
Phil.	3,583	4,792	2,887	1,387	174	359	106%		
Japan	390	797	84	2,555	0	161			
Jordan	295	0	0	299	0	119			
Sing.	117	95	594	958	81	110	36%		
Others	848	1,638	1,596	880	155	93	-40%		
Total	359,670	463,169	502,219	450,113	86,229	58,973	-32%		
Note: Da	Note: Data is January-December except 2012* and 2013*, which is								

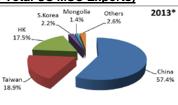
Note: Data is January-December except 2012\* and 2013\*, which is January-February. % = Percentage Change from 2012 to 2013. HK = Hong Kong. S.Korea = South Korea. Phil. = Philippines. Sing. = Singapore.

Comparison of Top US Exports of MSC in 2013 by Volume and Destination (Percentage of Total US MSC Exports)









Note: All data is January-December except for 2013\*, which only includes exports from January-February.

Source: USDA FAS

INSPECTED EGO U.S. Exports to				RT TRADE	U.S./CANADIAN LIVE
Week Ending Ap		ulius (000) (Fi	Year-To-Date*		Week Ending Apr 06, U.S
Type	2013	2012 /1	2013 /2	2012	Light He
Liquid	48	48	1,097	342	Light He
Frozen	0	0	0	0	Head
Dried	0	Ō	59	0	Last Week
Total	48	48	1,156	342	Same week yr ago
U.S. Imports Fre	om Canada, in	Pounds (000)	(Preliminary)		To-date/2013*
Week Ending Ap		` '	Year-To-Date*		
Type	2013	2012 /1	2013 /2	2012	To-date/2012*
Liquid	182	218	3,463	5,376	U.
Frozen	42	0	385	352	Light He
Dried	0	0	4	0	
Total	224	218	3,852	5,728	Head
	INSPEC	TED SHELL EG	i <u>GS</u>		Last Week
U.S Exports to		Dozen Cases			Same week yr ago
Week Ending Ap	or 06, 2013		Year-To-Date*		To-date/2013*
	2013	2012 /1	2013 /2	2012	To-date/2012*
Jumbo	0	0	0	0	Data Source: Agricultu
Extra Large	4,980	2,100	31,490	21,720	Total U.S. F
Large	9,570	4,180	55,170	44,901	Light He
Medium	1,650	630	9,363	9,982	
Ungraded	11,700	5,820	33,989	32,208	Head
Misc	0	0	0	0	Last Week
Total	27,900	12,730	130,012	108,811	Same week yr ago
/1 Comparable W			al due to rounding	g.	To-date/2013*
/2 Includes revision					To-date/2012*
*Note: Year to-da				o .:	*Note: Year to-date tot
Data Source: Agr	iculture and Agr	i-Food Canada,	AISD, AID, Poult	ry Section	

U.S./CANADIAN LIVE POULTRY SLAUGHTERED UNDER INSPECTION Week Ending Apr 06, 2013 (Preliminary)

U.S. F	owl Slaughtered [	Domestically	
Light Hens	Heavy	Total Hens	
	Thousands		
Head	1,812	1,440	3,252
Last Week	1,833	1,480	3,313
Same week yr ago	1,722	1,271	2,993
To-date/2013*	22,220	19,663	41,883
To-date/2012*	22,184	20,575	42,759

0.8.	Fowl Slaughtered in	Canada		
Light Hens	Heavy He	Heavy Hens		
	Thousands		-	
Head	489	0	489	
Last Week	269	0	269	
Same week yr ago	300	0	300	
To-date/2013*	4,790	0	4,790	
To-date/2012*	4,157	36	4,193	
D . O		A100 A10	D 11 O 11	

Source: Agriculture and Agri-Food Canada, AISD, AID, Poultry Section Total U.S. Fowl Slaughtered in the U.S. and Canada

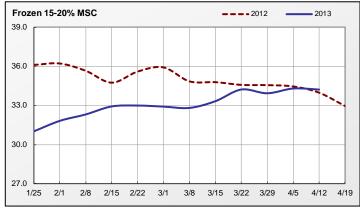
Light Hens	it Hens Heavy Hens		Total Hens
	Thousands		
Head	2,301	1,440	3,741
Last Week	2,102	1,480	3,582
Same week yr ago	2,022	1,271	3,293
To-date/2013*	27,010	19,663	46,673
To-date/2012*	26,341	20,611	46,952
*Note: Year to-date totals re	flect comparable ti	me periods.	

NATIONAL MECHANICALLY SEPARATED CHICKEN (F.O.B. Shipper Dock or equivalent; negotiated prices in trucklot and less-than-trucklot volumes reported in thousand pound quantities, cents/pound; delivery within 2 weeks.)

MSC prices are trending steady to firm on all fat contents. Supplies are light to moderate. Schedules are normal. Demand is mixed ranging light to good into both domestic and export channels. Many noted slightly less buyer interest this week versus last. Industry is very focused on the current and future status of the spot marketplace. A variety of factors continue to influence the marketplace: normal MSC production levels after months of industry cutbacks, increased production of finished goods in preparation for the Memorial Day kick off, and the impact and procedures of the impending new FSIS regulations for Salmonella testing of ground chicken, MSC, ground turkey, and MST, among others. Sellers remain out front with spot MSC sales, managing production closely. Market activity is moderate to active. Raw material supplies are light and clearing well. Frames are steady to firm trading between 14-16 cents FOB, mostly 15 FOB.

Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

		Frozen		Fresh		
Fat Content	12-Apr-13	Last Week	Last Year	12-Apr-13	Last Week	Last Year
15% or Less						
Price Range			-	29.00 - 31.00	29.00 - 31.00	24.00-25.00
Wtd Avg Price			-	30.33	30.00	24.80
Volume Traded	-	-	-	184	163	204
Volume Exported	-	-	-	-	-	-
15-20%						
Price Range	33.00 - 37.00	32.50 - 37.00	31.00-37.00	28.00 - 33.00	27.00 - 33.00	22.00-28.00
Wtd Avg Price	34.22	34.30	33.98	30.60	30.10	24.68
Volume Traded	1,935	1,710	1,466	6,854	4,916	3,231
Volume Exported	1,775	1,590	1,306	245	326	571
20% or More						
Price Range	-	-	-	22.00	22.00	22.50
Wtd Avg Price	-	-	-	22.00	22.00	22.50
Volume Traded	-	-	-	41	82	41
Volume Exported	-	-	-	-	-	-

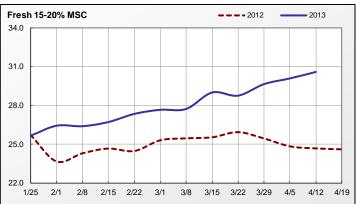


Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

		Frozen		Fresh		
Fat Content	Mar 2013	Feb 2013	Mar 2012	Mar 2013	Feb 2013	Mar 2012
15% or Less						
Wtd Avg Price	31.00	30.00	-	29.16	26.43	26.92
Volume Traded	80	40	-	561	714	775
Volume Exported	-	-	-	-	1	-
15-20%						
Wtd Avg Price	33.40	32.59	34.92	28.52	26.70	25.56
Volume Traded	6,348	5,957	9,964	17,485	17,289	19,562
Volume Exported	5,700	5,357	8,629	1,958	2,815	4,264
20% or More						
Wtd Avg Price	-	-	-	22.00	22.00	22.30
Volume Traded	-	-	-	367	245	408
Volume Exported	-	-	-	-	-	-

Note: Volume exported refers to that portion of the total volume that is destined for export markets.

Source: USDA AMS Livestock, Poultry & Grain Market News (www.ams.usda.gov/lpsmarketnewspage)



#### **NATIONAL YOUNG TURKEY PARTS**

INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 12 APRIL 2013.

The market on bulk parts was steady. Demand and offerings was light to moderate. The market on tom breast meat and tenders undertone is steady to weak. Demand was light, Offerings moderate to heavy. The market on white trims are steady to firm. Demand was light to moderate. Offerings light. Trading for parts was light to moderate. For domestic: fresh mechanically separated turkey 23.5 cent pet food, frozen tails 56-57 cents, frozen A grade breast non-basted 8-10 lbs. 137 cents and 12-16 lbs. 142 cents delivered. For export: Frozen livers 26 cents and fresh tom drums 62 cents delivered to port or border.

#### **EXPORT TRADING**

LAFORT TRADING					WEEKLY	WEEKLY
FRIDAY, APRIL 12, 2013 DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM	PRICE RANGE 65.00-68.00 53.00	L.S.T. CODE 1/	WTD AVG PRICE 66.80 53.00	VOLUME (000) 270 216	WEERLY WTD AVG PRICE 65.00 53.00	VOLUME (000) 916 216
TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	58.00 37.00 116.00-118.0		58.00 37.00 116.46	40 40 350	58.00 36.50 114.82	40 80 782
THURSDAY, APRIL 11, 2013 DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS	PRICE RANGE	L.S.T. CODE 1/ W	WTD AVG PRICE 65.00	<b>VOLUME</b> ( <b>000</b> ) 160		
WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN		R F W T	87.00 56.00 36.00 113.50	324 80 40 432		
WEDNESDAY, APRIL 10, 2013 DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS	PRICE RANGE 65.00	L.S.T. W CODE 1/	TTD AVG PRICE 65.00	<b>VOLUME</b> ( <b>000)</b> 160		
WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	36.00	R F T	87.00 56.00 36.00 113.50	324 80 40 432		
TUESDAY, APRIL 9, 2013 DRUMSTICKS, TOMS	PRICE RANGE 63.00-65.00	L.S.T. CODE 1/	WTD AVG PRICE 64.00	VOLUME (000) 486		
WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	112.00-115.00	R F F	87.00 56.00 31.00 113.50	324 80 40 432		
MONDAY, APRIL 8, 2013 DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS	PRICE RANGE	L.S.T. CODE 1/ R	WTD AVG PRICE 66.50	<b>VOLUME</b> (000) 120		
WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN		R F F	87.00 56.00 31.00 114.00	324 80 40 120		

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R-THURSDAY F=FRIDAY 2/15-20% fat with skin added.