

## **USDA Weekly Retail Turkey Feature Activity**

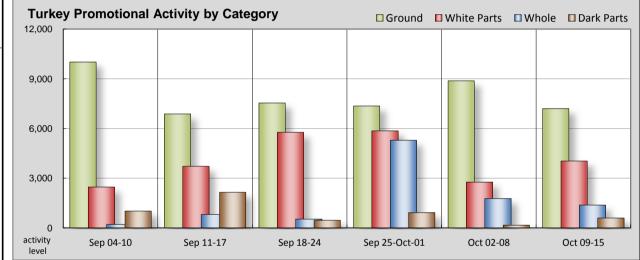
Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 10/09 thru 10/15.

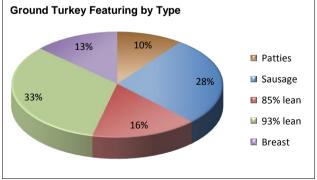
(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

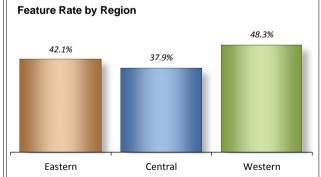
NATIONAL SUMMARY												
		WEEK		WEEK	LAST YEAR							
41		of 18,600		of 18,600	52.7% of 18,000							
Feature Rate 1/		tlets		tlets	outlets							
Special Rate 4/		.1%		2.0%	6.3%							
Activity Index 2/	14	,310	14	,300	18,840							
3/	Stores	Wtd Avg	Stores	Wtd Avg	Stores	Wtd Avg						
WHOLE BIRDS:												
Fresh - Hens	70	1.32	90	1.27	580	1.32						
" - Toms	10	1.49	20	1.19	10	1.39						
Frozen - Hens	650	0.82	930	0.79	2,160	0.92						
" - Toms	650	0.80	730	0.74	2,010	0.89						
PARTS:												
Breast:												
Bone-in, whole												
Fresh	10	1.99	160	1.88								
Frozen	1,320	1.41	950	1.43	1,180	1.91						
Hotel Style												
Fresh	220	1.06	290	1.31	320	0.99						
Frozen												
Split, bone-in												
Fresh			130	2.99								
Rotisserie	330	7.91	570	7.62	940	7.20						
Boneless, whole	280	3.78	10	4.49	420	4.13						
Cutlets	1,120	4.47	570	4.86	1,490	4.47						
Cutlets, thin sliced			10	4.59	590	4.91						
Strips	210	3.76	10	5.45	260	3.76						
Tenders	550	4.37	60	4.60	540	4.01						
Marinated Tenders	820	3.76	630	4.06	600	3.83						
Drumsticks	210	1.50	10	1.79	320	1.42						
Thighs	160	1.55			40	1.97						
Wings	200	1.52	30	1.46	320	1.42						
Necks	20	1.30	10	1.79								
Smoked Drumsticks	10	1.88	40	1.75	140	1.99						
Smoked Wings			40	1.75								
Smoked Necks			30	1.67								
<b>GROUND TURKEY:</b>	7,200	2.86	8,880	2.79	6,650	3.16						
Patties	740	2.94	880	2.74	910	3.11						
Sausage	1,970	2.74	1,470	2.73	730	2.75						
85% lean	1,160	2.23	1,670	2.17	830	1.89						
93% lean	2,380	2.67	3,320	2.50	2,080	2.63						
Breast	950	4.27	1,540	4.15	2,100	4.35						
Rolls (frsh/frz 1 lb.)	270		100	1.52	270	1.55						

This Week's Turkey Feature Highlights

Retailers offer fewer turkey items this week, a big change compared to a year ago. Purchase-based promotions and reward programs for free Thanksgiving turkeys are showing up with more frequency, there will be plenty of Thanksgiving promotions starting in the next few weeks. Offers of fresh and frozen whole turkeys decrease and advertised prices trend higher. Frozen bone-in breast increase in activity with average ad price slightly lower. Fresh hotel breasts are a great deal this week. Rotisserie breasts are not capturing much attention. Promotions on white parts increase and there are some bargains here compared to last week's prices. Dark parts return to the circulars; fresh drums, thighs and wings are popular this week. Ground turkey promotions decrease. More stores offer sausage and 93% lean is very active in the Western region. Prices trend higher on all ground turkey items.







All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites.

