

# USDA BROILER MARKET NEWS REPORT

ISSN 1522-0567

MONDAY MAY 17, 2010 VOL. 57 NO. 58

**U.S. Department of Agriculture** 

Agricultural Marketing Service

Poultry Programs

Market News and Analysis Branch



# **NATIONAL BROILER MARKET AT-A-GLANCE**

Majority prices were up 1 cent in the West, 4 cents elsewhere when compared to last week prices. The market tone was fully steady to firm in the West, steady to fully steady elsewhere. Retail and food service demand was light to moderate for early week trading. Supplies of all sizes were mostly light to satisfy current trade needs. Floor stocks were close balance to long. In the parts structure, movement was fair to moderate. Breast items, wings and dark meat items were light to moderate, but tenders were in good supply and moving well. In production areas, live supplies were moderate at mostly desirable weights.

FINAL BROILER FRYER prices negotiated for trucklot sales of RTC broiler/fryers delivered to first receivers and FOB at major market areas (cents per lb) week of 17-MAY-2010

|                       | Grade A      |            |       | Composite  |       |  |
|-----------------------|--------------|------------|-------|------------|-------|--|
|                       | Majority     | Wtd<br>Avg | Loads | Wtd<br>Avg | Loads |  |
| Delivered to First Ro | eceivers 1/: | _          |       |            |       |  |
| Boston/New England    | TFEWR        |            | :     | 83.21      | 14    |  |
| Ohio Cities           | TFEWR        |            | :     | 85.50      | 12    |  |
| Denver                | 95.50        | 95.50      | 4:    | 92.53      | 10    |  |
| Detroit               | TFEWR        |            | :     | 84.26      | 36    |  |
| Los Angeles           | 96.00        | 91.62      | 39 :  | 91.41      | 97    |  |
| New York              | 89.00-92.00  | 91.17      | 23:   | 90.42      | 43    |  |
| Philadelphia          | 88.50-90.00  | 90.58      | 12:   | 89.46      | 23    |  |
| Pittsburgh            | 88.00-91.00  | 91.67      | 12:   | 89.71      | 53    |  |
| St. Louis             | TFEWR        |            | :     | 87.74      | 21    |  |
| San Francisco         | 96.50        | 97.13      | 16:   | 93.83      | 31    |  |
| Delivered to First Re | eceivers 1/· |            |       |            |       |  |

|         | Whole Bo    | Whole Body 2/: |       |            | Composite |  |  |
|---------|-------------|----------------|-------|------------|-----------|--|--|
|         | Majority    | Wtd            | Loads | Wtd        | Loads     |  |  |
|         |             | Avg            |       | <u>Avg</u> |           |  |  |
| Chicago | 84.00-88.00 |                | :     | 89.01      | 47        |  |  |

Composite Weighted Average 3/

| Compos    | Composite weighted Average 3/. |                |          |          |  |  |  |
|-----------|--------------------------------|----------------|----------|----------|--|--|--|
| Loads     | 05/17/10                       | Change Last Wk | 05/10/10 | 05/18/09 |  |  |  |
| 387       | 89.44                          | 4.17           | 85.27    | 84.51    |  |  |  |
| WOG b     | roiler 4/:                     | Majority       | Wtd Avg  | Loads    |  |  |  |
| Eastern   |                                | 91.00-93.00    | 91.69    | 28       |  |  |  |
| Central   |                                | 82.00-89.00    | 86.91    | 80       |  |  |  |
| Wester    | n                              | 96.00-98.00    | 96.06    | 55       |  |  |  |
| FOB Do    | ck Equivalent                  | t 5/:          |          |          |  |  |  |
| Mississip | opi                            | 84.00-88.00    | 85.59    | 50       |  |  |  |
|           |                                |                |          |          |  |  |  |

- 1/: Includes branded product.
- 2/. Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.
- 3/: Includes all whole birds shipped into listed cities including Chicago.
- 4/: Delivered first receiver, trucklot and less than trucklot volumes.

