



# BROILER MARKET NEWS REPORT

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Poultry Programs

Market News and Analysis Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Prices are trending barely steady to weak in the Midwest, steady to weak elsewhere. Preliminary majority prices were down 3 cents in the Midwest, unchanged elsewhere when compared to early week prices. Offerings are light to heavy, mostly moderate to heavy for current trade needs. Retail demand is light to moderate entering the weekend. Floor stocks are adequate. Market activity is slow to moderate. In the parts structure, movement is mostly moderate. Prices are trending firm to higher for b/s breast, steady to firm for all other parts. Offerings are light to moderate for parts with b/s breast moving well. Market activity is slow to mostly moderate. In production areas, live supplies are moderate; weights are mixed and noted as desirable to heavy.

**Preliminary Report** Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 24-JAN-2011 (cents per lb)

AREAS	US GRADE A (Including branded product)		AVG	WTD LOADS
	MAJORITY	RANGE		
Delivered to First Receivers				
New York	74.00-77.00			
Los Angeles	94.00			
Whole Body 2/ Chicago	61.00-64.00	54.00-82.75	65.67	36
FOB Dock Equivalent 3/:				
Mississippi	79.00-84.00	67.00-86.00	80.86	36

1/: Includes branded product.

2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

3/: Southeast area

## GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 85.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

## PRELIMINARY FOB DOCK OR EQUIVALENT FRIDAY PRELIM. WTD. AVG

LOADS	RANGE
724	80.33 - 89.97

84.94

Georgia f.o.b. dock confirmed preliminary weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER LB)	VOL (000 LBS)
LINE RUN TENDERS	169.50	1,175
BREASTS - B/S	142.00	5,326
BREASTS - WHOLE	78.00	1,125
THIGH MEAT - B/S	92.50	965
THIGHS	50.50	744
DRUMSTICKS	54.50	842
LEG QUARTERS	38.50	7,497
WINGS	117.50	2,724

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**NORTHEAST BROILER/FRYER** Prices are trending steady to weak on all sizes. Trucklot buying activity for ready-to-cook whole broiler fryers is light to moderate entering the weekend. Offerings are moderate to heavy for current needs. Trade activity is slow. In the parts complex, supplies of boneless skinless breasts are light to moderate and clearing satisfactorily. Other items are sufficient for trade needs.

**MIDWEST BROILER/FRYER** The preliminary majority into Chicago was 3 cents lower compared to last week with other areas TFEWR. Whole broiler/fryers prices were barely steady to weak. Whole bird offers were moderate to heavy. Demand was normal as distributors complained about cold snowy weather limiting activity. Weights are mixed, but running heavy. Part prices are mostly steady. Supplies of all parts are balanced for current needs. Food service movement light to moderate, fast food seasonally normal. Retail activity was light to moderate.

**WESTERN BROILER/FRYER** The Los Angeles preliminary majority is unchanged at 94 cents delivered. The market on whole broiler fryers is steady and WOGs barely steady to weak. Offerings of whole broiler fryers are light to moderate and WOGs moderate to heavy. Retail demand light to moderate going into the weekend. Foodservice demand light to good, mostly moderate with some areas seeing some improvement for the weekend. Weights desirable. The market on boneless skinless breasts is unsettled ranging from weak to fully steady with some buyers seeing higher asking prices on tray pack and some bulk commodity product while others still seem some market weakness. The market on bone- in breasts is steady to firm, wings steady, and tenderloins steady with some spot unsettledness noted. The market on dark items is steady to fully steady, mostly steady. Demand light to moderate with some areas finding increased activity going into the weekend. Offerings of boneless skinless breasts moderate to heavy with some processor supplies being held with increased confidence at higher trending price levels while others find excess inventories from select production dates. Offerings on the balance of white items light to moderate with bone-in breasts held with the most confidence. Dark item offerings light to moderate. Retail movement light to mostly moderate. Foodservice movement light to good, mostly moderate.

