

U.S. Department of Agriculture Agricultural Marketing Service Poultry Programs Market News and Analysis

National Broiler Market-at-a-Glance

Whole broiler/fryer prices are steady in the Midwest, steady to firm elsewhere. Offerings are light to moderate for current trade needs. Retail and food service demand range light to good, mostly light to moderate entering the Thanksgiving holiday. Floor stocks are balanced to long. Schedules for this week are mostly part time with many plants down one or two days for the holiday. The market activity is slow to mostly moderate. In the parts structure, movement is light to moderate as dealers attempt to enter the Thanksgiving holiday. Prices are trending firm to higher for wings and generally steady for the balance of items. Offerings of wings are light with good movement. Breast items and dark meat cuts are moderate. Market activity is seasonally slow to moderate. In production areas, live supplies are moderate; weights are mixed but noted as desirable.

Georgia F.O.B. Dock The quoted price on broilers/fryers for next week's trading advanced .25 cents to 89.50 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 85.50 cents last year on Nov. 24, 2010.

| | Dock Price |
|------------------|-------------------|
| Item | (Cents per Pound) |
| Line Run Tenders | 182.00 |
| Breasts - B/S | 145.00 |
| Breasts - Whole | 82.50 |
| Thigh Meat - B/S | 123.50 |
| Thighs | 71.50 |
| Drumsticks | 64.50 |
| Leg Quarters | 53.00 |
| Wings | 132.00 |
| | |

Information supplied by the GA Dept. of Ag's Poultry Market News Service.

Northeast Region Prices are trending steady for most sizes. Trucklot buying activity for ready-to-cook whole broiler fryers is light to moderate entering the Thanksgiving holiday weekend. Offerings of all sizes are light to moderate for current needs. Trade activity is seasonally slow to moderate. In the parts complex, offerings of wings are in good balance and clearing well. Other items are moderate for current needs.

<u>Midwest Region</u> Whole bird prices were trending steady. Additional offers were light to moderate with light to moderate buyer interest. Demand into retail and food service venues was light with holiday items taking center stage however fast food demand was good for the holiday weekend. Floor stocks were balanced to long. Weights were mixed. Whole bird market activity was light to moderate. Parts supplies were light to moderate with wings in the tightest position. Prices trended fully steady to firm on wings while dark meat items and breast cuts were steady. Parts market activity was light to moderate with wings in hot demand.

Western Region The Wednesday Los Angeles delivered quote is 99 cents, up 1 cent from last week. The market on whole fryers is steady to firm and WOGs are at least steady. Offerings light. Retail and foodservice demand light to good, mostly light to moderate. Floor stocks moderate. Weights desirable. The market on wings is firm and breast items are mostly steady with some spot supplier discounting reported on boneless-skinless breast meat out of this week's holiday processing schedules. The market on dark items is steady. Demand light to moderate, instances good with best interest where holiday preferences are a factor. Offerings of wings light and breast items light to instances moderate. Dark item offerings light to moderate. Movement light to good, mostly light to moderate.

<u>Southern Region</u> Whole broiler/fryer prices are trending steady to firm. Supplies are light to moderate for current trade needs. Preholiday demand is moderate as industry prepare for Thanksgiving Day, and orders are limited to regular commitments. Schedules for this week are mostly part time with many plants down one or two days for the holiday. The market activity is mostly moderate. In the parts structure, movement is moderate for mid-week business. Price trend for wings are firm to higher, breast items and dark meat items mostly are steady. Supplies for wings are light and moving well. Breast items, tenders, and dark meat items are moderate. Market activity is moderate. In production areas, live supplies are moderate. Weights are mixed, but mostly desirable.

Broiler-Type Eggs Set Down 6 Percent

Commercial hatcheries in the 19 State weekly program set 193 million eggs in incubators during the week ending November 19, 2011. This was down 6 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 85 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

Broiler-Type Chicks Placed Down 8 Percent

Broiler growers in the 19 State weekly program placed 153 million chicks for meat production during the week ending November 19, 2011. Placements were down 8 percent from the comparable week a year earlier. Cumulative placements from January 2, 2011 through November 12, 2011 were 7.61 billion, down 2 percent from the same period a year earlier.

