# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices were 5 cents higher in the Midwest, 3 cents higher in the East, and 1 cent higher in the West. The market tone was fully steady to firm in all areas. Retail and food service demand was light to moderate following the extended holiday weekend. Supplies of all sizes were light to moderate to satisfy current trade needs. Floor stocks were mixed ranging short to long. Processing schedules were light with many plants down on Friday for New Year's, and several operating Saturday. In the parts structure, movement was fair to moderate. Supplies of wings were close balanced to tight and moving well. Breast items were adequate to fully sufficient and dark meat cuts were balanced to closely cleared. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**FINAL BROILER FRYER** prices negotiated for trucklot sales of RTC broiler/fryers delivered to first receivers and FOB at major market areas (cents per lb) week of 04-JAN-2010

| | Grade A Majority | Wtd Avg | Loads | Composite Wtd Avg | Loads |
|---|---|---|---|---|---|
| Delivered to First Receivers 1/: | | | | | |
| Boston/New England | TFEWR | | : | 79.52 | 13 |
| Ohio Cities | TFEWR | | : | 73.08 | 6 |
| Denver | 91.50 | 91.50 | 7 : | 91.09 | 8 |
| Detroit | TFEWR | | : | 76.22 | 29 |
| Los Angeles | 92.00 | 91.29 | 31 : | 86.26 | 80 |
| New York | 76.00-79.00 | 78.29 | 21 : | 79.10 | 38 |
| Philadelphia | 75.50-77.00 | 76.75 | 12 : | 77.38 | 25 |
| Pittsburgh | 75.00-78.00 | 77.67 | 12 : | 80.08 | 53 |
| St. Louis | TFEWR | | : | 75.25 | 13 |
| San Francisco | 92.50 | 90.11 | 9 : | 85.11 | 25 |

Delivered to First Receivers 1/:

| | Whole Body 2/: Majority | Wtd Avg | Loads | Composite Wtd Avg | Loads |
|---|---|---|---|---|---|
| Chicago | 71.00-77.00 | | : | 76.24 | 42 |

Composite Weighted Average 3/:

| Loads | 01/04/10 | Change Last Wk | 12/28/09 | 01/05/09 |
|---|---|---|---|---|
| 332 | 80.47 | 2.22 | 78.25 | 82.51 |

| WOG broiler 4/: | Majority | Wtd Avg | Loads |
|---|---|---|---|
| Eastern | 80.00-82.00 | 81.42 | 28 |
| Central | 71.00-78.00 | 75.42 | 59 |
| Western | 82.00-88.00 | 83.97 | 46 |
| FOB Dock Equivalent 5/: | | | |
| Mississippi | 73.00-79.00 | 78.12 | 57 |

1/: Includes branded product.
2/: Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.
3/: Includes all whole birds shipped into listed cities including Chicago.
4/: Delivered first receiver, trucklot and less than trucklot volumes.
5/: Southeast area

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 82.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

| LOADS | RANGE | MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT |
|---|---|---|
| 861 | 75.00-88.15 | 82.24 |

Georgia f.o.b. dock confirmed FINAL weighted average price on ice-packed parts:

| ITEM | WTD. AVG. (CENTS PER POUND) | VOLUME (000 POUNDS) |
|---|---|---|
| LINE RUN TENDERS | 171.50 | 1,373 |
| BREASTS - B/S | 136.50 | 5,886 |
| BREASTS - WHOLE | 77.50 | 1,355 |
| THIGH MEAT - B/S | 93.00 | 1,137 |
| THIGHS | 49.50 | 953 |
| DRUMSTICKS | 60.00 | 1,030 |
| LEG QUARTERS | 38.00 | 7,979 |
| WINGS | 168.50 | 2,897 |

This information is supplied by the Ga Dept. of Ag/Poultry Market News Service.

**NORTHEAST REGION BROILER/FRYERS** Trucklot buying activity on ready-to-cook whole broiler/fryers was at least moderate to good as dealers assess market conditions following the holiday weekend. Offerings of all sizes were closely cleared to tight. Movement through retail and distributive channels was seasonally fair. The market tone was fully steady to firm. In the parts complex, supplies of breast items and tenders were moderate; dark meat cuts were sufficient for current needs. Wings were noted as tight and clearing well.