**SOUTHERN BROILER/FRYER** Prices are trending weak for whole broilers and fryers. Supplies of all sizes are moderate to heavy for current trade needs. Demand entering the weekend is light to moderate. Market activity is slow to moderate. In the parts structure, movement is light to moderate for late week business. Prices are trending firm for breast items with b/s breast in the best position. All other parts are steady to instances firm. Offerings of b/s breast are light with good movement, wings and dark meat items are moderate. Market activity is slow to mostly moderate. In production areas, live supplies are moderate; weights are mixed and noted as desirable to heavy.

**DELMARVA BROILER/FRYERS** Less-than-trucklot asking prices remained unchanged at 76 to 90 cents, with a steady trending undertone. Movement of ready-to-cook whole birds ranged light to moderate entering the weekend. Offerings are moderate to at times heavy for current trade needs. Live supplies are moderate; weights are mixed and noted as desirable to heavy. Processing schedules are very heavy when combined with plants operating on Saturday. Market activity ranged slow to moderate. In the parts complex, supplies are light to moderate. BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

BRANDED U.S.GRADE A	
RANGE	68-98
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	01/17/11-01/21/11 (A)
	01/18/10-01/22/10 (A)
NO. OF BOXES	01/17/11-01/21/11 (A)
	01/18/10-01/22/10 (A)

(A) Not reported to avoid disclosing individual operations.

**SOUTHERN STATES BROILER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

JAN 20, 2011

JAN 21, 2011

WEEKLY

ITEM	LBS (000)	RANGE	MAJ	WTD AVG	LBS (000)	RANGE	MAJ	WTD AVG	LBS (000)	WTD AVG
BREAST - B/S	420	102.00-168.00	-	108.55	425	104.00-168.00	-	109.27	1,597	108.69
TENDERLOINS		TOO FEW TO REPORT				TOO FEW TO REPORT			642	112.52
BREAST - LINE RUN		TOO FEW TO REPORT				TOO FEW TO REPORT			TFEWR	
FRONT HALVES		TOO FEW TO REPORT				TOO FEW TO REPORT			TFEWR	
LEGS		TOO FEW TO REPORT				TOO FEW TO REPORT			TFEWR	
LEG QUARTERS (BULK)	331	31.00-34.00	-	32.77	321	31.00-34.00	-	32.83	1,504	32.33
LEG QUARTERS (4/10)	287	35.00-36.00	-	35.67	315	35.00-36.00	-	35.70	2,286	35.17
WINGS (WHOLE)		TOO FEW TO REPORT				TOO FEW TO REPORT			754	113.01
WINGS (CUT)		TOO FEW TO REPORT				TOO FEW TO REPORT			277	125.00
DRUMSTICKS		TOO FEW TO REPORT				TOO FEW TO REPORT			TFEWR	
THIGHS		TOO FEW TO REPORT				TOO FEW TO REPORT			TFEWR	
B/S THIGHS		TOO FEW TO REPORT				TOO FEW TO REPORT			332	84.70

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 WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JAN 20, 2011 -- F.O.B. DOCK.

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 WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JAN 21, 2011 -- F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
52.50 - 55.00	53.89	53.00 - 55.00	54.13	53.31

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER PARTS** Prices are trending firm to higher for boneless skinless breast; generally steady for the balance of items. Trucklot buying activity improved slightly and was noted as moderate overall. Offerings are light for boneless skinless breast; sufficient for the balance of items. Trade activity is slow to moderate.

Ice Packed Broiler/Fryer Parts, Delivered To First Receivers in Pool Trucklot and Trucklot Quantities, Cents per Pound.