Broiler-Type Eggs Set and Broiler Chicks Placed 19 Selected State Total

| Week Ending 11/19/11 | <u>2011</u> | <u>2010</u> | Percent Change Previous Year |
|--|-------------|-------------|---------------------------------|
| | (tho | ousand) | |
| Eggs Set | 193,136 | 205,716 | -06 |
| Chicks Placed | 152,718 | 165,149 | -08 |
| Selected States: AL, AR, VA, CA, MO, TN, & WV Source: USDA, NASS | DE, FL, GA, | KY, LA, MD, | MS, NC, OK, PA, SC, TX, |

Weekly Fryers Available for Marketing

Based on the preliminary chick placements, the number of fryers available for marketing during the week ending 31-Dec-11 is estimated at 139.9 million head. This compares to 138.2 million head the previous week and to 153.1 million head the same week a year ago, when the slaughter was 136.4 million head and the composite weighted average price was 77.40 cents per pound.

54.05

Southern States Broiler Parts f.o.b. dock or equivalent, iced-packed, prices shown are day of shipment (includes current and prior negotiations), trucklot and less than trucklot volume, cents per pound.

| Nov 22, 2011 | Pounds | | | Wtd | Nov 23, 2011 | Pounds | | | Wtd |
|---------------------|--------|---------------|-----|-------|---------------------|--------|---------------|-----|-------|
| Item | (000) | Range | Maj | Avg | Item | (000) | Range | Maj | Avg |
| Breast - B/S | Too | Few to Report | | | Breast - B/S | Too | Few to Report | | |
| Tenderloins | Too | Few to Report | | | Tenderloins | Too | Few to Report | | |
| Breast - Line Run | Too | Few to Report | | | Breast - Line Run | Too | Few to Report | | |
| Front Halves | Too | Few to Report | | | Front Halves | Too | Few to Report | | |
| Legs | Too | Few to Report | | | Legs | Too | Few to Report | | |
| Leg Quarters (Bulk) | 614 | 43.00-50.00 | - | 45.74 | Leg Quarters (Bulk) | 591 | 44.00-50.00 | - | 46.04 |
| Leg Quarters (4/10) | 802 | 49.00-52.00 | - | 51.00 | Leg Quarters (4/10) | 560 | 50.00-52.00 | - | 51.14 |
| Wings (Whole) | Too | Few to Report | | | Wings (Whole) | Too | Few to Report | | |
| Wings (Cut) | Too | Few to Report | | | Wings (Cut) | Too | Few to Report | | |
| Drumsticks | Too | Few to Report | | | Drumsticks | Too | Few to Report | | |
| Thighs | Too | Few to Report | | | Thighs | Too | Few to Report | | |
| B/S Thighs | Too | Few to Report | | | B/S Thighs | Too | Few to Report | | |

Whole Body Index Based On Southern States Parts Trading for Nov 22, 2011 -f.o.b. dock.

Whole Body Index Based On Southern States Parts Trading For Nov 23, 2011 -f.o.b. dock.

Range Today's Average 5-Day Average Today's Average Range 51.50 - 56.00 53.62 51.00 - 56.00 53.52

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

Northeast Broiler/Fryer Parts Prices are trending firm to higher for wings and generally steady for the balance of items. Trucklot buying activity is light and selective as dealers attempted to enter Thanksgiving with floor stocks in close balance with immediate needs. Offerings of wings are light and moving well; breast items and dark meat cuts are moderate for current needs. Movement is seasonally slow to moderate.

