

BROILER MARKET NEWS REPORT

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Poultry Programs

Market News & Analysis



NATIONAL BROILER MARKET-AT-A-GLANCE

Whole broiler/fryers prices are trending steady to weak in the East, steady elsewhere. Offerings range light to heavy but are noted as mostly moderate to heavy for current trade needs. Retail and food service demand is light to moderate for mid-week business as some dealers are having problems securing trucks for transport. Floor stocks are closely balanced. Market activity is slow. In the parts structure, movement is mostly light. Prices are trending steady to weak for dark meat items, firm to higher for wings, and steady for breast items. Offerings of breast items are moderate, dark meat items are available with legs and leg quarters in the weakest position and slow to clear. Wings are light with good movement. Market activity is mostly slow. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

GEORGIA F.O.B. DOCK The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading is unchanged at 94.50 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 87.00 cents last year on June 29, 2011.

Georgia f.o.b. dock quoted prices on ice-packed parts for next week's trading.

	DOCK PRICE
ITEM	(CENTS PER POUND)
LINE RUN TENDERS	203.00
BREASTS - B/S	158.50
BREASTS - WHOLE	100.50
THIGH MEAT - B/S	131.00
THIGHS	73.00
DRUMSTICKS	67.50
LEG QUARTERS	53.50
WINGS	184.00

Information supplied by the GA Dept. of Ag's Poultry Market News Service.

NORTHEAST REGION Prices are trending steady to weak for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light and generally unaggressive for mid-week trading as dealers remained cautious and selective. Offerings of all sizes are moderate to available for current needs. Market activity is slow. In the parts complex, supplies of wings are light to moderate and moving well; Breast cuts are sufficient and most dark meat items are moderate to heavy with drums, legs and leg quarters noted in the longest position.

MIDWEST REGION Whole bird prices remain steady. Offers are moderate to instances heavy with limited buyer interest. Retail and food service demand is moderate. Fast food demand is moderate to at times fairly good. Floor stocks are closely balanced. Sizes are in a desirable to light range. Whole bird market activity is light. Supplies of breast cuts and wings are light with the balance of the parts moderate to heavy. Prices are steady to higher on breast cuts and wings and mostly steady on the balance of the parts items. Market activity on parts is active on breast items and light to moderate for the balance.

SOUTHERN REGION Prices for whole broiler/fryers are steady to instances weak. Offerings are moderate to at times heavy. Demand is light to moderate. Market activity is slow to moderate. In the parts structure, movement is light to moderate for mid-week business. Prices are trending steady for breast items, weak for dark meat items and firm for wings. Offerings of dark meat items are moderate to heavy, remaining parts are moderate except wings which are light and moving satisfactory. Market activity is mostly slow. In production areas, live supplies are moderate at mixed, but mostly desirable to heavy weights.

WESTERN REGION The Los Angeles delivered quote is 104 cents, unchanged from last week. The market on whole broilers is steady with some continued spot weakness reported. The market on WOGs is steady to weak with early week negotiations trending lower. Early week offerings light to moderate. Retail demand light to moderate with some anticipating increased demand for next week for first of the month business and the July 4th Holiday. Food service demand moderate to good, mostly moderate. Weights desirable. Floor stocks moderate. The market on white items is mostly steady. The market on dark items is steady to weak with early offering prices unchanged to lower. Parts demand mostly light to moderate. Offerings of wings light, balance of white items light to moderate, instances moderately heavy. Early week offerings of dark items moderate to moderately heavy. Movement light to good, mostly light to moderate.

BROILER-TYPE EGGS SET DOWN 2 PERCENT

Commercial hatcheries in the 19 State weekly program set 195 million eggs in incubators during the week ending June 23, 2012. This was down 2 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 85 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

BROILER-TYPE CHICKS PLACED DOWN SLIGHTLY

Broiler growers in the 19 State weekly program placed 168 million chicks for meat production during the week ending June 23, 2012. Placements were down slightly from the comparable week a year earlier. Cumulative placements from January 1, 2012 through June 23, 2012 were 4.11 billion, down 4 percent from the same period a year earlier.