5/: Southeast area

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 86.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. **MONDAY FINAL WTD AVG** 

| LOADS RANGE FOB DOCK OR EQUIV                                    | /ALENT     |
|--|------------|
| 982 83.32-90.21 86.09  |            |
| Georgia f.o.b. dock confirmed FINAL weighted average price on it | ice-packed |
| parts: WTD. AVG. VOLUME  |            |
| ITEM (CENTS PER POUND) (000 POUN                                 | IDS)       |
| LINE RUN TENDERS 197.00 1,635                                    |            |
| BREASTS - B/S 183.50 7,219                                       |            |
| BREASTS - WHOLE 103.50 1,480                                     |            |
| THIGH MEAT - B/S 88.50 1,196                                     |            |
| THIGHS 47.50 1,069   |            |
| DRUMSTICKS 61.00 1,149   |            |
| LEG QUARTERS 41.00 9,732   |            |
| WINGS 122.00 3,504   |            |

This information is supplied by the Ga Dept. of Ag/Poultry Market News Service.

NORTHEAST REGION BROILER/FRYERS Trucklot buying activity on ready-to-cook whole broiler/fryers was moderate to fairly good as dealers assess market developments entering the week. Offerings of all sizes were balanced to well cleared. Movement through retail and distributive channels was moderate. The market tone was steady to fully steady. In the parts complex, supplies of boneless skinless breast and wings were at least sufficient; bone-in breast, tenders and most dark meat cuts were light to moderate for current needs.

SOUTHERN REGION BROILER/FRYER The market tone was steady to fully steady. Demand following the weekend was moderate with trading usually limited to regular commitments. Supplies of all sizes were sufficient to satisfy current trade needs. In the parts structure, movement was mostly moderate. Breast cuts were moderate, but tenders were well cleared with good movement. Wings and dark meat items were moderate. In production areas live supplies were moderate. Weights were mostly desirable.

WESTERN REGION BROILER/FRYERS Final majority prices were 1 cent higher from last Monday's. Whole broiler frver and WOG market tone was steady to firm. Offers light. Retail and foodservice demand slow to moderate. Floor stocks adequate to instances fully adequate. Sizes desirable. The Los Angeles negotiated WOG weighted average was up 6.26 cents from last week to 96.04 cents on 40 loads. Trading was noted on boneless skinless breasts 158-170; bone-in breasts 103-102; tenderloins 167-170; wings 115-130; legs 53-65; leg quarters bulk 38-47, 4/10 43-44; drums 48-62; thighs 45-56; fresh thigh meat 85-94; leg meat 85-94 cents delivered.

MIDWEST REGION BROILER/FRYERS Final majority delivered prices into the Chicago market increased 4 cents; Ohio cities, Detroit, and St. Louis were TFEWR. Whole broiler/fryer market tone was steady to fully steady. Offers were light on whole birds. Retail and food service demand was light to moderate. Floor stocks were in close balance to long; weights mixed. Supplies of boneless/skinless breast were plentiful to available and other items adequate for current light to moderate trade need. The trade sentiment was steady on all parts.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was moderate entering the week as dealers assessed current market conditions. Seller offerings were in good balance to handle trade needs. Live supplies were moderate; weights were mixed, but reported as desirable. Processor schedules were moderate to moderately heavy. Less than trucklot asking prices remained unchanged at 91 to 99 cents. The market tone was steady. In the parts complex, supplies were light to moderate.

BOILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

| BIG WEED THE THING IN COL | B 10 MEM 10 M CHI 1 MOM BEEN |
|---------------------------|------------------------------|
|                           | BRANDED U.S. GRADE A         |
| RANGE                     | 84-107                       |
| WEIGHTED AVERAGE          | (A)                          |
| NO. OF BOXES              | (A)                          |

(A) Not reported to avoid disclosing individual operation.

Mostly

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity was mostly fair as dealers assess market conditions entering the week. Offerings of boneless skinless breasts was mostly moderate. Bone-in breasts, tenders and most dark meat cuts were light to moderate and moving well. Wings were generally sufficient for current needs. Retail and distributive movement was fair to moderate. The market tone was steady for most items.