**SOUTHERN REGION BROILER/FRYER** The market tone was firm. Demand was fair to fairly good with trading limited. Supplies of all sizes were close balanced to tight to satisfy trade needs. In the parts structure, movement was moderate to good for early week trading. Wings remained tight and moving seasonally well. Dark meat lines were in good balance to well cleared, and breast supplies were adequate to readily available. In production areas live supplies were moderate at mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Final majority prices were 1 cent higher than last Monday's. The market tone was fully steady to firm. Offers of whole body fryers and WOGs light to adequate. Retail and food service demand slow to moderate. Sizes adequate. Floor stocks light to adequate. The Los Angeles negotiated Wog weighted average was up 2.02 cents from last week to 82.82 cents on 38 loads.

**MIDWEST REGION BROILER/FRYERS** Final majority delivered prices into Chicago increased 5 cents from last Monday's majority prices; Ohio cities, Detroit, and St. Louis markets TFEWR. The whole broiler fryer trade sentiment was fully steady to firm. Offers were in balance to very limited for the fair to good interest. Retail and food service demand was light to moderate with best movement on wings. Floor stocks were mixed ranging short to long. Sizes were desirable to heavy. Parts supplies were adequate to tight with wings in the tightest position. The trade sentiment was fully steady to firm on wings and steady to fully steady on the balance of parts.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was fair to moderate as dealers assess current market conditions following the holiday. Offerings were in good balance to well cleared. Live supplies were moderate; weights were mixed, but reported as mostly desirable. Processing schedules were moderately heavy. Less than trucklot asking prices were one cent higher at 79 to 92 cents. The market tone was firm. In the parts complex, breast items were at least sufficient. Dark meat cuts were sufficient. Wings were balanced to short.

BOILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

| | BRANDED U.S. GRADE A |
|---|---|
| RANGE | 77-97 |
| WEIGHTED AVERAGE | (A) |
| NO. OF BOXES | (A) |

(A) Not reported to avoid disclosing individual operation.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was mostly fair to moderate as dealers assess market conditions entering the week. Offerings of breast items were at least adequate for current needs; dark meat cuts were sufficient and wings remained in very good balance to short. Retail and distributive movement was seasonally fair. The market tone was fully steady to firm for wings and generally steady for the balance of items.

ICE PACKED BROILER/FRYER PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

| ITEM | NEGOTIATED | CURRENT TRADING* | WTD AVG** | VOLUME /LBS |
|---|---|---|---|---|
| BREAST - B/S | | 125-130 | 121.79 | 438,773 |
| TENDERLOINS | | 130-135 | 132.47 | 109,840 |
| BREAST - WITH RIBS | | 69-70 | 81.55 | 65,760 |
| BREAST - LINE RUN | | 69 | 70.72 | 65,440 |
| LEGS | | 56-57 | 54.00 | 148,879 |
| LEG QUARTERS (BULK) | | 36-37 | 37.18 | 297,040 |
| DRUMSTICKS | | 48-49 | 57.84 | 61,880 |
| THIGHS | | 40-41 | 54.24 | 51,040 |
| B/S THIGHS | | 94-95 | 97.37 | 82,720 |
| WINGS (WHOLE) | | 164-165 | 170.99 | 166,040 |
| BACKS AND NECKS (STRIPPED) | | 13-15 | 15.00 | 32,000 |
| LIVERS (5 POUND TUBS) | | 45-50 | 46.06 | 11,400 |
| GIZZARDS (HEARTS) | | 60-65 | 65.05 | 20,480 |

