

# BROILER MARKET NEWS REPORT

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U.S. Department of Agriculture

**Agricultural Marketing Service** 

**Poultry Programs** 

**Market News and Analysis** 

# NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are weak to lower in the East, barely steady to weak in the Midwest, and steady to weak in the West. Offerings cover the full range but are mostly moderate for current trade needs. Final majority prices are sharply lower in the Midwest, 5 cents lower in the East, and unchanged in the West when compared to last week prices. Retail and foods service demand is light to moderate at best entering the weekend. Floor stocks are balanced to long. Market activity is mostly slow. In the parts structure, movement is light to moderate for late week business. Prices are trending steady to firm on all parts. Supplies of partsare light to moderate. Market activity for parts is moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

FINAL BROILER FRYER prices negotiated for trucklot sales of RTC broiler/fryers delivered to first receivers and FOB at major market areas (cents

per lb) week of 02-Ap	r-2012 <b>Gra</b> c	de A		Com	iposite
	Majority	Wtd Avg	Loads	Wtd <u>Avg</u>	Loads
Delivered to First Re	eceivers 1/:	_		<u> </u>	
Boston/New England	d TFEWR		:	84.77	15
Ohio Cities	TFEWR		:	83.80	11
Denver	TFEWR		:	91.15	10
Detroit	TFEWR		:	85.31	16
Los Angeles	102.00	102.00	20 :	92.17	63
New York	87.00-90.00	88.23	22 :	89.22	41
Philadelphia	86.50-88.00	86.80	10 :	86.50	21
Pittsburgh	86.00-89.00	87.18	11 :	89.62	52
St. Louis	TFEWR		:	80.02	15
San Francisco	102.50	101.00	3:	87.43	44

Delivered to First Receivers 1/:

	Whole Be	Whole Body 2/:		Composite	
	Majority	Wtd	Loads	Wtd	Loads
		Avg		<u>Avg</u>	
Chicago	78.00-82.00		:	78.40	49

Compos	ite Weighted	Average 3/:		
Loads	04/02/12	Change Last Wk	03/2612	04/04/11
337	86.74	-4.84	91.58	81.08
WOG br	oiler 4/:	Majority	Wtd Avg	Loads
Eastern		88.00-92.00	93.81	30
Central		70-00-85.00	80.80	75
Western		87.00-92.00	88.55	39
FOB Do	ck Equivalent	5/:		
Mississip	pji	82.00-88.00	84.26	19

1/: Includes branded product. 2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging. 3/: Includes all whole birds shipped into listed cities including Chicago. 4/: Delivered first receiver, trucklot and less than trucklot volumes. 5/: Southeast area

#### **GEORGIA F.O.B. DOCK PRICES**

Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 93.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound MONDAY FINIAL WITD AVO

		MONDAY FINAL WID AVG
LOADS	RANGE	FOB DOCK OR EQUIVALENT
953	82.00-99.72	92.12

Georgia f.o.b. dock confirmed FINAL weighted average price on ice-packed parts:

-	WTD. AVG.	VOLUME	
ITEM	(CENTS PER POUND)	(000 POUNDS)	
LINE RUN TENDERS	205.00	1,695	
BREASTS - B/S	161.00	7,463	
BREASTS - WHOLE	100.50	1,460	
THIGH MEAT - B/S	131.00	1,216	
THIGHS	72.00	1,097	
DRUMSTICKS	72.00	1,272	
LEG QUARTERS	54.00	9,546	
WINGS	188.50	3,730	

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

NORTHEAST REGION BROILER/FRYERS Prices are trending weak to lower for most sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light as dealers assess market conditions entering the week. Offerings of all sizes are readily available and discounted where product was in excess. Trade activity is slow. In the parts complex, supplies of wings, tenders and bone-in breast are light to moderate and clearing well. Boneless skinless breast and most dark meat cuts are moderate.