ICE PACKED BROILER/FRYER PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

|  | CURRENT        | WTD           | VOLUME       |
|--|----------------|---------------|--------------|
| ITEM NEGOTIATED  | TRADING*       | AVG**         | /LBS         |
| BREAST - B/S   | 175-180        | 166.85        | 463,660      |
| TENDERLOINS  | 165-170        | 167.66        | 114,840      |
| BREAST - WITH RIBS                                     | 101-102        | 111.41        | 75,063       |
| BREAST - LINE RUN                                      | 101            | 103.30        | 61,452       |
| LEGS   | 53-54          | 50.34         | 153,480      |
| LEG QUARTERS (BULK)                                    | 37-38          | 38.31         | 244,040      |
| DRUMSTICKS   | 48-49          | 58.91         | 85,320       |
| THIGHS   | 44-45          | 53.34         | 66,520       |
| B/S THIGHS   | 94-95          | 95.84         | 37,080       |
| WINGS (WHOLE)  | 119-120        | 121.88        | 160,360      |
| BACKS AND NECKS (STRIPP                                | PED) 13-15     | 15.00         | 20,000       |
| LIVERS (5 POUND TUBS)                                  | 40-45          | 42.50         | 7,760        |
| GIZZARDS (HEARTS)                                      | 50-55          | 53.38         | 14,760       |
| NEW YORK CITY METROPOLITA<br>(NORTHEAST OF HARRISBURG) | •              | ern NJ, MA, C | CT, RI, & PA |
| (  | , <del>.</del> |               |              |

<sup>\*</sup> TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

ARKANSAS BROILER PARTS FOB DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| PC                  | OUNDS |               |         | WTD    |
|---------------------|-------|---------------|---------|--------|
| ITEM                | (000) | RANGE         | MAJ     | AVG    |
| BREAST - B/S        | 2,340 | 141.00-193.00 | 151-162 | 161.20 |
| TENDERLOINS         | 248   | 162.00-226.00 | -       | 171.36 |
| BREAST - WITH RIBS  | Т     | OO FEW TO RE  | PORT    |        |
| FRONT HALVES        | Т     | OO FEW TO RE  | PORT    |        |
| LEGS                | Т     | OO FEW TO RE  | PORT    |        |
| LEG QUARTERS (BULK) | 2,729 | 32.00-35.00   | 32-33   | 32.41  |
| LEG QUARTERS (4/10) | 1,073 | 33.00-38.00   | 36-37   | 36.39  |
| WINGS (WHOLE)       | 671   | 92.00-103.00  | -       | 98.35  |
| DRUMSTICKS          | 307   | 40.00-52.00   | 40-41   | 41.46  |
| THIGHS              | 851   | 33.00-49.00   | 38-39   | 38.52  |

# **ESTIMATED SLAUGHTER OF BROILER-FRYERS (In thousands)**

| ES             | TIMATE   | <b>ACTUAL</b> | <b>AVG WTS</b> | <b>ACTUAL</b> | <b>AVG WTS</b> |
|----------------|----------|---------------|----------------|---------------|----------------|
|                | 05/17    | 05/13         | 05/13          | 05/10         | 05/06          |
| Alabama        | 4,194    | 3,869         | 5.62           | 3,900         | 5.84           |
| Arkansas       | 5,115    | 5,261         | 5.38           | 5,111         | 5.59           |
| Delmarva       | 2,225    | 2,205         | 6.06           | 2,239         | 5.94           |
| KY-LA-TN       | 2,367    | 2,382         | 5.16           | 2,043         | 5.08           |
| Mississippi    | 3,062    | 3,014         | 5.87           | 3,057         | 5.85           |
| North Carolina | a 2,796  | 2,690         | 7.14           | 2,667         | 7.10           |
| Texas          | 2,621    | 2,670         | 5.71           | 2,627         | 5.20           |
| Total          | 22,380   | 22,091        | 5.79           | 21,644        | 5.79           |
| Mon            | 22,380 ( | A)            |                | 21,644 (A     | .)             |
|                |          |               |                |               |                |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 17-May 2010 is estimated to be 33,483,000 up 3.09 percent from a week ago, and up 6.5 percent from a year ago. (last week 32,479,000 last year 31,427,000)

SOUTHERN STATES BROILER PARTS F.O.B. DOCK OR EQUIVA-LENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| PO                  | UNDS   |                |       | WTD      |
|---------------------|--------|----------------|-------|----------|
| ITEM                | (000)  | RANGE          | MAJ   | AVG      |
| BREAST - B/S        | 599    | 150.00-192.00  |       | - 158.00 |
| TENDERLOINS         | 212    | 157.00-203.00  |       | - 166.29 |
| BREAST - LINE RUN   | Т      | OO FEW TO REPO | ORT   |          |
| FRONT HALVES        | Т      | OO FEW TO REPO | ORT   |          |
| LEGS                | Т      | OO FEW TO REPO | ORT   |          |
| LEG QUARTERS (BULK) | 405    | 34.00-37.00    |       | - 35.98  |
| LEG QUARTERS (4/10) | 1,087  | 36.00-39.00    |       | - 37.74  |
| WINGS (WHOLE)       | Т      | OO FEW TO REPO | ORT   |          |
| WINGS (CUT)         | Т      | OO FEW TO REPO | ORT   |          |
| DRUMSTICKS          | Т      | OO FEW TO REPO | ORT   |          |
| THIGHS              | Т      | OO FEW TO REPO | ORT   |          |
| B/S THIGHS          | Т      | OO FEW TO REPO | ORT   |          |
| *********           | ****** | *******        | ***** | ***      |

