

USDA Weekly Retail Turkey Feature Activity

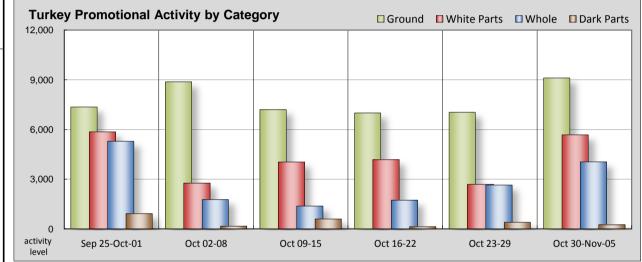
Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 10/30 thru 11/05.

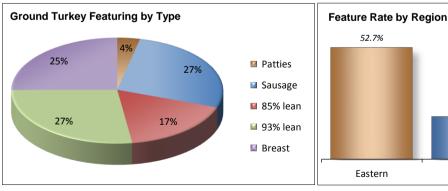
(prices in dollars per pound fresh unless otherwise noted: does not reflect all turkey items available in the marketplace)

NATIONAL SUMMARY												
	THIS	WEEK	LAST	WEEK	LAST YEAR							
Feature Rate 1/	50.6% of 18,600 outlets outlets 5.9%		of 18,600	49.4% of 18,000								
reature Kate			ou	tlets	outlets							
Special Rate 4/			5	.9%	2.5%							
Activity Index 2/	19	,760	14	,930	21,690							
3/	Stores Wtd Avg		Stores	Wtd Avg	Stores Wtd Avg							
WHOLE BIRDS:												
Fresh - Hens												
" - Toms												
Frozen - Hens	2,030	0.88	1,250		4,310	0.95						
" - Toms	2,020	0.88	1,400	0.86	4,040	0.92						
PARTS:												
Breast:												
Bone-in, whole												
Fresh	150	2.08			130	2.27						
Frozen	1,690	1.39	870	1.37	1,810	1.66						
Hotel Style												
Fresh												
Frozen												
Split, bone-in												
Fresh	160	2.99										
Rotisserie	580	7.66	310	9.38	480	7.97						
Boneless, whole	720	4.27	40	3.64	30	4.99						
Cutlets	1,070	4.77	970	4.49	640	4.87						
Cutlets, thin sliced	720	4.68	20	3.99	40	4.21						
Strips	10	5.45	120	5.06	30	4.54						
Tenders	580	4.34	360	3.77	490	3.77						
Marinated Tenders	640	3.64	1,860	4.73	660	3.69						
Drumsticks	60	1.44	190	1.81	380	1.53						
Thighs	20	1.75										
Wings	60	1.40	50	1.69	410	1.52						
Necks	60	1.40	10	1.39	60	1.40						
Smoked Drumsticks	20	2.19	70	1.48								
Smoked Wings	20	2.19	40	1.69								
Smoked Necks	10	2.19	40	1.69								
GROUND TURKEY:	9,110	2.91	7,040	2.75	8,050	2.89						
Patties	320	2.81	640	2.71	1,160	2.73						
Sausage	2,450	2.61	1,250	2.51	1,700	2.47						
85% lean	1,580	2.07	1,220	2.05	1,130	2.06						
93% lean	2,480	2.52	2,950	2.71	2,240	2.52						
Breast	2,280	4.24	980	4.07	1,820	4.35						
Rolls (frsh/frz 1 lb.)	30 1.50		290 1.82		130 1.43							
Note: rolls not included in ground fresh ground turkey total and weighted average.												

This Week's Turkey Feature Highlights

Retail activity continues to increase as the Thanksgiving Holiday approaches. More stores are featuring whole turkeys in the East and Midwest when compared to last week at slightly higher price levels, but still below last year. Also, more stores are starting to promote holiday turkey dinners. Bone-in breasts doubled in activity from last week with prices trending higher, but significantly below a year ago. Rotisserie breasts are following the trend set by whole bone-in breasts and are more active than last week, but at lower trending price levels. Quite a few stores are running whole bone-in breast tie-ins with hams. With the cooler weather, boneless white items are becoming an attractive feature item. All the boneless white items, except for strips and marinated tenders, are featured more prominantly at higher prices. Dark feature items are slow. Ground turkey retail ads are considerably more active than last week with sausage and the leaner grinds leading the way.





All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites.