BROILER-TYPE EGGS SET AND BROILER CHICKS PLACED 19 Selected State Total

Week Ending 06/23/12	<u>2012</u>	<u>2011</u>	Percent Change Previous Year
-	(tho	usand)	
Eggs Set	194,961	198,340	-02
Chicks Placed	167,829	168,554	0
Selected States: AL, AR,	CA, DE, FL, C	SA, KY, LA, N	ID, MO, MS, NC, OK, PA,
SC. TX. VA. TN. & WV			

WEEKLY FRYERS AVAILABLE FOR MARKETING

Based on the preliminary chick placements, the number of fryers available for marketing during the week ending 04-Aug-12 is estimated at 154.3 million head. This compares to 154.0 million head the previous week and to 160.2 million head the same week a year ago, when the slaughter was 161.0 million head and the composite weighted average price was 79.78 cents per pound.

Source: USDA, NASS

SOUTHERN STATES BROILER PARTS f.o.b. dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

June 26, 2012	POUNDS			WTD	June 27, 2012 P	OUNDS			WTD
ITEM	(000)	RANGE	MAJ	AVG	ITEM	(000)	RANGE	MAJ	AVG
BREAST - B/S	TOO	FEW TO REP	ORT		BREAST - B/S	TOO	FEW TO REP	ORT	
TENDERLOINS	TOO	FEW TO REP	ORT		TENDERLOINS	TOO	FEW TO REP	ORT	
BREAST - LINE RU	N TOO	FEW TO REP	ORT		BREAST - LINE RUN	TOO	FEW TO REP	ORT	
FRONT HALVES	TOO	FEW TO REP	ORT		FRONT HALVES	TOO	FEW TO REP	ORT	
LEGS	TOO	FEW TO REP	ORT		LEGS	TOO	FEW TO REP	ORT	
LEG QUARTERS (E	BULK) 260	45.00-51.00	-	47.92	LEG QUARTERS (BUL	K) 233	40.00-50.00	-	43.82
LEG QUARTERS (4	1/10) 340	49.00-54.00	-	51.87	LEG QUARTERS (4/10) 369	45.00-52.00	-	47.84
WINGS (WHOLE)	TOO	FEW TO REP	ORT		WINGS (WHOLE)	TOO	FEW TO REP	ORT	
WINGS (CUT)	TOO	FEW TO REP	ORT		WINGS (CUT)	TOO	FEW TO REP	ORT	
DRUMSŤICKŚ	TOO	FEW TO REP	ORT		DRUMSTICKS	TOO	FEW TO REP	ORT	
THIGHS	TOO	FEW TO REP	ORT		THIGHS	TOO	FEW TO REP	ORT	
B/S THIGHS	TOO	FEW TO REP	ORT		B/S THIGHS	TOO	FEW TO REP	ORT	
*******	******	******	******	*****	********	*******	******	******	*****

Whole Body Index Based on Southern States Parts Trading for June 26, 2012 --f.o.b. dock.

Whole Body Index Based on Southern States Parts Trading For June 27, 2012 --f.o.b. dock.

 RANGE
 TODAY'S AVERAGE
 RANGE
 TODAY'S AVERAGE
 5-DAY AVERAGE

 63.50 - 67.50
 65.46
 60.00 - 67.00
 62.99
 64.72

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS Prices are trending firm for wings; steady for breast cuts and steady to weak for most dark meat items with drums, legs and leg quarters in the longest position. Trucklot buying activity is light as some dealers are having problems securing trucks for transport. Offerings of legs, leg quarters and drums are moderate to heavy with light movement; breast cuts are sufficient and wings are light to moderate and moving well. Movement is slow.