Ice packed broiler/fryer parts, delivered to first receivers in pool trucklot and trucklot quantities, cents

| Nov 22, 2011 | Current | Wtd | Volume | Nov 23, 2011 | Current | Wtd | Volume |
|----------------------|---------------------|--------|---------|------------------------|-------------------|--------|---------|
| Item N | Negotiated Trading* | Avg** | /Lbs | Item Ne | gotiated Trading* | Avg** | /Lbs |
| Breast - B/S | 140-145 | 123.83 | 821,560 | Breast - B/S | 140-145 | 125.09 | 474,760 |
| Tenderloins | 140-145 | 140.32 | 255,880 | Tenderloins | 140-145 | 138.13 | 100,400 |
| Breast - With Ribs | 79-80 | 90.95 | 55,536 | Breast - With Ribs | 79-80 | 92.63 | 31,694 |
| Breast - Line Run | 79 | 77.11 | 156,944 | Breast - Line Run | 79 | 79.54 | 108,400 |
| Legs | 68-69 | 64.92 | 240,080 | Legs | 68-69 | 66.05 | 131,680 |
| Leg Quarters (Bulk) | 48-49 | 51.55 | 297,020 | Leg Quarters (Bulk) | 48-49 | 49.59 | 178,358 |
| Drumsticks | 56-57 | 70.32 | 77,020 | Drumsticks | 56-57 | 63.24 | 117,173 |
| Thighs | 70-71 | 79.53 | 59,760 | Thighs | 70-71 | 77.86 | 39,360 |
| B/S Thighs | 124-125 | 124.11 | 79,560 | B/S Thighs | 124-125 | 128.32 | 61,640 |
| Wings (Whole) | 130-131 | 134.92 | 162,820 | Wings (Whole) | 131-132 | 134.51 | 179,840 |
| Backs and Necks (Str | ripped) 16-18 | 18.00 | 9,807 | Backs and Necks (Strip | ped) 16-18 | 18.00 | 6,894 |
| Livers (5 Pound Tubs |) 50-55 | 52.88 | 18,090 | Livers (5 Pound Tubs) | 50-55 | 51.70 | 15,240 |
| Gizzards (Hearts) | 70-75 | 74.86 | 32,320 | Gizzards (Hearts) | 70-75 | 74.92 | 27,080 |

Includes New York City metropolitan area, northern NJ, MA, CT, RI, and PA (northeast of Harrisburg).

^{**} Weighted average price of all grades and brands of product shipped, or to be shipped as of 1:30 p.m.

| Estimated Slaughter of Broiler-Fryers | | | | | | | | |
|--|---|-----------|-----------|------------|----------|---------|----------|-------|
| | Est | imated | Α | ctual | Avg | g Wts | Actual | Avg |
| | (1,0 | 000) | (1, | 000) | | | (1,000) | Wts |
| | 11/23 | 11/22 | 11/21 | 11/18 | 11/21 | 11/18 | 11/16 | 11/14 |
| Alabama | 3,230 | 3,719 | 3,814 | 3,493 | 5.64 | 5.52 | 3,430 | 5.67 |
| Arkansas | 4,235 | 4,365 | 4,403 | 3,326 | 5.73 | 5.22 | 4,511 | 5.70 |
| Delmarva | 1,835 | 2,084 | 2,052 | 2,012 | 6.35 | 6.07 | 1,849 | 6.36 |
| KY-LA-TN | 2,296 | 2,431 | 2,390 | 2,496 | 5.28 | 5.02 | 2,096 | 5.27 |
| Mississippi | 2,653 | 2,925 | 2,949 | 3,066 | 6.07 | 5.90 | 2,624 | 6.34 |
| North Carolina | 2,274 | 2,654 | 2,543 | 2,525 | 7.20 | 7.08 | 1,808 | 7.47 |
| Texas | 2,381 | 2,454 | 2,474 | 2,377 | 5.91 | 5.78 | 1,830 | 5.96 |
| Total | 18,904 | 20,632 | 20,625 | 19,295 | 5.97 | 5.76 | 18,148 | 6.02 |
| Mon-Wed | 60,477 | (A) | | | | | 58,113 (| A) |
| (A) Not publish | ed to av | oid disc | losing in | dividual d | operatio | ns. | | |
| (B) Weekly cur | nulative | for state | es listed | above. | | | | |
| Broiler-fryer sla | Broiler-fryer slaughter under federal inspection for 23-Nov-11 is estimated to be | | | | | | | |
| 28,282,000 head up 3.85 percent from a week ago and down 13.23 percent | | | | | | | | |
| from a year age | o. (Last | week 27 | 7,233,000 | D, last ye | ar 32,59 | 95,000) | | |

