# BROILER MARKET NEWS REPORT

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U.S. Department of Agriculture | Agricultural Marketing Service | Poultry Programs | Market News Branch & Analysis


## NATIONAL BROILER MARKET AT-A-GLANCE

Prices are trending steady to firm overall. Offering are light to moderate, smaller sizes are moderate to heavy. Retail and food service demand is light to good, mostly moderate with best movement on featured items. Many are anticipating increase movement for upcoming holiday and first of the month business. Processing schedules are fulltime with some plants down on Monday for the holiday. Floor stocks are moderate to long. The market activity is slow to active, mostly moderate to active for midweek business. In the parts structure, movement is moderate to good. Price trend is firm on breast cuts and wings, but dark meat is steady to weak. Supplies of breast items and wings are light and clearing well. Dark meat cuts are moderate to instances heavy with limited interest. In production areas, live supplies are moderate. Weights are trending lighter in areas being affected by extremely hot weather.

**GEORGIA FOB DOCK PRICES** The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading advanced .50 cents to 87.75 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 89.00 cents last year on July 1, 2009.

GA f.o.b. dock quoted prices on ice-packed parts for next week's trading.

| ITEM | DOCK PRICE (CENTS PER POUND) |
|---|---|
| LINE RUN TENDERS | 204.50 |
| BREASTS - B/S | 183.50 |
| BREASTS - WHOLE | 105.00 |
| THIGH MEAT - B/S | 90.50 |
| THIGHS | 48.50 |
| DRUMSTICKS | 60.50 |
| LEG QUARTERS | 39.00 |
| WINGS | 117.50 |

Information supplied by the GA Dept of Ag's Poultry Market News Service.

**SOUTHERN REGION** Prices are trending steady. Offerings are light to moderate to satisfy current trade needs. Retail and food service demand is moderate for upcoming holiday and where features are planned. Processing plants for next week are fulltime with a few plants down Monday for the holiday. Market activity is moderate to active. In the parts structure, movement is moderate to good. Supplies of breast items are light and held with confidence. Supplies of dark meat items are moderate and wings are in good supply and moving well. In production areas, live supplies were light to moderate. Weights in many processing areas are lighter due to continuous extreme heat.

**MIDWEST REGION** The whole broiler fryer price trend was steady to fully steady. Additional offers were light for the light to moderate interest. Floor stocks were light to moderate. Weights were desirable to light. Retail movement was light to moderate. Food service was light to good, best into fast food, catering and deli's. The price trend was firm on breast cuts and on wings, and steady on dark meat lines. Supplies of breast cuts and wings light and dark meat items moderate to ample.

**WESTERN REGION** Whole broiler fryer market tone was steady to firm. Offers were light with the heavier sizes in the tightest position. Buyer interest on whole birds was light to moderate as many were noting increased pricing in recent weeks. Retail and food service demand was light to good with best movement on featured items and boneless skinless breasts. Many are anticipating increased movement for the fast approaching first of the month and holiday weekend. Floor stocks were balanced to long. Weights were desirable to light. Supplies of breast cuts and wings were light with dark meat items light to moderate. The market tone on wings, tenders, and breasts was steady to firm with dark meat items mostly steady.

**NORTHEAST REGION** Trucklot buying activity for ready-to-cook whole broiler/fryer was moderate to fairly good during midweek trading. Offerings of three pound and smaller sizes were moderate to heavy; heavier sizes were light to moderate for current trade needs. Retail and distributive movement was fair to fairly good as the holiday approaches. Market activity is moderate to active. In the parts complex, boneless skinless breast, wings and tenders were light with good movement. Other items were mostly moderate.

## BROILER-TYPE EGGS SET IN 19 SELECTED STATES UP 4 PERCENT

Commercial hatcheries in the 19-State weekly program set 211 million eggs in incubators during the week ending June 26, 2010. This was up 4 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 84 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

## BROILER CHICKS PLACED UP 2 PERCENT

Broiler growers in the 19-State weekly program placed 175 million chicks for meat production during the week ending June 26, 2010. Placements were up 2 percent from the comparable week a year earlier. Cumulative placements from January 3, 2010 through June 26, 2010 were 4.24 billion, up slightly from the same period a year earlier.