1/ Feature Rate: the amount of sampled stores advertising <u>any</u> reported turkey item during the current week, expressed as a percentage of the total sample. 2/ Activity Index: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised turkey item (e.g., a retailer with 100 outlets featuring 3 turkey items has an activity index of 300). 3/ Stores/Avg: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/ Special Rate: the percentage of sampled stores with a no-price promotion

Note: rolls not included in ground fresh ground turkey total and weighted average. (e.g., buy 1, get 1 free, etc.)

49.2%

Western

48.5%

Central



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(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

	EASTERN U.S.			CENTRAL U.S.		日金	WESTERN U.S.		A	
	(CT,DC,DE,FL,GA,MA,MD,M	IE,		(AL,AR,IA,IL,IN,KS,KY,LA,I	MI,MN,		(AZ,CA,CO,ID,MT,	(TH	
	NC,NH,NJ,NY,PA,RI,SC,VA,VT,WV)		4	MO,MS,ND,NE, OH, OK,SI	D,TN,TX,WI)	Z Jah	NM,NV,OR,UT,WA,WY)		T	
Feature Rate 1/	52.7% of 8,400 sampled outlets 1.8% of stores w/ no-price promotions			48.5% of 5,900 sampled outlets			49.2% of 4,300 sampled outlets			
Special Rate 4/				3.8% of stores	w/ no-price pror	notions	0.0% of stores w/ no-price promotions			
Activity Index 2/	Activity Index = 9,850			Activity	/ Index = 6,790		Activity Index = 3,090			
	Price Range Summary		ary	Price Range Summary		nary	Price Range	Summary		
	(\$/pound)	Stores	Wtd Avg	(\$/pound)	Stores	Wtd Avg	(\$/pound)	Stores	Wtd Avg	
WHOLE BIRDS:										
Fresh - Hens										
" - Toms										
Frozen - Hens	0.59 - 1.39	910	0.83	0.67 - 1.29	1,120	0.92				
" - Toms	0.59 - 1.39	910	0.83	0.67 - 1.29	1,110	0.92				
PARTS:										
Breast:										
Bone-in, whole Fresh	2.69	20	2.69	1.99	10	1.99	1.99	120	1.99	
Frozen	0.98 - 1.99	870	1.27	0.98 - 1.69	750	1.59	1.49 - 1.69	70	1.52	
Hotel Style	0.90 - 1.99	870	1.27	0.90 - 1.09	730	1.51	1.49 - 1.09	70	1.52	
Fresh										
Frozen										
Split, bone-in										
Fresh	2.99	160	2.99							
Rotisserie	6.89 - 7.99	440	7.82	6.99 - 7.97	140	7.18				
	2.99 - 4.69	720	4.27	0.99 - 7.97	140	7.10				
Boneless, whole Cutlets	2.99 - 4.99	830	4.27	3.99 - 5.45	230	5.24	5.45	10	5.45	
Cutlets, thin sliced	4.59 - 4.99	720	4.68	3.99 - 3.43	230	5.24	5.45	10	5.45	
Strips	4.55	120	4.00				5.45	10	5.45	
Tenders	3.73 - 4.59	340	4.10	3.99 - 4.79	230	4.67	4.79	10	4.79	
Marinated Tenders	2.66 - 3.99	290	3.47	3.73 - 3.99	180	3.74	2.93 - 3.99	170	3.83	
Drumsticks	1.48 - 1.89	50	1.53	0.99	10	0.99	2.00 0.00		0.00	
Thighs	1.48 - 1.99	20	1.75							
Wings	1.48	50	1.48	0.99	10	0.99				
Necks	1.48	50	1.48	0.99	10	0.99				
Smoked Drumsticks	2.19	10	2.19	2.19	10	2.19				
Smoked Wings	2.19	10	2.19	2.19	10	2.19				
Smoked Necks	2.19	10	2.19							
GROUND TURKEY:										
Patties	2.48 - 2.99	260	2.77				2.99	60	2.99	
Sausage	1.88 - 3.99	1,120	2.48	1.49 - 3.19	880	2.33	2.99 - 3.99	450	3.47	
85% lean	1.59 - 2.39	900	2.13	1.99 - 2.30	550	2.06	1.75	130	1.75	
93% lean	1.53 - 2.80	730	2.54	2.00 - 3.99	1,080	2.33	2.00 - 3.49	670	2.82	
Breast (99-100% lean)	3.59 - 4.61	430	4.24	4.49 - 4.79	460	4.74	3.99 - 4.79	1,390	4.08	
Rolls (frsh/frz 1 lb.)				1.50	30	1.50				