ICE PÄCKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

June 26, 2012 ITEM NEGOTIATE	CURRENT D TRADING*	WTD AVG**	VOLUME /LBS	June 27, 2012 ITEM NEGOTIATED	CURRENT TRADING*	WTD AVG**	VOLUME /LBS
BREAST - B/S	150	136.01	939,120	BREAST - B/S	150	137.34	656,120
TENDERLOINS	145	144.91	223,960	TENDERLOINS	145	139.49	213,920
BREAST - WITH RIBS	95-96	108.67	47,998	BREAST - WITH RIBS	95-96	110.52	42,391
BREAST - LINE RUN	95	94.98	67,227	BREAST - LINE RUN	95	95.09	65,837
LEGS	68-69	73.51	188,480	LEGS	68-69	66.90	103,360
LEG QUARTERS (BULK)	48-49	51.18	361,840	LEG QUARTERS (BULK)	48-49	52.33	170,280
DRUMSTICKS	67-68	70.15	81,080	DRUMSTICKS	67-68	75.25	61,200
THIGHS	72-73	75.69	50,760	THIGHS	72-73	70.44	153,880
B/S THIGHS	125-126	128.63	125,040	B/S THIGHS	125-126	127.07	83,840
WINGS (WHOLE)	182-183	182.06	189,560	WINGS (WHOLE)	182-183	183.54	297,840
BACKS AND NECKS (STRIF	PPED) 16-18	18.00	3,969	BACKS AND NECKS (STRIP)	PED) 16-18	18.00	2,240
LIVERS (5 POUND TUBS)	50-55	52.13	9,550	LIVERS (5 POUND TUBS)	50-55	51.40	7,860
GIZZARDS (HEARTS)	70-75	74.76	18,120	GIZZARDS (HEARTS)	70-75	74.19	14,720

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

^{**} WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED S	I Alighter	OF BROILER.	.FRYFRS

	ESTIMATED		AC ⁻	ACTUAL		AVG WTS		AVG
	(1,0	000)	(1,000)				(1,000)	WTS
	06/27	06/26	06/25	06/22	06/25	06/22	06/20	06/18
Alabama	3,785	3,797	3,639	4,038	5.64	5.60	3,696	5.76
Arkansas	4,493	4,657	4,725	4,405	5.65	5.72	4,642	5.78
Delmarva	2,084	2,057	2,026	2,407	6.28	6.09	1,807	6.39
KY-LA-TN	2,453	2,457	2,487	2,713	5.41	5.32	2,440	5.43
Mississippi	2,968	2,935	2,852	3,283	6.18	5.81	2,912	6.09
North Carolina	2,746	2,726	2,729	3,016	7.27	7.02	2,751	7.28
Texas	2,369	2,415	2,426	2,762	6.10	5.58	2,410	6.09
Total	20,898	21,044	20,884	22,624	6.02	5.86	20,658	6.06
Mon-Wed	62,666	(A)					62,292 (A)

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 27-Jun-12 is estimated to be 31,266,000 head up 0.86 percent from a week ago and down 4.74 percent from a year ago. (Last week 30,999,000, last year 32,822,000)

CALIFORNIA PROCESSED POULTRY (cents per pound)

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

RANGE
FRESH FRYERS 108-123
ROASTERS 4# & UP 128-140
DUCKS
RABBITS-WHOLE
RABBITS-CUT UP

DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO

		RANGE
FRESH FRYERS	DRY PACK	138-188
	ICE PACK	
ROASTERS 4# & UP	DRY PACK	126
	ICE PACK	
DUCKS		217-295

^{*} TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

ESTIMATED U.S. LIVE POULTRY SLAUGHTER

Under Federal Inspection for Week Ending 30-June-12

·	Current Week	Previous Week
	06/30/12 (1)	06/23/12
Class	Thousand	head
Broiler/fryer	157,815(2)	153,894
Light hens	1,590	1,823
Heavy hens	1,726	1,659
Total	161,131	157,376
(1)Estimated		

(2)The estimated number of broiler-fryers available for slaughter the week ending 30-Jun-12 is 156.5 million head compared to 172.5 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 158.1 million head or 1.6 million more than estimated available. For the week of 07-Jul-12 the estimated available is 156.5 million head.

WEEKLY COLD STORAGE HOLDINGS - Selected Centers

(INC. GOV'T STOCKS) (IN THOUSANDS)

(
	Processed Turkeys	Processed other Poultry						
	LBS	LBS						
AM 06/25/12	183,437	47,428						
AM 06/01/12	186,525	41,842						
CHG	-3088	5586						
PCT CHG	-2%	13%						

COLD STORAGE MOVEMENT – (IN THOUSANDS)

	Proc	essed Tu	rkeys	Processed other Poultry			
	06/25/12	06/18/12	06/27/11	06/25/12	06/18/12	06/27/11	
PACIFIC COAST LOS	213	279	211	944	960	2,009	
ANGELES	S 86	145	88	236	211	107	