## BROILER-TYPE EGGS SET AND BROILER CHICKS PLACED 19 SELECTED STATES 19 STATE TOTAL

| WEEK ENDING 06/26/10 | 2010 | 2009 | PERCENT CHANGE PREVIOUS YEAR |
|---|---|---|---|
| | *Thousand* | | |
| EGGS SET | 210,900 | 202,562 | +04 |
| CHICKS PLACED | 175,092 | 171,828 | +02 |

Source: NASS, USDA

**WEEKLY FRYERS AVAILABLE FOR MARKETING** Based on the preliminary chick placements, the number of fryers available for marketing during the week ending 07-Aug-10 is estimated at 161.4 million head. This compares to 161.2 million head the previous week and to 160.9 million head the same week a year ago, when the slaughter was 165.6 million head and the composite weighted average price was 79.32 cents per pound.

## SOUTHERN STATES BROILER/FRYER PARTS

F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| JUNE 29 ITEM | POUNDS (000) | RANGE | MAJORITY | WTD AVG | JUNE 30 ITEM | POUNDS (000) | RANGE | MAJORITY | WTD AVG |
|---|---|---|---|---|---|---|---|---|---|
| BREAST - B/S | 434 | 154.00-204.00 | - | 160.72 | BREAST - B/S | 426 | 160.00-205.00 | - | 162.83 |
| TENDERLOINS | 216 | 162.00-208.00 | - | 168.64 | TENDERLOINS | 244 | 156.00-210.00 | - | 165.58 |
| BREAST - LINE RUN | | TOO FEW TO REPORT | | | BREAST - LINE RUN | | TOO FEW TO REPORT | | |
| FRONT HALVES | | TOO FEW TO REPORT | | | FRONT HALVES | | TOO FEW TO REPORT | | |
| LEGS | | TOO FEW TO REPORT | | | LEGS | | TOO FEW TO REPORT | | |
| LEG QUARTERS (BULK) | 606 | 30.00-36.00 | - | 31.11 | LEG QUARTERS (BULK) | 416 | 29.00-36.00 | - | 31.81 |
| LEG QUARTERS (4/10) | 1,032 | 37.00-39.00 | - | 37.92 | LEG QUARTERS (4/10) | 1,192 | 36.00-39.00 | - | 37.53 |
| WINGS (WHOLE) | | TOO FEW TO REPORT | | | WINGS (WHOLE) | | TOO FEW TO REPORT | | |
| WINGS (CUT) | | TOO FEW TO REPORT | | | WINGS (CUT) | | TOO FEW TO REPORT | | |
| DRUMSTICKS | | TOO FEW TO REPORT | | | DRUMSTICKS | | TOO FEW TO REPORT | | |
| THIGHS | | TOO FEW TO REPORT | | | THIGHS | | TOO FEW TO REPORT | | |
| B/S THIGHS | | TOO FEW TO REPORT | | | B/S THIGHS | | TOO FEW TO REPORT | | |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR F.O.B. DOCK

| RANGE | TODAY'S AVERAGE | RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---|---|---|---|---|
| 61.00 – 66.00 | 63.16 | 60.00 – 66.00 | 62.52 | 62.84 |

The index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** - Trucklot buying activity was fair to fairly good during midweek trading as most dealers continue to have transportation and delivery problems due to limited truck availability. Price trends on boneless skinless breast, tenders and wings were firm. Other items were steady. Supplies of boneless skinless breast, wings and tenderloins were light and clearing well. Retail and distributive movement was fairly good as the holiday approaches. Market activity is moderate to active.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