JAN 20, 2011

JAN 21, 2011

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS	WEEKLY WTD AVG	WEEKLY VOL/LBS
BREAST - B/S	120-125	113.52	578,280	125-130	114.40	530,320	111.91	2,649,160
TENDERLOINS	110-115	112.41	128,840	110-115	112.21	147,240	114.54	680,820
BREAST - WITH RIBS	75-76	86.04	58,691	75-76	86.40	54,723	84.80	332,668
BREAST - LINE RUN	75	75.87	75,215	75	75.90	74,242	76.04	369,267
LEGS	54-55	48.62	189,960	54-55	50.67	143,440	48.32	1,084,080
LEG QUARTERS (BULK)	35-36	35.17	383,117	35-36	35.52	261,719	35.79	1,365,454
DRUMSTICKS	40-41	50.15	79,120	40-41	48.66	121,693	48.56	517,833
THIGHS	46-47	47.08	106,040	46-47	52.66	70,800	51.51	425,520
B/S THIGHS	100-101	100.25	82,819	100-101	99.59	51,960	100.78	347,379
WINGS (WHOLE)	113-114	108.63	169,760	113-114	105.56	220,120	108.19	855,880
BACKS AND NECKS (STRIPPED)	13-15	15.00	13,320	13-15	15.00	22,960	14.97	101,840
LIVERS (5 POUND TUBS)	45-50	46.24	10,920	45-50	47.09	6,180	47.12	28,410
GIZZARDS (HEARTS)	60-65	63.52	15,120	60-65	63.21	11,600	63.87	75,600

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS**

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WTS		ACTUAL (1,000)		AVG WTS
	01/21	01/20	01/19	01/18	01/19	01/18	01/14	01/12	
Alabama	4,911	4,066	4,032	4,115	5.59	5.56	6,568	5.48	
Arkansas	4,587	4,964	5,242	4,965	5.53	5.73	5,007	5.69	
Delmarva	2,916	2,360	2,376	2,343	5.97	6.24	2,778	6.09	
KY-LA-TN	2,765	2,354	2,349	2,344	5.28	5.35	2,863	5.76	
Mississippi	3,062	3,041	3,040	2,995	6.06	6.11	4,148	6.19	
North Carolina	4,063	2,784	2,735	2,706	7.28	7.33	5,071	7.16	
Texas	2,766	2,713	2,606	2,694	5.82	5.82	2,634	5.91	
Total	25,070	22,282	22,380	22,162	5.88	5.97	29,069	5.96	
Mon-Fri	108,772 (A)						100,710 (A)		
Saturday	4,043 (included in total for date shown)						7,634		

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 21-Jan-11 and 22-Jan-11 is estimated to be 37,508,000 head down 14.01 percent from a week ago and up 17.45 percent from a year ago. (Last week 43,621,000, last year 31,936,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 22-Jan-11 is estimated to be 163,699,000 head up 9.42 percent from a week ago, and up 5.70 percent from a year ago. (Last week 149,611,000, last year 154,866,000)

Actual data incorporated when available.

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DLVRD TO RETAILERS**

	RANGE
FRESH FRYERS	109-122
ROASTERS 4# & UP	125-135
HENS UNDER 5#	
HENS OVER 5#	
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

**SAN FRANCISCO PROCESSED POULTRY, DLVRD TO RESTAURANTS AND INSTITUTIONS**

	DRY PACK	ICE PACK	RANGE
FRESH FRYERS			124-180
ROASTERS 4# & UP			124
HENS OVER 5#			118
DUCKS			274-279

**YOUNG CHICKENS SLAUGHTERED**

W/E 15-Jan-2011 Under Federal Inspection (Preliminary) (in Thousands)

	(A) 4.25 lbs. & down	(B) 4.26 - 6.25 lbs.	(C) 6.26 - 7.75 lbs.	(D) 7.76 lbs. & up	Total
Head	31,898	69,191	26,365	22,157	149,611
Avg Live Wgt	3.74	5.42	6.73	8.42	5.74
% of total /1	21%	46%	18%	15%	100%
Comparisons					
Last week	31,231	77,740	34,584	24,224	167,779
Avg Live Wgt	3.74	5.37	6.65	8.44	5.77
% of total /1	19%	46%	21%	14%	100%
Year Ago 2/	36,487	86,797	20,128	20,546	163,958
Avg Live Wgt	3.86	5.44	6.80	8.66	5.66
% of total /1	22%	53%	12%	13%	100%
To date/2011*	63,129	146,931	60,949	46,381	317,390
To date/2010*	78,985	162,594	45,381	41,594	328,554

/1 May not total to 100% due to rounding. /2 Comparable week.  
 \*Note: Year to-date totals reflect comparable time periods. Weight Class Description: (A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION**