NEW YORK CITY METROPOLITAN AREA, northern NJ, MA, CT, RI, & PA (NORTHEAST OF HARRISBURG).
* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.
** WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ARKANSAS BROILER PARTS** FOB DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | POUNDS (000) | RANGE | MAJ | WTD AVG |
|---|---|---|---|---|
| BREAST - B/S | 1,269 | 104.00-119.00 | 108-112 | 110.56 |
| TENDERLOINS | 450 | 109.00-180.00 | 115-118 | 129.57 |
| BREAST - WITH RIBS | | TOO FEW TO REPORT | | |
| FRONT HALVES | | TOO FEW TO REPORT | | |
| LEGS | | TOO FEW TO REPORT | | |
| LEG QUARTERS (BULK) | 764 | 32.00-34.00 | - | 32.98 |
| LEG QUARTERS (4/10) | 1,018 | 34.00-38.00 | 34-35 | 34.92 |
| WINGS (WHOLE) | 396 | 167.00-178.00 | - | 171.54 |
| DRUMSTICKS | | TOO FEW TO REPORT | | |
| THIGHS | 640 | 35.50-37.00 | - | 36.91 |

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (In thousands)**

| | ESTIMATE | ACTUAL | AVG WTS | ACTUAL | AVG WTS |
|---|---|---|---|---|---|
| | 01/04 | 12/31 | 12/31 | 12/28 1 | 2/24 |
| Alabama | 4,022 | 3,464 | 5.59 | 4,072 | 5.54 |
| Arkansas | 5,045 | 3,283 | 5.19 | 5,090 | 4.82 |
| Delmarva | 2,320 | 1,265 | 5.77 | 2,247 | 6.06 |
| KY-LA-TN | 2,281 | 1,900 | 5.16 | 2,357 | 4.43 |
| Mississippi | 2,983 | 2,109 | 5.37 | 2,928 | 5.62 |
| North Carolina | 2,742 | 2,162 | 7.14 | 2,673 | 8.00 |
| Texas | 2,726 | 2,391 | 5.19 | 2,709 | 5.03 |
| Total | 22,119 | 16,574 | 5.59 | 22,076 | 5.45 |
| Mon | 22,119 (A) | | | 22,076 (A) | |

(A) Weekly cumulative for states listed above.
Broiler-fryer slaughter under federal inspection for 03-Jan 2010 is estimated to be 33,092,000 down 2.83 percent from a week ago and up 2.6 percent from a year ago.
(last week 34,057,000 last year 32,265,000)

**SOUTHERN STATES BROILER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | POUNDS (000) | RANGE | MAJ | WTD AVG |
|---|---|---|---|---|
| BREAST - B/S | | TOO FEW TO REPORT | | |
| TENDERLOINS | | TOO FEW TO REPORT | | |
| BREAST - LINE RUN | | TOO FEW TO REPORT | | |
| FRONT HALVES | | TOO FEW TO REPORT | | |
| LEGS | | TOO FEW TO REPORT | | |
| LEG QUARTERS (BULK) | 361 | 33.00-37.00 | - | 34.72 |
| LEG QUARTERS (4/10) | 587 | 35.00-39.00 | - | 35.94 |
| WINGS (WHOLE) | | TOO FEW TO REPORT | | |
| WINGS (CUT) | | TOO FEW TO REPORT | | |
| DRUMSTICKS | | TOO FEW TO REPORT | | |
| THIGHS | | TOO FEW TO REPORT | | |
| B/S THIGHS | | TOO FEW TO REPORT | | |

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Index Based on Southern States Parts Trading for Jan 04, 2010 -- F.O.B. Dock

| RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---|---|---|
| 50.50 - 55.00 | 52.75 | 52.44 |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER PARTS**

ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 04-Jan-2010 TO 08-Jan-2010, CENTS PER POUND

| | Price per Lb. | Mostly |
|---|---|---|
| BREAST - B/S | 111.00 -124.00 | 111.00 -119.00 |
| TENDERLOINS | 123.00 -138.00 | 128.00 -137.00 |
| BREAST - LINE RUN | 68.00 - 93.00 | 68.00 - 75.00 |
| LEGS | 50.00 - 57.00 | - |
| LEG QUARTERS (BULK) | 32.00 - 50.00 | 35.00 - 36.00 |
| LEG QUARTERS (4/10) | 36.00 - 50.00 | 37.00 - 39.00 |
| DRUMSTICKS | 45.00 - 60.00 | - |
| THIGHS | 41.00 - 48.00 | - |
| B/S THIGHS | 84.00 - 98.00 | - |
| WINGS (WHOLE) | 159.00 -180.00 | 161.00 -166.00 |
| BACKS AND NECKS (STRIPPED) | 17.00 - 30.00 | - |
| LIVERS | 32.00 - 50.00 | - |
| GIZZARDS (HEARTS) | 40.00 - 60.00 | - |