| JUNE 29 ITEM | CURRENT NEG TRADING* | WTD AVG | VOL/LBS | JUNE 30 ITEM | CURRENT NEG TRADING* | WTD AVG | VOL/LBS |
|---|---|---|---|---|---|---|---|
| BREAST - B/S | 175 | 161.90 | 701,840 | BREAST - B/S | 175-180 | 160.47 | 415,680 |
| TENDERLOINS | 170 | 163.11 | 247,000 | TENDERLOINS | 170-175 | 166.78 | 87,960 |
| BREAST - WITH RIBS | 101-102 | 103.59 | 122,062 | BREAST - WITH RIBS | 101-102 | 105.31 | 52,732 |
| BREAST - LINE RUN | 101 | 101.17 | 104,507 | BREAST - LINE RUN | 101 | 100.32 | 66,026 |
| LEGS | 53-54 | 44.05 | 224,000 | LEGS | 53-54 | 45.95 | 155,240 |
| LEG QUARTERS (BULK) | 37-38 | 36.89 | 341,400 | LEG QUARTERS (BULK) | 37-38 | 37.74 | 223,920 |
| DRUMSTICKS | 48-49 | 54.97 | 106,560 | DRUMSTICKS | 48-49 | 54.16 | 63,920 |
| THIGHS | 44-45 | 48.13 | 63,760 | THIGHS | 44-45 | 48.91 | 43,640 |
| B/S THIGHS | 94-95 | 95.17 | 96,840 | B/S THIGHS | 94-95 | 91.94 | 52,560 |
| WINGS (WHOLE) | 114-115 | 116.59 | 174,600 | WINGS (WHOLE) | 115-116 | 114.73 | 178,080 |
| BACKS AND NECKS (STRIPPED) | 13-15 | 15.00 | 22,880 | BACKS AND NECKS (STRIPPED) | 13-15 | 15.00 | 13,880 |
| LIVERS (5 POUND TUBS) | 40-45 | 43.65 | 9,920 | LIVERS (5 POUND TUBS) | 40-45 | 43.09 | 11,000 |
| GIZZARDS (HEARTS) | 50-55 | 52.36 | 19,600 | GIZZARDS (HEARTS) | 50-55 | 51.06 | 17,600 |

INCLUDES NY CITY METRO. AREA, NORTHERN NJ, MA, CT, RI, & PA (NORTHEAST OF HARRISBURG). * TODAY'S NEG. SALES AS OF 11:30 A.M.
** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

## ESTIMATED SLAUGHTER OF BROILER-FRYERS

| | ESTIMATED (1,000) 06/30 | 06/29 | ACTUAL (1,000) 06/28 | 06/25 | AVG WTS 06/28 | 06/25 | ACTUAL (1,000) 06/23 | AVG WTS 06/21 |
|---|---|---|---|---|---|---|---|---|
| Alabama | 4,061 | 4,070 | 4,034 | 4,200 | 5.44 | 5.42 | 3,980 | 5.25 |
| Arkansas | 4,820 | 5,026 | 4,936 | 4,441 | 5.40 | 5.06 | 4,773 | 5.41 |
| Delmarva | 2,326 | 1,986 | 2,254 | 2,820 | 5.84 | 5.97 | 2,321 | 6.16 |
| KY-LA-TN | 2,457 | 2,274 | 2,391 | 2,493 | 5.09 | 5.11 | 2,614 | 5.01 |
| Mississippi | 2,936 | 3,066 | 2,980 | 3,124 | 5.69 | 5.49 | 2,880 | 5.82 |
| North Carolina | 2,778 | 2,790 | 2,687 | 3,617 | 7.10 | 6.81 | 2,705 | 7.05 |
| Texas | 2,595 | 2,565 | 2,641 | 2,561 | 5.53 | 5.29 | 2,524 | 5.57 |
| Total | 21,973 | 21,777 | 21,923 | 23,256 | 5.68 | 5.60 | 21,797 | 5.69 |
| Mon-Wed | 65,892 (A) | | | | | | 65,205 (A) | |

(A) Weekly cumulative for states listed above.
Broiler-fryer slaughter under federal inspection for 30-Jun-10 is estimated to be 32,874,000 head up 0.50 percent from a week ago and down -0.21 percent from a year ago.