1/ Feature Rate: the amount of sampled stores advertising <u>any</u> reported turkey item during the current week, expressed as a percentage of the total sample. 2/ Activity Index: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised turkey item (e.g., a retailer with 100 outlets featuring 3 turkey items has an activity index of 300). 3/ Stores/Avg: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/ Special Rate: the percentage of sampled stores with a no-price promotion

Note: rolls not included in ground fresh ground turkey total and weighted average. (e.g., buy 1, get 1 free, etc.)



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(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

	EASTERN U.S.			CENTRAL U	.S.		HOW	WESTERN U.S.		M	
	(CT,DC,DE,FL,GA,MA,MD,M	E,		(AL,AR,IA,IL,IN	I,KS,KY,LA,M	II,MN,		(AZ,CA,CO,ID,MT,			
	NC,NH,NJ,NY,PA,RI,SC,VA,VT,WV)		A	MO,MS,ND,NE, OH, OK,SD,TN,TX,WI)			Z Tab	NM,NV,OR,UT,WA,WY)		ATT .	
Feature Rate 1/	42.1% of 8,400 sampled outlets 5.2% of stores w/ no-price promotions			37.9% of 5,900 sampled outlets				48.3% of 4,300 sampled outlets			
Special Rate 4/				0.2%	of stores w	/ no-price pror	notions	7.6% of stores w/ no-price promotions			
Activity Index 2/	Activity	Activity Index = 3,270				Activity Index = 3,140					
	Price Range	Price Range Summary		Price Range Summary			Price Range	ary			
	(\$/pound)	Stores	Wtd Avg	(\$/po	und)	Stores	Wtd Avg	(\$/pound)	Stores	Wtd Avg	
WHOLE BIRDS:											
Fresh - Hens	1.29	60	1.29					1.49	10	1.49	
" - Toms								1.49	10	1.49	
Frozen - Hens	0.59 - 1.29	610	0.82		0.59	10	0.59	0.99	30	0.99	
" - Toms	0.59 - 1.29	620	0.80		0.59	10	0.59	0.98	20	0.98	
PARTS:											
Breast:											
Bone-in, whole Fresh					1.99	10	1.99				
Frozen	0.99 - 2.69	590	1.30	0.99 -	1.99 · 1.69	640	1.99	1.69	90	1.69	
Hotel Style	0.99 - 2.09	590	1.30	0.99	1.09	640	1.47	1.09	90	1.09	
Fresh	0.99 - 1.99	220	1.06								
Frozen	0.99 - 1.99	220	1.00								
Split, bone-in											
Fresh											
	7.00	040	7.00	5.00	0.00	00	0.50				
Rotisserie	7.99	310	7.99	5.99 -		20	6.59				
Boneless, whole	3.99	70	3.99	0.00	3.69	200	3.69	3.99	10	3.99	
Cutlets this sliped	2.59 - 4.61	720	4.29	3.69 -	5.45	210	3.76	5.49 - 6.66	190	5.94	
Cutlets, thin sliced				2.60	E 1E	210	2.76				
Strips Tenders	4.49	10	4.49	3.69 - 3.69 -		210 220	3.76 3.76	4.79	320	4.79	
Marinated Tenders	3.73 - 5.33	360	3.94	3.06		320	3.46	3.99	140	3.99	
Drumsticks	1.59 - 1.69	50	1.65	0.99 -		70	1.65	1.29	90	1.29	
Thighs	1.89	20	1.89	1.39		50	1.89	1.29	90	1.29	
Wings	1.59 - 1.69	50	1.65	1.00		60	1.77	1.29	90	1.29	
Necks	1.59	10	1.59	1.00	1.00	10	1.00	1.20		1.20	
Smoked Drumsticks	1.00		1.00		1.88	10	1.88				
Smoked Wings					1.00	10	1.00				
Smoked Necks											
GROUND TURKEY:											
Patties	2.00 - 2.99	550	2.84	2.00 -	2.49	30	2.36	2.99 - 3.50	160	3.40	
Sausage	2.39 - 3.99	1,190	2.72	2.29 -	3.99	320	2.85	2.29 - 3.27	460	2.70	
85% lean	1.60 - 2.49	770	2.24	1.60 -	2.30	190	1.99	2.23 - 3.19	200	2.42	
93% lean	1.76 - 3.84	940	2.56	2.40 -	2.79	350	2.60	2.40 - 3.19	1,090	2.79	
Breast (99-100% lean)	2.99 - 4.79	480	4.43	2.99 -	4.79	330	3.96	4.47	140	4.47	
Rolls (frsh/frz 1 lb.)	1.67	120	1.67	1.00 -	2.19	150	1.59				