HACKETTSTOWN POULTRY SALES FOR 6/26/12

*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY

LOW	HIGH	AVG		LOW	HIGH	AVG
HEAVY FOWL lb	-	-	HEAVY FOWL ea	ı. 1.50	4.75	3.26
LIGHT FOWL lb	-	-	LIGHT FOWL ea.	-	-	-
MIXED FOWL lb	-	-	MIXED FOWL ea.		-	-
BANTAMS lb	-	-	BANTAMS ea.	-	-	-
BROILERS lb	-	-	BROILERS ea.	-	-	-
ROASTERS lb	-	-	ROASTERS ea.	-	-	-
I I I I LI I CO ID.	-	-	FRYERS ea.	-	-	-
CHICKS lb	-		CHICKS ea.		4.00	2.50
PULLETS lb			PULLETS ea.		12.50	
BUNNIES lb	-	-	BUNNIES ea.	2.25	2.75	2.46
ROOSTERS lb	-	-	ROOSTERS ea.	2.00	9.00	3.77
GEESE lb	-	-	GEESE ea.	20.00	20.002	20.00
TURKEYS lb			TURKEYS ea.	-	-	-
			DUCKS ea.	3.00	4.50	3.86
RABBITS lb50				-	-	-
			PIGEONS ea.		5.00	3.16
GUINEA FOWL lb			GUINEA FOWL e		-	-
DUCKLINGS lb	-	-	DUCKLINGS ea.	-	-	-
GUINEA KEETS ea	-	-	CALL DUCKS ea.		-	-
	-			-		-
GUINEA PIGS ea50	1.00	.56	TURKEY POULTS	S ea	-	-
CHUKARS ea	-	-	PEACOCKS ea.	-	-	-
PARTRIDGES ea	-	-	COCKATIELS ea		-	-
DOVES ea	-	-	PHEASANTS ea.		-	-
QUAIL ea	-	-	FERRETS ea.	-	-	-
CHINCHILAS ea	-	-	MICE ea.	-	-	-
PEAFOWL ea	-	-	GUINEA FOWL			
QUAIL EGGS ea.1.50	1.50	1.50		-	-	-
			GOOSE EGGS	14.50	14.50	14.50
TOTAL PIECES SOLE	371					

MAJOR WHOLESALE MARKETS - MEXICO CITY

Cents pe	er pound for	•				
	Whole		Legs No	ecks, Backs	Livers/	
	Chickens	Breasts	W/Thighs	& Wings	Gizzards	Hens
RAYON	1					
Low	80.60	134.34	78.64	29.49	6.55	68.81
High	82.57	154.00	91.74	36.04	9.83	68.81
Mostly	81.91	147.45	85.19	29.49	8.19	68.81
SAN JU	JAN					
Low	79.95	131.06	75.36	26.21	6.55	68.81
High	81.91	150.72	88.47	32.77	9.83	68.81
Mostly	81.91	144.17	81.91	27.85	8.19	68.81
NEW S	AN JUAN					
Low	81.26	137.62	81.91	32.77	9.83	72.08
High	82.57	157.28	95.02	39.32	13.11	72.08
Mostly	81.91	150.72	88.47	32.77	11.47	72.08
BECER	RRA					
Low	81.91	140.89	85.19	32.77	9.83	72.08
High	84.54	157.28	98.30	42.60	13.11	72.08
Mostly	81.91	150.72	91.74	36.04	11.47	72.08
	00.		•	00.0.		

NATIONAL FOWL MARKET

Ready-to-Cook

Midwest Region Negotiated Prices to First Receivers

(cents/lb. delivered to first receivers; U.S. Grade A and Plant Grade)

`		Price Range	
Hens	Ice Packed (12/ box):	80.0 - 86.0	
	Vacuum Packed (6-9/box):	85.0 - 90.0	
N A	TALL OF THE PART O		

Midwest region = IL, IN, MI, MO, OH, and WI

DELMARVA BROILER/FRYER

Less-than-trucklot asking prices are unchanged at 84 to 91 cents with a steady to weak trending undertone. Movement of ready-to-cook whole birds is light for midweek business with limited buyer interest. Offerings are moderate to heavy for immediate trade needs. Live supplies are moderate; weights are mixed, but noted as mostly desirable. Processor schedules are moderate. Market activity is slow. In the parts complex, wings are light to moderate. Breast cuts are sufficient. The remainder of parts ranged moderate to heavy.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

BRANDED U.S. GRADE A

RANGE	67-99
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)

(A) Not reported to avoid disclosing individual operations.

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