(Last week 32,709,000, last year 32,944,000)

## SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DLVRD TO RETAILERS

| | RANGE |
|---|---|
| FRESH FRYERS | 109-122 |
| ROASTERS 4# & UP | 125-135 |
| HENS UNDER 5# | |
| HENS OVER 5# | |
| DUCKS | |
| RABBITS-WHOLE | |
| RABBITS-CUT UP | |

## SAN FRANCISCO PROCESSED POULTRY DLVRD TO RESTAURANTS AND INSTITUTIONS

| | | RANGE |
|---|---|---|
| FRESH FRYERS | ICE PACK | |
| | DRY PACK | 134-170 |
| ROASTERS 4# & UP | ICE PACK | |
| | DRY PACK | 117 |
| HENS OVER 5# | ICE PACK | 129 |
| | DRY PACK | 118 |
| DUCKS | | 265-268 |

**ESTIMATED U.S. LIVE POULTRY SLAUGHTER**

UNDER FEDERAL INSPECTION FOR WEEK ENDING 03-Jul-10

| | CURRENT WEEK | PREVIOUS WEEK |
|---|---|---|
| | 07/03/10 (1) | 06/26/10 |
| Class | ---------- Thousand head --------- | |
| Broiler/fryer | 168,508(2) | 168,088 |
| Light hens | 1,343 | 1,346 |
| Heavy hens | 1,369 | 1,453 |
| Total | 171,220 | 170,887 |

(1)ESTIMATED

2)The estimated number of broiler-fryers available for slaughter the week ending 03-Jul-10 is 161.0 million head compared to 153.7 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 168.8 million head or 7.8 million more than estimated available. For the week of 10-Jul-10 the estimated available is 161.5 million head.

**WEEKLY COLD STORAGE HOLDINGS**-SELECTED STGE CENTERS (INCL GOVT STOCKS) (IN THOUSANDS)

| | PROCESSED TURKEY LBS | PROCESSED POULTRY LBS |
|---|---|---|
| AM 06/28/10 | 161,221 | 44,182 |
| AM 06/01/10 | 150,353 | 52,588 |
| CHG | 10,868 | -8,406 |
| PCT CHG | 7 | -16 |

**COLD STORAGE MOVEMENT** (IN THOUSANDS)

| | PROCESSED TURKEYS | | | PROCESSED POULTRY | | |
|---|---|---|---|---|---|---|
| | 06/28/10 | 06/21/10 | 06/29/09 | 06/28/10 | 06/21/10 | 06/29/09 |
| **PACIFIC COAST** | **2**,974 | 3,078 | 2,433 | 4,207 | 4,432 | 8,007 |
| **LOS ANGELES** | 285 | 250 | 201 | 820 | 782 | 1,382 |

**HACKETTSTOWN POULTRY SALES FOR 06/29/10**

AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY

| | LOW | HIGH | AVG | | LOW | HIGH | AVG |
|---|---|---|---|---|---|---|---|
| HEAVY FOWL lb. | .70 | .80 | .76 | HEAVY FOWL ea. | 8.00 | 9.25 | 8.37 |
| LIGHT FOWL lb. | - | - | - | LIGHT FOWL ea. | - | - | - |
| MIXED FOWL lb. | - | - | - | MIXED FOWL ea. | - | - | - |
| BANTAMS lb. | - | - | - | BANTAMS ea. | - | - | - |
| BROILERS lb. | - | - | - | BROILERS ea. | - | - | - |
| ROASTERS lb. | - | - | - | ROASTERS ea. | 4.00 | 4.25 | 4.06 |
| FRYERS lb. | - | - | - | FRYERS ea. | - | - | - |
| CHICKS lb. | - | - | - | CHICKS ea. | 1.00 | 2.75 | 2.05 |
| PULLETS lb. | - | - | - | PULLETS ea. | - | - | - |
| BUNNIES lb. | - | - | - | BUNNIES ea. | - | - | - |
| ROOSTERS lb. | - | 1.30 | - | ROOSTERS ea. | 2.75 | 5.00 | 3.50 |
| GEESE lb. | - | - | - | GEESE ea. | - | - | - |
| TURKEYS lb. | - | - | - | TURKEYS ea. | - | - | - |
| DUCKS lb. | - | - | - | DUCKS ea. | 3.00 | 4.00 | 3.21 |
| RABBITS lb. | .75 | 2.10 | 1.37 | RABBITS ea. | 1.00 | 6.25 | 1.91 |
| PIGEONS lb. | - | - | - | PIGEONS ea. | 2.00 | 4.00 | 3.12 |
| GUINEA FOWL lb. | - | - | - | GUINEA FOWL ea. | - | - | - |
| DUCKLINGS lb. | - | - | - | DUCKLINGS ea. | - | - | - |
| GUINEA KEETS ea. | - | - | - | CALL DUCKS ea. | - | - | - |
| SILKIES ea. | - | - | - | GOSLINGS ea. | - | - | - |
| GUINEA PIGS ea. | - | 1.50 | - | TURKEY POULTS ea. | - | - | - |
| CHUKARS ea. | - | - | - | PEACOCKS ea. | - | - | - |
| PARTRIDGES ea. | - | - | - | COCKATIELS ea. | - | - | - |
| DOVES ea. | 1.25 | 1.75 | 1.44 | GUINEAS | - | - | - |