<u>Processed Poultry</u> – (cents per pound)

Range Fresh Fryers 109-122 Roasters 4# & Up 129-139 Ducks Rabbits-Whole Rabbits-Cut Up Delivered To Restaurants and Institutions in San Francisco Range Fresh Fryers 113-185 Dry Pack Ice Pack Roasters 4# & Up Dry Pack 124 Ice Pack Ducks 279-285

Delivered To Retailers in Southern California (L.A. Area)

Current negotiated sales as of 11:30 a.m.

PCT CHG

Estimated U.S. Live Poultry Slaughter

Under Federal Inspection for Week Ending 26-November-11

| · | Current Week | Previous Week |
|---------------|--------------|----------------------|
| | 11/26/11(1) | 11/19/11 |
| Class | Thousand h | ead |
| Broiler/fryer | 116,294(2) | 149,255 |
| Light hens | 682 | 1,245 |
| Heavy hens | 819 | 1,542 |
| Total | 117,795 | 152,042 |
| (1)Estimated | | |

(2)The estimated number of broiler-fryers available for slaughter the week ending 26-Nov-11 is 143.2 million head compared to 130.8 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 116.5 million head or 26.7 million less than estimated available. For the week of 03-Dec-11 the estimated available is 143.6 million head.

Weekly Cold Storage Holdings - Selected Centers (Inc. Gov't Stocks) (in thousands)

| (inc. Gov't Stoc | rks) (in thousan | as) |
|------------------|------------------|-------------------------|
| Pr | ocessed Turkeys | Processed other Poultry |
| | Lbs | Lbs |
| AM11/21/2011 | 47,279 | 51,282 |
| AM11/1/2011 | 107,987 | 43,488 |
| CHG | -60,708 | 7,794 |

-56%

Cold Storage Movement – (in thousands)

| | Proc | essed Tu | rkeys | Processed other Poultry | | |
|----------------|----------|----------|----------|-------------------------|----------|----------|
| | 11/21/11 | 11/14/11 | 11/22/10 | 11/21/11 | 11/14/11 | 11/22/10 |
| Pacific | | | | | | |
| Coast | 359 | 751 | 1,336 | 1,992 | 1,939 | 2,990 |
| Los | | | | | | |
| Angeles | 209 | 233 | 174 | 540 | 528 | 1,014 |

Hackettstown Poultry Sales for 11-22-11

*Ai Papers Required to Sell All Out of State Poultry

| Air apers required to | | | • | _ | | _ |
|-----------------------|------|------|-----------------|------|-------|-------|
| | High | | | Low | High | Avg |
| Heavy Fowl lb75 | 1.15 | .90 | Heavy Fowl ea. | - | 10.00 | - |
| Light Fowl lb | - | - | Light Fowl ea. | - | - | - |
| Mixed Fowl lb | - | - | Mixed Fowl ea. | - | - | - |
| Bantams lb | - | - | Bantams ea. | 1.00 | 6.50 | 2.79 |
| Broilers lb. 1.05 | 1.15 | 1.08 | Broilers ea. | - | - | - |
| Roasters lb | - | - | Roasters ea. | - | - | - |
| Fryers lb | - | - | Fryers ea. | - | - | - |
| Chicks lb | - | - | Chicks ea. | - | 2.50 | - |
| Pullets lb | - | - | Pullets ea. | - | 8.00 | - |
| Bunnies lb | - | - | Bunnies ea. | - | 2.25 | - |
| Roosters lb | - | - | Roosters ea. | 9.00 | 17.50 | 11.29 |
| Geese lb | - | - | Geese ea. | - | - | - |
| Turkeys lb | - | - | Turkeys ea. | - | - | - |
| Ducks lb | - | - | Ducks ea. | 7.00 | 8.00 | 7.50 |
| Rabbits lb. 1.80 | 2.45 | 2.26 | Rabbits ea. | - | 4.25 | - |
| Pigeons lb | - | - | Pigeons ea. | 3.75 | 6.50 | 4.62 |
| Guinea Fowl lb | - | - | Guinea Fowl ea | | - | - |
| Ducklings lb | - | - | Ducklings ea. | - | - | - |
| Guinea Keets ea | - | - | Call Ducks ea. | - | - | - |
| Silkies ea | 3.00 | - | Goslings ea. | - | - | - |
| Guinea Pigs ea.3.00 | 4.75 | 4.07 | Turkey Poults e | a | - | - |
| Chukars ea | - | - | Peacocks ea. | - | - | - |
| Partridges ea | - | - | Cockatiels ea. | - | - | - |
| Doves ea | - | - | Pheasants ea. | - | - | - |
| Quail ea | - | - | Ferrets ea. | - | - | - |
| Chinchillas ea | - | - | Mice ea. | - | - | - |
| Peafowl ea | - | - | | | | |
| Total Coops 44 | | | | | | |