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS**

| | RANGE |
|---|---|
| WOGS 2# & UP - WHOLE | 94-112 |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 98-117 |
| FROZEN DUCKS | |
| FROZEN SQUABS | |

**DELIVERED TO RETAILERS**

| | |
|---|---|
| FRESH FRYERS | 109-122 |
| ROASTERS 4# & UP | 125-135 |
| HENS UNDER 5# | |
| HENS OVER 5# | |
| DUCKS | |
| RABBITS-WHOLE | |
| RABBITS-CUT UP | |

**SAN FRANCISCO PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS**

| | | RANGE |
|---|---|---|
| FRESH FRYERS | DRY PACK | 170 |
| | ICE PACK | 159 |
| ROASTERS 4# & UP | DRY PACK | 117 |
| | ICE PACK | |
| HENS OVER 5# | DRY PACK | 116 |
| | ICE PACK | 125 |
| DUCKS | | 262-265 |

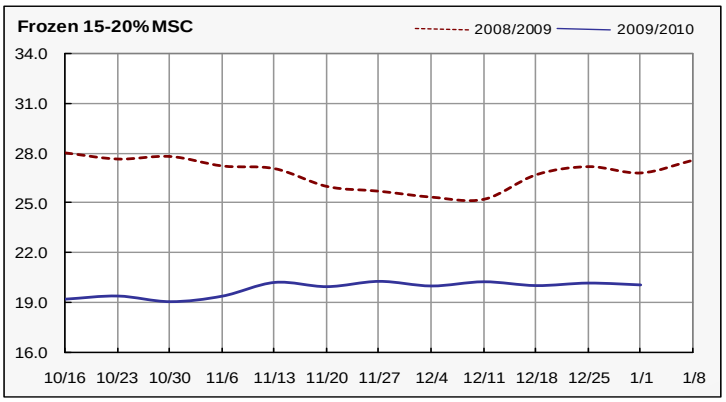
## National Mechanically Separated Chicken

(FOB Shipper Dock or equiv., negotiated prices in trucklot and less-than-trucklot volumes reported in thousand lb. quantities, cents/lb.; delivery within 2 weeks.)

The trade sentiment on all fat contents was steady going into the new year. Supplies of fresh and frozen 15-20% ranged light to adequate with the balance of fat contents at least sufficient. Supplies of raw materials were adequate to available. Much of the industry seems well prepared for the holiday festivities as many buyers take all or fewer loads of contracted product and many packers produce less MSC as a result of reduced processing schedules and increased frame sales and rendering. Contract negotiations are mostly done for 2010 with a little opportunity should the occasion arise. On this note, most seem prepared for their new contracts to begin next week and are hoping for a smooth week logistically speaking. Export and domestic demand was seasonally light. Schedules were reduced as many take down time for the holidays and for some maintenance. Frame values were steady ranging 6-9 cents FOB, mostly 7-8 cents FOB.