(Preliminary) W/E 15-Jan-2011

	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
Head	149,611	1,610	1,369	2,979	409
Avg Wt	5.74	3.13	7.85	5.30	6.91
Last week	167,779	1,386	1,338	2,724	439
Same wk yr ago	163,958	1,791	1,465	3,256	426
Avg Wt	5.66	3.25	7.84	5.32	6.87
To-date/2011*	317,390	2,996	2,707	5,703	848
To-date/2010*	328,554	3,188	2,691	5,879	822
% Change YTD	-3%	-6%	1%	-3%	3%

**Ready-to-Cook Weight and Dressing Percentage**

Current week	639,782	2,671	7,147	9,818	2,035
Last week	721,223	2,277	7,065	9,342	2,181
Same wk yr ago	691,362	3,114	7,638	10,752	2,107
To-date/2011*	1,361,005	4,948	14,212	19,160	4,216
To-date/2010*	1,380,509	5,521	13,851	19,372	4,040
% Change YTD	-1%	-10%	3%	-1%	4%

Dressing % 74.5% 53.0% 66.5% 72.0%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 156.8 million head. Estimated U.S. slaughter for this period was 151.4 million head, or 5.4 million less than estimated available. (B) Dressing % adjustments reflect quarterly update.

\*Note: Year to-date totals reflect comparable time periods.

**EST U.S. FRYER SLAUGHTER/FRYER AVAILABILITY COMPARISON**

Week Ending	Million Head Slaughtered	Million Head Available*	Pct	Avg. Wt.
Dec 11	168.6	153.9	110%	5.69
18	166.0	153.8	108%	5.72
25	136.4	153.1	89%	5.71
Jan 1	133.0	154.7	86%	5.74
8	169.8	155.0	110%	5.77
15	151.4	156.8	97%	5.74
Year to date	321.2	311.8	103%	
Jan 22		158.7		
29		159.7		

\*Based on chick placements 6 to 7 weeks earlier.

**BROILER/CATTLE/HOG WEEKLY EST SLAUGHTER**

Under Federal Inspection (in Thousands)

W/E	01/22/11	01/15/11	%CHG	01/23/10	%CHG
Broilers	163,699	149,611 <sup>1</sup>	+9.42	154,866 <sup>1</sup>	+5.70
Cattle	630	628	0	670 <sup>2</sup>	-06
Hogs	2,166	2,135	+01	2,177 <sup>2</sup>	-01

<sup>1</sup> Actual data incorporated when available.

<sup>2</sup> Totals adjusted to reflect USDA, NASS revisions.

**EASTERN REGION MISC POULTRY** Delivery Week of 17-Jan-11

**DUCKLINGS:** Prices Negotiated by First Receivers, US Grade A, 4-5 lbs. Delivered in Trucklot and Pool Trucklot Quantities, Cents/lb.

ORIGIN	FROZEN	FRESH
LONG ISLAND	206-210	211-217
MIDWEST	185-200	190-204

**ROASTERS:** Prices Negotiated by First Receivers, US Grade A & Plant Grade, 5 Lbs & Up, Delivered, Cents/lb.

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	75.00-81.75	76.00-79.00
VACUUM PACKED (6-9 PER BOX)	76.00-80.00	74.00-77.00

**SQUABS:** New York Area Wholesale Prices, Frozen, Plant Grade, Dollars/Dozen, 1 To 10 Boxes

11 OZ.	69.84-87.59
13 OZ.	77.76-101.25
15 OZ.	84.96-112.08

THE EASTERN REGION INCLUDES:

CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA RI, SC, VA, VT, WV

**CENTRAL REGION DUCKLINGS** Prices remain steady. Demand is fairly good to good with the approach of the Chinese New Year.