SOUTHERN REGION BROILER/FRYER Prices for whole broiler/fryer continues to trend lower. Offerings are moderate to heavy for first of the month business. Demand into all channels is light entering the week. Market activity is slow. In the parts structure, movement is light to moderate for early week business. Prices are trending firm for tenders, steady to firm for breast items, wings and dark meat cuts. Offerings are light for tenders, with good movement, light to moderate for breast items and wings, moderate for dark meat items. Market activity is mostly moderate. In production areas, live supplies are moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS Final majorities are unchanged from last Monday's. The market is steady to weak on whole birds. Offers light. Retail demand light to moderate. Foodservice demand light to good, mostly light to moderate. Floor stocks moderate. Sizes desirable. The Los Angeles negotiated WOG weighted average is 84.81 cents, down 10 cents on 26 loads. Parts trading: boneless skinless breasts 130-138, bone-in breasts 107-118, tenderloins 169-184, wings 163-198, legs 71-82, leg quarters 53-62, 4-10 leg quarters 56-63, drums 57-67, thighs 69-87, thigh meat 128-139, leg meat 119-132 cents delivered.

MIDWEST REGION BROILER/FRYERS - Final majority prices are sharply lower into the Chicago market; Ohio cities, Detroit and St. Louis were TFEWR. Whole broiler fryer prices trended barely steady to weak with offerings light to moderate. Retail and food service demand is light to moderate at best. Floor stocks are mixed. Sizes are desirable to heavy. Whole bird market activity is light. Parts supplies are light to moderate with wings slightly more available. Prices trended firm on tenders and bone-in breasts with the balance of white and dark meat parts items steady. Market activity for parts is light to moderate.

**DELMARVA BROILER/FRYERS** Less-than-trucklot asking prices are 1 cent lower at 89 to 94 cents with a weak to lower trending undertone. Movement of ready-to-cook whole birds is light entering the week as dealer assess current market conditions. Offerings of all sizes are available and slow to clear. Live supplies are moderate; weights are mixed, but reported as mostly desirable. Processing schedules are moderate. Market activity is slow. In the parts complex, offerings are light to moderate with wings and tenders in the best position.

BRANDED
U.S. GRADE A
69-109
(A)

**RANGE** WEIGHTED AVERAGE (A) NO. OF BOXES

(A) Not reported to avoid disclosing individual operations.

NORTHEAST BROILER/FRYER PARTS Prices are trending firm for tenders; steady to firm for wings and bone-in breast and at least steady for dark meat cuts. Trucklot buying activity is light to moderate as dealers assess market conditions entering the week. Offerings of wings, tenders and bone-in breasts are light to moderate and clearing satisfactorily. Boneless skinless breast and dark meat cuts are sufficient for current needs. Movement is moderate.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

	CURRENT	WTD	VOLUME
ITEM NEGOTIATED	TRADING*	AVG**	/LBS.
BREAST - B/S	155	135.13	568,600
TENDERLOINS	170-175	170.62	136,480
BREAST - WITH RIBS	97-98	112.01	40,846
BREAST - LINE RUN	97	96.60	106,232
LEGS	73-74	76.01	96,360
LEG QUARTERS (BULK)	49-50	54.67	165,840
DRUMSTICKS	55-56	72.78	56,400
THIGHS	73-74	85.08	59,360
B/S THIGHS	133-134	135.28	62,880
WINGS (WHOLE)	188-189	185.22	215,840
BACKS & NECKS (STRIPPEI	D) 16-18	18.00	3,960
LIVERS (5 POUND TUBS)	50-55	52.82	10,160
GIZZARDS (HEARTS)	70-75	75.05	16,320
INCLUDES NEW YORK CITY ME		, -	
JERSEY, MASSACHUSETTS, CO	ONNECTICUT,	RHODE ISLA	ND, AND

PENNSYLVANIA (NORTHEAST OF HARRISBURG).
\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