**Weekly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

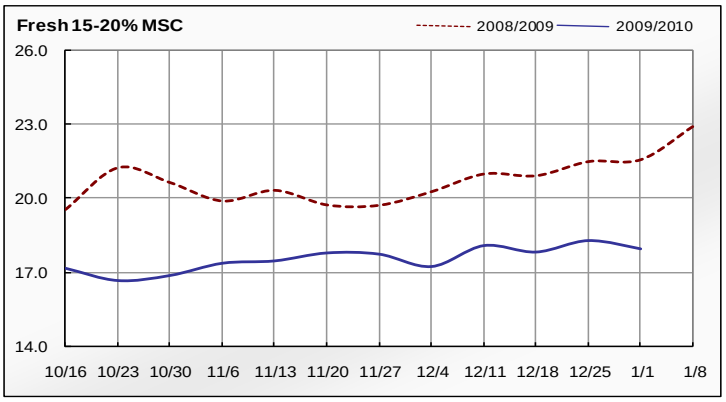
| | Frozen | | | Fresh | | |
|---|---|---|---|---|---|---|
| **Fat Content** | 1-Jan-10 | Last Week | Last Year | 1-Jan-10 | Last Week | Last Year |
| **15% or Less** | | | | | | |
| Price Range | 24.00 | | - | 18.00 - 19.00 | 18.00 - 19.00 | 25.00-26.00 |
| Wtd Avg Price | 24.00 | | - | 18.64 | 18.60 | 25.66 |
| Volume Traded | 40 | - | - | 224 | 204 | 236 |
| Volume Exported | - | - | - | - | - | 55 |
| **15-20%** | | | | | | |
| Price Range | 17.00 - 23.00 | 18.00 - 23.00 | 25.00-32.00 | 16.00 - 21.00 | 16.00 - 21.00 | 19.75-26.00 |
| Wtd Avg Price | 20.10 | 20.21 | 26.83 | 17.96 | 18.30 | 21.57 |
| Volume Traded | 1,172 | 1,124 | 802 | 2,550 | 2,018 | 3,061 |
| Volume Exported | 1,052 | 1,044 | 682 | 836 | 490 | 756 |
| **20% or More** | | | | | | |
| Price Range | - | - | - | 16.00 | 16.00 | 21.00 |
| Wtd Avg Price | | | - | 16.00 | 16.00 | 21.00 |
| Volume Traded | - | - | - | 82 | 41 | 82 |
| Volume Exported | - | - | - | - | - | - |




**Monthly MSC Weighted Average Prices (cents/pound) and Volumes (1,000 pounds)**

| | Frozen | | | Fresh | | |
|---|---|---|---|---|---|---|
| **Fat Content** | Dec 2009 | Nov 2009 | Dec 2008 | Dec 2009 | Nov 2009 | Dec 2008 |
| **15% or Less** | | | | | | |
| Wtd Avg Price | - | - | 26.00 | 18.55 | 18.41 | 24.96 |
| Volume Traded | - | - | 118 | 894 | 1,502 | 1,360 |
| Volume Exported | - | - | 118 | - | - | 226 |
| **15-20%** | | | | | | |
| Wtd Avg Price | 20.14 | 19.97 | 25.95 | 17.84 | 17.60 | 20.81 |
| Volume Traded | 6,781 | 5,805 | 6,646 | 12,366 | 12,716 | 14,306 |
| Volume Exported | 5,659 | 5,205 | 6,126 | 3,060 | 1,754 | 2,488 |
| **20% or More** | | | | | | |
| Wtd Avg Price | - | - | - | 16.18 | 16.67 | 21.17 |
| Volume Traded | - | - | - | 449 | 367 | 243 |
| Volume Exported | - | - | - | - | - | - |

Note: Volume exported refers to that portion of the total volume that is destined for export markets.




LIVE HEAVY TYPE HENS (7 POUNDS AND UP)*
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 04-JANUARY-10

### SOUTH CENTRAL LIVE HEAVY-TYPE HENS

Trading levels were TFEWR. Demand was moderate for at least adequate offerings of spent fowl. Finished sales were slowing. Schedules were reduced. Trade sentiment was about steady.

| | RANGE | MAJORITY | WTD AVG |
|---|---|---|---|
| AT FARM BUYER LOADING | TOO FEW TO REPORT | | |

### SOUTHEAST LIVE HEAVY-TYPE HENS

Prices were generally unchanged when compared to the previous week. Demand was seasonally fair to fairly good for the light to moderate offerings of heavy fowl. Processing schedules were noted as normal. Finished product supplies were mostly sufficient for current trade needs. The undertone was at least steady.

| | RANGE | MAJORITY | WTD AVG |
|---|---|---|---|
| AT FARM BUYER LOADING | 8-17.75 | | 12.27 |
| AT FARM PRODUCER LOADING | TOO FEW TO REPORT | | |
| FOB PLANT | TOO FEW TO REPORT | | |

* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.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