Whole Body Index Based on Southern States Parts Trading for

May 17, 2010 -- F.O.B. Dock

RANGE TODAY'S AVERAGE

RANGE TODAY'S AVERAGE 5-DAY AVERAGE
63.00 - 67.50 65.49 65.38
The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

Price per I h

## **MIDWEST REGION BROILER/FRYER PARTS**

ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 17-MAY-2010 TO 21-MAY-2010, CENTS PER POUND

|                            | Frice per Lb.   | WOSHY          |
|----------------------------|-----------------|----------------|
| BREAST - B/S               | 150.00 - 180.00 | 155.00 -165.00 |
| TENDERLOINS                | 160.00 - 169.00 | -              |
| BREAST - LINE RUN          | 98.00-116.00    | 100.00 -105.00 |
| LEGS                       | 49.00 - 54.00   | -              |
| LEG QUARTERS (BULK)        | 33.50 - 46.00   | 35.00 - 37.00  |
| LEG QUARTERS (4/10)        | 37.00 - 47.00   | 38.00 - 42.00  |
| DRUMSTICKS                 | 45.00 - 57.00   | -              |
| THIGHS                     | 44.00 - 50.00   | -              |
| B/S THIGHS                 | 93.00 -         | -              |
| WINGS (WHOLE)              | 90.00 - 125.00  | 110.00 -119.00 |
| BACKS AND NECKS (STRIPPED) | 12.00 - 35.00   | -              |
| LIVERS                     | 25.00 - 49.00   | -              |
| GIZZARDS (HEARTS)          | 40.00 - 59.00   | -              |
|                            |                 |                |

# SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

|                                  | RANGE   |
|----------------------------------|---------|
| WOGS 2# & UP - WHOLE             | 98-116  |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 102-121 |
| FROZEN DUCKS                     |         |
| FROZEN SQUABS                    |         |
| DELIVERED TO RETAILERS           |         |
| FRESH FRYERS                     | 109-122 |
|                                  |         |

ROASTERS 4# & UP 125-135
HENS UNDER 5#
HENS OVER 5#

DUCKS RABBITS-WHOLE

RABBITS-CUT UP

# SAN FRANCISCO PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

|                  |          | <b>RANGE</b> |
|------------------|----------|--------------|
| FRESH FRYERS     | DRY PACK | 128-184      |
|                  | ICE PACK |              |
| ROASTERS 4# & UP | DRY PACK | 117          |
|                  | ICE PACK |              |
| HENS OVER 5#     | DRY PACK | 118          |
|                  | ICE PACK | 129          |
| DUCKS            |          | 265-268      |

<sup>\*\*</sup> WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

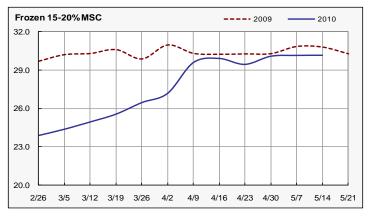
### **National Mechanically Separated Chicken**

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

The market tone was steady to fully steady for all fat contents. Supplies of fresh and frozen 15-20% were adequate to closely balanced with the remainder of fat contents adequate. Raw material supplies were light to adequate. The marketplace was status quo as competing proteins were generally closely balanced to in short supply and receiving fully steady to firm prices. Some buyers were noting good movement of finished products domestically as well. Export and domestic demand on frozen 15-20% was moderate to instances good and light to moderate on fresh 15-20% with price resistance noted on both. Best movement of MSC continued into the Caribbean and Central American channels; spotty interest and movement into Mexico. Schedules were normal to irregular. Frame values were steady with trading levels ranging 8-10 cents FOB.

#### Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

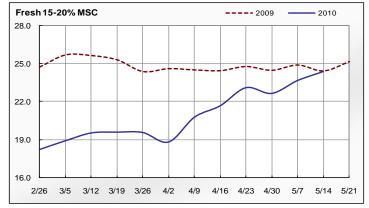
|                 | Frozen        |               |             | Fresh         |               |             |  |
|-----------------|---------------|---------------|-------------|---------------|---------------|-------------|--|
| Fat Content     | 14-May-10     | Last Week     | Last Year   | 14-May-10     | Last Week     | Last Year   |  |
| 15% or Less     |               |               |             |               |               |             |  |
| Price Range     |               |               | -           | 26.00         | 26.00         | 28.00-30.00 |  |
| Wtd Avg Price   |               |               | -           | 26.00         | 26.00         | 29.29       |  |
| Volume Traded   | -             | -             | -           | 56            | 296           | 418         |  |
| Volume Exported | -             | -             | -           | 50            | -             | 55          |  |
| 15-20%          |               |               |             |               |               |             |  |
| Price Range     | 28.00 - 33.00 | 27.00 - 33.00 | 27.00-34.00 | 19.50 - 30.00 | 18.00 - 30.00 | 20.00-28.00 |  |
| Wtd Avg Price   | 30.17         | 30.16         | 30.83       | 24.38         | 23.68         | 24.40       |  |
| Volume Traded   | 2,166         | 1,886         | 1,061       | 4,508         | 5,222         | 2,224       |  |
| Volume Exported | 1,886         | 1,766         | 901         | 898           | 1,306         | 734         |  |
| 20% or More     |               |               |             |               |               |             |  |
| Price Range     | -             | -             | -           | 22.00         | 22.00         | 22.00       |  |
| Wtd Avg Price   |               |               | -           | 22.00         | 22.00         | 22.00       |  |
| Volume Traded   | -             | -             | -           | 82            | 41            | 41          |  |
| Volume Exported | -             | -             | -           | -             | -             | -           |  |



#### Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)

|                 | Frozen   |          |          | Fresh    |          |          |  |
|-----------------|----------|----------|----------|----------|----------|----------|--|
| Fat Content     | Apr 2010 | Mar 2010 | Apr 2009 | Apr 2010 | Mar 2010 | Apr 2009 |  |
| 15% or Less     |          |          |          |          |          |          |  |
| Wtd Avg Price   | 31.00    | 25.00    | 33.00    | 26.18    | 23.30    | 28.65    |  |
| Volume Traded   | 120      | 40       | 40       | 679      | 408      | 937      |  |
| Volume Exported | -        | -        | -        | 100      | -        | 215      |  |
| 15-20%          |          |          |          |          |          |          |  |
| Wtd Avg Price   | 29.13    | 25.48    | 30.61    | 21.83    | 19.37    | 24.54    |  |
| Volume Traded   | 10,639   | 5,689    | 11,295   | 22,877   | 14,453   | 12,147   |  |
| Volume Exported | 9,319    | 4,937    | 10,263   | 1,795    | 1,958    | 1,795    |  |
| 20% or More     |          |          |          |          |          |          |  |
| Wtd Avg Price   | -        | -        | -        | 20.20    | 18.50    | 22.00    |  |
| Volume Traded   | -        | -        | -        | 204      | 245      | 408      |  |
| Volume Exported | -        | -        | -        | -        | -        | -        |  |

Note: Volume exported refers to that portion of the total volume that is destined for export markets.



## LIVE HEAVY TYPE HENS (7 POUNDS AND UP)\*

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 17-MAY-10

## **SOUTH CENTRAL LIVE HEAVY-TYPE HENS**

Trading was TFEWR. Demand was moderate for fully adequate offerings of heavy hens. Schedules were reduced. Finished sales were slow. Trade sentiment was about steady.

AT FARM BUYER LOADING

RANGE MAJORITY AVG
TOO FEW TO REPORT

# **SOUTHEAST LIVE HEAVY-TYPE HENS**

Prices were generally unchanged when compared to the previous week. Demand was mostly moderate for the sufficient offerings of heavy fowl. Processing schedules were mostly normal. Finished product supplies were moderate for current trade needs. The undertone was at least steady.

AT FARM BUYER LOADING AT FARM PRODUCER LOADING FOB PLANT

RANGE MAJORITY AVG
8-16 12.25
TOO FEW TO REPORT
TOO FEW TO REPORT

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

### USDA, AMS POULTRY PROGRAMS, MARKET NEWS & ANALYSIS BRANCH OFFICES

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|----------------|--------------|----------------------------------|-----------------------------------|----------------|--------------|----------------------------------|---|
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