## **ESTIMATED SLAUGHTER OF BROILER/FRYERS**

stimate	Actual	Avg Wts	Actual	<b>Avg Wts</b>
(1,000)	(1,000)		(1,000)	
04/02	03/29	03/29	03/26	03/22
3,739	3,797	5.61	3,618	5.63
4,678	4,339	5.67	4,542	5.42
2,066	2,063	6.27	2,026	6.37
2,288	2,262	4.86	2,485	5.04
2,700	2,560	5.80	2,678	5.62
2,302	2,620	7.12	2,451	7.15
2,397	2,384	5.85	2,395	5.77
20,170	20,025	5.86	20,195	5.79
20,170(A)			20,195(A	()
	(1,000) 04/02 3,739 4,678 2,066 2,288 2,700 2,302 2,397 20,170	(1,000)         (1,000)           04/02         03/29           3,739         3,797           4,678         4,339           2,066         2,063           2,288         2,262           2,700         2,560           2,302         2,620           2,397         2,384           20,170         20,025	(1,000)     (1,000)       04/02     03/29     03/29       3,739     3,797     5.61       4,678     4,339     5.67       2,066     2,063     6.27       2,288     2,262     4.86       2,700     2,560     5.80       2,302     2,620     7.12       2,397     2,384     5.85       20,170     20,025     5.86	(1,000)         (1,000)         (1,000)           04/02         03/29         03/29         03/26           3,739         3,797         5.61         3,618           4,678         4,339         5.67         4,542           2,066         2,063         6.27         2,026           2,288         2,262         4.86         2,485           2,700         2,560         5.80         2,678           2,302         2,620         7.12         2,451           2,397         2,384         5.85         2,395           20,170         20,025         5.86         20,195

<sup>(</sup>A) Weekly cumulative for states listed above.

<u>SOUTHERN STATES BROILER/FRYER PARTS</u> F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

PC	UNDS			WTD
ITEM	(000)	RANGE	MAJ	AVG
BREAST - B/S	TO	O FEW TO REI	PORT	
TENDERLOINS	TO	O FEW TO REI	PORT	
BREAST - LINE RUN	TO	O FEW TO REI	PORT	
FRONT HALVES	TO	O FEW TO REI	PORT	
LEGS	TO	O FEW TO REI	PORT	
LEG QUARTERS (BULK	357	48.00-51.00	-	49.81
LEG QUARTERS (4/10)	373	50.00-53.00	-	51.30
WINGS (WHOLE)	TO	O FEW TO REI	PORT	
WINGS (CUT)	TO	O FEW TO REI	PORT	
DRUMSTICKS	TO	O FEW TO RE	PORT	
THIGHS	TO	O FEW TO REI	PORT	
B/S THIGHS	TO	O FEW TO RE	PORT	
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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR APRIL 02, 2012 -- F.O.B. DOCK

RANGE	<b>TODAY'S AVERAGE</b>	5-DAY AVERAGE
61.00 - 65.00	63.16	64.15

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

## **MIDWEST REGION BROILER/FRYER PARTS**

ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, & WI WEEK OF 02-APR-2012 TO 06-APR-2012, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	124.00 - 159.00	126.00 - 137.00
TENDERLOINS	162.50 - 186.00	170.00 - 177.00
BREAST - LINE RUN	94.00 - 117.00	97.00 - 105.00
LEGS	68.00 - 77.00	-
LEG QUARTERS (BULK)	48.00 - 58.00	50.00 - 53.00
LEG QUARTERS (4/10)	52.00 - 58.00	53.00 - 57.00
DRUMSTICKS	48.00 - 59.00	-
THIGHS	61.00 - 82.00	-
B/S THIGHS	125.00 - 146.00	-
WINGS (WHOLE)	182.00 - 195.00	188.00 - 194.00
BACKS & NECKS (STRIPPED)	17.00 - 40.00	-
LIVERS	32.00 - 49.00	-
GIZZARDS (HEARTS)	40.00 - 59.00	-