TOTAL COOPS 56

**MAJOR WHOLESALE MARKETS-MEXICO CITY**

Cents per pound for the week ending June 25, 2010

| | Whole Chickens | Breasts | Legs W/Thighs | Necks,Backs & Wings | Livers Gizzards | Hens |
|---|---|---|---|---|---|---|
| RAYON | | | | | | |
| Low | 84.05 | 150.21 | 71.53 | 21.46 | 7.15 | 71.53 |
| High | 86.55 | 164.52 | 82.26 | 25.04 | 10.73 | 71.53 |
| Mostly | 85.84 | 160.94 | 78.68 | 21.46 | 7.15 | 71.53 |
| SAN JUAN | | | | | | |
| Low | 83.69 | 146.64 | 67.95 | 17.88 | 3.58 | 71.53 |
| High | 85.84 | 160.94 | 78.68 | 25.04 | 7.15 | 71.53 |
| Mostly | 85.84 | 157.37 | 75.11 | 19.67 | 5.36 | 71.53 |
| NEW SAN JUAN | | | | | | |
| Low | 85.12 | 153.79 | 75.11 | 21.46 | 7.15 | 75.11 |
| High | 87.27 | 168.10 | 85.84 | 26.82 | 10.73 | 75.11 |
| Mostly | 85.84 | 160.94 | 82.26 | 25.04 | 8.94 | 75.11 |
| BECERRA | | | | | | |
| Low | 85.84 | 157.37 | 78.68 | 25.04 | 7.15 | 75.11 |
| High | 89.41 | 171.67 | 89.41 | 28.61 | 10.73 | 75.11 |
| Mostly | 85.84 | 164.52 | 85.84 | 25.04 | 10.73 | 75.11 |

**CENTRAL MISCELLANEOUS POULTRY RTC HENS**

READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO FIRST RECEIVERS, U.S.GRADE A AND PLANT GRADE,5LBS AND UP, FOR WEEK OF JUNE 28, 2010

| | | RANGE |
|---|---|---|
| HENS | ICE PACKED (12 PER BOX) | 79-86 |
| | VACUUM PACKED (6-9 PER BOX) | 79-90 |

**DELMARVA** Less than trucklot asking prices were unchanged at 89 to 98 cents. Price trend was steady to at times firm. Movement of ready-to-cook whole birds was moderate to fairly good approaching the holiday. Offerings were light to moderate for heavier sizes and moderate to heavy for the lighter sizes. Live supplies were moderate; weights were desirable to light with the heat continuing to affect size. Processor schedules were moderate to moderately heavy. Market activity is moderate to active. In the parts complex, supplies were light to moderate with breast items in the tightest position.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

| | BRANDED U.S. GRADE A |
|---|---|
| RANGE | 83-102 |
| WEIGHTED AVERAGE | (A) |
| NO. OF BOXES | (A) |

(A) Not reported to avoid disclosing individual operations.

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