Major Wholesale Markets - Mexico City

| Cents pe | er pound for | the week e | ending Novem | nber 18, 2011 | | |
|----------|--------------|------------|--------------|---------------|----------|-------|
| | Whole | | • | ecks, Backs | Livers/ | |
| | Chickens | Breasts | W/Thighs | & Wings | Gizzards | Hens |
| Rayon | | | | | | |
| Low | 64.99 | 126.72 | 71.48 | 19.50 | 6.50 | 64.99 |
| High | 68.24 | 139.72 | 77.98 | 25.99 | 9.75 | 64.99 |
| Mostly | 68.24 | 136.47 | 74.73 | 24.37 | 6.50 | 64.99 |
| San Ju | an | | | | | |
| Low | 64.34 | 126.72 | 68.24 | 19.50 | 6.50 | 64.99 |
| High | 66.61 | 136.47 | 74.73 | 25.99 | 9.75 | 64.99 |
| Mostly | 64.99 | 133.22 | 71.48 | 22.75 | 6.50 | 64.99 |
| New Sa | an Juan | | | | | |
| Low | 66.61 | 129.97 | 71.48 | 22.75 | 9.75 | 68.24 |
| High | 68.24 | 142.97 | 81.23 | 29.24 | 13.00 | 68.24 |
| Mostly | 68.24 | 139.72 | 77.98 | 25.99 | 9.75 | 68.24 |
| Becerr | а | | | | | |
| Low | 67.59 | 129.97 | 71.48 | 22.75 | 9.75 | 68.24 |
| High | 69.54 | 146.22 | 81.23 | 29.24 | 13.00 | 68.24 |
| Mostly | 68.24 | 142.97 | 77.98 | 27.62 | 9.75 | 68.24 |

National Fowl Market

Ready-to-Cook

Midwest Region Negotiated Prices to First Receivers

(cents/lb.; U.S. Grade A and Plant Grade)

| | | Price Range | |
|------|-----------------------------|-------------|--|
| Hens | Ice Packed (12 per Box) | 80.0 - 86.0 | |
| | Vacuum Packed (6-9 per Box) | 85.0 - 90.0 | |
| | | | |

Midwest region = IL, IN, MI, MO, OH, and WI

Delmarva

18%

Less-than-trucklot asking prices are unchanged to 1 cent higher at 77 to 83 cents with a steady to firm trending undertone. Movement of ready-to-cook whole birds is seasonally light entering the Thanksgiving holiday. Offerings are light to moderate for current trade needs. Live supplies are moderate; weights are mixed, but mostly desirable. Processing schedules are light. All plants are closed tomorrow for Thanksgiving with most resuming operations on Friday. Market activity is moderate. In the parts complex, supplies ranged light to moderate with wings in the tightest position.

*Broiler/Fryer Current Negotiated Prices for Immediate Delivery Includes Mostly Multiple-Drop Shipments of Branded and Wing Tagged to New York City from Delmarva

| | Branded U.S. Grade A |
|------------------|----------------------|
| Range | 69-91 |
| Weighted Average | (A) |
| No. Of Boxes | (Δ) |

(A) Not reported to avoid disclosing individual operations.

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