Supplies range very light to moderate. Market activity is moderate to active. Processing schedules are full-time. Prices paid, first receivers for 10-18 oz boneless breast at \$7.70-8.70, bone in legs at \$2.75-3.10, gizzards at \$1.20-1.50, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

Prices Negotiated by First Receivers for US Grade A Delivered in Trucklot & Pool Trucklot Quantities, 4-5 Lbs, Cents/lb., Week of 17-Jan-11

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	182-210	184-210

**GRAYSTONE SMALL ANIMAL AUCTION -** 18-Jan-11

\*\*All Papers Required to Sell All Out of State Poultry\*\*

Prices Paid per lb., Except as Noted	RANGE
Muscovy Ducks - Drakes	- 2.20 lbs.
Quail	1.10 - 1.25 ea.
Pekin Ducks	5.50 - 6.25 ea.
Pullets 4-6 LBS	- 1.05 lbs.
Red Fowl 5-6 LBS	- .50 lbs.
Red Fowl 4-5 LBS	.45 - .50 lbs.
Crossbred Roasters 7-11 LBS	- .80 lbs.
Crossbred Roasters 4-6 LBS	.85 - 1.10 lbs.
Crossbred Fowl 5-9 LBS	- .60 lbs.
Banty Roasters	- 3.00 ea.
Guinea Pigs	.25 - 4.00 ea.
Guinea Fowl	- 5.75 lbs.
Pigeons	2.70 - 2.80 ea.
White Pigeons	5.00 - 5.20 ea.
Chukars	4.00 - 4.10 ea.
Rabbits 6-9 LBS	1.90 - 2.00 lbs.
Rabbits 4-6 LBS	2.40 - 2.95 lbs.
Bunnies	1.10 - 3.00 ea.
Silkies	- 3.00 ea.
Chicks	- .25 ea.
Muscovy Ducks - Hens	- 2.10 lbs.
Goose Eggs	- 4.60 ea.
Bobwhites	1.75 - 2.10 ea.
Chinchillas	15.00 - 20.00 ea.
Total Coops Sold	1255

**NATIONAL CANNER FOWL MARKET** Sales are too few to report prices. Offerings are light to moderate for current trade needs. Demand is light with limited trading due to the majority of supplies being used internally. Processing schedules are normal. Market activity is slow to moderate.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

<b>LIGHT CANNER HENS (LINE RUN WITHOUT NECKS)</b>	<b>HEAVY CANNER HENS (WITHOUT NECKS)</b>
TOO FEW SALES TO REPORT	TOO FEW SALES TO REPORT

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

<b>LIGHT CANNER HENS (LINE RUN WITHOUT NECKS)</b>	<b>HEAVY CANNER HENS (WITHOUT NECKS)</b>
TOO FEW SALES TO REPORT	TOO FEW SALES TO REPORT

**LIVE LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL  
WITHIN THE NEXT 10 DAYS  
(INCLUDES HANDLING, FREIGHT AND ANY  
OTHER CHARGES, WEIGHTS AVERAGE ABOUT  
3.50 POUNDS)

**EASTERN** Prices are holding steady. Demand is moderate to good for the sufficient offerings of light type hens. Processing schedules are normal. Market activity is moderate.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	2-11	3-7

**SOUTH CENTRAL** Trading is TFEWR. Offerings of spent hens are at least available. Demand is limited. Schedules are normal to reduced. Finished sales are slow. Trade sentiment is about steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	TOO FEW TO REPORT	

**NORTH CENTRAL** Prices unchanged. Demand is moderate to good, offerings are light to moderate. Schedules are normal this week. Market activity is moderate to good.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	0-10.5	0-5

**LIVE HEAVY TYPE HENS**

(7 POUNDS AND UP) \*

PRELIMINARY PRICE, CENTS PER LB.,  
GENERALLY FOR SLAUGHTER  
THE WEEK OF 24-JAN-11

**SOUTH CENTRAL** Trading is TFEWR. Demand is mostly fair for at least adequate offerings of spent hens. Schedules are normal to reduced. Finished sales are light. Trade sentiment is about steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**SOUTHEAST** Sales were too few to report prices. Offerings are mostly moderate for current needs. Processing schedules for next week are noted as normal. Finished product supplies are light to moderate. Market activity is moderate.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	
AT FARM PRODUCER LOADING	TOO FEW TO REPORT	
FOB PLANT	TOO FEW TO REPORT	

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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