**RANGE** 

118-175

124 217-285

# CALIFORNIA PROCESSED POULTRY - cents per pound

DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SOUTHERN CALIFORNIA (L.A. AREA)		DELIVERED TO RESTAURANTS AND INSTITUTION IN SAN FRANCISCO		
•	RANGE			
WOGS 2# & UP - WHOLE	104-127		F	
WOGS 2# & UP - CUT UP 8&9 PIECES	110-128	FRESH FRYERS	ICE PACK	
FROZEN DUCKS			DRY PACK 1	
FROZEN SQUABS		ROASTERS 4# & UP	ICE PACK	
DELIVERED TO RETAILERS			DRY PACK	
IN SOUTHERN CALIFORNIA (L.A. AREA)		DUCKS	2	
	DANOE			
	RANGE			

108-123

128-140

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FRESH FRYERS

RABBITS-WHOLE RABBITS-CUT UP

**DUCKS** 

**ROASTERS 4# & UP** 

<sup>\*\*</sup> WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

Broiler-fryer slaughter under federal inspection for 02-Apr 2011 is estimated to be 30,177,000 down 0.42 percent from a week ago. and down 7.1 percent from a year ago. (last week 30,305,000 last year 32,477,000)

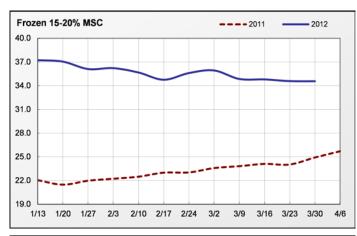
### **National Mechanically Separated Chicken**

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

MSC prices trended about steady on all fat contents. Supplies are moderate to heavy. Schedules are normal. Domestic and export demand is light to moderate at best going into the holy week of Easter. The spot marketplace has slowed as industry expected going into the Easter holiday week. However industry anticipates interest and buying to pick up after Easter as buyers ramp up production of finished goods to prepare for the summer season. Many continue to keep a close eye on things and maintain a cautious and more conservative outlook of the future of the marketplace. Market activity is light to moderate. Raw material supplies are moderate to heavy. Spot frame trading is between 13-16 cents FOB, mostly 13-14 FOB.

#### Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

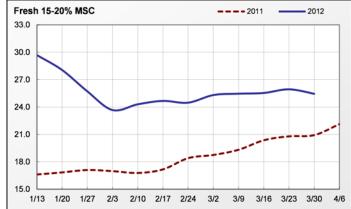
	Frozen			Fresh			
Fat Content	30-Mar-12	Last Week	Last Year	30-Mar-12	Last Week	Last Year	
15% or Less							
Price Range			-	26.00 - 27.00	26.00 - 27.00	20.00-22.00	
Wtd Avg Price			-	26.75	26.67	21.00	
Volume Traded	-	-	-	163	122	163	
Volume Exported	-	-	-	-	-	-	
15-20%							
Price Range	31.00 - 38.00	30.00 - 38.00	23.00-27.00	20.00 - 30.00	23.00 - 30.00	19.00-24.50	
Wtd Avg Price	34.56	34.58	24.91	25.45	25.94	20.92	
Volume Traded	1,685	2,020	1,734	3,703	4,624	3,270	
Volume Exported	1,325	1,445	1,694	592	1,265	245	
20% or More							
Price Range	-	-	-	22.50	22.50	18.00-20.00	
Wtd Avg Price			-	22.50	22.50	19.00	
Volume Traded	-	-	-	82	82	163	
Volume Exported	-	-	-	-	-	-	



# Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

	Frozen			Fresh			
Fat Content	Feb 2012	Jan 2012	Feb 2011	Feb 2012	Jan 2012	Feb 2011	
15% or Less							
Wtd Avg Price	-	-	-	27.56	31.81	19.29	
Volume Traded	-	-	-	653	734	694	
Volume Exported	-	-	-	-	-	-	
15-20%							
Wtd Avg Price	35.46	37.00	22.69	24.33	28.51	17.34	
Volume Traded	7,800	6,795	6,087	15,773	14,390	15,732	
Volume Exported	6,839	6,195	5,367	2,693	1,306	1,224	
20% or More							
Wtd Avg Price	-	-	-	22.38	22.36	19.00	
Volume Traded	-	-	-	163	286	571	
Volume Exported	-	-	-	-	-	-	

Note: Volume exported refers to that portion of the total volume that is destined for export markets.



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